

Calcom Vision Limited

CIN :- L92111DL1985PLC021095

Calcom

ISO - 9001 - 2015

ISO - 14001 - 2015

SA - 8000 - 2014

Corp. Office & Factory : B-16, Site-C, Surajpur, Industrial Area, Greater Noida, Gautam Budh Nagar U.P.-201 306

Ph. : 91-0120-2569761 - 4 Fax : 91-0120-2569769, E-mail : corp.compliance@calcomindia.com

Website : www.calcomindia.com

To,

Date: 15.04.2024

The Manager (Department of Corporate Services)
Bombay Stock Exchange Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI – 400 001

Scrip Code: 517236

Dear Sir,

Subject: **Updates on the Company's Sales Performance**

In accordance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information and in terms of Regulation 8 of SEBI (Prohibition of Insider Trading) Regulations, 2015, please find enclosed herewith an update on the Company's sales performance for the quarter and year ending March 31, 2024.

We request you to take note of the same.

Thanking you,

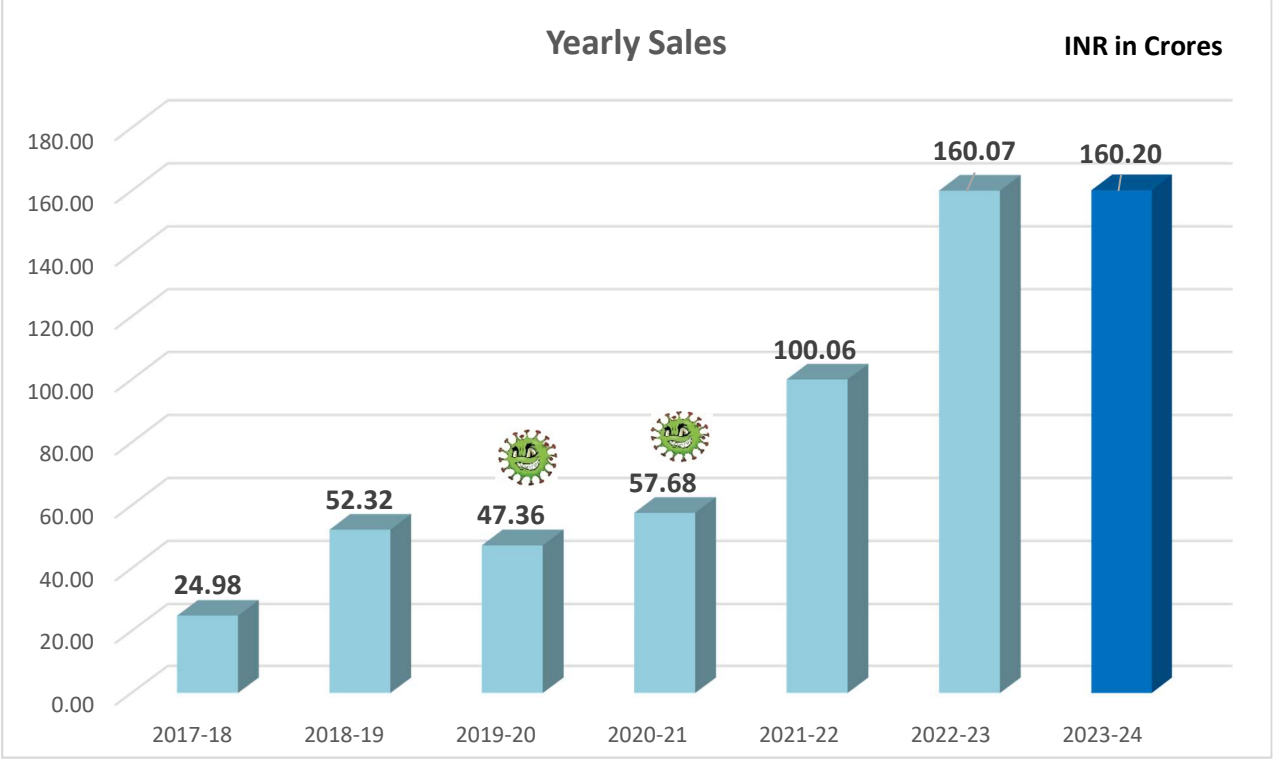
Yours faithfully,

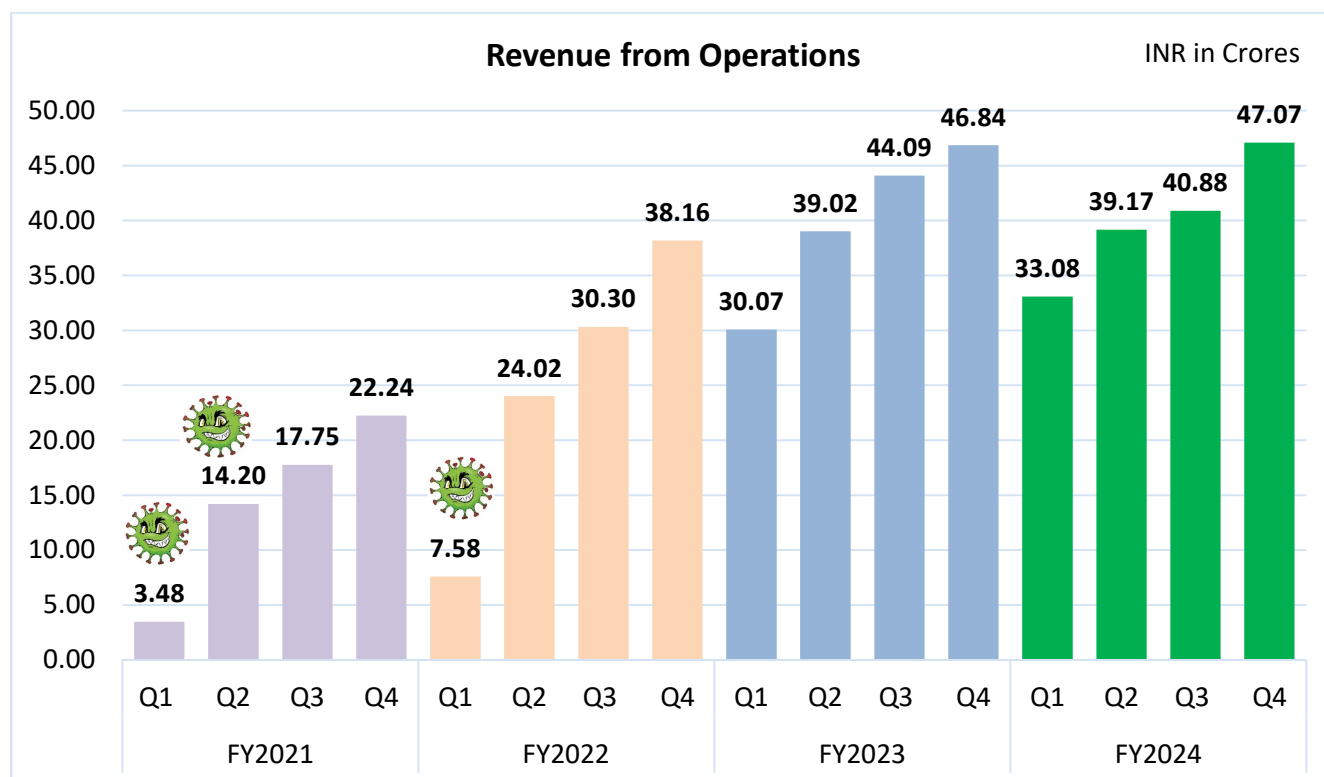
For **Calcom Vision Limited**

Rakhi Sharma
Company Secretary & Compliance Officer
Enclosed: A/a

COMPANY'S SALES PERFORMANCE FOR THE QUARTER AND YEAR ENDING MARCH 31, 2024

Calcom Vision Limited has recorded its highest ever Quarterly Sales of INR 47.07 Cr. achieving 15% growth over the previous quarter. The Company has achieved an annual sales of INR 160.20 Cr. for the year ended as on March 31, 2024. The Company has sold 4.35 Cr. units in FY 2023-24 compared to 2.56 Cr. In FY 2022-23, a growth of 70% over the previous Year. Lighting Industry has witnessed a major technological change which has resulted in a significant price erosion greater than 50%. Because of this technological change, the top line of the Company has not grown relative to the quantity.





NEW CUSTOMER ADDITION:

During this Quarter, the Company has also tied up with **FLIPKART INDIA PRIVATE LIMITED** as one of our privileged customer to supply all types of LED Products. Flipkart is one of the World's most valuable Multinational brands having 48% market share in India e-Commerce Industry. The Company successfully delivered its first order to Flipkart.

CALCOM TAEHWA TECHNO PRIVATE LIMITED (CALCOM'S JOINT VENTURE COMPANY)

Calcom's Joint Venture Company with Taehwa Enterprises, Korea for manufacturing Brush Less Direct Current Fans (BLDC Fans) i.e **Calcom Taehwa Techno Private Limited** commenced its operations in March, 2024 and has recorded a sales of INR 5,88,000. We expect the numbers to increase in the coming years because of greater adoption of this new technology and Govt. led initiatives to conserve power.