

Mukand Ltd.

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India 400 605
Tel : 91 22 2172 7500 / 7700 Fax : 91 22 2534 8179
CIN : L99999MH1937PLC002726

Date: 3/07/2021

1.	Department of Corporate Services BSE Ltd., Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001. ISINCODE:INE304A01026 INE304A04012 BSE Scrip Code : 500460	2.	Listing Department National Stock Exchange of India Ltd. Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex Bandra (E), Mumbai – 400051. ISINCODE:INE304A01026 INE304A04012 NSE Scrip Name: MUKANDLTD.
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Dear Sir(s),

Sub:-Investors Meet Presentation

Further to our intimation dated 01/07/2021 and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of presentation made to the investors at the 'Investors meet' held through video conferencing on Friday, 2nd July, 2021 at 4:00 p.m. for your information.

Investors' Presentation will also be available on the website of the Company.

This is for your information and records.

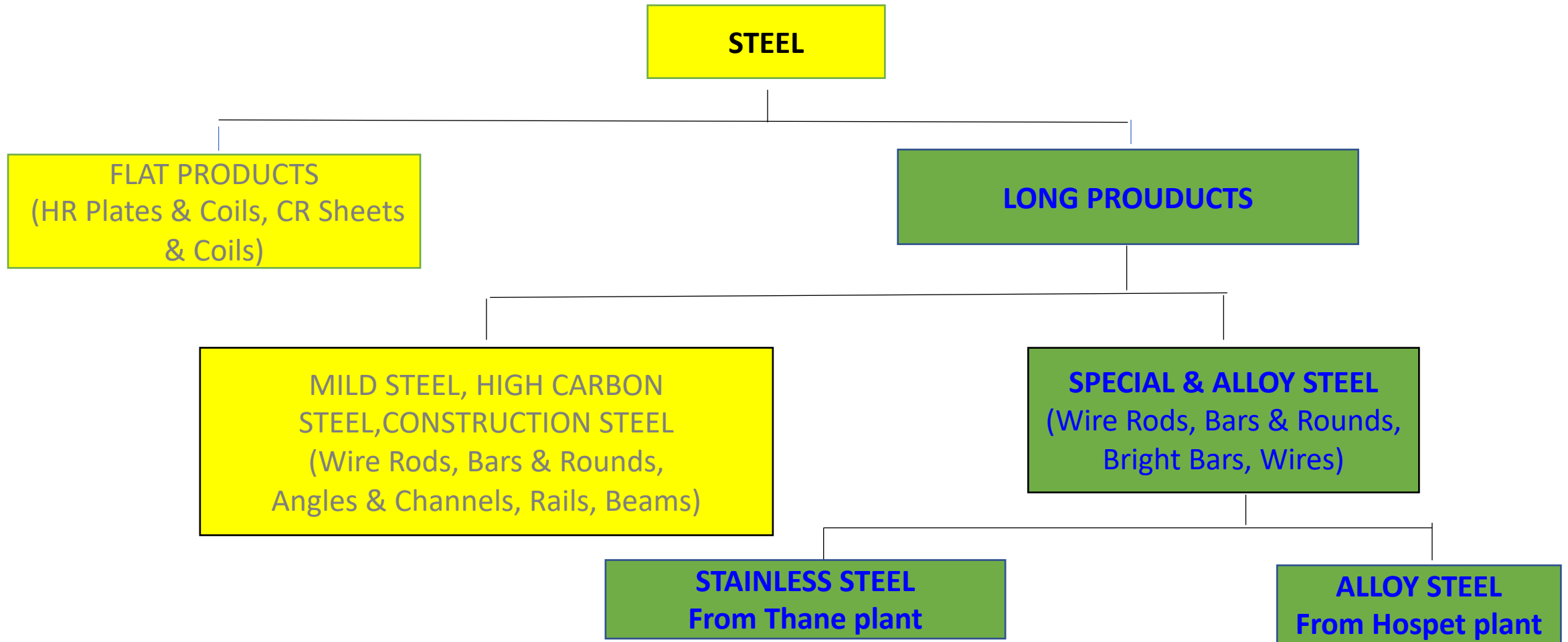
For **Mukand Limited**



K. J. Mallya
Company Secretary
(kjmallya@mukand.com)

Investor Meet
July 02, 2021
Mukand Ltd.

Mukand's Steel Business



July 02,2021



Business

❖ Steel Manufacturing

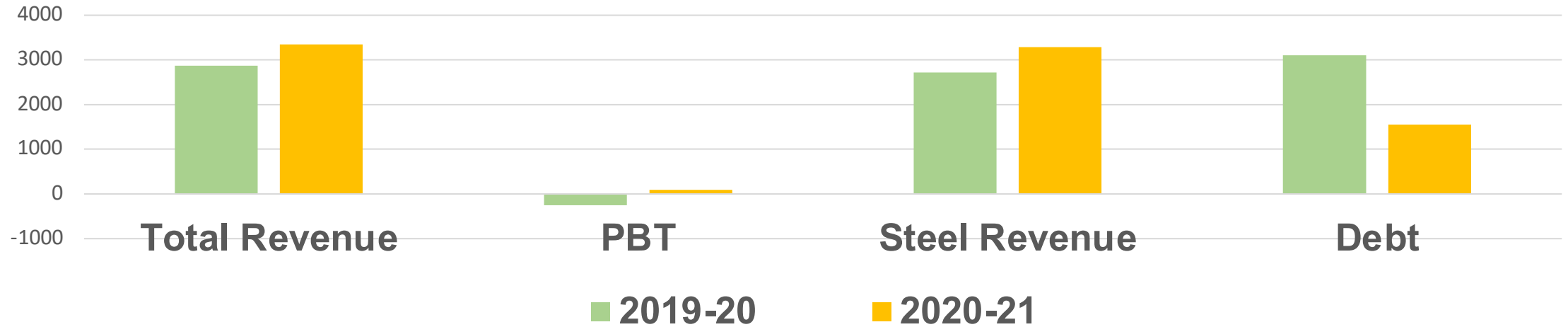
1. Alloy Steel ultimately feeding into the auto component and engineering industries
2. Stainless Steel mainly feeds into the oil and gas, petrochemicals, healthcare, food, architecture, building and construction industries

❖ Industrial Machinery Manufacturing

Design & Manufacture of large capacity cranes, Bulk material handling equipment, Heavy Machinery and Turnkey projects

Financials

Rs. In Crore



	TOTAL REVENUE	PBT	STEEL REVENUE	DEBT
FY 2019-20	2,870.61 cr	(254.60) cr	2,713.96 cr	3,106.06 cr (as on June 30,2020)
FY 2020-21	3,347.38 cr	87.79 cr	3,281.87 cr	1,548.45 cr (as on June 30,2021)

July 02,2021

Positive Financial Developments since Sept 2020

- ❖ Sale of 51% equity in MSSSL to Jamnalal Sons Private Ltd : Rs 1,213.14 Crore
- ❖ Transfer of 55 acres of Leasehold land: Rs. 801.55 Crore including taxes
- ❖ MOU for Sale of 47 acres of Freehold land : Rs 752.11 Crore
- ❖ Substantial Revision in Term Loan rates and Finance Costs
- ❖ Approx. 50% Debt Reduction
- ❖ Secured Debt fully Repaid
- ❖ Back on the Dividend List

July 02,2021



Quality and Product Leadership Over The Years

- ❖ Mukand's leadership as a superior quality steel producer has been established over the years
- ❖ The emphasis has been on product development as per customer requirements
- ❖ 1st steel company to receive approvals to supply steel when Maruti was launched in India in the early 80s and later from the erstwhile Hero Honda
- ❖ Continues to be the 1st steel company to get approvals from most automobile companies manufacturing in India
- ❖ Our highly experienced and qualified technical team has continuously developed products that were only imported
- ❖ Won several best Supplier Awards from most of our customers including two global awards from SKF and one from BOSCH for Quality and Performance respectively.

Steel Production (MT)

Year	Stainless Steel	Spl & Alloy Steel	Total Steel Production
2018-19	1,04,709	3,55,682	4,60,391
2019-20	1,00,487	2,44,439	3,44,926
2020-21	89,774	2,62,947	3,52,721
2021-22 Projection	1,50,000	3,50,000	5,00,000
2022-23 Projection	1,50,000	4,00,000	5,50,000

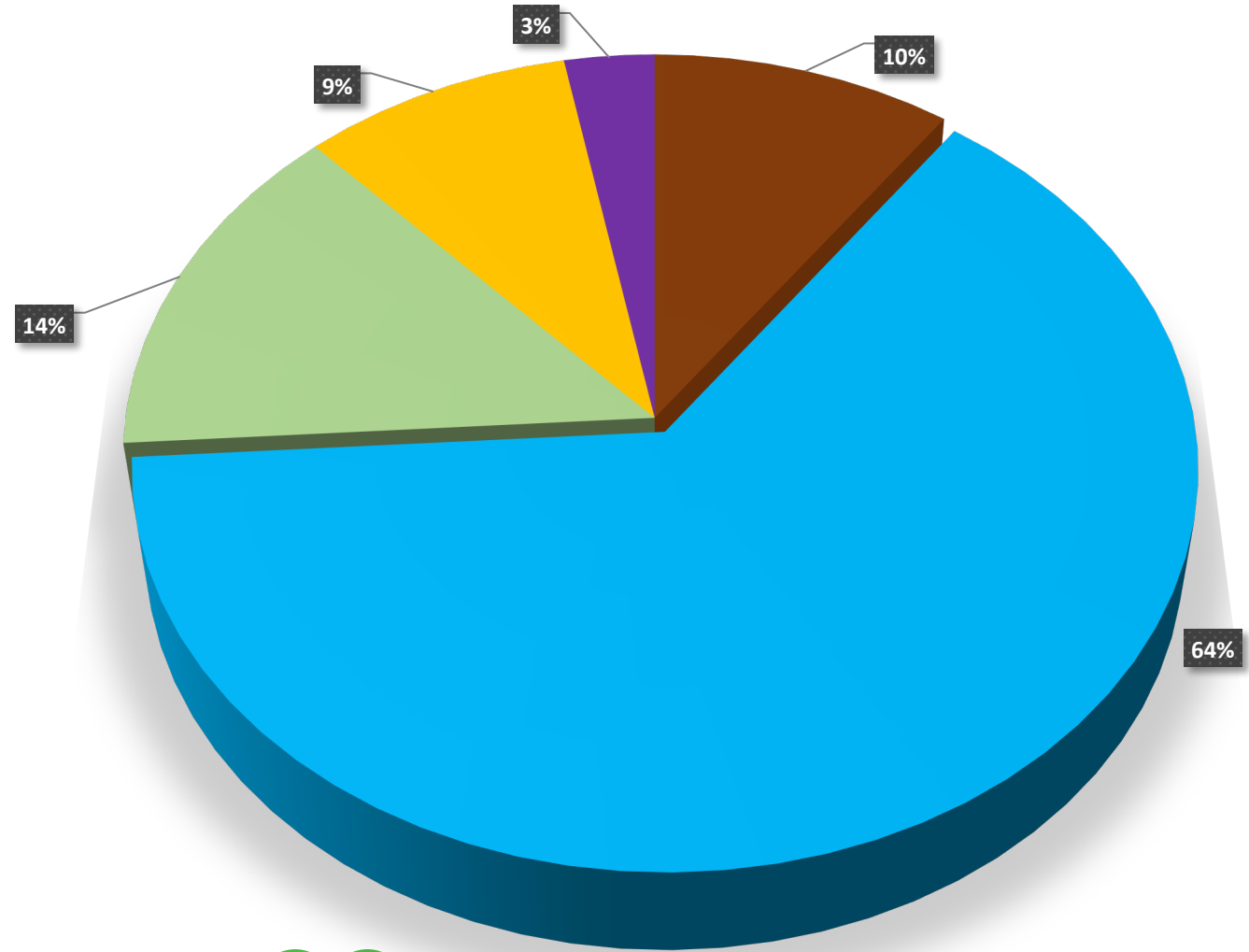


July 02,2021



Share of Business for Special and Alloy Steel

- Auto components 64%
- Fasteners 14%
- Bearings 10%
- Exports 9%
- Bright Bars 3%



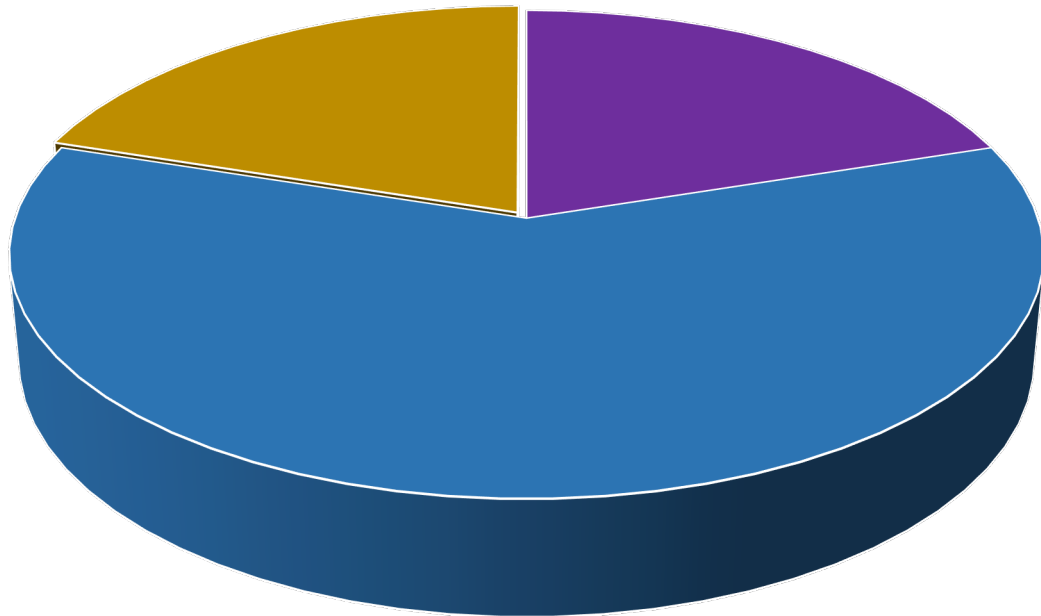
July 02, 2021

Composition of Stainless Steel Sales

■ Indirect Exports 60%

■ Direct Exports 20%

■ Domestic Sales 20%



- ❖ Stainless Steel has replaced carbon steel in many applications as it gives “lower life cycle costing” because of its non-corrosive and heat resistant properties
- ❖ Global demand for Stainless Steel is continuously growing
- ❖ Mukand is a proven low cost stainless steel producer and thus best positioned in export markets
- ❖ Mukand is in Top 25 list of SS Long product Global players (SMR Austria)

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Business Environment – Current and Immediate Future

- ❖ Internationally the demand for Mukand's steel is projected to rule firm
- ❖ Domestic sales of 2W and Passenger Vehicles in Oct'20 have recorded double digit growth of 16.6% and 19.8%, respectively on y-o-y basis
- ❖ Major auto OEMs like Maruti, Hyundai, Bajaj Auto, Hero Moto Corp have announced near record production plan for July 2021 which is a strong indicator on the demand front
- ❖ Going ahead, easy finances, normal monsoon resulting in good crop, increase in demand for personal transport
- ❖ Implementation of Vehicle Scrappage Policy will also have positive impact on demand in the later part of FY 22.
- ❖ The GOI has identified production of bearing steel and transmission parts as a focus areas to include in the Production linked Incentive scheme (PLI)

Exciting Future

- ❖ Improve profitability through
 - Further continuous Reduction in Debt and Finance Costs
 - Enriching product mix with higher focus on product development
 - Thrust on Import Substitution
- ❖ Expand product mix to cater to needs arising from windmills, oil & gas sector, engineering sector
- ❖ Greater focus on development of Bearing steel, steel for transmission parts, engine parts, suspension springs, etc.
- ❖ Enhance Stainless Steel production
- ❖ Globally, companies have started exploring alternate source to China which can result in good business opportunities for Indian Companies such as ours that can leverage the association with Sumitomo Corporation

Thank You

July 02,2021

