

January 17, 2024

Listing Compliance & Legal Regulatory BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 Stock Code: 543227, 974728, 974820 & 975101 Listing & Compliance National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai 400 051 Stock Code: HAPPSTMNDS

Dear Sir/Madam,

## Sub: Outcome of the Board Meeting held on January 17, 2024

We wish to inform that the Board of Directors of the Company at its meeting held today i.e., January 17, 2024, transacted the following businesses:

## 1. Financial results:

Approved the unaudited financial statements of the Company (both standalone and consolidated) prepared in accordance with Indian Accounting Standards (IndAS) for the quarter and nine months ended as on December 31, 2023.

## 2. Re-appointment of Whole-time Director:

Based on the recommendation of the Nomination, Remuneration and Board Governance Committee at its meeting held today, the Board has approved the re-appointment of Mr. Ashok Soota (DIN 00145962) as the Whole-time Director of the Company, designated as Executive Chairman, for a term of five (5) years with effect from April 01, 2024, to March 31, 2029 subject to the approval of shareholders of the Company.

Mr. Ashok Soota is not debarred from holding office of Director by virtue of any order passed by the Securities and Exchange Board of India (SEBI) or any other such authority.

The requisite details as specified under Regulation 30 read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023 are enclosed below as **ANNEXURE I**.

Further, attached are the copies of the financial results together with Auditor's review reports (with UDIN), presentation to Investors and press release covering the results for the quarter and nine months ended as on December 31, 2023, disclosure of security cover and statement of utilization of issue proceeds of NCD.



The Board meeting commenced at 4.30 p.m. and concluded at 5.15 p.m.

This is for your information and records.

Thanking you, Yours faithfully, For **Happiest Minds Technologies Limited** 



Praveen Kumar Darshankar Company Secretary & Compliance Officer Membership No. F6706



## **ANNEXURE I**

## Details as required under the Listing Regulations read with SEBI Circular SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated July 13, 2023

SI.	Particulars	Description
No.		·
1.	Reason for change viz. appointment, re-appointment, resignation, removal, death or otherwise	<b>Re-appointment</b> of Mr. Ashok Soota as the Whole-time Director, pursuant to completion of his term under Section 196 of the Companies Act, 2013
		Date of re-appointment: April 01, 2024
	Date of re-appointment & term	Term of re-appointment: Five (5) years, i.e., from April 01, 2024 to March 31, 2029.
2.	of re-appointment	The re-appointment is subject to approval of shareholders of the Company, which approval will be sought within 90 days from effective date of re-appointment i.e., April 1, 2024.
	Brief Profile	Mr. Ashok Soota is currently the Executive Chairman of Happiest Minds Technologies Limited and is widely recognized as one of the pioneering leaders of the Indian IT industry.
3.		He holds a bachelor's degree in electrical engineering from University of Roorkee (now IIT, Roorkee) and an MBA from the Asian Institute of Management, Philippines. He has been the President of Confederation of Indian Industry (CII), a member of the Prime Minister's Task Force for IT and was on the Advisory Council for the World Intellectual Property Organization, Geneva. He is a Fellow of INAE and CSI and on the Board of Governors of Asian Institute of Management (AIM), Philippines.
		In 2011, he established Ashirvadam, a Trust for environmental projects and assistance to the needy. In 2021, he launched SKAN, India's first private sector, non-profit organization exclusively dedicated to carry out medical research on ageing and neurological disorders. He is also the founder of Happiest Health Systems Private Limited, a



		knowledge, health & wellness enterprise.
		He is a recipient of multiple awards for IT Person of the year (Dataquest and Elcina) and Lifetime Achievement (Financial Express, Dataquest and Chiratae Ventures, earlier IDG) and ICSI Lifetime Achievement Award for Translating Excellence in Corporate Governance into Reality for the year 2022. He also has been included in Forbes' Asia Top 15 list of philanthropists in 2022.
		He is the co-author of the national bestseller – 'Entrepreneurship Simplified: From Idea to IPO' and has recently co-authored another book, 'Busted'.
4.	Disclosure of relationships between directors	None of the Directors of the Company are related to Mr. Ashok Soota

# Deloitte Haskins & Sells

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru - 560 001 Karnataka, India

Tel: +91 80 6188 6000 Fax: +91 80 6188 6011

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF

### HAPPIEST MINDS TECHNOLOGIES LIMITED

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Happiest Minds Technologies Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and nine months ended December 31, 2023 ("the Statement") which includes the financial statements of Happiest Minds Technologies Share Ownership Trust (the "ESOP trust"), being submitted by the Parent pursuant to the requirement of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Charlered Accountants of India (ICAI). A review of Interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the interim financial results of the following entities:
- a) Happiest Minds Inc. (formerly known as PGS Inc) wholly owned subsidiary of Happiest Minds Technologies Limited
- b) Sri Mookambika Infosolutions Private Limited wholly owned subsidiary of Happiest Minds Technologies Limited
- c) Happiest Minds Technologies Share Ownership Plan Trust (the "ESOP trust")

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim financial results of the ESOP trust included in the unaudited consolidated financial results, whose interim financial results reflect total revenues of Rs. Nil and Rs. Nil for the quarter and nine months ended December 31, 2023, net profit after tax of Rs. 86 Lakhs and Rs. 259 Lakhs for the quarter and nine months ended December 31, 2023 and total comprehensive income of Rs 198 Lakhs and Rs. 768 lakhs for the quarter and nine months ended December 31, 2023 respectively, as considered in the Statement. The interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of ESOP trust, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.
- 7. We did not review the interim financial results of a subsidiary included in the unaudited consolidated financial results, whose interim financial results reflect total revenues of Rs. 2,370 lakhs and Rs. 6,625 lakhs for the quarter and nine months ended December 31, 2023, net profit after tax of Rs. 502 Lakhs and Rs. 1,359 Lakhs for the quarter and nine months ended December 31, 2023 and total comprehensive income of Rs 481 Lakhs and Rs. 1368 Lakhs for the quarter and nine months ended December 31, 2023 respectively, as considered in the Statement. The interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

For **Deloitte Haskins & Sells** Chartered Accountants (Firm's Registration No. 008072S)

Vikas Bagaria Partner (Membership No. 060408)

(UDIN:

Place: Bengaluru Date: January 17, 2024

### Happiest Minds Technologies Limited CIN : L72900KA2011PLC057931

Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India Website: www.happiestminds.com , Email: IR@happiestminds.com , Tel: +91 80 6196 0300

			rter and nine months				
		Quarter ended			ths ended	Year ended	
Particulars	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023	
	(Unaudited)	(Unaudited) Refer note 2	(Unaudited) Refer note 2	(Unaudited)	(Unaudited) Refer note 2	(Audited)	
Revenue							
a) Revenue from operations b) Other income	40,988 2,429	40,662 2,221	36,688 780	1,20,737 6,016	1,05,131 1,266	1,42,929 2,111	
Fotal revenue	43,417	42,883	37,468	1,26,753	1,06,397	1,45,040	
I. Expenses	00.400	05 540	00.000	75 400	50.570	00.001	
a) Employee benefits expense b) Finance costs	26,139	25,510 1,115	20,882	75,192	58,572	80,681	
c) Depreciation and amortisation expense	1,072 1,481	1,115	576 992	3,194 4,360	1,311 2,897	2,186 4,191	
d) Other expenses	6,759	6,891	6,860	20,261	19,890	26,362	
Fotal expenses	35,451	34,971	29,310	1,03,007	82,670	1,13,420	
II. Profit before exceptional items and tax (I-II)	7,966	7,912	8,158	23,746	23,727	31,620	
V. Exceptional items (refer note 6 and note 7)	(107)	-	634	(107)	634	634	
/. Profit before tax (III-IV)	8,073	7,912	7,524	23,853	23,093	30,986	
/I. Tax expense							
Current tax	2,192	2,237	2,335	6,709	6,298	8,508	
Deferred tax charge / (credit)	(81)	(171)	(569)	(497)	(538)	(621	
Total Tax expense	2,111	2,066	1,766	6,212	5,760	7,887	
/II. Profit for the period / year (V-VI)	5,962	5,846	5,758	17,641	17,333	23,099	
/III. Other comprehensive income, net of tax (loss)/profit]							
(i) Items to be reclassified to profit or loss in subsequent periods / year							
a) Exchange difference on translation of	16	92	109	96	564	517	
<ul> <li>b) Net change in fair value of derivatives designated as cash flow hedges</li> </ul>	(166)		165	206	(1,414)	(632	
c) Income tax effect on above	41	116	(41)	(52)	356	159	
<ul> <li>(ii) Items not to be reclassified to profit or loss in subsequent periods / year</li> </ul>							
a) Re-measurement of defined benefit plans	(125)	(165)	13	(310)	(169)	(155	
<ul><li>b) Income tax effect on above</li><li>c) Net change in equity instruments through</li></ul>	32	42 (260)	(3)	78 (260)	43	39 (351	
other comprehensive income d) Income tax effect on above	-	55	-	55	-	74	
X. Total comprehensive income for the period / year VII+VIII)	5,760	5,262	6,001	17,454	16,713	22,750	
K. Paid-up equity share capital (Rs. 2/- each)	2,981	2,980	2,863	2,981	2,863	2,866	
KI. Other equity						81,016	
KII. Earnings per share ("EPS") (of Rs. 2/- each) (not annualised for quarters):							
Basic EPS (Rs.)	3.98	3.92	4.02	11.93	12.15	16.13	
Diluted EPS (Rs.)	3.96	3.90	3.98	11.89	12.13	16.0	

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### Happiest Minds Technologies Limited CIN:L72900KA2011PLC057931 Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India Website: www.happiestminds.com,Email: IR@happiestminds.com,Tel: +91 80 6196 0300

Sr. No	Particulars		Quarter ended		Nine mon	ths ended	Year ended
		December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
1	Debt-Equity ratio	0.37	0.38	0.51	0.07	0.51	0.64
1					0.37		
2	Debt Service Coverage ratio (DSCR)	4.96	5.00	4.56	5.04	5.01	4.9
3	Interest Service Coverage ratio (ISCR)	8.89	8.50	14.57	8.88	19.41	16.0
4	Current ratio	2.64	2.69	2.37	2.64	2.37	1.80
5	Long-term Debt to Working Capital ratio	0.12	0.12	0.23	0.12	0.23	0.2
6	Bad debts to Trade receivable ratio	-	-	-	-	-	-
7	Current liability ratio	0.74	0.72	0.67	0.74	0.67	0.72
8	Total Debt to total Assets ratio	0.24	0.24	0.28	0.24	0.28	0.3
9	Trade Receivable Turnover Ratio	7.03	7.29	7.31	6.90	6.98	7.5
10	Operating margin (%)	0.20	0.20	0.24	0.21	0.25	0.25
11	Net profit margin (%)	0.15	0.14	0.16	0.15	0.16	0.16
12	Inventory turnover ratio	NA	NA	NA	NA	NA	N
13	Debenture Redemption Reserve	NA	NA	NA	NA	NA	N
14	Net worth as per Section 2(57) of the Companies Act, 2023 (in INR Lakhs)	1,41,103	1,38,934	76,942	1,41,103	76,942	83,48

### Note:

a. The aforesaid ratios for quarter and nine months ended December 31, 2022 has not been reviewed by the Statutory Auditors.

Formulae for computation of ratios are as follows:

Sr. No.	Particulars	Formulae
1	Debt-Equity ratio	<u>Total Debt (including Lease liabilities)</u> Shareholder's Equity
2	Debt Service Coverage ratio (DSCR)	Profit after tax + Finance cost + Non cash operating expense Interest on Long-term borrowings + Principal Repayments of Long-term borrowings+ Lease Payments
3	Interest Service Coverage ratio (ISCR)	Profit before interest, tax and exceptional items Interest expense
4	Current ratio	<u>Current assets</u> Current liabilities
5	Long-term Debt to Working Capital ratio	Long term borrowings (Including current maturities of long term borrowings) Current assets (-) Current liabilities [excluding current maturities of long term]
6	Bad debts to Trade receivable ratio	Bad debts Average Trade receivables
7	Current Liability ratio	<u>Current liabilities</u> Total liabilities
8	Total Debt to total Assets ratio	<u>Total Debt (including lease liabilities)</u> Total Assets
9	Trade Receivable Turnover Ratio	<u>Net revenue (Annualised)</u> Average Trade receivables
10	Operating margin (%)	Profit before depreciation, finance cost, tax and exceptional items (-) Other income Revenue from operations
11	Net profit margin (%)	<u>Net profit after tax</u> Revenue from operations
12	Inventory turnover ratio	Not applicable
13	Debenture Redemption Reserve	Not applicable
14	Net worth as per Section 2(57) of the Companies Act, 2013 ( in INR Lakhs)	Aggregate value of the paid-up share capital + all reserves created out of the profits+ securities premium account -aggregate value of the accumulated losses- deferred expenditure- miscellaneous expenditure not written off - revaluation reserve - write-back of depreciation - amalgamation reserve

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#### Happiest Minds Technologies Limited CIN: L72900KA2011PLC057931

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#### Notes to Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2023

1. In terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, this Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2023 ("Unaudited Consolidated Financial Results") of Happiest Minds Technologies Limited (the "Holding Company" or the "Company") and its subsidiaries, Happiest Minds Inc. and Sri Mookambika Infosolutions Private Limited (together referred to as "the Group") has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on January 17, 2024 and subjected to a limited review by the Statutory Auditors of the Company.

2. The unaudited consolidated financial results for quarter and nine months ended December 31, 2022 and in respect of comparative financial results for the quarter ended September 30, 2023 was subjected to a limited review by the Statutory Auditors of the Company.

3. The Unaudited Consolidated Financial Results of the Group have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act 2013, and as amended, read with relevant rules thereunder and in terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended and SEBI Circular No.CIR/CFD/CMD1/44/2019 dated March 29, 2019.

4 The financial results of the Company on standalone basis is as follows:

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Particulars		Quarter ended			Nine months ended		
	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
	(Unaudited)	Refer note 2	Refer note 2	(Unaudited)	Refer note 2	(Audited)	
Total revenue (including other income)	42,017	39,228	35,294	1,18,343	1,00,385	1,35,489	
Profit before tax	9,930	7,417	7,325	25,105	21,910	29,168	
Profit for the period / year	7,983	5,453	5,727	19,180	16,512	21,638	
Total comprehensive income for the period / year ended	7,787	4,959	5,861	19,094	15,328	21,072	

5. The segment reporting of the Group has been prepared in accordance with Ind AS-108 on 'Operating Segments'. The Group executive management committee examines the Group's performance on the basis of its business units and has identified three reportable segments: Infrastructure Management & Security Services (IMSS), Digital Business Services (DBS) and Product Engineering Services (PES).

Particulars		Quarter ended		Nine mon	ths ended	Year ended
	December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
	(Unaudited)	(Unaudited) Refer note 2	(Unaudited) Refer note 2	(Unaudited)	(Unaudited) Refer note 2	(Audited)
1. Segment revenue						
IMSS	7,299	7,381	7,910	22,195	23,169	30,694
DBS	12,181	11,672	11,267	35,028	31,890	43,070
PES	21,508	21,609	17,511	63,514	50,072	69,165
Total	40,988	40,662	36,688	1,20,737	1,05,131	1,42,929
2. Segment results						
IMSS	1,983	1,826	2,535	5,797	7,124	9,243
DBS	3,419	2,936	2,842	9,523	8,674	12,138
PES	7,722	7,733	6,842	22,861	20,691	27,870
Total	13,124	12,495	12,219	38,181	36,489	49,251
Unallocable other income	2,429	2,221	780	6,016	1,266	2,111
Unallocable finance cost	(1,012)	(1,054)	(576)	(3,015)	(1,265)	(2,102)
Unallocable depreciation and amortisation expenses	(895)	(870)	(752)	(2,519)	(2,201)	(2,997)
Other unallocable expenses	(5,573)	(4,880)	(4,147)	(14,810)	(11,196)	(15,276)
Tax (expense) / credit	(2,111)	(2,066)	(1,766)	(6,212)	(5,760)	(7,888)
Profit after tax	5,962	5,846	5,758	17,641	17,333	23,099

Particulars	As	at
	December 31, 2023	March 31, 2023
	(Unaudited)	(Audited)
1. Segment assets		
IMSS	7,982	6,420
DBS	21,954	19,590
PES	33,869	34,452
Other unallocable assets	1,58,498	1,03,621
Total assets	2,22,303	1,64,083
2. Segment liabilities		
IMSS	1,097	965
DBS	4,667	6,560
PES	8,980	8,775
Other unallocable liabilities	66,093	63,901
Total liabilities	80,837	80,201

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(Rs. in lakhs)

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#### Notes to Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2023

6. On January 1, 2023, the Group obtained operational and management control of Sri Mookambika Infosolutions Private Limited ('SMI'), a Madurai based Company which provides IT services, through a Control Agreement. The Group acquired 100% equity in SMI for total consideration of INR 13,694 lakhs, comprising cash consideration of INR 11,132 lakhs and fair-value of contingent consideration of INR 2,562 lakhs payable over the next 2 years subject to achievement of set targets. The Company paid the cash consideration of INR 11,132 lakhs on February 6 2023 and the shares were transferred on the same day. As a result of this acquisition the Group recorded goodwill of INR 5,404 lakhs and other intangible assets of INR 8,259 lakhs. The Group has consolidated SMI w.e.f January 1, 2023.

The contingent consideration was classified as a financial liability as per Ind AS 109 'Financial Instruments' and was measured at fair value. The Accounting Standard mandates that any subsequent changes in such fair value will have to be recognized in the statement of profit and loss. The total consideration for acquisition of SMI includes a contingent consideration payable over a period of 2 years ending December 31, 2024. The Group has re-measured the fair value of the liability and the change in fair value has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter and nine months ended December 31, 2023.

7. The Group had acquired 100% Equity interest in Happiest Minds Inc. (erstwhile PGS Inc.) vide definitive agreements signed on January 27, 2021, for a total recorded consideration of US \$ 13.31 million (INR 9,720 lakhs), comprising cash consideration of US \$ 8.25 million (INR 6,025 lakhs) and fair-valued contingent consideration in the form of warrants of US \$ 5.06 million (INR 3,696 lakhs) payable over the next 3 years.

The contingent consideration was classified as a financial liability as per Ind AS 109 'Financial Instruments' and was measured at fair value. The Accounting Standard mandates that any subsequent changes in such fair value will have to be recognized in the statement of profit and loss. The Group re-measured the fair value of the liability and the change in fair value has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter and nine months ended December 31, 2022.

8. The Group raised capital of Rs.50,000 lakhs through Qualified Institutions Placement ("QIP") of equity shares. The Fund-Raising Committee of the Board of Directors of the Company, at its meeting held on July 14, 2023, approved the allotment of 54,11,255 equity shares of face value Rs.2 each to eligible investors at a price Rs.924 per equity share (including a premium of Rs.922 per equity share).

9. Rules in relation to 'The Code on Social Security, 2020 ('Code')' are yet to be notified and the final rules/interpretation have not yet been issued. The Group will assess the impact of the Code when it comes into effect.

10. Previous quarter's/ year's figures have been regrouped/ reclassified wherever necessary to conform with current year classification.

11. The above Unaudited Consolidated Financial Results of the Group are available on the Company's website www.happiestminds.com and also that of BSE (www.bseindia.com) and NSE (www.nseindia.com).



For and on behalf of the Board For Happiest Minds Technologies Limited

Venkatraman Narayanan Managing Director & Chief Financial Officer DIN · 01856347

Place: Bengaluru, India Date: January 17, 2024

# Deloitte Haskins & Sells

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru - 560 001 Karnataka, India

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# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF

## HAPPIEST MINDS TECHNOLOGIES LIMITED

- We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Happiest Minds Technologies Limited ("the Company"), for the quarter and nine months ended December 31, 2023 ("the Statement"), which includes the financial statements of Happiest Minds Technologies Share Ownership Plans Trust (the "ESOP trust"), being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. Based on our review conducted as stated in paragraph 3 above and based on the consideration of the review report of the other auditor as referred in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and Regulation 52 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

## Deloitte Haskins & Sells

5. We did not review the interim financial results of the ESOP trust included in the unaudited standalone financial results, whose interim financial results reflect total revenues of Rs. Nil and Rs. Nil for the quarter and nine months ended December 31, 2023, net profit after tax of Rs. 86 Lakhs and Rs. 259 Lakhs for the quarter and nine months ended December 31, 2023 and total comprehensive income of Rs 198 Lakhs and Rs. 768 lakhs for the quarter and nine months ended December 31, 2023 respectively, as considered in the Statement. The interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of ESOP trust, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of this matter.

For **Deloitte Haskins & Sells** Chartered Accountants (Firm's Registration No. 008072S)

Vikas Bagaria (Partner) (Membership No. 060408)

(UDIN:

Place: Bengaluru Date: January 17, 2024

Happiest Minds Technologies Limited CIN:L72900KA2011PLC057931 Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India Website: www.happiestminds.com, Email: Investors@happiestminds.com, Tel: +91 80 6196 0300						
Website: ww	w.happiestminds.cor	n , Email: Investors@I	nappiestminds.com ,	Tel: +91 80 6196 030	0	(De in lakke)
Statement of Unauc	lited Standalone Fina	ncial Results for the q	uarter and nine mont	hs ended December	31. 2023	(Rs. in lakhs)
		Quarter ended			ths ended	Year ended
Particulars	December 31, 2023		December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
Farticulars	(Unaudited)	(Unaudited) Refer note 2	(Unaudited) Refer note 2	(Unaudited)	(Unaudited) Refer note 2	(Audited)
I. Revenue (a) Revenue from operations	37,058	37,001	34,476	1,09,764	99,022	1,33,255
(b) Other income	4,959	2,227	818	8,579	1,363	2,234
	.,	_,		-,	.,	_,
Total revenue	42,017	39,228	35,294	1,18,343	1,00,385	1,35,489
II. Expenses						
(a) Employee benefits expense	24,424	23,876	20,740	70,199	58,150	78,690
(b) Finance costs	1,064	1,119	601	3,194	1,289	2,150
(c) Depreciation and amortisation expense	894	868	752	2,517	2,201	2,996
(d) Other expenses	5,812	5,948	5,876	17,435	16,835	22,485
Total expenses	32,194	31,811	27,969	93,345	78,475	1,06,321
III. Drafit hafara avaantianal itama and tay (LII)	0.000	7 447	7 205	24.000	24.040	20.469
III. Profit before exceptional items and tax (I-II)	9,823	7,417	7,325	24,998	21,910	29,168
IV. Exceptional items (refer note 5)	(107)	-	-	(107)	-	-
V. Profit before tax (III-IV)	9,930	7,417	7,325	25,105	21,910	29,168
VI. Tax expense						
Current tax	1,967	1,981	2,113	6,044	5,768	7,889
Deferred tax charge / (credit)	(20)	(17)	(515)	(119)	(370)	(359)
Total tax expense	1,947	1,964	1,598	5,925	5,398	7,530
VII. Profit for the period / year (V-VI)	7,983	5,453	5,727	19,180	16,512	21,638
VIII. Other comprehensive income, net of tax						
[(loss)/profit]						
<ul><li>(i) Item to be reclassified to profit or loss in subsequent periods / year</li></ul>						
Net movement on effective portion of cash	(166)	(464)	165	206	(1,414)	(631)
flow hedges [gains/ (losses)]	. ,					
Income tax effect	42	116	(41)	(52)	356	159
<ul><li>(ii) Item not to be reclassified to profit or loss in subsequent periods / year</li></ul>						
Re-measurement gains/ (losses) on defined benefit plans	(97)	(194)	13	(321)	(169)	(125)
Income tax effect	25	48	(3)	81	43	31
IX. Total comprehensive income for the period /						
year (VII-VIII)	7,787	4,959	5,861	19,094	15,328	21,072
X. Paid-up equity share capital (Rs. 2/- each)	2,981	2,980	2,863	2,981	2,863	2,866
XI. Other equity						79,732
XII. Earnings per share ("EPS") (of Rs. 2/- each) (not annualised for quarters):						
Basic EPS (Rs.)	5.32	3.66	4.00	12.97	11.57	15.11
Diluted EPS (Rs.)	5.30	3.64	3.96	12.97	11.37	15.00
× /	0.00	0.01	0.00	.2.02		

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Happiest Minds Technologies Limited	
CIN : L72900KA2011PLC057931	
Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India Website: www.happiestminds.com , Email: IR@happiestminds.com , Tel: +91 80 6196 0300	

Sr. No	Particulars	Quarter ended			Nine mon	Year ended	
		December 31, 2023	September 30, 2023	December 31, 2022	December 31, 2023	December 31, 2022	March 31, 2023
1	Debt-Equity ratio	0.37	0.39	0.51	0.37	0.51	0.66
2	Debt Service Coverage ratio (DSCR)	5.79	4.42	4.41	4.98	4.65	4.50
3	Interest Service Coverage ratio (ISCR)	10.69	7.92	13.19	9.19	18.00	14.86
4	Current ratio	2.75	2.77	2.46	2.75	2.46	1.89
5	Long-term Debt to Working Capital ratio	0.12	0.13	0.24	0.12	0.24	0.27
6	Bad debts to Trade receivable ratio	-	-	-	-	-	-
7	Current liability ratio	0.75	0.73	0.69	0.75	0.69	0.73
8	Total Debt to total Assets ratio	0.24	0.25	0.29	0.24	0.29	0.34
9	Trade Receivable Turnover Ratio	6.84	7.18	7.57	6.75	7.25	7.40
10	Operating margin (%)	0.18	0.19	0.23	0.20	0.24	0.24
11	Net profit margin (%)	0.22	0.15	0.17	0.17	0.17	0.16
12	Inventory turnover ratio	NA	NA	NA	NA	NA	N
13	Debenture Redemption Reserve	NA	NA	NA	NA	NA	N
14	Net worth as per Section 2(57) of the Companies Act, 2013 (in INR Lakhs)	1,41,809	1,37,599	77,226	1,41,809	77,226	82,662

Note: a. The aforesaid ratios for quarter and nine months ended December 31, 2022 has not been reviewed by the Statutory Auditors.

Formulae for computation of ratios are as follows:

Sr. No.	Particulars	Formulae
1	Debt-Equity ratio	Total Debt (including Lease liabilities) Shareholder's Equity
2	Debt Service Coverage ratio (DSCR)	Profit after tax + Finance cost + Non cash operating expense Interest on Long-term borrowings + Principal Repayments of Long-term borrowings+ Lease Payments
3	Interest Service Coverage ratio (ISCR)	Profit before interest, tax and exceptional items Interest expense
4	Current ratio	<u>Current assets</u> Current liabilities
5	Long-term Debt to Working Capital ratio	Long term borrowings (Including current maturities of long term borrowings) Current assets (-) Current liabilities [excluding current maturities of long term]
6	Bad debts to Trade receivable ratio	Bad debts Average Trade receivables
7	Current Liability ratio	<u>Current liabilities</u> Total liabilities
8	Total Debt to total Assets ratio	<u>Total Debt (Including lease liabilities)</u> Total Assets
9	Trade Receivable Turnover Ratio	<u>Net revenue (Annualised)</u> Average Trade receivables
10	Operating margin (%)	Profit before depreciation, finance cost, tax and exceptional items (-) Other income Revenue from operations
11	Net profit margin (%)	<u>Net profit after tax</u> Revenue from operations
12	Inventory turnover ratio	Not applicable
13	Debenture Redemption Reserve	Not applicable
14	Net worth as per Section 2(57) of the Companies Act, 2013 (in INR Lakhs)	Aggregate value of the paid-up share capital + all reserves created out of the profits+ securities premium account -aggregate value of the accumulated losses- deferred expenditure- miscellaneous expenditure not written off - revaluation reserve - write-back of depreciation - amalgamation reserve

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#### Happiest Minds Technologies Limited CIN: L72900KA2011PLC057931

### Regd. Office:#53/1-4, Hosur Main Road, Madivala (next to Madivala Police Station) Bangalore 560 068, Karnataka, India

Website: www.happiestminds.com , Email: Investors@happiestminds.com , Tel: +91 80 6196 0300

### Notes to Statement of Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2023

1. In terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, this Statement of Unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2023 ("Unaudited Standalone Financial Results") of Happiest Minds Technologies Limited (the "Company") has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on January 17, 2024 and subjected to a limited review by the Statutory Auditors of the Company.

2. The unaudited standalone financial results for quarter and nine months ended December 31, 2022 and in respect of comparative financial results for the quarter ended September 30, 2023 was subjected to a limited review by the Statutory Auditors of the Company.

3. The Unaudited Standalone Financial Results of the Company have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act 2013 and, as amended, read with relevant rules thereunder and in terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended and SEBI Circular No.CIR/CFD/CMD1/44/2019 dated March 29, 2019.

4. The Company publishes unaudited standalone financial results along with the unaudited consolidated financial results. In accordance with Ind AS 108, Operating segments, the Company has disclosed the segment information in the unaudited interim consolidated financial results. Accordingly, the segment information is given in the unaudited consolidated financial results of Happiest Minds Technologies Limied and its subsidiary for the quarter and nine months ended December 31, 2023.

5. On January 1, 2023, the Company obtained operational and management control of Sri Mookambika Infosolutions Private Limited ('SMI'), a Madurai based Company which provides IT services, through a Control Agreement. The Company acquired 100% equity in SMI for total consideration of INR 13,694 lakhs, comprising cash consideration of INR 11,132 lakhs and fair value of contingent consideration of INR 2,562 lakhs payable over the next 2 years subject to achievement of set targets. The Company paid the cash consideration of INR 11,132 lakhs on February 6, 2023 and the shares were transferred on the same day.

The contingent consideration was classified as a financial liability as per Ind AS 109 'Financial Instruments' and was measured at fair value. The Accounting Standard mandates that any subsequent changes in such fair value will have to be recognized in the statement of profit and loss. The total consideration for acquisition of SMI includes a contingent consideration payable over a period of 2 years ending December 31, 2024. The Company has re-measured the fair value of the liability and the change in fair value has been recognised in the statement of profit and loss and disclosed as an 'Exceptional Item' for the quarter and nine months ended December 31, 2023.

6. The Company raised capital of Rs.50,000 lakhs through Qualified Institutions Placement ("QIP") of equity shares. The Fund-Raising Committee of the Board of Directors of the Company, at its meeting held on July 14, 2023, approved the allotment of 54,11,255 equity shares of face value Rs.2 each to eligible investors at a price Rs.924 per equity share (including a premium of Rs.922 per equity share).

7. Rules in relation to 'The Code on Social Security, 2020 ('Code')' are yet to be notified and the final rules/interpretation have not yet been issued. The Company will assess the impact of the Code when it comes into effect.

8. Previous quarter's/ year's figures have been regrouped/ reclassified wherever necessary to conform with current year classification.

9. The above Unaudited Standalone Financial Results of the Company are available on the Company's website www.happiestminds.com and also that of BSE (www.bseindia.com) and NSE (www.nseindia.com).



For and on behalf of the Board For Happiest Minds Technologies Limited

Venkatraman Narayanan Managing Director & Chief Financial Officer DIN : 01856347

Place: Bengaluru, India Date: January 17, 2024



January 17, 2024

Listing Compliance & Legal Regulatory BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai 400 001 Stock Code: 974728, 974820 & 975101 Listing & Compliance National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra East, Mumbai 400 051 Stock Code: HAPPSTMNDS

Dear Sir/Madam,

# Subject: Disclosure under Regulation 52(7) and 52(7A) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 52(7) and 52(7A) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the statement of utilization of issue proceeds of Non-convertible Debentures (NCDs) and the statement of deviation/variation, if any, in use of proceeds of issue of NCDs for the quarter ended December 31, 2023, in the format prescribed under SEBI Circular No. SEBI/HO/DDHS/DDHS\_Div1/P/CIR/2022/000000103 dated July 29, 2022.

Note: Since the Company has fully utilized the proceeds raised through the issue of Non-Convertible Debentures, the requirement of filing the statement under Regulation 52(7) & (7A) will not be applicable to the Company from next quarter onwards, unless any further amount is raised through issue of non-convertible securities.

This is for your information and records.

Thanking you, Yours faithfully, For **Happiest Minds Technologies Limited** 



Praveen Kumar Darshankar Company Secretary & Compliance Officer Membership No. F6706



## Statement indication utilization and deviation/ variation in the use of proceeds of issue of listed Non-convertible Debentures

### Securities for quarter ended December 31, 2023

[Regulation 52(7) of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. SEBI/HO/DDHS/DDHS\_Div1/P/CIR/2022/0000000103 dated July 29, 2022]

## A. Statement of utilization of issue proceeds:

Name of the Issuer	ISIN	Mode of Fund Raising (Public issues/ Private placement)	Type of instrument	Date of raising funds	Amo unt Raise d (in Crs)	Funds utilized	Any deviation (Yes/ No)	If 8 is Yes, then specify the purpose of for which the funds were utilized	Remarks, if any
1.	2.	3.	4.	5.	6.	7.	8.	9.	10.
Happiest	INE4	Private	Debentures	March 27,	45	45	No	-	NA
Minds	19U0	Placement		2023					
Technologies	8017								
Limited	INE4	Private	Debentures	May 8,	45	45	No	-	NA
	19U0	Placement		2023					
	8025								
	INE4	Private	Debentures	September	35	35	No	-	NA
	19U0	Placement		26, 2023					
	8033								

## B. Statement of deviation/ variation in use of Issue proceeds:

Particulars	Remarks						
Name of listed entity	Happiest Minds Technologies Limited						
Mode of fund raising	Private Placement						
Type of instrument	Non-Convertible Securities (Debentures)						
Date of raising funds	March 27, 2023	May 08, 2023	September 26, 2023				
Amount raised	Rs. 45.00 Crs	Rs. 45.00 Crs	Rs. 35.00 Crs				
Report filed for quarter ended	December 31, 2023	December 31, 2023	December 31, 2023				
Is there a deviation/ variation in use of funds raised?	No	No	No				
Whether any approval is required to vary the objects of the issue stated in the prospectus/ offer document?	NA	NA	NA				



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If yes, details of	the approval s	o required?		NA	NA		NA			
Date of approva	I			NA	NA		NA			
Explanation for	the deviation/	variation		NA	NA		NA			
Comments of th	e audit comm	ittee after rev	view	NA	NA		NA			
			where there	ects for which funds have been raised and are there has been a deviation/ variation, in following table:						
ISIN	Original object	Modified object, if any	Original allocation (In Rs. Crore)	Modified Funds allocation, if utilised any		Amount of deviation variation for the quarter according to applicabl object (ir Rs. crore and in %	e n			
INE419U08017	General corporate purposes	NA	45	NA	45	0 NA				
INE419U08025	General corporate purposes	NA	45	NA	45	0	NA			
INE419U08033	General corporate	NA	35	NA	35	0	NA			

b. Deviation in the amount of funds actually utilized as against what was originally disclosed

Name of signatory: Praveen Kumar Darshankar Designation: Company Secretary & Compliance Officer Date: January 17, 2024





January 17, 2024

Listing Compliance & Legal Regulatory BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai 400 001 Stock Code: 543227, 974728, 974820 & 975101 Listing & Compliance National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra East, Mumbai 400 051 Stock Code: HAPPSTMNDS

Dear Sir/Madam,

Sub: Disclosure under Regulation 54(2) & 54(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations').

Pursuant to Regulation 54(2) & 54(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that the Non-convertible Debentures issued by the Company up to December 31, 2023 are unsecured, therefore this regulation relating to disclosure of security cover is not applicable to the Company.

We enclose herewith a 'NIL/NA report with respect to security cover for the quarter ended December 31, 2023, in the format prescribed under Chapter V of SEBI Circular No. SEBI/HO/DDHS/P/CIR/2023/50 dated March 31, 2023.

This is for your information and records.

Thanking you, Yours faithfully, For **Happiest Minds Technologies Limited** 

Praveen Kumar Darshankar Company Secretary & Compliance Officer Membership No. F6706



# Format for Security Cover

Column A	Column B	Column C	Column D	Column E	Column F	Column G	Column H	Column I	Column J	Column K	Column L	Column M	Column N	Column O
Particulars		Exclusive Charge	Exclusive Charge	Pari- Passu Charge	Pari- Passu Charge	Pari- Passu Charge	Assets not Offered as Security	Elimination (amount in negative)	(Total C to H)		hose items covered by this ce			<u> </u>
	Description of asset for which this certificate relate	r Debt for which	Other Secure d Debt	Debt for which this certificate being issued	Assets shared by pari passu debt holder (includes debt for which this certificate is issued & other debt with pari passu charge)	Other assets on which there is pari- Passu charge (excluding items covered in column F)		debt amount considered more (due to exclusive plus pari passu charge)		Market Value for Assets charged on Exclusive basis	Carrying/book value for exclusive charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, DSRA market value is not applicable)	Market Value for Pari passu charge Assets <sup>VIII</sup>	Carrying value/ book value for pari passu charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, DSRA market value is not applicable)	
		Book Value	Book Value	Yes/ No	Book Value	Book Value								
ASSETS		Value	Value		Value	Value								
Property, Plant and Equipment			1	1	I	I	1		I	1		I		1
Capital Work-in- Progress														
Right of Use Assets														
Goodwill														
Intangible Assets														
Intangible Assets Under	_													
Development														
Investments														
Loans														
Inventories	_													
Trade Receivables														
Cash and Cash								•						
Equivalents								NIL/NOT A	PPLICABL	.E				
Bank Balances other than														
Cash and Cash Equivalents														
Others														
Total														
LIABILITIES	_													
Debt securities to which this														
certificate pertains														
Other debt Sharing pari-passu charge with above debt														
Other Debt	-													
Subordinated debt	-													
Borrowings	-													
Bank	-													
Debt Securities	-													
Others	-													
Trade payables	-													
Lease	-													
Liabilities														
Provisions	-													
Others	-													
	-													
Total														
Cover on Book Value	1													
	_													

# Annexure