

#### **KNR Constructions Limited.**

Date: 08th February 2024	Ref: KNRCL/SD/2024/673&674		
To,	To,		
The Manager	The Manager,		
BSE Limited,	National Stock Exchange of India Limited,		
P J Towers, Dalal Street,	Exchange Plaza, Bandra Kurla Complex,		
Fort, Mumbai - 400001	Bandra (E), Mumbai – 400051.		
Scrip code: 532942	Scrip Code: KNRCON		

Dear Sir/Madam,

#### Sub: Investor Presentation Ref: Reg 30 of SEBI (LODR) Regulations, 2015

With regard to the aforementioned subject, we herewith submit the latest Investors Presentation for Q3FY24.

This is for the information and records of the Exchange, please.

Thanking you, Yours truly For KNR Constructions Limited

Haritha Varanasi **Company Secretary** 

Encl as above



#### BALANCING GROWTH AND SUSTAINABILITY

KNR Constructions Limited Investor Presentation February 2024

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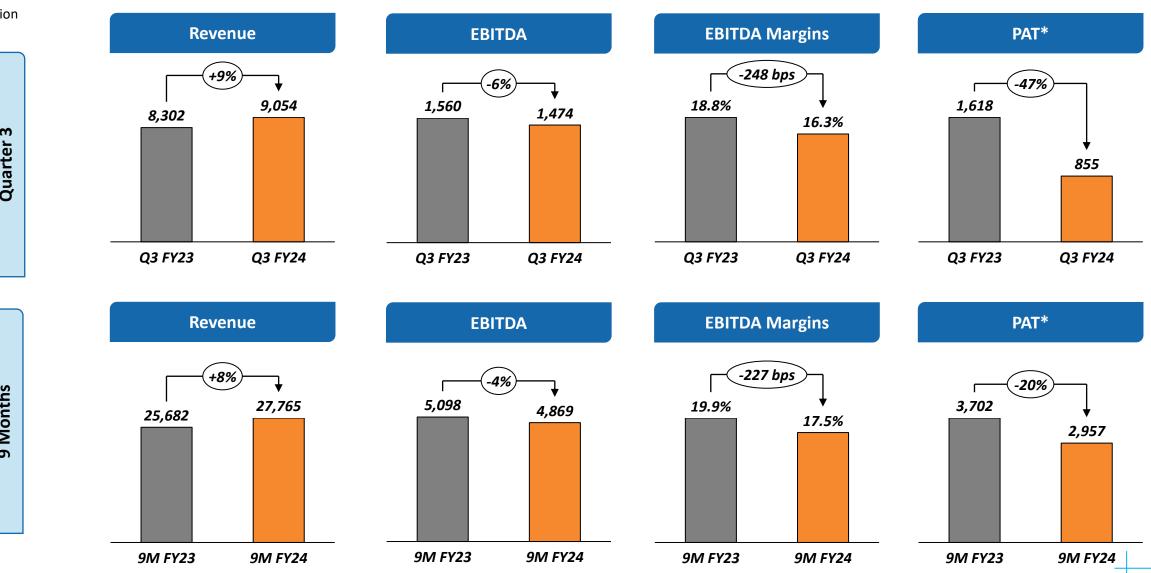
## **Standalone Financial Highlights**



Rs. Million



Months σ



\* Q3 & 9M FY23 Includes exceptional profit of Rs. 1,379.7 million on account of sale of 3 HAM projects to Cube Highways and Infrastructure III PTE Limited

## **Standalone Financial Results**



				Stand	alone			
Rs. Million	Q3 FY24	Q3 FY23	YoY	Q2 FY24	QoQ	9MFY24	9MFY23	YoY
Total Revenue	9,054.3	8,302.1	<b>9%</b>	9,414.7	-4%	27,764.8	25,682.1	8%
Operating Expenses	6,334.5	5,652.3		6,307.7		19,196.0	17,620.2	
Employees Expenses	494.0	444.6		416.4		1,303.1	1,299.7	
Other Expenditure	752.3	644.9		1,028.0		2,397.1	1,664.3	
EBITDA	1,473.5	1,560.3	-6%	1,662.6	-11%	4,868.6	5,097.9	-4%
EBITDA margin	16.3%	18.8%	-248 bps	17.7%	-140 bps	17.5%	19.9%	-227 bps
Other Income	60.2	58.7		50.2		181.1	225.2	
Depreciation	325.4	380.9		310.6		919.4	1,073.8	
Interest	72.1	159.6		57.9		180.1	312.9	
Exceptional Item	0.0	1,379.7		0.0		0.0	1,379.7	
PBT*	1,136.2	2,458.2	-54%	1,344.3	-15%	3,950.2	5,316.1	-26%
Тах	281.0	839.9		345.6		993.6	1,613.7	
Current Tax	273.1	605.4		373.2		1,010.7	1,363.2	
Prior Period Tax	-5.0	267.7		0.0		-5.0	305.6	
Deferred Tax	12.8	-33.2		-27.6		-12.1	-55.1	
Profit After Tax*	855.3	1,618.3	-47%	998.7	-14%	2,956.6	3,702.4	-20%
PAT margin	9.4%	19.5%	-999 bps	10.6%	-116 bps	10.6%	14.4%	-371 bps
Other Comprehensive Income	0.9	-1.6		1.6		3.8	-4.7	
Total Comprehensive Income	856.2	1,616.7	-47%	1,000.3	-14%	2,960.4	3,697.7	-20%

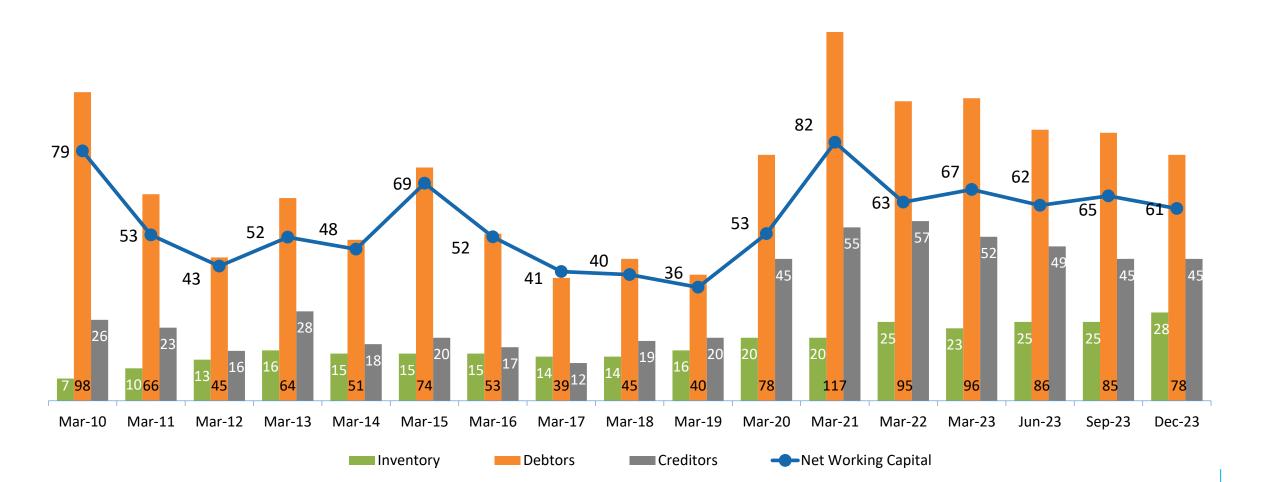
## **Consolidated Financial Results**



				Consoli	idated			
Rs. Million	Q3 FY24	Q3 FY23	YoY	Q2 FY24	QoQ	9MFY24	9MFY23	YoY
Total Revenue	9,960.1	8,749.3	14%	10,384.5	-4%	30,154.8	28,170.3	7%
Operating Expenses	6,444.0	5,676.5		6,585.2		19,603.4	17,835.7	
Employees Expenses	495.6	448.9		418.0		1,307.8	1,330.1	
Other Expenditure	761.4	655.9		1,065.4		2,511.3	2,291.0	
EBITDA	2,259.1	1,968.0	15%	2,315.9	-2%	6,732.3	6,713.5	0%
EBITDA margin	22.7%	22.5%	23 bps	22.3%	37 bps	22.3%	23.8%	-147 bps
Other Income	65.2	65.3		53.4		194.4	265.8	
Depreciation	406.8	464.8		392.1		1,162.9	1,324.6	
Interest	276.6	333.8		206.1		686.0	1,325.2	
Share of Profit / loss of associates	-1.5	8.5		2.0		54.2	-5.2	
Exceptional Item	0.0	618.4		0.0		0.0	618.4	
PBT*	1,639.4	1,861.6	-12%	1,773.1	- <b>8</b> %	5,132.0	4,942.7	4%
Тах	282.6	778.9		345.6		1,015.2	1,966.0	
Current Tax	274.7	608.4		373.2		1,032.3	1,366.3	
Prior Period Tax	-5.0	267.7		0.0		-5.0	305.6	
Deferred Tax	12.8	-97.2		-27.6		-12.1	294.1	
Profit After Tax*	1,356.9	1,082.7	25%	1,427.5	-5%	4,116.8	2,976.7	38%
PAT margin	13.6%	12.4%	126 bps	13.7%	-11 bps	13.7%	10.6%	310 bps
Other Comprehensive Income	0.9	-1.6		1.6		3.8	-4.7	
Total Comprehensive Income	1,357.8	1,081.1	26%	1,429.1	-5%	4,120.6	2,972.0	39%

### **Standalone Net Working Capital Days**



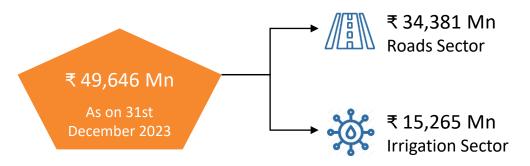




### **Business Overview**

- □ One of the leading companies providing Engineering, Procurement and Construction (EPC) services
  - Major Projects in Roads & Highways one of the fast-growing sectors
  - Established presence in Irrigation and Urban Water Infrastructure Management
- □ 25+ years of experience of project execution
  - Successfully executed more than ~8,700 lane km Road Projects
  - Projects executed across 12 states in India
- □ Portfolio of BOT/HAM Projects
  - 668 lane Kms Projects in the state of Telangana, Karnataka & Bihar
  - 2 Annuity based Projects, 1 Toll based project and 8 based HAM projects
  - 8 HAM based projects with total Bid Project cost of Rs. 96,188 million

#### **Given Strong EPC Order Book**







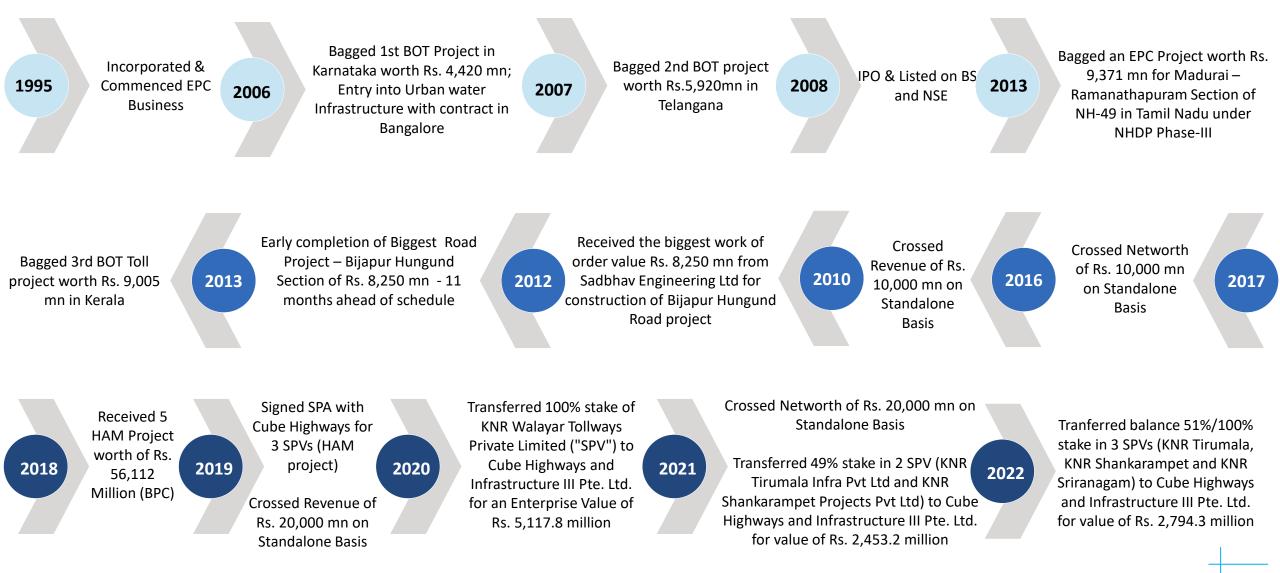
To develop KNRCL as a Centre of excellence in the field of Infrastructure services by striving continuously to provide eco-friendly solution adopting state-of-the-art practices and commitment to quality through motivated human resource



We would aim to add more business verticals to the organisation in the fields of construction of Elevated Metro Rail and Railway Projects.

#### Transformation





## **Top Management**





**Mr. K. Narasimha Reddy –** *Founder Promoter & Managing Director* 

- Over 50 years of experience in the Highway sector
- Started career in 1968 and engaged in the business of undertaking civil and mechanical contracts
- Extensive knowledge and experience in multi project planning Scheduling, cost controls in addition to overall construction and multi project management & driving force in taking the company towards greater heights



**Mr. K. Jalandhar Reddy –** *Promoter & Executive Director* 

- Over 25 years of experience in the Highway and infrastructure sector
- Started his career with the organisation as a project Manager and was elevated to Executive Director on April 1, 1997
- Heads the tendering and bidding activities and oversees most of the projects

## **Supported by Professional Team**



Mr. T.L. Verma
(Sr. Vice President - Projects)

- A Bachelor of Engineering (BE) from MITS Gwalior (MP) with Over 40 years of total experience with ~20 years of experience in Highway sector
- Working with the company since 2006 on various projects i.e. Bridges and Highways, including construction of Concrete Roads

Mr. S Vaikuntanathan (Vice President - Finance)

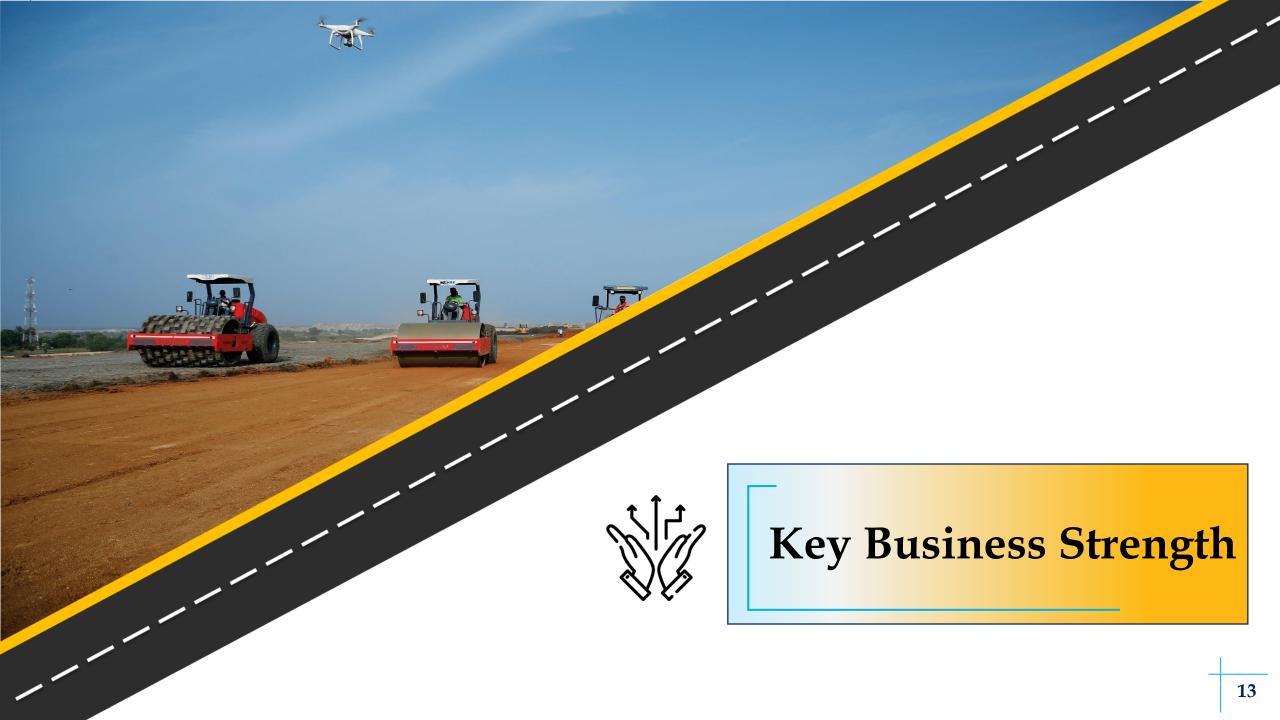
- A Fellow Member of the Institute of Chartered Accountants of India with over 40 years of experience in the areas of finance, accountancy and taxation
- Has the overall responsibility for the finalization of corporate accounts, taxation, finance and related jobs

Mr. V. Narasimha Ramana (Sr. Vice President - Technical)

- M. Tech in Civil Engineering from IIT Madras with over 30 years of rich experience in various Highway Projects connected with MORTH & NHAI
- Actively involved all the verticals of highway and bridge projects

Ms. V. Harita (Company Secretary)

- A Member of the Institute of Company Secretaries of India
- Overall responsibility towards compliance of Rules & Regulations laid down by various authorities

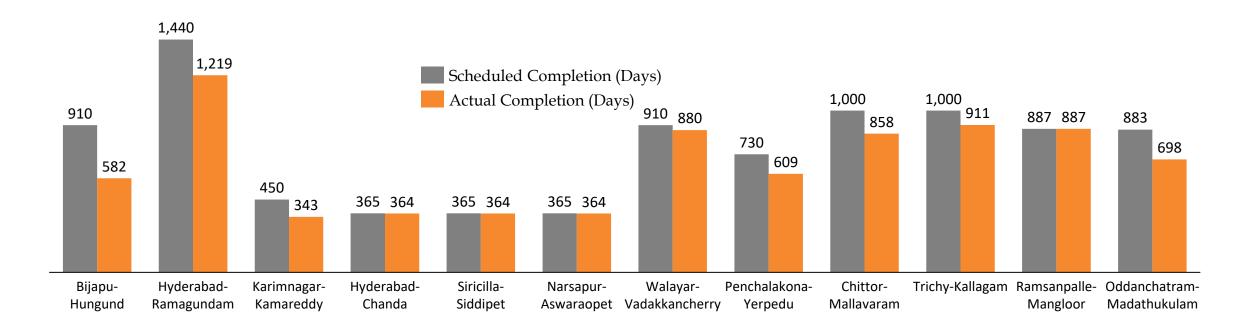


# **1. Project Execution Capabilities**



#### Top management's active involvement at all stages of Project execution

- Selection of Major Raw Material
- Selection of construction Camp location
- □ Faster Decision making to ensure project completion on schedule
- **Q** Received Bonus for completion of construction ahead of schedule

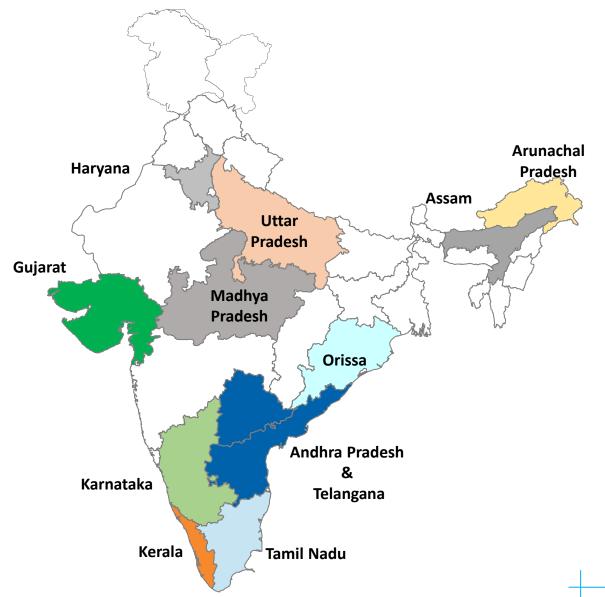


SIGNIFICANT EXPERIENCE AND STRONG TRACK RECORD IN TIMELY EXECUTION OF PROJECTS

## **Pan India Project Execution Capability\***



Sr. No.	State	No. of Projects	Project Value (Rs. Mn)
1	Tamil Nadu	12	44,998
2	AP & Telangana	30	43,534
3	Karnataka	15	33,176
4	Kerala	2	17,068
5	Madhya Pradesh	4	6,619
6	Uttar Pradesh	10	4,549
7	Assam	2	4,038
8	Arunachal Pradesh	1	3,468
9	Gujarat	1	2,550
10	Orissa	1	1,866
11	Haryana	1	118
	Total	79	1,61,984



#### \*Projects executed in last 25 years

Disclaimer: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

# **Project Execution Highlights**



#### **Grade Separator**

#### Constructed Grade Separator in Coimbatore city with a cumulative length of flyover, 2.853 km

- Length of 1st level flyover is 1.752 km
- Length of 2nd level flyover is 1.101 km as a part of multipronged approach to ease traffic congestion in main city roads

#### **Scope of the Project:**

- 92 spans with 264 piles having a length of 2,617 Rm in 32 foundation locations and 62 number of open foundations
- 39,802 cum of various grades of concrete, 6,524 MT of steel, 368 number of POT/PTFE bearings, 1,311 Rm of expansion Joints, 2,691 sqm of Reinforced Earth Wall in the approaches

#### **Two-Tier Flyover in Salem City**

#### □ Total cumulative length of flyover is 7.87 km

- Length of 1st level flyover is 3.891 km
- Length of 2nd level flyover is 3.980 km

#### **Given Scope of the Project:**

- 206 spans with 133 piles having 1,347 running meters at 18 foundation locations and 155 number of Open Foundations
- Major quantities executed are 89,324 Cum of Concrete, 12,341 MT of HYSD Steel, 821 numbers of POT/PTFE Bearings, 2,100 running meters of Expansion Joints, 8,493 Sqm of Reinforced Earth Wall in the approaches
- Prestressed Precast Segmental Construction was adopted for super structure

#### Konda Pochamma Sagar Reservoir

#### □ Completed Konda Pochamma Sagar Reservoir of 50 TMC capacity

- About 12 Million Cum of earthwork was completed in record time of 500 days in the State of Telangana
- Almost completed two major reservoirs in the State of Telangana
- Execution is going on for 4 X 90 MW Pump House project in the State of Telangana now

# 2. In-house Construction Equipment

®

Sr. No.	Machinery	Quantity
1	Tippers & Tankers	1,287
2	Excavators	402
3	Generators	289
4	Concrete Mixers And Pumps	206
5	Compactors	137
6	Drillers & Breakers	102
7	Loaders	99
8	Cranes	99
9	Graders	71
10	Compressors	65
11	Batching Plants	53
12	Pavers	52
13	Weigh Bridges	51
14	Rollers	48

r. No.	Machinery	Quantity
15	Tractors	47
16	Transformers	34
17	Crushers	32
18	Trailers	32
19	Dozers	24
20	Light Sources	24
21	Wet Mix Plants	17
22	Hot Mix Plants	14
23	Deisel Bunks	11
24	Kerb Laying Machine	10
25	Sprayers	10
26	Sweeping Machines	8
27	Drum Mix Plants	7
28	Piling Machines	6
29	Sub Stations	3





250 TPH Nawa Crushing Plant

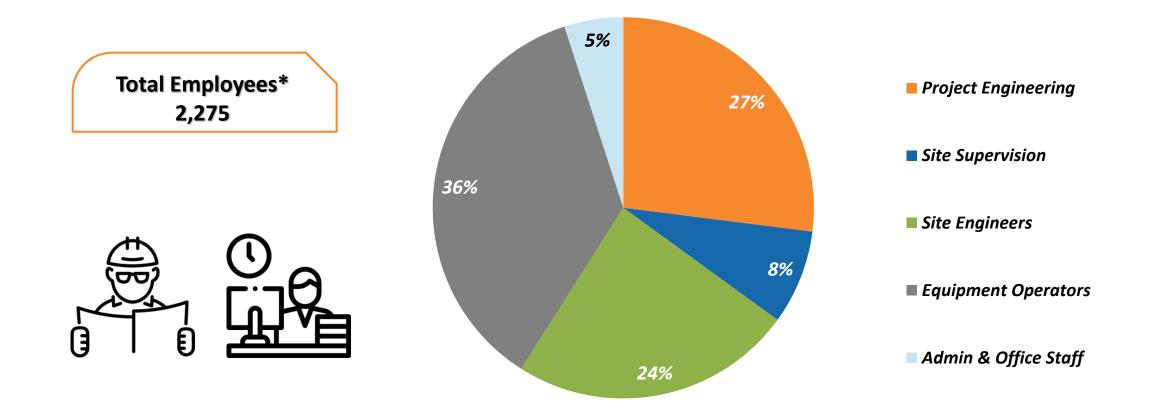
WORLD CLASS CONSTRUCTION EQUIPMENTS USE OF RIGHT TOOLS FOR RIGHT WORK

Gross Block of Plant & Machinery\* ₹ 14,646 Million



#### **3. In-house Execution Team**





#### IN-HOUSE TEAM OF QUALIFIED AND EXPERIENCED EMPLOYEES LED BY PROVEN MANAGEMENT TEAM

#### 4. Host of Marque Clients







#### **BOT Portfolio – Annuity Projects**



	Particulars	Patel KNR Infrastructures limited (PKIL)	Patel KNR Heavy Infrastructures Limited (PKHIL)	
	Stake	40%	40%	
Project Details	Project Type	Road-Annuity	Road-Annuity	
	State	Karnataka	Telangana	
oject	JV Partner	PEL	PEIL	
Pro	Client	NHAI	NHAI	
	Length (KM)	60.0	53.0	
	Concession Start Date	26 <sup>th</sup> March 2007	2 <sup>nd</sup> March 2008	
Terms	Concession Period	20 Years	20 Years	
	COD	21 <sup>st</sup> December 2009	11 <sup>th</sup> June 2010	
	Project Cost (Rs. mn)	4,420.0	5,920.0	
sle	Equity (31.12.2023) (Rs. mn)	370.0	648.7	
Financials	Debt (31.12.2023) (Rs. mn)	1,256.1	1,969.5	
	Securitized	Yes*	Yes**	
	Semi-Annutiy - 36 Instalments (Rs. mn)	329.4	443.7	

\* PKIL securitized its project loan through issuance of non-convertible debentures to LIC of India & raised Rs. 4,090 mn in April 2010. The said proceeds were used to retire the existing high cost project loan and unsecured loans of promoters and to meet the issue expenses.

\*\*PKHIL securitized its project loan through issuance of non-convertible debentures to L&T Infrastructures Finance Company Limited and raised Rs 4000 mn in Sept. 2013. The said proceeds were used to retire the existing high cost project loans (Other than the ECB of USD 25 Millions availed from the Standard Chartered Bank , London) and unsecured loans of promoters and to meet the issue expenses.

### **BOT Portfolio – Toll Project**

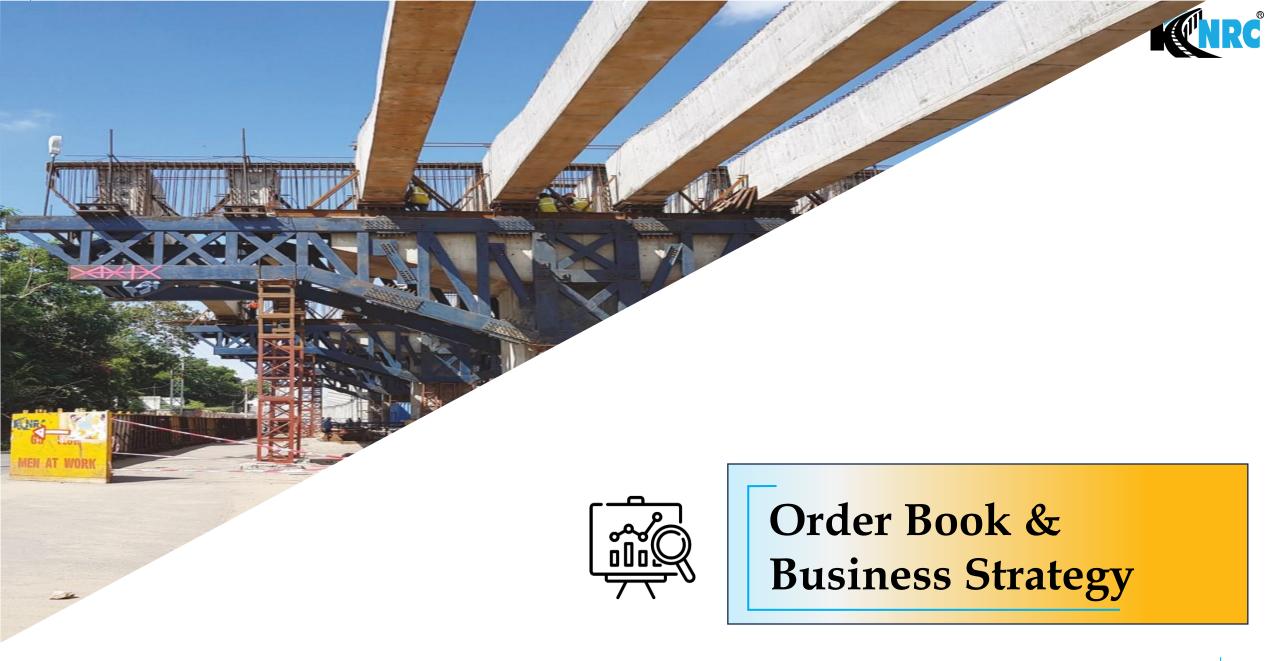


	Particulars	KNR Muzaffarpur Barauni Tollway Private Limited
	Stake	51%
<u>v</u>	Project Type	Road-Toll
Project Details	State	Bihar
C D	JV Partner	JKM Infra Project Ltd
roje	Client	NHAI
	No of Lanes	Тwo
	Length(KM)	108
	Concession Start Date	8th July 2012
su	Concession Period	21 Years
Terms	Scheduled COD	9th July 2014
	Actual Scheduled COD	3rd June 2016
	Revenue Sharing	Premium
	Project Cost (Rs. mn)	3,596.8 / (Revised: 4,588.6)
als	Equity (31.12.2023) (Rs. mn)	1,771.5
Financials	Debt (31.12.2023) (Rs. mn)	2,325.3
Fin	Status	100% PCOD issued on 24th August 2017
	Toll Revenue – (Rs. mn)	Q3 FY24: Rs. 106.1 mn / 9M FY24: Rs. 317.3 mn

### **HAM Portfolio**



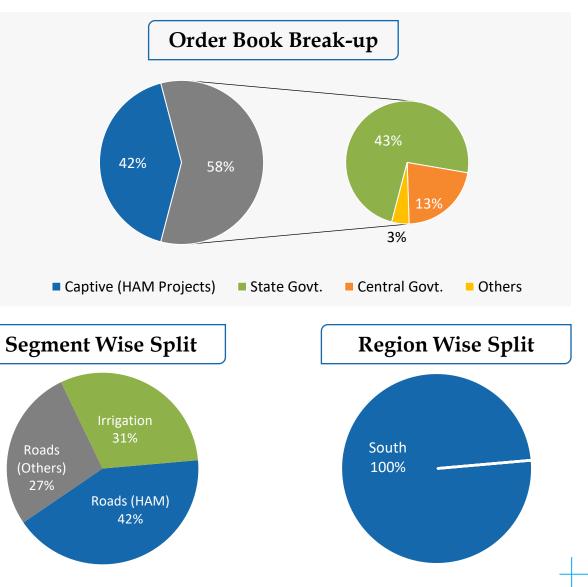
	Particulars	Magadi - Somwarpet	Oddanchatram - Madathukulam	Ramanattukara - Valanchery	Valanchery - Kappirikkad	Chittor -Thatchur	Mysore to Kushalnagara (Pkg V)	Mysore to Kushalnagara (Pkg IV)	Marripudi to Somvarappadu
	SPV Name	KNR Somwarpet Infra Pvt. Ltd.	KNR Palani Infra Pvt. Ltd.	KNR Ramanattukara Infra Pvt. Ltd.	KNR Guruvayur Infra Pvt. Ltd.	KNR Ramagiri Infra Pvt. Ltd.	KNR Sriranganatha Infra Private Limited	KNR Kaveri Infra Private Limited	KNR Ramatheertham Infra Private Limited
etai	Stake	100%	100%	100%	100%	100%	100%	100%	100%
L D	Project Type	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity	Hybrid Annuity
Project Detail	State	Karnataka	Tamil Nadu	Kerala	Kerala	Andhra Pradesh	Karnataka	Karnataka	Andhra Pradesh
Pro	Client	KSHIP	NHAI	NHAI	NHAI	NHAI	NHAI	NHAI	NHAI
	No of Lanes	Two	Four	Six	Six	Six	Four	Four	Six
	Length(KM)	166.0	45.4	39.7	37.4	34.7	83.4	26.6	29.1
	Concession Period	9 Years	17 Years	17.5 Years	17.5 Years	17 Years	17 Years	17 Years	17 Years
	Bid Project Cost (Rs. mn)	11,445.0	9,200.0	23,675.0	21,400.0	10,415.0	6,903.0	6,500.0	6,650.0
	Total Project Cost (Rs. mn)	11,276.0	7,920.0	21,500.0	19,594.0	9,309.1	7,981.2	7,387.3	7,716.8
	Grant (Rs. mn)^	7,485.0	3,945.4	10,250.0	9,242.5	4,501.7	3,506.3	3,301.6	3,372.2
cials	Estimated Equity (Rs. mn)	1,221.0	804.6	2,250.0	2,091.5	961.5	895.0	817.2	874.6
Financials	Estimated Debt (Rs. mn)	2,570.0	3,170.0	9,000.0	8,260.0	3,845.9	3,579.9	3,268.5	3 <i>,</i> 470.0
Fin	Appointed Date	12 <sup>th</sup> Feb. 2020	5 <sup>th</sup> Oct. 2020	21st Jan. 2022	21st Jan. 2022	25 <sup>th</sup> Jan. 2023	FC Achieved as 27 <sup>th</sup>	EC Achieved as 21 <sup>st</sup>	FC Achieved as 1 E <sup>th</sup>
	PCOD / COD	27 <sup>th</sup> June 2023	2 <sup>nd</sup> Sept. 2022	-	-	-	September 2023	September 2023	September 2023
s	% Physical Progress	80.5%	97.0%	59.6%	57.7%	40.0%	0.0%	0.0%	0.0%
es	Equity Invested (Rs. mn)	1,061.9	644.0	1,323.6	1,250.5	524.2	1.0	1.0	1.0
Progress	Grant Received (Rs. mn)	6257.4	4,386.6	6,047.8	5,992.0	1,916.3	0.0	0.0	0.0
Pr	Debt Already Drawn (Rs. mn)	1,200.0	2,450.0	1,644.1	2,000.0	611.9	0.0	0.0	0.0



# **Order-book Highlights**



Key Projects	Rs. Mn
Ramanattukara to Valanchery bypass project (HAM)	7,276
Valanchery Bypass to Kappirikkad project (HAM)	6,743
Bangalore-Mangalore Project (Periya Shanthi to Bntwal) (EPC)	5,708
Elevated Highway along Avinashi Road in Coimbatore City (EPC)	4,741
Development of Six lane Chittoor-Thatchur Highway (HAM)	4,587
Top 5 Road Projects	29,055
Other Road Projects	5,326
Irrigation Projects	15,265
Total Orderbook as on 31st Dec. 2023	49,646

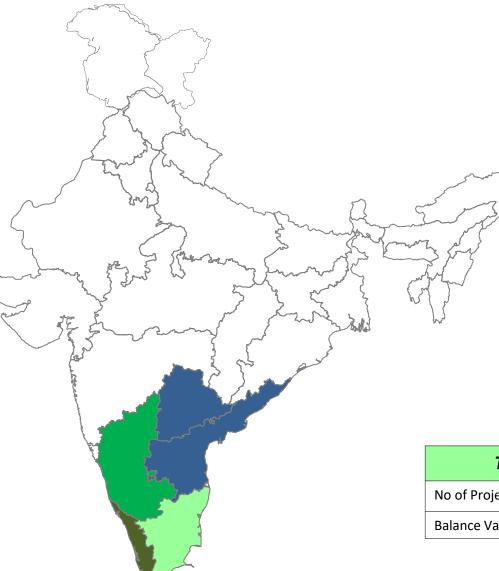


#### **Order-book: State-wise**



Karnataka					
No of Projects	4				
Balance Value	Rs. 8,405 mn				

Kerala					
No of Projects	2				
Balance Value	Rs. 14,019 mn				



AP & Telangana				
No of Projects 15				
Balance Value	Rs. 21,353 mn			

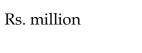
Tamil Nadu					
No of Projects	5				
Balance Value	Rs. 5,869 mn				

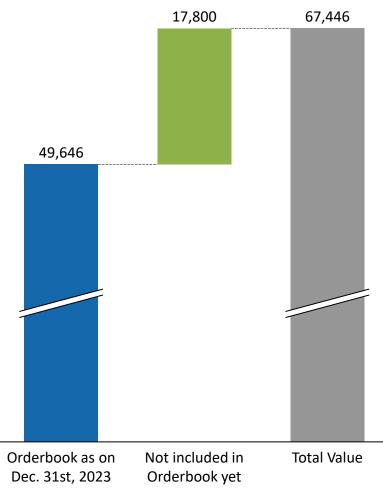
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# **Recently Won Projects**

|--|--|

New Projects	Rs. Million (Excluding GST)
Development of six lane access controlled Greenfield Highway from Marripudi (ch. 285+500) to Somvarappadu (ch. 314+600) of [NH-544G] Bengaluru-Vijayawada economic corridor on HAM Mode under Bharatmala Pariyojana Phase-1 in the state of Andhra Pradesh (Package 13).	5,800*
Construction of Access Controlled four laning with paved shoulder from Mysore to Kushalnagara Section of NH-275 on Hybrid Annuity Mode under NH(O) in the State of Karnataka (Package IV)	5,750*
Construction of Access Controlled four laning with paved shoulder from Mysore to Kushalnagara Section of NH-275 under NH(O) in the State of Karnataka (Package V)	6,250*
Total	17,800

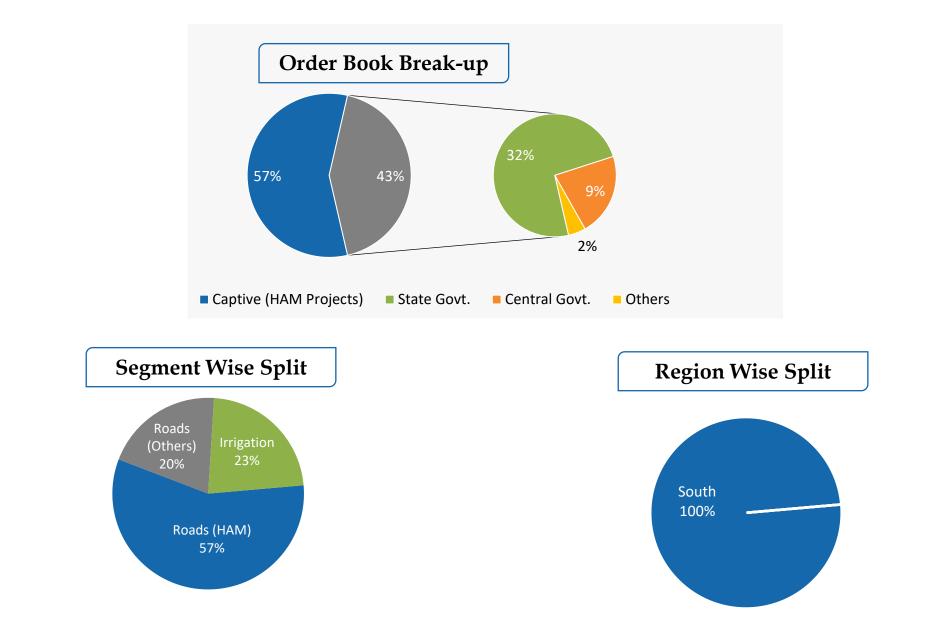




\* Yet to receive Appointed Date

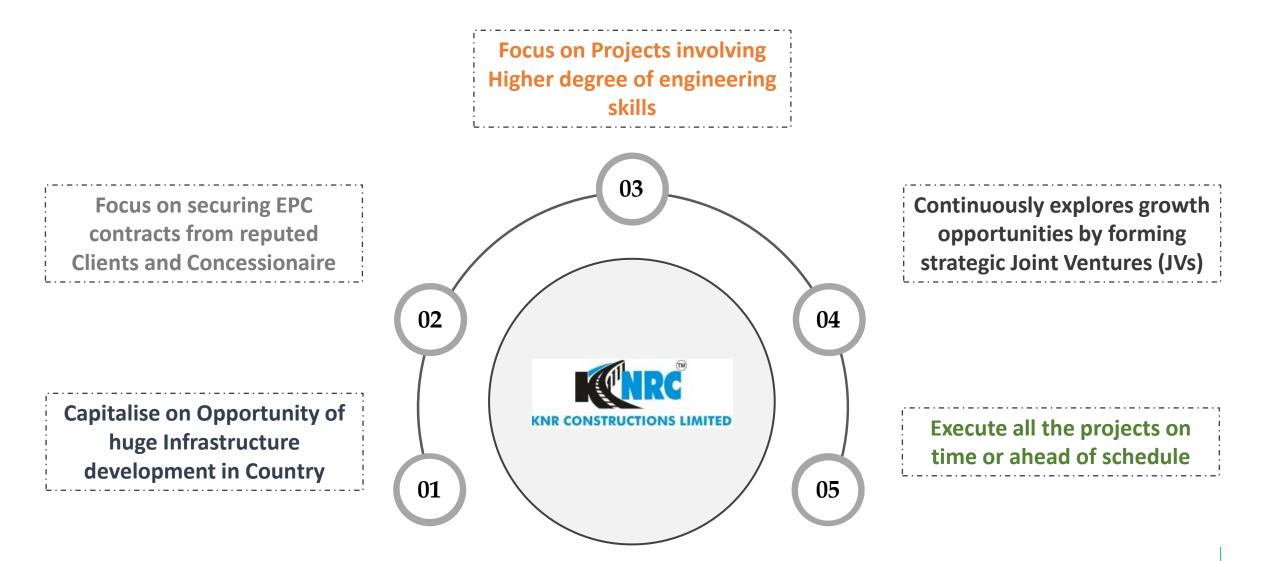
### Orderbook Breakup - Rs. 67,446 Mn





#### **Business Strategy**







# **Standalone Financial Highlights**



Financial Year	2010*	2011*	2012*	2013*	2014*	2015*	2016^	2017^	2018^	2019^	2020^	2021^	2022^	2023^
<b>T</b>	Rs. 7,125	Rs. 7,930	Rs. 7,505	Rs. 6,921	Rs. 8,348	Rs. 8,761	Rs. 9,025	Rs. 15,411	Rs. 19,317	Rs.21,373	Rs. 22,442	Rs. 27,026	Rs. 32,726	Rs. 37,438
Turnover	\$118.6	\$132.0	\$125.0	\$115.2	\$139.0	\$140.0	\$136.1	\$238.3	\$296.9	\$306.8	\$297.7	\$369.2	\$431.7	\$ 455.4
	Rs. 1,121	Rs. 1,356	Rs. 1,338	Rs. 1,164	Rs. 1,258	Rs. 1,261	Rs. 1,529	Rs. 2,296	Rs. 3,839	Rs. 4,270	Rs. 4,871	Rs. 5,358	Rs. 6,777	Rs. 7,217
EBITDA	\$18.7	\$22.6	\$22.3	\$19.4	\$20.9	\$20.1	\$23.1	\$35.5	\$59.3	\$61.3	\$64.6	\$73.2	\$89.4	\$ 87.8
Profit	Rs. 826	Rs. 897	Rs. 784	Rs. 670	Rs. 669	Rs. 723	Rs. 1,291	Rs. 1,632	Rs. 2,682	Rs. 2,906	Rs. 2,937	Rs. 3,811	Rs. 5,788	Rs. 7,051
before Tax (PBT)	\$13.8	\$14.9	\$13.1	\$11.2	\$11.1	\$11.6	\$19.5	\$25.2	\$41.2	\$41.7	\$39.0	\$52.1	\$76.4	\$ 85.8
Profit	Rs. 503	Rs. 568	Rs. 528	Rs. 521	Rs. 610	Rs. 730	Rs. 1,611	Rs. 1,573	Rs. 2,721	Rs. 2,633	Rs. 2,252	Rs. 2,442	Rs. 3,818	Rs. 4,988
after Tax (PAT)	\$8.4	\$9.5	\$8.8	\$8.7	\$10.2	\$11.7	\$24.3	\$24.3	\$41.8	\$37.8	\$29.9	\$33.4	\$50.4	\$ 60.7
EPS **	Rs. 1.79	Rs. 2.02	Rs. 1.88	Rs. 1.86	Rs. 2.17	Rs. 2.60	Rs. 5.73	Rs. 5.59	Rs. 9.68	Rs. 9.36	Rs. 8.01	Rs. 8.68	Rs. 13.6	Rs. 17.7
EPS	\$0.025	\$0.030	\$0.030	\$0.030	\$0.035	\$0.040	\$0.090	\$0.085	\$0.0150	\$0.135	\$0.109	\$0.119	\$0.179	\$ 0.216
Net	Rs. 3,008	Rs. 3,520	Rs. 4,024	Rs. 4,521	Rs. 5,106	Rs. 5,837	Rs. 7,377	Rs. 8,955	Rs. 11,578	Rs. 14,143	Rs. 16,239	Rs. 18,678	Rs. 22,420	Rs. 27,343
Worth	\$50.1	\$58.6	\$67.0	\$75.3	\$85.0	\$93.3	\$111.2	\$138.5	\$177.9	\$203.0	\$215.4	\$255.1	\$295.7	\$ 332.6
Debt	Rs. 740	Rs. 735	Rs. 555	Rs. 710	Rs. 867	Rs. 963	Rs. 1,125	Rs. 1,303	Rs. 2,204	Rs. 2,641	Rs. 2,141	Rs. 7	Rs. 0	Rs. 3
Debt	\$12.3	\$12.2	\$9.2	\$11.8	\$14.4	\$16.0	\$16.9	\$20.2	\$31.6	\$37.9	\$28.4	\$0.1	\$0.0	\$ 0.0
Debt to Equity	0.25	0.21	0.14	0.16	0.17	0.17	0.15	0.14	0.19	0.19	0.13	0.00	0.00	0.00

From FY10 to FY14 1 USD = Rs. 60.059

FY15 – 1USD = Rs. 62.58; FY16-1 USD = Rs. 66.32; FY17-Rs. 64.66; FY18-Rs. 65.07, FY19-Rs. 69.66, FY20 = Rs. 75.39, FY21 = Rs. 73.21, FY22 = Rs. 75.81, FY23 = 82.22

## **Standalone Financial Results**



Rs. Million	H1 FY24	FY23	FY22	ΥοΥ
Total Revenue	18,710.6	37,437.9	32,726.0	14%
Operating Expenses	12,861.5	25,795.4	21,972.1	
Employees Expenses	809.1	1,709.9	1,447.7	
Other Expenditure	1,644.8	2,715.4	2,528.8	
EBITDA	3,395.2	7,217.2	6,777.4	6%
EBITDA margin	18.1%	19.3%	20.7%	
Other Income	120.9	320.9	416.8	
Depreciation	594.1	1,474.3	1,345.9	
Interest	108.1	392.7	274.4	
Exceptional Item*	0.0	1,379.7	214.0	
PBT	2,813.9	7,050.8	5,787.9	22%
Тах	712.7	2,062.4	1,969.9	
Current Tax	737.6	1,805.3	1,530.4	
Prior Period Tax	0.0	313.9	114.6	
Deferred Tax	-24.9	-56.8	324.9	
Profit After Tax	2,101.2	4,988.4	3,818.0	31%
PAT margin	11.2%	13.3%	11.7%	
Other Comprehensive Income	2.9	5.0	-6.3	
Total Comprehensive Income	2,104.1	4,993.4	3,811.7	31%

The Company has transferred its 49% stake in KNR Tirumala Infra Pvt Ltd and KNR Shankarampet Projects Pvt Ltd on 30.12.2021 for a value of Rs. 1,368.1 Mn and Rs. 1,085.1 Mn respectively, which includes repayment of 100% sub debt infused by KNRCL of Rs. 885.95 Mn and Rs. 746.95 Mn respectively.

The Company has divested its balance 51% stake in KNR Tirumala Infra Pvt Ltd and KNR Shankarampet Projects Pvt Ltd on October 20, 2022 for a value of Rs 82.18 Crores and Rs 50.69 Crores respectively, and 100% stake in KNR Srirangam Infra Pvt Ltd for a value of Rs 146.55 Crores, which includes repayment of 100% sub debt infused by the Company of Rs. 30.24 Crores to CUBE Highways and Infrastructure III Pte Ltd.,

### **Standalone Balance Sheet**



ASSETS (Rs. Million)	Sep-23	Mar-23	Mar-22
Non-Current Assets			
Property, plant and equipment	4,086.8	4,084.1	4,143.9
Capital work-in-progress	40.5	25.1	206.2
Right of Use Asset	56.8	69.2	93.1
Investment property	663.5	658.8	658.8
Other Intangible assets	0.5	0.5	0.5
Financial Assets			
Investments	3,502.1	1,974.6	850.6
Other Investments	3,349.0	3,269.3	2,563.0
Trade Receivable	324.9	295.3	0.0
Loans	33.8	32.9	31.3
Other financial assets	7.5	277.5	252.1
Deferred tax assets (Net)	1,253.2	1,229.3	1,182.6
Non current tax assets (Net)	360.9	267.4	256.2
Other non-current assets	861.4	714.6	1,513.8
Total Non-current assets	14,540.9	12,898.6	11,752.1
Current assets			
Inventories	2,568.7	2,340.7	2,270.4
Financial assets			
Investments in Associates held for sale	0.0	0.0	1,413.1
Other Investments	0.0	0.0	1.0
Trade receivables	8,393.4	9,834.5	8,493.9
Cash and cash equivalents	142.9	1,855.8	1,367.0
Bank Balances	146.0	142.7	366.0
Loans	1.1	1.1	101.0
Other financials assets	3,867.7	3,776.8	2,991.4
Current tax assets (Net)	0.0	0.0	50.7
Other current assets	8,579.2	6,146.0	4,488.0
Total Current assets	23,699.0	24,097.6	21,542.5
TOTAL ASSETS	38,239.9	36,996.2	33,294.6

EQUITY & LIABILITIES (Rs. Million)	Sep-23	Mar-23	Mar-22
Equity			
Equity Share capital	562.5	562.5	562.5
Other equity	28,814.1	26,780.3	21,857.2
Total equity	29,376.6	27,342.8	22,419.7
Liabilities			
Non-current liabilities			
Financial liabilities			
Borrowings	0.0	0.0	0.0
Lease Liability	49.7	56.6	64.1
Other financial liabilities	0.0	0.0	0.2
Provisions	129.0	115.0	99.7
Other non-current liabilities	107.1	112.8	106.0
Total non-current liabilities	285.8	284.4	270.0
Current liabilities			
Financial liabilities			
Borrowings	761.0	2.5	0.0
Trade Payables	2,503.3	3,760.4	2,945.5
Other financial liabilities	1,566.0	1,504.2	1,275.7
Provisions	108.1	145.8	239.6
Current Tax Liability (net)	3,473.4	156.8	203.5
Other current liabilities	165.7	3,799.3	5,940.7
Total current liabilities	8,577.5	9,369.0	10,604.9
TOTAL EQUITY AND LIABILITIES	38,239.9	36,996.2	33,294.6

## **Consolidated Financial Results**



Rs. Million	H1FY24	FY23	FY22	YoY
Total Revenue	20,194.7	40,623.6	36,058.3	13%
Operating Expenses	13,159.4	26,320.1	22,265.7	
Employees Expenses	812.1	1,742.1	1,460.5	
Other Expenditure	1,749.9	3,388.3	4,345.5	
EBITDA	4,473.3	9,173.1	7,986.6	15%
EBITDA margin	22.2%	22.6%	22.1%	
Other Income	129.2	366.8	448.7	
Depreciation	756.1	1,807.0	1,649.2	
Interest	409.4	1,530.8	1,481.1	
Share of Profit / loss of associates	55.7	-8.1	114.9	
Exceptional Item*	0.0	618.4	214.0	
РВТ	3,492.7	6,812.4	5,633.9	21%
Тах	732.6	2,418.4	1,969.9	
Current Tax	757.5	1,812.0	1,530.4	
Prior Period Tax	0.0	313.9	114.6	
Deferred Tax	-24.9	292.5	324.9	
Profit After Tax	2,760.1	4,394.0	3,664.0	20%
PAT margin	13.7%	10.8%	10.2%	
Other Comprehensive Income	2.9	5.1	-6.0	
Total Comprehensive Income	2,763.0	4,399.1	3,658.0	20%

## **Consolidated Balance Sheet**



ASSETS (Rs. Million)	Sep-23	Mar-23	Mar-22
Non-Current Assets			
Property, plant and equipment	4,469.2	4,480.3	4,579.5
Capital work-in-progress	40.5	25.1	206.2
Right of Use Asset	56.8	69.2	93.1
Investment property	1,368.0	1,327.2	903.8
Other Intangible assets	2,880.0	3,028.2	3,322.7
Financial Assets			
Investments	625.9	570.2	578.4
Other financial assets	324.9	295.3	0.0
Trade Receiveable	13,756.2	8,413.7	18,703.8
Deferred tax assets (Net)	1,253.2	1,229.3	1,182.6
Non current tax assets (Net)	425.7	342.3	622.4
Other non-current assets	2,954.0	2,047.3	3,548.6
Total Non-current assets	28,154.4	21,828.1	33,741.0
Current assets			
Inventories	2,570.2	2,342.3	2,274.1
Financial assets			
Other Investments	153.3	153.2	154.2
Trade receivables	1,944.5	6,229.0	5,984.1
Cash and cash equivalents	398.2	1,909.8	1,473.7
Bank Balances	378.4	292.2	1,118.3
Loans	1.1	1.1	101.0
Other financials assets	3,686.0	3,861.8	2,957.2
Current tax assets (Net)	231.3	133.0	53.3
Other current assets	8,918.4	6,669.5	4,846.4
Total Current assets	18,281.4	21,592.0	18,962.2
TOTAL ASSETS	46,435.8	43,420.1	52,703.2

EQUITY & LIABILITIES (Rs. Million)	Sep-23	Mar-23	Mar-22
Equity			
Equity Share capital	562.5	562.5	562.5
Instruments entirely equity in nature	85.0	85.0	85.0
Other equity	29,921.9	27,144.5	22,629.6
Non-Controlling Interests	-398.6	-313.7	2,314.4
Total equity	30,170.8	27,478.3	25,591.5
Liabilities			
Non-current liabilities			
Financial liabilities			
Borrowings	5,835.6	4,916.2	13,724.8
Lease Liability	49.7	56.6	64.1
Other financial liabilities	50.9	41.8	27.1
Provisions	218.1	138.0	626.3
Other non-current liabilities	107.2	112.8	106.0
Total non-current liabilities	6,261.5	5,265.4	14,548.3
Current liabilities			
Financial liabilities			
Borrowings	1,847.7	1,547.8	846.4
Trade Payables	2,585.8	3,877.0	3,070.7
Other financial liabilities	1,626.2	1,578.7	1,468.2
Provisions	582.3	620.0	313.8
Current Tax Liability (net)	3,189.1	163.5	203.5
Other current liabilities	172.4	2,889.4	6,660.9
Total current liabilities	10,003.5	10,676.4	12,563.4
TOTAL EQUITY AND LIABILITIES	46,435.8	43,420.1	52,703.2

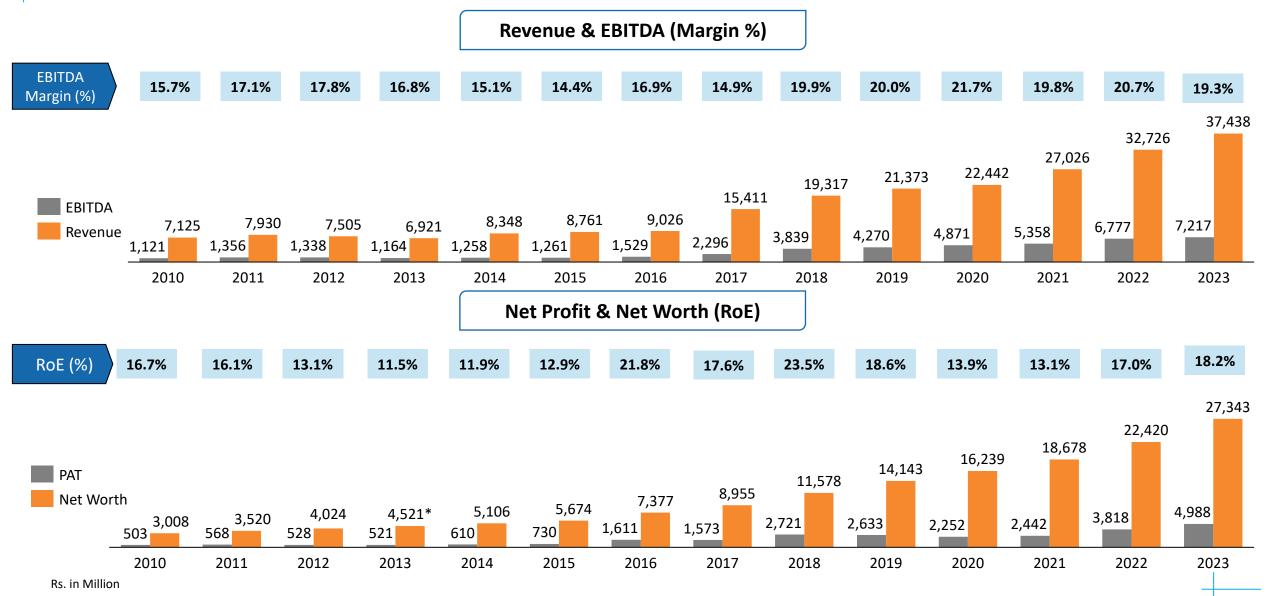
### **Cashflow Statement**

|--|--|

	Standalone			Consolidated		
Particulars (Rs. Million)	Half year ended 30-Sep-23	Year ended 31- Mar-23	Year ended 31- Mar-22	Half year ended 30-Sep-23	Year ended 31- Mar-23	Year ended 31- Mar-22
Net Profit Before Tax	2,813.9	7,050.7	5,787.9	3,492.6	6,812.5	5,633.8
Adjustments for: Non-Cash Items / Other Investment or Financial Items	767.7	430.1	1,130.0	335.4	995.1	1,846.9
Operating profit before working capital changes	3,581.6	7,480.8	6,917.9	3,828.0	7,807.6	7,480.7
Changes in working capital	-2,996.5	-5,234.8	-1,659.5	-4,504.7	6,082.1	-8,811.1
Cash generated from Operations	585.1	2,246.0	5,258.4	-676.7	13,889.7	-1,330.3
Share of profit / loss of Associate or JV	0.0	0.0	0.0	-55.7	8.1	-114.9
Direct taxes paid (net of refund)	-821.8	-2,117.3	-1,826.2	-930.0	-1,956.5	-1,919.2
Net Cash from Operating Activities	-236.7	128.7	3,432.2	-1,662.4	11,941.3	-3,364.4
Net Cash from Investing Activities	-2,155.4	830.2	-2,757.4	-664.3	668.1	-4,084.8
Net Cash from Financing Activities	679.3	-470.2	-389.9	815.1	-12,173.5	7,648.7
Net Decrease in Cash and Cash equivalents	-1,712.8	488.7	284.9	-1,511.6	436.0	199.4
Add: Cash & Cash equivalents at the beginning of the period	1,855.8	1,367.0	1,082.1	1,909.8	1,473.7	1,274.3
Cash & Cash equivalents at the end of the period	143.0	1,855.7	1,367.0	398.2	1,909.7	1,473.7

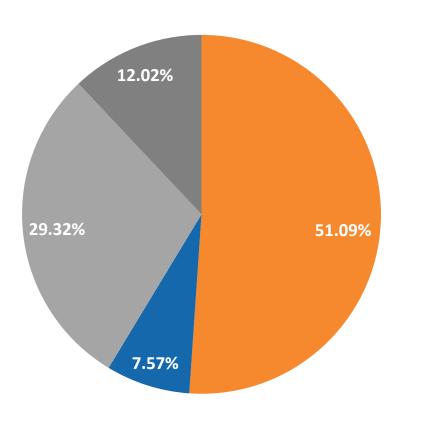
# **Standalone Financial Highlights**





# Shareholding Pattern as on 31<sup>st</sup> December 2023





#### **PROMOTERS**

FOREIGN INST. INVESTORS

MUTUAL FUNDS & AIFs, Insurance Co.

■ PUBLIC & OTHERS

Shareholders Holding more than 1% of the Equity (Other than Promoters)	% to Equity	
HDFC Mutual Fund	8.51%	
Invesco Mutual Fund	3.69%	
DSP Mutual Fund	3.35%	
SBI Mutual Fund	2.76%	
Franklin Templeton Mutual Fund	1.88%	
ICICI Prudential Mutual Fund	1.72%	
HSBC Mutual Fund	1.60%	
Axis Mutual Fund	1.38%	
Tata Mutual Fund	1.18%	
Canara Robeco Mutual Fund	1.18%	
Nippon Life India Mutual Fund	1.02%	
Total	28.27%	

# For further information, please contact





#### $SGA^{\underline{\operatorname{Strategic}}\ Growth\ Advisors}$

Company :	Investor Relations Advisors :
KNR Constructions Ltd.	Strategic Growth Advisors Pvt. Ltd.
CIN: L74210TG1995PLC130199	CIN: U74140MH2010PTC204285
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(GM - Finance & Accounts)	, , , , , , , , , , , , , , , , , , , ,
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