



Ref: STEX/SECT/2023

December 12, 2023

The Relationship Manager BSE Limited P. J. Towers Dalal Street, Fort Mumbai 400001 BSE Scrip Code: 500480	National Stock Exchange of India Limited Exchange Plaza, 5 th Floor Plot No. C/1, G Block, Bandra – Kurla Complex Bandra (East) Mumbai 400051 NSE Symbol: CUMMINSIND
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Sub.: Press Release

Dear Sir/ Madam,

We are enclosing herewith Press Release dated December 12, 2023 titled “Cummins India Limited in collaboration with Repos Energy launches DATUM, an innovative Fuel Management System for Diesel applications.” A copy of the Press Release with regards to the product launch is enclosed herewith.

Kindly note that pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Company’s policy on determining the materiality for disclosure of an event or information, the said event is not material.

However, Company voluntarily wishes to submit following additional details of the said product:

Sr. No.	Particulars	Details
1	Date of launch	December 12, 2023
2	Name of the product	DATUM – Smart Fuel Management System for diesel applications
3	Category of the product	After-market allied product
4	Whether caters to domestic/ international market	Domestic market*
5	Name of the countries in which the product is launched (in case of International)	Not applicable

(*As on the date of this filing)

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Cummins India Limited

Vinaya Joshi

Company Secretary & Compliance Officer

Encl.: As Above

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News Release



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December 12, 2023

Cummins India Limited in collaboration with Repos Energy launches DATUM, an innovative Fuel Management System for Diesel applications.

Bengaluru, India: Cummins India Limited (“Cummins”), one of the leading power solutions technology providers in the country, announced the launch of **DATUM (Data Automated Teller Ultimate Machine), an intelligent Fuel Management System**, in collaboration with Repos Energy at CII EXCON 2023, at Bengaluru International Exhibition Centre (BIEC). As a part of the collaboration, Cummins will market and distribute the DATUM range of products through its vast distribution network in India.

Currently, customers face multiple challenges while managing their fuel operations including cumbersome procurement processes, fuel pilferage and adulteration, high dead-mileage operations, and unbalanced diesel inventory. Managing fuel requirements for multiple sites through conventional and manual processes locks working capital, contributing to a higher Total Cost of Ownership (TCO) and lower profitability. DATUM addresses these customer challenges by offering a solution that enhances the visibility into the downstream diesel value chain, driving cost and operational efficiency for its users.

DATUM leverages sensors and digital technologies to provide real-time updates on fuel inventory and consumption across multiple installations. The safe and certified smart fuel storage solution enables remote monitoring of fuel levels, sends alerts when fuel level is low, and facilitates 24x7 doorstep delivery of diesel thereby enhancing the efficiency of operations while reducing its carbon footprint. The entire process from fuel ordering to payment and invoicing is digital. The customer benefits from reduced fuel procurement costs, improved management of diesel inventory, higher asset utilization, and assurance of quality and quantity of fuel consumed. This has shown a direct reduction of up to 10% in fuel costs, coupled with a significant improvement in operational uptime.

Commenting on the launch, **Vivek Malapati, Vice President, Distribution Business, Cummins India Limited**, said *“At Cummins, we believe that the path to environmental sustainability involves developing innovative, low to zero-emission solutions for tomorrow while powering the success of our customers through innovation and dependability today. The introduction of the DATUM range in collaboration with Repos marks a significant step in addressing the existing challenges faced by customers in managing fuel operations. Our collaboration with Repos Energy further strengthens our efforts to provide convenience, efficiency, and cost-effectiveness to our customers, helping them to do their bit for environmental sustainability and emission reduction efforts.”*

Speaking on the occasion, **Aditi Bhosale Walunj, Co-Founder, Repos Energy**, said, *"The Cummins and Repos partnership will catalyze a fuel distribution transformation across industries through the innovative solution of DATUM. This tech-enabled tool will enable end consumers to avail fuel delivery at their desired location with just a click on their phone. It will not only improve easy fuel accessibility for consumers but also help in structuring and organizing the fuel delivery industry. DATUM as a solution will improve fuel efficiency by cutting out losses and helping the world move towards a carbon-neutral future. With Cummins onboard, our intent to take this solution across industries and geographies is only bolstered."*

The DATUM range of products consists of different variants based on applications. Datum X is suitable for stationary genset application whereas DATUM Y and DATUM Z come with a dispenser and are suitable for fleet owners of diesel equipment and on-HW vehicles. To learn more about the DATUM range, [click here](#).

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Salient Features of DATUM Fuel Management Solution are:

- Reduced procurement costs.
- Zero fuel outages.
- Safe Handling of Fuel.
- Digitalization of diesel operations.
- Compatible with existing fuel storage systems.
- Automatic refueling with Doorstep delivery of Diesel.
- End-to-end visibility across the value chain.
- Right Quantity assurance with fuel sensor.
- Right Quality assurance with quality kits.

About Cummins India Limited:

Established in 1962 and headquartered in Pune, Cummins India Limited (**NSE: CUMMINSIND | BSE: 500480**) is one of the leading power solutions providers in the country. As the oldest and the largest entity within the Cummins Group in India, Cummins India Limited is involved in the power generation, aftermarket, and export businesses. The company has a strong manufacturing backbone and boasts of **six** state-of-the-art manufacturing plants, assembly, and distribution facilities. With over **480** customer touchpoints, the company is committed to powering the success of its customers and ensuring that its services and solutions are readily accessible. The company has **more than 3,000** employees who contribute their expertise and commitment to ensure Cummins India delivers on its mission of making people's lives better by powering a more prosperous world.

About Cummins Group in India:

Cummins Group in India is a leading provider of integrated power solutions for the industrial and automotive sectors. The Cummins Group operates in India through **sixteen** companies. With a wide-ranging portfolio, the group is engaged in designing, manufacturing, distributing, and servicing diesel and natural gas engines and powertrain-related component products, including filtration, after-treatment, turbochargers, fuel systems, controls systems, air handling systems, transmissions, and electrified power systems. Further with the recent acquisition of Meritor, Cummins Group has expanded its portfolio in India to include drivetrain, mobility, braking, aftermarket, and electric powertrain solutions for commercial vehicles, and industrial markets. The Cummins Group has a remarkable presence with **22** manufacturing plants, and assembly and distribution facilities, and employs **over 10,000** employees in India.

About Repos Energy:

Repos Energy is the brainchild of Chetan Walunj and Aditi Bhosale Walunj. The duo, founders of Repos Energy, recognized the challenges in fuel logistics, particularly theft, and spillage, and seized the opportunity to offer door-to-door diesel services nationwide. Backed by Mr. Ratan Tata, the six-year-old startup has achieved significant milestones, operating in over 220 cities with more than 1,500 partners and 2,500+ Repos Mobile Petrol Pumps. The company, self-funded and resilient during crises, has garnered recognition by winning the National Startup Award in the Energy Distribution category at Startup India Innovation Week, earning praise during a virtual event attended by PM Narendra Modi.