

May 24, 2018

The Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400001

Dear Sir,

<u>Sub: Submission of Financial Results for the year ended 31st March 2018 with report of Auditors (Regulation 52 (1) of SEBI (LODR) Regulations, 2015)</u>

With reference to the captioned subject, we are enclosing herewith the Audited financial results for the year ended 31st March 2018 along with the Report of auditors.

Kindly take the above documents on record.

Thanking you Yours faithfully,

For ESAF Small Finance Bank Ltd

Ranjith Raj P Company Secretary Membership No: A 30388



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6192 0000 Fax: +91 22 6192 1000

Independent Auditor's Report On Financial Results Pursuant to the Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors
ESAF Small Finance Bank Limited

- 1. We have audited the accompanying statement of financial results of ESAF Small Finance Bank Limited ('the Bank') for the year ended March 31, 2018 ('the Statement') attached herewith, being submitted by the Bank pursuant to the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/IMD/DF1/9/2015 dated November 27, 2015 and CIR/IMD/DF1/69/2016 dated August 10, 2016 ('Listing Regulations'). This Statement has been prepared on the basis of the related financial statements as at and for the year ended March 31, 2018 and the relevant requirements of the Listing Regulations, which are the responsibility of the Bank's management and have been approved by the Board of Directors of the Bank. Our responsibility is to express an opinion on these financial results based on our audit of the related financial statements as at and for the year ended March 31, 2018 and the relevant requirements of the Listing Regulations
- We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those standards require that we comply with the ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial results are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial results. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial results, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Bank's preparation and presentation of the financial results in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial results. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

- 3. In our opinion and to the best of our information and according to the explanations given to us, these financial results:
 - i. are presented in accordance with the requirements of the Listing Regulations; and
 - ii. give a true and fair view of the net profit and other financial information of the Bank for the year ended March 31, 2018.
- 4. Further, we report that the figures for the half year ended March 31, 2018 represent the derived figures between the audited figures in respect of the full financial year and published figures for the half year ended September 30, 2017, which were subjected to a limited review by us, as required under the Listing Regulations.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

ICAI Firm registration number: 101049W/E300004

Sarvesh Wartz.

per Sarvesh Warty Partner Membership No:121411

Place: Thrissur Date: May 22, 2018



ESAF SMALL FINANCE BANK LIMITED

Hepzibah Complex, Second Floor, Mannuthy P.O, Thrissur - 680651 CIN: U65990KL2016PLC045669

Statement of audited financial results for six months and year ended on 31 March 2018

(Amount in Rupe			
	As at 31 March 2018	As at 31 March 2017	
	Audited	Audited	
CAPITAL AND LIABILITIES		-	
Capital	3,11,94,51,810	3,01,56,28,290	
Reserves and Surplus	31,40,26,385	4,20,01,267	
Deposits	25,23,09,24,525	4,09,34,12,290	
Borrowings	16,74,65,02,635	20,52,84,86,524	
Other Liabilities and Provisions	1,83,04,41,362	2,26,51,30,139	
Total	47,24,13,46,717	29,94,46,58,510	
ASSETS			
Cash and Balances with Reserve Bank of India	4,38,45,79,564	1,06,86,02,353	
Balances with Banks and Money at Call and Short Notice	2,59,32,85,253	4,49,31,74,136	
Investments	7,31,86,34,155	5,79 <u>,</u> 19,51,894	
Advances	31,55,08,58,495	14,81,72,60,695	
Fixed Assets	68,70,25,180	32,90,38,080	
Other Assets	70,69,64,070	3,44,46,31,352	
Total	47,24,13,46,717	29,94,46,58,510	
		·	
Contingent Liabilities	61,71,98,285	67,60,57,892	

Kadambelii Paul Thomas Managing Director & CEO

Place : Thrissur Date : 22 May,2018

Bills for collection

Padmakumar K Chief Financial officer



CIN: U65990KL2016PLC045669

Corporate Office: ESAF Centre, Mannuthy P.O, Thrissur, Kerala 680 651, India. Ph: +91 487 2373813

Registered Office: Hepzibah Complex, Mannuthy P.O, Thrissur, Kerala 680 651 Email: customercare@esafbank.com www.esafbank.com



ESAF SMALL FINANCE BANK LIMITED Hepzibah Complex, Second Floor, Mannuthy P.O, Thrissur - 680651 CIN: U65990KL2016PLC045669

Statement of audited financial results for six months and year ended on 31 March 2018

	6 Months ended 6 Months ended Year to			date (Amount In Rupees	
	31 March 2018	31 March 2017	figures ended 31 March 2018	5 May 2016 to 31 March 2017	
	Audited	Audited	Audited	Audited	
I. INCOME					
Interest Earned	3,66,06,54,705	29,39,29,264	5,96,83,96,300	29,39,29,264	
Other Income	57,62,79,356	18,81,68,597	1,01,86,02,352		
Total	4,23,69,34,061	48,20,97,861	6,98,69,98,652	18,81,68,597 48,20,97,861	
II. EXPENDITURE					
Interest expended	1,75,76,47,277	16,11,05,331	3,14,82,01,457	16,11,05,331	
Operating Expenses	1,71,35,08,359	23,40,96,119	3,04,47,81,123	23,40,96,119	
Provisions and Contingencies	60,23,236	7,92,66,854	52,40,67,424	7,92,66,854	
Total	<u>3,47,71,</u> 78,872	47,44,68,304	6,71,70,50,004	47,44,68,304	
III. PROFIT					
Net Profit for the year (I - II)	75,97,55,189	76,29,557	26,99,48,648	76 20 557	
Add: Balance in Profit and Loss account brought forward from Previous Year	57,22,168		57,22,168	76,29,557	
Add: Amount transferred from Special Reserve			37,22,100	-	
	76,54,77,357	76,29,557	27,56,70,816	76,29,557	
IV. APPROPRIATIONS		,			
Transfer to Statutory Reserve	6,88,71,273	19,07,389	6,74,87,162	19,07,389	
Transfer to Capital Reserve	-	-	- , ,	-	
Transfer to/(from) Investment Reserve Account	-	_	_		
Balance carried over to Balance Sheet	69,66,06,084	57,22,168	20,81,83,654	- 57 22 160	
Total	76,54,77,357	76,29,557	27,56,70,816	57,22,168 76,29,557	
				70,25,337	
Analytical Ratios					
i) Capital Adequacy Ratio	16.92%	16.27%	16.92%	16.27%	
ii) Earnings Per Share (EPS)				10.27 70	
Basic/Diluted (Rupees per share)	2.51	0.07	0.89	0.07	
NPA Ratio I) Gross NPA (Rupees in crores)					
Net NPA (Rupees in crores)	121.05 84.81	7.85	121.05	7.85	
) % of Gross NPA to Advances	3.79%	3.59 0.53%	84.81	3.59	
% of Net NPA to Advances	2.69%	0.24%	3.79% 2.69%	0.53%	
) Return (nAssets (not annualized)	2.02%	0.30%	0.72%	0.24% 0.30%	

Kadambelil Paul Thomas Managing Director & CEO

Place : Thrissur Date : 22 May,2018 Padmakumar K Chief Financial officer



ESAF SMALL FINANCE BANK LIMITED

Hepzibah Complex, Second Floor, Mannuthy P.O, Thrissur - 680651 CIN: U65990KL2016PLC045669

Statement of audited financial results for six months and year ended on 31 March 2018

- 1.The statement of audited financial results for six months and year ended on March 31, 2018 ("Statement") have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 22, 2018
- 2. The above financial results of the Bank have been prepared in all material aspects, in accordance with the generally accepted accounting principles in India ("Indian GAAP"), statutory requirements prescribed under the Banking Regulation Act, 1949, circulars and guidelines issued by the Reserve Bank of India ("RBI") from time to time, Regulation 52 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirement) 2015, Accounting Standards specified under section 133 of the Companies Act 2013 read with the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules 2016 in so far as they apply to the Bank and practices prevailing within the Banking industry as applicable.
- There has been no change to significant accounting policies during the half year ended 31 March, 2018.
- 4. During the year ended March 31, 2017, pursuant to the approval received from RBI for commencement of banking operations, all the assets and liabilities pertaining to the lending activities of ESAF Microfinance and Investments (P) Ltd.("ESAF-MFI") were transferred to the Bank on a slump sale basis. The consideration has been determined as per the Business Transfer Agreement (BTA) dated 22 February, 2017 entered into between the Bank and ESAF-MFI. In the books of the Bank the acquired assets and liabilities are recorded in accordance with the Purchase Price Allocation performed by an Independent Chartered Accountant. The consideration for slump sale was discharged by Issue of 49,01,960 equity shares of Rs. 10 each at a premium of Rs 0.20 per share amounting to Rs. 5 crores and Rs. 2 crores was discharged in the form of cash.
- 5. The figures for six months ended March 31, 2018 have been derived as balancing figures between the amounts as per the annual audited accounts for the year then ended and the unaudited results for the six months ended September 30, 2017 which were subjected to limited review
- 6. During the current year the Bank has changed its estimate on provisioning for Standard Advances from earlier 1% to 0.4%. Had the Bank continued with the earlier standard asset provision of 1% of it's Standard Advances, the profits of the Bank would have been lower by an amount of Rs 18.14 crores
- 7. The Capital adequacy ratio ("CRAR") as on March 31, 2018 and March 31, 2017 have been computed as per the applicable Basel III requirements in accordance with the RBI Master circular No. DBR.No.BP.BC.4./21.06.001/2015-16 dated July 1, 2015 on Prudential Guidelines on Capital Adequacy and Market Discipline-New Capital Adequacy Framework (NCAF) read with RBI Notification No. DBR.NBD.No.26/16.13.218/2016-17 dated October 6, 2016 on Operating Guidelines for Small Finance Banks
- 8. Figures for the previous period/year have been classified/regrouped wherever necessary, to conform to the current period presentation.

9. The Bank was incorporated on May 5, 2016 and commenced its operations on March 10, 2017. Thus the corresponding results for the six months ended March 31, 2017 are not comparable.

Kadambelil Paul Thomas Managing Director & CEO

Place: Thrissur Date: 22 May,2018 Padmakumar K

Chief Financial officer

BOI & ASO

ACCOUNT



<u>Disclosure as per Regulation 52(4) of the SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 for the period ended on March 31, 2018</u>

- (a) credit rating and change in credit rating (if any); CARE A-, BWR A-
- (b) debt-equity ratio; 12.23
- (c) previous due date for the payment of interest/ dividend for non-convertible redeemable preference shares/ repayment of principal of non-convertible preference shares /non convertible debt securities and whether the same has been paid or not;

Particulars	Rate of Interest	Interest Due date	Actual date of Payment
a) 250 Unsecured , Rated , Listed , Redeemable Non- Convertible Debentures of Rs.10 Lakhs	16.83%	28-Dec-17	28-Dec-17
b) 250 Unsecured , Rated , Listed , Redeemable Non- Convertible Debentures of			
Rs.10 Lakhs	17,23%	22-Dec-17	22-Dec-17

(d) next due date for the payment of interest/ dividend of non-convertible preference shares /principal along with the amount of interest/ dividend of non-convertible preference shares payable and the redemption amount;

Particulars	Rate of Interest	Interest Due date	Principal Due date
a) 250 Unsecured , Rated , Listed , Redeemable Non- Convertible Debentures of Rs.10 Lakhs	16.83%	28-Dec-18	28-Dec-21
b) 250 Unsecured , Rated , Listed , Redeemable Non- Convertible Debentures of Rs.10 Lakhs	17.23%	22-Dec-18	22-Dec-21
c) 200 Unsecured, Rated, Listed, Redeemable Non- Convertible Basel III Compliant Tier II bonds of Rs.10 Lakhs each	10.50%	30-Jun-18	30-Dec-24
d) 200 Unsecured, Rated, Listed, Redeemable Non- Convertible Basel III Compliant Tier II bonds of Rs.10 Lakhs each	11.50%	30-Jun-18	28-Mar-25

(e) net worth; Rs. 3433.48 million

Padmakumar K

Chief Financial Officer





No.CTL/DEB/18-19/Noting Certificate/

May 23, 2018

To Whomsoever It May Concern,

CERTIFICATE FOR RECEIPT AND NOTING OF INFORMATION

[Pursuant to Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

We, Catalyst Trusteeship Limited ("Debenture Trustee") hereby confirm that we have received and noted the information, as specified under regulation 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 ("Regulations"), provided to us by ESAF Small Finance Bank Limited ("the Company") for the Half year ended March 31, 2018.

This Certificate is being issued pursuant to the requirements of regulation 52(5) of the aforesaid Regulations, for onward submission to Stock Exchange(s) by the Company.

For Catalyst Trusteeship Limited

Authorised Signatory

Encl: Results submitted by Company



Pune | Mumbal | Bengaluru | Delhi |