



## Precision Electronics Limited

Dated: September 25, 2023

PEL/BSE-2022-23  
Bombay Stock Exchange Limited  
25th Floor, P J Towers,  
Dalal Street,  
Mumbai 400 001

**Stock Code: 517258**

**Sub: Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 (listing Regulation)**

**Ref: Revised intimation on Proceeding of the 44th Annual General Meeting of Precision Electronics Limited**

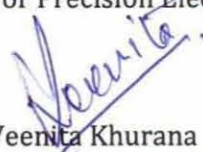
Dear Sir /Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we hereby enclose the copy of the Proceeding of the 44th Annual General Meeting of Precision Electronics Limited for held on Monday, September 25, 2023 from 12:00 p.m. to 01.00 p.m. through VC/OAVM. The Following matters were approved in the AGM:

1. To, consider, approve and adopt the Audited Financial Statements of the Company comprising the balance sheet as on March 31, 2023, Statement of Profit and Loss and Cash Flow statement and Notes thereto for the Financial Year ended on March 31, 2023, together with the Reports of Board of Directors and the Auditor's thereon.
2. To appoint a director in place of Mr. Rahul Goenka (DIN: 00002440), who retires by rotation and being eligible, offers himself for reappointment.
3. Appointment of Lt. Gen. (Dr.) Rajesh pant PVSM, AVSM, VSM (Retd.) (DIN:06969307) as Director and Non-Executive Chairman of the company.

You are requested to kindly take the same on your record.

For Precision Electronics Limited

  
Veenita Khurana  
Company Secretary cum Compliance officer  
A23209  
Date: 10.04.2024  
Place: Noida

**Noida Office**

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**Transcript of Proceedings of  
44<sup>th</sup> Annual General Meeting (AGM) Precision Electronics Limited held  
at 12:00 noon on 25<sup>th</sup> September, 2023**

**COMPANY SECRETARY. PEL:**

A very Good Afternoon to all shareholders and participants, I am Vrinda Mohan Gupta Company Secretary and Compliance Officer of the Company.

As requisite quorum is present for the 44<sup>th</sup> Annual General Meeting of the shareholders of Precision Electronics Limited, I would now like to introduce our dignitaries on the panel:

- Mr. Ashok Kumar Kanodia, Managing Director
- Mr. Nikhil Kanodia, Whole Time Director and President
- Mr. S. K Kataria, a Chartered Accountant and a well-known author of renowned Commentaries & Law Books for over 37 years he is our Independent Director and is Chairman of Audit Committee and Nomination & remuneration Committee.
- Mr. Suresh Vyas, Chartered Accountant by profession and Managing Partner of the Snr. Company with more than 30 years of experience in the Industry and Profession. He is our Independent Director.
- Ms. Preeti Grover, Practicing Company Secretary, with more than two decades of experience, past Chairperson of Noida Chapter ICSI and currently she holds the position of Treasurer of NIRC- ICSI. She is our Independent Women Director
- Mr. Rahul Goenka, a businessman who runs a large export house and is Non- Executive Director.
- Mr. Jagjit Singh Chopra, Our Chief Financial Officer of the Company
- Mr. S K Nemani, Partner, Nemani Garg Agarwal & Co Chartered Accountants and our Statutory Auditor
- Mr. Vijay Kumar Sharma CS, Partner Munish K Sharma & Associates LLP, Company Secretaries who are our Secretarial Auditor.

I would like to welcome Lt. Gen. (Dr) Rajesh Pant PVSM, AVSM, VSM (Retd) is Ph.D in Information Security Matrix 2014. He has been appointed as an Additional Director and Non- Executive Chairperson of the Company in the Board meeting held on 11.08.2023. We are honoured with his presence today. General Pant has recently retired from the post of "National Cyber Security Coordinator".

I request Mr. Ashok Kumar Kanodia, Managing Director, of Precision Electronics Limited to Chair the meeting and take the proceeding of the meeting ahead.

**CHAIRMAN OF THE AGM:**

**"I HEREBY DECLARE THAT THE QUORUM BEING PRESENT THE MEETING IS CALLED TO ORDER"**

Mr. Harbir Singh Banga, Non Executive Director of the Company is travelling and has sought leave of absence

Mr. Deepto Roy, Corporate Lawyer, and an Independent Director is also travelling and has sought leave of absence

**Chairman to the CS to read the Notice, Auditor & Secretarial audit reports:**



### COMPANY SECRETARY, PEL:

a. Notice, Auditors & Secretarial report etc.

The Notice convening the 44<sup>th</sup> Annual General Meeting (AGM) and the Annual Report 2022-23 was mailed to all the members, whose email ids were registered with their DPs / RTA of the Company. In addition, the annual report was uploaded on the Company's web-site on the same day.

The statutory audit report of M/s. Nemani Garg Agarwal & Co., Statutory Auditors, for the period ending 31 March 2023 is with you (Page 53). The report does not contain any qualifications on accounts.

The Secretarial Auditor report of M/s Munish K Sharma and Associates LLP Company Secretaries is at (Page 30) and is also self-explanatory.

b. E-voting:

The Members are aware that electronic voting facility (remote E-voting) has been provided and this has been detailed in the Notice of this meeting as also by Advertisement in the newspaper namely "Financial Express" and "Jansatta" on 3<sup>rd</sup> September, 2023. The Remote e-voting commenced at 09:00 A.M. on Tuesday, 19<sup>th</sup> September, 2023 and ended at 5:00 P.M. on Sunday, 24<sup>th</sup> September, 2023. If some of you have not utilized the 'remote e-voting' platform you could exercise your voting today through e-voting. It can be exercised at any time till 15 minutes after the conclusion of the meeting.

Now I Handover to the Chairman for his address to the Shareholders

### CHAIRMAN'S ADDRESS

Friends, I welcome you all to the 44<sup>th</sup> AGM of Precision Electronics Ltd. To commence with I would like to apprise you with the Current business environment and the manner your Company is positioning itself.

#### **1. CURRENT BUSINESS ENVIRONMENT**

- a) The market for Hi-Tech is in recession globally. Hi-Tech equals to Machines needed for Manufacturing, Printing, Healthcare and any industry operating in the industrial/commercial sectors.
- b) The spend on Defence & Aerospace is high due to conflicts (hot and cold) globally including on India's borders.
  - Israel has a \$60B order book from NATO for next 3 years for A&D
  - BEL has a current Order Book of about Rs.65,000cr and expected turnover this FY at 20k cr (17% CAGR).
  - More than 300cr of IDEX contracts awarded to 100 startups by MOD in technologies including but not limited to Electronic Warfare, Software Defined Radios, Electro-Optics, Artificial Intelligence enabled Video Analytics.
  - Capital outlay in the Defence budget is for 1.63L cr
- c) Govt's Make in India push and import substitution drive has resulted in several Indian "product" innovations taking shape. These include in the areas of:
  - 4G/5G cellular: Market in MII telecom products (active infra) in India is ~6-8k cr per year
  - Electric Vehicles: 3W segment represents a market of 4L vehicles in India.
- d) The Western need for an alternative to China to establish Supply Chain resilience has created enormous Manufacturing opportunities for India for components, sub-systems and full systems.
- e) Automation/ AI - the 4<sup>th</sup> Industrial revolution which started in 2020 will create a large requirement of skilled and young workforce which India will have an abundance of going forward.



## 2. OUR POSITIONING:

Friends, your Company is structured in four business verticals as detailed below. These verticals represent your Company's focus and efforts. Each of the business verticals are responding to the emerging challenges and are trying to convert these into opportunities. I will try to apprise you the status in each of the business verticals. Your Company's corporate office and manufacturing facility is located at Gautam Budh Nagar Noida, UP

### 2.1 Masts & Pedestals:

Radars, Jammers, High Data rate Radios including SATCOM systems, Electro-Optic Systems, Semi-Auto weapons and Lasers for Ballistic/ Drone defence require Line of Sight, Pointing accuracies and high Stability which are provided via PEL's Masts, Tripod and Pedestals product families. Target is for this vertical to add 80cr of revenues to PEL by 2026. . Dedicated efforts are being made in this segment to address the big emerging market in India, NATO and Middle East for such products. Domestic and Export orders from Defence & Security customers have been received.

### 2.2 Electro-Mechanical Manufacturing:

Your company is capitalizing on requirements of Box Build manufacturing which includes metal fabrication (precision machining and sheet metal), electronic assemblies, cable assemblies and/or turnkey box assembly and testing; from Indias as well as Israeli product OEMs. This vertical is expected to add 100cr of revenues to PEL by 2026

### 2.3 ICT (Information and Communication Technology) Solutions:

Your Company has been actively pursuing opportunities in Cellular Surveillance, Cyber Security and Artificial Intelligence enabled Analytics for customers in Defence and Homeland Security as a Systems Integrator. Results are expected in the current financial year 2023-24.

### 2.4 Engineering Services:

This vertical represents Warranty-AMC and Lab Testing Services. This vertical targets large domestic and Foreign OEMs who require in-country on ground support for high end technology equipment. Our Company's national foot print, customer access and knowledge in telecom and A&D sector comes in very handy.

Friends, I request you to kindly go through the Director's Report that provides information about the company's activities in detail.

## 3. PERFORMANCE;

Overall revenue of the Company for the year ended March 31, 2023 was recorded at about Rs. 361.7million which is 6.8 % lower as compared to previous Financial Year 2021-22 revenue of Rs. 387.5 million. However, PEL was able to breakeven as against loss of Rs. 16.8 million in the previous Financial Year 2021-22 due to revenues from Services vertical during the year ended March 31, 2023.

## 4. CORPORATE GOVERNENCE

Company is fully compliant to the requirements of Companies Act 2013 and Listing Regulations. The best practices as mandated by the CA 2013 including performance appraisals of the Board itself, its committees and peer review of the director's, detailed secretarial audit etc was undertaken by the Company. The Board is balanced with NEID/NED with varied background. The details are in the AR with you.

## 5. ACKNOWLEDGEMENT

I express my deep appreciation and gratitude for the valuable support received from our bankers South Indian Bank, our Customers, Business Associates, Government Departments and Shareholders and look forward to similar support and co-operation in future.

All directors appreciate the sincere efforts put in by the employees at all levels and our gratitude to the statutory Auditors M/s Nemani Garg Agarwal & Company and Secretarial Auditors M/s Munish K Sharma & Associates.



Our HR team is proactive to support our PEL family in all respects in such challenging times. The morale of the team is high and your company is poised for good growth. I also wish to place on record the valuable guidance and the role played by members of our Board that has resulted in a strong performance of the Company.

**6. SCRUTINIZER:**

Mr Aditya Jain, CS Partner M/s Munish K Sharma and Associates LLP, Company Secretaries who has been appointed by the Board as the Scrutinizer, will collate the result of today's e-voting and remote e-voting result and the final results will be declared by me or the Company Secretary, at the registered office, corporate office and website of the Company by tomorrow, 26<sup>th</sup> Sept 2023. The said results shall also be simultaneously sent to BSE and NSDL for placing on their websites, as required.

There are Three agenda items in the notice of the AGM.

Those of you who have not used the 'remote e-voting' platform please do so by e-voting today.

No Questions have been received by the Company and there has been no request for a speaker slot. I do not see any query in the chat box. If there are any questions we would be delighted to respond them.

**Conclusion of Meeting**

I thank you all for your participation in the AGM and sparing your valuable time to be with us. Hope you all have exercised the voting right, final Results of the voting shall be declared by tomorrow 26<sup>th</sup> September 2023.

The agenda being over and there being no other business to transact, I declare the meeting as closed.

For Precision Electronics Limited

VRINDA  
MOHAN GUPTA

Digitally signed by  
VRINDA MOHAN GUPTA  
Date: 2023.09.25  
13:05:16 +05'30'

Vrinda Mohan Gupta  
Company Secretary cum Compliance officer  
A66207  
Date: 25<sup>th</sup> September 2023  
Place: Noida