

SUPREME HOLDINGS & HOSPITALITY (INDIA) LIMITED

CIN: L45100PN1982PLC173438

Reg Office: Office No. 510 to 513, 05th Floor, Platinum Square, Shri Satpal Malhotra Marg, Nagar Road, Pune – 411014. Ph. +919607600044 |e: info@belmac.in| www.supremeholdings.net

30th January, 2023

BSE Limited

Department of Corporate Services

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort,

Mumbai – 400 001

Dear Sir,

Scrip Code No. 530677

Sub: Submission of Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, we submit herewith a copy of the Investor Presentation for the quarter ended 31st December, 2022 (Q3FY23). This Investor Presentation may also be accessed on the website of the company at www.supremeholdings.net.

You are requested to take the same on record.

Thanking you,

Yours faithfully,

For Supreme Holdings & Hospitality (India) Ltd.

Rohan Chinchkar

Company Secretary and Compliance Officer

Membership No: A56176

Sr. No. 26, Jambhulkar Mala,

Fatima Nagar, Pune-411013

INVESTOR PRESENTATION



SUPREME
HOLDINGS AND HOSPITALITY (INDIA) LTD
Simplicity by Design

SUPREME

HOLDINGS AND HOSPITALITY (INDIA) LTD



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COMPANY BRIEF

COMPANY BRIEF





SUPREME
HOLDINGS AND HOSPITALITY INDIA LTD
Simplicity by Design

COMPANY INFORMATION

Supreme Holdings and Hospitality (India) Ltd is a Public Limited Company listed on the Bombay Stock Exchange. It ranks within the top 2000 companies in India. Led by a team of dynamic and insightful minds, we aim to deliver exemplary performance adhering to the company's core ethics. We are committed towards innovation and realistic architecture to deliver quality products to our clients. Simplicity is the essence of our work. We devote our precise attention while undertaking large-scale project developments at a prime location. This helps us to tend to minor aspects of projects that give us remarkable outcomes with efficacy. This adds to our goodwill and enhances long-lasting customer relationships.

Belmac is a reputed developer under the umbrella of Supreme Holdings and Hospitality (India) Ltd. We have envisioned two Mega Townships in a phase-wise manner, currently homing more than 350 families in Pune and Panvel.

Belmac Residences is a luxurious township in New Kalyani Nagar, Pune. Built over 6 acres of land, it is a premium landscape with opulent apartments and world-class amenities.

Belmac Riverside is another masterpiece set over 5.5 acres of land parcel in Panvel. With a plush environment, a river, and several ambitious projects surrounding it, Belmac Riverside is a thriving residential premise with hundreds of families upgrading their lifestyles.

Belmac Codename Skyline is the newest addition to our endeavours. It is the premium Mega Township in the prime location of Panvel, envisioned for an unrivalled lifestyle. It comprises more than 12+ high rises with opulent apartments including the finest amenities to indulge in.



OUR VALUES

Grass is always green

NATURE AND LANDSCAPE

In the lap of nature, we find peace, and feel at home. Carefully crafted experiences infuse nature into living spaces in a seamless way, so that you can enjoy nature amidst the hustle and bustle of the city. Life, we believe, becomes more meaningful in lush greenery and always stays fresh.



Taking Baby Steps

RAISING THE BAR

Growth is a result of small successive steps in the right direction. When we walk the extra mile, the results are truly astonishing. We are driven by how we can make your life even better by pushing our own boundaries. Our Business Centre and Day-Care Centre helps you take those "baby steps", so that you never have to choose between your personal and your professional life.



Peace of mind

SAFETY AND SECURITY

We provide you all the comforts of living by keeping your "peace of mind" at the forefront, so that your loved ones are always safe and secure. Our primary aim is to create an environment that addresses your smallest concerns – rest assured.



Every Moment Counts

HUMAN-CENTRIC DESIGN

We believe in thinking through everything we do, to simply understand you better – your needs, your desires and your comfort. You are at the centre of our universe, which gives us an opportunity to turn your dreams into reality. Our design ensures that your home has all the little things that make every moment count.

COMPANY PROFILE

The Company is operating in the construction and development of residential and commercial projects.

15th April, 1982

Date of Incorporation

21st March, 1994

Became a Public Ltd Company

1995

Maiden public Issue



BELMAC[®]
residences
New Kalyani Nagar, Pune



BELMAC[™]
riverside
New Panvel

CODENAME
Skyline
PANVEL



MANAGEMENT



Vidip Jatia

(Chairman Managing Director
& C.F.O.)

Mr. Vidip Jatia, is a BA (Hons) in Business and Accounting from the University of Exeter. He is a business and finances professional with in-depth knowledge of business development, and economics. He has been efficiently leading the marketing and overall sales of the projects undertaken by the company along with new project development.



Namita Jatia

(Whole-Time Director)

Mrs. Namita Jatia holds a Bachelor's degree in Business Management. With her expertise in marketing and business, she has been coherently supervising the administrative activities of the company. She also plays a vital role in the Human Resource management of the company.

CORE TEAM

Shrimant Dyamagol

(Project Manager)



Mr. Shrimant Dyamagol is the project manager with very high expertise in engineering. He has a Bachelor's in Civil Engineering from Visvesvaraya Technological University, Belgaum. He plays a pivotal part in planning, developing and overseeing project operations. His leadership within the team has led to on-time deliveries, safety and quality compliances within the project.

Anil Shende

(Manager – Accounts and Purchases)



Mr. Anil Shende holds a bachelor's degree in Business Administration. His knowledge of business and accounts enhances productivity and overall business activities. He is responsible for the stock overview, vendor development, procurement and supplies of required equipments, etc. With his deep quality analysis, he brings in profitable deals.

Abhijeet Bhattacharya

(Assistant Sales Manager)



Mr. Abhijeet Bhattacharya is heading our direct sales team. He has been proficiently handling our sales with his expertise for more than 9 years. With his in-depth study of customers' aspirations and considerate communication with our clients, he has been very successful in enhancing the sales and overall productivity of the team. He is PGDM in Sales and Marketing from the Indira Institute of Management, Pune.

Rohan Chinchkar

(Company Secretary)



An alumnus of Savitribai Phule University, Pune Mr. Rohan Chinchkar plays a crucial role in the smooth administration and attainment of legalities. A multidisciplinary professional, with his past work experience, looks after the secretarial and legal aspects within the organization.

Santosh Munde

(Legal and Liasoning Manager)



Mr. Santosh Munde is the Primary Organization Head who plays a key role in obtaining approvals, adherence to legal frameworks and proper coordination with government and statutory bodies. His impeccable legal proficiency and command over communication gained through past and present works assures legitimate and smooth business operations. He holds Bachelor in Science.

Santosh Melmani

(MEP Head)



Mr. Santosh Melmani is the MEP Head who looks after the mechanical, electrical and plumbing works of the project. His high-level experience provides quality assurance in product deliveries, operations and contracts. His services involve mechanical operations and efficiently handling several projects with timely delivery assurance. He is DME in Mechanical Engineering from the Indian Technical Institution, Goa.

Anil Kachare

(Customer Relationship Manager)



Mr. Anil Kachare has a keen expertise in banking and finance assistance as well as product delivery. An MBA (Marketing) from Pune University, he has gained valuable insights into business and customer relationship management with more than 10 years of experience in the real estate industry. He has been monitoring our customer relationships and assisting in the positive sales funnel.

ABOUT US



TIMELINE

1982



1987- 1995



2011



2016-2017



2022



The Company was incorporated on 15th April, 1982 as a Private Limited Company under the name of Supreme Holdings Private Limited.

The Company was acquired as a going concern by the JATIA group in the year 1987. The Company became a Public Limited Company on 21st March, 1994. The Company entered the Capital market with its maiden public issue in the year 1995.

The Jatia Hotels and Resorts Pvt. Ltd. and Royalways Trading & Investments Services Pvt. Ltd. amalgamated with the Company and the Company acquired their valuable assets. Subsequently, the Company name was finally titled Supreme Holdings & Hospitality (India) Ltd.

Belmac Residences is the first mega township on our profile launched in the year 2016 in New Kalyani Nagar, Pune. The success of Belmac Residences led to another mega township in New Panvel, named Belmac Riverside. The project was initiated in the year 2017 and has been developed rapidly since then.

Belmac has always strived to deliver a quality product on time attaining its commitment and thus has delivered around 1.5 million square feet of construction area which is home to over 350 families till now, comprehensively.

VISION AND MISSION



OUR VISION

To provide state-of-the-art real estate assets clubbed with design ideologies. We are proving that our design can truly enhance any individual's standard of living and advance every strata of society.

With various opportunities in the real estate segments, Supreme is determined to lead in the flourishing industry with a distinct vision.



OUR MISSION

At Supreme, We believe that change is the only constant. Our existence on this planet is to not only develop great products, but also to consistently innovate.

Visionary thought-process, courage to change and the drive to innovate are all the tools of our trade. Disregarding the complex, we believe in simplicity yet settle for nothing but the best.



PROJECT DETAILS



BELMAC RESIDENCES New Kalyani Nagar, Pune

Belmac has always been considerate toward customers. We have been always resilient against barriers to meet our work commitments. With our visionary principle and work management, we have been able to continue our work deliveries despite pandemic hurdles. Teamwork and perseverance have led to our ultimate success.

Though every sector was severely affected by the pandemic-induced lockdown, Belmac tackled all hurdles and continued its construction work. We strengthened our team coordination and determination to complete the lagging tasks in the pandemic. As we stayed committed to our words, we also maintained transparency with customers. Our passionate team with their creativity and remarkable skill set made it possible. The progress of towers and amenities was on a positive mark. We successfully delivered a tower and three amenities this year.

Tower A was scheduled to deliver at the end of the year 2021 and we attained this commitment. The year 2020-21 was affected by COVID 19 pandemic that further led to a long-term lockdown in the nation. All sectors were hampered due to that including the realty market. However, we were able to continue the construction work of Tower A. The superstructure of the Tower was ready during that tenure. With proper work and time management, we were able to prevent delays in project work. We maintained a sufficient supply of raw materials and labour. The sustaining work of Tower A paced up once things became to normalize in 2021. The paintwork was soon completed in June 2021. Tower was then handed over to residents from October 2021, post receiving Occupancy Certificate. Maintaining transparent communication and unbounded support, the possession of Tower A was completed entirely by the end of January 2022.



BELMAC[®]
residences
New Kalyani Nagar, Pune

6 Acres

Land Parcel

300+

Families

6 Towers

3 side open spacious
2BHK & 3BHK
apartment



Socialize with us
f t i n



TRANSPORT -

- International Airport : 4 km
- Pune Railway Station : 7 Km
- Travel Stop : 1.5 Km

IT PARKS -

- Weikfield IT Park : 1 km
- Giga Space : 2 km
- Eon SEZ : 5 km
- Magarpatta Cyber City : 5 km
- Nyati Tech Park : 500 metres
- Panchshil Tech Park : 3 km

HOSPITALS -

- Sahyadri Hospital, Shastri Nagar : 2.3 km
- Ruby Hall Clinic, Pune station : 4.8 km
- Inlaks & Budhrani Hospital, Koregaon Park : 3 km
- Jahangir Hospital : 4.8 km
- Columbia Asia Hospital : 2 km

EDUCATIONAL INSTITUTES -

- Bishop's School : 800 meters
- St. Arnold's Central School : 200 meters
- Symbiosis International School : 2 km
- Lexicon International School : 7 km

HOTELS -

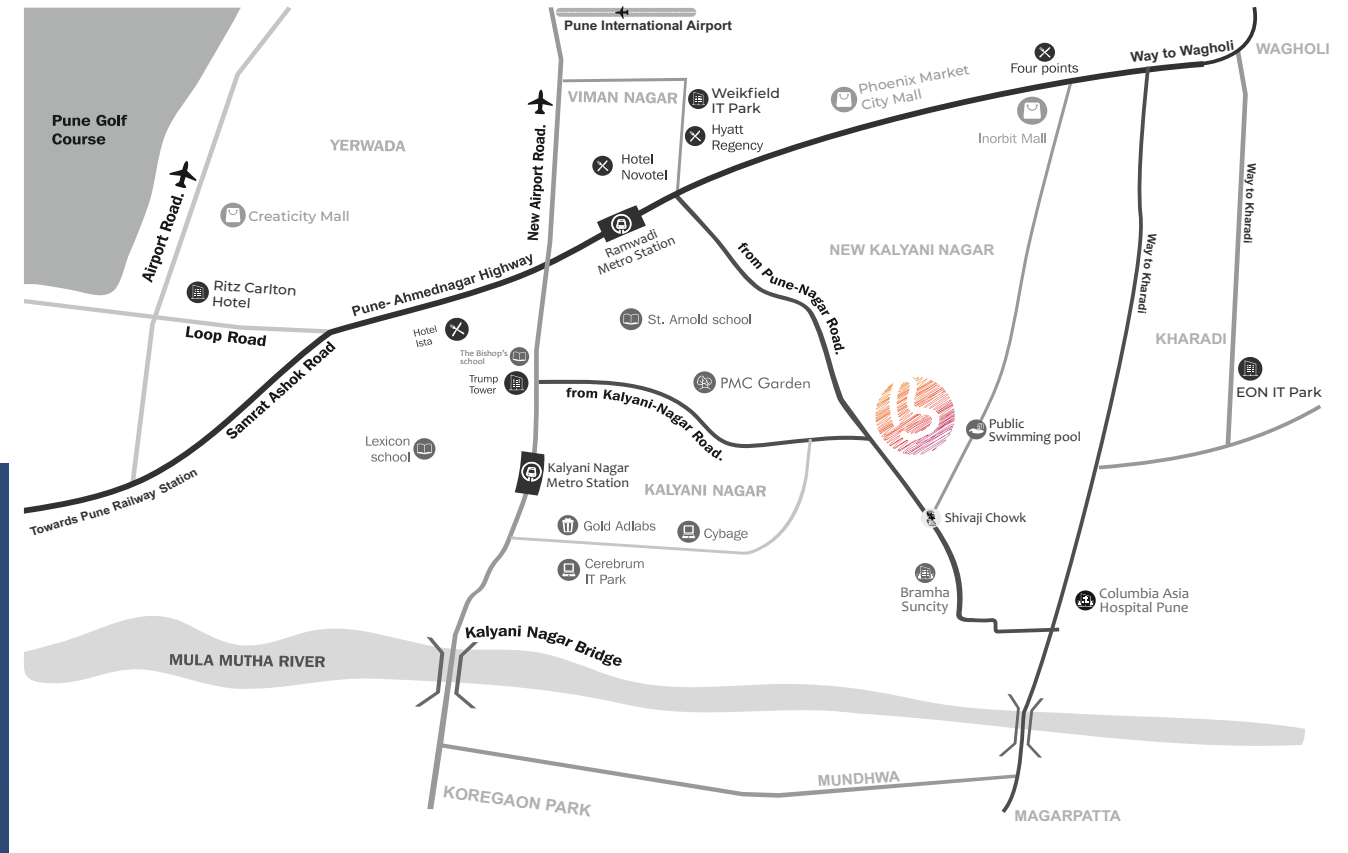
- Hyatt Regency : 1 km
- Novotel : 1 km
- Westin : 2 km
- Hyatt : 1.5 km
- Radisson : 5 km

SHOPPING MALLS -

- Phoenix Marketcity, Nagar Road : 1.5 km
- Seasons Mall, Magarpatta : 5 km
- Amanora Town Centre : 5 km
- Creaticity Mall, Yerwada : 3 km

UPCOMING DEVELOPMENTS -

- Ramwadi Metro station : 1.8 km
- Kalyani Nagar Metro Station : 2.0 Km
- Access to Pune Ring Road Phase 1 : 13 Km



LOCATION ADVANTAGE

A TESTIMONIAL TO OUR COMMITMENT

Home is the epitome of aspirations and a big financial commitment for all. Acquiring one's dream home is a memorable moment. Thus, Belmac has taken efforts to provide quality homes with intricate interiors to celebrate the incredible achievement of every client. We believe our customers to be the source of our success that helps us grow and prosper hence, we never leave any stone unturned in providing the best for our customers. Our every course of action was to provide the aspired dream home to every single family who stepped into our premises, lending their faith to us.



Families

Fondly residing in Towers A, D & E at Belmac Residences

WORLD-CLASS AMENITIES TO INDULGE IN



Bounce n Blossom More.



Play More. Turf



Six More. Turf



Multipurpose activity stage

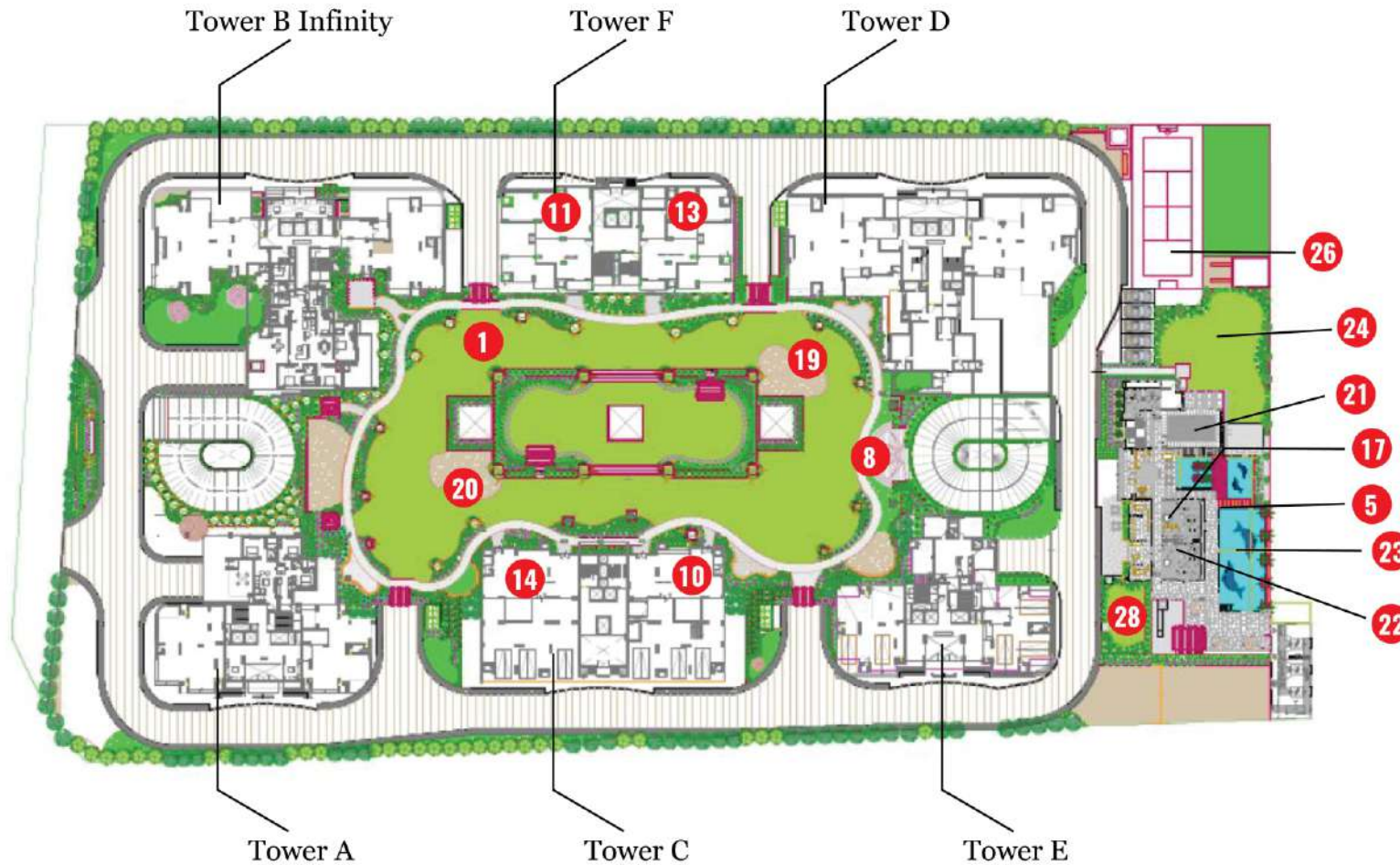


Panorama



Paw-Sitive More. (Pet Park)

MASTER LAYOUT



Legend

1. 1,60,000 sq.ft of Landscaped Garden
2. Parking Space
3. Pergolas
4. Seating Areas
5. Clubhouse
6. Jogging Track
7. Amphitheater
8. The Stage For Multipurpose Activities
9. Ganesh Temple
10. Business Center With Conference Room
11. Daycare Centre
12. Library
13. Game Room For Senior Citizen
14. Game Room For Kids
15. Society Office
16. Healthcare Centre
17. Spa/Massage Rooms
18. Yoga and Pilates Room
19. Childerans Play Area
20. Open Gym
21. Squash Court
22. Gymnasium
23. Swimming Pool
24. Banquet Hall With Outdoor Garden
25. Party Lawn
26. Five a side football court with Astroturf
27. Convenience Store
28. Dedicated Dog Park

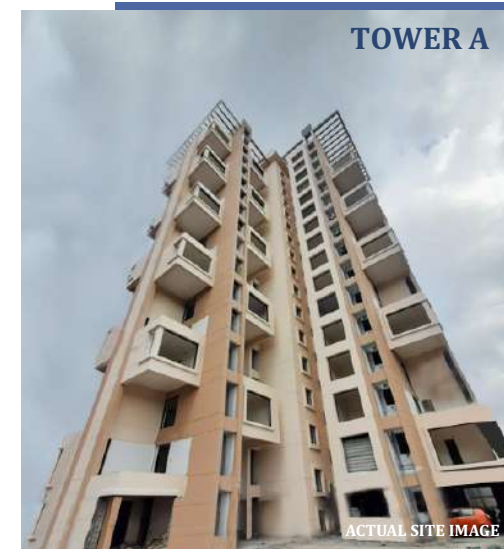
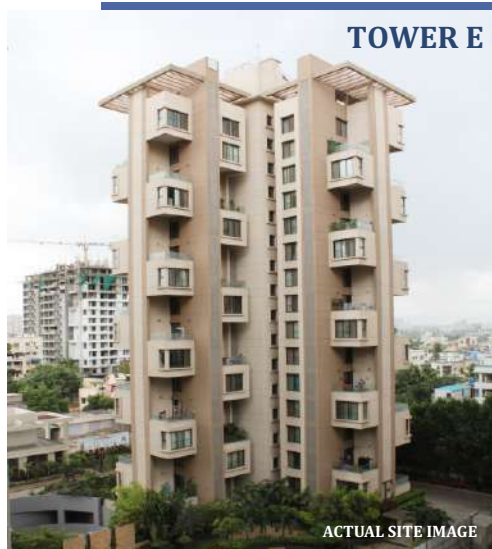
ARTISTIC ELEVATION BUILT WITH PRECISION



SLEEK ARCHITECTURE WITH INTRICACY



BELMAC RESIDENCES - ANNEXURE



Project Name	Construction Launch	Sales Launch	Completion Period	Saleable Area (Sq Ft)
Tower E	Nov-16	Feb-17	July-18	73,227
Tower D	Nov-16	Feb-17	Mar-19	1,04,325
Tower A	Jan-17	Apr-17	Oct-21	76,751
Tower C	Jan-17	Apr-17	Nov-22	1,20,937
Tower F	Jul-17	Oct-17	May-23	81,290
Tower B	Apr-19	Jul-19	Dec-23	99,469
TOTAL				5,55,999 Sq Ft

OUR PROMISE AND OUR DELIVERY

OUR PROMISE -

TOWER F - MAY 2023
TOWER B - DEC 2023

OUR DELIVERY -

TOWER E - AUG 2018
TOWER D - APRIL 2019
TOWER A - NOV 2021
TOWER C - DEC 2022

PROJECT DETAILS

Total Saleable Area (Sq. Ft.): 5,55,999

Total Saleable Units: 304

Completion Date: December 2023



Belmac Residences, Pune	FY16	FY17	FY18	FY19	FY20	FY21	FY22	H1FY2023	Q3FY23	Balance (To be Sold)
Area Sold (sq. ft.)	12,190	36,671	1,24,228	93,358	60,882	64,725	35,033	17,097	7,897	1,03,918
No. of Units Sold	7	21	68	49	31	33	18	9	5	63
Average Selling Price per Sq. Ft.	7,761	7,093	7,283	7,539	7,502	7,830	7,940	8,794	9,124	

BELMAC RIVERSIDE New Panvel

Since its inception, Belmac has always been in pursuit of exclusivity. Following the lavish Residences, we had a vision of another masterpiece named Riverside. A unique world of its own, Belmac Riverside is located in the most coveted city of Panvel. The city is a surging housing market. Considering the essence of the city and its impeccable biodiversity, Belmac crafted and is developing an aspirational lifestyle beside a river.

Being developed over 5.5 acres of a total land parcel, Belmac Riverside comprises five elegant towers. Each tower is artistically designed with intricate interiors and spaces. Taking note of utmost convenience for residents, we have offered a dedicated 85.5% of open spaces within the premise. Sufficient spaces are assigned between towers. Each tower has its separate garden and ample space surrounding it. Wide internal and peripheral roads are developed at Riverside for smooth internal commuting. Complementing the 3-side open apartments, there are more than 20 modern amenities to serve the various needs of residents. Recreational facilities like sports, play areas, yoga, meditation, etc. are provided to residents in the form of those amenities.

The residents of Belmac Riverside have been satiated with our continuous responses and results. We have always been considerate towards every need and concern of our customers. Thus, despite the time of the pandemic, our team was utterly determined and committed to the ethics of our organization. We continued tasks with conformity and quality. We were successful in delivering Tower Aqua to our customers on time. Our timely delivery of this tower through the uncertainty of COVID 19 was applauded by our clients. Our past deliveries of Sky Towers were also within the stipulated time. Following this, Terra Olive tower is on the verge of completion. It will be delivered to the customers by the year-end, which will be a happy home to another 75 families. The last tower Terra Gold is rapidly developing after its foundation was laid.

5.5 Acres

Land Parcel

200+

Families

5 Towers

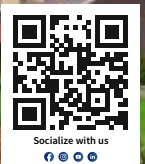
85.5% of open spaces
within the premise.
1 BHK & 2 BHK

20 +

Modern
Amenities



BELMAC™
riverside
New Panvel



Panvel, once a marshy landscape is now surging towards becoming a satellite city. The city has seen lots of development and many major projects are in progress. Key projects like D B Patil International Airport, and Mumbai Trans Harbour Link are under construction. These projects being within the proximity of Belmac Riverside will be a source of growth for its residents.

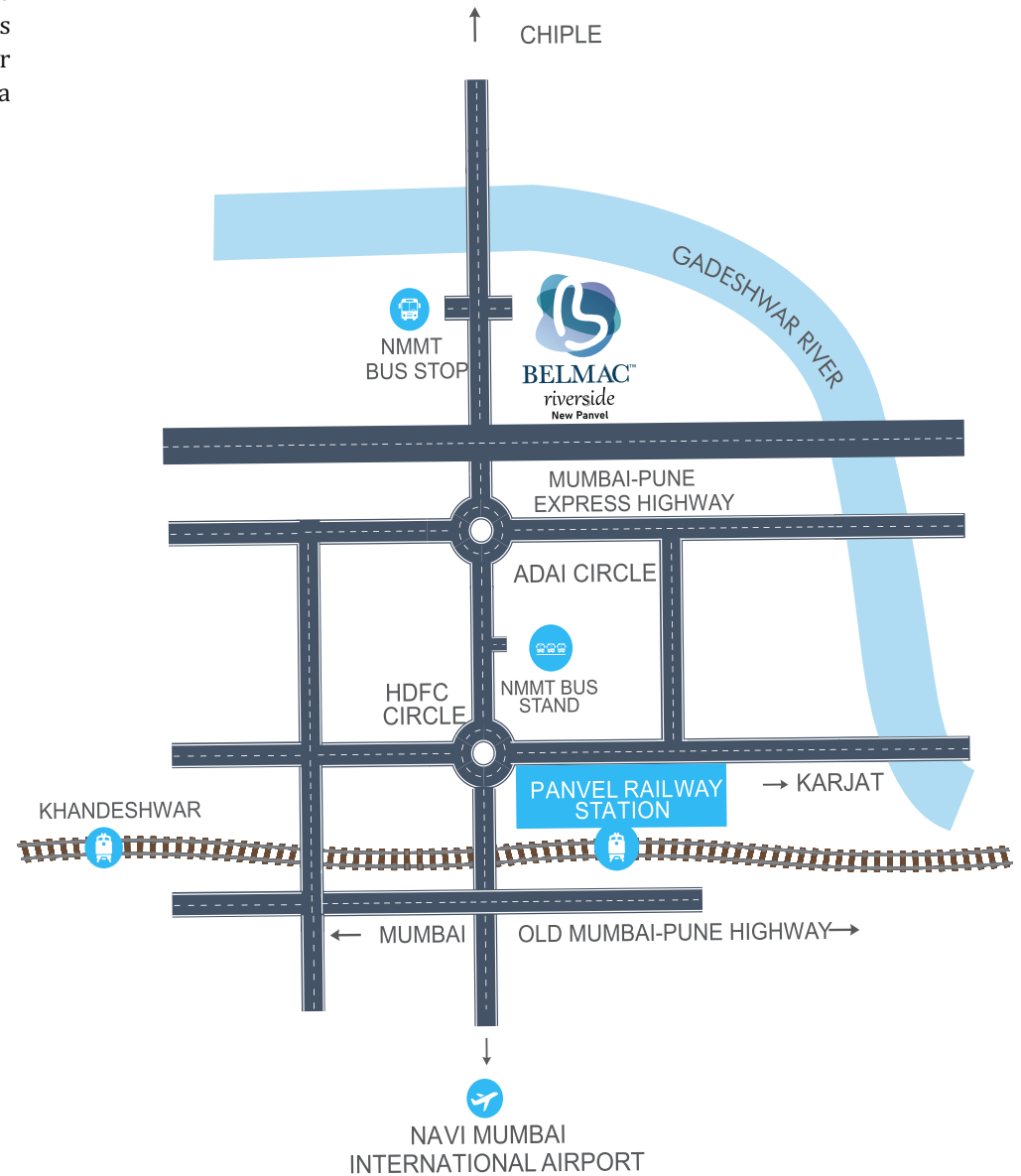
- **D B PATIL International Airport – 5 km**
- **Navi Mumbai Metro – 14 km**
- **Mumbai Trans Harbour Link – 18 km**
- **Virar-Alibaug Corridor – 3.5 km**

- **Pillai's College – 4.5 km**
- **DAV Public School – 3.5 km**

- **MGM Hospital – 3.5 km**
- **Lifeline Hospital – 3.6 km**

- **Orion Mall – 3.4 km**

- **Hotel Monarch Express – 3.5 km**
- **Hotel Crown Inn – 3.5 km**



LOCATION ADVANTAGE

CREDENTIALS TO OUR PERSISTENT EFFORTS

Owing a home is a big commitment and lifetime achievement. Thus, we believe in celebrating the ownership of homes at Riverside, revering the home-buying journey and success of our customers. With the insightful minds of our team members, we have designed every home with precision and care. Homes created intricately and conforming to quality were delivered to customers backed with every necessary support in a transparent manner. Despite pandemic-led glitches and market uncertainties, we were able to give on-time possession to our customers building a relationship of long-lasting trust. After all, the testaments of customers add up to our goodwill.



Families

Fondly residing in SKY & AQUA Towers at Belmac Riverside

WORLD-CLASS AMENITIES TO INDULGE IN



Open Gym



Children's Play Area

Multipurpose activity stage



Swimming pool



MASTER LAYOUT



LEGEND

- | | | |
|---|----------------------|--|
| 1. 1,86,500sq.ft Landscape Area | 10. Open Gym | 19. Sky Park |
| 2. 300 meters Long Riverfront Promenade | 11. Tennis Court | 20. Aqua Park |
| 3. Ample Parking Space | 12. Volleyball court | 21. Terra Park |
| 4. Gazebos | 13. Jogging Track | 22. 12 Meter Wide Internal Cement Road |
| 5. Seating Areas | 14. Box Cricket | 23. All Buildings With Passengers Lift |
| 6. Stage For Multipurpose Activities | 15. Basketball Court | 24. Lift with Power Backup |
| 7. Ganesh Temple | 16. Swimming Pool | 25. Dedicated Transformer |
| 8. Meditation and Yoga Center | 17. Pizza oven | 26. River Compound Wall |
| 9. Childeran's Play Area | 18. Dog Park | 27. Light Poles In Common Areas |

AN OUTLOOK ON BELMAC RIVERSIDE



ARTISTIC ELEVATION



SKY TOWERS (PHASE-1)



SKY TOWERS POSSESSION - JAN 2021

Phase I - Project Details

Construction Launch: **Aug 2017**

Sales Launch: **Nov 2017**

Completion Date: **Nov 2020**

Total Saleable Area (Sq. Ft.)

18,639 Sq. Ft.

Total Saleable Units: **30***

*3 flats are held by the company for office purposes and can be sold in the near future.

Belmac Riverside – Phase I	FY18	FY19	FY20	FY21	FY22	Balance (To be Sold)
Area Sold (sq. ft.)	10,506	4,272	747	1,570	-	COMPLETED
No. of Units Sold	18	6	1	2	-	
Average Selling Price per Sq. Ft.	5,221	5,237	5,613	6,292	-	

AQUA TOWER (PHASE-2)



AQUA TOWER POSSESSION - JAN 2022

Phase II - Project Details

Construction Launch: **May 2018**

Sales Launch: **Aug 2018**

Completion Date: **Dec 2021**

Total Saleable Area (Sq. Ft.):

32,473 Sq. Ft.

Total Saleable Units: **47***

*1 flat is held by the company as a sample flat and can be sold in the near future.

Belmac Riverside – Phase II	FY19	FY20	FY21	FY22	H1FY2023	Balance (To be Sold)
Area Sold (sq. ft.)	10,501	8,251	7,186	5,399	-	COMPLETED
No. of Units Sold	14	12	11	9	-	
Average Selling Price per Sq. Ft.	5,467	5,709	5,919	6,097	-	

TERRA TOWER (PHASE-3)



TERRA OLIVE TOWER POSSESSION - SEPT 2023

Phase III - Project Details

Construction Launch: **July 2019**

Sales Launch: **October 2019**

Completion Date: **August 2023**

Total Saleable Area (Sq. Ft.):

45,600 Sq. Ft.

Total Saleable Units: **63**

Belmac Riverside – Phase III	FY20	FY21	FY22	H1FY23	Q3FY23	Balance (To be Sold)
Area Sold (sq. ft.)	900	20,289	12,976	1,300	2,582	7,553
No. of Units Sold	1	27	20	2	4	9
Average Selling Price per Sq. Ft.	5,884	5,847	6,242	6,556	6,410	NA

TERRA TOWER (PHASE-4)



TERRA GOLD TOWER POSSESSION - SEPT 2024

Phase IV - Project Details

Construction Launch: **Jan 2022**

Sales Launch: **April 2022**

Completion Date: **August 2024**

Total Saleable Area (Sq. Ft.):

48,200 Sq. Ft.

Total Saleable Units: **55**

Belmac Riverside – Phase IV	H1FY23	Q3FY23	Balance (To be sold)
Area Sold (sq. ft.)	7,521	1,934	38,745
No. of Units Sold	10	2	43
Average Selling Price per Sq. Ft.	6,271	6,408	NA

BELMAC CODENAME SKYLINE Panvel



Following our remarkable journey from Belmac Residences to Belmac Riverside, we are now envisioning a holistic approach to a classic lifestyle. Since our inception in the real estate sector, we have surged towards success with our subtle precision and consistency in performance. Our impeccable track record of timely results and quality conformity has motivated our team to vision an outline of exclusive residential development. Designing and developing spacious and elegant homes for homebuyers in the most preferred location has always remained our primary motive. Our prospect now is to expand our horizons while continuing in providing quality and affordable homes. Belmac is foreseeing a comprehensive lifestyle setting in the Prime location of Panvel. The lifestyle would be utterly calm, sustainable yet completely modern. We aim to deliver our prospective clients the perfect balance of comfort and convenience. This will be our next driving force that will keep the entire team intact to their ethos and resilience to deliver a premium product to customers.

Belmac Codename is the bright future we aim for as a team. It will be a major landmark in the journey of Belmac. It will surely drive the future growth of our organization with its instinctive characteristics. Homebuyers are now evolving with emerging trends and social circumstances. People are inclined towards an integrated township that provides them with ample space, security, and recreational facilities within or around their houses. Every modern facility and sustainability in lifestyle is accessible to them. Thus, we are perceiving a mega township inclusive of all aspired needs of modern homebuyers. To be built over 11.83 acres of the land parcel, it would be a supreme residential base encircled by plush natural elements. This land parcel comes under the purview of the NAINA township project being implemented by the town planning agency CIDCO. It will lead to a major infrastructural upheaval. Along with the physical infrastructure, social infrastructural facilities, and employment opportunities will be stimulated.



PROJECT DETAILS

Design

Design schematics of Master Plan in progress.

March 2023

Tentative
Timeline to Launch

3.8 Mn Sq. Ft.

Total Saleable Area

4000 Units

Target

2.56 Mn Sq. Ft.

Total Carpet Area

Road

NOC Received

Clearance

Maharashtra Pollution
Control Board (MPCB)

11.83 Acres

Land Parcel

30+

Storeys

12+ Towers

85.5% of open spaces
within the premise

**River touch
Property**

This land parcel comes under the purview of the NAINA township project being implemented by the town planning agency CIDCO. The region is notified under the Town Planning Scheme 3 of the NAINA project.

NAINA (Navi Mumbai Airport Influenced Notified Area) is an ambitious township project to prevent uncontrolled developments surrounding the entire airport region.

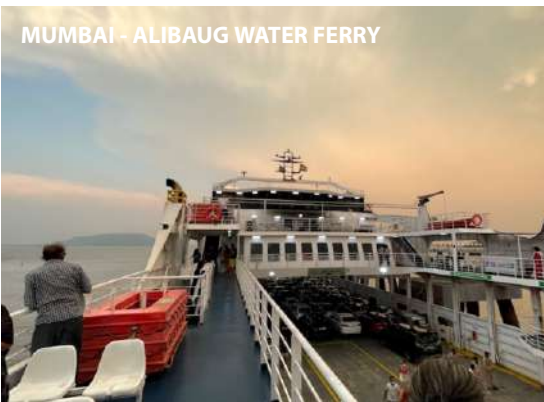
Located in Panvel, the epicentre of Mumbai encircled by ambitious infra developments.

D B PATIL INTERNATIONAL AIRPORT



UPCOMING INFRASTRUCTURE DEVELOPMENT

MUMBAI - ALIBAUG WATER FERRY



JNPT PORT



NAVI MUMBAI METRO CORRIDOR 3



MUMBAI TRANS-HARBOR SEA LINK



VIRAR- ALIBAUG MULTI MODEL CORRIDOR



MSRTC PANVEL BUS PORT



LOCATION ADVANTAGE



Q3 FY23 PERFORMANCE



ANNEXURE

PROJECTS - COMPLETED

Project Name	Construction Launch	Sales Launch	Completion Period	Saleable Area (Sq Ft)	Construction Cost / Sq. Ft.	Average Selling Price / Sq. Ft.
Belmac Residences - Tower A	Jan-17	Apr-17	Oct-21	76,751	6,432	7,756
Belmac Residences - Tower C	Jan-17	Apr-17	Nov-22	1,20,937	6,635	7,464
Belmac Residences - Tower D	Nov-16	Feb-17	Mar-19	1,04,325	5,929	7,650
Belmac Residences - Tower E	Nov-16	Feb-17	Jul-18	73,227	5,904	7,409
Belmac Riverside - Phase I	Aug-17	Nov-17	Nov-20	18,639	2,573	5,347
Belmac Riverside - Phase II	May-18	Aug-18	Dec-21	32,473	2,957	5,681
TOTAL				4,26,352 Sq Ft		

PROJECTS - UNDER CONSTRUCTION

Project Name	Construction Launch	Sales Launch	Completion Period	Saleable Area (Sq Ft)	Construction Cost / Sq. Ft.	Average Selling Price / Sq. Ft.
Belmac Residences - Tower B	Apr-19	Jul-19	Dec-23	99,469	6,637	7,579
Belmac Residences - Tower F	Jul-17	Oct-17	May-23	81,290	6,430	7,286
Belmac Riverside - Phase III	Jul-19	Oct-19	Aug-23	45,600	3,266	6,014
Belmac Riverside - Phase IV	Jan-22	Apr-22	Aug-24	48,200	3,251	6,335
TOTAL				2,74,559 Sq Ft		

OCCUPANCY CERTIFICATE RECEIVED FOR TOWER C

Following the commitment, Occupancy Certificate for Tower C at Belmac Residences Pune was received on 21.10.2022. Soon, the possession was started, and several customers had already acquired their lavish dream homes. The possession is ongoing and will complete within this year, foreseeing possession for another tower.



QUARTER 3 ACHIEVEMENTS

THE CLUBHOUSE IS NEARING COMPLETION

The last and most premium amenity at Belmac Residences, Clubhouse is on the verge of completion. This amenity will be delivered to residents. It will cater to several fitness and recreational needs of residents. This comprehensive amenity will consist of a spa, salon, gymnasium, squash court, Swimming pool banquet hall, yoga, Zumba room, etc.



Gymnasium



Jacuzzi



Squash court



Yoga & Zumba room



Banquet hall



Spa & Salon



Swimming pool



Clubhouse

PHASE 3 WING A IS NEARING COMPLETION

Phase 3 Wing A is developing at a fast pace and will be completed soon. The entire paintwork of the tower is done. This tower is nearing completion, and we will soon apply for its Occupancy Certificate. Following this, the possession will begin for the customers on a fast-track basis.



FINANCIAL HIGHLIGHTS

FINANCIAL HIGHLIGHTS



ANNUAL BALANCE SHEET (CONSOLIDATED)

FINANCIAL HIGHLIGHTS

Particulars (INR Million)	31 March 2022	31 March 2021	Particulars (INR Million)	31 March 2022	31 March 2021
Assets			Equity and Liabilities		
Non-Current Assets			Equity		
(a) Property, plant and equipment	89.75	91.58	(a) Equity Share Capital	354.77	354.77
(b) Investment Property	46.50	-	(b) Other Equity	664.54	544.92
(c) Financial Assets			Liabilities		
- Investments	90.80	105.35	Non-current Liabilities		
- Other Financial Assets	2.63	2.37	(a) Provisions	6.62	4.17
(d) Deferred Tax Assets (Net)	12.87	11.37	(b) Deferred Tax Liabilities (Net)	5.07	8.14
(e) Other non-current assets	2.62	3.60	Current Liabilities		
Current Assets			(a) Financial Liabilities		
(a) Inventories	691.07	776.11	- Borrowings	57.56	61.10
(b) Financial Assets			- Trade payables	114.64	29.43
- Investments	-	12.02	- Other current financial liabilities	104.86	81.23
- Trade receivables	16.85	71.32	(b) Other current liabilities	160.79	300.41
- Cash & cash equivalents	352.29	40.32	(c) Provisions	0.78	0.44
- Bank balances other than cash & cash equivalents	2.08	1.96	(d) Current Tax Liabilities (Net)	9.42	-
- Loans	98.91	-			
(c) Current Tax Assets (Net)	0.07	3.53			
(d) Other current assets	72.61	265.09			
Total Assets	1479.05	1384.61	Total Equity and Liabilities	1479.05	1384.61

ANNUAL INCOME STATEMENT (CONSOLIDATED)

FINANCIAL HIGHLIGHTS

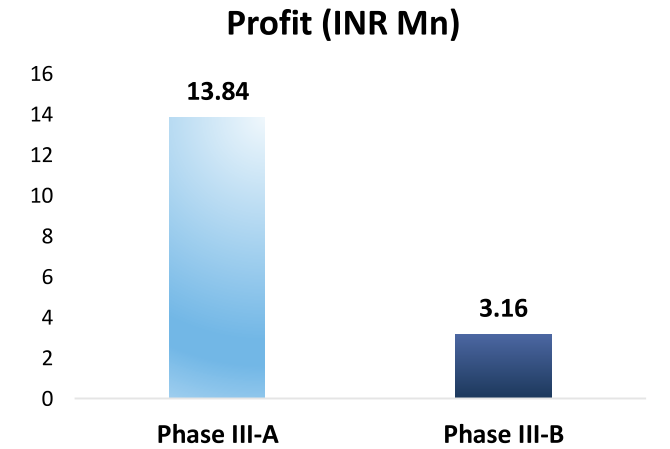
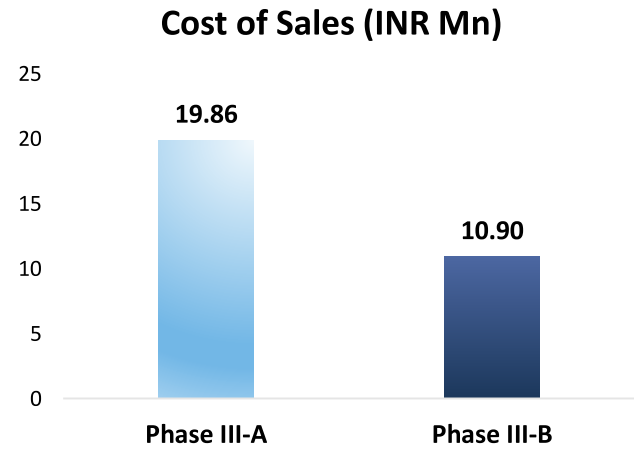
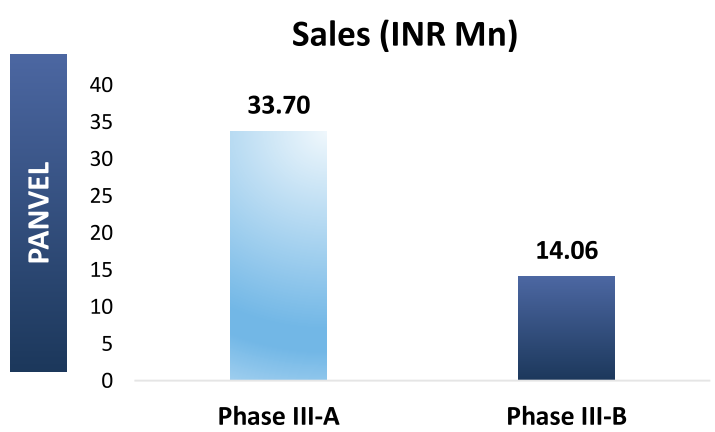
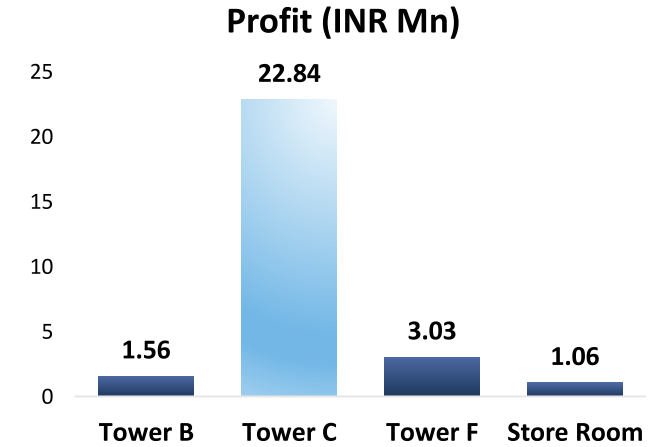
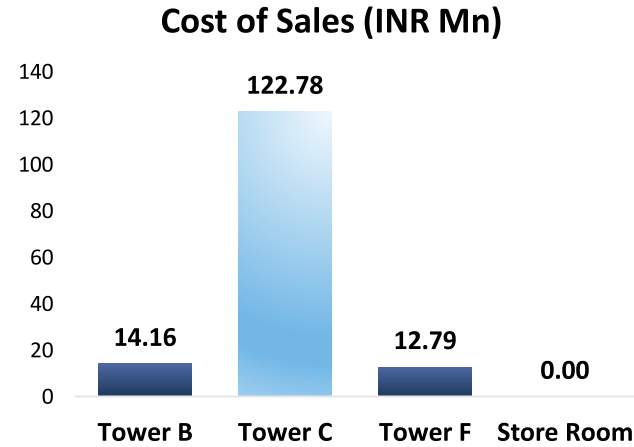
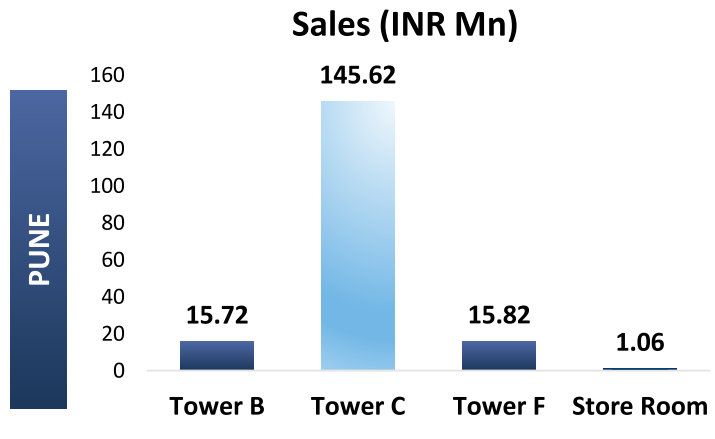
Particulars (INR Million)	FY18	FY19	FY20	FY21	FY22
Total Income	495.27	553.12	787.68	455.54	779.27
Total Expenditure	464.81	515.73	706.90	440.52	618.54
EBITDA	30.46	37.39	80.78	15.02	160.73
EBITDA Margin (%)	6.15%	6.76%	10.26%	3.30%	20.63%
Depreciation	0.44	1.28	3.04	3.84	4.06
Interest	-	0.17	0.22	0.10	2.25
Profit Before Tax	30.02	35.95	77.52	11.08	154.41
Tax	13.32	5.58	9.70	-2.26	25.60
Profit After Tax	16.70	30.37	67.82	13.34	128.81
Profit After Tax Margin (%)	3.37%	5.49%	8.61%	2.93%	16.53%
Earnings Per Share (Rs)	0.47	0.86	1.91	0.38	3.63

QUARTERLY FINANCIALS

FINANCIAL HIGHLIGHTS

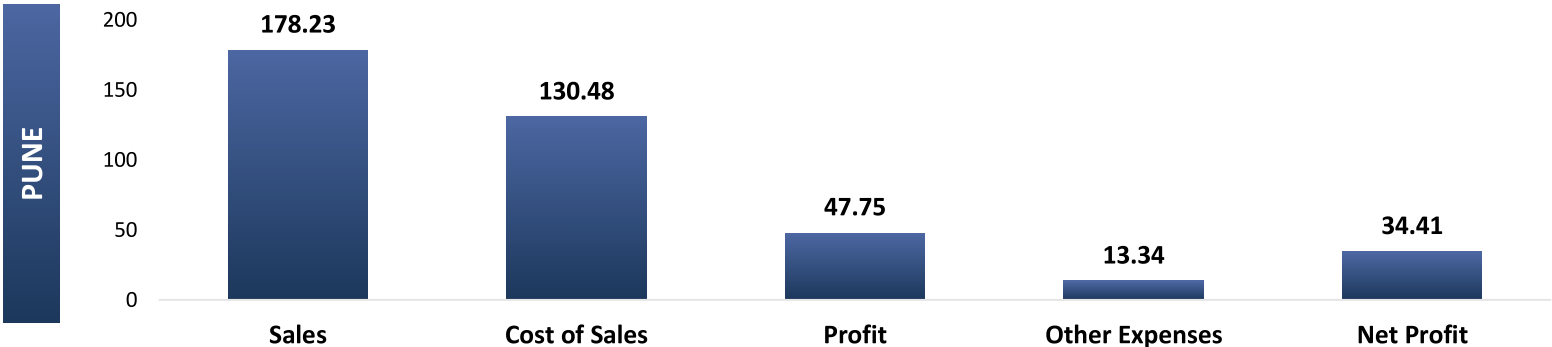
Particulars (INR Mn)	Q3FY23	Q2FY23	Q3FY22	YoY%	QoQ%	9MFY23	9MFY22	YoY%
Revenue from Operations	226.0	154.0	193.9	16.5%	46.8%	562.2	488.9	15.0%
Total Expenditure	171.3	130.8	117.2	46.2%	31.0%	463.8	385.2	20.4%
EBITDA	54.7	23.2	76.7	-28.7%	136.1%	98.4	103.7	-5.1%
EBITDA Margin (%)	24.2%	15.0%	39.6%	-1536 bps	915 bps	17.5%	21.2%	-370 bps
Other Income	9.2	8.7	1.2	667.1%	5.9%	23.7	3.3	609.8%
Depreciation	1.0	1.0	1.0	-3.5%	-2.2%	3.1	2.8	7.7%
Profit Before Interest & Tax	62.9	30.9	76.9	-18.1%	103.9%	119.0	104.2	14.3%
Interest	0.0	0.0	-	0	320.0%	0.1	0.0	13.3%
Profit Before Tax	62.9	30.9	76.9	-18.2%	103.8%	119.0	104.1	14.3%
Tax	13.8	3.7	14.2	-2.8%	275.8%	18.6	17.9	4.1%
Profit After Tax	49.1	27.2	62.7	-21.7%	80.6%	100.4	86.3	16.4%
PAT Margin (%)	21.7%	17.7%	32.3%	-1060 bps	407 bps	17.9%	17.6%	21 bps
Earnings Per Share (Rs)	1.38	0.77	1.77	-22.0%	79.2%	2.82	2.43	16.0%

QUARTERLY HIGHLIGHTS (1/2)

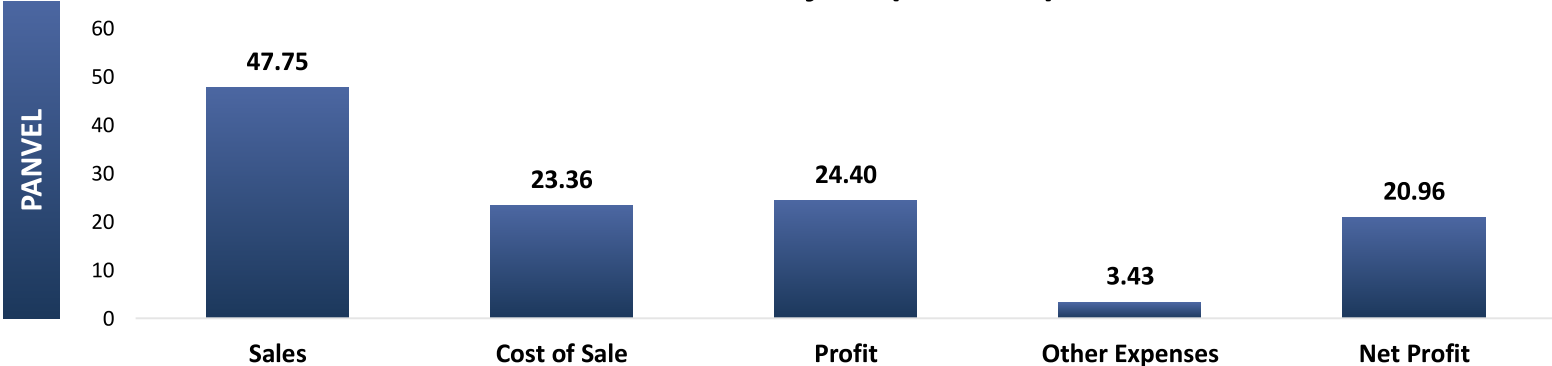


QUARTERLY HIGHLIGHTS (2/2)

Pune Project (INR Mn)



Panvel Project (INR Mn)



Gross Total (INR Mn)

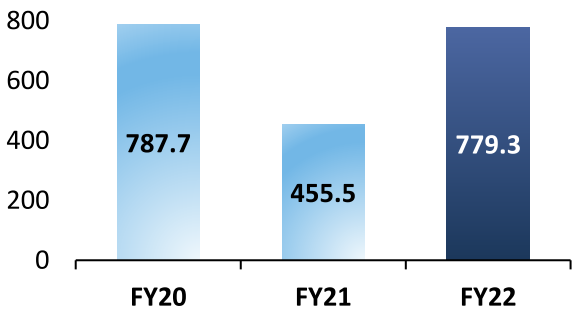


*inclusive of Other Income

PERFORMANCE CHARTS

Total Income (INR Mn)

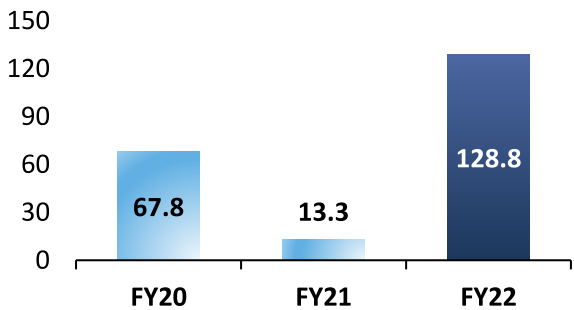
▲ 71%



*Inclusive of Other Income.

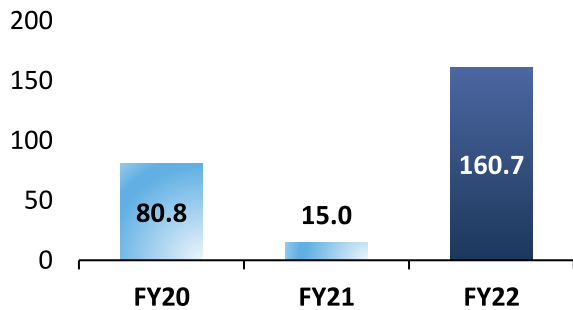
Net Profit (INR Mn)

▲ 866%



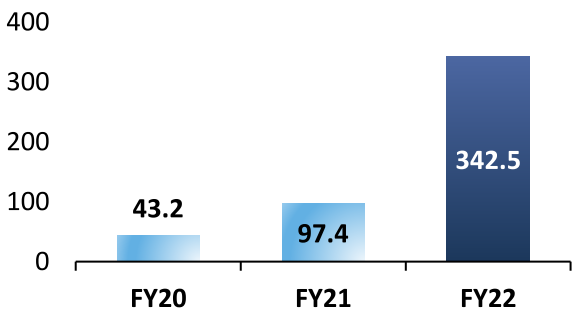
EBIDTA (INR MN)

▲ 970%



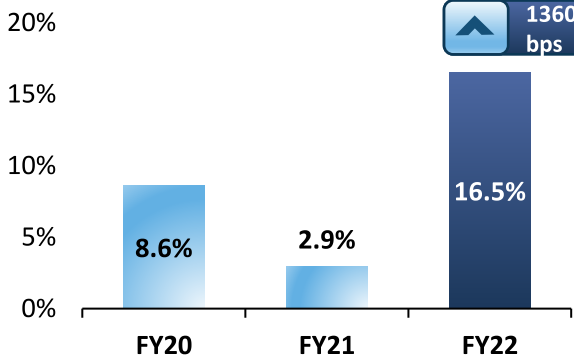
Net Cash Flow from Operations (INR MN)

▲ 251%



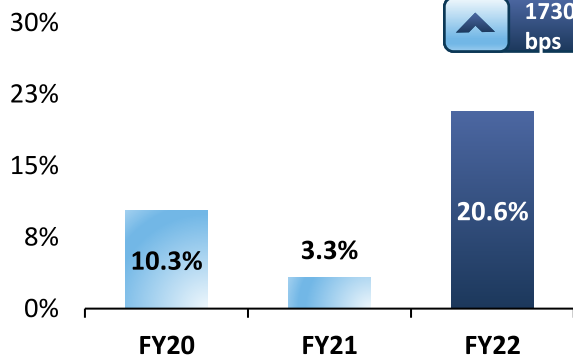
Net Profit Margin (%)

▲ 1360 bps



EBIDTA Margin (%)

▲ 1730 bps



OTHERS

OLHEB2



EVENTS



SANAM PURI LIVE IN CONCERT



PAPON LIVE IN CONCERT



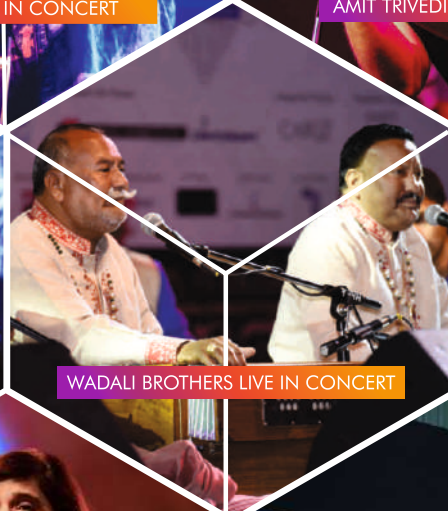
AMIT TRIVEDI LIVE IN CONCERT



WELCOMING VIKRAM PHADNIS TO OUR DWELLING



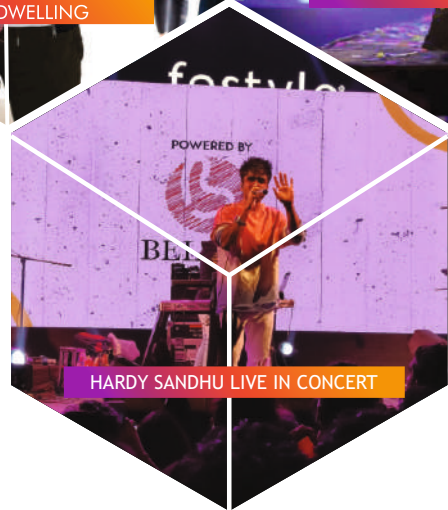
VIDYA VOX LIVE IN CONCERT



WADALI BROTHERS LIVE IN CONCERT



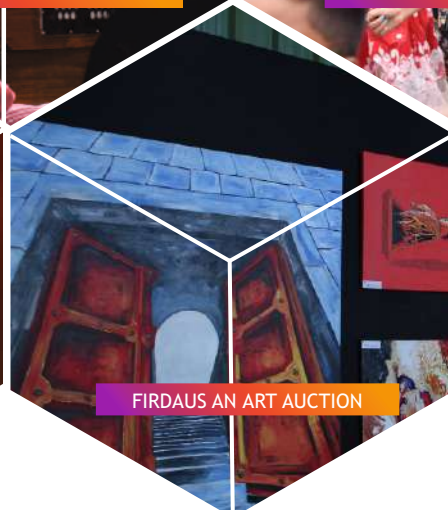
DHAMAL GALI



HARDY SANDHU LIVE IN CONCERT



SHIRLEY SETIA LIVE IN CONCERT



FIRDAUS AN ART AUCTION

FELICITATION ON OUR PERFORMANCE



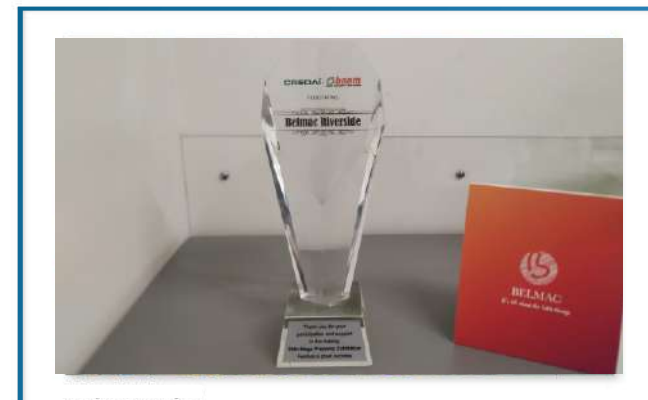
**Pune Times Real Estate Icons 2021
(Top luxury segments 1 Cr – 3 Cr)**



**Guinness World Record for
handwork painting**



**The team at BANM
Property Exhibition 2022**



Award for Participation

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