



ABM KNOWLEDGEWARE LIMITED

SEI CMMI Level 5 | ISO 20000-1:2018 | ISO 9001:2015 | ISO 27001:2013 Compliant Software & Services Company

Registered Office : ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai - 400 050, INDIA.

Tel. : +91 22 4290 9700 Fax : +91 22 4290 9701 www.abmindia.com CIN - L67190MH1993PLC113638

Ref: ABMHO/CSD/BSE/SG/0158

Date: 31/01/2024

To,
The Listing Department,
Bombay Stock Exchange Ltd.
Floor 2nd, P J Towers,
Dalal Street, Fort,
Mumbai- 400 001.

Ref: ABMKNOWLEDG: 531161

Sub: Announcement under Regulation 30 of SEBI (LODR), Regulations, 2015

Dear Sirs,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith a copy of the Earning Release for the Quarter and nine months ended 31st December, 2023.

Kindly take the above on your record.

Thanking You,

Yours faithfully,

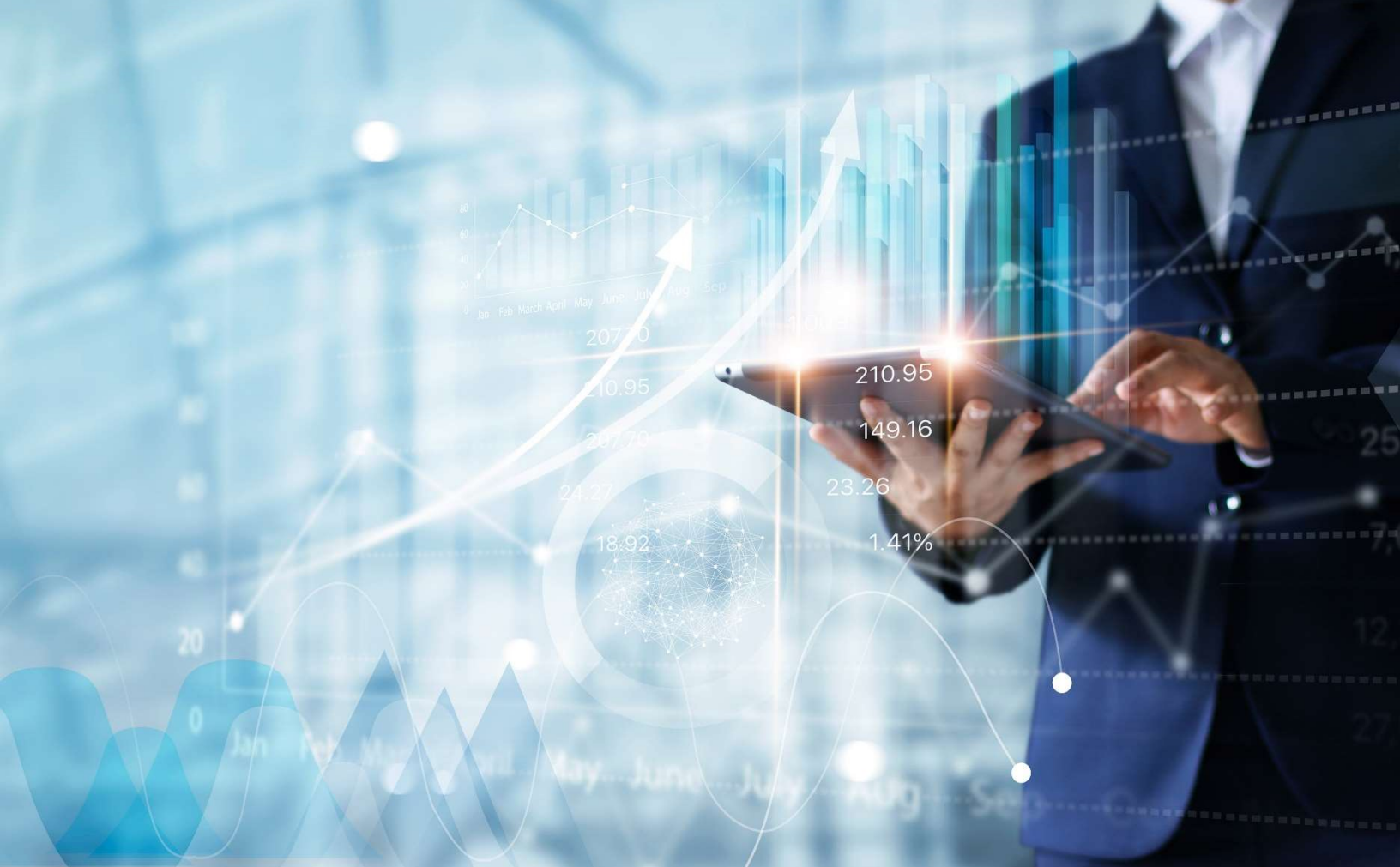
For ABM Knowledgeware Limited

SARIKA
ABHIJIT
GHANEKAR
Date: 2024.01.31
19:46:38 +05'30'

Digitally signed by
SARIKA ABHIJIT
GHANEKAR
Date: 2024.01.31
19:46:38 +05'30'

(Sarika Ghanekar)
Company Secretary

Encl: a/a



Earnings Release
Mumbai, January 31, 2024



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Software & Services Company

Registered Office: ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai -
400050, INDIA.

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Analysis Of The Financial Results

ABM Knowledgeware Limited (BSE 531161) 'ABM' is one of the few Information Technology (IT) services companies operating in the niche of e-government since 1998. ABM has also forayed into Cybersecurity and Agritech. ABM announced its results on January 31, 2024, for the Quarter ended December 31, 2023.

Financial highlights

- Revenue for nine months stood at ₹ 64.60 crores
- Revenue for quarter stood at ₹ 20.86 crores
- EBITDA at ₹ 3.73 crores
- Consolidated PAT at ₹ 2.53 crores
- Gross & Net Profit Margin for the quarter 23% & 12% respectively
- Earnings per share (EPS) at ₹ 1.27

Performance of Subsidiary:

- ABM's Cloud-based Cybersecurity subsidiary InstaSafe Technologies Private. Ltd. posted results for nine months ended Dec-23:
 - Revenue - Rs.9.05 crores
 - Profit – 0.56 crores

The performance is impacted due to inordinate delays in the realisation of some project revenues due to factors out of ABM's control. Efforts are being made to realise the same.

Significant Achievements:

1. ABM is featured on ET Edge Insights



The intersection of AI & civil infrastructure

Artificial Intelligence / By Prakash B Rane / December 8, 2023



In the field of civil engineering, AI is a driving force for innovation, efficiency and sustainability



Prakash B Rane
Founder & Managing
Director
ABM Knowledgeware Ltd.

Addressing Labour Shortages

The lack of labour and a need to accelerate the industry's low productivity levels are reasons enough to compel the construction industry to invest in AI and information science. According to a McKinsey report, construction corporations may boost productivity by 50% using information and predictive analysis. The use of AI and machine learning will better organise machinery and labour across multiple jobs.

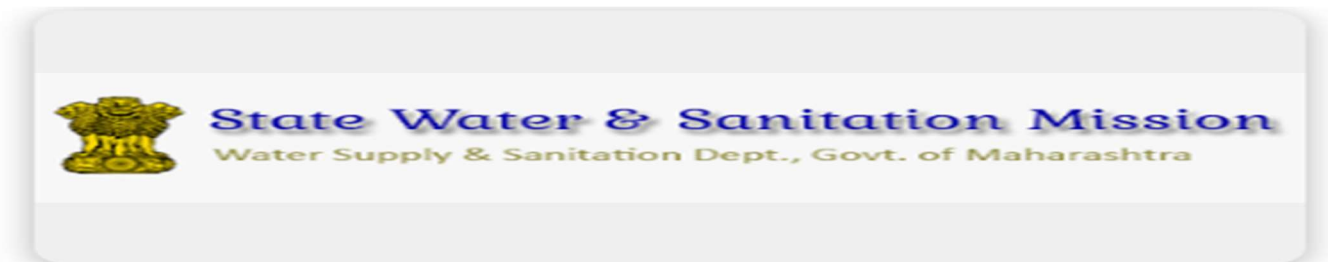
Artificial Intelligence has transformed the traditional way in which it used to be undertaken. Now with its influence, most work tends to be smarter and resourceful. Similarly, in the field of civil engineering, AI is a driving force for innovation, efficiency and sustainability. With AI's ability to analyse vast

datasets, optimise designs and predict outcomes, it is poised to influence the way in which we plan, design and forecast an infrastructure project.

2. Best Tech Award by Economic Times:



3. IoT Deployment With Implementation Of Centralized IoT Platform:



The State Water and Sanitation Mission (SWMS) of the Water Supply and Sanitation Department, Government of Maharashtra, has awarded ABM Knowledgeware Ltd (in consortium) the contract of IoT Deployment with the Implementation of a Centralized IoT platform for Jal Jeevan Mission Projects. The IoT-enabled solution comprises of 4 components; Sensors, Networking, Cloud and Applications. The implementation period is 26 weeks and 5 Years of O&M. The envisaged benefits of this project across the state are to improve the success rate of water supply schemes, increase transparency, accountability, and equitable water access to citizens, and reduce operational costs, extend the life of water supply schemes and elevate customer satisfaction. This contract is in line with diversification initiatives by ABM into promising areas like Water Management.

Media contact:

Corporate Communication:

Email id: corporatecommunication@abmindia.com