

Yuken India Limited

Presentation for the period ended 31st December 2018



2nd February 2019



Disclaimer

- This presentation contains forward-looking statements that involve risks and uncertainties. When used in this Presentation, the words “anticipate”, “believe”, “estimate”, “expect”, “intend”, “will” and other similar expressions as they relate to the Company and / or its business are intended to identify such forward-looking statements.
- The Company undertakes no obligation to update or revise any forward looking statements, whether as a result of new information, future events, or otherwise. Actual results, performance or achievements could differ materially from those expressed or implied in such forward looking statements.

Yuken India Limited – Financial Highlights

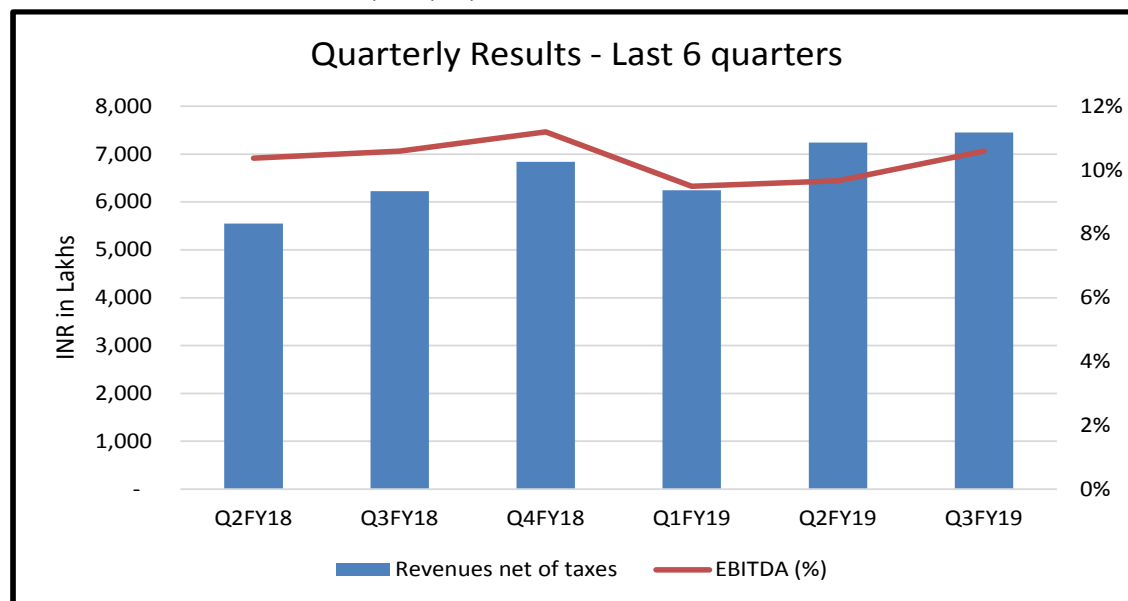


Quarterly Results - Last 6 quarters

INR in Lakhs	Q2FY18	Q3FY18	Q4FY18	Q1FY19	Q2FY19	Q3FY19
Revenues net of taxes	5,552	6,229	6,838	6,243	7,240	7,454
Growth (%)*	-2%	41%	36%	33%	30%	20%
EBITDA	576	660	766	593	700	790
EBITDA (%)	10%	11%	11%	9%	10%	11%
PBT	348	396	474	363	466	551
PBT (%)	6%	6%	7%	6%	6%	7%
PAT	227	265	301	255	346	403
PAT (%)	4%	4%	4%	4%	5%	5%
EPS - Basic	1.89	2.21	2.51	2.13	2.88	3.36

* Growth is calculated in comparison to revenue of same period in previous year.

Source: Financial results declared by Company.



Key events in FY19

- The Joint Development Project was launched in July by Brigade and has received good response. During the quarter, an amount of Rs.249 lacs has been received towards the share of Yuken in the JDA.
- The company is operating at optimum capacity since quarter ending Jun 18.
- Capacity expansion is in progress, but is delayed due to late deliveries of machines. New machines are likely to be installed and commissioned over Q4 of FY 19 and Q1 of FY20..
- New Order Intake is in excess of 40 % with strong growth witnessed across all industrial segments.
- Mobile hydraulic ventures showing strong traction in the market.
- Foundry operations have started generating Net profits in the last two quarters.

Yuken India Limited – Financial Highlights

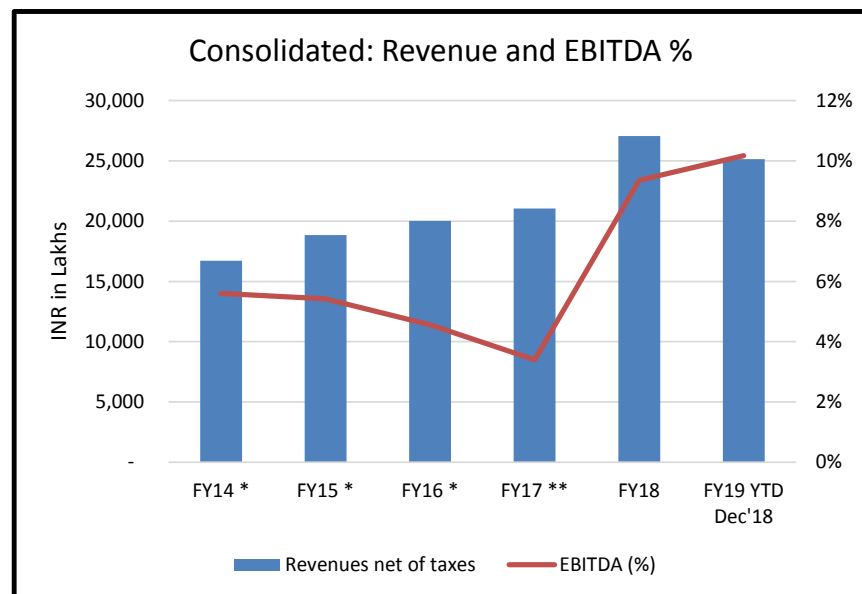
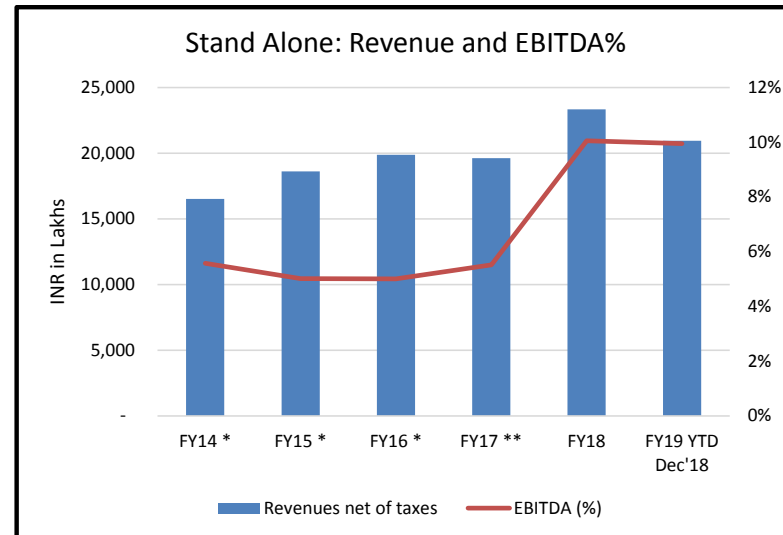


Standalone Financial Results

INR in Lakhs	FY14 *	FY15 *	FY16 *	FY17 **	FY18	FY19 YTD Dec'18
Revenues net of taxes	16,512	18,610	19,869	19,615	23,321	20,938
<i>Growth (%)</i>	6%	13%	7%	-1%	19%	27%
EBITDA	921	933	994	1,083	2,344	2,082
<i>EBITDA (%)</i>	6%	5%	5%	6%	10%	10%
PBT	114	57	31	66	1,321	1,380
<i>PBT (%)</i>	1%	0%	0%	0%	6%	7%
PAT	254	73	3	79	869	1,004
<i>PAT (%)</i>	2%	0%	0%	0%	4%	5%
EPS - Basic	2.11	0.61	0.03	0.66	7.24	8.37

* Includes the results of the foundry business, which has been demerged effective 1 October 2016

** Includes results of the foundry business for the period 1 April 2016 to 30 September 2016.



Consolidated Financial Results

INR in Lakhs	FY14 *	FY15 *	FY16 *	FY17 **	FY18	FY19 YTD Dec'18
Revenues net of taxes	16,712	18,845	20,011	21,044	27,060	25,150
<i>Growth (%)</i>	5%	13%	6%	5%	29%	31%
EBITDA	937	1,022	913	716	2,532	2,559
<i>EBITDA (%)</i>	6%	5%	5%	3%	9%	10%
PBT	55	45	-140	-491	1,163	1,504
<i>PBT (%)</i>	0%	0%	-1%	-2%	4%	6%
PAT	84	17	-200	-501	716	1,153
<i>PAT (%)</i>	1%	0%	-1%	-2%	3%	5%
EPS - Basic	0.70	0.14	-1.67	-4.18	5.96	9.61

* Includes the results of the foundry business, which has been demerged effective 1 October 2016

** Includes results of the foundry business for the period 1 April 2016 to 30 September 2016.

Thank You