

30th July 2019

Shri Kautuk Upadhyay Chief Manager, Listing & Compliance Department National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No. C/1, "G" Block Bandra-Kurla Complex Bandra (E), Mumbai – 400 051 Shri Khushro Bulsara
Deputy General Manager –
Listing Department
BSE Limited
1st Floor, New Trading Ring, Rotunda Building
P. J. Towers, Dalal Street
Fort,
Mumbai – 400 001

NSE Symbol: AXISBANK

BSE Scrip Code: 532215

Dear Sir(s),

SUB.: UNAUDITED FINANCIAL RESULTS OF THE BANK, FOR THE QUARTER ENDED 30TH JUNE 2019

REF: REGULATION 33 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS)
REGULATIONS, 2015 ("LISTING REGULATIONS")

This is to inform you that at the 200th meeting of the Board of Directors of the Bank (the "**Board**") held today, the Board has reviewed and approved the Unaudited Financial Results of the Bank and the Unaudited Consolidated Financial Results, for the Quarter ended 30th June 2019, which was subjected to a Limited Review by the Statutory Auditors of the Bank.

Please note that the said results were reviewed and approved by the Board today at 3.40 p.m.

In this connection, we enclose herewith the said Financial Results, the Limited Review Report issued by the Statutory Auditors of the Bank, the Press Release and the Earnings Presentation for the quarter ended 30th June 2019, which please note are being uploaded on the website of the Bank, in terms of the Listing Regulations.

Further, please note that the Bank will be holding conference calls with the Analysts, with regard to the said results.

Also, please note that the blackout period which is in-force from Friday, 21st June 2019 will end on Thursday, 1st August 2019, consequently, the trading window will commence from Friday, 2nd August 2019 up to Friday, 20th September 2019, in terms of the Share Dealing Code – April 2019, formulated and adopted by the Bank, under the SEBI (Prohibition of Insider Trading) Regulations, 2015.

You are requested to take the above on record and bring this to the notice of all concerned.

Thanking You.

Yours sincerely,

For Axis Bank Limited

Girish V Koliyote Company Secretary

Encl.: as above

Axis Bank Limited

Regd. Office: 'Trishul', 3rd floor, Opp. Samartheshwar Temple, Near Law Garden, Ellisbridge, Ahmedabad - 380 006. Corporate Office: 'Axis House', C-2, Wadia International Centre, Pandurang Budhkar Marg, Worli, Mumbai - 400 025. CIN: L65110GJ1993PLC020769, Phone: 079-26409322, Fax: 079-26409321, Email: shareholders@axisbank.com

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2019

| (₹ in la | | | | |
|--|---|---|---|--|
| PARTICULARS | FOR THE QUARTER ENDED 30.06.2019 | FOR THE QUARTER ENDED 31.03.2019 | FOR THE QUARTER ENDED 30.06.2018 | FOR THE YEAR ENDED 31.03.2019 |
| | (Unaudited) | (Audited refer note 2) | (Unaudited) | (Audited) |
| 1. Interest earned (a)+(b)+(c)+(d) | 15,254,95 | 14,798,03 | 12,777,02 | 54,985,77 |
| (a) Interest/discount on advances/bills | 11,461,36 | 11,127,23 | 9,611,55 | 41,322,02 |
| (b) Income on Investments | 3,119,37 | 2,970,59 | 2,682,48 | 11,349,07 |
| (c) Interest on balances with Reserve Bank of India and other inter-bank funds | 191,60 | 223,83 | 124.56 | 693,35 |
| (d) Others | 482,62 | 476,38 | 358.43 | 1,621,33 |
| 2. Other Income (Refer note 3) | 3,868,76 | 3,526,28 | 2,924.99 | 13,130,34 |
| 3. TOTAL INCOME (1+2) | 19,123,71 | 18,324,31 | 15,702,01 | 68,116,11 |
| 4. Interest Expended | 9,411,30 | 9,092,44 | 7,610.22 | 33,277,60 |
| 5. Operating expenses (i)+(ii) | 3,819,65 | 4,217,45 | 3,719,75 | 15,833,40 |
| (i) Employees cost | 1,306,84 | 1,142,28 | 1,227,80 | 4,747,32 |
| (ii) Other operating expenses | 2,512,81 | 3,075,17 | 2,491,95 | 11,086,08 |
| TOTAL EXPENDITURE (4+5) (Excluding Provisions and Contingencies) | 13,230,95 | 13,309,89 | 11,329,97 | 49,111,00 |
| OPERATING PROFIT (3-6) (Profit before Provisions and Contingencies) | 5,892,76 | 5,014,42 | 4,372,04 | 19,005,11 |
| 8. Provisions (other than tax) and Contingencies (Net) | 3,814,58 | 2,711,43 | 3,337,70 | 12,031,02 |
| 9. Exceptional Items | ₽', | 2 | = | |
| 10. Profit/(Loss) from Ordinary Activities before Tax (7-8-9) | 2,078,18 | 2,302,99 | 1,034,34 | 6,974,09 |
| 11. Tax expense | 708,10 | 797,93 | 333,25 | 2,297,48 |
| 12. Net Profit/(Loss) from Ordinary Activities after Tax (10-11) | 1,370,08 | 1,505,06 | 701,09 | 4,676,61 |
| 13. Extraordinary Items (net of tax expense) | e e | × | - | 2 |
| 14. Net Profit/(Loss) for the period (12-13) | 1,370,08 | 1,505,06 | 701,09 | 4,676,61 |
| Paid-up equity share capital (Face value ₹2/- per share) | 523,90 | 514,33 | 513,59 | 514,33 |
| 16. Reserves excluding revaluation reserves | | | | 66,161,97 |
| 17. Analytical Ratios | | | | |
| (i) Percentage of Shares held by Government of India | Nil | Nil | Nil | Nil |
| (ii) Capital Adequacy Ratio - Basel III | 15.82% | 15.84% | 16.57% | 15.84% |
| (iii) Earnings per Share (EPS) for the period/year (before and after extraordinary items) - Basic - Diluted (iv) NPA Ratios | 5.29 5.26 | 5.85 5.82 | 2.73 2.72 | 18.20 18.09 |
| (a) Amount of Gross Non Performing assets | 29,404,90 | 29,789,44 | 32,662,40 | 29,789,44 |
| (b) Amount of Net Non Performing assets | 11,037,48 | 11,275,60 | 14,901,56 | 11,275,60 |
| (c) % of Gross NPAs | 5.25 | 5.26 | 6.52 | 5.26 |
| (d) % of Net NPAs | 2.04 | 2.06 | 3.09 | 2.06 |
| (v) Return on Assets (annualized) | 0.69 | 0.78 | 0.40 | 0.63 |
| 1, | 0.07 | 5 0 | 50 | 5.00 |



Notes:

1. Statement of Assets and Liabilities as on 30th June, 2019 is given below.

| (₹ in lacs) | | | | |
|--|------------------|------------------|------------------|--|
| Particulars | As on 30.06.2019 | As on 31.03.2019 | As on 30.06.2018 | |
| raniculais | (Unaudited) | (Audited) | (Unaudited) | |
| CAPITAL AND LIABILITIES | | | | |
| Capital | 523,90 | 514,33 | 513,59 | |
| Reserves and Surplus | 70,703,74 | 66,161,97 | 63,672,53 | |
| Deposits | 5,40,677,68 | 5,48,471,34 | 4,47,079,32 | |
| Borrowings | 1,30,121,44 | 1,52,775,78 | 1,52,227,10 | |
| Other Liabilities and Provisions | 32,539,45 | 33,073,11 | 29,193,36 | |
| TOTAL | 7,74,566,21 | 8,00,996,53 | 6,92,685,90 | |
| ASSETS | | | | |
| Cash and Balances with Reserve Bank of India | 28,428,04 | 35,099,03 | 27,637,84 | |
| Balances with Banks and Money at Call and Short Notice | 9,848,85 | 32,105,60 | 12,148,71 | |
| nvestments | 1,75,791,53 | 1,74,969,28 | 1,54,613,64 | |
| Advances | 4,97,276,01 | 4,94,797,97 | 4,41,074,45 | |
| Fixed Assets | 4,053,22 | 4,036,64 | 3,968,51 | |
| Other Assets | 59,168,56 | 59,988,01 | 53,242,75 | |
| TOTAL | 7,74,566,21 | 8,00,996,53 | 6,92,685,90 | |

- 2. The figures of last quarter for the previous year are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the end of third quarter of the previous year.
- 3. 'Other income' includes gains from securities' transactions, commission earned from guarantees/letters of credit, fees earned from providing services to customers, selling of third party products, ATM sharing fees, recoveries from written off accounts etc.
- 4. During the quarter ended 30th June, 2019, the Bank allotted 2,517,255 equity shares pursuant to the exercise of options under its Employee Stock Option Scheme.
- 5. During the quarter ended 30th June, 2019, the Bank allotted 45,357,385 equity shares pursuant to exercise of convertible share warrants by the warrant holders. As a consequence, the paid-up share capital of the Bank has increased by ₹9.07 crores and the reserves of the Bank have increased by ₹2,553.62 crores.
- 6. During the quarter ended 30th June, 2019, the Bank adopted a policy of maintaining provision on non-funded outstanding in corporate standard advances rated 'BB and Below', all SMA-2 advances as reported to CRILC, NPAs, and prudentially written off accounts. As a result, the provisions and contingencies for the quarter are higher by ₹459 crores with a consequent reduction to the profit before tax.
- 7. In accordance with RBI circular DBR.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' and RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures which are available on its website at the following link: http://www.axisbank.com/investor-corner/baselIII-disclosures.aspx. The disclosures have not been subjected to audit or limited review by the statutory auditors of the Bank.
- 8. The above results have been approved by the Board of Directors of the Bank at its meeting held at Mumbai today,
- 9. These results for the quarter ended 30th June, 2019 have been subjected to a "Limited Review" by the statutory auditors of the Bank.
- Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.

Axis Bank Limited Segmental Results

(₹ in lacs)

| | | | | (₹ in lacs) | | | |
|---|---|---|---------------------------------|-------------------------------------|-------------|------------------------------------|-------------------------------------|
| | | FOR THE FOR THE QUARTER ENDED ENDED 30.06.2019 31.03.2019 | | QUARTER QUARTER QUARTER ENDED ENDED | | UARTER QUARTER QUARTER ENDED ENDED | FOR THE YEAR ENDED 31.03.2019 |
| | , | (Unaudited) | (Audited refer note 2 above) | (Unaudited) | (Audited) | | |
| 1 | Segment Revenue | | | | | | |
| Α | Treasury | 6,684,54 | 6,058,83 | 5,444,91 | 22,885,01 | | |
| В | Corporate/Wholesale Banking | 7,079,98 | 7,134,57 | 6,747,12 | 27,935,59 | | |
| С | Retail Banking | 14,270,52 | 13,497,43 | 11,074,96 | 49,171,57 | | |
| D | Other Banking Business | 219,05 | 420,04 | 205,06 | 1,229,79 | | |
| | Total | 28,254,09 | 27,110,87 | 23,472,05 | 1,01,221,96 | | |
| | Less: Inter segment revenue | 9,130,38 | 8,786,56 | 7,770,04 | 33,105,85 | | |
| | Income from Operations | 19,123,71 | 18,324,31 | 15,702,01 | 68,116,11 | | |
| 2 | Segment Results After Provisions & Before Tax | | | | | | |
| Α | Treasury | 1,414,90 | 374,96 | 327,96 | 1,847,08 | | |
| В | Corporate/Wholesale Banking | (653,84) | 239,03 | 26,47 | 418,60 | | |
| С | Retail Banking | 1,159,82 | 1,386,63 | 562,79 | 3,898,94 | | |
| D | Other Banking Business | 157,30 | 302,37 | 117,12 | 809,47 | | |
| | Total Profit Before Tax | 2,078,18 | 2,302,99 | 1,034,34 | 6,974,09 | | |
| 3 | Segment Assets | | | | | | |
| Α | Treasury | 2,55,378,10 | 2,83,985,76 | 2,29,559,67 | 2,83,985,76 | | |
| В | Corporate/Wholesale Banking | 2,29,546,33 | 2,38,692,89 | 2,21,390,52 | 2,38,692,89 | | |
| C | Retail Banking | 2,79,926,70 | 2,68,642,17 | 2,32,453,97 | 2,68,642,1 | | |
| D | Other Banking Business | 246,89 | 337,05 | 488,57 | 337,0 | | |
| E | Unallocated | 9,468,19 | 9,338,66 | 8,793,17 | 9,338,6 | | |
| | Total | 7,74,566,21 | 8,00,996,53 | 6,92,685,90 | 8,00,996,5 | | |
| 4 | Segment Liabilities | | | | | | |
| Α | Treasury | 2,51,337,23 | 2,74,441,80 | 2,52,585,00 | 2,74,441,80 | | |
| В | Corporate/Wholesale Banking | 1,07,950,45 | 1,29,036,24 | 1,01,160,21 | 1,29,036,24 | | |
| С | Retail Banking | 3,43,873,14 | 3,29,975,66 | 2,73,992,50 | 3,29,975,66 | | |
| D | Other Banking Business | 41,37 | 53,89 | 52,01 | 53,89 | | |
| E | Unallocated | 136,38 | 812,64 | 710,06 | 812,6 | | |
| | Total | 7,03,338,57 | 7,34,320,23 | 6,28,499,78 | 7,34,320,23 | | |
| 5 | Capital and Other Reserves | 71,227,64 | 66,676,30 | 64,186,12 | 66,676,30 | | |
| 6 | Total (4 + 5) | 7,74,566,21 | 8,00,996,53 | 6,92,685,90 | | | |

Note: Effective 1st April 2019, the Bank has reported inter segment revenue and inter segment expense in the Central Funding Unit (which forms part of Treasury segment) on a net basis as against earlier practice of reporting revenue and expenses on a gross basis. Accordingly, segmental revenue numbers for the previous periods have been restated to make them comparable with current period numbers. There is no impact of this change on the segmental profit before tax.

Axis Bank Limited Group UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2019

(₹in lacs) FOR THE FOR THE FOR THE FOR THE **PARTICULARS** QUARTER QUARTER QUARTER YEAR ENDED **ENDED** ENDED ENDED 31.03.2019 30.06.2019 31.03.2019 30.06.2018 (Audited refer (Unaudited) (Unaudited) (Audited) note 3) Interest earned (a)+(b)+(c)+(d) 15,534,82 15,094,47 13,001,22 56,043,65 11,727,25 11,401,16 9.824.55 (a) Interest/discount on advances/bills 42,322,58 3,130,26 2.984.11 2,686,70 11,375,66 (b) Income on Investments Interest on balances with Reserve Bank of India and (c) 192,34 225,29 126,13 699,01 other inter-bank funds 483,91 363,84 (d) Others 484,97 1,646,40 2. Other Income 3,874,27 3,856,38 3,124,83 14,188,75 70,232,40 TOTAL INCOME (1+2) 19.409.09 18.950.85 16,126,05 3. 7,739,53 4. Interest Expended 9,564,49 9,257,41 33,883,47 5. Operating expenses (i)+(ii) 4,004,31 4,464,14 3,943,96 16,720,19 (i) Employees cost 1,432,48 1,488,50 1,505,67 5,989,87 (ii) Other operating expenses 2,571,83 2,975,64 2,438,29 10,730,32 TOTAL EXPENDITURE (4+5) (Excluding Provisions and 13,721,55 11,683,49 13,568,80 50,603,66 Contingencies) OPERATING PROFIT (3-6) (Profit before Provisions and 5,840,29 5,229,30 4,442,56 19,628,74 Contingencies) Provisions (other than tax) and Contingencies (Net) 12,036,69 8. 3,814,31 2,665,16 3,341,41 9 Exceptional Items 10. Profit/(Loss) from Ordinary Activities before Tax (7-8-9) 2,025,98 2,564,14 1,101,15 7,592,05 763,00 886,24 378,92 2,544,96 12. Net Profit/(Loss) from Ordinary Activities after Tax 1,262,98 1,677,90 722,23 5,047,09 (10-11)13. Extraordinary Items (net of tax expense) 14. Net Profit/(Loss) for the period (12-13) 1,262,98 1,677,90 722,23 5,047,09 Share in Profit/(Loss) of Associate Share of (Profit)/Loss of Minority Shareholders 16. (1,58)(6.60)(37)(8,50)17. Consolidated Net Profit/(Loss) for the Group 1,261,40 1,671,30 721,86 5,038,59 (14+15+16) 18. Paid-up equity share capital (Face value ₹2/- per 523,90 514,33 513.59 514,33 19. Reserves excluding revaluation reserves 67,288,29 20. Analytical Ratios Percentage of Shares held by Government of India (i) Nil Nil Nil Earnings per Share (EPS) for the year (before and (ii) after extraordinary items) Basic 4.87 6.50 2.81 19.61 Diluted 6.46 2.81 19.49



Notes:

TOTAL

MUMBAI

1. Consolidated Statement of Assets and Liabilities of the group as on 30th June, 2019 is given below.

(₹ in lacs) As on 30.06.2018 As on 30.06.2019 As on 31.03.2019 Particulars (Unaudited) (Audited) (Unaudited) CAPITAL AND LIABILITIES 513.59 Capital 514.33 523.90 64,454,42 Reserves and Surplus 71,677,68 67,288,29 84,61 69.88 Minority Interest 86.19 4,48,940,03 5,42,998,99 5.50,745,94 Deposits 1,60,813,40 1,38,247,43 1,61,249,83 **Borrowings** 30,288,46 33,426,71 34,162,97 Other Liabilities and Provisions TOTAL 786,960,90 8,14,045,97 7,05,079,78 **ASSETS** 28,428,08 35,099,04 27.637.87 Cash and Balances with Reserve Bank of India 10 404 46 32.905.27 12,708,53 Balances with Banks and Money at Call and Short Notice 1,53,847,41 1,74,743,66 1,74,055,86 Investments 4,52,207,18 5.08.983.24 Advances 5.06.656.12 4,144,01 4,129,88 4,045,87 Fixed Assets 54,632,92 60,257,45 61,199,80 Other Assets

- 2. The above results represent the consolidated financial results for Axis Bank Limited and its subsidiaries,
- 3. The figures of last quarter for the previous year are the balancing figures between the audited figures in respect of the full financial year and the unaudited year to date figures up to the end of third quarter of the previous year. The consolidated financial results for the quarter ended 30th June, 2018 are not reviewed by the statutory auditors.

786,960,90

8,14,045,97

7,05,079,78

- 4. The above results are prepared in accordance with the principle set out in Accounting Standard 21 Consolidated Financial Statements as prescribed by The Institute of Chartered Accountants of India.
- 5. The financial statements of certain subsidiaries have been prepared in accordance with notified Indian Accounting Standards ('Ind-AS') with effect from 1 April, 2018. The financial statements of such subsidiaries used for consolidation of the consolidated financial results are special purpose financial statements prepared in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under section 133 of the companies act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and the companies (Accounting Standards) Amendment Rules, 2016.
- 6. During the quarter ended 30th June, 2019, the Bank allotted 45,357,385 equity shares pursuant to exercise of convertible share warrants by the warrant holders. As a consequence, the paid-up share capital of the Bank has increased by ₹9.07 crores and the reserves of the Bank have increased by ₹2,553,62 crores.
- 7. During the quarter ended 30th June, 2019, the Bank adopted a policy of maintaining provision on non-funded outstanding in corporate standard advances rated 'BB and Below', all SMA-2 advances as reported to CRILC, NPAs, and prudentially written off accounts. As a result, the provisions and contingencies for the quarter are higher by ₹459 crores with a consequent reduction to the profit before tax.
- 8. In accordance with RBI circular DBR.No.BP.BC.1/21.06,201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' and RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments', banks are required to make Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III framework. The Bank has made these disclosures which are available on its website at the following link: http://www.axisbank.com/investor-corner/baselIII-disclosures.aspx. The disclosures have not been subjected to audit or limited review by the statutory auditors of the Bank.
- 9. The above results have been approved by the Board of Directors of the Bank at its meeting held at Mumbai today.
- 10. These results for the quarter ended 30th June, 2019 have been subjected to a "Limited Review" by the statutory auditors of the Bank.
- 11. Previous period figures have been regrouped and reclassified, where necessary, to make them comparable with current period figures.

Axis Bank Limited Group Segmental Results

(₹ in lacs) FOR THE FOR THE FOR THE FOR THE YEAR QUARTER QUARTER QUARTER **EN DED ENDED ENDED ENDED** 31.03 2019 30.06.2019 31.03.2019 30.06.2018 (Audited (Unaudited) refer note 3 (Unaudited) (Audited) above) Segment Revenue Treasury 6,072,89 5,328,11 6,463,86 22,809,86 Corporate/Wholesale Banking 7 034 24 7,418,40 7.538.34 29,304,30 C Retail Banking 13,551,41 11,128,62 14,314,58 49,424,31 Other Banking Business 405,12 342.63 574.77 1,799,78 Total 28,539,47 27,737,41 23,896,09 1,03,338,25 Less: Inter segment revenue 9,130,38 8,786,56 7,770,04 33,105,85 Income from Operations 19,409,09 18,950,85 16,126,05 70,232,40 Segment Results After Provisions & Before Tax Treasury 378.03 188.20 1,175,33 1,692,68 Corporate/Wholesale Banking 419,40 154,47 991,71 (499,51)C Retail Banking 549,98 1,408,15 3.915.63 1,143,92 Other Banking Business 206,24 358,56 208,50 992,03 **Total Profit Before Tax** 2.025.98 2.564.14 1,101,15 7,592,05 Segment Assets Treasury 2,54,254,18 2,83,240,38 2,28,873,90 2,83,240,38 Corporate/Wholesale Banking 2,51,253,06 2,33,285,28 2,51,253,06 2.41.841.97 Retail Banking C 2,80,844,98 2,69,476,17 2,33,287,96 2,69,476,17 D Other Banking Business 648,95 535,04 559,75 535.04 Е Unallocated 9,460,02 9,541,32 8,983,69 9,541,32 Total 7,86,960,90 8,14,045,97 7.05.079,78 8,14,045,97 **Segment Liabilities** Treasury 2,76,546,85 2,55,242,54 2,76,546,85 2.53.266.72 Corporate/Wholesale Banking 1,14,511,79 1,35,914,54 1.07.520.31 1.35,914,54 C Retail Banking 3,46,608,34 3,32,680,34 2,76,337,41 3,32,680,34 D Other Banking Business 149,90 206,33 154,52 154,52 F Unallocated 805.18 222,57 947,10 947,10 7,46,243,35 6,40,111,77 7,46,243,35 7,14,759,32 Capital and Other Reserves 67,802,62 72,201,58 67,802,62 64,968,01 Total (4 + 5)7,86,960,90 8,14,045,97 7,05,079,78 8,14,045,97

Note: Effective 1st April 2019, the Bank has reported inter segment revenue and inter segment expense in the Central Funding Unit (which forms part of Treasury segment) on a net basis as against earlier practice of reporting revenue and expenses on a gross basis. Accordingly, segmental revenue numbers for the previous periods have been restated to make them comparable with current period numbers. There is no impact of this change on the segmental profit before tax.

For and on behalf of the Board

Place: Mumbar Date: 30th July, 2019 ED AC

www.axisbank.com

AMITABH CHAUDHRY MD & CEO

Chartered Accountants

Independent Auditor's Review Report on quarterly Unaudited Standalone Financial Results of Axis Bank Limited pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements)
Regulations, 2015

To the Board of Directors Axis Bank Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Axis Bank Limited ("the Bank") for the quarter ended June 30, 2019 ("the Statement"), being submitted by the Bank pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended except for the disclosures relating to "Pillar 3 under Basel III Capital Regulations", "Leverage Ratio" and "Liquidity Coverage Ratio" as have been disclosed on the Bank's website and in respect of which a link has been provided in the Statement and have not been reviewed by us.
- 2. This Statement, which is the responsibility of the Bank's Management and approved by the Board of Directors, has been prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting" as prescribed under Section 133 of Companies Act, 2013, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and directions issued by the Reserve Bank of India (RBI) as applicable from time to time ("RBI Guidelines") and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Bank personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.



Chartered Accountants

4. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Accounting Standard, RBI Guidelines and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, except for the disclosures relating to "Pillar 3 under Basel III Capital Regulations", "Leverage Ratio" and "Liquidity Coverage Ratio" as have been disclosed on the Bank's website and in respect of which a link has been provided in the Statement and have not been reviewed by us, or that it contains any material misstatement.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W100048

MUMBAI

PEDACO

Purushottam Nyati

Partner

Membership No.: 118970

UDIN: 19118970AAAACW4511

Place: Mumbai

Date: July 30, 2019

Chartered Accountants

Independent Auditor's Review Report on quarterly Unaudited Consolidated Financial Results of Axis

Bank Limited pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements)

Regulations, 2015

To The Board of Directors Axis Bank Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Axis Bank Limited ("the Parent" or "the Bank") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter ended June 30, 2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, except for the disclosures relating to "Pillar 3 under Basel III Capital Regulations", "Leverage Ratio" and "Liquidity Coverage Ratio" as have been disclosed on the Bank's website and in respect of which a link has been provided in the Statement and have not been reviewed by us.
- 2. Attention is drawn to the fact that the consolidated figures for the corresponding quarters ended June 30, 2018 and March 31, 2019, as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review/audit.
- 3. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013, the relevant provisions of the Banking Regulation Act, 1949, the circulars, guidelines and relevant directions issued by the Reserve Bank of India (RBI) as applicable from time to time ("RBI Guidelines") and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 4. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Chartered Accountants

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

5. The Statement includes the results of the following entities:

| Sr. No. | Name of the Entity | Relationship |
|------------|---|----------------------|
| 1 | Axis Bank Limited | Holding Company |
| 2 | Axis Capital Limited | Subsidiary |
| 3 | Axis Private Equity Limited | Subsidiary |
| 4 | Axis Trustee Services Limited | Subsidiary |
| 5 | Axis Mutual Fund Trustee Limited | Subsidiary |
| 6 | Axis Assets Management Company Limited | Subsidiary |
| 7 | Axis Finance Limited | Subsidiary |
| 8 | Axis Securities Limited | Subsidiary |
| 9 | Freecharge Payment Technologies Private Limited | Subsidiary |
| 10 | Accelyst Solution Private Limited | Subsidiary |
| 11 | A. Treds Limited | Subsidiary |
| 12 | Axis Bank UK Limited | Subsidiary |
| 13 | Axis Capital USA LLC | Step down Subsidiary |

6. Based on our review conducted and procedures performed as stated in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Accounting Standard, RBI Guidelines and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, except for the disclosures relating to "Pillar 3 under Basel III Capital Regulations", "Leverage Ratio" and "Liquidity Coverage Ratio" as have been disclosed on the Bank's website and in respect of which a link has been provided in the Statement and have not been reviewed by us, or that it contains any material misstatement.

Chartered Accountants

7. The unaudited consolidated financial results includes the interim financial results/information of 12 subsidiaries which have not been reviewed/audited by their auditors, whose interim financial results/information reflect total revenue of Rs. 55,843.94 lacs and total net profit after tax of Rs. 8,909.28 lacs for the quarter ended June 30, 2019, as considered in the unaudited consolidated financial results. According to the information and explanations given to us by the Management, these interim financial results/information are not material to the Group.

Our report on the Statement is not modified in respect of the above matter.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W100048

Purushottam Nyati

Partner

Membership No.: 118970

UDIN: 19118970AAAACX8272

Place: Mumbai

Date: July 30, 2019



PRESS RELEASE AXIS BANK ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE 2019

Results at a Glance

- Operating Profitability improved significantly:
 - Net Interest Income for Q1FY20 grew 13% YOY to ₹5,844 crores; NIM stood at 3.40%
 - Fee income for Q1FY20 grew at 26% YOY, led by Retail Fees, which grew 28% YOY
 - Operating expenses growth was 3% significantly lower than growth in revenue. This resulted in a further improvement in Cost to Assets ratio to 2.08% from 2.13% in Q4FY19
 - Operating profit for Q1FY20 grew 35% YOY and stood at ₹5,893 crores
- Provision Coverage enhanced:
 - o Provision Coverage Ratio of the Bank improved sequentially to 78% from 77%
 - Created additional provisions of ₹994 crores over and above required NPA provisioning
 - o The Bank now holds ₹2,358 crores of provisions for various contingencies
- Profitability continues to improve steadily:
 - o Net Profit for Q1FY20 stood at ₹1,370 crores, up 95% YOY
 - o Book Value per share improved to ₹272 up from ₹259 as at end of Q4FY19
- Asset quality metrics continue to improve:
 - $_{\odot}$ GNPA and NNPA fell for the 5th straight quarter. Stands at 5.25% and 2.04%, as compared to 5.26% and 2.06 % as at the end of Q4FY19
 - Gross slippages for the quarter stood at ₹4,798 crores
 - Downgraded ₹2,242 crores into BB during the quarter, largely from groups that have shown new signs of stress in recent months
 - o Post this, outstanding BB & Below corporate loans was stable at 1.3% of customer assets
- Continue to grow loan book cautiously and steadily:
 - Domestic loan growth stood at 19% YOY
 - Retail loan book grew 22% YOY while domestic Corporate loan book grew 16% YOY
 - o Retail advances are now 52% of total advances of the Bank
- Deposit franchise had a strong quarter:
 - o Total deposits on quarterly average basis grew 24% YOY
 - CASA and Retail Term Deposits together were up 24% YOY on quarterly average basis
- Among the top players in the digital space:
 - Mobile banking spends grew 73% YOY, Credit Card spends grew 29% YOY
 - Market share in UPI transactions stood at 11% for Q1FY20
 - Share of digital channels in personal loan disbursements increased to 46% from 31% in Q1FY19
- The Bank's Capital Adequacy Ratio (CAR) remains stable. Under Basel III, Total CAR & Tier I including profit for Q1FY20 stood at 16.06% and 12.90% respectively.

The Board of Directors of Axis Bank Limited approved the financial results for the quarter ended 30th June 2019 at its meeting held in Mumbai on Tuesday, 30th July 2019. The Accounts have been subjected to a Limited Review by the Bank's Statutory Auditors.



Profit & Loss Account: Period ended 30th June 2019

Operating Profit and Net Profit

The Bank's operating Profit for the quarter grew 35% YOY to ₹5,893 crores from ₹4,372 crores in Q1FY19. Net profit for Q1FY20 grew 95% YOY stood at ₹1,370 crores from ₹701 crores in Q1FY19.

Net Interest Income and Net Interest Margin

The Bank's Net Interest Income (NII) grew 13% YOY to ₹5,844 crores during Q1FY20 from ₹5,167 crores in Q1FY19. Net interest margin for Q1FY20 stood at 3.40%.

Other Income

Non-Interest Income (comprising of fee, trading profit and miscellaneous income) for Q1FY20 grew 32% YOY to ₹3,869 crores as against ₹2,925 crores during the same period last year. Fee income for Q1FY20 grew 26% YOY to ₹2,663 crores. The key driver of fee income growth was Retail Fee, which grew 28% YOY and constituted 62% of the Bank's total fee income. Card Fees grew strongly by 28% YOY. Transaction Banking fees grew 7% YOY and constituted 16% of the total fee income of the Bank.

The trading profits for the quarter stood at ₹832 crores as compared to ₹103 crores in Q1FY19. Miscellaneous Income, for the quarter stood at ₹373 crores compared to ₹705 crores in Q1FY19.

Balance Sheet: As on 30th June 2019

The Bank's Balance Sheet grew 12% YOY and stood at ₹7,74,566 crores as on 30th June 2019. The Bank's Advances grew 13% YOY to ₹4,97,276 crores as on 30th June 2019. Domestic loans grew 19% while the overseas book de-grew by 34%. Retail loans grew 22% YOY to ₹2,58,205 crores and accounted for 52% of the Net Advances of the Bank. SME loans grew 8% YOY to ₹61,616 crores. Corporate loan book grew by 3%, with domestic corporate loan book up 16%. The Bank's loan to deposit ratio stood at 92%.

The book value of the Bank's Investments portfolio as on 30th June 2019, was ₹1,75,792 crores, of which ₹1,29,535 crores were in government securities, while ₹29,296 crores were invested in corporate bonds and ₹16,961 crores in other securities such as equities, preference shares, mutual funds, etc.

The total deposits on quarterly average basis (QAB) grew by 24%. CASA and Retail Term Deposits on a QAB basis put together recorded a growth of 24% YOY. On a period end basis, the total deposits grew 21% YOY. The share of CASA and Retail Term Deposits in the Total Deposits stood at 80% as on 30th June 2019.



Capital Adequacy and Shareholders' Funds

The shareholders' funds of the Bank stood at ₹71,228 crores as on 30th June 2019. During the quarter, the Bank's equity share capital increased by ₹10 crores mainly on account of full conversion of the 4.5 crore warrants issued during the preferential allotment in December 2017. The Bank is well capitalised. Under Basel III, the Capital Adequacy Ratio (CAR) and Tier I CAR as on 30th June 2019 including profit for Q1FY20 was 16.06% and 12.90% respectively.

Asset Quality

As on 30th June 2019, the Bank's Gross NPA and Net NPA levels were 5.25% and 2.04% respectively, as against 5.26% and 2.06% respectively as on 31st March 2019.

The Bank has recognised slippages of ₹4,798 crores during Q1FY20, compared to ₹3,012 crores in Q4FY19 and ₹4,337 crores in Q1FY19. Recoveries and upgrades from NPAs during the quarter were ₹2,177 crores while write-offs were ₹3,005 crores. Consequently, Net slippages for the quarter stood at ₹2,621 crores compared to ₹636 crores in Q4FY19 and ₹1,420 crores in Q1FY19. Net slippages (before write-offs) in Retail and SME stood at ₹889 crores and ₹414 crores respectively.

As on 30th June 2019, the Bank's Gross NPA stood at ₹29,405 crores and Net NPA stood at ₹11,037 crores.

The Bank downgraded ₹2,242 crores into the BB pool this quarter, mostly from groups that have shown new signs of stress in recent months. Post this action, the Bank's BB and below rated book remained largely stable QoQ and stood at ₹7,504 crores. This is 1.3% of the Bank's Gross Customer Assets, significantly down from 7.3% at peak.

As on 30th June 2019, the Bank's provision coverage, as a proportion of Gross NPAs including prudential write-offs, stood at 78% up from 77% in Q4FY19.

During the quarter, the Bank made a change in internal guidelines to continue increasing conservatism in its provisioning. The Bank has now introduced a process of making systematic provisions towards non-fund based facilities in NPA and in stressed accounts outside NPA. This change created a one time provisioning impact of ₹459 crores during the quarter. The Bank has now made multiple interventions over the last few quarters to create additional provisions outside regular NPA provisions.

As on 30th June 2019, the Bank has additional provisions of ₹2,358 crores towards various risk contingencies, over and above the regular NPA provisioning and the 0.4% standard assets provisioning requirement. These ₹2,358 crores of provisions are not counted towards Provision Coverage Ratio calculations of the Bank.



Network

During Q1FY20, the Bank added 44 branches to its network across the country. As on 30th June 2019, the Bank had a network of 4,094 domestic branches and extension counters situated in 2,380 centres compared to 3,787 domestic branches and extension counters situated in 2,211 centres last year. As on 30th June 2019, the Bank had 11,950 ATMs and 5,066 cash recyclers spread across the country.

Digital

Axis Bank continues to remain amongst the top players in mobile banking space - both in terms of transaction value and volumes, as per the latest RBI data for the month of May 2019. Mobile banking transaction volumes grew by 151% YOY while the mobile spends in Q1 reported a growth of 73% YOY. Axis Bank currently has a 40.6 million registered VPA base. During the quarter, Axis Bank processed over 256 million UPI transactions with total transaction value in Q1 growing over four times YOY to ₹40,427 crores. During the quarter, credit card usage witnessed growth of 29% YOY in value terms. The share of digital transactions in the overall transaction mix for the Bank remained strong at 78% as at end of June 2019. The contribution of Digital channels towards the business growth continues to rise steadily; 46% of personal loan disbursements in Q1 were through digital channels as compared to 31% a year back.

Wealth Management Business – Burgundy

The Bank's wealth management business has seen strong growth and is among the largest in India with assets under management of ₹1,36,789 crores as at end of June 2019.

New product launches, Awards & Recognition received

Earlier this month, Axis Bank launched an exclusive co-branded credit card in partnership with E-commerce marketplace Flipkart. The credit card offers customers best-in-class benefits and unlimited cashback on all spends, online and offline. During the quarter, the Bank won the 'Anti-Money Laundering Technology Implementation of the Year' at The Asian Banker Risk Management Awards, 2019. The Bank has also won the Retail Banking Award for 'Financial Inclusion Initiative of the Year' at the recently held Asian Banking and Finance Awards.



₹ crore

| Financial Performance | Q1FY20 | Q1FY19 | % Growth |
|---------------------------------------|--------|--------|----------|
| Net Interest Income | 5,844 | 5,167 | 13% |
| | | | |
| Other Income | 3,869 | 2,925 | 32% |
| - Fee Income | 2,663 | 2,117 | 26% |
| - Trading Income | 832 | 103 | 711% |
| - Miscellaneous Income | 373 | 705 | (47%) |
| Operating Revenue | 9,712 | 8,092 | 20% |
| Core Operating Revenue* | 8,880 | 7,989 | 11% |
| Operating Expenses | 3,820 | 3,720 | 3% |
| Operating Profit | 5,893 | 4,372 | 35% |
| Core Operating Profit* | 5,060 | 4,269 | 19% |
| Net Profit | 1,370 | 701 | 95% |
| EPS Diluted (₹) annualized | 21.14 | 10.93 | |
| Return on Average Assets (annualized) | 0.69% | 0.40% | |
| Return on Equity (annualized) | 9.19% | 4.94% | |

^{*}Excluding trading profit for all the periods.

₹ crore

| | As on | As on |
|---|--------------------------|--------------------------|
| Balance Sheet | 30 th June'19 | 30 th June'18 |
| CAPITAL AND LIABILITIES | | |
| Capital | 524 | 514 |
| Reserves & Surplus | 70,704 | 63,672 |
| Deposits | 5,40,678 | 4,47,079 |
| Borrowings | 1,30,121 | 1,52,227 |
| Other Liabilities and Provisions | 32,539 | 29,194 |
| Total | 7,74,566 | 6,92,686 |
| ASSETS | | |
| Cash and Balances with RBI and Balances with Banks and Money at Call and Short Notice | 38,277 | 39,787 |
| Investments | 1,75,792 | 1,54,614 |
| Advances | 4,97,276 | 4,41,074 |
| Fixed Assets | 4,053 | 3,968 |
| Other Assets | 59,168 | 53,243 |
| Total | 7,74,566 | 6,92,686 |



₹ crore

| | As on | As on | ~ ~ |
|--|---------------------------|---------------------------|----------|
| Business Performance | 30 th June '19 | 30 th June '18 | % Growth |
| Total Deposits (i)+(ii) | 5,40,678 | 4,47,079 | 21% |
| | | | |
| (i) Demand Deposits | 2,23,474 | 2,09,637 | 7% |
| - Savings Bank Deposits | 1,52,263 | 1,41,359 | 8% |
| - Current Account Deposits | 71,211 | 68,278 | 4% |
| Demand Deposits as % of Total Deposits | 41% | 47% | |
| (ii) Term Deposits | 3,17,204 | 2,37,442 | 34% |
| - Retail Term Deposits | 2,10,897 | 1,51,307 | 39% |
| - Non Retail Term Deposits | 1,06,307 | 86,135 | 23% |
| Demand Deposits on a Quarterly Daily Average | 2,16,232 | 1,95,975 | 10% |
| Basis (QAB) Demand Deposits as % of Total Deposits (QAB) | 41% | 46% | |
| | 107.07/ | 4 41 074 | 107 |
| Net Advances (a) +(b) + (c) | 4,97,276 | 4,41,074 | 13% |
| (a) Corporate Credit | 1,77,455 | 1,72,443 | 3% |
| (b) SME (incl. regulatory retail) | 61,616 | 56,983 | 8% |
| (c) Retail Advances | 2,58,205 | 2,11,648 | 22% |
| Investments | 1,75,792 | 1,54,614 | 14% |
| Balance Sheet Size | 7,74,566 | 6,92,686 | 12% |
| Gross NPA as % of Gross Customer Assets | 5.25% | 6.52% | |
| Net NPA as % of Net Customer Assets | 2.04% | 3.09% | |
| THE THE A GO // OF THE COSTOTION ASSOCIA | 2.04/6 | 3.0776 | |
| Equity Capital | 524 | 514 | |
| Shareholders' Funds | 71,228 | 64,186 | |
| Capital Adequacy Ratio (Basel III) | 15.82% | 16.57% | |
| - Tier I | 12.66% | 13.08% | |
| - Tier II | 3.16% | 3.49% | |
| Capital Adequacy Ratio (Basel III) (including Net Profit for Q1) | 16.06% | 16.71% | |
| - Tier I | 12.90% | 13.22% | |
| - Tier II | 3.16% | 3.49% | |



A presentation for investors is being separately placed on the Bank's website: www.axisbank.com.

For press queries, please contact Ms Piyali Reddy at 91-22-24252021 or email: Piyali.Reddy@axisbank.com

For investor queries, please contact Mr. Abhijit Majumder at 91-22-24254672 or email Abhijit.Majumder@axisbank.com

Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



Major Highlights of Q1FY20



Operating Profitability improved materially

- NII up 13% YOY, 19% adjusted for one-offs
- Operating profit up 35% YOY
- ROE for the quarter at 9.19%

Growth metrics were healthy

- Domestic loan book grew 19% YOY
- Retail book grew 22% YOY and domestic corporate loans grew 16%
- Retail loans now constitute 52% of the overall loan book

Deposit Franchise had a strong quarter

- Total Deposits up 24% YOY on quarterly average basis
- CASA + Retail Term Deposits up 24% on quarterly average basis

Asset Quality metrics are progressing well

- NPA ratios continue to improve
- BB & Below pool stable sequentially

Provision Coverage continues to be strengthened

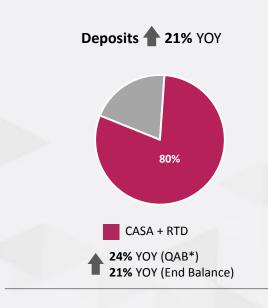
- Provision Coverage Ratio increased further, stands at 78%
- The Bank holds additional provisions of ₹2,358 crores outside PCR calculations

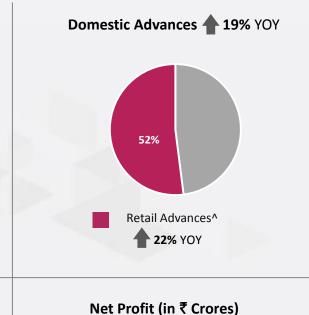
Key Metrics for Q1FY20

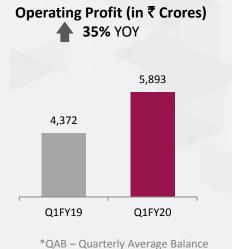


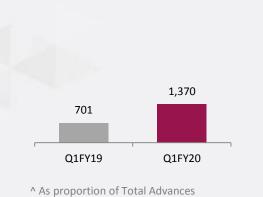
Snapshot (As on June 30th, 2019) (in ₹ Crores)

| (| | Q1FY20 | YOY Growth |
|---|-----------------------------------|---------|------------|
| | Net Interest Income | 5,844 | 13% |
| | Fee Income | 2,663 | 26% |
| | Operating Expenses | 3,820 | 3% |
| | Operating Profit | 5,893 | 35% |
| | Net Profit | 1,370 | 95% |
| | | Q1FY20 | YOY Growth |
| | Total Assets | 774,566 | 12% |
| | Net Advances | 497,276 | 13% |
| | Total Deposits | 540,678 | 21% |
| | Shareholders' Funds | 71,228 | 11% |
| | | Q1FY20 | Q1FY19 |
| | Diluted EPS (Annualised in ₹) | 21.14 | 10.93 |
| | Book Value per share (in ₹) | 272 | 250 |
| | ROA (Annualised) | 0.69% | 0.40% |
| | ROE (Annualised) | 9.19% | 4.94% |
| | Gross NPA Ratio | 5.25% | 6.52% |
| | Net NPA Ratio | 2.04% | 3.09% |
| | Basel III Tier I CAR ¹ | 12.90% | 13.22% |
| | Basel III Total CAR1 | 16.06% | 16.71% |
| | i | | I |









95% YOY

Key Ratios

¹ including profit for Q1



Financial Highlights

5

Business Segment performance 19 **Asset Quality** Shareholder Returns and Capital Position 58 Subsidiaries' Performance 61 Other important information 69





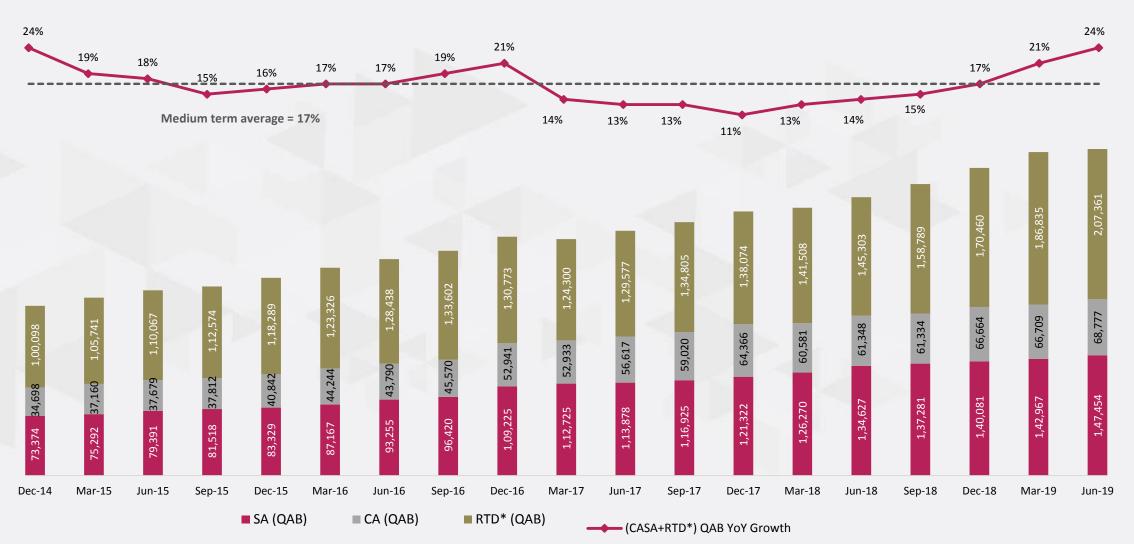
Financial Highlights: Balance Sheet

- On QAB basis, total Deposits grew 24% with CASA and Retail term deposits together up 24%
- Strong deposit growth enabled healthy domestic loan growth
- Share of CASA and Retail term deposits stood at 80%
- Domestic loan growth stood at 19%, driven by Retail and Corporate segments

Granular deposits had strong growth during the quarter



All figures in ₹Crores

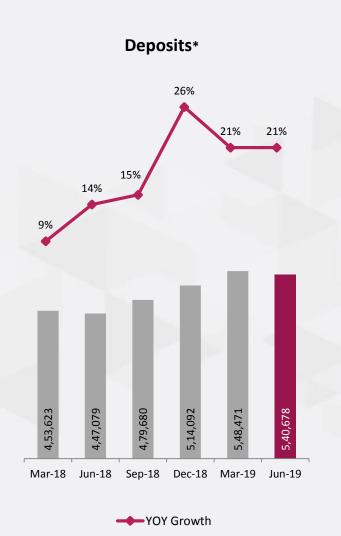


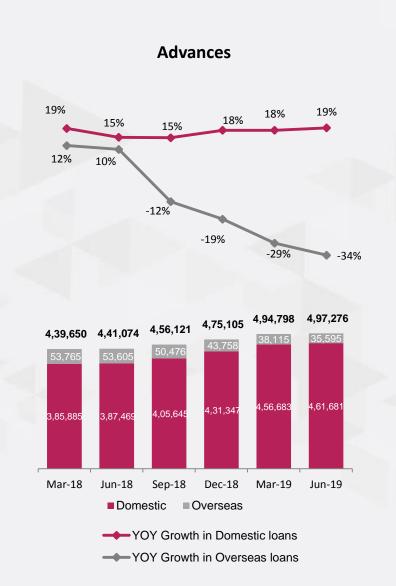
^{*} Retail Term Deposits

Domestic loan growth remains strong on the back of healthy deposit growth

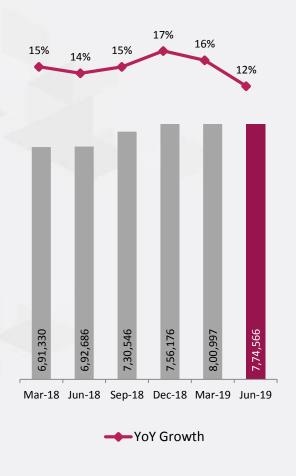


All figures in ₹Crores









^{*} Period End Deposits

Loan growth was driven by Retail and Domestic Corporate AXIS BANK 25 years of progress

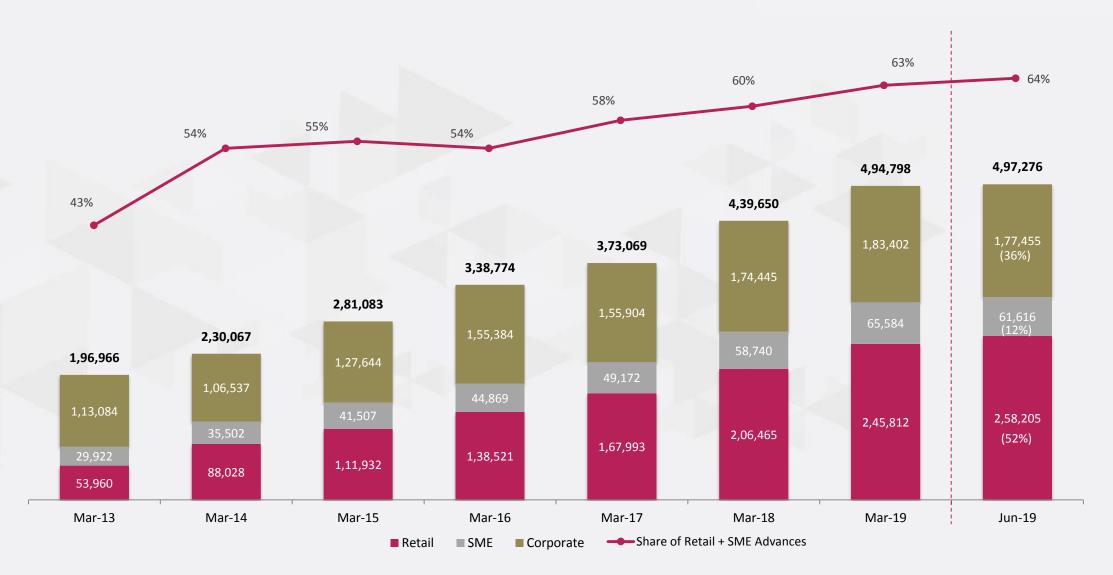


All figures in ₹Crores **Corporate Advances SME Advances Retail Advances** 22% YOY 3% YOY 8% YOY 2,58,205 2,11,648 1,77,455 1,72,443 40,487 61,616 1,31,956 56,983 Jun-18 Jun-19 Jun-18 Jun-19 Jun-18 Jun-19 Overseas Domestic

Retail and SME now form 64% of the Bank's Loans



All figures in ₹Crores







Financial Highlights: Profit & Loss Statement

- PAT stood at ₹ 1,370 crores, up 95% YOY
- Operating profit grew strongly by 35% YOY
- Fee income grew by 26%, led by Retail Fees, which grew 28%
- Opex to Assets ratio has improved; Opex growth for Q1 moderated to 3%

Earnings have been stable during the quarter



All figures in ₹Crores

Net Profit



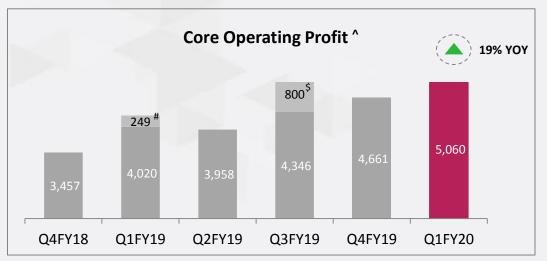
Operating Profit growth in Q1 was strong



Operating profit grew 35% YOY

Operating Profit and Operating Profit Margin* ▲ 35% YOY 5,893 5,525 5,014 4,094 2.97% 3,672 2.90% 2.60% 2.47% 2.21% 2.20% **Q4FY18** Q1FY19 Q2FY19 Q3FY19 **Q4FY19** Q1FY20 Operating Profit Margin * annualized

Core operating profit grew 19% YOY



[^] computed as operating profit less trading profit

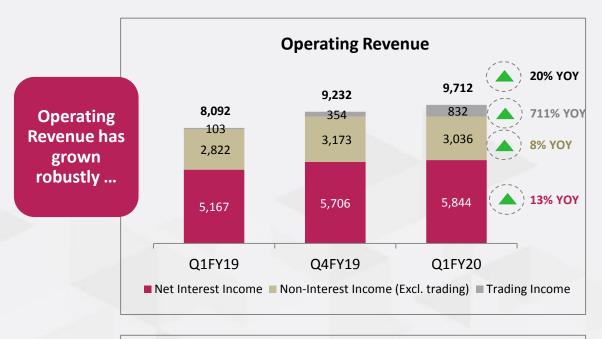
[#] Impact of one large recovery from IBC list 1

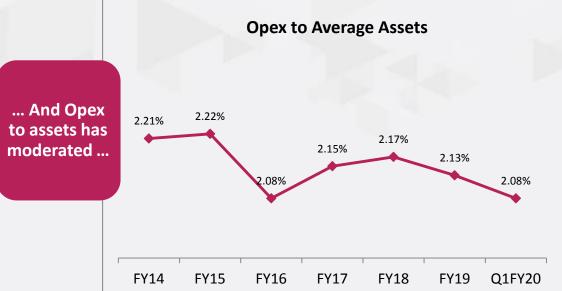
^{\$} impact of one large recovery in written off account

Operating jaws improved further during the quarter

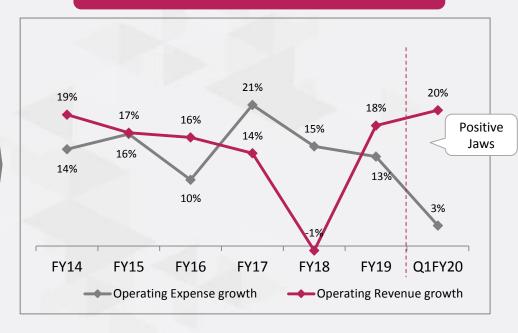


All figures in ₹Crores





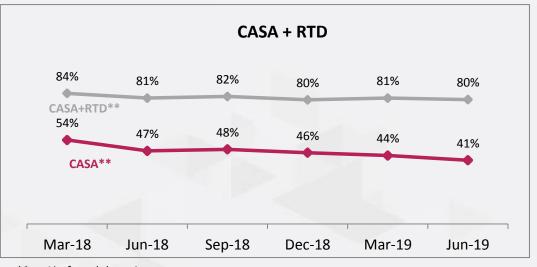
... Resulting in widening of positive jaws



The Bank retains a stable, low cost deposit franchise

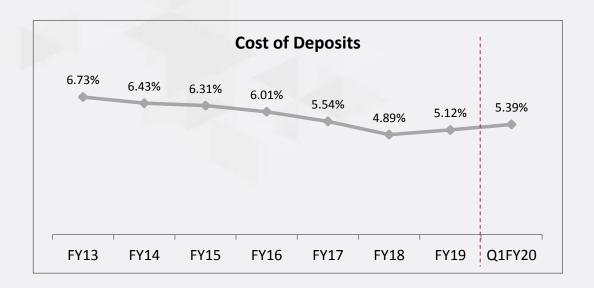


Bulk of the Bank's deposits continue to come from granular, retail sources



** as % of total deposits

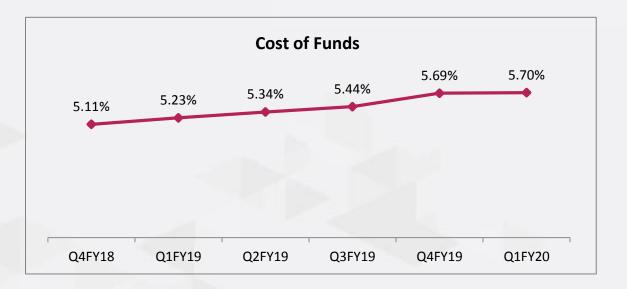
Cost of Deposits has increased during the quarter



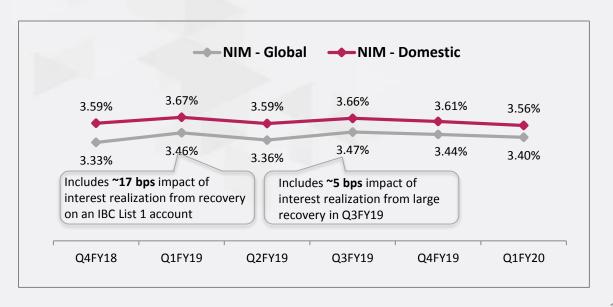
NIM adjusted for one-offs was up 11 bps on YOY basis...



Cost of funds remained nearly flat q-o-q...



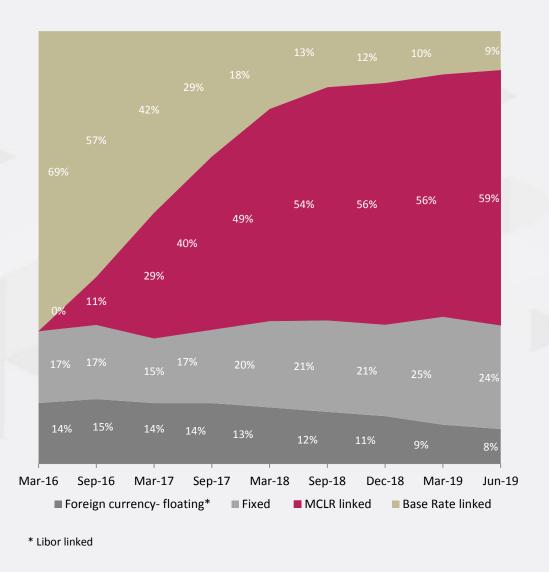
...however NIM up 11 bps y-o-y ex previously disclosed one offs



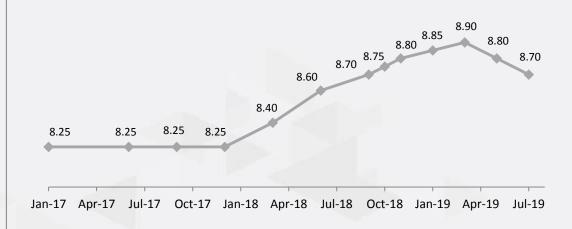
MCLR mix in advances has stabilized



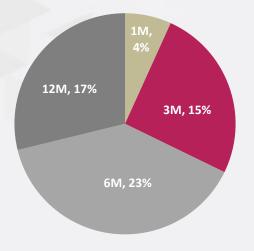
Advances mix by Rate type



¹ year MCLR (%)



MCLR Duration Split (Jun-19)

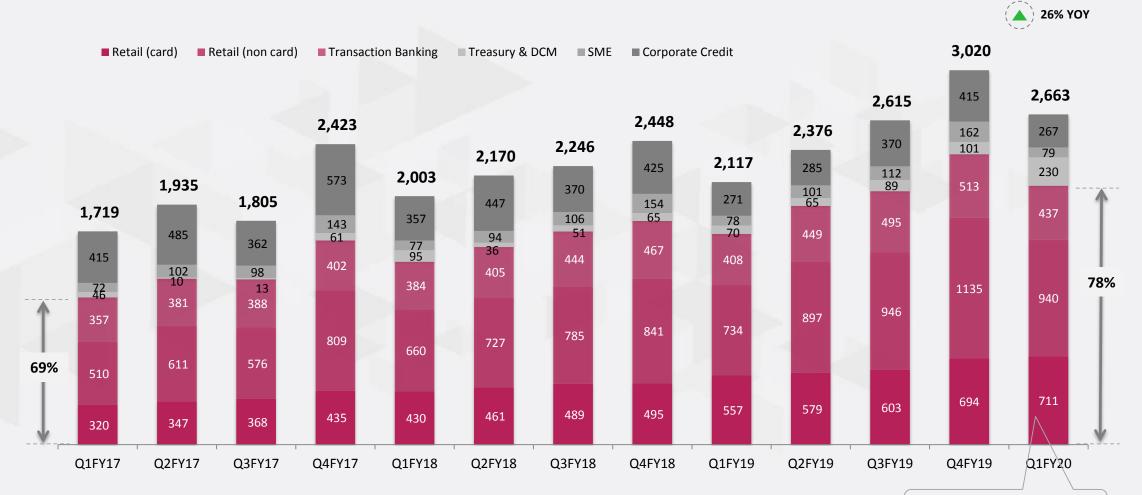


Retail and Transaction Banking now form 78% of the Bank's Fees AXIS BANK 25 years of progress



All figures in ₹Crores

Fee Composition*



^{*}There has been reclassification of certain segments from Transaction Banking to Retail starting and between Transaction Banking & Treasury starting Q1FY20. Accordingly the figures for all the prior periods are adjusted to reflect reclassified data

In Q1FY20, Retail Card Fees constituted 27% of total Fee

Retail Fees continue to drive the Bank's fee growth

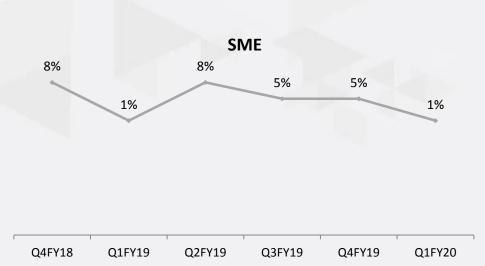


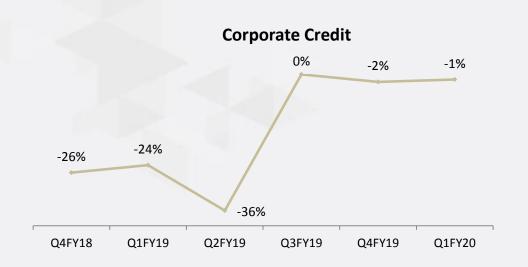
All figures represent YOY growth

Fee Growth (YOY)









^{*}There has been reclassification of certain segments from Transaction Banking to Retail starting and between Transaction Banking & Treasury starting Q1FY20. Accordingly the figures for all the prior periods are adjusted to reflect reclassified data



Financial Highlights

Business Segment performance

Asset Quality

Shareholder Returns and Capital Position

Subsidiaries' Performance

Other important information





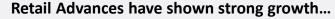
Business Performance : *Retail*

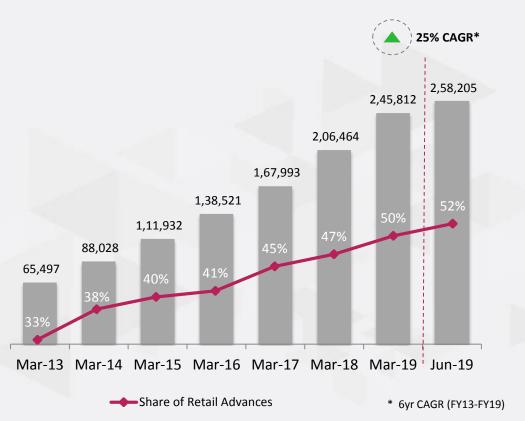
- Retail Lending has shown strong growth with significant diversification in loan mix over time
- Retail Fees remain a major revenue driver for the Bank
- The Bank continues the strategy of steady branch expansion
- Axis Bank ranks amongst the most valuable brands in India

Retail Loans have grown and diversified significantly

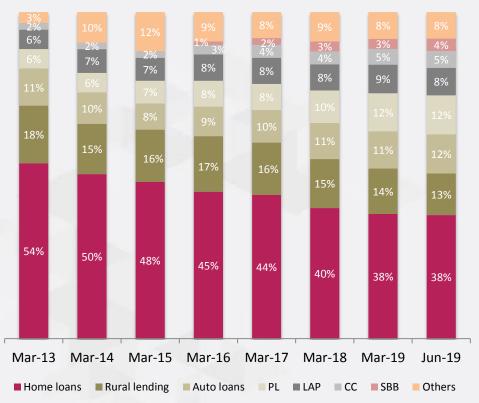


All figures in ₹Crores





...with significant dispersion in mix over time



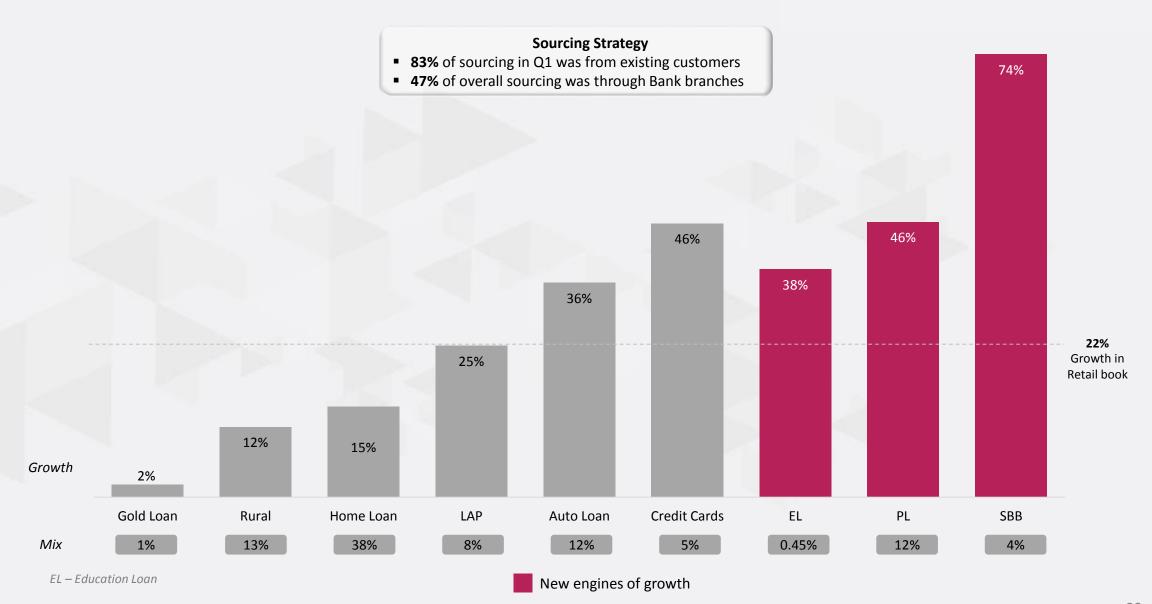
PL – Personal Loan, SBB – Small Business Banking, LAP – Loan against Property, CC – Credit Cards

3 core components of the Bank's strategy in Retail Lending

- Cross sell to existing deposit customers
- Distribution through branches
- Strong analytics engine driving underwriting

Our identified "new engines of growth" continue to grow strongly AXIS BANK 25 years of progress





The Bank is a leading player in India's Wealth Management space





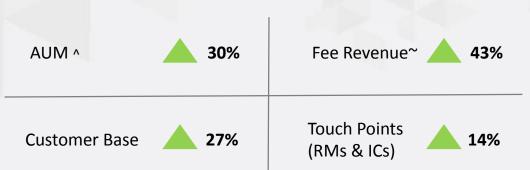
Wealth Management | Axis Bank





AUM* of over ₹ 1,36,789 Crores (\$20 Bn)

Burgundy Performance (FY14-Q1FY20)

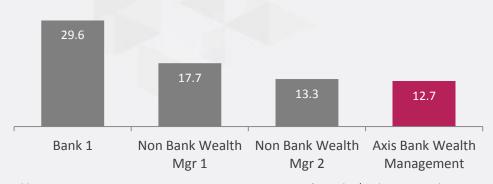


^{*} As of 30th June 2019

~ CAGR for FY14-FY19
Reference Exchange rate \$ = ₹69.02

4th largest Wealth Management business in India

(Asian Private Banker 2017 League Table**)

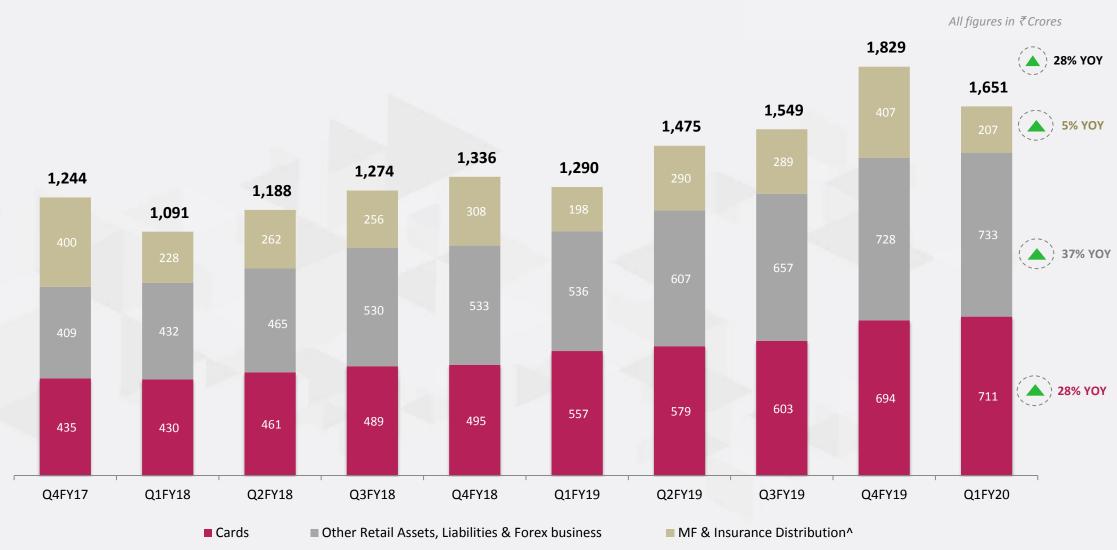


^{**} As per Asian Private Banker 2017 League table in terms of AUM(in \$ bn), Burgundy (select customers with ₹5 Cr. TRV and above) is ranked 4th

[^] CAGR growth for 3.25 yrs, since Apr'16

Retail Fees have shown robust growth



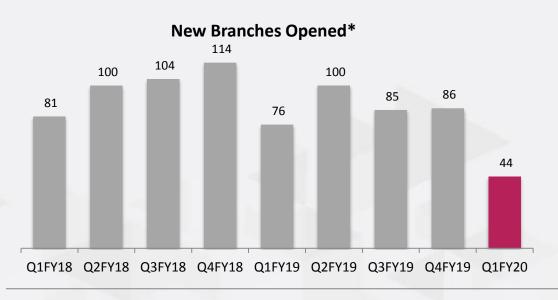


[^] Includes distribution fees of others like bonds, gold coins, etc.

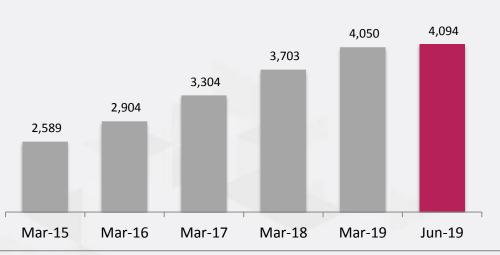
^{*}There has been reclassification of certain segments from Transaction Banking to Retail starting Q1FY19. Accordingly the figures for all the prior periods are adjusted to reflect reclassified data

We continue to invest in Network expansion

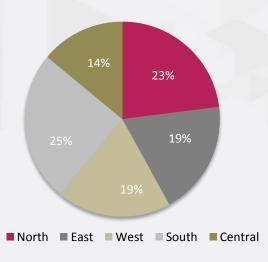




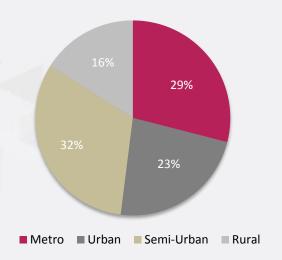
Domestic Branch Network*



Very well distributed branch presence across regions and categories



- Our network has been completely organic, built over last 25 years
- Total no. of domestic branches* as on 30th June 2019 stood at **4,094**



25

* Includes extension counters

Geographical distribution based on RBI classification

We have created a differentiated identity and are amongst the AXIS BANK 25 years of progress most valuable Brands in India



Featured amongst Top 20 most valuable brands in India

Axis Bank Mobile App









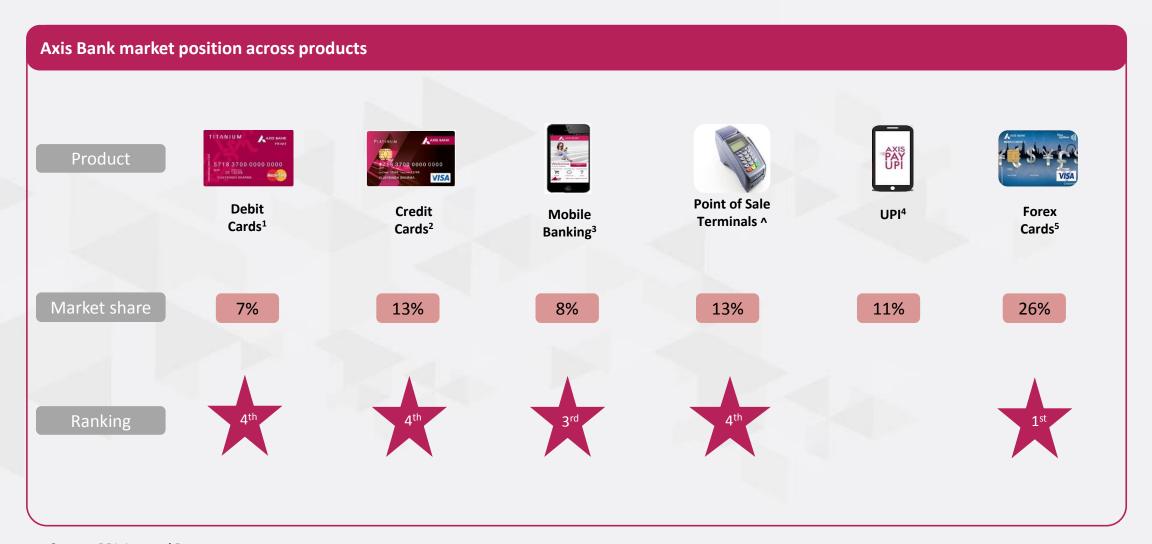


Business Performance : *Digital*

- The Bank has a strong position across most digital payment products
- We are ranked amongst the top Banks in Mobile Banking spends
- Digital channels continue to witness healthy growth
- The Bank has emerged as a leading partnership-driven innovator on payments use cases

We have strong market position across most Digital Payment products AXIS BANK 25 years of progress





Source: RBI, Internal Data

^{1 –} based on card spends at point of sale terminals; 2 – based on cards issued (RBI May. 2019 data) ^ May. 2019 data

^{3 –} based on transaction volume (RBI May. 2019 data), 4 – market share based on transaction volume in Q1FY20

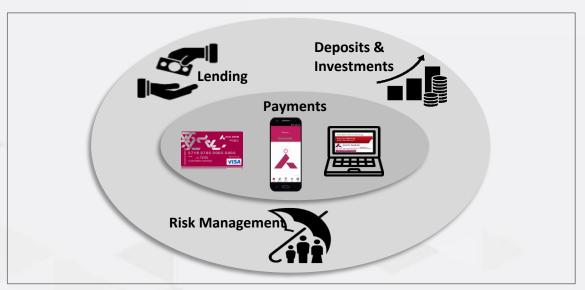
^{5 –} based on spends for Q1FY20

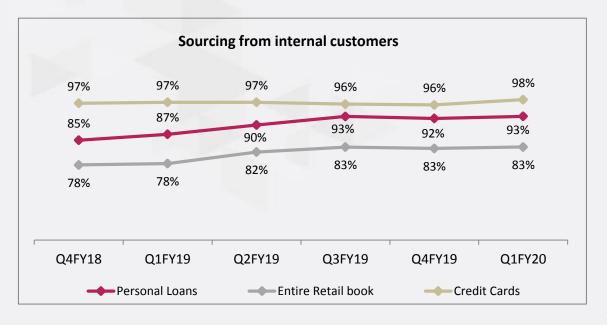
Investments in analytics have helped build and sustain this strong position



Analytics on payments data has enabled crossselling of financial and investment products

Cross-sell metrics remain healthy aided by big data led analytics of the known retail customer base





Our Credit Cards business has grown strongly in the last 6 years and is now the 4th largest in the country



Featured Cards

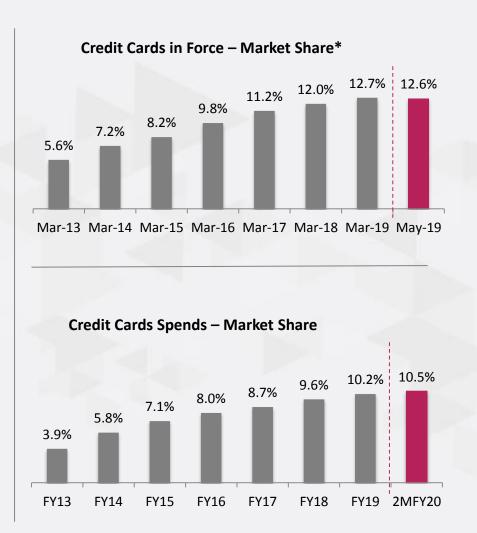


Co-branded Cards



Premium Cards





Market share has more than doubled over the last 6 years

Source: RBI Data Reports | *Market share as of the year ending period

During the quarter, the Bank launched *Flipkart Axis Bank Credit Card*, an exclusive partnership with Flipkart



Propelling leadership in payments



Avenue for sourcing cards to a large & engaged customer base on Flipkart platform



Strong digital distribution channel with instant issuance and usage



Partnership with industry leaders as preferred merchants across categories

A winning product proposition



- 5% cashback on spends on Flipkart, Myntra and 4% on partner merchants
- Best in class 1.5% cashback on spends across categories
- · No upper limit on cashback earn
- Rs. 3000+ worth of welcome benefits on the card
- Complimentary lounge access and fuel surcharge waiver

Flipkart Axis Bank Credit Card is a deeply integrated digitally driven proposition for our customers

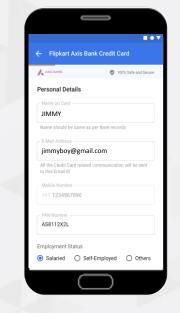


Real time Issuance over Flipkart & existing Axis Bank channels

Instant credit card issuance & usage on Flipkart



Banner displayed to eligible customers



Customer fills a short application form



Accepts terms and submits application



Instant card is issued, customer starts shopping online instantly

Card lifecycle management on Flipkart application

Cashback earned

Increase Credit Limit Convert purchases to EMI

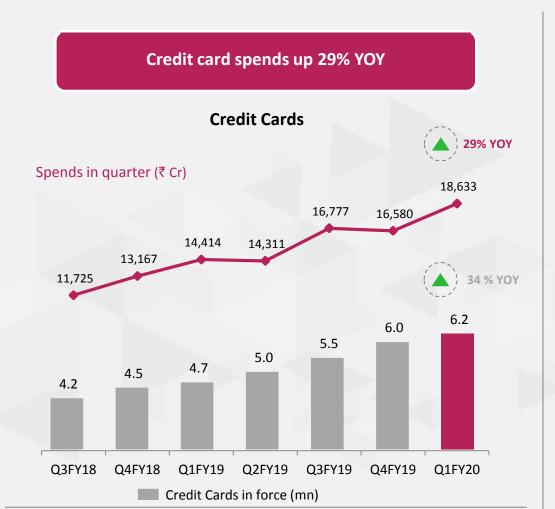
Apply for Instant loan

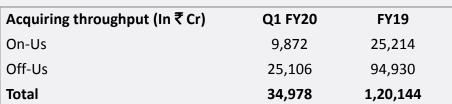
Block/Replace your card

View latest bill

Over ₹56,500** crores of card spends went through Axis Bank in Q1 AXIS BANK

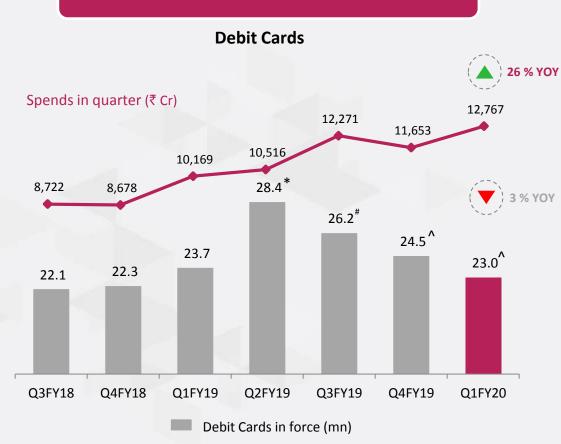






^{**} Computed as summation of Debit Card Spends, Credit Card Spends and Off-Us Acquiring throughput

Debit card spends up 26% YOY



^{*} Includes 0.7 mn and 2.5 mn of debit cards recarded in Q1FY19 and Q2FY19, respectively as per RBI guidelines # Excludes 2.6 mn cards due to expiry and closure of magstripe based cards for dormant accounts

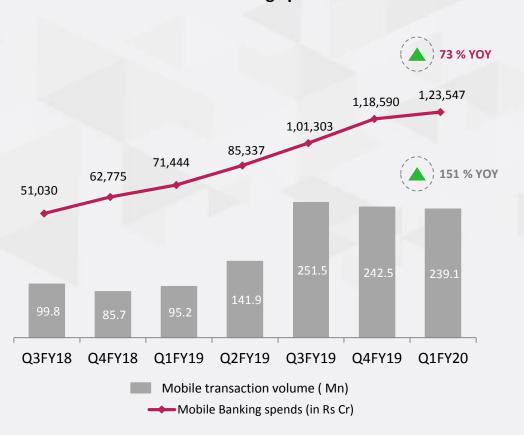
[^] Excludes magstripe cards blocked due to RBI guidelines on chip based cards

Mobile Banking spends continue to grow strongly

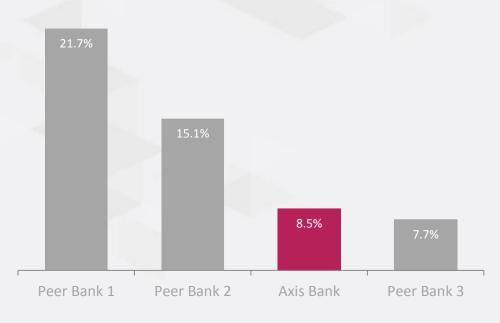


- 48% of Mobile Banking customers bank only on Mobile App
- Mobile Banking logins stand at 10.7 times of Internet Banking logins
- Amongst the highest ranked Banking app on Apple Store (rating of 4.6) & Google Play Store (rating of 4.6)

Axis Bank Mobile Banking Spends and Volumes



Mobile Transactions Market Share by Volume



Source: RBI data, May 2019

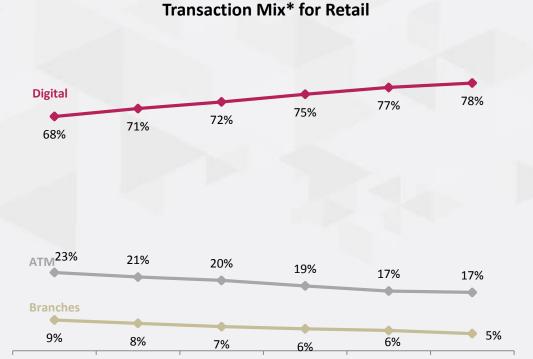
Digital Channels now contribute 78% of all transactions





66% of Bank's active customers are Digitally active

78% of all financial transactions are now digital



Q3FY19

Q4FY19

Q1FY20

Q2FY19

Q1FY19

Q4FY18

Axis Bank cards are increasingly being used for Merchant payments, not at ATMs

Credit and Debit card usage





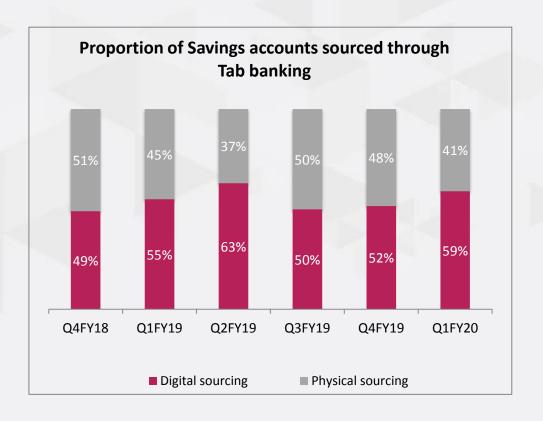
^{*} Based on all financial transactions by individual customers

Nearly half of our Personal loans are sourced through digital channels



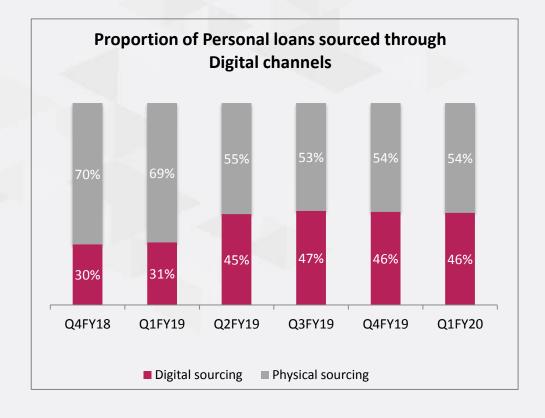


Tab sourcing of Savings Accounts has picked up strongly





Personal loans sourcing through Digital channels continues to remain steady



UPI has scaled up tremendously to become a key channel for customer transactions



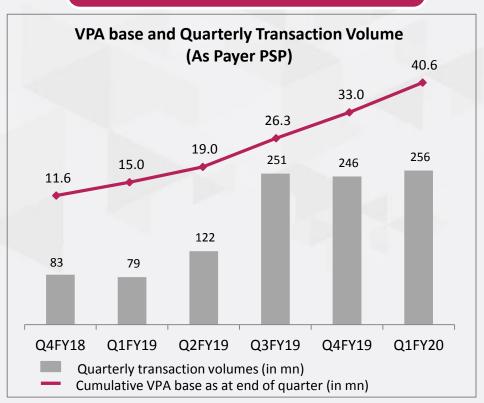
Axis Bank's UPI Growth story

1 40.6 mn VPAs

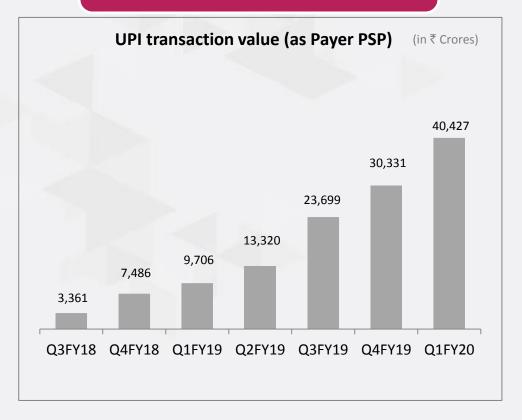
2 Over 1100 mn transactions#

3 96,000+ merchants on boarded

UPI transaction volumes continue to remain healthy



Quarterly UPI transaction value has grown 4x in the last one year



^{*} A user registering VPA once in Axis Pay and once in Google Pay is counted as 2.

[#] Debit transactions for Axis Pay, Axis MB UPI, Freecharge, Samsung Pay, Google Tez, Merchant transactions and fulfilment transactions from Tez have been considered.

The Bank has emerged as a leading partnership-driven innovator on payments used cases





- Launched an AI-led Virtual Assistant to Enhance online customer experience
- Answered over 15.2 mn messages and transacted over ₹107.5 mn since inception

'One Raipur' common payment system



 The all in one digital payment solutions offers a prepaid One Raipur smart card, mobile app and a web portal which will enable citizens to make cashless payment for various services

Axis Tap & Pay



 Introduced "Axis Tap & Pay' mobile APP, which allow customer to pay by just tapping EFC enabled Android on contactless POS

Axis Bank BMTC* Smart Card



- India's first prepaid transit card with acceptability at merchant outlets for shopping
- Over 138,100+ cards issued till date



Samsung Pay



- Enabled for Credit & Debit Card across
 Visa & Master Card
- Over 270,900+ registered cards till date

Ripple-powered Instant Payment Services



- Uses Ripple's enterprise block chain technology
- Makes international remittances faster and transparent for customers



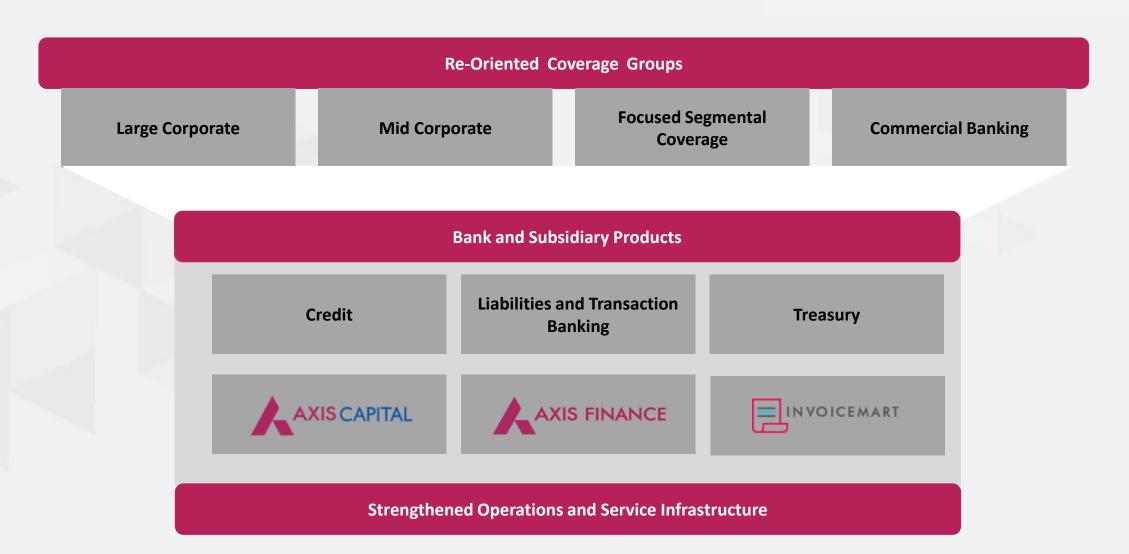


Business Performance: Wholesale Banking

- Domestic corporate loan growth has been strong
- Significant reduction in concentration risk with incremental sanctions to better rated corporates
- Leadership in DCM places us well to benefit from vibrant corporate bond markets

We have re-organized the Wholesale Bank, creating an integrated franchise



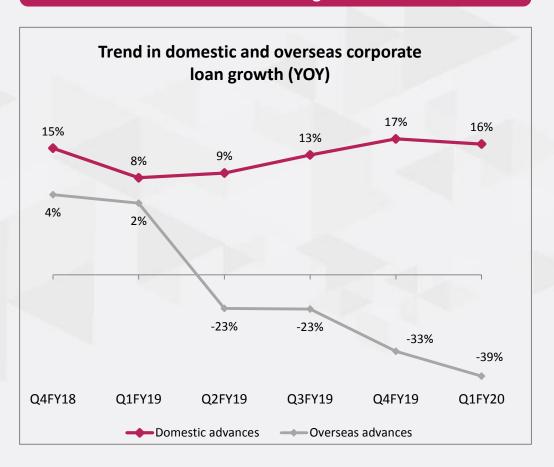


Domestic corporate loans are showing some signs of revival AXIS BANK 25 years of progress

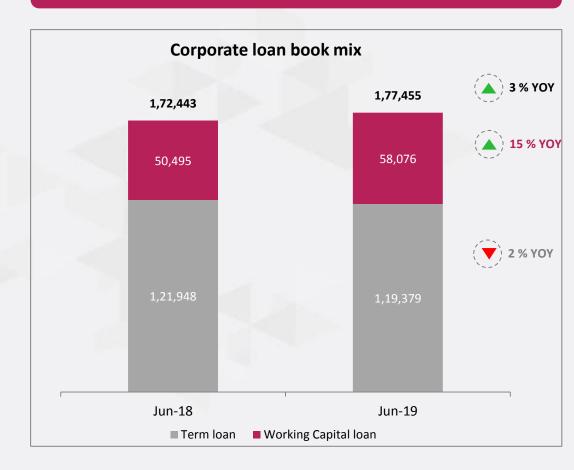


All figures in ₹Crores

International book de-grew while domestic loan growth was strong



Mix of corporate loan book remains steady

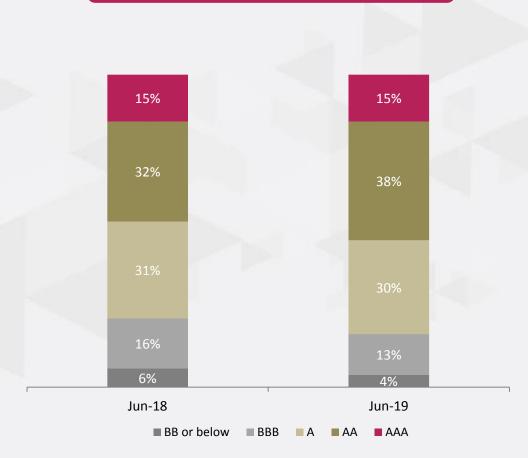


The corporate lending portfolio continues to shift towards better rated clients

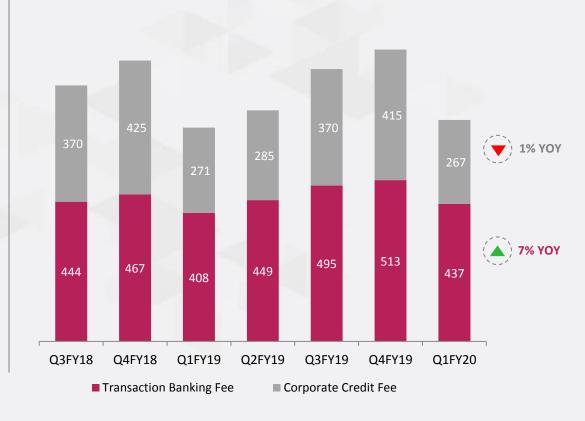


All figures in ₹Crores





Fee growth continues to be from Transactions, not Corporate Credit

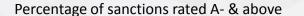


^{*} Only includes standard exposure

New originations in Corporate Credit are of better quality and more granular



Fresh originations are predominantly from entities rated A- or better





Concentration Risk has reduced significantly from peak

Exposure to Top 20 single borrowers as a % of Tier I Capital



Industry-wise Distribution (Top 10)



All figures in ₹Crores

| Rank | Outstanding ¹ as on 30 th Jun'19 Sectors | Advances | Investments | Non-fund based | Total | |
|------|--|----------|-------------|-------------------|--------|--------------|
| | | | | | Value | (in % terms) |
| 1. | Financial Companies ² | 42,540 | 16,712 | 13,342 | 72,594 | 11.44% |
| 2. | Engineering & Electronics | 11,647 | 257 | 26,605 | 38,509 | 6.07% |
| 3. | Infrastructure Construction ³ | 14,242 | 2,691 | 10,870 | 27,803 | 4.38% |
| 4. | Petroleum & Petroleum Products | 7,714 | 5,947 | 11,051 | 24,712 | 3.89% |
| 5. | Iron & Steel | 13,136 | 28 | 7,810 | 20,974 | 3.31% |
| 6. | Power Generation & Distribution | 11,153 | 5,620 | 2,830 | 19,603 | 3.09% |
| 7. | Trade | 14,313 | 457 | 1,927 | 16,697 | 2.63% |
| 8. | Real Estate | 12,947 | 1,100 | 1,121 | 15,168 | 2.39% |
| 9. | Chemicals & Chemical Products | 8,899 | 198 | 5,213 | 14,310 | 2.25% |
| 10. | Telecommunication Services | 7,492 | 1,323 | 5,200 | 14,015 | 2.21% |

¹ Figures stated represent only standard outstanding across all loan segments

² Includes Banks, Non Banking Financial Companies, Housing Finance Companies (HFCs), MFIs and others

³ Financing of projects (roads, ports, airports, etc.)

We remain well placed to benefit from a vibrant Corporate Bond market



All figures in ₹Crores



Ranked No. 1 arranger for rupee denominated bonds as per Bloomberg for half year ended June 2019.



Ranked No. 1 arranger for rupee denominated bonds as per Bloomberg for 12 consecutive calendar years since 2007

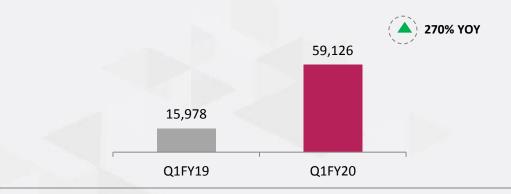


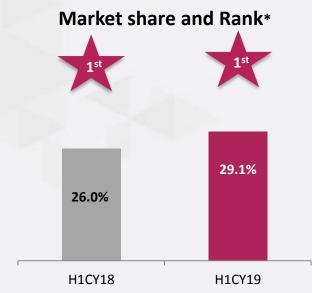
Bank won **Best Debt Payments & Arranger** at the **NSE Market Achievers Awards** in fiscal 2019



Bank has been awarded as the **Best DCM House** at the **Finance Asia Country Awards, 2019**

Placement & Syndication of Debt Issues





^{*}As per Bloomberg League Table for India Bonds



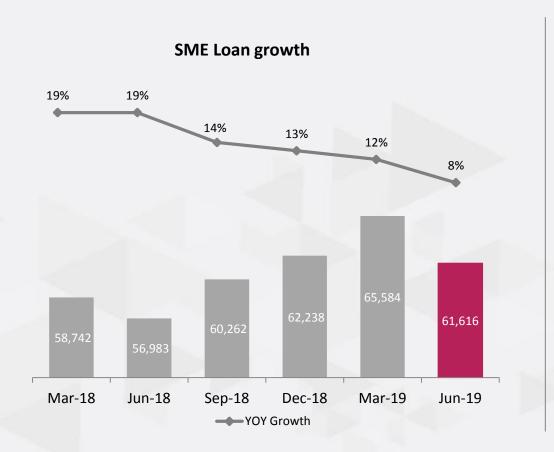


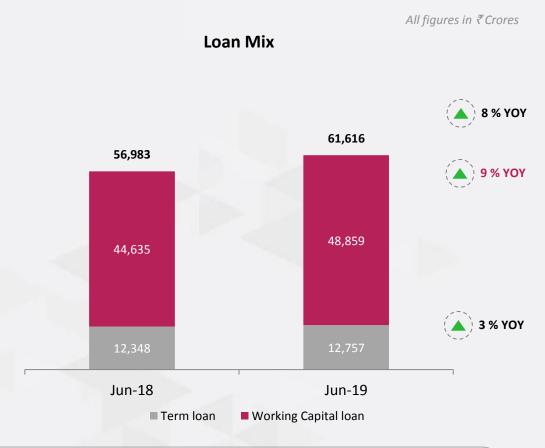
Business Performance: Commercial Banking

- Focus on building customer relationships across both assets and liabilities
- SME loans grew 8% year on year
- Focus remains on building a high rated, predictable SME lending business

SME loan growth has been softening over the last year





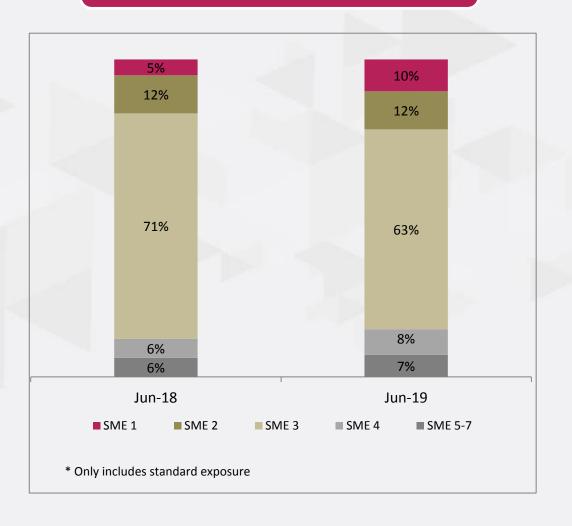


- Credit relationships in SME are split into 3 parts: Medium Enterprises Group (MEG), Small Enterprises Group (SEG) and Supply Chain Finance (SCF)
- In line with Execution Strategy 2022, Commercial Banking Group intends to deliver One Axis to its customers, by augmenting credit products with flow businesses like forex, trade, payments, cash management, tax payments etc, and retail products like salary, trust services, forex, commercial card, credit cards etc.

Focus remains on building a high rated, predictable SME lending book



85% of SME exposure* is rated at least 'SME3'



- The segment continues to focus on lending to the Priority sector
- The Bank's SME Awards event "SME 100"
 acknowledges the best performers in the SME segment. It is aligned with the Government's
 Make in India, Skill India and Digital India
 initiatives
- The Bank's 5th edition of SME Knowledge Series 'Evolve' focused on how SMEs can successfully bring in the innovations across their businesses.



Financial Highlights

Business Segment performance

Asset Quality

Shareholder Returns and Capital Position

Subsidiaries' Performance

Other important information



Asset Quality

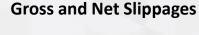
- Gross and Net NPA ratios continue to moderate
- BB & Below pool has reduced to 1.3% of Gross Customer Assets
- Provision Coverage Ratio increased further, now stands at 78%

Slippages were stable and NPA ratios continued to decline



All figures in ₹Crores

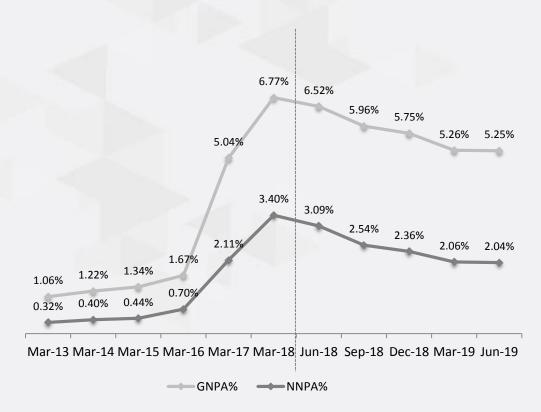
Slippages have been stable over last few quarters





Gross and Net NPA ratios continue to moderate

Gross and Net NPA ratio

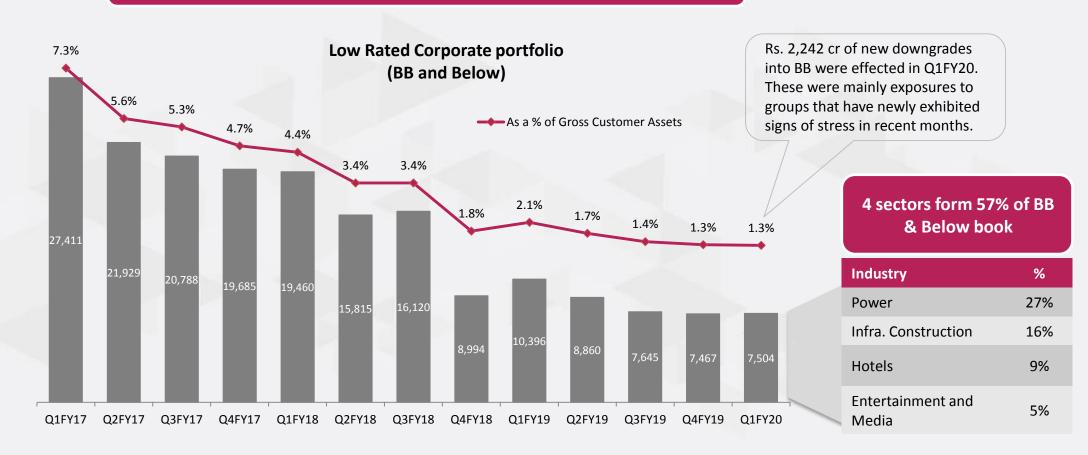


BB & Below pool remained stable sequentially



All figures in ₹Crores

BB & Below pool has fallen to 1.3% of customer assets



NFB outstanding in BB & below corporate portfolio is ~₹2,500 crores

In benign risk periods, BB & Below has been 2-3% of corporate loans



All figures in ₹Crores

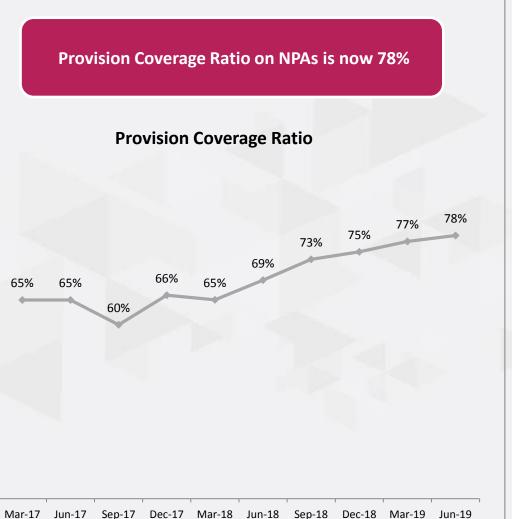




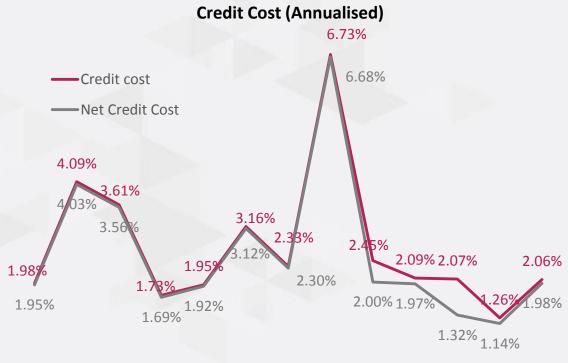
The outstanding amount in 'BB and Below' portfolio incorporates cumulative impact of rating Upgrades / Downgrades and Slippages from the pool

Provision Coverage improved further during the quarter





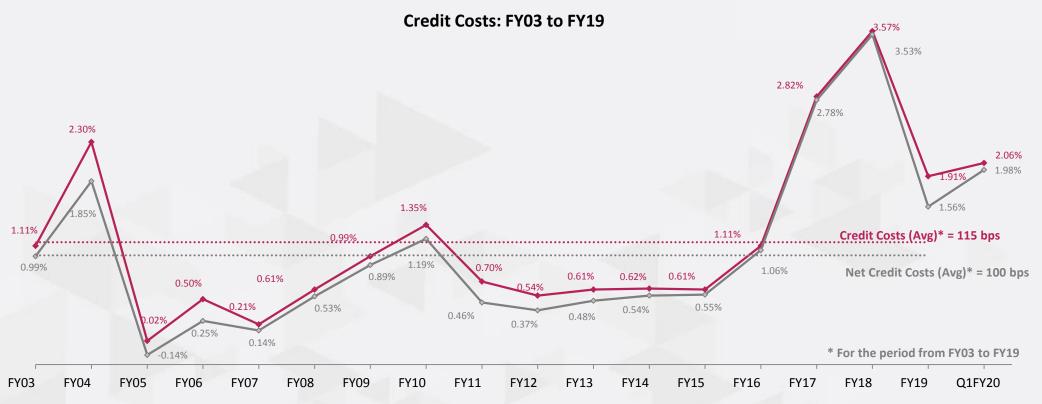




Q1FY17 Q2FY17 Q3FY17 Q4FY17 Q1FY18 Q2FY18 Q3FY18 Q4FY18 Q1FY19 Q2FY19 Q3FY19 Q4FY19 Q1FY20

Our long term average credit cost has been 100-115 bps





'Net' Credit Costs

- Over the long term, annualised Credit Cost for the Bank has averaged 115 bps
- The Bank consistently writes off accounts into prudential write off (PWO) pool, after making 100% provisions
- Recoveries from these PWO accounts are reflected under 'other income', and not as a release of prior period provisions
- If we notionally net these recoveries, the resultant "Net Credit Costs" averages 100 bps over the long term
- The gap between the two credit cost metrics tends to widen in the years immediately after credit cycle peaks (e.g. FY05-07 & FY11-14)
- The Bank presently has an accumulated PWO portfolio of ₹21,317 crores. 86% of this was written off in the last 9 quarters

Detailed walk of NPAs over recent quarters



| | | Q1FY19 | Q2FY19 | Q3FY19 | Q4FY19 | Q1FY20 |
|--|-------------|--------|--------|--------|--------|--------|
| Gross NPAs - Opening balance | Α | 34,249 | 32,662 | 30,938 | 30,855 | 29,789 |
| Fresh slippages | В | 4,337 | 2,777 | 3,746 | 3,012 | 4,798 |
| Upgradations & Recoveries | С | 2,917 | 2,186 | 1,622 | 2,376 | 2,177 |
| Write offs | D | 3,007 | 2,315 | 2,207 | 1,701 | 3,005 |
| Gross NPAs - closing balance | E = A+B-C-D | 32,662 | 30,938 | 30,855 | 29,789 | 29,405 |
| Provisions incl. interest capitalisation | F | 17,760 | 18,222 | 18,622 | 18,513 | 18,367 |
| Net NPA | G = E-F | 14,902 | 12,716 | 12,233 | 11,276 | 11,037 |
| Accumulated Prudential write offs | Н | 14,832 | 16,502 | 17,478 | 18,772 | 21,317 |
| Provision Coverage Ratio | (F+H)/(E+H) | 69% | 73% | 75% | 77% | 78% |

Provisions & Contingencies charged to Profit & Loss Account

| | Q1FY19 | Q2FY19 | Q3FY19 | Q4FY19 | Q1FY20 |
|---|--------|--------|---------|--------|--------|
| Loan Loss Provisions | 3,069 | 2,686 | 3,352\$ | 1,115 | 2,886 |
| Other Provisions | 269 | 241 | (297) | 1,596 | 929 |
| For Standard assets* | 71 | 68 | (12) | 701 | (90) |
| For SDR and S4A accounts | (3) | (5) | - | (12) | - |
| For Investment depreciation | 135 | 136 | (321) | 351 | (64) |
| Others | 66 | 42 | 36 | 556 | 1,082# |
| Total Provisions & Contingencies (other than tax) | 3,338 | 2,927 | 3,055 | 2,711 | 3,815 |

^{*} including unhedged foreign currency exposures, \$ includes contingent provision of Rs. 600 crores

[#] Other provisions include provision of Rs. 535 crores towards land held as non-banking asset and Rs. 459 crores towards non-fund based outstanding in NPAs/weak advances



Financial Highlights

Business Segment performance

Asset Quality

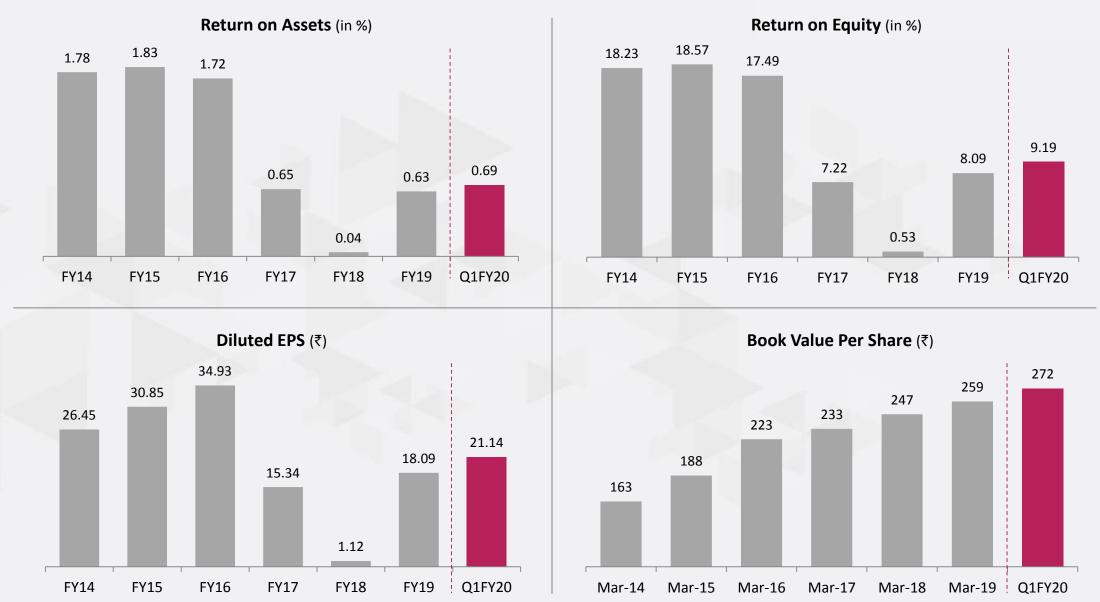
Shareholder Returns and Capital Position

Subsidiaries' Performance

Other important information

Shareholder return metrics continue to improve



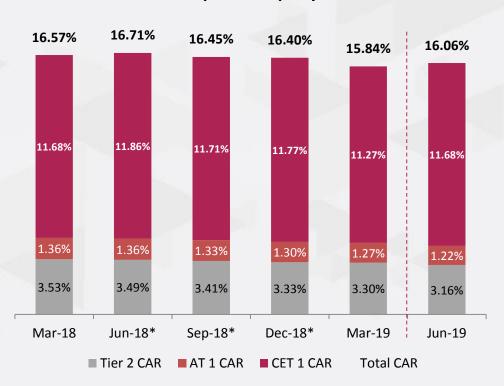


Capital Ratios remain healthy



Bank has consumed 5 bps of CET1 capital during Q1FY19

Trend in Capital Adequacy Ratio



^{*} including unaudited Net Profit for the quarter / half year / nine-months

RWA as a proportion to total assets increased during the quarter

RWA to Total Assets



^{*} Includes effect of one-off item impacting around 1%



Financial Highlights

Business Segment performance

Asset Quality

Shareholder Returns and Capital Position

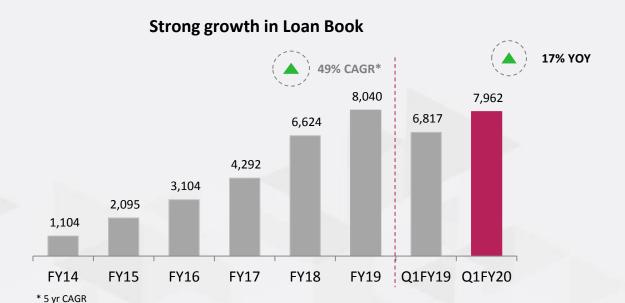
Subsidiaries' Performance

Other important information

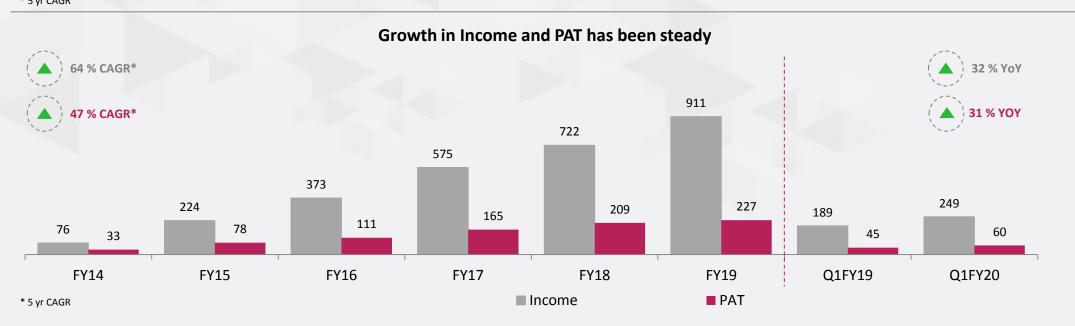
Axis Finance: Strong growth continues



All figures in ₹Crores



- NIM for Q1FY20 stood at 4.8%; GNPA at 0.36%
- Enjoys the highest Credit Rating: AAA from CRISIL & A1+ from India Ratings
- ROE at 18.5% up 170 bps YOY.
- CAR at 21.13%.

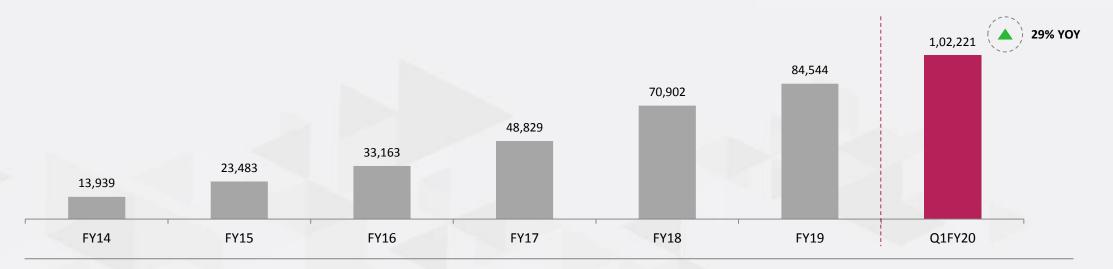


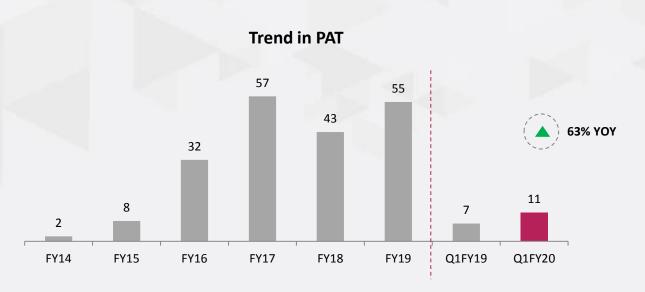
Axis AMC: Healthy growth in AUM



Average AUM has shown strong growth

All figures in ₹Crores





- Total Gross revenue of ₹99 Cr earned during Q1FY20
- Added 1.3 mn investors in last one year taking its overall investor folios to 4.2 mn
- Has current market share of 4.01% (as at end of June'19) and garnered 12% incremental market share in Q1FY20
- Equity & Hybrid funds constitutes 57% of overall AUM

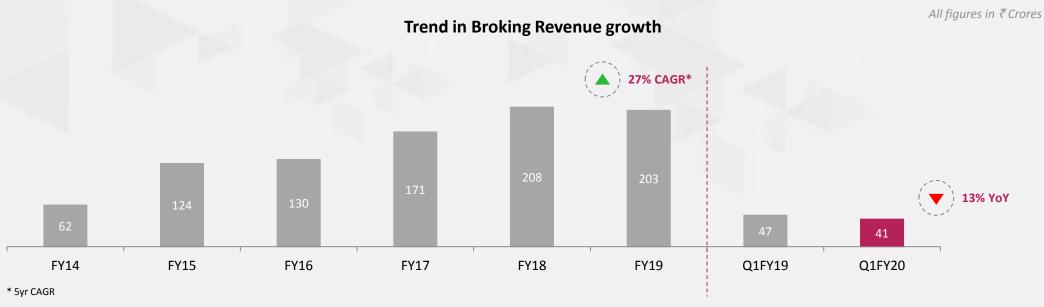
Axis Securities: Strong growth in customer additions







- Has one of the highest mobile adoption rates in the industry with over 58% volumes coming from Mobile
- Introduced India, Trade @ 20 Brokerage Plan on Axis Direct, one can avail unlimited trading at ₹20 / order
- Won "Top Equity Broker of year 2019" at the BSE Commodity Equity Outlook Awards



Axis Capital: Leadership position maintained in volatile capital markets



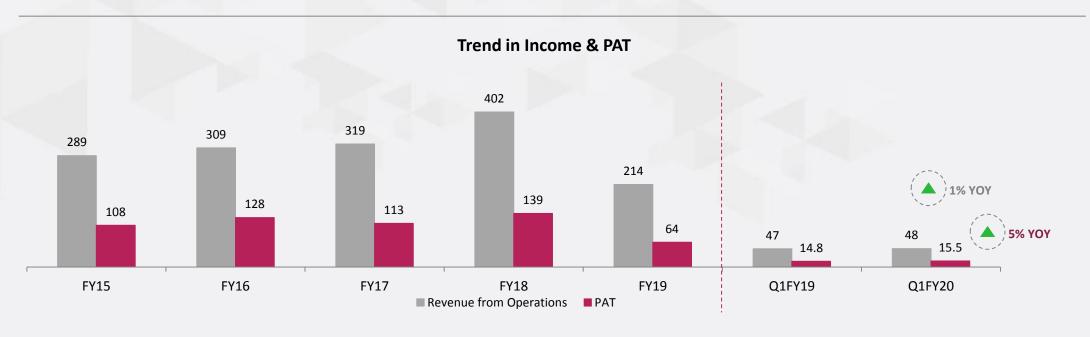
All figures in ₹Crores

Q1FY20 Ranking based on IPO, QIP, Rights, OFS & IPP

| Rank | Banker | No of deals |
|------|--------------|-------------|
| 1 | Peer 1 | 4 |
| 2 | Axis Capital | 4 |
| 3 | Peer 2 | 4 |
| 4 | Peer 3 | 3 |
| 5 | Peer 4 | 3 |

Source: Prime database

- Ranked No 1 in Equity and Equity Linked Deals over the last decade
- Successfully closed 10 transactions across IB inQ1FY20 including 1 IPO, 1 OFS, 2 Buyback, 2 QIPs, 2 Buybacks and 1 Rights issue
- Axis Capital has won the 'Best Investment Bank' in India for the 4th year in a row (2018, 2017, 2016, 2015)



A.TReDs: The Invoicement product continues to be a market leader AXIS BANK







- Axis Bank is one of the three entities allowed by RBI to set up the Trade Receivables Discounting System (TReDS), an electronic platform for facilitating cash flows for MSMEs
- TReDS is an electronic platform that connects MSME sellers with buyers and financiers
- Our digital invoice discounting platform 'Invoicemart' continues to be India's leading TReDS platform with market share of nearly 41%
- >> Invoicement was the first TReDS exchange to reach INR 100 crore in financed throughput, and reached the milestone within just 100 days of starting operations
- 27 Financiers on-boarded on the platform

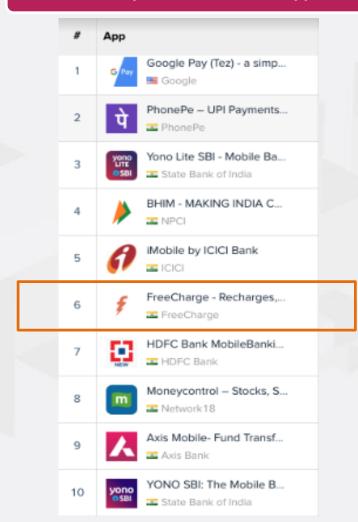


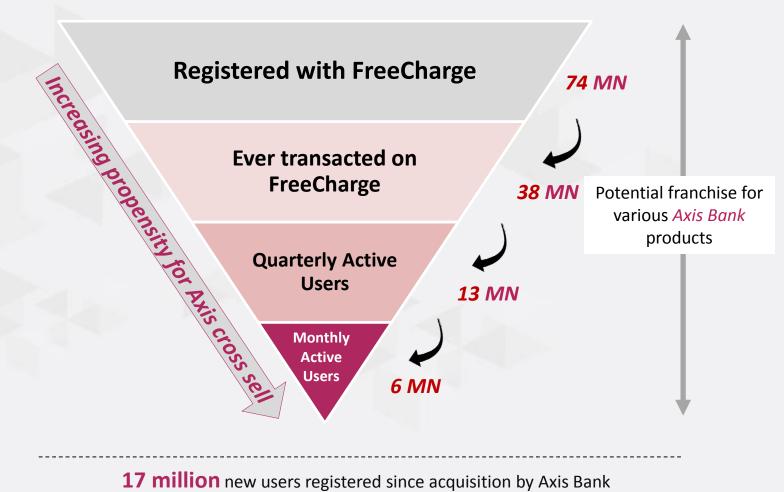
Freecharge: Among the top non-bank financial services platforms in the industry with a significant consumer franchise footprint



One of the top financial services App in India

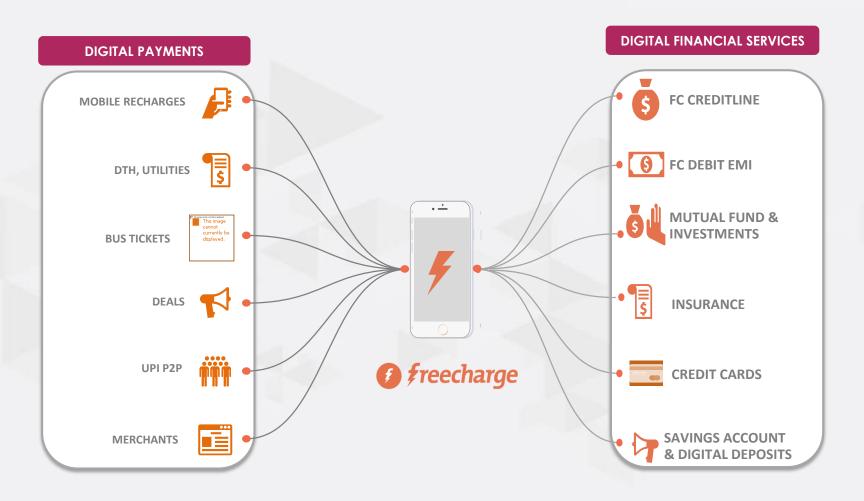
... With massive potential for cross selling Bank products





Business is now focused on evolving from a leading Digital payments platform to a Digital Financial Services platform by offering new services





The platform will help Axis Bank *acquire young, digital native customers,* through *co-created financial services offerings*



Financial Highlights

Business Segment performance

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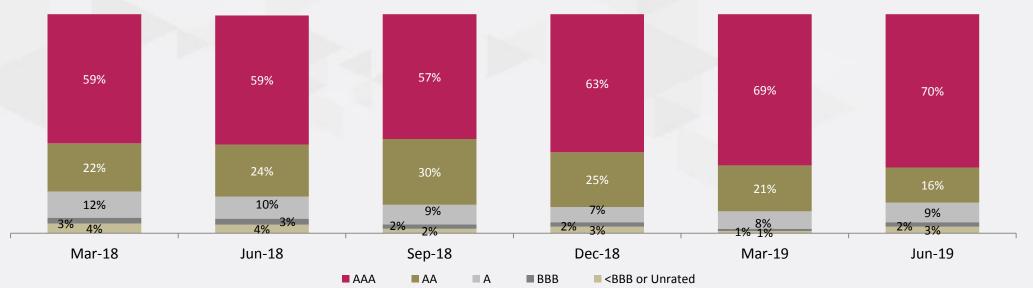
Treasury Portfolio and Non-SLR Corporate Bonds



| Investment Bifurcation | Book Value* (₹ Crores) | | |
|------------------------------------|------------------------|--|--|
| Government Securities ¹ | 129,535 | | |
| Corporate Bonds ² | 29,296 | | |
| Others | 16,961 | | |
| Total Investments | 175,792 | | |

| Category | Proportion |
|--------------------------|------------|
| Held Till Maturity (HTM) | 61% |
| Available For Sale (AFS) | 33% |
| Held For Trading (HFT) | 6% |

95% of Corporate bonds* have rating of at least 'A'



^{*} as on June 30, 2019

¹ 81% classified under HTM category

² 97% classified under AFS category

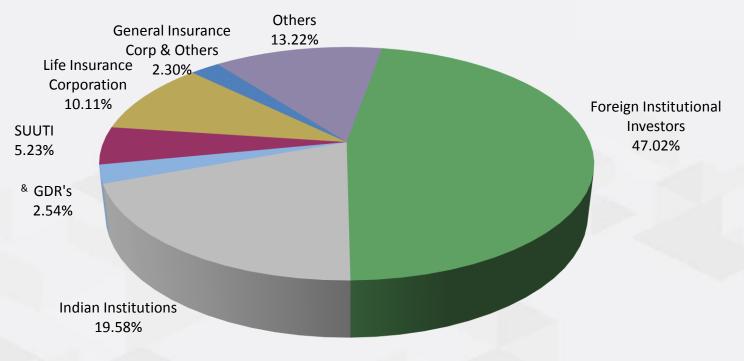
Credit Ratings (as of Jun'19)



| Rating Agency | Long term Issuer rating | Outlook |
|---------------|-------------------------|---------|
| S&P Ratings | BBB- | Stable |
| Moody's | Baa3 | Stable |
| Fitch | BB+ | Stable |
| CRISIL | CRISIL AAA | Stable |
| CARE | CARE AAA | Stable |
| ICRA | ICRA AAA | Stable |
| India Ratings | IND AAA | Stable |

Shareholding Pattern (as on June 30, 2019)





| | Share | Capital |
|---|--------|---------|
| _ | Jilaic | Cupitui |

Shareholders' Funds

Book Value Per Share

Diluted EPS (Q1FY20)#

Market Capitalization

₹ 524 crores

₹ 71,228 crores

₹ 272

₹ 21.2

₹ 1,88,691 crores (as on July 29th, 2019)

 $^{^{\&}amp;}$ 1 GDR = 5 shares ; As on Jun 30th, 2019, outstanding GDRs stood at 13.32 mn # annualised

Sustainability At Axis Bank



"Striving to create positive, financial as well as non-financial impact among our diverse stakeholder spectrum across rural and urban India"

Green Banking



- First certified Green Bond by an Asian Bank, launched in 2016 for US\$ 500 mn
- 7.05 MW of solar power installations across 248 locations
- 2.2 million sheets of paper saved in 2018-19 through Saksham initiative

Banking for Emerging India



- 1.7 million women borrowers in 18 states & 1 UT under Axis Microfinance
- 3,200+ SMEs benefitted from Evolve series in 2018-19
- Over 1 million accounts under India's MUDRA Scheme

CSR Impact



- Axis Bank Foundation achieves target of 1 million sustainable livelihoods in 2017
- 0.45 million households/trainees impacted in 2018-19 under Foundation's Mission 2 Million by 2025

Digital Leadership



- 11.1% marketshare in UPI transactions with 32.6 mn IDs
- First-of-its-kind Raipur Smart City Card under #SmartCities



India's first single-wallet, contactless, open loop Metro card for Kochi Metro



On the prestigious FTSE4Good Index from 2017 onwards

FTSE4Good



Winner of the prestigious CII ITC Sustainability Award for CSR 2015, 2016, 2018



Featured in the Top 25
'Best Companies to Work
For' by Business Today

Major awards won by the Bank and its subsidiaries





Best use of Data & Analytics for Business Outcome amongst Large Banks



Most Innovative Emerging Technologies Project, India -Ripple Blockchain project



Anti-Money Laundering Technology Implementation



Best Digital Bank for the second consecutive year



- Best Contactless Payments
 Project of the Year
- Best Prepaid card of the Year



Financial Inclusion Initiative Of The Year

Financial Performance



All figures in ₹Crores

74

| | | 0.47100 | 0.4714.0 | 2/2 |
|---|-----------|---------|----------|----------|
| Financial Performance | | Q1FY20 | Q1FY19 | % Growth |
| nterest Income | A | 15,255 | 12,777 | 19% |
| Other Income | B = C+D+E | 3,869 | 2,925 | 32% |
| - Fee Income | С | 2,663 | 2,117 | 26% |
| - Trading Income | D | 832 | 103 | 711% |
| - Miscellaneous Income | E | 373 | 705 | -47% |
| Recoveries in written-off a/c's | | 119 | 555 | -79% |
| Total Income | F = A+B | 19,124 | 15,702 | 22% |
| nterest Expended | G | 9,411 | 7,610 | 24% |
| Net Interest Income | H = A-G | 5,844 | 5,167 | 13% |
| | | | | |
| Operating Revenue | I = B+H | 9,712 | 8,092 | 20% |
| Core Operating Revenue* | J = I-D | 8,880 | 7,989 | 11% |
| Operating Expenses | K | 3,820 | 3,720 | 3% |
| -Staff Expense | L | 1,307 | 1,228 | 6% |
| -Non Staff Expense | M | 2,513 | 2,492 | 1% |
| Operating Profit | N = I-K | 5,893 | 4,372 | 35% |
| Core Operating Profit* | O = N-D | 5,060 | 4,269 | 19% |
| Provisions other than taxes | P | 3,815 | 3,338 | 14% |
| Profit Before Tax | Q = N-P | 2,078 | 1,034 | 101% |
| Fax Expenses | R | 708 | 333 | 112% |
| Net Profit | S = Q-R | 1,370 | 701 | 95% |
| EPS Diluted (in ₹) (annualized) | | 21.14 | 10.93 | |
| Return on Average Assets (annualized) | | 0.69% | 0.40% | |
| Return on Equity (annualized) | | 9.19% | 4.94% | |
| Capital Adequacy Ratio (Basel III) | | 16.06% | 16.57% | |

*Excluding trading profit for all the periods.

Financial Performance



| Financial Performance (\$ mn) | | Q1FY20 | Q1FY19 | % Growth |
|---|-----------|--------|--------|----------|
| Interest Income | A | 221 | 185 | 19% |
| Other Income | B = C+D+E | 56 | 42 | 32% |
| - Fee Income | С | 39 | 31 | 26% |
| - Trading Income | D | 12 | 1 | 711% |
| - Miscellaneous Income | E | 5 | 10 | -47% |
| Recoveries in written-off a/c's | | 17 | 80 | -79% |
| Total Income | F = A+B | 277 | 227 | 22% |
| Interest Expended | G | 136 | 110 | 24% |
| Net Interest Income | H = A-G | 85 | 75 | 13% |
| | | | | |
| Operating Revenue | I = B+H | 141 | 117 | 20% |
| Core Operating Revenue* | J = I-D | 129 | 116 | 11% |
| Operating Expenses | K | 55 | 54 | 3% |
| -Staff Expense | L | 19 | 18 | 6% |
| -Non Staff Expense | M | 36 | 36 | 1% |
| Operating Profit | N = I-K | 85 | 63 | 35% |
| Core Operating Profit* | O = N-D | 73 | 62 | 19% |
| Provisions other than taxes | Р | 55 | 48 | 14% |
| Profit Before Tax | Q = N-P | 30 | 15 | 101% |
| Tax Expenses | R | 10 | 5 | 112% |
| Net Profit | S = Q-R | 20 | 10 | 95% |
| EPS Diluted (in ₹) (annualized) | | 21.14 | 10.93 | |
| Return on Average Assets (annualized) | | 0.69% | 0.40% | |
| Return on Equity (annualized) | | 9.19% | 4.94% | |
| Capital Adequacy Ratio (Basel III) | | 16.06% | 16.57% | |

^{*}Excluding trading profit for all the periods.

Balance Sheet



All figures in ₹ Crores

| Balance Sheet | As on 30 th Jun'19 | As on 30 th Jun'18 | % Growth |
|---|-------------------------------|-------------------------------|----------|
| CAPITAL AND LIABILITIES | | | |
| Capital | 524 | 514 | 2% |
| Reserves & Surplus | 70,704 | 63,673 | 11% |
| Deposits | 5,40,678 | 4,47,079 | 21% |
| Borrowings | 1,30,121 | 1,52,227 | -15% |
| Other Liabilities and Provisions | 32,539 | 29,193 | 11% |
| Total | 7,74,566 | 6,92,686 | 12% |
| ASSETS | | | |
| Cash and Balances with RBI and Balances with Banks and Money at Call and Short Notice | 38,277 | 39,787 | -4% |
| Investments | 1,75,792 | 1,54,614 | 14% |
| Advances | 4,97,276 | 4,41,074 | 13% |
| Fixed Assets | 4,053 | 3,968 | 2% |
| Other Assets | 59,168 | 53,243 | 11% |
| Total | 7,74,566 | 6,92,686 | 12% |

Balance Sheet



| Balance Sheet (\$ mn) | As on 30 th Jun'19 | As on 30 th Jun'18 | % Growth |
|---|-------------------------------|-------------------------------|----------|
| CAPITAL AND LIABILITIES | | | |
| Capital | 8 | 7 | 2% |
| Reserves & Surplus | 1,024 | 923 | 11% |
| Deposits | 7,834 | 6,478 | 21% |
| Borrowings | 1,885 | 2,205 | -15% |
| Other Liabilities and Provisions | 471 | 423 | 11% |
| Total | 11,222 | 10,036 | 12% |
| ASSETS | | | |
| Cash and Balances with RBI and Balances with Banks and Money at Call and Short Notice | 555 | 576 | -4% |
| Investments | 2,547 | 2,240 | 14% |
| Advances | 7,205 | 6,391 | 13% |
| Fixed Assets | 58 | 58 | 2% |
| Other Assets | 857 | 771 | 11% |
| Total | 11,222 | 10,036 | 12% |

Safe Harbor



Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



Thank You