

Chaman Lal Setia Exports Limited

Earnings Presentation Q2 FY23 & H1 FY23



Disclaimer

This communication, except for the historical information, may contain statements which reflect the Management's current views and estimates and could be construed as forward-looking statements. The future involves certain risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange and commodity price fluctuations, competitive product and pricing pressures and regulatory developments.

About Us

We are situated amidst the richest paddy fields at Karnal in Haryana with a manufacturing unit, a processing and packaging facility in Gandhidham and a domestic sales unit in Delhi. The company gets an eagle-eye view over 140-grain markets spread over 4000 sq. km of rice-producing area. It holds a strong nationwide presence along with its substantial presence in more than 83 countries and packaging private label brands in numerous markets around the world. Chaman Lal Setia Exports Ltd. with its flagship brand "Maharani" basmati rice is one of the most trusted basmati rice company in India due to its honest dealings and fair business practices.



Chaman Lal Setia at a Glance



One of the largest
rice players across
the world

Largest Player



World's largest
private labelled
exporter

Largest Exporter



Largest Integrated Rice
Factories

Integrated Factories



45+ years of Industry
Experience

Experienced team



Exporting to **90+**
Countries

Wide Reach



Diversified Client
Base

Client Mix



25 tons/hour Basmati
Rice Export

Export Volume



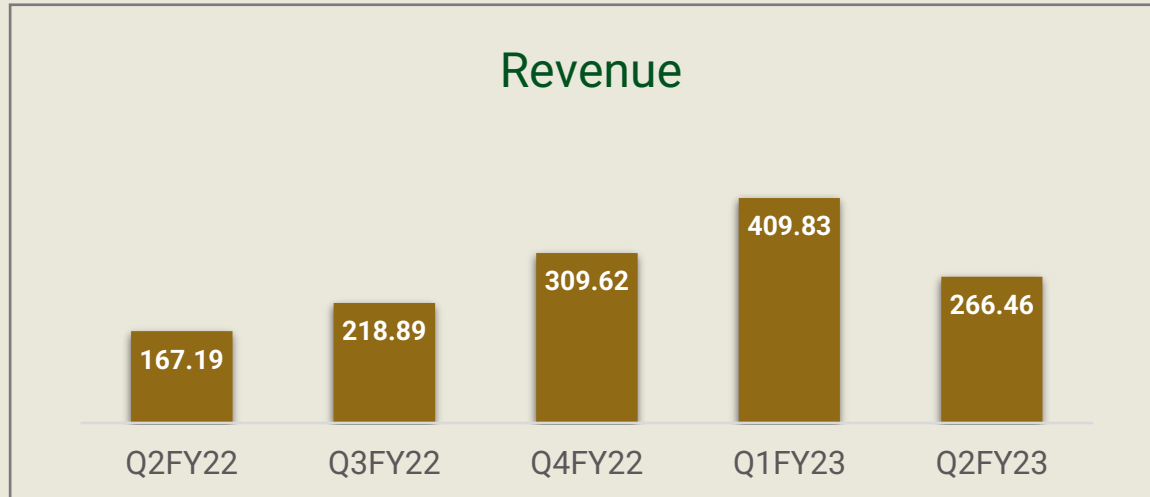
Innovative **product**
portfolio

Strong Portfolio

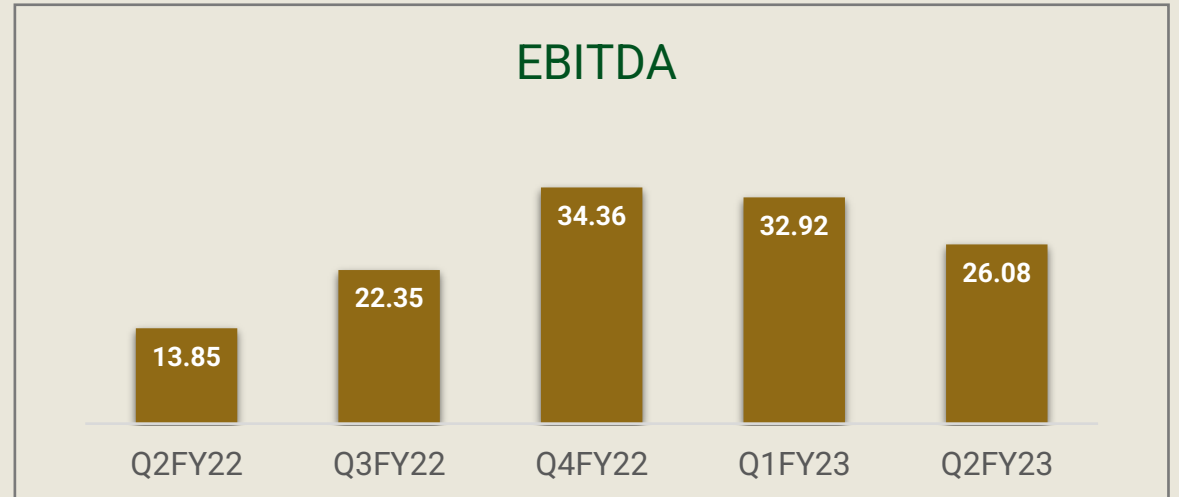
Q2 FY23 - Financial Highlights

Rs.in Crores except EPS Data

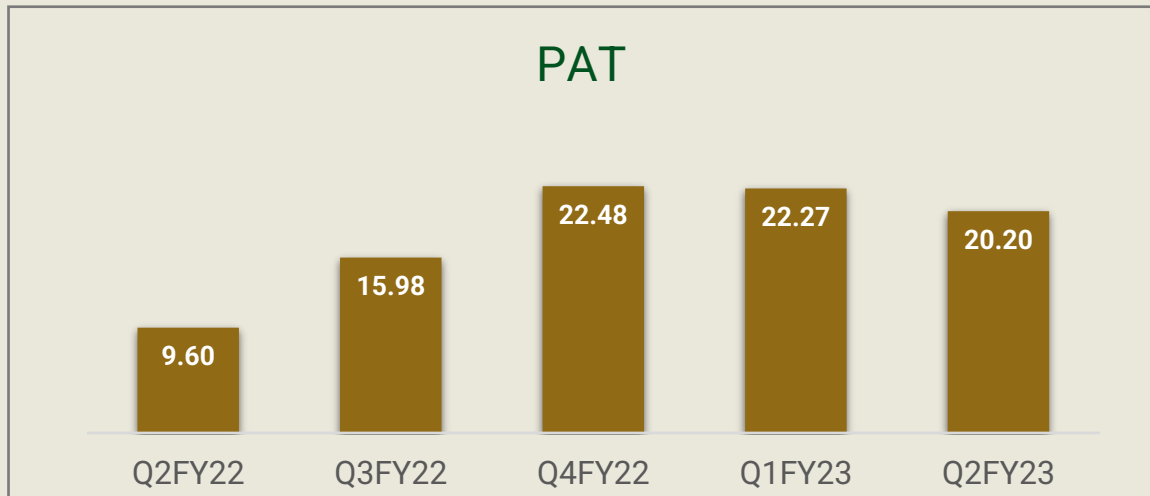
Revenue



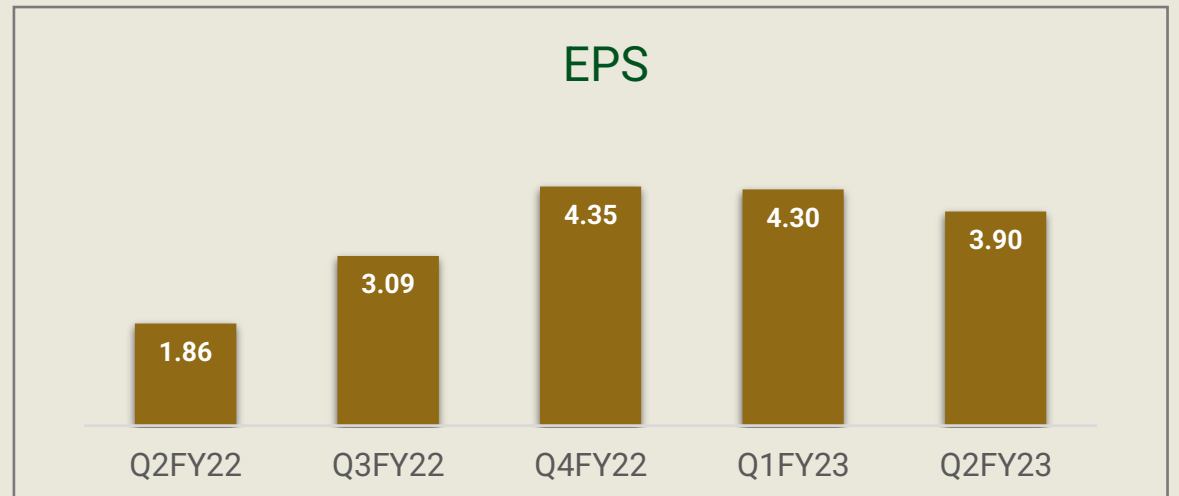
EBITDA



PAT

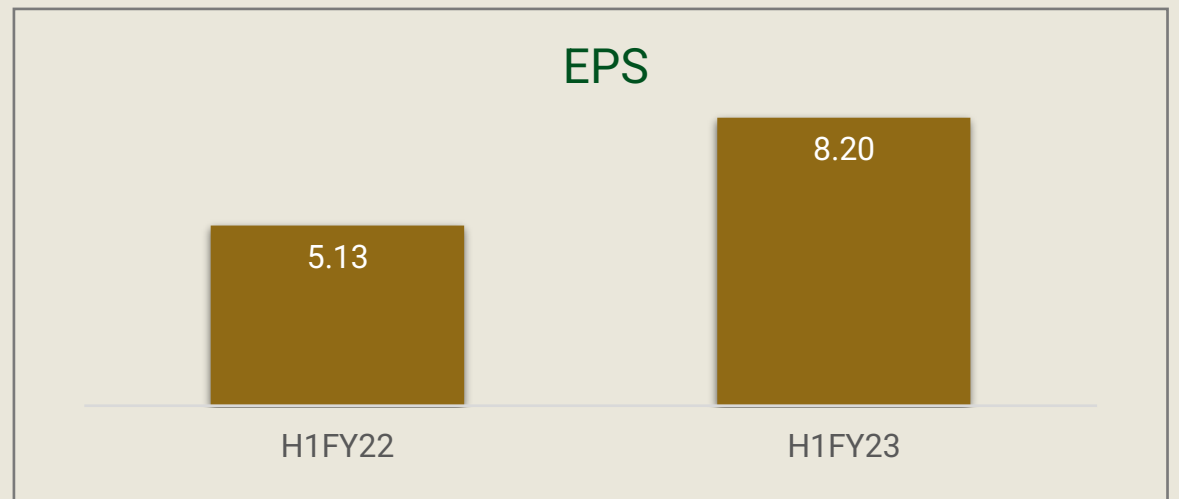
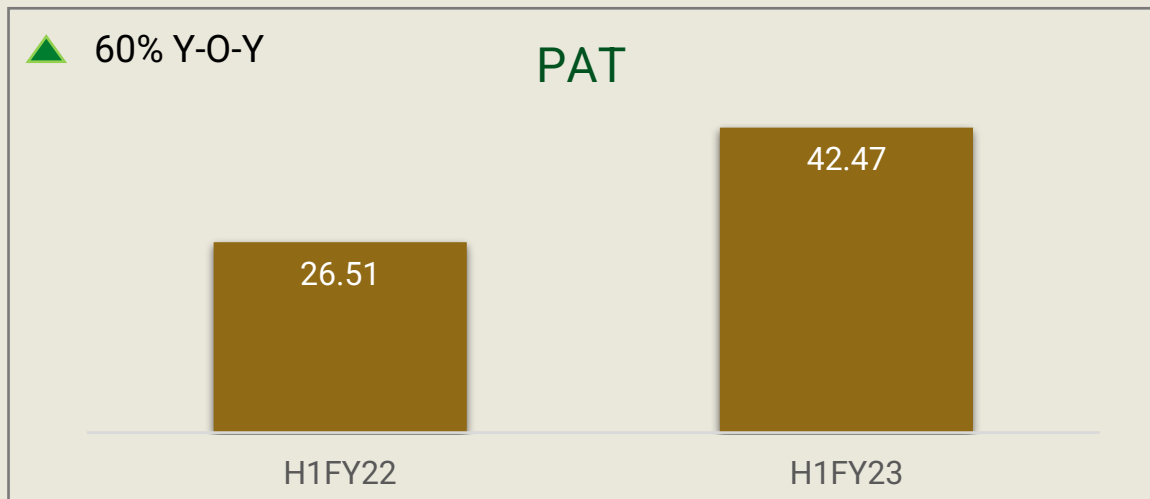
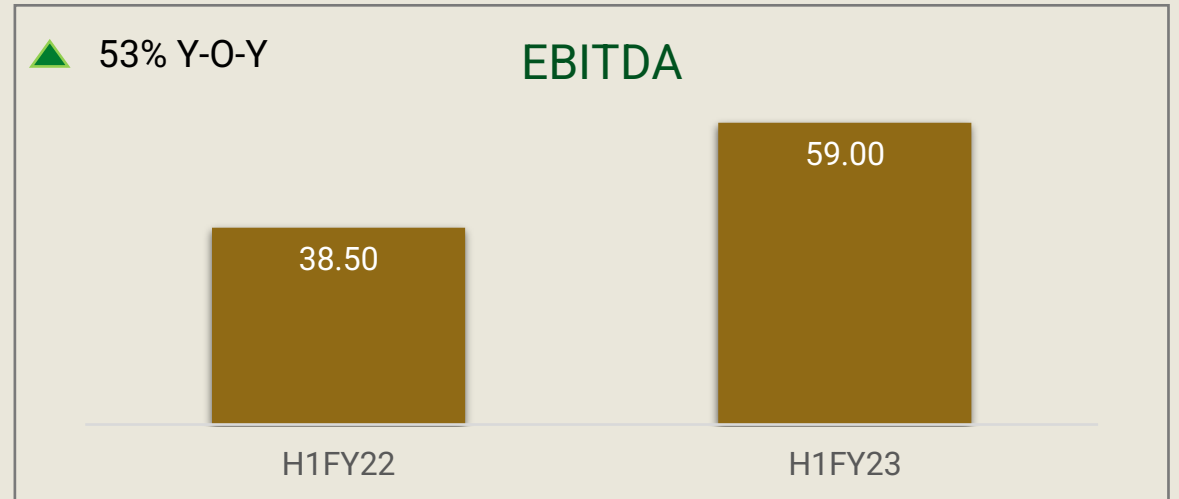
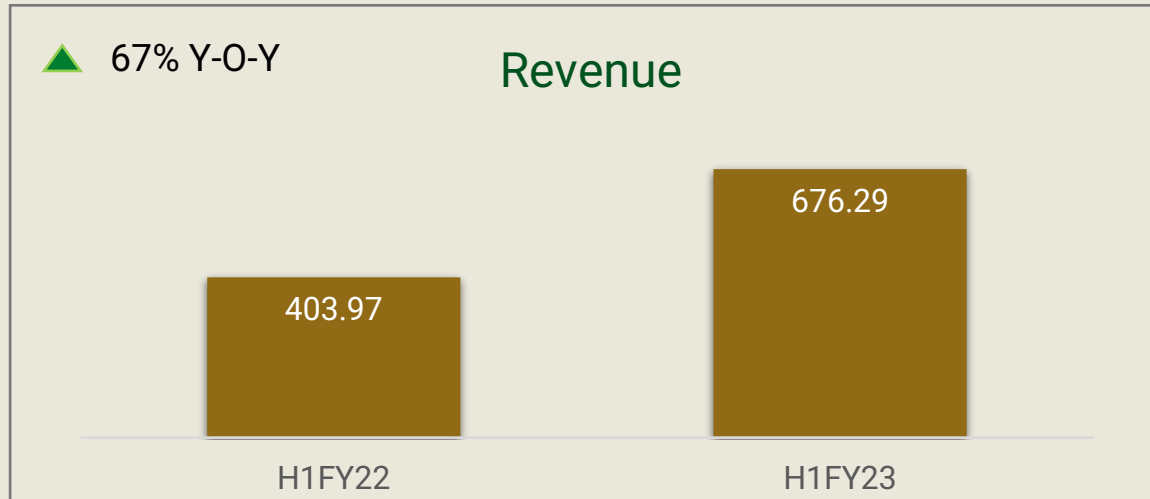


EPS



H1 FY23 - Financial Highlights

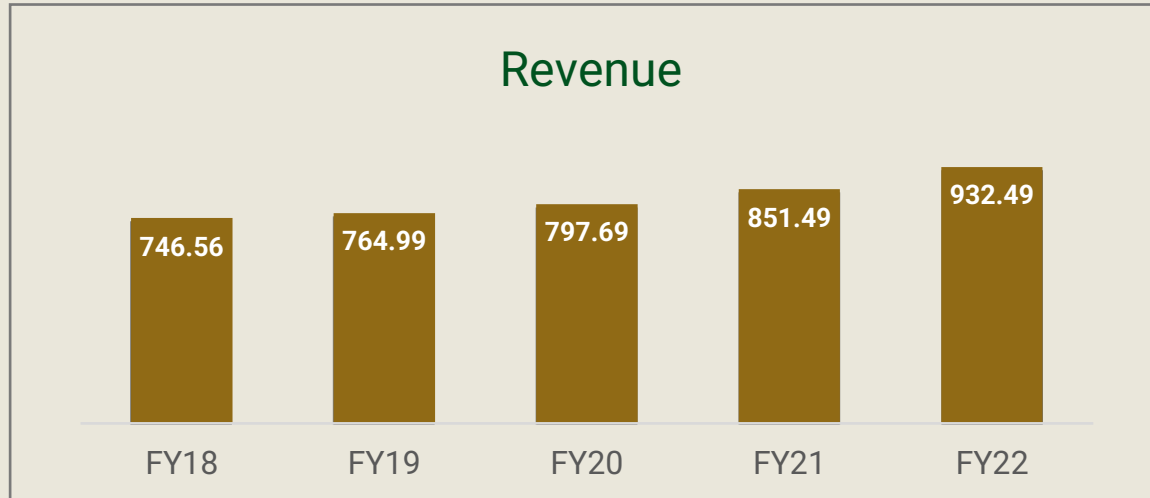
Rs.in Crores except EPS Data



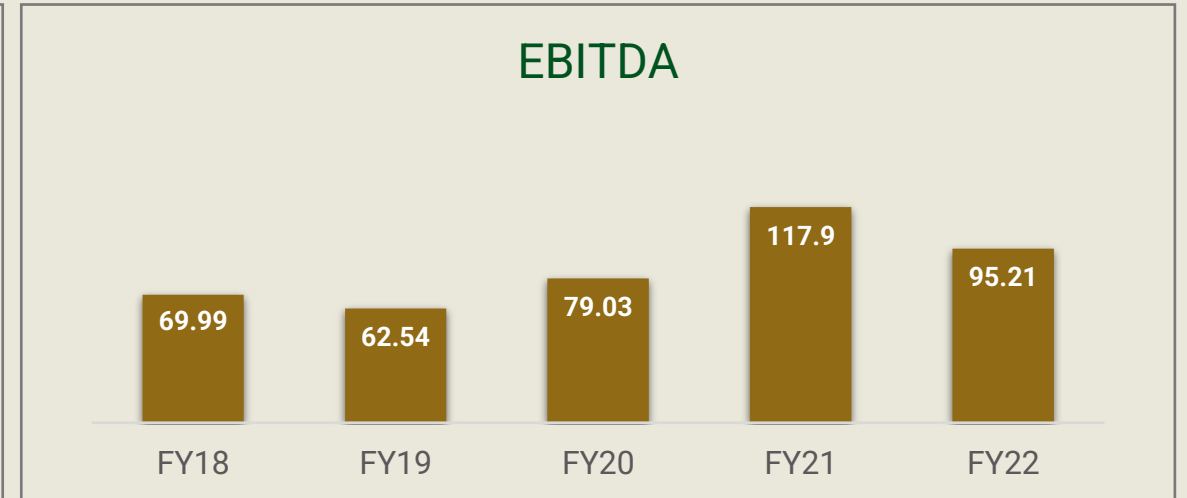
5-year Financial Trend

Rs.in Crores except EPS Data

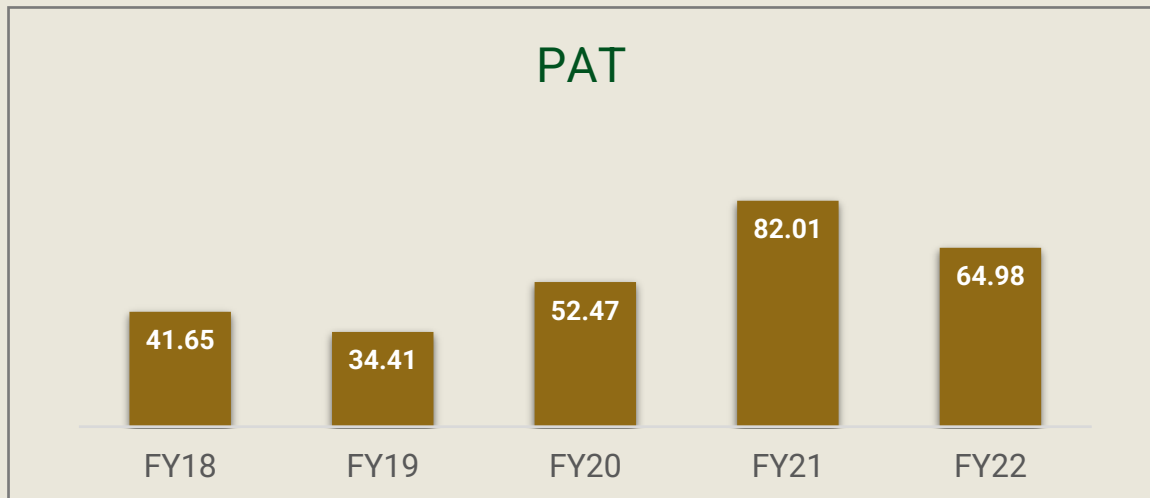
Revenue



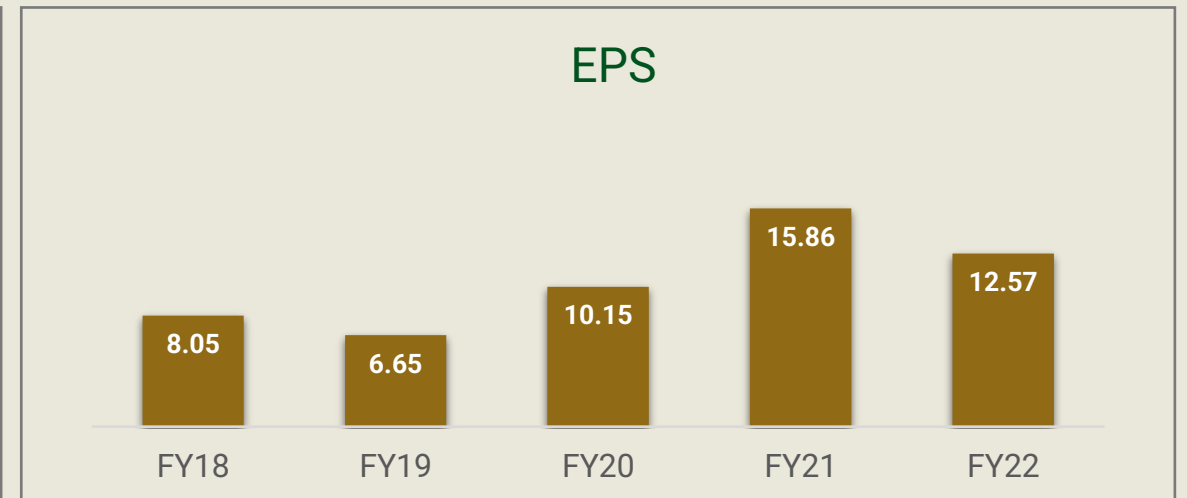
EBITDA



PAT

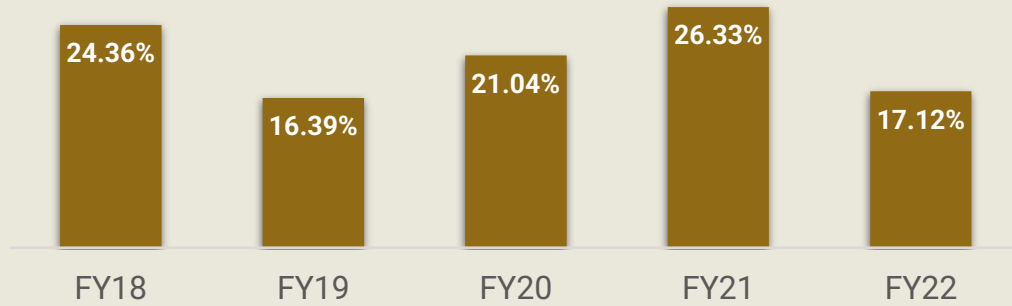


EPS

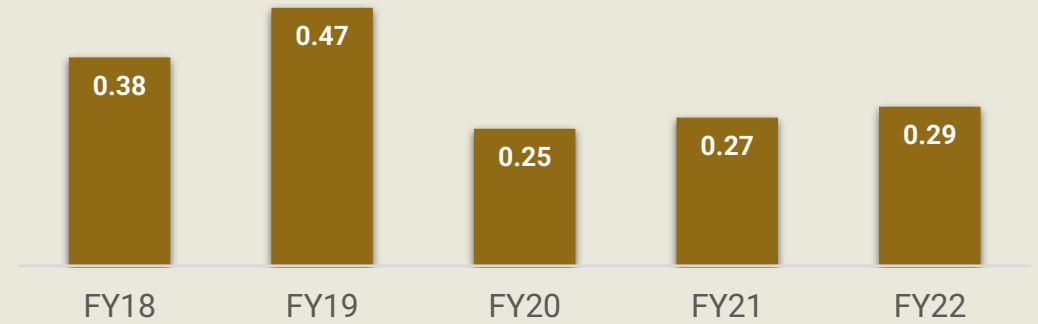


5-Year Financial Trend

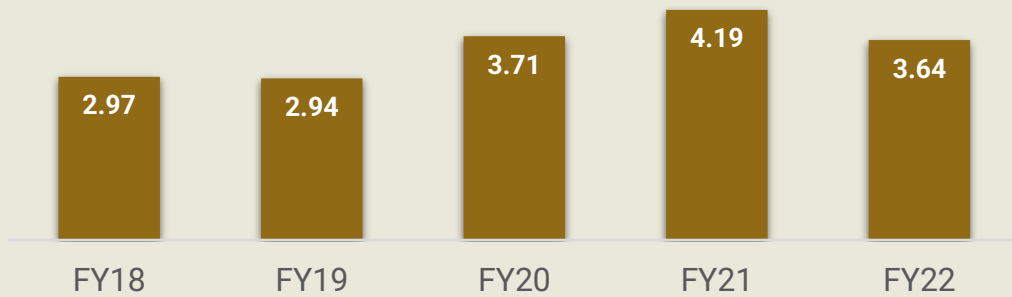
ROE



D/E Ratio

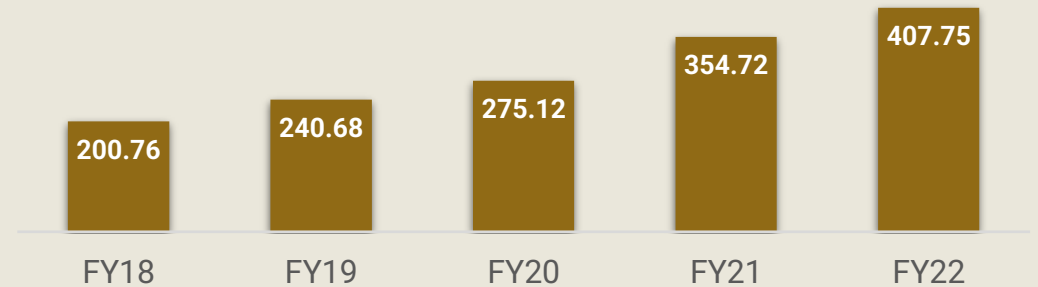


Current Ratio



Working Capital

Rs.in Crores



Income Statement

Quarter Ended					Profit and Loss Statement		Half Year Ended		
Q2FY23	Q1FY23	Q2FY22	QoQ %	YoY %	(INR Crores)	H1FY23	H1FY22	YoY %	
266.46	409.83	167.19	-35%	59%	Revenue from operations	676.29	403.97	67%	
194.82	308.04	116.93	-37%	67%	Cost of revenue	502.86	286.07	76%	
3.35	3.13	2.91	7%	15%	Employee benefit expense	6.48	6.00	8%	
42.21	65.74	33.51	-36%	26%	Other expense	107.95	73.40	47%	
240.38	376.91	153.35	-36%	57%	Total operating expense	617.28	365.47	69%	
26.08	32.92	13.85	-21%	88%	EBITDA	59.00	38.50	53%	
1.06	1.19	1.06	-11%	0%	Depreciation	2.25	1.92	17%	
25.02	31.74	12.79	-21%	96%	EBIT	56.76	36.58	55%	
2.63	0.08	1.42	3389%	85%	Other income	2.70	1.74	56%	
1.34	1.23	1.35	8%	0%	Interest expense	2.57	2.79	-8%	
26.31	30.58	12.87	-14%	104%	PBT	56.88	35.52	60%	
6.11	8.31	3.27	-26%	87%	Tax	14.42	9.01	60%	
20.20	22.27	9.60	-9%	110%	PAT	42.47	26.51	60%	



Balance Sheet

Rs.in Crores

Equity and Liabilities	Sep-22	Sep-21	Assets	Sep-22	Sep-21
Equity Share capital	10.35	10.35	Non-current assets		
Other Equity	441.67	365.47	a) Property, plant and equipment	52.33	50.89
Total Equity	452.02	375.82	b) Capital work in progress	8.86	4.14
Non-current liabilities			c) Other Intangible assets	0.06	0.09
Financial Liabilities			d) Other non-current assets	0.32	0.32
a) Borrowings	46.46	54.02	Total Non-Current assets	61.57	55.44
b) Deferred Tax Liabilities (Net)	1.60	1.41	Current assets		
Total non-current liabilities	48.06	55.43	Inventories	102.07	80.93
Current liabilities			Financial Assets		
Financial Liabilities			a) Investments	0.15	0.39
a) Borrowings	5.00	7.57	b) Trade receivables	122.67	83.25
b) Trade payables	28.54	11.3	c) Cash and cash equivalents	0.08	217.52
c) Other current liabilities	11.96	9.8	d) Other bank balances	257.72	22.25
d) Short-term Provisions	63.77	54.11	e) Loans	0.78	1.12
Total current liabilities	109.28	82.78	Other current assets	64.32	53.13
Total Liabilities	157.34	138.21	Total current assets	547.79	458.59
Total Equity and Liabilities	609.36	514.03	Total Assets	609.36	514.03

Thank You



Contact Us

 **Investor Relations**

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