## HI LASER LIMITED



Registered Office: 612, Veena Killedar Industrial Estate, 10-14 Pais Street, Byculla (w), Mumbai 400 011. Tel.: +91 22 2307 5677, 4585, 2307 4897 Fax: +91 22 2308 0022

Email: rlcl.mumbai@rishilaser.com, Website: www.rishilaser.com

CIN: L99999MH1992PLC066412

15th February, 2024 RLL/79/2023-24

To Dy. Manager, Corporate Relationship Department, BSE Limited, 25th Floor, P. J. Towers, Dalal Street, Mumbai-400001.

BSE Script Code: 526861

Sub: Intimation of Investor Presentation - Q3/9M FY 24

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investor Presentation on financials of Q3 / 9M FY24 which will be uploaded on our Website www.rishilaser.com.

We request you to take note of the same.

Thanking You,

Yours Faithfully,

#### For Rishi Laser Limited

VANDANA Digitally signed by VANDANA JITESH PATEL Date: 2024,02.15 17:12:40+05'30'

Vandana Patel Company Secretary

Enclosed a/a





## **Disclaimer**

- This presentation and the accompanying slides (the "Presentation") have been prepared by Rishi Laser Limited ("Rishilaser" or the "Company") solely for information purposes and do not constitute an offer to sell or, recommendation or solicitation of an offer to subscribe for or purchase any securities and nothing contained here in shall form the basis of any contract or commitment whatsoever.
- The information contained in this Presentation should be considered in the context of the circumstances prevailing at the time and has not been ,and will not be, updated to reflect material developments which may occur after the date of the Presentation. The information set out here in may be subject to updating ,completion, revision, verification and amendment and such information may change materially. This presentation is based on the economic, regulatory, market and other conditions as in effect on the date here of. It should be understood that subsequent developments may affect the information contained in this presentation ,which neither the Company or its affiliates, advisors or representatives are under an obligation to update, revise or affirm.
- You acknowledge and agree that the Company and/or its affiliated companies and/or their respective employees and/or agents have no responsibility or liability (express or implied) whatsoever and howsoever arising (including, without limitation for any claim, proceedings, action, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this Presentation and neither the Company, its affiliated companies nor their respective employees or agents accepts any liability for any error, omission or misstatement, negligent or otherwise, in this Presentation and any liability in respect of the Presentation or any inaccuracy therein or omission therefrom which might otherwise arise is hereby expressly disclaimed.
- Certain statements contained in this Presentation may be statements of the Company's beliefs, plans and expectations about the future and other forward looking statements that are based on management's current expectations or beliefs as well as a number of assumptions about the Company's operations and factors beyond the Company's control or third party sources and involve known and unknown risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward looking statements. Forward looking statements contained in this Presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. There is no obligation to update or revise any forward looking statements, whether as a result of new information, future events or otherwise. You should not place undue reliance on forward looking statements, which speak only as of the date of this Presentation.









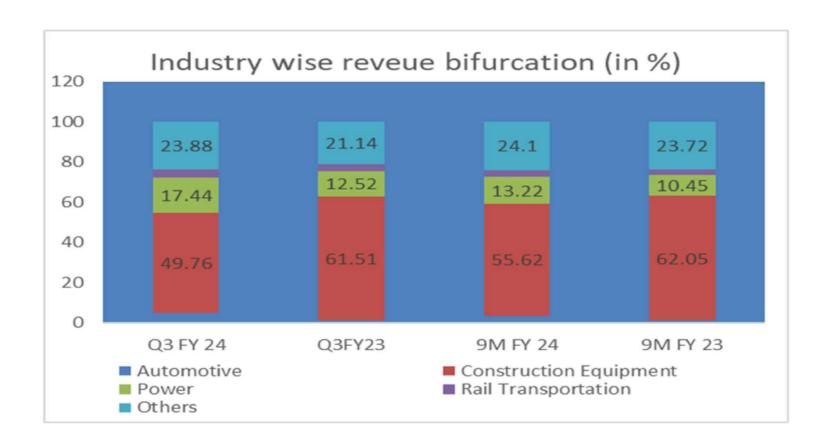


Key Indicators Key Financials

Updates

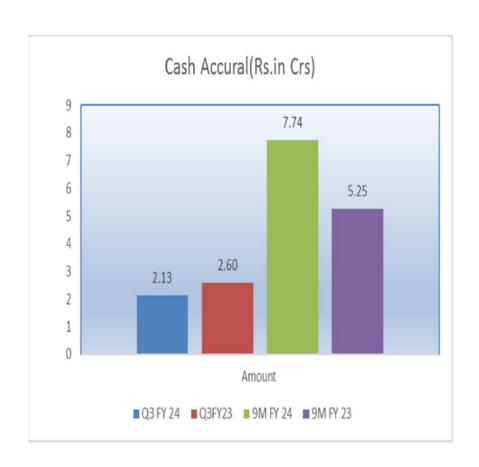
## **Key Indicators (1/2)**





# **Key Indicators (2/2)**







# **Key Financials (1/2)**



#### (Rs. in Crores)

Particulars	Q3 FY 24	Q3 FY 23	Change	9M FY 24	9M FY 23	Change	FY 23
REVENUE	31.42	36.13	-13.04%	105.53	100.33	5.18%	134.07
EBIDTA	2.48	3.05	-18.69%	8.90	6.24	42.63%	8.78
EBIDTA %	7.89%	8.44%		8.43%	6.22%		6.55%
PBT	1.48	1.97	-25.00%	5.79	3.09	87.38%	4.60
PBT %	4.71%	5.45%		5.49%	3.08%		3.43%
PAT	1.15	1.94	-41.00%	5.23	3.07	70.36%	4.90
PAT %	3.66%	5.37%		4.96%	3.06%		3.65%

# **Key Financials (2/2)**



	Q3 FY 24		Q3 FY 23		9M FY 24		9M FY 24		FY23	
Particular	Rs. in Cr	%								
Revenue from Operation	31.42		36.13		105.53		100.33		134.07	
Raw Material Consumed	17.69	56.30%	20.38	56.41%	60.05	56.90%	58.62	58.43%	77.12	57.52%
Change in WIP	-0.51	-1.62%	0.13	0.36%	-1.37	-1.30%	0.9	0.90%	1.45	1.08%
cogs	17.18	54.68%	20.51	56.77%	58.68	55.61%	59.52	59.32%	78.57	58.60%
Employee benefits Expenses	5.60	17.82%	5.14	14.23%	17.17	16.27%	14.68	14.63%	19.98	14.90%
Other Expenses	6.16	19.61%	7.43	20.56%	20.78	19.69%	19.89	19.82%	26.74	19.94%
Operating Expenses	28.94	92.11%	33.08	91.56%	96.63	91.57%	94.09	93.78%	125.29	93.45%
EBIDTA	2.48	7.89%	3.05	8.44%	8.9	8.43%	6.24	6.22%	8.78	6.55%
Other Income	0.13	0.41%	0.30	0.83%	0.66	0.63%	1.49	1.49%	1.8	1.34%
Interest and Finance Cost	0.48	1.53%	0.75	2.08%	1.82	1.72%	2.48	2.47%	3.15	2.35%
Cash Accruals	2.13	6.78%	2.6	7.20%	7.74	7.33%	5.25	5.23%	7.43	5.54%
Depreciation	0.65	2.07%	0.69	1.91%	1.95	1.85%	2.16	2.15%	2.83	2.11%
Profit Before Tax	1.48	4.71%	1.91	5.29%	5.79	5.49%	3.09	3.08%	4.6	3.43%
Tax Expenses	0.33	1.05%	0.13	0.36%	0.56	0.53%	0.02	0.02%	-0.3	-0.22%
Profit after Tax	1.15	3.66%	1.78	4.93%	5.23	4.96%	3.07	3.06%	4.9	3.65%

## **Updates**



- Export sales recorded a jump of 197% in Q3 FY24 as against Q3 FY23 and 157% in 9M FY24 as against 9M FY23
- Added a fiber laser (6KW) and a CNC bending machine in Q2 FY24.
- Existing debt was completely repaid in Q2 FY24 making it a debt free company.
- ➤ Company raised long term debt of Rs. 3 crores from bank in Q3 FY24.



# Thank You

### Rishi Laser Limited

612, Veena Killedar Industrial Area, 10/14 Pais Street, Byculla(W), Mumbai-400011. Tel. No.-022 23075677/23074585

Mail id: investors@rishilaser.com