

Ref: Syn/CS/SE/PR/2024-25/Apr/09

Syngene International Limited

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April 24, 2024

То,	То,
The Manager,	The Manager,
BSE Limited	National Stock Exchange of India Limited
Corporate Relationship Department	Corporate Communication Department
Dalal Street, Mumbai – 400 001	Bandra (EAST), Mumbai – 400 051
Scrip Code: 539268	Scrip Symbol: SYNGENE

Dear Sir/Madam,

Sub: Press Release in respect of results for the quarter and year ended March 31, 2024.

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release titled **"Syngene reports full year and fourth quarter results"**

The above-mentioned press release will also be available on the website of the Company www.syngeneintl.com.

This is for your information and records.

Thanking You,

Yours faithfully, For **SYNGENE INTERNATIONAL LIMITED**

Priyadarshini Mahapatra Had Legal & Company Secretary

Enclosed: Press Release along with fact sheet

Press Release

Syngene reports full year and fourth quarter results

- Full-year revenue from operations up 9% to Rs 3,489 Cr, PAT¹ up 12% to Rs 519 Cr
- Fourth quarter revenue from operations declined 8% year-on-year to Rs. 917 Cr, PAT¹ increased 6% to Rs. 189 Cr

Bangalore, April 24, 2024: Syngene International Limited today announced its full-year and fourth quarter results. For the full year ending March 31, 2024, revenue from operations was up 9% to Rs. 3,489 Cr resulting in profit after tax, before exceptional items, up 12% to Rs. 519 Cr. Reported revenue from operations for the fourth quarter declined 8% year-on-year to Rs. 917 crores. Profit after tax for the quarter increased 6% year-on-year to Rs 189 crores.

Commenting on the results, Jonathan Hunt, Managing Director and Chief **Executive Officer, Syngene International Limited,** said, *"While the fourth quarter performance came in lower than expected, the underlying driver - reduced demand for research and development services within US biotech stemming from a difficult funding environment - is well understood and already showing positive signs of recovery.*

Despite the business environment, we delivered growth during the year. This resilience is the result of our broad operating span and the investments made to establish our development and manufacturing divisions with biologics, in particular, delivering a strong performance throughout the year.

I'm encouraged by the recent step up in new funding into US biotech and expect this to drive a recovery in demand for research and development services translating into revenue growth in the latter part of the year.

Looking ahead, we expect revenue growth in fiscal year 2025 to be in the range of high single digits to low double digits with momentum building up during the year. We expect the EBITDA margin to be similar to the level delivered in fiscal year 2024 and PAT growth in single digits. The long-term indicators for the sector are positive and I am confident that we will continue to perform well in the long term."

Sibaji Biswas, Chief Financial Officer and Executive Director, Syngene International Limited said, "We had a strong start to the year which moderated in the third and fourth quarters resulting in a slower second half of the fiscal year. We continued to manage costs proactively to deliver consistent operating leverage and maintain EBITDA margin around the expected level. Our net cashflow generated from operating activities for the year was strong at Rs 1,042 Crores, which fully funded the capex and the acquisition of the biologics manufacturing plant.

For fiscal year 2024, the Board of Directors has recommended a final dividend of Rs.1.25 per share, an increase of 150% over last year's core dividend of 50 paise per share, subject to shareholders approval.

As demand picks up in the year ahead, we will continue to strategically invest in areas that strengthen our position as a leading integrated provider of research, development and manufacturing services."

	Q4 FY24	Q4 FY23	YoY Change (%)
Revenue from operations	917	994	-8%
Revenue	933	1,017	-8%
Reported EBITDA	333	337	-1%
EBITDA margin (%)	36%	33%	
PAT before exceptional item	189	179	6%
PAT Margin (%)	20%	18%	

Quarterly Financial Highlights (All numbers are in Indian rupees in Crores except margins)

	FY24	FY23	YoY Change (%)
Revenue from Operations	3,489	3,193	9%
Revenue	3,579	3,264	10%
Reported EBITDA	1,105	1,005	10%
EBITDA margin (%)	31%	31%	
PAT before exceptional item	519	464	12%
PAT Margin (%)	14%	14%	
PAT after exceptional item	510	464	10%
PAT Margin after exceptional item (Note1)	14%	14%	

FY24 Financial Highlights (All numbers are in Indian rupees in Crores except margins)

Note 1: The exceptional item (net of tax) in FY24 pertains to transaction costs relating to the acquisition of the biologics manufacturing facility from Stelis Biopharma Limited (SBL)

Fourth quarter: business update

In Development Services, a new capability for purifying and separating chiral compounds and HPAPIs (Highly Potent Active Pharmaceutical Ingredients) was operationalized. HPAPIs are typically used in the treatment of serious diseases such as cancer where precise dosing is crucial. Chiral compounds have two forms which can exhibit different biological effects. While one form present in the drug may have the desired therapeutic effect, the other may be inactive or even harmful. By offering purification and separation in-house, clients will benefit from accessing everything from initial synthesis to final purification in a single, seamless process.

FY24 full year: business update

In Manufacturing Services, the acquisition of the biologics manufacturing facility from Stelis Biopharma was concluded successfully. The repurposing of the facility remains on schedule with completion of the qualification and facility modifications expected in the second half of 2024. All quality-related digital platforms have been extended to the facility to deliver fully digitized

quality operations throughout. Once operational, the facility will offer production of both drug substance and drug product.

The Company continued to invest in its fully integrated therapeutic discovery and development for small molecules and biologics, SynVent, covering a range of therapeutic areas including oncology, gene therapy, central nervous system (CNS) and pain management for use in human and animal health.

The Company's artificial intelligence-driven programs continued to evolve. The capabilities of Syn.AI[™] were expanded to enable it to identify the most effective drug targets for combating disease by enhancing its target identification and validation packages. In addition, in line with Syngene's commitment to innovation, the tool was applied to projects beyond life sciences for applications in the energy and cosmetic sectors.

New Appointments

Nilanjan Roy: The Board of Directors has approved the appointment of Nilanjan Roy as an independent Non-Executive Director effective April 1, 2024, subject to shareholders approval. Nilanjan Roy is a seasoned finance professional with a 33-year career in international finance. He has served as the Chief Financial Officer at Infosys Limited and Bharti Airtel Limited and held senior positions at Unilever. His expertise spans various traditional finance functions including treasury, mergers & acquisitions, investor relations, taxation, financial accounting and reporting.

Sibaji Biswas: The Company's Chief Financial Officer, has been elevated to the position of director, designated as Chief Financial Officer and Executive Director, from April 1, 2024, for a five-year term, subject to shareholders approval. Sibaji is a highly experienced finance professional with over 28 years of experience. He has held senior finance positions at Vodafone (India

and Europe), Hutchison Essar Limited, and other notable companies. Since joining Syngene in December 2019, he has overseen multiple functions, driving strategy, profitability, and organizational growth.

Dividend:

The Board of Directors has recommended a final dividend of Rs.1.25 per share for fiscal year 2024, an increase of 150% over last year's core dividend of 50 paise per share. The final dividend is subject to shareholders approval at the Annual General Meeting of the Company.

Earnings Call

Syngene will host an investor call at 3:00 pm IST on April 25, 2024 where the senior management will discuss the Company's performance and answer questions from participants. Please dial the numbers provided below ten minutes ahead of the scheduled start time to participate in this conference call. The dial-in number for this call is +91 22 6280 1279 / +91 22 7115 8180. Other toll numbers are listed in the conference call invitation, which is posted on the Company website <u>www.syngeneintl.com</u>. The operator will provide instructions on asking questions before the start of the call. A replay of this call will also be available until May 03, 2024 on 91 22 71945757, Playback ID: 50337. We will aim to post the transcript of the conference call on the Company website within seven working days of the investor conference call.

About Syngene

Syngene International Ltd. (BSE: 539268, NSE: SYNGENE, ISIN: INE 398R01022) is an integrated research, development, and manufacturing services company serving the global pharmaceutical, biotechnology, nutrition, animal health, consumer goods, and specialty chemical sectors. Syngene's more than 6000 scientists offer both skills and the capacity to deliver great science, robust data security, and world class manufacturing, at speed, to improve time-to-market and lower the cost of innovation. With a combination of dedicated research facilities for Amgen, Baxter, and Bristol-Myers Squibb as well as 2 Mn sq. ft of specialist discovery, development and manufacturing facilities, Syngene works with biotech companies pursuing leading-edge

science as well as multinationals, including GSK, Zoetis and Merck KGaA. For more details, visit www.syngeneintl.com. For the Company's latest Environmental, Social, and Governance (ESG)report, visit <u>https://esgreport.syngeneintl.com/</u>.

Contact details

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Disclaimer: Certain of the statements that may be made or discussed at the conference call may be forward-looking statements and/or based on management's current expectations and beliefs concerning future developments and their potential effects upon Syngene International Limited (Syngene) and its associates. There can be no assurance that future developments affecting Syngene and its associates will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties and there are important factors that could cause actual results to differ, possibly materially, from expectations reflected in such forward-looking statements. Syngene does not intend, and is under no obligation, to update any forward-looking statement made at the conference call.

SYNGENE GROUP

FACT SHEET

Financial results for the quarter and year ended 31 March 2024 (Consolidated)



SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED) BA

ASSETS	31 March 2024	(Rs. Mil) 31 March 2023
MJJETJ		
Non-current assets		
Property, plant and equipment	23,783	23,83
Capital work-in-progress	8,368	1,76
Right-of-use assets	4,024	2,16
Investment property	411	48
Other intangible assets	282	18
Intangible assets under development	13	10
Financial assets	10	
(i) Investments	347	94
(ii) Derivative assets	1,847	84
(iii) Other financial assets	384	1,51
Deferred tax assets (net)	407	69
Income tax assets (net)	1,923	1,38
Other non-current assets	137	24
Total non-current assets	41,926	34,05
	41,520	34,03
Current assets		
Inventories	2,385	3,32
Financial assets		
(i) Investments	5,132	8,24
(ii) Trade receivables	4,416	5,29
(iii) Cash and cash equivalents	857	89
(iv) Bank balances other than (iii) above	4,778	4,42
(v) Derivative assets	694	46
(vi) Other financial assets	206	55
Other current assets	1,122	1,05
Total current assets	19,590	24,25
Total assets	61,516	58,31
EQUITY AND LIABILITIES		
Equity		
Equity share capital	4,020	4,03
Other equity	38,557	32,16
Total equity	42,577	36,18
LIABILITIES		
Non - current liabilities		
Financial liabilities		
(i) Borrowings	1,000	4,89
(i)(a) Lease liabilities	3,651	2,14
(ii) Derivative liabilities	-	21
Provisions	407	43
Other non-current liabilities	2,438	2,50
Total non-current liabilities	7,496	10,24
Current liabilities		
Current liabilities	417	86
Current liabilities Financial liabilities	417 484	
Current liabilities Financial liabilities (i) Borrowings		25
Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities	484	2: 2,58
Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables	484 2,555	25 2,58 37
Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities	484 2,555 10	25 2,58 37 58
Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities	484 2,555 10 665	21 2,58 31 58 51
Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities Provisions Current tax liabilities (net)	484 2,555 10 665 727	86 25 2,55 37 58 51 14 6,56
Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities Provisions	484 2,555 10 665 727 476	25 2,58 37 58 51 14

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		FY23	FY24	Movement
		Q4	Q4	%
Revenue from operations	Rs. Mn	9,944	9,169	(7.8)
EBITDA from operations	Rs. Mn	3,140	3,169	0.9
EBITDA from operations margin	%*	31.6	34.6	298bps
EBIT from operations	Rs. Mn	2,185	2,059	(5.8)
EBIT from operations margin	%*	22.0	22.5	48bps
РАТ	Rs. Mn	1,787	1,886	5.5
PAT margin	%	17.6	20.2	265bps

		FY23	FY24	Movement
		Q4	Q4	%
Revenue from operations	Rs. Mn	9,944	9,169	(7.8)
Other income	Rs. Mn	228	161	(29.7)
Reported revenue	Rs. Mn	10,172	9,330	(8.3)
Material costs (refer note 1)	Rs. Mn	(2,938)	(2,028)	(30.9)
	%*	(29.5)	(22.1)	742bps
Staff costs	Rs. Mn	(2,528)	(2,502)	(1.0)
	%*	(25.4)	(27.3)	-186bps
Other direct costs#	Rs. Mn	(273)	(246)	(10.1)
	%*	(2.7)	(2.7)	7bps
Other expenses	Rs. Mn	(1,022)	(1,124)	10.0
	%*	(10.3)	(12.3)	-198bps
Foreign exchange fluctuation gain/(loss), net	Rs. Mn	(42)	(100)	138.7
EBITDA	Rs. Mn	3,369	3,330	(1.2)
Depreciation and amortisation expenses	Rs. Mn	(956)	(1,111)	16.2
EBIT	Rs. Mn	2,413	2,219	(8.0)
Finance costs	Rs. Mn	(104)	(129)	23.8
РВТ	Rs. Mn	2,309	2,090	(9.5)
Tax (refer note 2)	Rs. Mn	(522)	(204)	(61.0)
РАТ	Rs. Mn	1,787	1,886	5.5
Exceptional item	Rs. Mn	-	-	N/a
PAT after exceptional item	Rs. Mn	1,787	1,886	5.5

includes power, utility and clinical trial cost

* % over revenue from operations

This quarter results include following adjustments

Note 1. Reversal of inventory provisions created in prior quarters (Rs 203 Mn) of FY24. This relates to reassessment of inventory provisioning classified as a change in accounting estimate.

Note 2. Reversal of tax provision amounting to Rs 232 Mn based on favourable tax assessment orders received during the quarter.

(Rs. Millions)

KEY FINANCIAL INFORMATION

			(Rs. Millions)
KEY FIN	IANCIAL INFORMATIC	N		
		FY23	FY24	Movement %
Revenue from operations	Rs. Mn	31,929	34,886	9.3
EBITDA from operations	Rs. Mn	9,344	10,144	8.6
EBITDA from operations margin	%*	29.3	29.1	-19bps
EBIT from operations	Rs. Mn	5,680	5,885	3.6
EBIT from operations margin	%*	17.8	16.9	-92bps
PAT before exceptional item	Rs. Mn	4,644	5,186	11.7
PAT margin	%	14.2	14.5	26bps
		FY23	FY24	Movement %
Revenue from operations	Rs. Mn	31,929	34,886	9.3
Other income (refer note 1)	Rs. Mn	709	906	27.8
Reported revenue	Rs. Mn	32,638	35,792	9.7
Material costs	Rs. Mn	(8,602)	(9,302)	8.1

Reported revenue	Rs. Mn	32,638	35,792	9.7
Material costs	Rs. Mn	(8,602)	(9,302)	8.1
	%*	(26.9)	(26.7)	28bps
Staff costs	Rs. Mn	(8,876)	(9,607)	8.2
	%*	(27.8)	(27.5)	26bps
Other direct costs#	Rs. Mn	(1,109)	(1,050)	-5.3
	%*	(3.5)	(3.0)	46bps
Other expenses	Rs. Mn	(3,580)	(4,225)	18.0
	%*	(11.2)	(12.1)	-90bps
Foreign exchange fluctuation gain/(loss), net	Rs. Mn	(418)	(558)	33.6
EBITDA	Rs. Mn	10,053	11,050	9.9
Depreciation and amortisation expenses	Rs. Mn	(3,665)	(4,259)	16.2
EBIT	Rs. Mn	6,388	6,791	6.3
Finance costs	Rs. Mn	(452)	(472)	4.3
PBT	Rs. Mn	5,936	6,319	6.5
Tax (refer note 2)	Rs. Mn	(1,292)	(1,133)	-12.3
PAT before exceptional item	Rs. Mn	4,644	5,186	11.7
Exceptional item (refer note 3)	Rs. Mn	-	(86)	N/a
PAT after exceptional item	Rs. Mn	4,644	5,100	9.8

includes power, utility and clinical trial cost

* % over revenue from operations

FY24 results include the following adjustments:

Note 1. The Company recorded Interest income on income tax refund of Rs 158 million pursuant to Income Tax Tribunal order for Financial Years 2009-10 and 2010-11 and the same has been presented as income in the financial results under the head 'Other Income'.

Note 2. Reversal of tax provision amounting to Rs 232 Mn based on favourable tax assessment orders received during the quarter.

Note 3. Exceptional item (net of tax) in FY24 pertains to transaction costs relating to the acquisition of multi modal facility (Unit 3) of Stelis Biopharma Limited (SBL)

								(Rs. N	/illions)
	KEY FI	NANCIAL I	NFORMAT	ION					
		FY23	FY23	FY23	FY23	FY24	FY24	FY24	FY24
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Revenue from operations	Rs. Mn	6,445	7,681	7,859	9,944	8,081	9,101	8,535	9,169
EBITDA from operations	Rs. Mn	1,728	2,165	2,310	3,140	2,119	2,540	2,316	3,169
EBITDA from operations margin	%*	26.8	28.2	29.4	31.6	26.2	27.9	27.1	34.6
EBIT from operations	Rs. Mn	866	1,262	1,363	2,185	1,098	1,494	1,235	2,059
EBIT from operations margin	%*	13.4	16.4	17.3	22.0	13.6	16.4	14.5	22.5
PAT before exceptional item	Rs. Mn	739	1,020	1,097	1,787	934	1,220	1,145	1,886
PAT margin	%	11.2	13.0	13.7	17.6	11.2	13.1	13.0	20.2
		FY23	FY23	FY23	FY23	FY24	FY24	FY24	FY24
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Revenue from operations	Rs. Mn	6,445	7,681	7,859	9,944	8,081	9,101	8,535	9,169
Other income (refer note 1)	Rs. Mn	155	154	172	228	236	216	293	161
Reported revenue	Rs. Mn	6,600	7,835	8,031	10,172	8,317	9,317	8,828	9,330
Material costs (refer note 2)	Rs. Mn	(1,612)	(1,990)	(2,061)	(2,938)	(2,228)	(2,672)	(2,374)	(2,028)
	%*	(25.0)	(25.9)	(26.2)	(29.5)	(27.6)	(29.4)	(27.8)	(22.1)
Staff costs	Rs. Mn	(1,971)	(2,185)	(2,192)	(2,528)	(2,288)	(2,412)	(2,405)	(2,502)
	%*	(30.6)	(28.4)	(27.9)	(25.4)	(28.3)	(26.5)	(28.2)	(27.3)
Other direct costs#	Rs. Mn	(283)	(288)	(264)	(273)	(275)	(275)	(254)	(246)
	%*	(4.4)	(3.7)	(3.4)	(2.7)	(3.4)	(3.0)	(3.0)	(2.7
Other expenses	Rs. Mn	(817)	(868)	(876)	(1,022)	(1,016)	(1,022)	(1,063)	(1,124
	%*	(12.7)	(11.3)	(11.1)	(10.3)	(12.6)	(11.2)	(12.5)	(12.3
Foreign exchange fluctuation gain/(loss), net	Rs. Mn	(34)	(186)	(156)	(42)	(155)	(179)	(124)	(100)
EBITDA	Rs. Mn	1,883	2,319	2,482	3,369	2,355	2,757	2,608	3,330
Depreciation and amortisation expenses	Rs. Mn	(861)	(902)	(946)	(956)	(1,021)	(1,046)	(1,081)	(1,111)
EBIT	Rs. Mn	1,021	1,417	1,535	2,413	1,334	1,711	1,527	2,219
Finance costs	Rs. Mn	(94)	(117)	(137)	(104)	(105)	(130)	(108)	(129)
PBT	Rs. Mn	928	1,300	1,399	2,309	1,229	1,581	1,419	2,090
Tax (refer note 3)	Rs. Mn	(189)	(280)	(302)	(522)	(295)	(361)	(274)	(204)
PAT before exceptional item	Rs. Mn	739	1,020	1,097	1,787	934	1,220	1,145	1,886
Exceptional item (refer note 4)	Rs. Mn	-	-	-	-	-	(53)	(30)	-
PAT after exceptional item	Rs. Mn	739	1,020	1,097	1,787	934	1,167	1,115	1,886

includes power, utility and clinical trial cost

* % over revenue from operations

Notes:

Note 1. Q3FY24: The Company recorded Interest income on income tax refund of Rs 158 million pursuant to Income Tax Tribunal order for Financial Years 2009-10 and 2010-11 and the same has been presented as income in the financial results under the head 'Other Income'.

Note 2. Q4FY24: Reversal of inventory provisions created in prior quarters (Rs 203 Mn) of FY24. This relates to reassessment of inventory provisioning classified as a change in accounting estimate.

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