

HQ/CS/CL.24B/16624 November 01, 2018

Sir,

Sub: Unaudited Financial Results of Tata Communications Limited (the Company) for the quarter and half year ended on September 30, 2018.

Pursuant to Regulation 33 read with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations) the following documents and information are submitted:

- i. Unaudited Financial Results (prepared in accordance with Regulation 33 of SEBI Listing Regulations) for the quarter and half year ended on September 30, 2018 which has been approved by the Board of Directors in its meeting, held on November 01, 2018 is attached as **Attachment-A**.
- ii. Limited Review Report of the auditors on the unaudited financial results for the quarter and half year ended on September 30, 2018 is attached as **Attachment-B.**
- iii. The press release in this regard is attached as Attachment-C.

The aforesaid documents are also placed on the website of the Company at www.tatacommunications.com/investor-relations/results.

Thanking you,

Yours faithfully, For Tata Communications Limited

Manish Sansi Company Secretary & General Counsel (India)

To:

1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001.

2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

AttachmentA



TATA COMMUNICATIONS LIMITED

REGD. OFFICE: VSB, M.G. ROAD, FORT, MUMBAI-400001.

(₹ in Lakhs)

A. STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2018

	Particulars	For	the quarter en	ded	For the half	year ended	For the year ended
	i arucuiais	September 30 2018	June 30 2018	September 30 2017	September 30 2018	September 30 2017	March 31 2018
	(Refer notes below)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
1	Income from operations	129510	125757	128697	255267	261007	525203
2	Other income, net	1563	1484	832	3047	4381	32353
3	Total Income (1+2)	131073	127241	129529	258314	265388	557556
4	Expenses						
l	a. Network and transmission expense	50766	45903	45615	96669	95950	190242
	b. Employee benefits expense	23607	20682	21010	44289	43300	85887
	c. Finance costs	886	1033	1485	1919	1983	4031
	d. Depreciation and amortisation expense	21228	21378	19888	42606	38988	83025
	e. Other expenses	29125	27241	29822	56366	61165	122041
	f. Total expenses (4a to 4e)	125612	116237	117820	241849	241386	485226
5	Profit from ordinary activities before exceptional items and tax (3 - 4)	5461	11004	11709	16465	24002	72330
6	Exceptional items (Refer note 3)	(372)	-	(20103)	(372)	(20103)	(23423)
7	Profit / (Loss) from ordinary activities before tax (5 + 6)	5089	11004	(8394)	16093	3899	48907
8	Tax expense/ (benefit):						
	a. Current tax	3097	5227	5252	8324	12506	30485
	b. Deferred tax	(1274)	(1300)	(791)	(2574)	(3935)	(8241)
9	Profit / (Loss) for the period (7 - 8)	3266	7077	(12855)	10343	(4672)	26663
10	Other Comprehensive Income / (Loss) (net of tax)	(174)	742	(51770)	. 568	(52327)	(51726)
11	Total Comprehensive Income / (Loss) (9 + 10)	3092	7819	(64625)	10911	(56999)	(25063)
12	Paid up equity share capital (Face value of ₹ 10 per share)	28500	28500	28500	28500	28500	28500
13	Reserves excluding Revaluation reserve						831240
14	Earnings per share (of ₹ 10/- each) (not annualised)						
l	Basic and diluted earnings per share (₹)	1.15	2.48	(4.51)	3.63	(1.64)	9.36

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B. Standalone Business Segment Information:

i. Segment wise revenue and results:

(₹ in Lakhs)

Ć.	For t	he quarter end	ed	For the half	For the year ended	
Particulars	September 30 2018	June 30 2018	September 30 2017	September 30 2018	September 30 2017	March 31 2018
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(audited)
Income from Operations						
Voice Solutions	9082	7836	15123	16918	32400	56980
Data and Managed Services	117196	114499	110258	231695	222141	455110
Real Estate	3232	3422	3316	6654	6466	13113
Total	129510	125757	128697	255267	261007	525203
Segment result						
Voice Solutions	(7567)	(10830)	(14060)	(18397)	(28120)	(50911)
Data and Managed Services	10727	19513	24384	30240	46267	87955
Real Estate	1624	1870	2038	3494	3457	6964
Total	4784	10553	12362	15337	21604	44008
Less:						
(i) Finance Costs	886	1033	1485	1919	1983	4031
(ii) Other un-allocable (income) net of un-allocable expenses	(1191)	(1484)	19271	(2675)	15722	(8930)
Profit/ (Loss) before taxes	5089	11004	(8394)	16093	3899	48907

ii. Segment Assets and Liabilities:

(₹ in Lakhs)

Particulars	As on						
1 articulais	September 30 2018	June 30 2018	September 30 2017	March 31 2018			
Segment Assets							
Voice Solutions	14843	16145	25412	20329			
Data and Managed Services	570214	555730	538393	542280			
Real Estate	34928	39198	32215	35991			
Unallocable Assets	681732	677784	650550	691675			
Total Assets	1301717	1288857	1246570	1290275			
Segment Liabilities							
Voice Solutions	13832	16003	34212	16889			
Data and Managed Services	287721	251305	238463	251484			
Real Estate	4186	4366	2446	2465			
Unallocable Liabilities	120061	129018	123508	139091			
Total Liabilities	425800	400692	398629	409929			

iii Notes to Segments:

The Company's operating segments comprise of Voice Solutions, Data and Managed Services and Real Estate. The composition of the operating segments is as follows:

Voice Solutions include International and National Long Distance Voice services.

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Data and Managed Services include corporate data transmission services, virtual private network, signaling and roaming services, television and other network and managed services.

Real Estate includes lease rentals for premises given on lease.

(c) Other Current assets

Assets classified as held for sale

TOTAL ASSETS

C. Statement of Standalone Assets and Liabilities as at September 30, 2018

	As at	As at
Particulars	September 30 2018	March 31 2018
	(Unaudited)	(Audited)
ASSETS	,	
Non-current assets		
(a) Property, plant and equipment	357269	346983
(b) Capital work-in-progress	39205	33036
(c) Investment property	25288	24677
(d) Other Intangible assets	39386	39493
(e) Intangible assets under development	6950	4607
(f) Financial assets		
(i) Investments	408358	404857
(ii) Other financial assets	10128	10693
(g) Deferred tax assets (net)	20331	17842
(h) Advance tax (net)	165662	156769
(i) Other Non-current assets	25691	24665
Total Non-current assets	1098268	1063622
Current assets		
(a) Inventories	3900	2393
(b) Financial assets		
(i) Other Investments	23394	16201
(ii) Trade receivables	119045	122159
(iii) Cash and cash equivalents	15861	61182
(iv) Other bank balances	396	321
(v) Other financial assets	13329	12538

Total Current assets



11582

226376

226653

1290275

277

27357

203282

203449

1301717

167



C. Statement of Standalone Assets and Liabilities as at September 30, 2018

		(₹ in Lakhs)
	As at	As at
Particulars	September 30 2018	March 31 2018
	(Unaudited)	(Audited)
EQUITY AND LIABILITIES		
EQUITY		
(a) Equity share capital	20500	20500
	28500	28500
(b) Other equity	847417	851846
T T A DIT THITTE	875917	880346
LIABILITIES		
Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	-	15000
(ii) Other financial liabilities	3541	3601
(b) Provisions	18394	21101
(c) Other Non-current liabilities	45449	45310
Total Non-current liabilities	67384	85012
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	22675	36890
(ii) Trade payables		
(A) Total outstanding dues of micro enterprises and		
small enterprises	313	495
(B) Total outstanding dues of creditors other than		,,,,
micro enterprises and small enterprises	149473	129352
(iii) Other financial liabilities	83149	48939
(b) Provisions	3141	3156
(c) Current tax liability (net)	51195	55429
(d) Other Current liabilities	48470	50656
Total Current liabilities	358416	324917
Total Guitent natimites	330410	J471/
TOTAL EQUITY AND LIABILITIES	1301717	1290275





Notes to standalone financial results:

- 1. The above standalone unaudited financial results of the Company for the quarter and half year ended September 30, 2018 have been subjected to a limited review by the statutory auditors. These results have been reviewed by the audit committee and taken on record and approved by the Board of Directors at their meeting held on November 01, 2018.
- 2. The shareholders in its AGM held on August 9, 2018 approved the change to the main object clause to include various models of monetizing like leasing, letting out, giving on licence etc the idle assets such as land and building which are not expected to be used for the business of the company so as to include the rental income from these as part of operating income. To give effect to this change, the related revenue from real estate business for previous periods have been reclassified from 'Other income' to 'Income from operations' along with the related receivables in the balance sheet from 'Other financial assets' to 'Trade receivables'. The figures for this business has been disclosed as a separate segment as "Real Estate" in the segment information. The amounts restated to 'Income from operations' have been disclosed in the 'Segment wise revenue and results' under the 'Real Estate' segment for all the periods presented.
- 3. Details of exceptional items are listed below

(₹ in Lakhs)

						(₹ in Lakhs)
						For the
	For th	e quarter	ended	For the half	year ended	year
						ended
	September	June 30	September	September	September	March 31
	30 2018	2018	30 2017	30 2018	30 2017	2018
1. Provision for			(10550)		(10550)	(10550)
contractual obligation	_	_	(18559)	-	(18559)	(18559)
2. Staff cost optimization	(272)			(372)		(708)
(refer note a)	(372)	_	-	(372)		(708)
3. Provision for			(1544)		(1544)	(1544)
contingencies	_	_	(1344)	_	(1344)	(1544)
4. Accidental damages	_	-	-	-	-	(2612)
Total	(372)	-	(20103)	(372)	(20103)	(23423)

- a. As part of its initiative to enhance the long-term efficiency of the business, the Company undertook organisational changes to align to the Company's current and prospective business requirements. These changes involved certain positions in the Company becoming redundant.
- 4. The Company has adopted Ind AS 115 "Revenue from Contracts with Customers" based on modified retrospective approach effective April 01, 2018. This has resulted into a lower profit before tax of ₹ 216 lakhs for the half year ended September 30, 2018
- 5. On March 5, 2018, the Company filed with the National Company Law Tribunal, Mumbai Bench ('NCLT'), a scheme of arrangement and reconstruction among the Company and Hemisphere Properties India Limited ("HPIL") and their respective shareholders and creditors for demerger of surplus land ("Scheme"). By order of the NCLT, a shareholders' meeting was held on May 10, 2018, at which the shareholders approved the Scheme. On July 12, 2018, the NCLT has approved the Scheme. Further steps for making the Scheme effective are being undertaken by the Company and HPIL.
- 6. Previous periods' figures have been reclassified wherever necessary to conform to the current period classifications/disclosures.

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. (₹ in Lakhs)

D.STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2018

	HALF YEAR ENDED SEPT Particulars		the quarter er	ıded	For the half	For the year ended	
		September 30 2018	June 30 2018	September 30 2017	September 30 2018	September 30 2017	March 31 2018
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income from operations	406822	394375	424736	801197	858682	1677169
2	Other income, net	. 864	(703)	(59)	161	1434	25966
3	Total income (1 + 2)	407686	393672	424677	801358	860116	1703135
4	Expenses						
	a. Network and transmission expense	181762	179273	203742	361035	417153	790324
	b. Employee benefits expense	74477	68900	74259	143377	146553	297752
	c. Finance costs	9785	9085	8765	18870	16378	34445
	d. Depreciation and amortisation	50059	48487	48369	98546	92834	190630
	expense						
	e. Other expenses	87566	87516	87310	175082	176743	347871
	Total expenses (4a to 4e)	403649	393261	422445	796910	849661	1661022
5	Profit before exceptional items, tax &	4037	411	2232	4448	10455	42113
J	share of profit/(loss) of associates (3 - 4)	1037	111	2232	1110	10133	12113
6	Exceptional items (Refer note 3)	157	_	(21341)	157	(21341)	(37552)
	Profit/(loss) from operations before	4194	411	(19109)	4605	(10886)	4561
1	tax and share of profit/(loss) of	41)4	711	(15105)	7003	(10000)	1301
	associates $(5+6)$						
Q	Tax expense/ (benefit):						
O	a. Current tax	5351	7854	6779	13205	16073	40916
	b. Deferred tax	(1174)	(1440)	(899)	(2614)	(5586)	(5424)
_	Profit/(loss) before share of	17	(6003)	(24989)	(5986)	(21373)	(30931)
y	profit/(loss) of associates (7 - 8)	17	(0003)	(24505)	(3780)	(21373)	(30)31)
10	Share in Profit/(Loss) of associates	198	208	147	406	(175)	(1630)
						· · · · ·	
11	Profit/ (loss) for the period (9 + 10)	215	(5795)	(24842)	(5580)	(21548)	(32561)
	Attributable to:	4.5	(50.40)	(05000)	(5 (0 4)	(01775)	(200(0)
	Equity holders of the parent	165	(5849)	(25000)	(5684)	(21775)	(32860)
	Non-controlling interest	50	54	158	104	227	299
12	Other Comprehensive Income/(loss) (net of tax)	(34815)	(28901)	(56572)	(63716)	(55562)	(56286)
13	Total Comprehensive Income/(loss) (11 + 12)	(34600)	(34696)	(81414)	(69296)	(77110)	(88847)
	Attributable to:						
	Equity holders of the parent	(34650)	(34750)	(81572)	(69400)	(77337)	(89146)
	Non-controlling interest	50	54	158	104	227	299
11	Paid up equity share capital (Face value of	28500	28500	28500	28500	28500	28500
14	₹10 per, share)	20300	20300	28300	.20300	20300	20300
1 "	· ·		-				826
	Reserves excluding Revaluation reserve Earnings per share (of ₹ 10/- each) (not			***			820
	annualised)			·			
	Basic and diluted earnings per share (₹)	0.06	(2.05)	(8.77)	(1.99)	(7.64)	(11.53)



E. Consolidated Business Segment Information:

i. Consolidated Segment wise revenue and results:

						(₹ in Lakhs) For the
	For	the quarter end	led	For the half	year ended	year
Particulars	101	the quarter ene	icu	T of the han	year chaca	ended
	September 30 2018	June 30 2018	September 30 2017	September 30 2018	September 30 2017	March 31 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Income from operations						
Voice Solutions	99913	102679	143423	202592	296758	531134
Data and Managed Services	295292	279009	269127	574302	537181	1096326
Payment Solutions	8640	9681	9371	18321	19166	38292
Real Estate	3488	3675	3545	7162	6910	14057
Less: Inter Segment	(511)	(669)	(730)	(1180)	(1333)	(2640)
Revenue						
Total	406822	394375	424736	801197	858682	1677169
Segment result						
Voice Solutions	8329	6160	9296	14488	17214	29830
Data and Managed Services	5955	5401	2506	11357	12918	29346
Payment Solutions	(2789)	(3117)	(3831)	(5906)	(9041)	(16450)
Real Estațe	1463	1755	1847	3218	3070	6245
Total	12958	10199	9818	23157	24161	48971
Less:						
(i) Finance Costs	9785	9085	8765	18870	16378	34445
(ii) Other un-allocable	(1021)	703	20162	(318)	18669	9965
(income) net of un-						
allocable expenditure						
Profit/(Loss) before tax	4194	411	(19109)	4605	(10886)	4561

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ii. Consolidated Segment Assets and Liabilities:

(₹ in Lakhs)

			As at	. •
Particulars	September 30 2018	June 30 2018	September 30 2017	March 31 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Segment Assets				
Voice Solutions	72695	77579	65864	55022
Data and Managed Services	1427375	1393564	1379535	1351691
Payment Solutions	43960	47046	61468	50713
Real Estate	28635	32423	27760	30194
	1572665	1550612	1534627	1487620
Unallocated Assets	479738	453949	443070	472656
Total Segment Assets	2052403	2004561	1977697	1960276
Segment Liabilities				
Voice Solutions	78781	98844	135587	95129
Data and Managed Services	883559	802238	792972	812904
Payment Solutions	14805	15989	19270	16334
Real Estate	4631	4819	3161	3008
	981776	921890	950990	927375
Unallocated Liabilities	1104947	1067020	964844	982521
Total Segment Liabilities	2086723	1988910	1915834	1909896

iii. Notes to Segments:

The Group's (the Company and its subsidiaries together referred to as "the Group") operating segments comprise of Voice Solutions, Data and Managed Services, Payment Solutions and Real Estate. The composition of the operating segments is as follows:

Voice Solutions includes International and National Long Distance Voice services.

Data and Managed Services includes corporate data transmission services, virtual private network, signaling and roaming services, television and other network and managed services, data center services.

Payment Solutions includes end-to-end ATM deployment, end-to-end POS enablement, hosted core banking, end to end financial inclusion and card issuance and related managed services and switching services to banking sector carried out by the Company's wholly owned subsidiary Tata Communications Payment Solutions Limited.

Real Estate segment includes lease rentals for premises given on lease.

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F. Statement of Consolidated Assets and Liabilities:

(₹ in Lakhs)

		As at	As at
		September 30	March 31
D - 44	iculars	2018	2018
Fart	iculars	(Unaudited)	(Audited)
	ASSETS	(Chaddica)	(1222200)
	ASSETS		
	Non-current assets		
(a)	Property, plant and equipment	947791	907498
(b)	Capital work-in-progress	53612	43953
(c)	Investment property	21951	21220
(d)	Goodwill	-	-
(e)	Other intangible assets	165432	, 150936
(f)	Intangible assets under development	11826	8078
(g)	Financial assets		
	(i) Investments		
	(a) Investments in associates	95627	89785
	(b) Other investments	19865	16566
	(ii) Loans	-	-
	(iii) Other financial assets	13750	13600
(h)	Deferred tax assets (net)	11880	9323
(i)	Non-current tax assets	178430	166337
(j)	Other non-current assets	36111	33764
"	Total Non-current assets	1556275	1461060
	Current assets	5801	2699
(a)	Inventories	3001	2099
(b)	Financial assets	35887	18668
	(i) Other investments	296050	295347
	(ii) Trade receivables	75485	125638
	(iii) Cash and cash equivalents	/3403	123036
	(iv) Bank balances other than (iii)	5638	3920
	above	15265	14313
	(v) Other financial assets	61835	37981
(c)	Other current assets	495961	498566
			498566 650
	Assets classified as held for sale	167	499216
-	Total Current assets	496128	
	TOTAL ASSETS	2052403	1960276

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F. Statement of Consolidated Assets and Liabilities:

(₹ in lakhs)

			(₹ in lakhs)
		As at	As at
			March 31
Par	ticulars	September 30 2018	2018
		(Unaudited)	(Audited)
	EQUITY AND LIABILITIES		·
	EQUITY		
(a)	Equity share capital	28500	28500
(b)	Other equity	(63308)	21432
()	Equity attributable to equity holders of the	(34808)	49932
	parent	, ,	
	Non-controlling interests	488	448
	O .		
	Total Equity	(34320)	50380
	1 2		
	LIABILITIES		
	Non-current liabilities		
(a)	Financial liabilities		
()	(i) Borrowings	718134	589831
	(ii) Other financial liabilities	958	1144
(b)	Provisions	48978	48677
(c)	Deferred tax liabilities (net)	4853	4554
(d)	Other non-current liabilities	356920	341947
. ,	Total Non-current liabilities	1129843	986153
	Current liabilities		
(a)	Financial liabilities		
` '	(i) Borrowings	219080	177889
	(ii) Trade payables	378164	347157
	(iii) Other financial liabilities	160928	185088
(b)	Other current liabilities	138222	149347
(c)	Provisions	9010	7964
(d)	Current tax liabilities (net)	51476	56298
	Total Current liabilities	956880	923743
	TOTAL EQUITY AND LIABILITIES	2052403	1960276

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Notes to consolidated financial results:

- 1. The above consolidated unaudited results of the Group for the quarter and half year ended September 30, 2018 have been subjected to a limited review by the statutory auditors. These results have been reviewed by the audit committee and taken on record and approved by the Board of Directors at their meeting held on November 01, 2018.
- 2. The shareholders in its AGM held on August 9, 2018 approved the change to the main object clause to include various models of monetizing like leasing, letting out, giving on licence etc the idle assets such as land and building which are not expected to be used for the business of the company so as to include the rental income from these as part of operating income. To give effect to this change, the related revenue from real estate business for previous periods have been reclassified from 'Other income' to 'Income from operations' along with the related receivables in the balance sheet from 'Other financial assets' to 'Trade receivables'. The figures for this business has been disclosed as a separate segment as "Real Estate" in the segment information. The amounts restated to 'Income from operations' have been disclosed in the 'Segment wise revenue and results' under the 'Real Estate' segment for all the periods presented.
- 3. Details of exceptional items are listed below

(₹ in Lakhs)

	For the quarter ended			For the half	For the year ended	
Particulars	September 30 2018	June 30 2018	September 30 2017	September 30 2018	September 30 2017	March 31 2018
Provision for contractual obligation	-	-	(18559)	-	(18559)	(18559)
2. Staff cost optimization (refer note a)	157	-	(1238)	157	(1238)	(13987)
3. Accidental damages	-	-	-	-	-	(2612)
4. Provision for contingencies	-	-	(1544)	-	(1544)	(1544)
5. Impairment of investment in associates	-	-	-	-	_	(850)
Total	157	-	(21341)	157	(21341)	(37552)

- a) During the year ended March 31, 2018, as part of its initiative to enhance the long-term efficiency of the business, the Group undertook organisational changes to align to the Group's current and prospective business requirements. These changes involved certain positions in the Group becoming redundant. During the quarter ended September 30, 2018 the Group has adjusted excess accrual of ₹ 157 lakhs.
- 4. The Group has adopted Ind AS 115 "Revenue from Contracts with Customers" based on modified retrospective approach effective April 01, 2018. This has resulted into a higher profit before tax of ₹ 984 lakhs for the half year ended September 30, 2018.
- 5. Subsequent to the quarter ended September 30, 2018, the Group has acquired the balance 65% stake in Teleena Holdings BV making it a wholly owned subsidiary.



- 6. On March 5, 2018, the Company filed with the National Company Law Tribunal, Mumbai Bench ('NCLT'), a scheme of arrangement and reconstruction among the Company and Hemisphere Properties India Limited ("HPIL") and their respective shareholders and creditors for demerger of surplus land ("Scheme"). By order of the NCLT, a shareholders' meeting was held on May 10, 2018, at which the shareholders approved the Scheme. On July 12, 2018, the NCLT has approved the Scheme. Further steps for making the Scheme effective are being undertaken by the Company and HPIL.
- 7. Previous periods' figures have been rearranged wherever necessary to conform to the current period classifications/disclosures.

For TATA COMMUNICATIONS LIMITED

VINOD KUMAR

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MANAGING DIRECTOR & Date:

GROUP CEO

Place: Mumbai November 1, 2018

S.R. Batliboi & Associates LLP

Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Limited Review Report - Ind AS Standalone Financial Results

Review Report to The Board of Directors Tata Communications Limited

- 1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Tata Communications Limited (the 'Company') for the quarter ended September 30, 2018 and year to date from April 1, 2018 to September 30, 2018 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the 'Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Prashant Singhal

Partner

Membership No.: 93283

Place: Mumbai

Date: November 1, 2018

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Limited Review Report - Ind AS Consolidated Financial Results

Review Report to The Board of Directors Tata Communications Limited

- We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Tata Communications Limited (the 'Company') comprising its subsidiaries (together referred to as the 'Group') and its associates, for the quarter ended September 30, 2018 and year to date from April 1, 2018 to September 30, 2018 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.



S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

5. The unaudited consolidated Ind AS financial results also include the Group's share of net profit of Rs 198 lakhs and Rs 406 lakhs for the quarter and for the period ended ended September 30, 2018 respectively, as considered in the unaudited consolidated Ind AS financial results, in respect of five associates, whose financial information have not been reviewed by other auditors and is certified by the management. Our conclusion, in so far as it relates to the affairs of these associates, is based solely on the financial information provided by the management. In our opinion and according to the information and explanations given to us by the management, these financial statements and other financial information are not material to the Group. Our conclusion is not modified in respect of this matter.

For S.R. Batliboi & Associates LLP

Chartered Accountants

LCAI Firm registration number: 101049W/E300004

per Prashant Singhal

Partner

Membership No.: 93283

Place: Mumbai

Date: November 1, 2018



For immediate release

PRESS RELEASE

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Tata Communications delivers strong revenue, EBITDA and PAT growth, with accelerated performance in Growth Services

PAT of INR 1.6 crore compared to loss of INR 59 crore in Q1 | Net Debt reduction of USD 17 Mn

Mumbai - November 1st, 2018 - <u>Tata Communications</u> today announces its financial results for the quarter ended September 30th, 2018.

Highlights | Q2 FY2019

- Consolidated revenue grew sequentially by 3.2% QoQ, led by strong growth in Data Services.
- Data business revenues grew by 9.1% YoY and 5.2% QoQ, on the back of strong performance in Growth Services portfolio.
- Growth Services witnessed QoQ revenue growth of 9.1%, with good traction in IZO™ cloud enablement, media and entertainment, Global Hosted Contact Centre, and mobility services. Growth services portfolio is now EBITDA neutral.
- Data Services now contribute over 75% of overall revenue an increase of 9% compared to September 2017.
- Consolidated EBITDA increased by 7.4% QoQ and 6.1% YoY, and margins expanded by 150 BPS over the same quarter last year. This was primarily due to focus on boosting operational efficiencies and driving down costs, and reduction of losses in Growth Services.
- Data EBIDTA grew by 10.0% YoY and 4.1% QoQ primarily due to Growth Services turning EBITDA neutral this quarter.
- Rental income from real estate (INR 31 crores) has been reclassified as business income from this quarter and is part of the data business. All previous quarter numbers have been restated to enable like-for-like comparison.
- Consolidated PAT was INR 1.6 crore compared to a loss of INR 58.5 crore in Q1 FY19.
- Free Cash Flow (EBITDA less Capex) for the quarter came in at INR 172 crores an increase of 67.2% over Q1.
- CAPEX for this quarter was USD 65 Mn compared to USD 72 Mn in Q1 FY19.
- Consolidated net debt for the quarter is at USD 1,251 Mn, a reduction of USD 17 Mn compared to last quarter. Net debt has declined despite dividend payment of USD 22 Mn in Q2.

Consolidated	INR	QoQ	YoY	USD Mn	QoQ	YoY
Nos.	crore	growth	growth		growth	growth
Gross revenue	4,068.2	3.2%	(4.2%)	580.1	(1.5%)	(12.2%)
EBITDA	630.2	7.4%	6.1%	89.9	2.6%	(2.7%)
EBITDA margin	15.5%	60 BPS	150 BPS	15.5%	60 BPS	150 BPS
PAT	1.6			0.4		

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Commenting on the results, Vinod Kumar, MD and CEO, Tata Communications, said: "Our Growth Services portfolio turning EBITDA neutral this quarter demonstrates that our new services are gaining steady operating leverage. Equally, it is proof that our broadened portfolio is appealing to customers, as they need a dependable digital infrastructure to ensure success in their digital journeys. Our funnel and delivery pipeline for Growth Services is strong, which gives us further confidence for the quarters ahead."

Commenting on the results, **Pratibha K. Advani**, **CFO**, **Tata Communications**, said: "Our investments in our digital capabilities have started to show results, and we witnessed a double-digit growth of 10.7% sequentially in our Growth Services portfolio on a constant currency basis. This is in line with our strategic intent and long-term vision. Our growth driver in the future will be Innovation Services, we continue to invest in that portfolio while maintaining a balance of profitability and healthy free cash flow generation."

¹ Traditional services include Virtual Private Network, International Private Line, Internet Leased Line, Ethernet, Internet Protocol –Transit, Inmarsat, Content Delivery Network,

National Private Line, Mobility, Data Centre, Unified Collaboration, and Conferencing

² Growth services include IZO™, Managed Hosting, Managed Security Services, Broadcast, Video Connect, SIP Trunking, Global Hosted Contact Center, Video Streaming, Mobile New Services, Healthcare, Media Management and Mobile Innovation.

For immediate release

PRESS RELEASE

Business highlights | Q2 FY2019

- Tata Communications acquires mobility and Internet of Things specialist Teleena: Tata Communications has acquired Teleena, a Netherlands-based Internet of Things (IoT) connectivity specialist and mobile virtual network enabler (MVNE). Teleena's technology reduces the operational complexity and cost of mobility and IoT deployments for businesses. The acquisition is an investment in technology and talent to complement Tata Communications' growth strategy in the global mobility and IoT market.
- Tata Communications launches state-of-the-art Cyber Security Response Centre in Chennai, India: Tata Communications unveiled a new, state-of-the-art Cyber Security Response Centre (CSRC) in Chennai. The Chennai CSRC follows the recent unveiling of Tata Communications' Cyber Security Response Centre in Dubai, and the existing centres in Pune and Singapore. The move is part of Tata Communications' long-term commitment to offering global security services with deeper local expertise.
- Tata Communications launches a specialised cyber security lab at Shanmugha Arts, Science, Technology & Research Academy (SASTRA) in India: Tata Communications, has partnered with SASTRA Deemed University in Tamil Nadu to fund and establish a cyber security lab at the university. With this partnership, the company aims to co-create an ecosystem by partnering with universities globally to address cyber-security challenges today, while building the skills and capabilities for tomorrow.
- Tata Communications strengthens cyber defence in the Middle East with the launch of its cyber security response centre in Dubai: Tata Communications has unveiled an advanced cyber security response centre in Dubai. The cyber security response centre will provide 24/7 cyber security services 365 days a year, to help customers stay one step ahead of evolving cyber threats in the Middle East region. The Dubai launch marks Tata Communications' fourth dedicated security centre, after Chennai, Pune and Singapore.
- Al will diversify human thinking, not replace it, according to new Tata Communications study:
 Tata Communications has released a new study based on input from 120 global business leaders that envisions a positive impact of Al in the future workplace. The study identifies how Al can diversify human thinking rather than replace it.

An Investor fact sheet providing a detailed analysis of the results for the quarter ended
September 30 th 2018 has been uploaded on the Tata Communications website and can be
accessed <u>here</u> .

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PRESS RELEASE

About Tata Communications

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multinational enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 200 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice.

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

http://www.tatacommunications.com

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the

volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata

Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in. Tata Communications' various filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.