

Date: May 9, 2024 SE/2024-25/12

,	
The General Manager	The National Stock Exchange India Ltd.
<b>Corporate Relation Department</b>	Listing Department
BSE Limited	Exchange Plaza
Phiroze Jeejeebhoy Towers	Bandra Kurla Complex
14 <sup>th</sup> Floor, Dalal Street	Bandra (East)
Mumbai 400 001	Mumbai 400 051
Scrip Code: 534804	Scrip Code: CARERATING

Dear Sir/ Madam,

To,

# SUB: PRESS RELEASE AND INVESTOR PRESENTATION FOR THE QUARTER ENDED MARCH 31, 2024

Please find enclosed herewith the Press Release and Investor Presentation of CARE Ratings Limited for the quarter ended March 31, 2024 as per the requirement of Regulation 30 and Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the above on record.

Thanking you,

Yours faithfully,

For CARE Ratings Limited

Nehal Shah Company Secretary & Compliance Officer

Encl: As Above

#### **CARE** Ratings Limited

4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022. Phone: +91-22-6754 3456 • Email: care@careedge.in • www.careedge.in



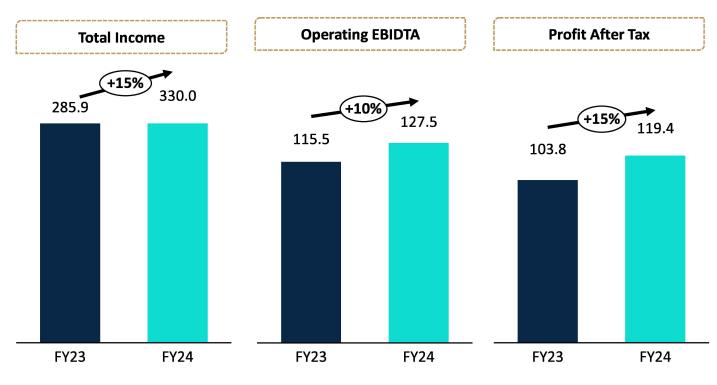
### Investor Release: 9<sup>th</sup> May 2024, Mumbai

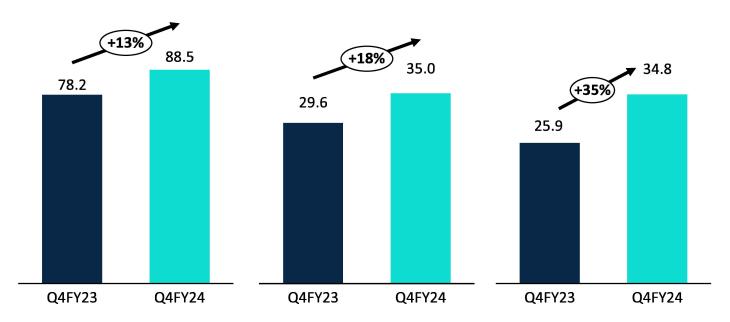
#### CARE Ratings Limited (NSE: CARE, BSE: 534804)

The Board of Directors of CARE Ratings Limited have declared its audited financial results for quarter & full year ended 31<sup>st</sup> March 2024.

#### **STANDALONE FINANCIAL HIGHLIGHTS**

Rs. In Crs.







In FY24, the Indian economy demonstrated resilience amidst various challenges, including weak external demand, geopolitical uncertainties, and weather-related adversities. Despite these obstacles, the GDP growth remained robust, estimated at a healthy 7.6%. This growth trajectory was significantly supported by the government's capital spending initiatives, leading to a double-digit expansion of gross fixed capital formation at 10.2% YoY.

Furthermore, the fiscal year saw notable developments in fundraising activities. Corporate bond issuances witnessed a substantial increase of 19%, reaching Rs 10.2 lakh crore in FY24. In parallel, the issuance of commercial papers (CPs) remained stable, maintaining a level of Rs 13.8 lakh crore.

Bank credit offtake remained healthy, recording a growth of 16.3% in FY24, compared to 15% in the previous year. Sustained demand in the services and personal loans segment contributed significantly to this growth trajectory. However, a slight moderation was observed in credit growth to the NBFC segment (15.3% in FY24 versus 29.9% in FY23) and personal loans (17.7% versus 21%). This moderation can be attributed to increased risk weightage by banks for credit disbursement to these segments.

In contrast, credit to the industry showcased improvement, increasing to 8.5% in FY24 from 5.6% in FY23. Particularly noteworthy is the uptick in credit to large enterprises, which constitute a significant share (72%) of total industrial credit. Credit to large enterprises rose to 7% in FY24 compared to 3.1% in the previous year.

# Commenting on the results for Q4 & FY24, Mehul Pandya, Managing Director & Group CEO of CareEdge, said:

"The income from operations of our Company rose 14% in FY24 on a Standalone basis as the initial ratings business continued to witness strong growth. The EBITDA margin remained robust at 45% for FY24. Our other income increased on back of better yield on deposits. Notwithstanding the increase in employee cost for Talent management, our PAT on a Standalone basis improved by 15%, while on a Consolidated basis, it was up by 20% in FY24.

The Consolidated income from operations grew 19%, aided by the increase in the ratings and non-ratings income. The Consolidated EBITDA margin for FY24 came in strong at 34%.

We reiterate that our financial performance should be assessed on an annual basis rather than quarter-on-quarter. Nevertheless, our Company on a Standalone basis recorded a healthy YoY growth of 10% in income from operations for Q4 FY24. The Consolidated income from operations also recorded a YoY growth of 16% for Q4 FY24.

I am happy to share that The Board of Directors has recommended a final dividend of Rs. 11/- per share (of Rs. 10/- face value) which will take the total dividend declared for the year to Rs. 18/- per share.





#### Some of the key new initiatives:

CARE ESG Ratings Ltd. to function as a Category I ESG Ratings Provider after having received approval from SEBI on May 2, 2024.

CareEdge shall offer Sovereign Credit Ratings & Global Scale Rating of Debt Securities through its subsidiary incorporated in IFSC Gift City.

CARE Ratings (Africa) Private Limited signed an MoU with African Peer Review Mechanism (APRM) in the area of Credit Ratings.

In conclusion, while the Indian economy stands comfortably compared to its peers, we must remain vigilant of challenges posed by volatile commodity prices and geopolitical uncertainties. By navigating these challenges prudently, we can ensure sustained growth and prosperity for our nation.

At CareEdge, we stand ready to confront the challenges ahead with unwavering determination, and our commitment to excellence has never been stronger. In order to strengthen our brand presence in the market, we have embarked on an extensive outreach campaign. We are confident that our initiative for all round improvement and transformation shall help the group remain firmly on the growth path.





#### About Us

CareEdge is a knowledge-based analytical group offering services in Credit Ratings, Analytics, Consulting and Sustainability. Established in 1993, the parent company CARE Ratings Ltd. (CareEdge Ratings) is India's second-largest rating agency, with a credible track record of rating companies across diverse sectors and holding leadership positions in high-growth sectors such as BFSI and Infra. The wholly-owned subsidiaries of CareEdge Ratings are (I) CARE Analytics & Advisory Private Ltd (previously known as CARE Risk Solutions Pvt. Ltd.), (II) CARE ESG Ratings Ltd., (previously known as CARE Advisory Research and Training Ltd.) and (III) CareEdge Global IFSC Ltd. CareEdge Ratings' other international subsidiary entities include CARE Ratings (Africa) Pvt. Ltd. in Mauritius, CARE Ratings South Africa (Pty) Ltd., and CARE Ratings Nepal Ltd.

#### **Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

### For further information, please contact

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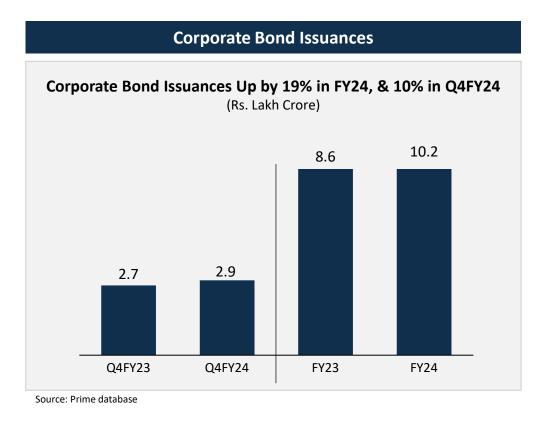
# **CARE Ratings Limited**

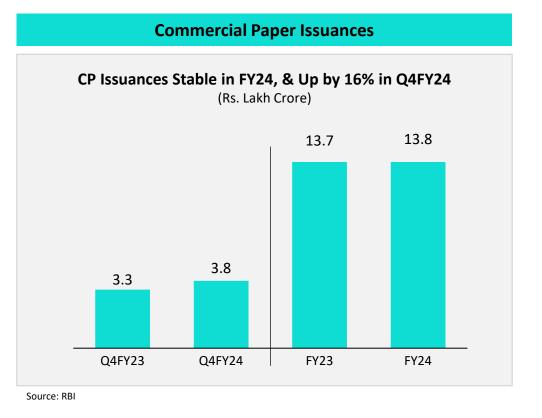
**Investor Presentation** 



# Macro-Economic Indicators



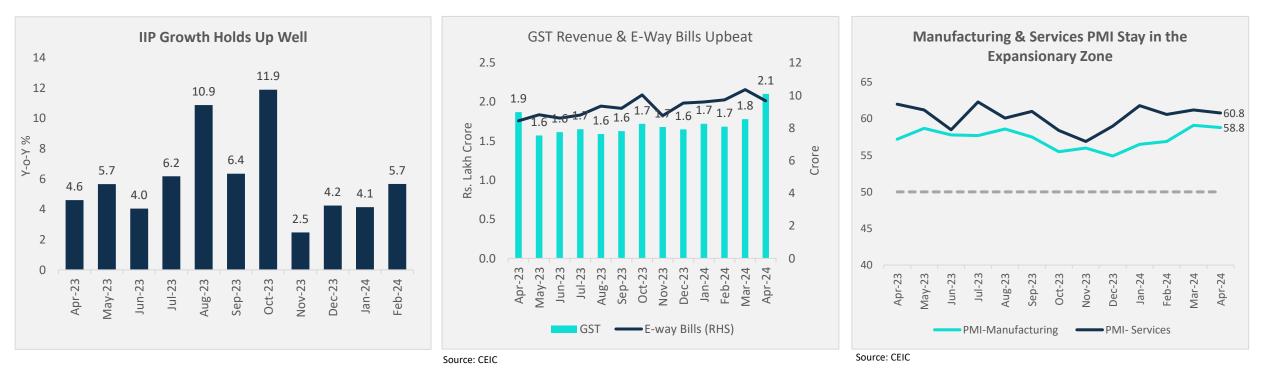




Corporate Bond issuances were up by 19% in FY24 (y-o-y); Also, the issuances were higher by 10% (y-o-y) in Q4FY24.

Commercial paper issuances remained stable in FY24 (y-o-y) and were up by 16% (y-o-y) in Q4FY24.

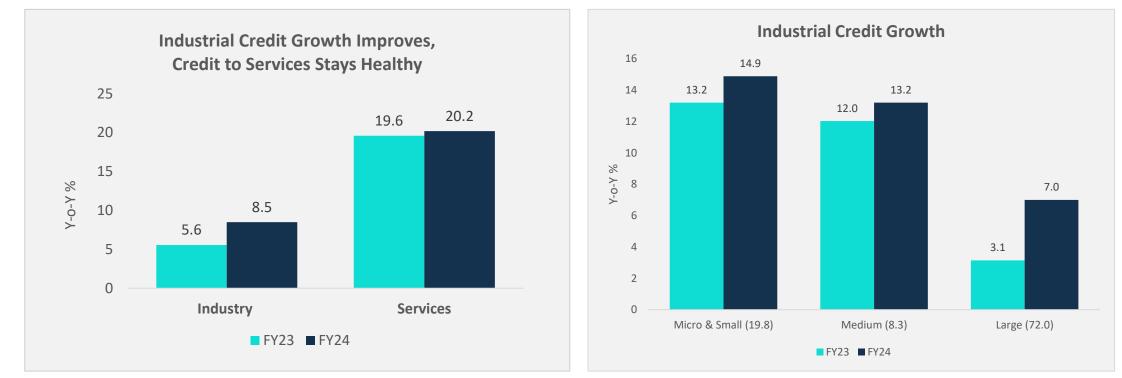




- GST collections and E-way bills recorded healthy growth in FY24 rising by 11.7% and 16.1%, respectively.
- Both manufacturing and services PMI continued to stay in the expansionary zone signaling optimism.

## **BANK CREDIT OFFTAKE**



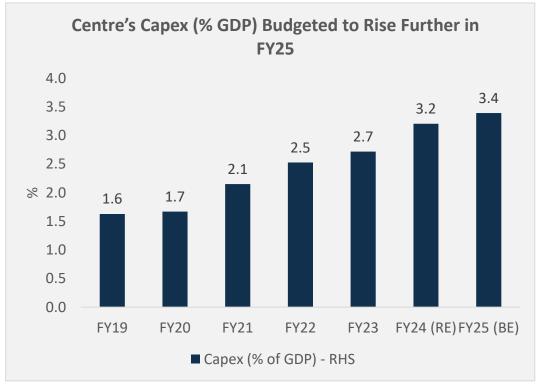


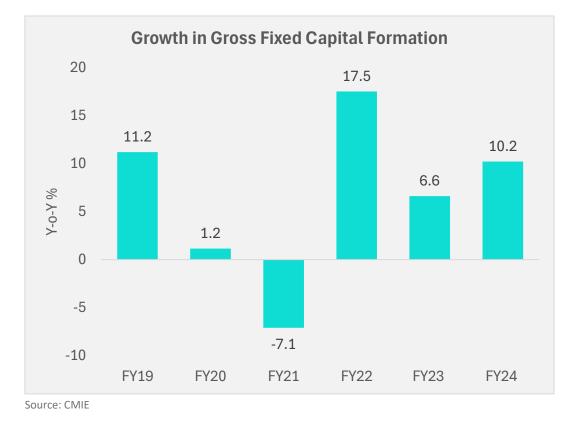
Source: RBI; Note: Data for FY24 excludes the impact of the merger of a non-bank with a bank.

- Personal loans and services segment continued to lead the overall credit offtake with growth of 17.7% and 20.2%, respectively.
- However, some moderation was witnessed in the credit growth to the NBFC segment (15.3% in FY24 Vs 29.9% in FY23) and personal loans (17.7% Vs 21%). This is due to the increase in bank's risk weightage for credit disbursement to both these segments.
- Credit to industry improved to 8.5% in FY24, with credit to large industries rising to 7% in FY24 as against 3.1% last year.

## **GOVERNMENT CAPEX FOCUS CONTINUES**







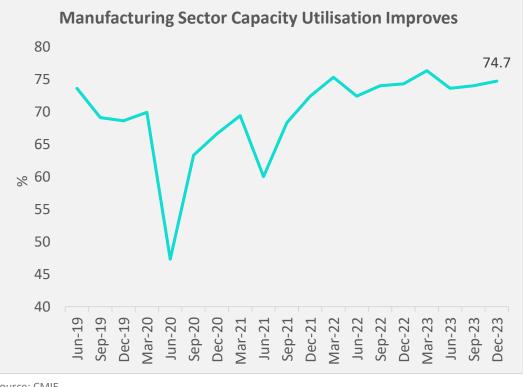
Source: CEIC; CareEdge Calculations

Centre's capex (% of GDP) is budgeted to rise to 3.4% in FY25 from 3.2% in FY24 (RE) indicating improvement in quality of expenditure.

Gross Fixed Capital Formation increased by an upbeat 10.2% in FY24 mainly led by strong government capex.







Source: CMIE

Source: CMIE

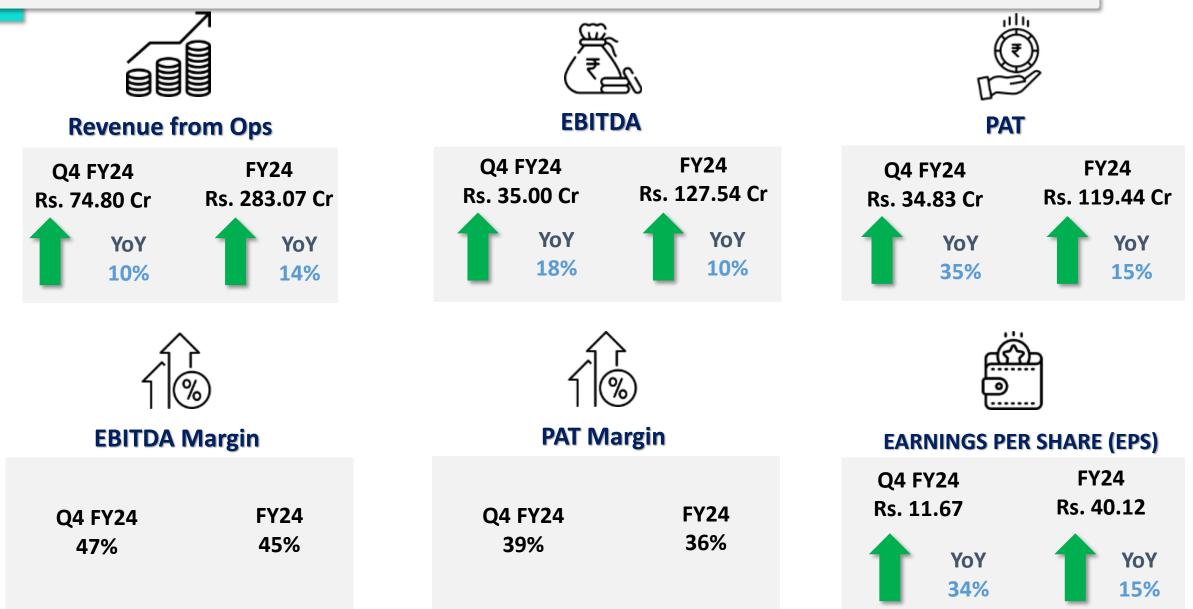
- New investment announcements more than doubled sequentially to Rs 11.4 lakh crore in the final quarter of FY24 led by the private sector.
- Private sector's growing intent to invest and manufacturing sector capacity utilization levels rising above the long-term average signal optimism for the investment scenario.



# Financials

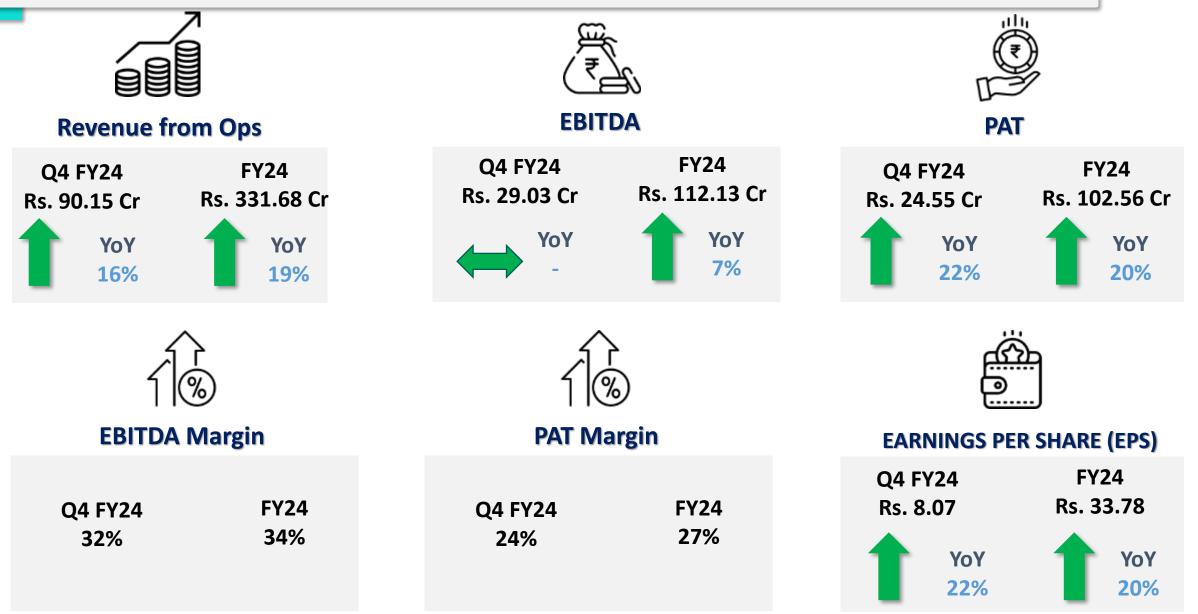
## **STANDALONE: Q4 & FY24 KEY HIGHLIGHTS**





## CONSOLIDATED: Q4 & FY24 KEY HIGHLIGHTS







Duefit and Lose (De. Cue)	Standalone			Consolidated		
Profit and Loss (Rs. Crs)	FY24	FY23	YoY	FY24	FY23	YoY
Total Operating Income (TOI)	283.07	248.84	14%	331.68	278.99	19%
Other Income	46.96	37.11	27%	46.69	37.94	23%
Total Income	330.03	285.95	15%	378.37	316.93	19%
Total Expenses	168.15	147.80	14%	231.75	191.18	21%
EBITDA (TOI - Op. Exp.)	127.54	115.50	10%	112.13	105.05	7%
EBITDA (%)	45%	46%		34%	38%	
Profit Before Tax	161.88	138.15	17%	146.63	125.75	17%
Profit Before Tax (%)	49%	48%		39%	40%	
Profit After Tax	119.44	103.81	15%	102.56	85.46	20%
Profit After Tax (%)	36%	36%		27%	27%	
Basic EPS (Rs. Per Share)	40.12	35.00		33.78	28.17	



Standalone			Consolidated		
Q4FY24	Q4FY23	YoY	Q4FY24	Q4FY23	YoY
74.80	68.05	10%	90.15	77.51	16%
13.67	10.13	35%	10.29	10.37	(1%)
88.47	78.18	13%	100.44	87.88	14%
42.17	43.01	(2%)	64.24	53.79	19%
35.00	29.55	18%	29.03	29.04	(0%)
47%	43%		32%	37%	
46.30	35.17	32%	36.19	34.09	6%
52%	45%		36%	39%	
					220/
		35%			22%
	74.80 13.67 88.47 42.17 35.00 47% 46.30	Q4FY24Q4FY2374.8068.0513.6710.1388.4778.1842.1743.0135.0029.5547%29.5547%43%46.3035.1752%45%	Q4FY24Q4FY23YoY74.8068.0510%13.6710.1335%88.4778.1813%42.1743.01(2%)35.0029.5518%47%43%18%46.3035.1732%52%45%35%	Q4FY24       Q4FY23       YoY       Q4FY24         74.80       68.05       10%       90.15         13.67       10.13       35%       10.29         88.47       78.18       13%       100.44         42.17       43.01       (2%)       64.24         35.00       29.55       18%       29.03         47%       43%       29.03       32%         46.30       35.17       32%       36.19         52%       45%       35%       24.55	Q4FY24Q4FY23YoYQ4FY24Q4FY2374.8068.0510%90.1577.5113.6710.1335%10.2910.3788.4778.1813%100.4487.8842.1743.01(2%)64.2453.7935.0029.5518%29.0329.0447%43%18%32%37%46.3035.1732%36.1934.0952%45%35%24.5520.16



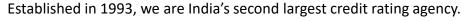
# About Us

## **ABOUT US**





Who Are We



With an established presence in the credit ratings industry, we are now leveraging and diversifying into knowledge-based analytical businesses like Research and Advisory, Sustainability and Analytics.



We are a professionally managed company with diverse shareholding.



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### What We Offer

Ratings

Track record of servicing diverse sectors, with leadership positions in high-growth sectors such as BFSI and Infra.

Profitable operations in Mauritius and Nepal.



Advisory

Providing high-quality research and advisory, including sustainability services.



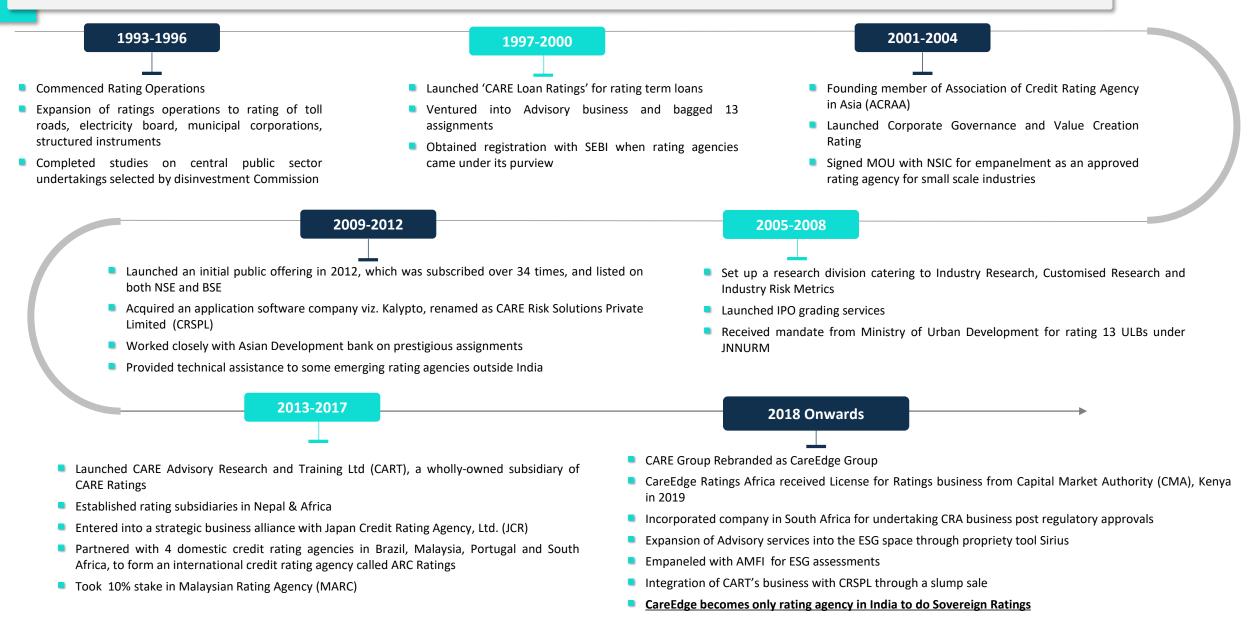
Analytics

Over 15 years of experience in providing Risk & Compliance solutions.

Serving the financial markets for over three decades

## **CareEdge Journey**

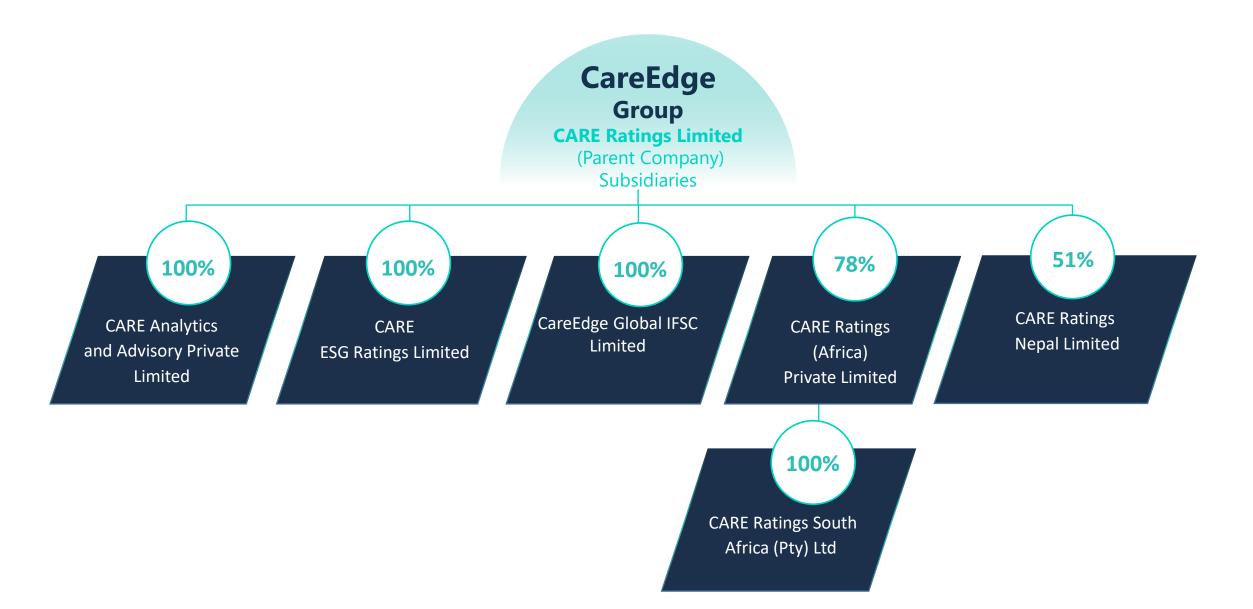






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## **CareEdge Ratings - India**

- India's second largest credit rating agency with a track record of rating companies belonging to diverse sectors
- CareEdge Ratings plays a pivotal role in developing the financial markets through its credit ratings





Corporate Sector

sector

Rating



**Rating of** 

**REITs/InvITs** 

Resolution

Plan

Structured Finance



Infra EL Ratings



Recovery Rating

## **CareEdge Ratings – Africa**

#### (Subsidiary of CARE Ratings Ltd. with 78% stake)

- Provides ratings for various instruments such as Bonds, Debentures, Commercial Paper, Bank Deposits, Structured Finance, bank loans. Also issues rating for insurance companies, channel partner evaluation and SMEs in Mauritius
- Established the new entity in South Africa; Application for CRA license is underway

### **CareEdge Ratings – Nepal**

(Subsidiary of CARE Ratings Ltd. with 51% stake)

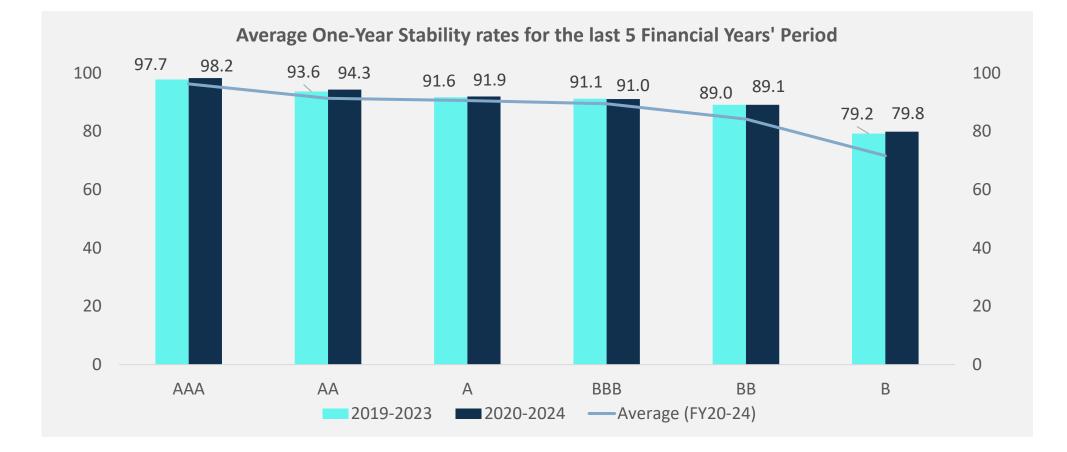
Covers the rating of issuers including rating of debt instruments, IPO Grading, Fund Management Quality Ratings, Issuer Rating, Bank loans & facilities, Insurance Companies

## **CareEdge ESG Ratings**

(100% Subsidiary of CARE Ratings Ltd.)

Approval received from SEBI to function as a Category I ESG Ratings Provider on May 2, 2024



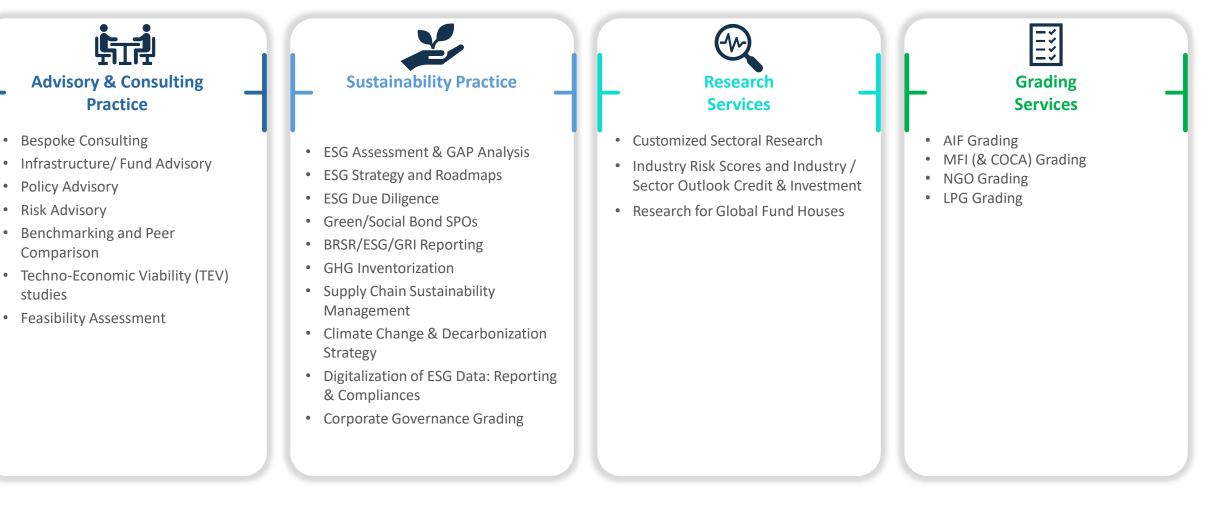


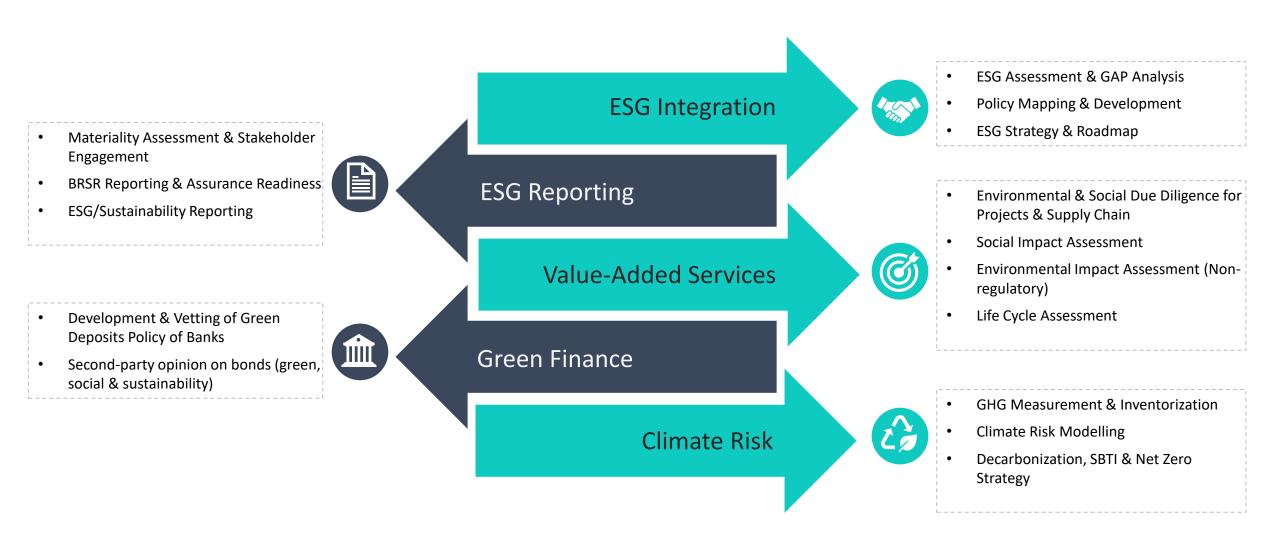
## **ADVISORY & CONSULTING SERVICES**

studies



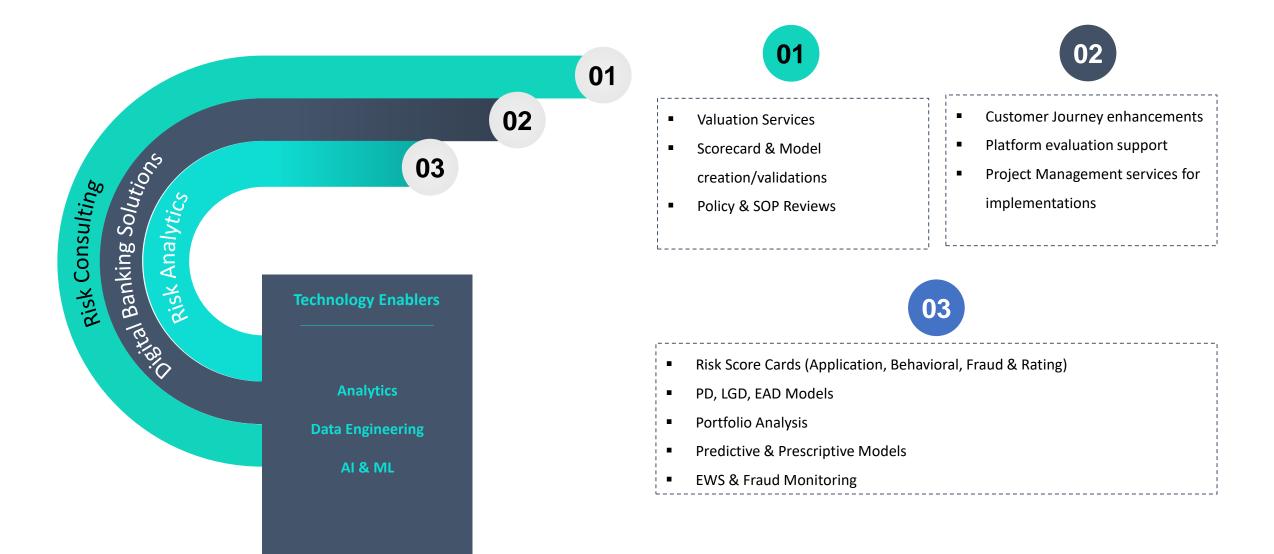
**Excellence in Quality, Comprehensive, Timely Delivery** 





## **ANALYTICS CONSULTING**

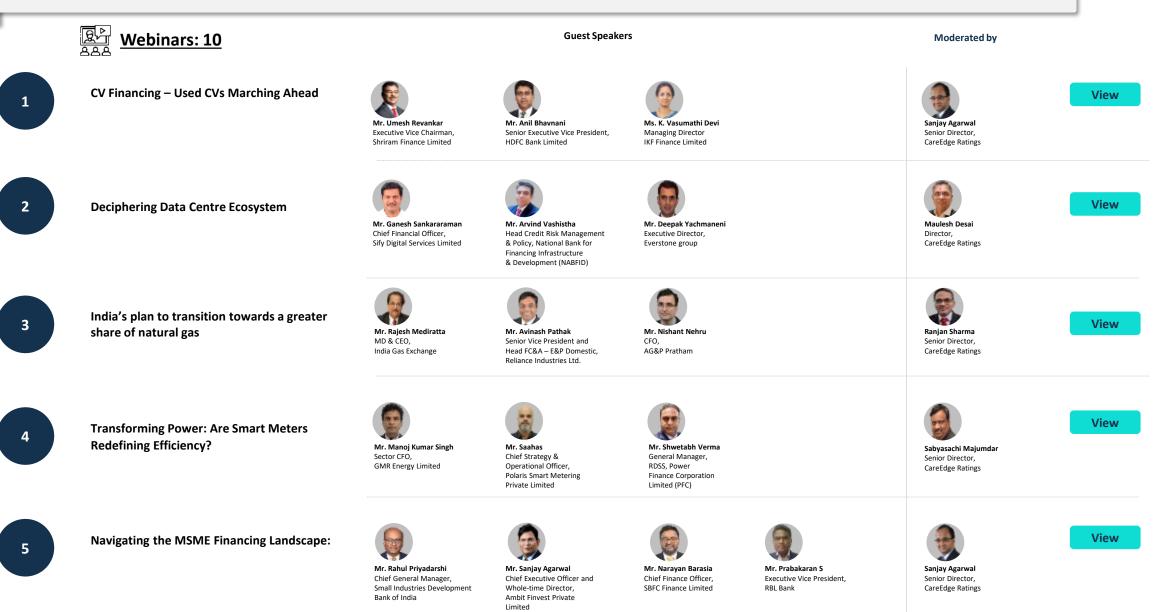






# Summary of Outreach Activities

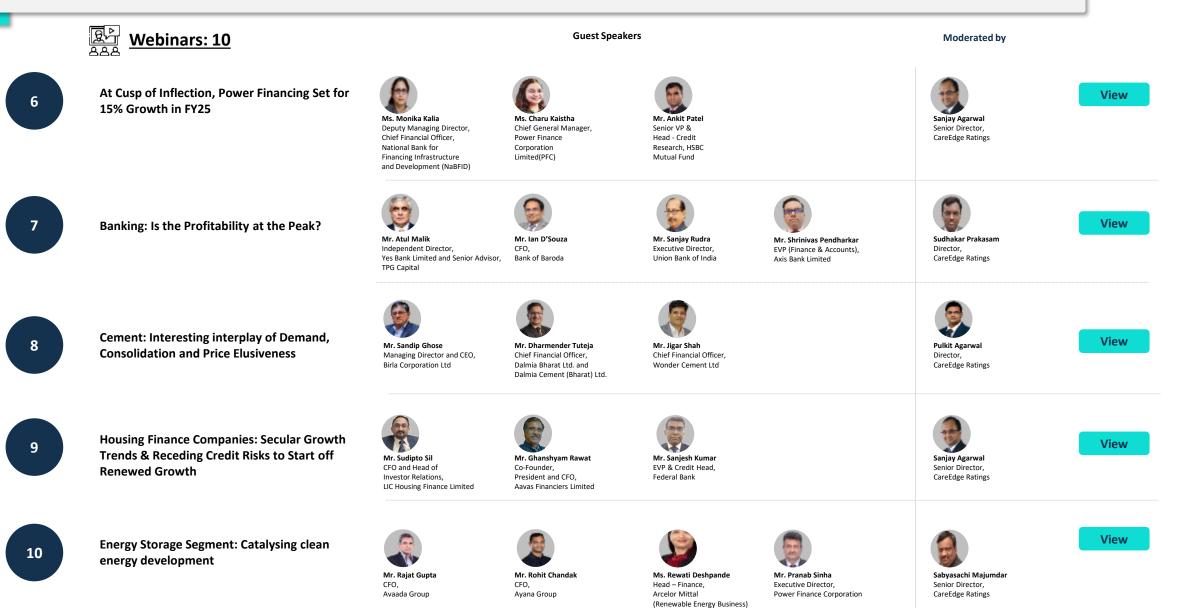
		For Q4 FY24	For FY24
	Reports Published	81	329
Ŷ	Webinars	10	26
	Knowledge Sharing & Speaker Forums	33	110
	Media coverages	947	2310
r de la constante de la consta	Opinion pieces published in Media	07	26
	TV interviews	06	17
66 99	Individual Interactions & Quotes in Media	306	837



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In partnership with the Mauritius Institute of Directors, CareEdge Ratings Africa hosted its second ESG Summit on January 30. The summit served as a crucial forum for sharing insights, engaging in debates, and exchanging views on climate change in Mauritius with diverse stakeholders including policymakers, regulators, and private enterprises. Najib Shah, Chairman of CareEdge Group, delivered a keynote speech, and a fireside chat featured Mehul Pandya, MD & CEO of CareEdge Group. Saurav Chatterjee, CEO of CareEdge Ratings Africa, participated in a panel discussion on 'Financing Mechanisms for Achieving NetZero 2030'.



- CareEdge as Knowledge Partner
- 1. The Indian Federation of Green Energy (IFGE) hosted its 4th India Green Energy Awards in Delhi on February 21, 2024. The event was honoured by the presence of Shri Nitin Gadkari, the Honorable Minister of Road Transport and Highways, along with Shri Rameswar Teli, the Honorable Minister of State for Petroleum and Natural Gas & Labour and Employment. CareEdge served as the Knowledge Partner for this esteemed occasion. During the event, Sabyasachi Majumdar, Senior Director at CareEdge Ratings provided insightful perspectives on energy transition.
- CareEdge was the knowledge partner for 'The MSME Banking & NBFC Excellence Awards' organized by The Chamber of Indian Micro Small & Medium Enterprises.





### Knowledge Sharing Forums & Speaker Invitations

- 1. Mehul Pandya, MD & Group CEO of CareEdge, participated in a panel discussion at the Mint India Investment Summit 2024 in Mumbai on March 29-30. The summit was attended by the Honourable Finance Minister Nirmala Sitharaman, senior officials from the Finance and Commerce Ministries, along with numerous esteemed professionals and dignitaries over the two days.
- 2. Mehul Pandya, MD and Group CEO of CareEdge, was the keynote speaker at the International Conference of Advances in Theories, Research and Practices in Management. The event was organised by GLS University, Ahmedabad, on March 23.
- 3. CareEdge MD & CEO Mehul Pandya wrote a column in The Economic Times on the interim Budget on Jan 3
- 4. Sachin Gupta, Chief Rating Officer, wrote on the importance of consistent government actions in promoting economic growth in Mint on February 19.
- 5. Sachin Gupta, Chief Rating Officer, provided expert insights on India's interim Budget on ET Now's Leaders of Tomorrow' programme.





### Knowledge Sharing Forums & Speaker Invitations

- 6. Revati Kasture, Executive Director, was invited for a panel discussion by Inspire 360 Leadership Summit on 'Gearing of India's Financial Sector towards 30 trillion USD Economy by 2047' on January 25.
- 7. Rajani Sinha, Chief Economist, shared insights on inflation and likely rate cuts in a discussion with ET Now.
- 8. Rajani Sinha, Chief Economist, participated as a panelist in FICCI Maharashtra's post-budget virtual session on "Decoding Union Budget 2024-25" on February 2.
- Nehal Shah, Head of Legal, Compliance and Secretarial at CareEdge Ratings, was invited as a Guest Speaker by the Institute of Company Secretary of India to share insights on SEBI LODR Disclosures on March 24.
- 10. Sanjay Agarwal, Senior Director, spoke to Business Today TV on the RBI cracking the whip on NBFCs and fintech firms.
- 11. Rajashree Murkute, Senior Director, contributed to a panel discussion on 'Unlocking India's Domestic Corporate Green Bond Market,' hosted by The Centre for Energy Finance at the Council on Energy, Environment, and Water on January 16.
- 12. Swati Agrawal, President of CAAPL, was a speaker at Assocham's International Conference to discuss 'Sustainability – Financial Accounting and Reporting', on February 26
- 13. Abhisheik Vishwakarma, President, CAAPL (Analytics), was a panelist at the International Conference BankTech Asia Colombo Series on March 21.





# Top Reports:

Press release - CareEdge Ratings estimates India's data centre capacity to double in three years	View
Asset Quality of Scheduled Commercial Banks to Stay Benign in FY25	View
Natural Gas: Import Dependency Expected at Around 45% by FY26	View
Diamond Exports Set to Hit 5-Year Low in FY24; Profits Suffer as Prices Fall	View
Hotels to See 9-11% Revenue Growth in FY25, Third Straight Year of Growth in Current Upcycle	View
Credit-Deposit Ratio Continues to Hover Around the 80% Mark	View
Monthly First-Year Life Insurance Premiums Strong in Feb due to Group Single Premiums; YTD Numbers Turn Flat	View
Affordable Housing Finance Set to Grow 30% in FY24-25	View
Energy Storage: Pumped Storage to Take High Ground in Near Term	View
Recovery Rate Reduces for Q3FY24, while Timelines Continue to Rise	View
India's Financial Conditions Improves Around the Year End	View
Banks' Loans to NBFCs Move at Brisk Pace, while MF Exposure Subdued	View
Retail Asset Securitisation - On Track to Cross Rs 2L Cr in FY24	View
Interim Union Budget 2024-25 - CareEdge Analysis	View

## **CSR ACTIVITIES – FY24**



 Automatic Wheelchairs provided to Paraplegic Rehab Center supporting the best aftercare and rehabilitation of the Armed Forces of India (Army, Navy & Air Force) who are medically boarded out.

- 58 underprivilege kids are beneficiaries of 'SweetCARE' project catering to Juvenile Diabetes
- Donated Cardiac specialty ambulance to Golden Hour Foundation
- 3 Kidney transplant surgeries funded through Apex Kidney Foundation



- Farmers beneficiaries of Agriculture Farm development training on New age techniques Through LAFTI Foundation
- Promoting young Women entrepreneurs impacted by the pandemic to get trained in the production of household items, and tailoring and marketing- Through LAFTI Foundation
- Primary education of 434 girls funded through project Nanhi Kali
- Student beneficiaries of our Knowledge on Wheels, Samutkarsh Abhyasika: Study Center & Book
  Bank -Projects conducted through Seva Sahyog



- **29** pediatric cardiac surgeries funded through Prashanti Medical Services and Research Foundation & Sri Sathya Sai Health & Education Trust
- **60** women covered under the Sustainable Livelihood and Entrepreneurship Development of Rural Women through Kamarajar Education Trust
- **750 expecting mothers from** Virudhunagar district benefitted through the **Iron Lady Project run by** Kamarajar Education Trust **to provide** health kits for balancing the vitamin deficiencies in pregnant women







This presentation and the accompanying slides (the "Presentation"), which have been prepared by **CARE Ratings Ltd.** (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.



Company :	Investor Relations Advisors :		
Ratings · Analytics · Consulting · Sustainability	${ m SGA}^{ m Strategic \ Growth \ Advisors}$		
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www.careratings.com	www.sgapl.net		

# Thank You!

#### About Us

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#### **CARE Ratings Limited**

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