

May 30, 2019

**The General Manager – Dept. Corporate Services,**  
Bombay Stock Exchange Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400 001

**Scrip Code: 504360****Sub.: Outcome of Board Meeting**

Dear Sirs,


This is to inform you that the Board of Directors at its meeting held on **Thursday, 30<sup>th</sup> May, 2019**, has *inter-alia* approved the Audited Financial Results of the Company for the last quarter and year ended **31<sup>st</sup> March, 2019**.

Please find enclosed the Audited Financial Results of the Company for the last quarter and year ended **31<sup>st</sup> March, 2019** along with Audit Report.

Further, pursuant to provisions of regulation 33 (3) (D) Of SEBI (Listing Obligations And Disclosures Requirements) Regulations, 2015, as amended by SEBI notification no. SEBI/LAD-NRO/GN/2016-17/001 dated 25<sup>th</sup> May, 2016 and SEBI circular no. CIR/CFD/CMD/56/2016 dated 27<sup>th</sup> May, 2016, we do hereby declare that Mr. Yatin Kuamr Shah, Chartered Accountant, Mumbai, have issued an Audit Report with Unmodified opinion on the Audited Financial Results of the Company for the last quarter and year ended on **31<sup>st</sup> March, 2019**.

The Board Meeting commenced at 6.25 p.m. and concluded at 7.00 p.m.

Yours faithfully,

For **REMI SALES AND ENGINEERING LIMITED**

**SANDEEP KASERA**  
**WHOLE-TIME DIRECTOR**



Encl.: a/a

**SALES & SERVICE BRANCHES :**

Ahmedabad, Bangaluru, Kolkata, Chennai, Hyderabad, Nagpur, New Delhi, Kochi, Kanpur, Indore, Goa

# REMI SALES AND ENGINEERING LIMITED

Regd. Office : Remi House, Plot No.11, Cama Industrial Estate, Goregaon (East), Mumbai - 400 063

CIN : L31100MH1980PLC022314

## Statement of Standalone Audited Financial Results for the Quarter / Year ended 31st March, 2019

**PART - I**

(Rs. in Lakhs)

Particulars	Quarter Ended			Year Ended	
	31.03.2019	31.12.2018	31.03.2018	31.03.2019	31.03.2018
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
<b>I. Income</b>					
a) Revenue from Operations	3,776.04	3,577.64	3,655.92	13842.88	12,733.64
b) Other Income	86.70	40.84	924.61	165.01	950.77
<b>Total Income</b>	<b>3,862.74</b>	<b>3,618.48</b>	<b>4,580.53</b>	<b>14,007.89</b>	<b>13,684.41</b>
<b>II. Expenses</b>					
(a) Purchase of stock-in-trade	2,931.64	2,907.50	2,872.27	10,870.30	9,705.12
(b) Changes in inventories of finished goods, work-in-progress and stock-in-trade	115.95	(53.15)	31.66	10.30	438.65
(c) Employee benefits	330.66	310.49	291.56	1,255.15	1,143.45
(d) Finance Costs	3.14	2.52	17.39	12.15	17.00
(e) Depreciation and amortisation expenses	12.00	11.35	8.29	46.06	32.34
(f) Other expenses	288.48	290.39	231.64	1,079.74	1,407.76
<b>Total expenses</b>	<b>3,681.87</b>	<b>3,469.10</b>	<b>3,452.81</b>	<b>13,273.70</b>	<b>12,744.32</b>
<b>III. Profit / (Loss) before tax ( I - II )</b>	<b>180.87</b>	<b>149.38</b>	<b>1,127.72</b>	<b>734.19</b>	<b>940.09</b>
<b>IV. Tax Expenses / (Benefit)</b>					
(a) Current Tax / (Credit)	52.60	39.12	220.03	197.96	220.03
(b) Deferred Tax / (Credit)	(1.68)	2.11	55.30	(5.41)	(3.53)
<b>V. Net Profit / (Loss) after Tax ( III - IV )</b>	<b>129.95</b>	<b>108.15</b>	<b>852.39</b>	<b>541.64</b>	<b>723.59</b>
<b>VI. Other Comprehensive Income (Net of Tax)</b>	(43.62)	13.55	59.36	(22.25)	88.89
<b>VII. Total Comprehensive Income ( V + VI )</b>	<b>86.33</b>	<b>121.70</b>	<b>911.75</b>	<b>519.39</b>	<b>812.48</b>
<b>VIII. Paid-up Equity Share Capital ( Face Value - Rs.10/- each per share )</b>	<b>57.02</b>	<b>57.02</b>	<b>57.02</b>	<b>57.02</b>	<b>57.02</b>
<b>IX. Earnings per share</b>					
(1) Basic	22.79	18.97	149.49	94.99	126.90
(2) Diluted	22.79	18.97	149.49	94.99	126.90

Contd.....2.



## PART - II - STANDALONE STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

Particulars	Figures as at the end of current reporting Period 31.03.2019	Figures as at the end of current reporting Period 31.03.2018
<b>I. ASSETS</b>		
(1) <b>Non-current Assets</b>		
Property, Plant and Equipment	260.42	284.55
Investment in Property	864.13	878.03
Intangible Assets	1.19	1.38
<b>Financial Assets</b>		
Investments	1,138.89	860.77
Others	115.46	94.86
(2) <b>Current Assets</b>		
Inventories	789.01	799.31
<b>Financial Assets</b>		
Investments	705.41	483.29
Trade receivables	3,186.16	3,270.36
Cash and cash equivalents	8.06	6.67
Bank Balances	187.31	75.21
Loans	100.00	33.86
Others	04.00	82.81
Short term Provisions	4.81	-
<b>Total Assets</b>	<b>7,445.73</b>	<b>6,871.10</b>
<b>II. EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity Share Capital	57.02	57.02
Other Equity	3,969.58	3,450.19
<b>Liabilities</b>		
(1) <b>Non-current Liabilities</b>		
Other non current liabilities	202.05	156.04
Deferred tax liabilities (Net)	54.33	56.46
(2) <b>Current Liabilities</b>		
<b>Financial Liabilities</b>		
Short Term Borrowings	220.53	85.09
Trade payables	2,461.61	2,649.89
Other financial liabilities	480.61	400.16
Short Term Provisions	-	16.25
<b>Total Equity and Liabilities</b>	<b>7,445.73</b>	<b>6,871.10</b>

## NOTES :

- Results for the quarter and year ended 31st March 2019 are in accordance with the Indian Accounting Standards (Ind AS) notified by the Ministry of Corporate Affairs (the Ministry), which are applicable to the Company for the accounting period beginning on or after 1st April 2018. Consequently, results for the corresponding quarter and year ended 31st March 2018 have been restated as per the requirements of the said notification, to comply with Ind AS to make them comparable.
- The figures for the quarters ended 31st March 2019 and 31st March 2018 are the balancing figures between the audited financial statements for the year ended as on that date and the year to date figures upto the end of third quarter of the respective financial year on which auditors had performed a limited review.
- Effective 1st July 2017, revenue is recorded net of GST whereas earlier revenue was recorded inclusive of excise duty. Hence revenue from operations for the quarter / year ended 31st March, 2019 is not comparable with previous corresponding period figure.
- The Above statement of Financial results has been reviewed by the Audit Committee and taken on record by the Board of Directors at its meeting held on 30th May, 2019.
- The Company is engaged in only one segment and as such there is no separate reportable segment as per Ind-AS 108: 'Operating Segments'
- Previous period's figures have been regrouped/recast/reclassified, wherever necessary.

Mumbai  
30<sup>th</sup> May, 2019



By the order of the Board  
For REMI SALES AND ENGINEERING LTD

(Sandeep Kasera)  
Whole Time Director



## **INDEPENDENT AUDITORS' REPORT**

**TO THE MEMBERS OF REMI SALES AND ENGINEERING LIMITED**

### **Report on the standalone Financial Statements**

#### **Opinion**

I have audited the financial statements of **REMI SALES AND ENGINEERING LIMITED** ("the Company"), which comprise the balance sheet as at March 31, 2019, and the statement of profit and loss (including other comprehensive income), statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (Collectively referred to as 'standalone financial statements'). These consolidated financial statements has been prepared after considering financial statement of Head office at Mumbai and Branches situated at Ahmedabad, Bangaluru, Kolkata, New Delhi, Hyderabad, Vijayawada, Chennai, Nagpur, Kochi, Kanpur, Indore, Margao (Goa) and Jaipur. The report on the accounts of the branch office stated above have been audited by branch auditors which were forwarded to me and have been dealt with in preparing my report in the manner considered necessary by me.

In my opinion and to the best of my information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs (financial position) of the Company as at March 31, 2019, and its profit (financial performance including other comprehensive income), changes in equity and its cash flows for the year ended on that date.

- a. In the case of the balance sheet, of the state of affairs of the company as at 31st March 2019, and
- b. In the case of the statement of profit and loss, of the profit (financial performance including other comprehensive income), changes in equity and
- c. In the case of the cash flow statement, of the cash flow statement for the year ended on that date.

#### **Basis for Opinion**

I conducted my audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. My responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to my audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules there under, and I have fulfilled my other ethical responsibilities in accordance with these requirements and the Code of Ethics. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.



### **Key Audit Matters**

Key audit matters are those matters that, in my professional judgment, were of most significance. in my audit of the financial statements of the current period. These matters were addressed in the context of my audit of the financial statements as a whole, and in forming my opinion thereon,

I have determined that there are no key audit matters to communicate in 'my report.

### **Other Information**

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon.

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work I have performed, I conclude that there is a material misstatement of this other information, I have required to report that fact. I have nothing to report in this regard.

### **Responsibility of Management for the Standalone Financial Statements**

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance (including other comprehensive income), changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards ('Ind AS') specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.



Boards of Directors are also responsible for overseeing the company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Standards on Auditing ('SAs'), I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3) of the Act, I am also responsible for expressing my opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, I give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
2. As required by Section 143(3) of the Act, I report that:
  - a. I have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b. In my opinion proper books of account as required by law have been kept by the company so far as it appears from our examination of those books;
  - c. The Balance Sheet, the Statement of Profit and Loss, the Statement of Changes In Equity and the Cash Flow Statement dealt with by this Report are in agreement With the books of accounts;
  - d. In my opinion, the aforesaid standalone financial statements comply with the Indian Accounting Standards prescribed under Section 133 of the Act read with Companies (Indian Accounting Standard), Rules 2016.
  - e. On the basis of the written representations received from the directors as on 31 March 2019, taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2019, from being appointed as a director in terms of section 164(2) of the Act ;
  - f. With respect to the adequacy of the internal financial controls over financial Reporting of the Company and the operating effectiveness of such controls, Refer to our separate Report in "Annexure B".
  - g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in my opinion and to the best of my information and according to the explanations given to me :
    - i. The Company does not have any pending litigations which would impact its financial position.
    - ii. The Company did not have any long term contract including derivative contract ; as such the question of commenting on any material foreseeable losses thereon does not arise;



- iii. There has not been any occasion in case of the Company during the year under report to transfer any sums to the investor education and protection fund. The question of delay in transferring such sums does not arise.

Place: Mumbai

Date: 30<sup>TH</sup> MAY ,2019

For YATIN KUMAR SHAH,  
CHARTERED ACCOUNTANT

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(YATIN KUMAR SHAH)  
SOLE PROPRIETOR  
Membership. No. 159796

