

Octaber 24, 2018

IGAUSECT/10-18/09

Ta
National Stock Exchange of India Limited
Exchange Plaza, C - 1, Block G
Bandra Kurla Complex

Bandra - (E) Mumbai - 400 051

Symbal: INDIGO

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Department of Carparate Services

BSE Limited

Phiroze Jeejeebhou Towers

**Dalal Street** 

Mumbai - 400 001

Scrip Code: 539448

Dear Sir,

Sub: <u>Disclosure under Regulation 33 of the Securities and Exchange Board of India</u> (Listing <u>Obligations and Disclasure Requirements</u>) Regulations, 2015

The Board of Directors of InterGlobe Aviation Limited (the "Company") at its meeting held on Wednesday, October 24, 2018, has, inter-alia, approved the unaudited financial results for the quarter and half year ended September 30, 2018 and took on record the limited review report thereon.

In compliance with Regulation 33 and other applicable regulations of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the following:

- Unaudited financial results for the quarter ended September 30, 2018 along with press release;
- Statement of assets and liabilities as at September 30, 2018; and
- Limited review report issued by the Statutory Auditors thereon.

This is for your information and record.

Thanking you,

For InterGlobe Aviation Limited 100

Sanjay Gupta

Company Secretary and Chief Compliance Officer



## **Press Release**

High fuel cost, rupee depreciation and intense competition significantly impacted profitability. IndiGo reports a net loss of INR 6,521 million and EBITDAR of INR 2,204 million for the quarter ended September 2018.

Gurgaon, October 24, 2018: InterGlobe Aviation Ltd. ("IndiGo") today reported its second quarter fiscal year 2019 results

- Revenue from Operations of INR 61,853 million for the quarter ended September 2018, an increase of 16.9% compared to the same period last year
- EBITDAR of INR 2,204 million with EBITDAR margin of 3.6% for the quarter ended September 2018, compared to EBITDAR of INR 15,811 million with EBITDAR margin of 29.9% for the same period last year
- Net Loss of INR 6,521 million for the quarter ended September 2018 compared to a net profit of INR 5,516 million for the same period last year.
  - Higher fuel prices responsible for more than half of the profitability decline, remainder due to currency depreciation and lower yields
- Strong balance sheet with a total cash of INR 131,637 million including free cash of INR 44,175 million
- Significantly strengthened our route network added 5 new destinations and 35 new routes

#### **Profitability Metrics**

	Quarter ended				
Particulars (INR mn)	ticp 'IN	Scp 17	Change		
ERITDAR	2,204	15,811	-86.1%		
PBT	(9,881)	7,645	-229.2%		
PAT	(6,521)	5,516	-218.2%		

#### **Operational Metrics**

hallad to 1 and 5	Quarter ended					
"Particulars	Sep '18	Sep '17	Change			
ASK (billion)	19.5	15.1	+28.9%			
RPK (billion)	16.4	12.7	+29.7%			
Load Factor	84.5%	84.0%	+0.5 pts			

The Company's confounder and interim CEO, Mr. Rahul Bhatia said, "A viation in India is facing significant pressures from high fuel costs, rupee depreciation and intense competition, all of which have impacted our profitability this quarter. Despite this difficult environment, IndiGo remains well positioned thanks to our low cost structure and strong balance sheet. Along our journey to build the leading nationwide air transport network, we added 20 aircraft this quarter, entered an additional 5 cities and started 35 new routes. We now fly over 100 daily departures from each of the six metros. I would like to thank all the IndiGo team, who work relentlessly to create a world class airline for our customers."

## Revenue and Cost Comparisons

Total income for the quarter ended September 2018 was INR 65,142 million, an increase of 18.3% over the same period last year. For the quarter, our passenger ticket revenues were INR 52,852 million, an increase of 17.2% and ancillary revenues were INR 7,167 million, an increase of 12.8% compared to the same period last year.



	Quarter ended					
Particulars (INR mn)	Sep '18	Sep '17	Change			
Revenue from Operations	61.853	52.910	+16.9%			
Other Income	3,289	2,146	+53.3%			
Total Income	65,142	55,056	+18.3%			
RASK* (INR)	3.23	3.52	-8.1%			
Yield (INR/Km)	3.21	3.56	-9.7%			

<sup>\*</sup> Net of finance income of INR 2,195 million and INR 1,909 million for quarter ended Sep'18 and Sep'17 respectively

Total expenses for the quarter ended September 2018 were INR 75,023 million, an increase of 58.2% over the same quarter last year. CASK excluding fuel was INR 2.18, an increase of 13.5% over the same quarter last year. Our CASK excluding fuel was majorly impacted by the adverse movement in foreign exchange in the quarter. Excluding the impact of currency depreciation, our CASK excluding fuel increased by 2.3% over the same period last year.

THE TAX TO SEE	Quarter ended					
Particulars (INR mn)	Sep '18	Sep '17	Change			
Fuel Cost	30.355	16.473	+84.3%			
Other Costs excluding fuel	44,668	30,938	+44.4%			
Total Cost	75,023	47,410	+58.2%			
CASK* (INR)	3.74	3.01	+24.1%			
CASK ex fuel* (INR)	2.18	1.92	+13.5%			

<sup>\*</sup> Net of finance income of INR 2,195 million and INR 1,909 million for quarter ended Sep'18 and Sep'17 respectively

#### Cash and Debt

As of 30th September 2018, IndiGo bad a total cosh balance of INR 131,637 million compaising of INR 4d,175 million of free cash and INR 87,462 million of restricted cash.

The total debt as on 30<sup>th</sup> September 2018 was INR 26,411 million. The entire debt for IndiGo is aircraft related. IndiGo does not have any working capital debt.

## Network and Fleet

As of 30th September 2018:

- Fleet of 189 aircraft including 127 A320ceos, 50 A320neos and 12 ATRs; a net increase of 20 aircraft during the quarter
- Operated a peak of 1,294 daily flights including international operations during the quarter
- Service to 57 destinations including 9 international cities; added 4 domestic and 1 international destination during the quarter

#### Operational Performance

 For the period July-September 2018, the Company had a Technical Dispatch Reliability of 99.87%, on-time performance of 86.8% at four key metros and flight cancellation rate of 0.95%

## Future Capacity Growth

- Third quarter fiscal 2019 year over year capacity increase in ASKs is expected to be 35%
- Full year fiscal 2019 year over year capacity increase in ASKs is expected to be 30%

#### Awards and Accolades

- IndiGo was awarded the "Best Airline on On-Time Performance" at the third edition of ICONIC awards
- IndiGo was also awarded the "Best Domestic Budget Airline" at the Zee Business Travel Awards, 2018



#### Conference Call

The Company will conduct a live audio earnings call today, October 24 at 5 pm IST which will be available to the public on a listen only mode followed by Q&A session. The dial-in details are given below:

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Dial-in Numbers						
Mumbai	Primary Numb	per: +912	2 7115 8	212		
Local Access Number	Primary Numb	per: +91 7	045 6712	2 21		
Other Regions	USA:	1866746213	3 or	13233868721		
	UK:	0808101157	3 or	442034785524		
	Singapore:	8001012045	or	6531575746		
Ī	Hong Kong:	800964448	or	85230186877		
	Japan:	0053116111	0 or	81345899421		
Pre-register at the following URL and get your unique dial-in details for the call						
Diamond Pass	http://services.	.choruscall.in/d	liamondp	ass/registration?confirmationNumber=7851197		

#### About IndiGo

IndiGo to amongst the factor growing low cost curriers in the world, indiGo has a simple philosophy: offer lates that are low, flights that are on time, and a courteous, hassle-free travel experience. With its fleet of 177 Airbus A320 and 12 ATR aircraft as of 30th September 2018, the airline offered 1,294 peak daily flights during the quarter and connected 48 domestic destinations and 9 international destinations.

#### Disclaimer

This document may contain some statements on the Company's business or financials which may be construed as forward looking. The actual results may be materially different from these forward looking statements.



# BSR&Co.LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India

Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

Limited Review Report on the Statement of Unaudited Standalone Financial Results of InterGlobe Aviation Limited pursuant to the Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of InterGlobe Aviation Limited

- We have reviewed the accompanying Statement of Unaudited Standalone Financial Results ('the Statement') of InterGlobe Aviation Limited ('the Company') for the quarter ended 30 September 2018 and the year-to-date results for the period from 01 April 2018 to 30 September 2018, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', specified under Section 143(10) of the Companies Act, 2013. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards i.e. Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP Chartered Accountants

ICAI Firm Registration No.: 101248W/W-100022

Jiten Chopra

Partner

Membership No.: 092894

Place: Gurugram Date: 24 October 2018

#### InterGlobe Aviation Limited

CIN: L62100DL2004PLC129768

Regd Office: Central Wing, Ground Floor, Thapar House, 124 Janpath, New Delhi - 110 001, India Website: www.goindigo.in; e-mail: investors@goindigo.in; Tel: +91 9650098905; Fax: +91 11 4351 3200

Statement of Unaudited Standalone Financial Results for the quarter and half year ended 30 September 2018

L		(Rupees in millions, except for share data and if otherwise stated  Quarter ended Half year ended Year ended						
S.	Particulars		Quarter ended		Year ended			
No.		30 September 2018	30 June 2018	30 September 2017	30 September 2018	30 September 2017	31 March 2018	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
t.	Income			<b>[</b>				
	a. Revenue from operations	61,853 12	65,119 74	52,909 80	126,972 86	110,438 92	230,208 87	
	b. Other income	3.288.90	3,063.60	2.145 82	6,352 50	4,172 17	9,468 56	
	Total income	65,142.02	68,183.34	55,055.62	133,325,36	114,611.09	239,677,43	
2.	Expenses							
۷.	a. Aircraft fuel expenses	30,354.96	27,156 45	16,472.53	57.511.41	34,064.19	77,601 36	
	b Aircraft and engine rentals (net)	11,160.70	10,423.66	8,192 95	21,584 36	16,729 87	36,101 99	
	c. Purchases of stock-in-trade	335 09	318.92	294 38	654 01	612 05	1,238 76	
	d. Changes in inventories of stock-in-trade	(6 28)	5 10	14 35	(1 18)	34 39	12 65	
	c Employee benefits expense	7,728 81	6,535 66	6.004 06	14,264 47	11,846.83	24,550.22	
	f Finance costs	1,300 24	1,086 83	856 68	2,387 07	1,626.43	3,398 15	
	g. Depreciation and amortisation expense	1,819 71	1,552.65	1,025 26 1	3,372 36	2,008 67	4,368 77	
	h Foreign exchange loss (net) (Refer to Note 9)	3,353 82	2,461.06	460 43	5,814 88	394 79	516 17	
	i Other expenses (net)	18,975 73	18,329 60	14,089 61	37,305 33	28,405 15	60,622,59	
	Total expenses	75,022.78	67,869.93	47,410.25	142,892.71	95,722.37	208,410.66	
3.	Profit/ (loss) from operations before exceptional items and tax (1-2)	(9,880.76)	313.41	7,645.37	(9,567,35)	18,888.72	31,266,77	
4.	Exceptional items		-			-		
5.	Profit/ (loss) before tax (3+4)	(9,880.76)	313.41	7,645.37	(9,567.35)	18,888.72	31,266.77	
6.	Tax expense							
	a. Current tax	(70.08)	70.08	1,847.87	-	4,656 67	6,689 82	
	b. Deferred tax charge/ (credit)	(3,289,38)	(34.57)	281.94	(3.323.95)	605 03	2,153 21	
	Total tax expense/ (credit)	(3,359.46)	35.51	2,129.81	(3,323.95)	5,261.70	8,843.03	
7.	Profit/ (loss) for the period/ year (5-6)	(6,521.30)	277.90	5,515.56	(6,243,40)	13,627.02	22,423.74	
8.	Other comprehensive income	(=,=====,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(=,= ,		,,	
	items that will not be reclassified to profit or loss							
	- Remeasurements of defined benefit plans	5.91	46 14	(6 63)	52 05	(0.95)	3 84	
	- Income tax relating to above mentioned item	(2 06)	(16 12)	2 29	(18 18)	0 32	(1 33)	
	Other comprehensive income for the period/ year, net of tax	3.85	30.02	(4.34)	33.87	(0.63)	2.51	
4.	Lotal comprehensive income for the period/ year (7±8)	(6,517.45)	307.92	5,511.22	(6,209.53)	13,626.39	22,426.25	
10.	Paid-up equity share capital (face value of Rs. 10 each, fully paid)	3,844.07	3,844 07	3,840.70	3,844.07	3,840 70	3,844 07	
11.	Reserves excluding revaluation reserves as per balance sheet						66,930 39	
	Earnings/ (loss) per share (of Rs. 10 each) (Refer to Note 8): a Basic (Rs.)	(16.96)	0.72	15 [9	(16 24)	37 61	60 03	
	h Diluted (Ra)	(16.96)	0 72	15 15	(10 24)	37 32	39 <del>9</del> 0	
	See accompanying notes to the financial results							



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## InterGlobe Aviation Limited

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Statement of Assets and Liabilities as at 30 September 2018

SSETS  on-current assets roperty, plant and equipment apidal work-in-progress itangible assets under development imancial assets  (i) Investments  (ii) Loaus  (iii) Other financial assets come tax assets (net) ther non-current assets  urrent assets ventories nancial assets	Standalon As at 30 September 2018 (Unaudited)  56 947 98 499.54 499.54 10.05  1 25 8,147.90 4,900.48 914 67 3,495.14 75,304.44  3.335.00	45,347.56 294.20 440.53 30.70 1.27 6,831.34 8,195.22 386.39 3,451.22 64,978.43
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otal non-current assets  urrent assets  ventories  nancial assets	75,304.44	
urrent assets ventories nancial assets		64,978.43
ventories nancial assets	3 335 00	,
nancial assets	3 335 00	
	3,330.00	1,832 27
(i) Investments	37,822 92	63,439 12
(ii) Trade receivables	2,319 55	2,263 15
(iii) Cash and cash equivalents	4,967 08	6,706 28
(iv) Bank balances other than cash and cash equivalents, above	84,231 84	59,099 73
(v) Loans	2,139 32	1,914 95
(vi) Other financial assets	6,849 23	4,580 25
ther current assets	9,193 74	6,479 22
otal current assets	150,858,68	146,314.97
OTAL ASSETS	226,163.12	211,293.40
QUITY AND LIABILITIES		
	2 844 07	3,844 07
		,
		66,930 39
otal equity	61,618.97	70,774.46
abilities		
on-current liabilities	1	
nancial liabilities		
(i) Borrowings	· · · · · · · · · · · · · · · · · · ·	22,413 70
(ii) Other financial liabilities	· · ·	29,959.08
rovisions	1 ' 1	1,968.93
eferred tax liabilities (net)		3,695.25
ther non-current fiabilities		673.93
eferred incentives		20,578.19
otal non-current liabilities	99,668.00	79,289.08
urrent liabilities		
nancial liabilities		
	15,619.75	10,001.56
(ii) Other financial liabilities	12,993.82	15,472 83
• •	1 526 24	1,037.46
	127 51	127 51
	26,991 36	29,156 70
elerred incentives	7,617 47	5,438 80
	64,876.15	61,229.86
		211,293.40
otal current liabilities OTAL EQUITY AND LIABILITIES	220,103.12	41 L,473.40
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#### InterGlobe Aviation Limited

CIN- L62100DL 2004PLC129768

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(Rupees in millions, except for share data and if otherwise stated)

#### Notes:

- The above standalone financial results for the quarter and half year ended 30 September 2018 were reviewed by the Audit Committee at its meeting held on 23 October 2018 and were approved by the Board of Directors at its meeting held on 24 October 2018. The Statutory Auditors of InterGlobe Aviation Limited ("Company") have carried out limited review of the above results pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and have issued an unmodified review opinion
- 2. The income tax authority has assessed and revised the taxable income for various assessment years on account of disallowance of certain expenses, provisions, depreciation and/or adjustments, and in respect of the tax treatment of certain incentives received from the manufacturer with the acquisition of aircraft and engines. The Company has received favourable order from the final fact finding authority, Income Tax Appellate Tribunal ("ITAT") for Assessment Year 2007-08 against certain such disallowance and/or adjustments made by tax authority. However, the tax authority has filted an appeal before the Hon'hle High Court against the order of the ITAT. The Company believes, based on legal advice from counsel, that the view taken by the ITAT is sustainable in higher court and accordingly, no provision is required to be recorded in the books of account. The tim appears (production in the province (production of R. 6,346.42 as at 30 September 2018. This exposure is not of Rs. 1,017.24, which represents minimum alternate tax recoverable written on in the earner years.
- 3. Based on the "management approach" as defined in Ind AS 108 Operating Segments, the Chief Operating Decision Maker ('CODM') evaluates the Company's performance at an overall company level as one segment i e 'air transportation services' based on the nature of operations, the risks and rewards and the nature of the regulatory environment across the Company's network and the interchangeability of use of assets across the network routes of the Company Accordingly, the disclosures as per Regulation 33 (1)(e) read with Clause (L) of Schedule IV of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 are not applicable for the Company.
- 4 On 2 May 2018, the Board of Directors had recommended a final dividend of Rs 6 per equity share (face value of Rs 10 per equity share) for the financial year ended 31 March 2018, which has been approved by the shareholders in the Annual General Meeting held on 10 August 2018 Accordingly, Rs 2,780.54 including corporate dividend tax was appropriated as distribution to equity shareholders during the quarter ended 30 September 2018.
- 5. During the quarter ended 30 September 2018, the Company has paid Integrated Goods and Services Tax ("IGST") amounting to Rs. 496.21 under protest, on re-import of repaired aircraft, aircraft engines and other certain aircraft parts, to custom authorities and therefore as at 30 September 2018, cumulative amount paid under protest is Rs. 2,918.57. The Company, based on legal advice from counsel, believes that no IGST is payable on such re-import of repaired aircraft engines and other certain aircraft parts and accordingly, such amounts have been shown as recoverable.
- 6. During the quarter ended 30 September 2018, the Nomination and Remuneration Committee has granted 100,000 stock options to the eligible employee under InterGlobe Aviation Limited Employees Stock Option Scheme 2015 ("Scheme"), which are convertible into equivalent number of equity shares of Rs. 10 each as per the terms of the Scheme and grant letter
- With effect from 1 April 2018, the Company has adopted Ind AS 115, 'Revenue from Contracts with Customers' using the cumulative effect method which does not require comparative information to be restated in the above standalone financial results. The standard is applied retrospectively only to contracts that were not completed as at the date of initial application (i.e. 1 April 2018). There is no significant net impact on retained earnings as at 1 April 2018. Moreover, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue from operations and other related items in the standalone financial results of the Company.
- 8 Earnings/ (loss) per share is not annualized for the quarter ended 30 September 2018, 30 June 2018 and 30 September 2017 and half year ended 30 September 2018 and 30 September 2017

9 Foreign exchange loss (net), which were earlier included in other expenses, has now been shown as separate line item in above standalone financial results

(For and on behalf of the Board of Directors

Place : Gurgaon

Date: 24 October 2018

Rahul Bhatia

Director and Interim Chief Executive Officer

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