



May 30, 2019.

To,
The Corporate Services Department,
Bombay Stock Exchange Limited
PhirozeJeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Sub: Outcome of the Board Meeting.

Ref: Scrip Code 540945 (Focus Suites Solutions & Services Limited)

Dear Sir/Madam

Further to our letter dated 18th May, 2019 on above subject and in compliance with Regulation 30 and 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that at the Board Meeting held today i.e. on Thursday, 30th May, 2019, the Board of Directors of the Company have Considered and approved the Audited Standalone and Consolidated Financial Results for the Half Year / Year Ended 31st March, 2019. The said Audited Financial Results were reviewed by the Audit Committee and thereafter approved by the Board of Directors.

Pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations), we are enclosing herewith:

- Audited Standalone Financial Results for the Half Year and Year Ended 31st March, 2019.
- Audited Consolidated Financial Results for the Year Ended 31st March, 2019.
- Declaration pursuant to Regulation 33(3) (d) of the SEBI (LODR) Regulations, 2015, regarding unmodified opinion of the Statutory Auditors on the Annual Financial Results for the Financial Year ended on 31st March, 2019.
- Auditors Report on the Audited Financial Results on Standalone and Consolidated basis.

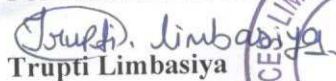
The Board Meeting of the Company commenced at 5.00 p.m. and concluded at 6.00 p.m.

We request you take the same on your record and oblige.

Thanking You,

Yours Truly,

For Focus Suites Solutions & Services Limited


Trupti Limbasiya

Company Secretary & Compliance Officer

Encl: As Above



FOCUS SUITES SOLUTIONS & SERVICES LIMITED

Registered Office: 2nd Floor, Kalpak Arcade, No. 46/17, Church Street, Bangalore - 560001, Karnataka
Corporate Office: No. C-108, 1st Floor, Kanakia Zillion, Gateway to BKC, LBS Marg, Kurla West, Mumbai - 400070
Tel./Fax No.: 022-26540725 ♦ **E-Mail :** accounts@focus-suites.com ♦ **Web site :** www.focus-suites.com

CIN No. : U72200KA2006PTC039993



STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS FOR THE HALF YEAR & YEAR ENDED 31ST MARCH 2019

(Rs In Lakhs Except Per Share Data)

Particulars	Half Year Ended 31-Mar-2019 (Audited)	Half Year Ended 30-Sep-2018 (Unaudited)	Half Year Ended 31-Mar-2018 (Audited)	Year Ended 2018-19 (Audited)	Year Ended 2017-18 (Audited)
1) Revenue from operations	911.99	752.21	811.92	1664.20	1464.43
2) Other Income	0.21	0.82	3.09	1.03	3.09
Total Revenue (1+2)=3	912.20	753.03	815.01	1665.23	1467.52
4) EXPENSES					
a) Direct Expenses	649.42	488.78	495.41	1138.20	910.20
b) Employee Benefits Expenses	25.07	29.64	31.86	54.71	66.08
c) Financial Costs	12.39	7.00	10.25	19.38	22.58
d) Depreciation and Amortization Expense	37.67	46.98	84.14	84.65	152.11
e) Other Expenses	11.31	25.60	29.60	36.90	38.63
Total Expenses(4)	735.85	597.99	651.26	1333.84	1189.59
5) Profit before tax (3-4)	176.35	155.04	163.74	331.39	277.93
6) Tax Expense:					
(1) Current tax	(48.81)	(55.65)	(44.04)	(104.46)	(76.02)
(2) Deferred tax (liability) / asset	(0.23)	11.67	(0.26)	11.45	(0.26)
7) Profit/(Loss) for the period after tax (5-6)	127.31	111.07	119.44	238.38	201.66
8) EPS (face value of Rs.10/- each) Basic and Diluted (Rs Per Share)	0.96	0.83	1.42	1.79	2.39
9) Paid Up Equity Share Capital (face value of Rs 10/- each)	1,335.00	1,335.00	1,335.00	1,335.00	1,335.00
10) Reserves Excluding Revaluation Reserve as Per Balancesheet of Previous Accounting Period				1,274.63	1,036.26
See accompanying notes to the Financial Results					



FOCUS SUITES SOLUTIONS & SERVICES LIMITED

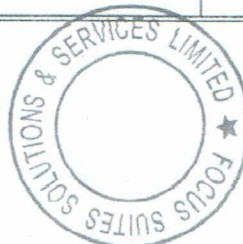
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Notes

1) Audited Standalone Statement of Assets and Liabilities

(Rs In Lakhs)

Particulars	As at 31st March 2019 (Audited)	As at 31st March 2018 (Audited)
I. EQUITY AND LIABILITIES		
<u>(1) Shareholder's Funds</u>		
(a) Share Capital	1,335.00	1,335.00
(b) Reserves and Surplus	1,274.63	1,036.26
(b) Money received against Share warrants	-	-
<u>(2) Share application money pending allotment</u>		
	-	-
<u>(3) Non-Current Liabilities</u>		
(a) Long Term Borrowings	-	-
(b) Deferred Tax Liabilities (Net)	-	1.86
(c) Long Term Provisions	-	-
<u>(4) Current Liabilities</u>		
(a) Short-Term Borrowings	128.49	99.04
(b) Trade Payables	-	-
(i) Due to Micro, Small and Medium Enterprises		
(ii) Others	0.18	7.98
(c) Other Current Liabilities	24.19	15.75
(d) Short Term Provisions	267.76	149.22
TOTAL	3,030.25	2,645.10
II. ASSETS		
<u>(1) Non-Current Assets</u>		
<u>(a) Fixed Assets</u>		
(i) Tangible assets	48.45	98.04
(ii) Intangible assets	87.53	122.59
(iii) Capital WIP	-	-
(iv) Intangible assets under development	-	-
(b) Deferred Tax Assets (Net)	9.59	-
(c) Non-Current Investments	617.10	617.10
(d) Long Term Loans and Advances	-	-
(e) Other Non-Current Assets	-	-
<u>(2) Current Assets</u>		
(a) Current Investments	-	-
(b) Inventories	-	-
(c) Trade Receivables	1,367.05	572.28
(d) Cash and cash equivalents	4.71	980.68
(e) Short Term Loans and Advances	835.48	181.15
(f) Other Current Assets	60.34	73.26
TOTAL	3,030.25	2,645.10



2) The above audited financial results and statement of Assets and Liabilities were reviewed by the Audit Committee and then approved by the Board of Directors at their respective meetings held on May 30, 2019.

3) During the financial Year 2017-18 the company has allotted 24,42,208 Equity Shares of Rs 10/- each fully paid up as Bonus Shares in the ratio of 1:1 (i.e one Bonus shares for every share held).

4) The Earning Per Share (EPS) has been computed in accordance with the Accounting Standard on Earnings Per Share (AS 20) and for the calculation of EPS the company has considered bonus issue of Equity Shares for all the periods whether current or previous for comparison.

5) The Status of Investor's Complaints during the half year ended on 31st March, 2019 is as under

Pending at the beginning of the above Period	NIL
Received during the above Period	4
Disposed during the above Period	4
Remaining unsolved as at the end of above Period	NIL

6) The Company is engaged in single business segment hence segment reporting is not applicable.

7) Pursuant to Regulation 32 of SEBI (LODR) Regulation, 2015 In February, 2018 the Company had raised Rs. 649.44 Lakhs through Intial Public Issue (IPO). The Purpose of the IPO and its actual utilisation as at 31st March, 2019 is mentioned as under

Particulars	(Rs in Lakhs)	
	Proposed Utilisation	Actual Utilisation
Investment in Subsidiaries	468.00	468.00
Issue Expenses	75.00	75.00
General Corporate Purpose	106.44	106.44
Total	649.44	649.44

There is no deviation/variation of IPO Proceeds from the objects as stated in Prospectus.

8) Pursuant to Regulation 33 of SEBI (Listing obligation and Disclosure Requirements) Regulation, 2015, the company has opted option to submit standalone financial results on quarterly / half yearly basis as applicable and consolidated financial results on full year basis for the financial year ended on 31st March, 2019.

9) Figures of last half year ended on 31st March, 2019 & 31st March, 2018 are the balancing figure between the audited figures in respect of the full financial year and unaudited figures of first half year of the relevant financial year.



10) Figures of Previous Year / Period have been regrouped/recast wherever necessary, in order to make them comparable.

11) The results for the half year ended on 31st March, 2019 are available on the Bombay Stock Exchange website (URL: www.bseindia.com) and also on the company's website (URL: www.focus-suites.com).

For Focus Suites Solutions & Services Limited

Jyotsana Puri

Jyotsana Puri

(Whole-Time Director & CFO)

(DIN 07855815)



Mumbai, May 30, 2019

STATEMENT OF AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH 2019

(Rs In Lakhs Except Per Share Data)

Particulars	Year Ended 2018-19 (Audited)	Year Ended 2017-18 (Audited)
1) Revenue from operations	2996.07	2696.53
2) Other Income	1.03	3.09
Total Revenue (1+2)=3	2997.10	2699.62
4) EXPENSES		
a) Direct Expenses	2207.71	1903.84
b) Employee Benefits Expenses	106.83	120.75
c) Financial Costs	27.99	30.16
d) Depreciation and Amortization Expense	123.87	159.02
e) Other Expenses	46.81	77.04
Total Expenses(4)	2513.22	2290.82
5) Profit before tax (3-4)	483.88	408.79
6) Tax Expense:		
(1) Current tax	(147.26)	(109.33)
(2) Deferred tax (liability) / asset	14.41	(3.56)
7) Profit/(Loss) for the period after tax (5-6)	351.04	295.91
8) Minority Interest	0.00	0.00
9) Net Profit for the Period after Minority Interest	351.04	295.91
10) EPS (face value of Rs.10/- each) Basic and Diluted (Rs Per Share)	2.63	3.51
11) Paid Up Equity Share Capital (face value of Rs 10/- each)	1,335.00	1,335.00
12) Reserves Excluding Revaluation Reserve as Per Balancesheet of Previous Accounting Period	1,695.07	1,346.28
See accompanying notes to the Financial Results		

**FOCUS SUITES SOLUTIONS & SERVICES LIMITED**

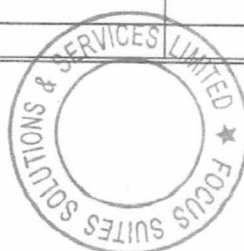
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CIN No. : U72200KA2006PTC039993

Notes

1) Audited Consolidated Statement of Assets and Liabilities

(Rs In Lakhs)

Particulars	As at 31st March 2019 (Audited)	As at 31st March 2018 (Audited)
I. EQUITY AND LIABILITIES		
(1) Shareholder's Funds		
(a) Share Capital	1,335.00	1,335.00
(b) Reserves and Surplus	1,695.07	1,346.28
(b) Money received against Share warrants	-	-
(2) Minority Interest		
(a) Minority Interest	-	-
(3) Non-Current Liabilities		
(a) Long Term Borrowings	-	-
(b) Deferred Tax Liabilities (Net)	-	4.92
(c) Long Term Provisions	-	-
(4) Current Liabilities		
(a) Short-Term Borrowings	180.18	149.65
(b) Trade Payables	-	-
(i) Due to Micro, Small and Medium Enterprises	-	-
(ii) Others	3.67	7.98
(c) Other Current Liabilities	115.07	79.50
(d) Short Term Provisions	299.23	161.35
TOTAL	3,628.22	3,084.67
II. ASSETS		
(1) Non-Current Assets		
(a) Fixed Assets		
(i) Tangible assets	116.05	147.81
(ii) Intangible assets	91.25	128.42
(iii) Capital WIP	-	-
(iv) Intangible assets under development	-	-
(b) Goodwill on Consolidation	251.92	251.92
(b) Deferred Tax Assets (Net)	9.42	-
(c) Non-Current Investments	-	-
(d) Long Term Loans and Advances	-	-
(e) Other Non-Current Assets	-	-
(2) Current Assets		
(a) Current Investements	-	-
(b) Inventories	-	-
(c) Trade Receivables	2,377.80	1,110.91
(d) Cash and cash equivalents	6.04	1,080.44
(e) Short Term Loans and Advances	565.33	181.15
(f) Other Current Assets	210.41	184.02
TOTAL	3,628.22	3,084.67



2) The above audited financial results and statement of Assets and Liabilities were reviewed by the Audit Committee and then approved by the Board of Directors at their respective meetings held on May 30, 2019.

3) The consolidated accounts have been prepared as per Accounting Standard (AS) 21 on consolidated financial statements.

4) List of Subsidiaries as on 31st March, 2019 is as under

Name of Entity	Relationship	Country of Incorporation	% of ownership
Pure Online Panel Research Services Private Ltd	Subsidiary	India	100
Genpop Consumer Research Private Ltd	Subsidiary	India	100

5) The Company is engaged in single business segment hence segment reporting is not applicable.

6) Pursuant to Regulation 32 of SEBI (Listing obligation and Disclosure Requirements), 2015 In February, 2018 the Company had raised Rs. 649.44 Lakhs through Initial Public Issue (IPO). The Purpose of the IPO and its actual utilisation as at 31st March, 2019 is mentioned as under

Particulars	(Rs in Lakhs)	
	Proposed Utilisation	Actual Utilisation
Investment in Subsidiaries	468.00	468.00
Issue Expenses	75.00	75.00
General Corporate Purpose	106.44	106.44
Total	649.44	649.44

There is no deviation/variation of IPO Proceeds from the objects as stated in Prospectus.

7) Pursuant to Regulation 33 of SEBI (Listing obligation and Disclosure Requirements) Regulation, 2015, the company has opted option to submit standalone financial results on quarterly / half yearly basis as applicable and consolidated financial results on full year basis for the financial year ended on 31st March, 2019.

8) Figures of Previous Year / Period have been regrouped/recast wherever necessary, in order to make them comparable.

9) The results for the year ended on 31st March, 2019 are available on the Bombay Stock Exchange website (URL: www.bseindia.com) and also on the company's website (URL: www.focus-suites.com).

For Focus Suites Solutions & Services Limited

Jyotsana Puri

Jyotsana Puri
(Whole-Time Director & CFO)
(DIN 07855815)

Mumbai, May 30, 2019





May 30, 2019

To,
The Corporate Services Department,
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

Sub: Declaration Pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015.

Ref: Scrip Code 540945 (Focus Suites Solutions and Services Limited)

Dear Sir/Madam,

Pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, We hereby declare that the Statutory Auditors of the Company have issued Audit Report with unmodified opinion in respect of Annual Audited Standalone and Consolidated Financial Results for the Financial Year ended on 31st March, 2019.

Kindly take the same on your record

Thanking You,

For Focus Suites Solutions and Services Limited

Jyotsana

Jyotsana Puri

Whole Time Director & CFO



FOCUS SUITES SOLUTIONS & SERVICES LIMITED

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CIN No. : U72200KA2006PTC039993



Auditor's Report on Standalone Half Yearly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of,
Focus Suites Solutions and Services Limited.

1. We have audited the standalone half yearly financial results of **Focus Suites Solutions and Services Limited** for the half year ended March 31, 2019 and the year to date results for the period April 1, 2018 to March 31, 2019, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No CIR/CFD/FAC/62/2016 dated July 5, 2016. These standalone half yearly financial results as well as the year to date financial results have been prepared on the basis of interim financial statement, which are the responsibility of the company's management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting standard for Interim Financial Reporting (AS 25), prescribed, under Section 133 of the Companies Act, 2013 read with read with Rule 7 of the Companies (Accounts) Rules, 2014 or by the Institute of Chartered Accountants of India, as applicable and other accounting principles generally accepted in India.

2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s).

An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that our audit provides a reasonable basis for our opinion.

3. In our opinion and to the best of our information and according to the explanations given to us these half yearly financial results as well as the year to date results:

(i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No CIR/CFD/FAC/62/2016 dated July 5, 2016; and

(ii) give a true and fair view of the net profit and other financial information for the half year ended March 31, 2019 as well as the year to date results for the period from April 1, 2018 to March 31, 2019.

4. This statement includes the results for the half year ended March 31, 2019 being the balancing figure between the audited figures in respect of the full financial year and the published year to date figures upto the first half year of the current financial year which were to limited review by us.

For M/s Ramanand & Associates
Chartered Accountants
FRN:117776W



(CA Ramanand Gupta)
Partner
Mem No: 103975
Place: Mumbai
Date: May 30, 2019



Auditor's Report on Consolidated Yearly Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of,
Focus Suites Solutions and Services Limited.

1. We have audited the consolidated yearly financial results of **Focus Suites Solutions and Services Limited** and its subsidiaries for the year ended March 31, 2019, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No CIR/CFD/FAC/62/2016 dated July 5, 2016.

2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s).

An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that our audit provides a reasonable basis for our opinion.

3. In our opinion and to the best of our information and according to the explanations given to us these yearly financial results:

(i) includes the financial results for the year ended March 31, 2019 of the following subsidiaries

(a) Pure Online Panel Research Services Private Limited (Indian Subsidiary)

(b) Genpop Consumer Research Private Limited (Indian Subsidiary)

(ii) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No CIR/CFD/FAC/62/2016 dated July 5, 2016; and

(iii) give a true and fair view of the net profit and other financial information for the year ended March 31, 2019

4. We did not audit the financial statements of both subsidiaries included in the consolidated year to date results for the year ended March 31, 2019, whose financial statement reflect total assets of **Rs 597.98 Lakhs** and total revenue of **Rs 1,331.87 Lakhs** for the year ended on that date, as considered in the consolidated financial results. These financial statements and other financial information have been certified by management and reports of which have been furnished to us by the management, and our opinion is based solely on the report of the management.

For M/s Ramanand & Associates

Chartered Accountants

FRN:117776W



(CA Ramanand Gupta)

Partner

Mem No: 103975

Place: Mumbai

Date: May 30, 2019