RICO AUTO INDUSTRIES LIMITED

REGD. & CORP. OFFICE : 38 KM STONE, DELHI-JAIPUR HIGHWAY, GURUGRAM - 122001, HARYANA (INDIA) EMAIL : rico@ricoauto.in WEBSITE : www.ricoauto.in TEL. : +91 124 2824000 FAX : +91 124 2824200 CIN : L34300HR1983PLC023187

RAIL:SEC:2023

November 16, 2023

| BSE Limited | National Stock Exchange of India Limited |
|----------------------------|---|
| Phiroze Jeejeebhoy Towers | Exchange Plaza, |
| Dalal Street | 5 th Floor, Plot No.C/1, G Block |
| Mumbai - 400001 | Bandra-Kurla Complex |
| | Bandra (E) |
| | Mumbai - 400 051 |
| | |
| Scrip Code - 520008 | Scrip Code - RICOAUTO |

Sub : Earnings Release

Dear Sir/Madam,

In continuation to our letter dated 8th November, 2023, enclosed herewith a copy of Earnings Release issued by the Company on Unaudited Financial Results for the quarter and half year ended 30th September, 2023.

Thanking you,

Yours faithfully, for **Rico Auto Industries Limited**

B.M. Jhamb Company Secretary FCS : 2446

Encl : As above



EARNINGS RELEASE

Gurugram, Haryana: Rico Auto Industries Ltd (NSE: RICOAUTO; BSE: 520008)

RICO is an established and reputed engineering group focused on the automobile industry. We manufacture and supply world class high precision and fully machined components & assemblies both aluminum and ferrous - to leading OEMs across the Globe for Electric Vehicles, Electrified Vehicles and ICE Engine. Our multiple fully integrated production facilities are equipped to offer complete spectrum of services from designing of components to development of tools, casting and precision machining and assembly of auto components. We have strong in-house R&D Capabilities. The result of this exemplary service is the strong customer relationships we share with the most prestigious names in the Global Automotive industry. We have continued to remain a preferred supplier. RICO continually works towards adopting the latest technologies & achieving the highest levels of efficiency, productivity - so as to sustain growth and deliver consistent value to both customers and stakeholders.

New Business:

- Won Business with Peak Annual Value of INR 140 crs. with Program Value of INR 699 crs. during Q2 FY24.
- Won Business with Peak Annual Value of INR 197 crs. with Program Value of INR 897 crs during H1 FY24.

Financial Highlights (Unaudited)

| | | | | | ₹ in Crore |
|-------------------|--------|--------|--------------|--------|--------------|
| Particulars | Q2FY24 | Q1FY24 | Change (QoQ) | Q2FY23 | Change (YoY) |
| Total Revenue | 437 | 437 | -0.2% | 507 | -13.9% |
| EBITDA | 51 | 48 | 5.8% | 53 | -4.7% |
| EBITDA Margin | 11.6% | 10.9% | 66 bps | 10.5% | 112 bps |
| Net Profit | 8 | 6 | 49.6% | 13 | -37.9% |
| Net Profit Margin | 1.9% | 1.3% | 64 bps | 2.7% | -74 bps |
| EPS (in Rs) | 0.62 | 0.41 | 51.2% | 0.99 | -37.4% |

Standalone Q2FY24

| Quarterly (YoY) | Total Revenue | Domestic Sales | Exports |
|-----------------|---------------|-----------------------|-----------|
| Q2FY24 | 437 | 326 [75%] | 111 [25%] |
| Q2FY23 | 507 | 372 [74%] | 133 [26%] |

| Quarterly (QoQ) | Total Revenue | Domestic Sales | Exports |
|-----------------|---------------|----------------|-----------|
| Q2FY24 | 437 | 326 [75%] | 111 [25%] |
| Q1FY24 | 437 | 310 [71%] | 127 [29%] |

Standalone H1FY24

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| Particulars | H1FY24 | H1FY23 | Change (YoY) |
|-------------------|--------|--------|--------------|
| Total Revenue | 874 | 981 | -10.9% |
| EBITDA | 98 | 97 | 1.4% |
| EBITDA Margin | 11.3% | 9.9% | 137 bps |
| Net Profit | 14 | 22 | -35.4% |
| Net Profit Margin | 1.6% | 2.2% | -60 bps |
| EPS (in Rs) | 1.03 | 1.60 | -35.6% |

| ΥοΥ | Total Revenue | Domestic Sales | Exports |
|--------|---------------|----------------|-----------|
| H1FY24 | 874 | 636 [73%] | 238 [27%] |
| H1FY23 | 981 | 719 [73%] | 262 [27%] |

Consolidated Q2FY24

| | | | | | ₹ in Crore |
|-------------------|--------|--------|--------------|--------|--------------|
| Particulars | Q2FY24 | Q1FY24 | Change (QoQ) | Q2FY23 | Change (YoY) |
| Total Revenue | 557 | 538 | 3.6% | 597 | -6.7% |
| EBITDA | 57 | 54 | 5.8% | 57 | 0.2% |
| EBITDA Margin | 10.3% | 10.1% | 21 bps | 9.6% | 71 bps |
| Net Profit | 6 | 6 | 12.8% | 8 | -16.1% |
| Net Profit Margin | 1.2% | 1.1% | 9 bps | 1.3% | -13 bps |
| EPS (in Rs) | 0.50 | 0.42 | 19.0% | 0.58 | -13.8% |

| Quarterly (YoY | Total Revenue | Domestic Sales | Exports |
|----------------|---------------|-----------------------|-----------|
| Q2FY24 | 557 | 429 [77%] | 128 [23%] |
| Q2FY23 | 597 | 464 [78%] | 134 [22%] |

| Quarterly (QoQ) | Total Revenue | Domestic Sales | Exports |
|-----------------|---------------|----------------|------------|
| Q2FY24 | 557 | 429 [77%] | 128 [23%] |
| Q1FY24 | 538 | 410 [76%] | 128 [24 %] |

Consolidated H1FY24

| Particulars | H1FY24 | H1FY23 | Change (YoY) |
|-------------------|--------|--------|--------------|
| Total Revenue | 1,095 | 1,165 | -6.0% |
| EBITDA | 112 | 109 | 2.6% |
| EBITDA Margin | 10.2% | 9.4% | 85 bps |
| Net Profit | 12 | 16 | -23.3% |
| Net Profit Margin | 1.1% | 1.4% | -25 bps |
| EPS (in Rs) | 0.92 | 1.18 | -22.0% |

| ΥοΥ | Total Revenue | Domestic Sales | Exports |
|--------|---------------|----------------|-----------|
| H1FY24 | 1,095 | 839 [77%] | 256 [23%] |
| H1FY23 | 1,165 | 901 [77%] | 264 [23%] |

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Investor Relations Contact

S-Ancial Technologies Pvt. Ltd

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Rico Auto Industries Ltd

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Forward-looking statements

All statements included or incorporated by reference in this presentation, other than statements or characterizations of historical fact, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by us. Although Rico Auto Industries Limited believes that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Any forward-looking statement speaks only as of the date on which such statement was made, and Rico Auto Industries Limited undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. No assurance can be given that actual results, performance or achievement expressed in, or implied by, forward looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

Rico Auto Industries Limited