

15th February, 2024

To,

BSE Limited

PJ Towers, Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (East)
Mumbai – 400 051

Scrip code : 532707

Trading Symbol : DYNPRO

Dear Sir,

Sub : Presentation on the Unaudited Financial Results for the Quarter ended December 31, 2023

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a presentation on the Unaudited Financial Results of the Company for the Quarter ended December 31, 2023 for the results announced on 14th February, 2024.

The aforesaid presentation is also being hosted on the website of the Company, www.dynemic.com in accordance with the Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Please take the same on record.

Thanking you,

Yours faithfully,

For Dynemic Products Limited



Varsha Mehta
Company Secretary

Encl : As above

DYNEMIC PRODUCTS LTD.

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Sola, Ahmedabad - 380 060, Gujarat, INDIA. Tel. : +91-79-27663071/76,
E-mail : info@dynemic.com, Website : www.dynemic.com
CIN : L24100GJ1990PLC013886

Unit - I : 6401, 6402, 6415, 6416, 6400, 6400/1, GIDC Estate, Ankleshwar - 393 002.
Unit - II : 3709/6, 3710/1, 3710/3, GIDC Estate, Ankleshwar - 393 002.
Unit - III: D-3/3/1, GIDC Estate, Dahej - 392 130.

Dynemic Products Limited

Investor Presentation

Q3 2023-24

Disclaimer

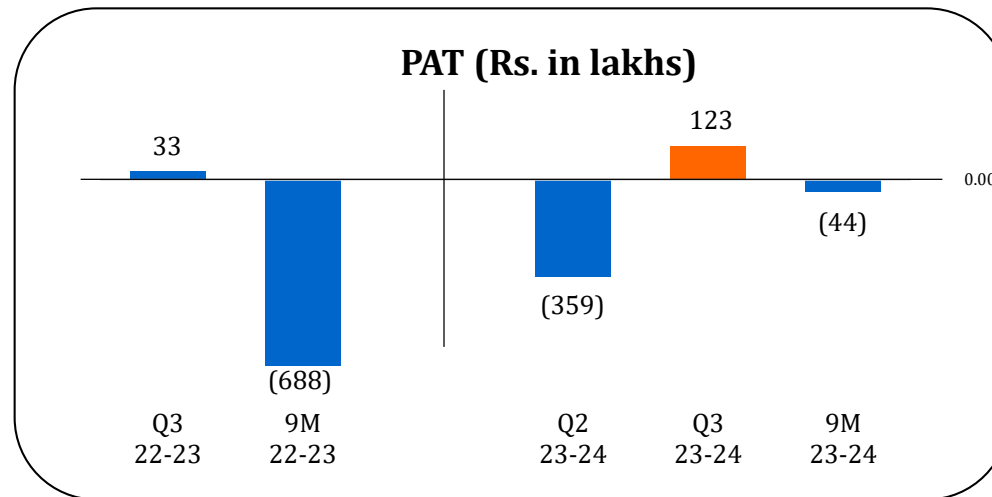
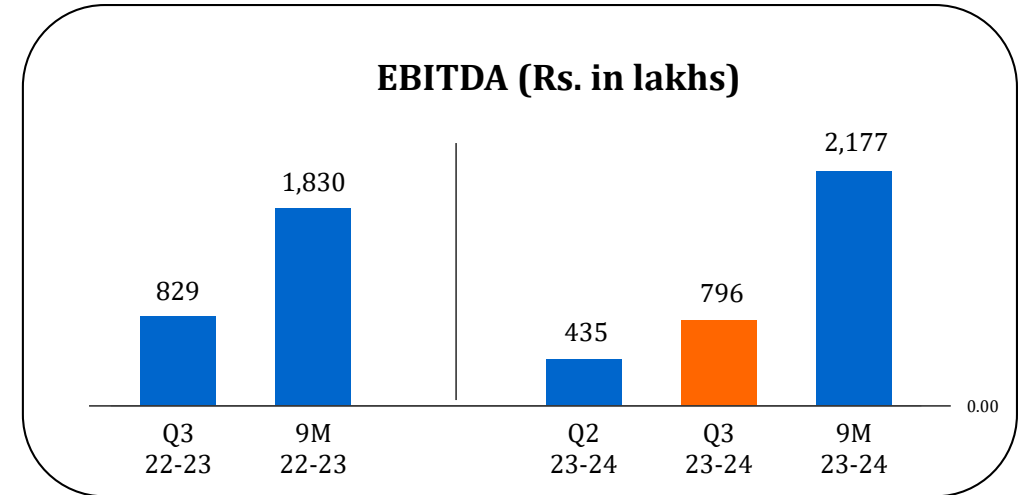
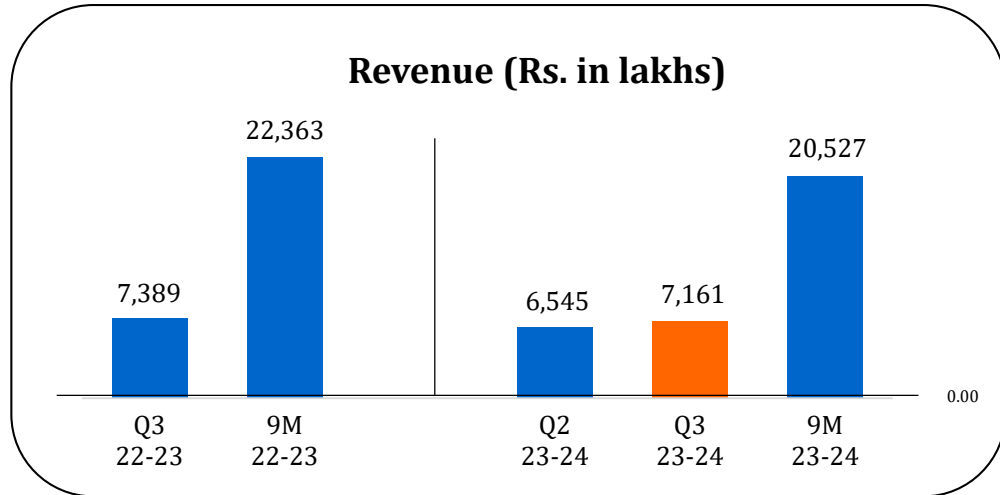
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This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations. While due care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner.

Quarterly comparison (Consolidated)



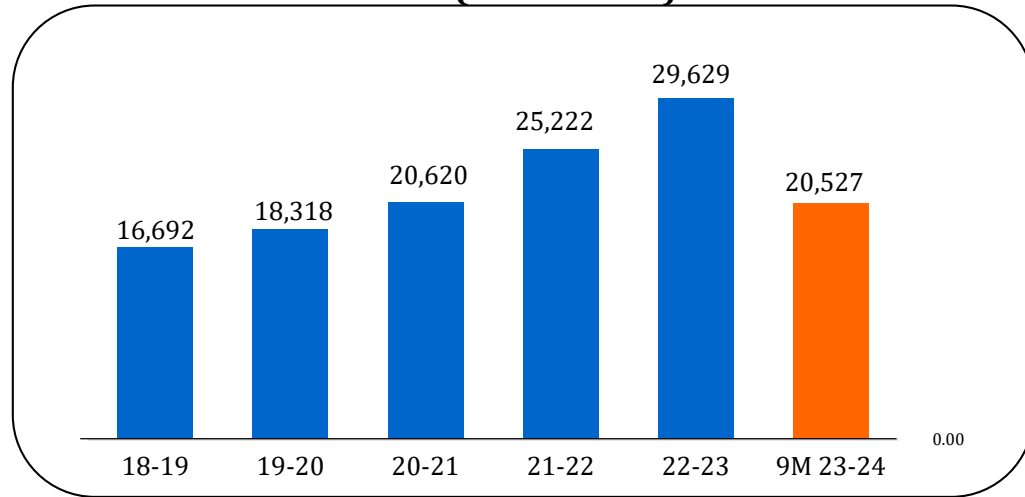
Quarterly comparison (Consolidated)

(Rs. in lakhs)

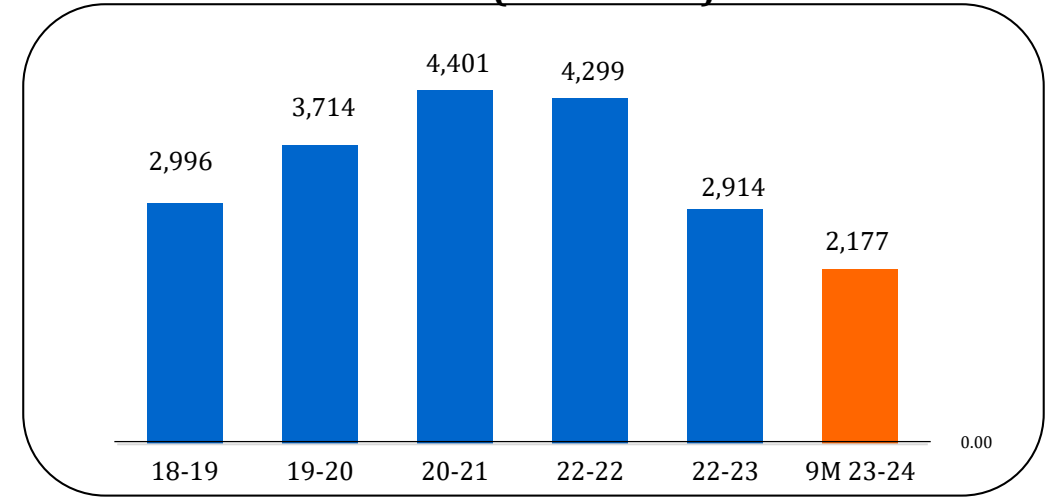
Particulars	Q3 2022-23	9M 2022-23	Q2 2023-24	Q3 2023-24	9M 2023-24
Total income	7,389.36	22,363.25	6,545.35	7161.10	20527.31
EBITDA	828.62	1,830.36	435.43	795.67	2,177.26
EBITDA %	11.21%	8.18%	6.65%	11.11%	10.61%
Finance cost	371.01	1,251.49	393.39	275.89	925.68
Depreciation and amortization	422.57	1,260.84	421.79	417.68	1,258.42
Profit Before Tax	35.04	(681.97)	(379.75)	102.11	(6.84)
PBT %	0.47%	(3.05%)	(5.80%)	1.43%	(0.03%)
Total tax	2.46	5.58	(20.53)	(21.31)	37.65
Profit After Tax	32.58	(687.55)	(359.22)	123.41	(44.49)
PAT %	0.44%	(3.07%)	(5.49%)	1.72%	(0.22%)

Yearly comparison (Consolidated)

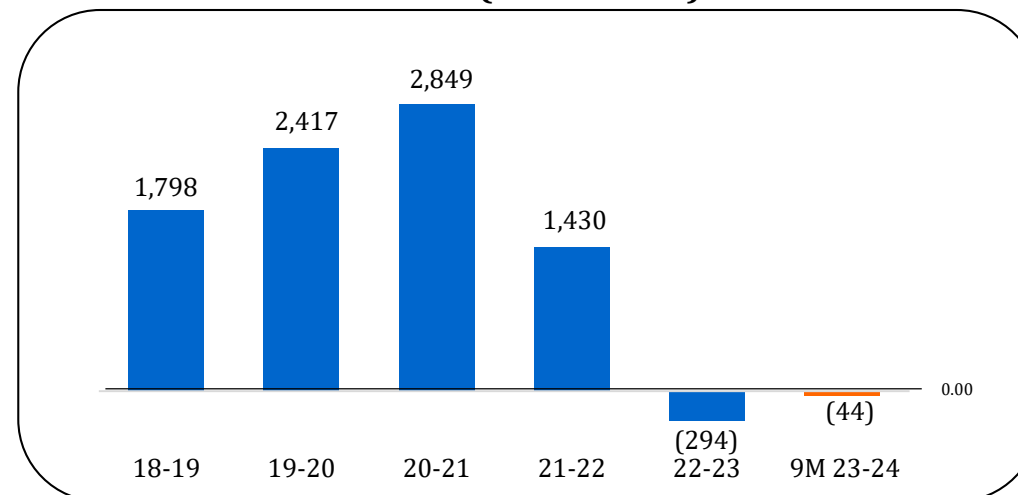
Revenue (Rs. in lakhs)



EBITDA (Rs. in lakhs)



PAT (Rs. in lakhs)



Management comments

- Revenue in Q2 23-24 was Rs. 6545.35 lakhs and Rs. 7161.10 lakhs in Q3 23-24, growth of 9.41%.
- We expect full benefit of our expansion program to unfold in next few years. And Proper allocation of overheads in line with increased production volume can indeed lead to improvements in EBITDA margin.
- Witnessing low demand and weak margins in previous quarters for the specialty chemicals' sector, industry believe that there has been a bottoming out of the ongoing trends and a revival is expected in next quarters.
- Additionally, focusing on research and development, expanding market reach, enhancing product offerings, and improving operational efficiency can help meet the anticipated increase in demand effectively. Keeping a proactive approach and staying attuned to market dynamics will be key to successfully navigating future demand growth.



Thank You !



Dynemic Products Limited

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www.dynemic.com