

Segment Results

a. Poultry Healthcare

b. Animal Healthcare

a. Finance Costs

b. Exceptional Items

Profit before Tax Segment Assets

a. Poultry Healthcare

b. Animal Healthcare

Segment Liabilities

a. Poultry Healthcare

o. Animal Healthcare

Unallocated Liabilities

Unallocated Assets

Total

Total

Total Segment Results

c. Others

(Profit before Finance Cost and Taxes)

. Other unallocable expenditure/(income) (Net)

Hester Biosciences Limited Head Office Pushpak, 1st Floor

Panchvati Circle Motilal Hirabhai Road Ahmedabad 380006 Gujarat, India

Phone +9179 26445106

Plant Address Village Merda-Ardraj Taluka Kadi District Mehsana Gujarat 382721, India Phone +9179 26445105 Email mail@hester.in Toll Free 1800 233 7937 www.hester.in

CIN L99999GJ1987PLC022333

Net Sales / Income from Operations		AUDITED FINANCIAL R	ESULIS FUR	THE QUARTER	AND YEAR E	INDED 31 IVIAH	CH 2019	ı	n Million IN
Net Sales					Standalone			Conso	lidated
Net Sales / Income from Operations		Doutioulous		Quarter Ended	k	Year	Ended	Year	Ended
Net Sales / Income rom Operations	SF.	Particulars	31-03-2019	31-12-2018	31-03-2018	31-03-2019	31-03-2018	31-03-2019	31-03-201
Manufacturing Sales			Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
Trading Sales   59.98   53.02   49.00   241.07   185.62   256.13	1	Net Sales/ Income from Operations	488.29	415.56	374.83	1,711.87	1,352.53	1,780.67	1,364.05
Sale of Services		Manufacturing Sales	428.31	362.54	310.38	1,462.46	1,133.52	1,516.20	1,145.09
Other Coperational Income		Trading Sales	59.98	53.02	49.00	241.07	185.62	256.13	183.29
2 Other Income		Sale of Services	-	-	ı	-	-	-	2.28
Total Revenue (1+2)		Other Operational Income	-	-		8.34	33.39	8.34	33.39
4   Total Expenses   342.77   256.39   283.66   1.145.33   934.23   1.284.21   (2) Cost of material consumed   57.34   44.79   69.10   227.32   217.04   293.62   (2) Purchases of stock-in-trade   31.25   41.41   26.12   137.26   78.42   77.28   (2) Change in inventories   31.24   (19.71)   (16.58)   (72.45)   (62.55)   (76.11)   (0) Excise Dufy   (0)				5.57					25.54
(a) Cost of material consumed   57.34   44.79   69.10   227.32   217.04   233.62   (b) Purchases of Stock-in-trade   31.25   41.41   26.12   537.26   78.42   77.28   (c) Change in inventories   31.24   (19.71)   (16.58)   (72.45)   (62.35)   (76.11)   (d) Excise Duty							_		1,389.59
(iii) Purchases of stock-in-trade	4								1,028.38
C) Change in inventories   31,24   (19,71)   (16,58)   (72,45)   (62,35)   (76,11)									226.5
(d) Excise Duty									73.1
(ii) Employee benefits expenses			31.24	(19.71)	(16.58)	(72.45)		(76.11)	(66.5
(ii) Finance cost (q.) Depreciation and amortisation expenses 13.84 9.40 6.02 35.43 23.15 66.34 (17.55) (n.) Other expenses 110.09 96.03 122.23 474.69 395.91 522.24 (17.55) (n.) Other expenses 110.09 96.03 122.23 474.69 395.91 522.24 (17.55) (n.) Other expenses 110.09 96.03 122.23 474.69 395.91 522.24 (17.55) (n.) Other expenses 110.09 96.03 122.23 474.69 395.91 522.24 (17.55) (n.) Other expenses 110.09 96.03 122.23 474.69 395.91 522.24 (17.55) (n.) Other expenses 136.55 46.15 4.27 158.99 131.49 161.62 (17.55) (									4.6
(a) Depreciation and amortisation expenses   29.39   15.19   14.34   75.66   54.51   117.55									232.3
(ii) Other expenses									40.3
5   Forfit before tax (3-4)   160.33   164.74   94.41   597.51   437.07   568.56									96.5
Company   Comp									421.2
Current lax									361.2
Defered tax									130.5
7   Profit for the period (5-6)   123.77   118.59   90.14   438.52   305.58   406.94     8   Other Comprehensive Income   (0.55)   (0.28)   1.23   (2.38)   (1.22)   (2.51)     6   I liems that will not be reclassified to Profit or Loss   (0.78)   (0.39)   1.93   (3.36)   (1.86)   (3.36)     6   I liems that will not be reclassified to profit or loss   (0.78)   (0.39)   1.93   (3.36)   (1.86)   (3.36)     7   I liems that will be reclassified to Profit or Loss   (0.78)   (0.70)   (0.98)   0.64   (0.98)     8   (i) I liems that will be reclassified to Profit or Loss   (0.70)   (0.70)   (0.98)   (0.44)   (0.70)     9   Total Comprehensive Income for the period (7+8)   123.22   118.31   91.37   436.14   304.36   404.42     10   Profit for the period attributable to:   (1.00 wors of the Company   (1.00 wor									125.3
Note									5.1
A (i) Items that will not be reclassified to Profit or Loss									230.6
(ii) Income Tax realting to items that will not be reclassified to profit or loss  B (i) Items that will be reclassified to Profit or Loss (ii) Income Tax realting to items that will be reclassified to Profit or Loss (ii) Income Tax realting to items that will be reclassified to profit or loss  9 Total Comprehensive Income for the period (7+8) 123.22 118.31 91.37 436.14 304.36 404.42 10 Profit for the period attributable to: (i) Owners of the Company (ii) Non Controlling Interest 10 Other Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest 11 Other Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest 12 Total Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest 12 Total Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest 12 Total Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest 12 Total Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest 12 Total Comprehensive Income for the peiod attributable to: (ii) Owners of the Company (iii) Non Controlling Interest 13 Paid-up equity share capital (face value of INR 10) 14 Reserve as shown in the Audited Balance Sheet of the previous year 15 Earnings Per Share (of INR 10 each) (Not Annualised) - Basic & Diluted  14.55 13.94 10.60 51.55 35.92 47.84  SEPORT ON SEGMENT REVENUE, ASSETS AND LIABILITIES  In Mail Audited  Quarter Ended  Quarter Ended  Quarter Ended  Quarter Ended  Audited									(1.0
B (i) Items that will be reclassified to Profit or Loss		.,	(0.78)	(0.39)	1.93	(3.36)	(1.86)	(3.36)	(1.8
(ii) Income Tax realting to items that will be reclassified to profit or loss			0.23	0.11	(0.70)	0.98	0.64	0.98	0.6
Total Comprehensive Income for the period (7+8)   123.22   118.31   91.37   436.14   304.36   404.42		B (i) Items that will be reclassified to Profit or Loss	-	-	·	-	-	(0.13)	0.1
Total Comprehensive Income for the period (7+8)   123.22   118.31   91.37   436.14   304.36   404.42     10   Profit for the period attributable to:			-	-	-	-	-	-	-
10   Profit for the period attributable to:   (i) Owners of the Company	9		123.22	118.31	91.37	436.14	304.36	404.42	229.6
(ii) Non Controlling Interest  1 Other Comprehensive Income for the peiod attributable to:  (i) Owners of the Company  (ii) Non Controlling Interest  1 Total Comprehensive Income for the peiod attributable to:  (i) Owners of the Company  (ii) Non Controlling Interest  1 Total Comprehensive Income for the peiod attributable to:  (i) Owners of the Company  (ii) Non Controlling Interest  (ii) Non Controlling Interest  (iii) Non Controlling Interest  (iv) Owners of the Company  (iv) Non Controlling Interest  (iv) Non Control									
Other Comprehensive Income for the peiod attributable to:   (i) Owners of the Company			-	-	-	-	-	415.67	256.2
attributable to:		(ii) Non Controlling Interest	-	-	-	-	-	(8.74)	(25.5
(i) Owners of the Company (ii) Non Controlling Interest  Total Comprehensive Income for the peiod attributable to: (i) Owners of the Company (ii) Non Controlling Interest (ii) Owners of the Company (iii) Non Controlling Interest (iii) Non Controlling Interest (iii) Owners of the Company (iii) Non Controlling Interest (iii) Owners of the Company (iii) Non Controlling Interest (iii) Non Controlling Int									
Total Comprehensive Income for the peiod attributable to:   (i) Owners of the Company		(i) Owners of the Company	-	-	-	-	-	(2.59)	(1.1
attributable to:		(ii) Non Controlling Interest	-	-	-	-	-	0.07	0.0
(ii) Non Controlling Interest									
(ii) Non Controlling Interest			-	-	-	-	-	413.09	255.0
13   Paid-up equity share capital (face value of INR 10)   85.07   8			-	-	-	-	-	(8.66)	(25.4
Reserve as shown in the Audited Balance Sheet of the previous year   1,709.30   1,375.71   1,689.52			85.07	85.07	85.07	85.07	85.07		85.0
Total   Tota	14		-	-	-	1,709.30	1,375.71	1,689.52	1,321.2
Note   Particulars   REPORT ON SEGMENT REVENUE, ASSETS AND LIABILITIES   In M	15		1			1		1	
Sr. Particulars         Standalone         Consolida           Quarter Ended         Year Ended         Year Ended         Year Ended         Year Ended         Year Ended         Year Ended         31-03-2018         31-03-2018         31-03-2018         31-03-2018         31-03-2018         31-03-2018         Audited			14.55	13.94	10.60	51.55	35.92	47.84	27.13
Particulars   Standalone   S		REPORT ON SEC	MENT REVEN	LIF ASSETS A	ND LIABILIT	FS		·	n Million IN
Segment Revenue   10   Animal Healthcare   1	Sr.			OL, NOOL TO N					
31-03-2019   31-12-2018   31-03-2019   31-03-2018   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31-03-2019   31   31-03-2019   31   31-03-2019   31   31-03-2019   31-03-201	٠. ا	i di ticulai 3		Ouarter Ender		Vear	Fnded		
Audited         Unaudited         Audited									
1 Segment Revenue     377.87     305.14     346.61     1,306.20     1,138.74     1,303.40       b. Animal Healthcare     103.94     102.92     28.22     354.85     178.58     426.45									Audited
a. Poultry Healthcare     377.87     305.14     346.61     1,306.20     1,138.74     1,303.40       b. Animal Healthcare     103.94     102.92     28.22     354.85     178.58     426.45	1	Sogment Povenue	Auditeu	onaddited	Auditeu	Auditeu	Auditeu	Auditeu	Audited
b. Animal Healthcare 103.94 102.92 28.22 354.85 178.58 426.45			277 07	20E 14	214 41	1 204 20	1 120 74	1 202 40	1 172 0
								·	1,173.9
<u>0.40   7.50   50.82  </u>					28.22				187.83
					274 02				2.25 1,364.05

119.99

60.60

(6.43)

13.84

174.17

160.33

122.17

55.36

(3.38)

9.40

174.14

164.74

99.01

1.42

6.02

94.41

100.43

478.61

152.00

632.94

597.51

1,880.89

243.20

338.55

441.22

126.17

100.89 **668.28** 

2,462.64

2 34

35.43

341.79

85.04

33.39

23.15

460.22

437.07

<u>1,641</u>.41

187.21

189.13

451.52

32.21

73.23

556.96

2,017.75

478.99

153.58

634.90

568.56

1,880.89

243.20

870.42

441.22

126.17

652.54

1,219.93

2,994.51

66.34

2 34

375.18

24.11

2.28

40.36

401.57

361.21

1,641.41

187.21

611.80

451.52

32.21

550.34

1,034.07

2,440.42



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CIN L99999GJ1987PLC022333

$\overline{}$	STATEMENT OF ASSETS & LIABILITIES In Million							
		Standalone	(Audited)	Consolidated (Audited)				
Sr.	Particulars	As at	As at	As at	As at			
					31-03-2018			
I	Assets							
Α	Non-current Assets							
	(a) Property, plant and equipment	1,001.17	659.53	1,441.24	1,094.33			
لَــا	(b) Intangible Assets	4.80	6.49	4.80	6.49			
لًـــا	(c) Capital Work in progress	4.17	304.73	70.54	318.11			
	(d) Biological Assets other than bearer plants	2.13	1.38	2.13	1.38			
	(d) Financial Assets			<u> </u>	1			
	(i) Investment	282.19	144.78	-				
$\vdash$	(ii) Loans	54.69	44.35	-	1			
$\vdash$	(iii) Other Financial Assets	14.10	14.89	14.10	14.89			
$\vdash\vdash$	(e) Other non-current assets	34.93	37.43	34.93	20.75			
_	Total Non-Current Assets	1,398.17	1,213.58	1,567.74	1,455.95			
В	Current Assets	404.04	207.01	507.05	397.57			
$\vdash$	(a) Inventories (b) Financial Assets	484.96	387.01	507.85	391.51			
	(i) Trade Receivables	326.71	319.35	316.94	322.87			
$\vdash$	(i) Trade Receivables (ii) Cash & Cash Equivelants	326.71 20.92	108.91	316.94 406.47	123.27			
$\vdash$	(ii) Cash & Cash Equiverants (iii) Other Bank Balances	14.25	108.91	14.25	10.62			
$\vdash \vdash$	(ii) Other Bank Balances (iv) Others	2.57	0.70	2.57	0.70			
$\square$	(c) Other Current Assets	154.82	64.71	163.38	129.43			
$\vdash$	(d) Current Tax Assets	134.02	04.71	15.30	127.43			
	Total Current Assets	1,004.24	891.30	1,426.77	984.46			
	Total Assets		2,104.87	2,994.51	2,440.41			
П	Equities & Liabilities							
С	Equity							
	(a) Equity Share capital	85.07	85.07	85.07	85.07			
لَـــا	(b) Other Equity	1,709.30	1,375.71	1,689.52	1,321.27			
	Equity attributable to Owners	1,794.36	1,460.78	1,774.58	1,406.34			
	Non Controlling Interest	-	-	36.97	43.68			
	Total Equity	1,794.36	1,460.78	1,811.55	1,450.02			
D	Non-current liabilities		ı k	_				
• '	(a) Financial Liabilities							
		4.5	4 * * *	F00 =				
	(i) Borrowings	113.67	146.07	583.51	365.39			
	(i) Borrowings (ii) Other financial liabilities	0.50	0.50	0.50	365.39 0.50			
	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net)			0.50 106.60	365.39			
	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities	0.50 100.89 -	0.50 73.23	0.50 106.60 5.74	365.39 0.50 78.19			
	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net)	0.50	0.50	0.50 106.60	365.39 0.50			
F	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities	0.50 100.89 -	0.50 73.23	0.50 106.60 5.74	365.39 0.50 78.19			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities	0.50 100.89 -	0.50 73.23	0.50 106.60 5.74	365.39 0.50 78.19			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities	0.50 100.89 -	0.50 73.23	0.50 106.60 5.74	365.39 0.50 78.19			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities (i) Borrowings	0.50 100.89 - <b>215.07</b>	0.50 73.23 - <b>219.80</b> 241.92	0.50 106.60 5.74 <b>696.36</b>	365.39 0.50 78.19 - 444.08			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities	0.50 100.89 - <b>215.07</b> 209.37	0.50 73.23 - <b>219.80</b>	0.50 106.60 5.74 <b>696.36</b>	365.39 0.50 78.19 - 444.08			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities (i) Borrowings (ii) Trade Payables	0.50 100.89 - <b>215.07</b> 209.37 80.49	0.50 73.23 - <b>219.80</b> 241.92 78.52	0.50 106.60 5.74 <b>696.36</b> 224.98 87.52	365.39 0.50 78.19 - 444.08 254.10 78.99			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities (i) Borrowings (ii) Trade Payables (iii) Other financial liabilities	0.50 100.89 - <b>215.07</b> 209.37 80.49 77.70	0.50 73.23 - <b>219.80</b> 241.92 78.52 61.23	0.50 106.60 5.74 <b>696.36</b> 224.98 87.52 108.38	365.39 0.50 78.19 - 444.08 254.10 78.99 91.74			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities (i) Borrowings (ii) Trade Payables (iii) Other financial liabilities (b) Provisions	0.50 100.89 - 215.07 209.37 80.49 77.70 2.59	0.50 73.23 - <b>219.80</b> 241.92 78.52 61.23 0.01	0.50 106.60 5.74 <b>696.36</b> 224.98 87.52 108.38 2.59	365.39 0.50 78.19 - 444.08 254.10 78.99 91.74 0.08			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities (i) Borrowings (ii) Trade Payables (iii) Other financial liabilities (b) Provisions (c) Other current liabilities (d) Current Tax Liabilities (Net)  Total Current Liabilities	0.50 100.89 - 215.07 209.37 80.49 77.70 2.59 22.83 - 392.98	0.50 73.23 - 219.80 241.92 78.52 61.23 0.01 32.03	0.50 106.60 5.74 <b>696.36</b> 224.98 87.52 108.38 2.59 63.15	365.39 0.50 78.19 444.08 254.10 78.99 91.74 0.08 110.81 10.59 546.31			
E	(i) Borrowings (ii) Other financial liabilities (b) Deferred tax liabilities (Net) (c) Other non-current liabilities  Total Non-current liabilities  Current Liabilities (a) Financial Liabilities (i) Borrowings (ii) Trade Payables (iii) Other financial liabilities (b) Provisions (c) Other current liabilities (d) Current Tax Liabilities (Net)	0.50 100.89 - 215.07 209.37 80.49 77.70 2.59 22.83 - 392.98 608.04	0.50 73.23 - 219.80 241.92 78.52 61.23 0.01 32.03 10.58	0.50 106.60 5.74 <b>696.36</b> 224.98 87.52 108.38 2.59 63.15	365.39 0.50 78.19 - 444.08 254.10 78.99 91.74 0.08 110.81 10.59			



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CIN L99999GJ1987PLC022333

#### Notes:

- 1. The audited standalone financial results for the quarter and year ended on 31 March 2019 were reviewed by the Audit Committee and then approved by the Board of Directors at their meeting held on 7 May 2019.
- 2. The audited standalone financial results have been prepared in accordance with the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015.
- 3. Revenue from operations up to 30 June 2017 includes excise duty, which is discontinued with effect from 1 July 2017 upon implementation of Goods and Services Tax (GST) in India. In accordance with 'Ind AS 18, Revenue' GST is not included in revenue from operations. In view of the aforesaid restructuring of indirect taxes, revenue from operations for the Year Ended 31 March 2019 is not comparable with the previous corresponding period.
- 4. Ind AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after 1 April 2018, replaces existing revenue recognition requirements. Under the modified retrospective approach there were no adjustments required to the retained earnings at 1 April 2018. Also, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue and related items in the financial results.
- 5. Segment wise reporting in accordance with Ind AS 108 is given separately.
- 6. Consolidated financial figures include results of following subsidiary companies:
  - a) Texas Lifesciences Private Limited
  - b) Hester Biosciences Nepal Private Limited
  - c) Hester Biosciences Africa Limited
  - d) Hester Biosciences Kenya Limited
- 7. Provision for taxation includes Current Tax of INR 152.39 million and Deferred Tax Expense of INR 6.60 million for the Year Ended on 31 March 2019.
- 8. During the quarter the Company has made equity investment to the extent of INR 3.52 million in its Wholly-owned Subsidiary Company namely Hester Biosciences Kenya Limited.
- 9. The Board of Directors had declared and paid Interim Dividend of INR 2 per equity share (20%) Q1FY19 as well as on Q2FY19, totalling to INR 4 per equity share (40%). The board has further recommended a final dividend of INR 7 per equity share (70%) for FY19, subject to the approval of the shareholders. Total Dividend for FY 19 would be INR 11 per equity share (110%) as against INR 10 per equity share (100%) for FY18.
- 10. The figures for the corresponding previous period have been regrouped/reclassified wherever necessary, to make them comparable. The figures for quarter ended 31 March 2019 are balancing figures between the audited figures of the full financial year and the reviewed year-to-date figures up to the third quarter of the financial year.

For and on behalf of the Board of Directors

Place: Ahmedabad Rajiv Gandhi

Date: 7 May 2019 CEO & Managing Director



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CIN L99999GJ1987PLC022333

### 7 May 2019

To, **BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

Scrip Code: 524669

To,

**National Stock Exchange of India Limited** 

Exchange Plaza,

Bandra - Kurla Complex,

Bandra (E), Mumbai - 400 051

Symbol: HESTERBIO

Respected Sir / Madam,

Subject: Declaration pursuant to Regulation 33(3)(d) of the SEBI (Listing

**Obligations and Disclosure Requirements) Regulations, 2015** 

Pursuant to Regulation 33 (3) (d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended by the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2016 (Amended), vide notification no. SEBI/LAD- NRO/GN/2016-17/001 dated 25 May 2016 and circular no. CIR/CFD/CMD/56/2016 dated 27 May 2016, we hereby state that the Statutory Auditors of the Company, Shah Karia & Associates, Chartered Accountants, have issued an Audit Report with unmodified opinion on the Audited Standalone and Consolidated Financial Results of the Company for the financial year ended on 31 March 2019.

You are requested to take the above information on your record.

Sincerely,

**For Hester Biosciences Limited** 

Rajiv Gandhi

**CEO & Managing Director** 

DIN: 00438037

# **Chartered Accountants**

405, SCARLET BUSINESS HUB, OPP. ANKUR SCHOOL, NR. MAHALAXMI FIVE ROADS, FATEHPURA, PALDI, AHMEDABAD – 380 007, GUJARAT, INDIA

E-mail: priyankshah\_ca@yahoo.co.in shahkaria.ca@gmail.com

Auditor's Report on Standalone Financial Results of the Hester Biosciences Limited

(Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations,

2015, as amended)

To
The Board of Directors of Hester Biosciences Limited

We have audited the accompanying statement of Standalone Financial Results of Hester Biosciences Limited (the "Company") for the quarter and year ended March 31, 2019 (the "Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Regulation"), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the "Circular"). The Standalone Financial Results for the quarter and year ended March 31, 2019 have been prepared on the basis of the standalone financial results for the nine-month period ended December 31, 2018, the audited annual standalone financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these Standalone Financial Results based on our review of the standalone financial results for the ninemonth period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 (Ind AS 34) for Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone financial statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and Circular.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit included examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that out audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly financial results as well as the year to date results:

- i. are presented in accordance with the requirements of the Regulation read with Circular, in this regard, and
- ii. give a true and fair view of the net profit, other comprehensive income and other financial information of the Company for the quarter and year ended March 31, 2019.

Further, we draw attention to Note 10 to the Standalone Financial Results, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year to date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year as stated in first paragraph above, which were subjected to a limited review, as required under the Regulation and the Circular.



# **Chartered Accountants**

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The Ind AS financial statements of the Company for the year ended March 31, 2018, included in these Standalone Ind AS Financial Statements, have been audited by the predecessor auditor who expressed an unmodified opinion on those financial statements on May 14, 2018.

For SHAH KARIA AND ASSOCIATES

**Chartered Accountants** 

ICAI Firm Registration No.: 131546W

**Priyank Shah** 

Partner

Membership No.: 118627

Place: Ahmedabad Date: May 7, 2019

# **Chartered Accountants**

405, SCARLET BUSINESS HUB, OPP. ANKUR SCHOOL, NR. MAHALAXMI FIVE ROADS, FATEHPURA, PALDI, AHMEDABAD – 380 007, GUJARAT, INDIA

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Auditor's Report on Consolidated Financial Results of the Hester Biosciences Limited

(Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations,

2015, as amended)

To
The Board of Directors of Hester Biosciences Limited

We have audited the accompanying statement of Consolidated Financial Results of Hester Biosciences Limited (the "Company") comprising its subsidiaries (together, the "Group") for the quarter and year ended March 31, 2019 (the "Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Regulation"), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the "Circular"). The Consolidated Financial Results for the year ended March 31, 2019 have been prepared on the basis of the audited annual consolidated financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these Consolidated Financial Results based on our review of the standalone financial results for the nine-month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 (Ind AS 34) for Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated financial statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and Circular.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatements. An audit included examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate financial statements and the other financial information of subsidiaries as referred to in paragraph below, these quarterly consolidated financial results as well as the year to date results:

- i. includes the results of the subsidiaries mentioned in paragraph below;
  - a) Texas Lifesciences Private Limited
  - b) Hester Biosciences Nepal Private Limited
  - c) Hester Biosciences Africa Limited
  - d) Hester Biosciences Kenya Limited
- ii. are presented in accordance with the requirements of the Regulation read with Circular, in this regard, and
- iii. give a true and fair view of the consolidated net profit, other comprehensive income and other financial information of the Group for the quarter and year ended March 31, 2019.



# **Chartered Accountants**

405, SCARLET BUSINESS HUB, OPP. ANKUR SCHOOL, NR. MAHALAXMI FIVE ROADS, FATEHPURA, PALDI, AHMEDABAD – 380 007, GUJARAT, INDIA

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We did not audit the financial statements and other financial information, in respect of 4 subsidiaries, whose financial information reflects total assets of Rs. 1026.47 million as at March 31, 2019, total revenues of Rs. 147.78 million and net loss of Rs. 33.59 million for the year ended March 31, 2019. These financial statements and other financial information have been audited by other auditors, whose reports have been furnished to us by the management. Our opinion, in so far as it relates to the affairs of such subsidiaries, is based solely on the report of other auditors. Our opinion is not modified in respect of this matter.

Further, we draw attention to Note 10 to the Consolidated Financial Results, we report that the figures of Standalone Financial Results for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year to date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year as stated in first paragraph above, which were subjected to a limited review, as required under the Regulation and the Circular.

The Consolidated Ind AS financial statements of the Company for the year ended March 31, 2018, included in these Consolidated Ind AS Financial Statements, have been audited by the predecessor auditor who expressed an unmodified opinion on those financial statements on May 14, 2018.

For SHAH KARIA AND ASSOCIATES

**Chartered Accountants** 

ICAI Firm Registration No.: 131546W

Priyank Shah

Partner

Membership No.: 118627

Place: Ahmedabad Date: May 7, 2019



Hester Biosciences Limited Head Office Pushpak, 1st Floor Panchvati Circle

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CIN L99999GJ1987PLC022333

#### **Press Release**

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#### 7 May 2019

Q4FY19 Results: Sales up by 30%, Profit up by 37%

FY19 Results: Sales up by 27%, Profit up by 44%

#### Company recommends a final dividend of INR 7 per share

#### **Financial Highlights**

(INR in Million)

	Q4			12 Months		
	FY19 FY18 Growt		Growth	FY19	FY18	Growth
<b>Net Sales</b>	488.29	374.83	30%	1,711.87	1,352.53	27%
Net Profit	123.77	90.14	37%	438.52	305.58	44%
EPS (In INR)	14.55	10.60	37%	51.55	35.92	44%

#### **Business Overview**

#### Hester India

The year has been satisfactory in terms of achieving financial and non-financial objectives.

1. We continue to improve our bottom line.

2. We have made progress in our objective to systematically reduce the dependency on one division.

Division	FY18		FY19			
	Sales in million	Sales in million Contribution Sales		Contribution		
Poultry Health care	1,138.74	84%	1,306.20	76%		
Animal Health care	178.58	13%	35 <del>4</del> .85	21%		
Other	35.21	3%	50.82	3%		
TOTAL	1,352.53	100%	1,711.87	100%		

- 3. Exports were a challenge in FY19. We are working upon the same and hope to have a huge upswing in this financial year. Nonetheless, to meet over-all sales targets, we covered up the deficit through domestic sales
- 4. The board of directors had declared and paid an interim dividend of INR 2 per equity share (20%) in Q1FY19 as well as on Q2FY19, totaling to INR 4 per equity share (40%). The board has further recommended an additional final dividend of INR 7 per equity share (70%) for FY19, subject to the approval of the shareholders. Total Dividend therefore for FY19 would be INR 11 per equity share (110%) as against the INR 10 per equity share (100%) for FY18.

#### Hester Nepal

Worldwide PPR tenders continue to remain slow but other efforts have shown yielding results, thereby improving the topline substantially in FY19. The focus continues to establish a domestic marketing network to derive sales within Nepal, besides continuing the efforts to spur exports.

#### Texas Lifesciences

Hester India continues to transfer the manufacturing of its products to Texas, thereby ensuring a healthy financial growth at Texas, besides being assured of timely supply of quality products.

#### Hester Africa

The progress in the project is as per schedule. We are currently in the construction phase.



Hester Biosciences Limited Head Office

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CIN L99999GJ1987PLC022333

### Q4FY19 & FY19 Key Financials

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### **Hester INDIA**

#### **Revenue Growth in INR Million - Division**

	Division	Q4FY19	Q4FY18	Growth	FY19	FY18	Growth
1	Poultry Healthcare	377.87	331.01	14.15%	1306.20	1138.74	14.71%
2	Animal Healthcare	103.94	28.22	268.34%	354.85	178.58	98.70%
3	VSB*	06.48	ı		42.48	1	
4	Other Operating Income	00.00	15.60		08.34	35.21	
	Net Sales	488.29	374.83	30.27%	1,711.87	1,352.53	26.57%

<sup>\*</sup> Veterinary Social business division. This is the first year for this division.

**Revenue Growth in INR Million - Geography** 

	Territory	Q4FY19	Q4FY18	Growth	FY19	FY18	Growth
1	Domestic	466.30	321.56	45.01%	1,565.27	1,192.14	31.30%
2	Export	21.99	37.83	-41.88%	138.26	126.99	8.87%
	Net Sales*	488.29	359.38		1,703.53	1,319.13	

<sup>\*</sup>Net Sales are excluding other operating income.

**Profitability Analysis** 

	Particular	Q4FY19	Q4FY18	Up/(Down)	FY19	FY18	Up/(Down)	
1	GP Margin	62.03%	58.89%	3.14%	67.21%	64.90%	2.31%	
2	EBIDTA Margin	38.65%	29.75%	8.90%	39.58%	36.67%	2.91%	
3	NP Margin	25.35%	24.05%	1.30%	25.62%	22.59%	3.03%	
4	EPS in INR Non Annualised	14.55	10.60	3.95	51.55	35.92	15.63	

# **Hester NEPAL**

#### **Financials in INR Million**

	Particular	Q4FY19	Q4FY18	FY19	FY18
1	Net Sales	61.37	4.81	90.34	14.78
2	Net Profit / (Loss)	27.09	(19.08)	(30.29)	(73.58)

#### **Texas Lifesciences**

### **Financials in INR Million**

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	Particular	Q4FY19	Q4FY18	FY19	FY18
1	Net Sales	22.17	6.02	83.50	14.69
2	Net Profit / (Loss)	(0.64)	(0.01)	04.18	00.45

Rajiv Gandhi

Hester Biosciences Limited CEO & Managing Director