$$
7^{\text {th }} \text { May, } 2018
$$

1. The Dy. General Manager Corporate Relationship Dept. BSE Ltd.

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001
Scrip Code No: 532301
2. The Secretary

National Stock Exchange of India Ltd
Exchange Plaza, $5^{\text {th }}$ Floor, Plot No.C/1,
G.Block, Bandra-Kurla Complex

Bandra (E) Mumbai - 400051
Scrip symbol: TATACOFFEE

Dear Sir(s),
Sub: Financial Results for the year ended 31 ${ }^{\text {st }}$ March, 2018 and recommendation of Dividend
We enclose herewith the audited standalone and consolidated financial results of the Company for the year ended $31^{\text {st }}$ March, 2018, which have been approved and taken on record at the meeting of the Board of Directors of the Company held today, the $7^{\text {th }}$ May, 2018.

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), read with SEBI Circular CIR/CFD/CMD/56/2016 dated $27^{\text {th }}$ May, 2016 on "Disclosure of the Impact of Audit Qualifications by the Listed Entities", we would like to confirm that M/s Deloitte Haskins \& Sells, LLP, Statutory Auditors of the Company, have issued Audit Reports with unmodified opinion on the above financial results.

Further, we would like to inform you that the Board of Directors have recommended a dividend of Rs. 1.50 per Equity Share (face value of Re. 1/- each) for the year ended $31^{\text {st }}$ March, 2018. This Dividend upon approval by the shareholders at the ensuing Annual General Meeting (AGM) will be paid within 30 days from the date of AGM.

The meeting of Board of Directors held today commenced at 1.15 PM and concluded at 7.45 PM.

The above information is also available on the website of the Company: www.tatacoffee.com
Thanking you,
For Tata Coffee Limited


Encl: As above
TATA COFFEE LIMITED

## TATA COFFEE LIMITTED

STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2018

Rs. In Lakhs


Basic \& Diluted Earning per Sha

* Not Annualised for the Quarter



## Notes to the Statement of Standalone Financial Results

1. (a) Total Income for the current quarter is Rs. 20691 lakhs compared to Rs. 21848 lakhs for the corresponding quarter of the previous year.
(b) Total Income for the financial year ended $31^{\text {st }}$ March, 2018 is at Rs. 76166 lakhs compared to Rs. 84831 lakhs of the previous year.
2. During the year the Coffee Plantations were severely impacted by abnormal and extreme weather conditions in the region resulting in substantially lower coffee crop harvested in the quarter. This was further accentuated by lower commodity prices. Consequently, there has been corresponding adverse impact on Changes in Inventories, primarily fair valuation, thereby adversely impacting Plantation segment profitability. Pursuant to the above, a fair value loss (net) of Rs. 2495 lakhs for the current quarter (corresponding previous period- fair value gain Rs. 1655 lakhs) and fair value loss (net) of Rs. 1759 lakhs for the financial year ended $31^{\text {st }}$ March, 2018 (previous year- fair value gain Rs. 1655 lakhs) have been recognised in these financial results.
3. (a) The Profit before Tax for the current quarter is Rs. 322 lakhs compared to Rs. 5571 lakhs for the corresponding quarter of the previous year.
(b) The Profit before Tax for the financial year ended $31^{\text {st }}$ March, 2018 is at Rs 8080 Lakhs compared to Rs. 18198 lakhs of the previous year.
4. (a) The Profit after Tax for the current quarter is Rs. 391 lakhs compared to Rs. 4453 lakhs for the corresponding quarter of the previous year.
(b) The Profit after Tax for the financial year ended $31^{\text {st }}$ March, 2018 is at Rs. 6276 lakhs compared to Rs. 13923 lakhs of the previous year.
5. Other Income includes Dividend of Rs. 1303 lakhs received from the Company's overseas Subsidiary, Consolidated Coffee Inc., for the current quarter (Corresponding Previous Period-Rs. 1300 lakhs) and Rs. 3420 lakhs for the financial year ended $31^{\text {st }}$ March, 2018 (Previous Year - Rs. 4670 lakhs).
6. Segmental information is disclosed as part of the consolidated financial results for the quarter and for the financial year ended 31 ${ }^{\text {st }}$ March, 2018.
7. The Board of Directors has recommended a Dividend payment of Rs 1.50 per share (face value of Re. 1/each) for the year ended 31st March, 2018.
8. The Statement includes the results for the quarter ended 31 st March, 2017 being the balancing figure of the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the financial year, which were subjected to limited review.
9. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 7th May, 2018. The Auditors have issued an unqualified Audit opinion on these results.
10. The results for the financial year ended $31^{\text {st }}$ March, 2018 are available on the websites of BSE Limited (URL: www.bseindia.com) and the National Stock Exchange of India Limited (URL: www.nseindia.com) and on the Company's website (URL: www.tatacoffee.com).


Tata Coffee Limited
Balance Sheet as at March 31, 2018
Rs. in Lakhs

| Particulars | 2018 | 2017 |
| :---: | :---: | :---: |
| ASSETS | (AUDITED) | (AUDITED) |
| Non-current assets | 36371 | 33354 |
| Property, Plant and Equipment | 3684 | 2016 |
| Capital Work-in-progress | 4967 | 6798 |
| Investment Property | 168 | 240 |
| Intangible Assets |  |  |
| Financial Assets | 19035 | 15066 |
| Investments | 58 | 66 |
| Loans | 1723 | 1660 |
| Other Financial Assets | 1360 | 1145 |
| Non-Current Tax Assets | 200 | 504 |
| Other Non-current Assets | 67566 | 60849 |
| Current assets | 24412 | 24223 |
| Inventories including Biological Assets |  |  |
| Financial Assets | 3155 | 9864 |
| Investments | 10653 | 9447 |
| Trade receivables | 2778 | 351 |
| Cash and Cash Equivalents/Bank Balances | 5804 | 6049 |
| Loans | 3043 | 3650 |
| Other Financial Assets | 2150 | 2627 |
| Other Current Assets | 51995 | 56211 |
|  | 246 | 60 |
| Non Current Assets held for sale | 119807 | 117120 |
| Total Assets |  |  |
| EQUITY AND LIABILITIES |  |  |
| Equity | 1868 | 1868 |
| Equity Share Capital | 90148 | 87859 |
| Other Equity | 92016 | 89727 |
| Total Equity |  |  |
| Liabilities |  |  |
| Non-current liabilities |  |  |
| Financial Liabilities Liaili | 291 | 349 |
| Other Financial Liabilities | 3104 | 3245 |
| Provisions | 2273 | 2874 |
| Deferred Tax Liabilities (Net) | 5668 | 6468 |
| Current liabilities |  |  |
| Financial Liabilities | 9596 | 7300 |
| Borrowings | 4587 | 3986 |
| Trade Payables | 6096 | 6227 |
| Other Financial Liabilities | 962 | 1321 |
| Provisions | - | 1466 |
| Current Tax Liabilities | 882 | 625 |
| Other Current Liabilities | 22123 | 20925 |
|  | 119807 | 117120 |

Total Equity and Liabilities


Place: Bengaluru
Date: 7th May, 2018


## INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF TATA COFFEE LIMITED

1. We have audited the accompanying Statement of Standalone Financial Results of TATA COFFEE LIMITED ("the Company"), for the year ended March 31, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind $A S^{\prime}$ ) and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial statements.
3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.
4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
(i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
(ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and total comprehensive income and other financial information of the Company for the year ended March 31, 2018.

For DELOITTE HASKINS \& SELLS LLP
Chartered Accountants
(Firms' Registration No. 117366W/W-00018)


V.Balaji<br>Partner<br>(Membership No. 203685)

BENGALURU, May 07, 2018
VB/MNB/CS/2018

## TATA COFFEE LIMITTED

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2018


## Notes to the Statement of Consolidated Financial Results

1. (a) Total Income for the current quarter is Rs. 44853 lakhs compared to Rs. 40764 lakhs for the corresponding quarter of the previous year.
(b) Total Income for the financial year ended 31st March, 2018 is at Rs. 158935 lakhs compared to Rs. 162879 lakhs of the previous year.
2. The Total Income for the financial year ended 31st March, 2018 of Eight O' Clock Coffee Company, held through Company's overseas subsidiary, Consolidated Coffee Inc., is $\$ 133.75$ Million compared to $\$ 123.24$ Million of the previous year.
3. During the year the Coffee Plantations were severely impacted by abnormal and extreme weather conditions in the region resulting in substantially lower coffee crop harvested in the quarter. This was further accentuated by lower commodity prices. Consequently, there has been corresponding adverse impact on Changes in Inventories, primarily fair valuation, thereby adversely impacting Plantation segment profitability. Pursuant to the above, a fair value loss (net) of Rs. 2495 lakhs for the current quarter (corresponding previous period- fair value gain Rs. 1655 lakhs) and fair value loss (net) of Rs. 1759 lakhs for the financial year ended 31st March, 2018 (previous year- fair value gain Rs. 1655 lakhs) have been recognised in these financial results.
4. (a) The Group Consolidated Net Profit, (net of non-controlling interest) for the current quarter is Rs. 646 lakhs compared to Rs. 4569 lakhs for the corresponding quarter of the previous year.
(b) The Group Consolidated Net Profit, (net of non-controlling interest) for the financial year ended 31st March, 2018 is Rs. 10663 lakhs compared to Rs. 15115 lakhs of the previous year.
5. Exceptional Items of Rs. 1081 lakhs for the financial year ended 31st March, 2018 represents redundancy costs due to certain operational restructuring in the Group's USA operations. Exceptional Items of Rs. 231 lakhs for the previous year ended $31^{\text {st }}$ March, 2017 represents expenditure on certain long-term initiatives.
6. In the current financial year ended 31st March, 2018 the Group has recognised a deferred tax credit of Rs. 6020 Lakhs on account of reduction in the US Federal Tax rates. The credit relates to the previously recognised deferred tax liabilities in the Company's subsidiaries in the USA.
7. The summarized figures for Tata Coffee Limited as a standalone entity are:

|  | Quarter ended <br> 31st Mar <br> (Audited) | Quarter ended <br> 31st Dec <br> (Audited) | Quarter ended <br> 31st Mar <br> (Refer note 8) | Year ended <br> 31st March <br> (Audited) | Year ended <br> 31st March <br> (Audited) |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ |
| Total Income (Rs Lakhs) | 20691 | 17854 | 21848 | 76166 | 84831 |
| Profit before Tax (Rs Lakhs) | 322 | 1551 | 5571 | 8080 | 18198 |
| Profit after Tax (Rs Lakhs) | 391 | 1012 | 4453 | 6276 | 13923 |
| Earnings per share (Rs) | 0.21 | 0.54 | 2.38 | 3.36 | 7.45 |

8. The Statement includes the results for the quarter ended 31st March, 2018 and 31st March, 2017 being the balancing figure of the audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial years, which were subjected to limited review.
9. The Board of Directors has recommended a Dividend payment of Rs.1.50 per share (face value of Re. 1/- each) for the year ended 31st March, 2018.
10. The aforementioned results were reviewed by the Audit Committee of the Board and subsequently taken on record by the Board of Directors at its Meeting held on 7th May, 2018. The Auditors have issued an unqualified Audit opinion on these results.
11. The results for the financial year ended $31^{\text {st }}$ March, 2018 are available on the websites of BSE Limited (URL: www.bseindia.com) and the National Stock Exchange of India Limited (URL: www.nseindia.com) and on the Company's website (URL: www.tatacoffee.com).

TATA COFFEE LIMITED
Consolidated Segment wise Revenue, Results, Assets and Liabilities
for the Quarter and Year ended 31st March, 2018

Notes: $\quad$ Cuntivacture and sale of Coffee and Other Plantation Crops. Value Added Products includes Production and
1 Plantations includes Cultivation, Mand Coffee Products.
Sale of Roasted $\&$ Ground and Instant
The segment wise Revenue, Results, Assets and Liabilities figures relate to the respective amounts directly identifiable to each of the
The segment wise Revenue, Results, Assets and Liabilities figures relate to the respat the Corporate level.
segments. Unallocable expenditure include expenses incurred on common services at the

Place: Bengaluru
Date: 7th May, 2018


Tata Coffee Limited
Consolidated Balance Sheet as at March 31, 2018
2017


## INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF TATA COFFEE LIMITED

1. We have audited the accompanying Statement of Consolidated Financial Results of TATA COFFEE LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the year ended March 31, 2018 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related consolidated financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder ("Ind AS") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.
3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph 5 below is sufficient and appropriate to provide a basis for our audit opinion.
4. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on the financial information of subsidiaries referred to in paragraph 5 below, the Statement:
a. includes the results of the following entities:
i) Tata Coffee Limited
ii) Consolidated Coffee Inc. and its subsidiaries - Eight O Clock Holdings Inc. and Eight O Clock Coffee Limited
iii) Tata Coffee Vietnam Company Limited
b. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, total comprehensive income and other financial information of the Group for the year ended March 31, 2018.
5. We did not audit the financial information of 4 subsidiaries included in the consolidated financial results, whose financial information reflect total assets of Rs. 189,135 lakhs as at March 31, 2018, total revenues of Rs. 86,189 lakhs; total net profit after tax of Rs. 15,844 lakhs; and total comprehensive income of Rs. 15,788 for the year ended March 31, 2018, as considered in the consolidated financial results. These financial information have been audited by other auditors whose reports has been furnished to us and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

Our opinion on the Statement is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.
6. The Statement includes the results for the quarter ended March 31, 2018 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year, which were subject to limited review.

For DELOITTE HASKINS \& SELLS LLP
Chartered Accountants
(Firms' Registration No. 117366W/W-00018)


## V.Balaji

Partner
(Membership No. 203685)
BENGALURU, May 07, 2018
VB/MNB/CS/2018

