

#### **IOT Utkal Energy Services Limited**

Regd Office: Plot No 1140, Udayabatta, Refinery, Square, Paradip Gada, Paradip-754141, Orissa, India

Website: www.iotinfraenergy.com CIN: U45208OR2009PLC011389

11<sup>th</sup> May 2018

To
The Manager
Listing Department
Wholesale Debt Market,
BSE Limited, Phiroze Jeejebhoy Tower,
Dalal Street, Mumbai 400001

Dear Sir/ Madam,

Ref: IOT Utkal Energy Services Ltd (950132)

Sub: Discrepancies in Financial Result for the Half Year / Year ended March 2018

This is with reference to the discrepancies in Financial Results for the Half Year / Year ended March 2018 under Reg.52 of SEBI (LODR) Regulations 2015. In this regards we have to submit the following:

- 1) Financial Result as per IND AS of Schedule III of Companies Act, 2013
- 2) Declaration or Statement of Impact of Audit Qualifications
- 3) Statement of Asset and Liabilities

You are requested to take the above on record and oblige. We would be happy to provide any other information/ clarification in this regard.

Thanking you,

Yours faithfully,

For IOT Utkal Energy Services Limited

Girjesh Shrivastava Company Secretary



Corporate Office: 103, Spectra, Hiranandani Business Park, Powai, Mumbai 400 076 (India) Phone: +91-22-66772700 Fax: +91-22-6691 9599 / 2570 6854



#### **IOT Utkal Energy Services Limited**

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11<sup>th</sup> May 2018

To
The Manager
Listing Department
Wholesale Debt Market,
BSE Limited, Phiroze Jeejebhoy Tower,
Dalal Street, Mumbai 400001

Dear Sir,

Ref: IOT Utkal Energy Services Ltd (950132)

Sub: Declaration or Statement of Impact of Audit Qualifications as part of Audited Financial Results for the year ended 31<sup>st</sup> March, 2018.

We would like to state that we missed inadvertently to add declaration / statement of Impact of Audit Qualification in the Notes to Audited Financial Results for the year ended 31<sup>st</sup> March, 2018.

However, we hereby submit the following declaration of Audit Qualification and the same can be taken as part of the Notes to Financial results already submitted to stock exchange on 17<sup>th</sup> April, 2018:

#### Declaration:

"The above standalone financial results were reviewed by the Audit Committee and then approved by the Board of Directors at its meeting held on 16<sup>th</sup> April 2018. The statutory auditors have conducted the Statutory Audit of the above standalone financials results and have expressed an unqualified audit opinion."

This is for your information and record purpose.

Thanking you,

Yours faithfully,

For IOT Utkal Energy Services Limited

Girjesh Shrivastava Company Secretary



Corporate Office: 103, Spectra, Hiranandani Business Park, Powai, Mumbai 400 076 (India)

	Particulars	Notes	As at 31-Mar-2018	As at 31-Mar-2017
I	ASSETS		51 Hdi 2016	31-Mai-2017
(1)	Non-current assets			
	Property, Plant and Equipment	3	2,258.09	2 455 00
	Financial Assets	9	2,230.09	2,455.88
	(i) Loans	5	0.01	0.01
	Other non-current assets	6	192.59	189.54
	Deferred Tax Assets (Net)	7	106.10	98.75
(2)	Current assets			
	Financial Assets			
	(i) Investments	4	13.46	10.26
	(ii) Trade Receivables	8	48.00	43.70
	(iii) Cash and cash equivalents	9	2.00	19.67
	(iv) Other bank balances	10	146.11	151.64
	Other current assets	6	62.99	78.30
(3)	Non-current assets classified as held for sale		-	
	Total Assets	_	2,829.35	3,047.75
II	EQUITY AND LIABILITIES			
(1)	Equity			
	Equity Share capital	11	526.28	526.28
	Other Equity	12	(296.74)	(282.82
	200000000000000000000000000000000000000		(230.74)	(202.02
(1)	LIABILITIES Non-current liabilities			
(+)	Financial Liabilities			
	(i) Borrowings	13	2.077.04	2 2 4 2 4 4
	(ii) Other financial liabilities	15	2,077.84	2,213.41
	(iii) Trade Payables	14	117.84 6.09	128.15 4.12
(2)	Current linkilities		376 <b>7.5</b>	1.12
(2)	Current liabilities Financial Liabilities			
		2.5		
	(i) Trade Payables (ii) Other financial liabilities	14	3.02	3.01
	(iii) Other Current liabilities	15 16	391.42	455.59
	Total Equity and Liabilities	10 _	3.60 <b>2,829.35</b>	0.01 <b>3,047.75</b>
C:	ificant accounting policies and notes to financial stal	_		•

As per our report of even date

For V. SANKAR AIYAR & CO.

Chartered Accountants

Firm Registration Number: 109208W

S Venkatraman

Place: Mumbai

Date: April 16, 2018

Partner

Membership No.: 034319

For and on behalf of the Board of Directors of IOT Utkal Energy Services Limited

Sreekanth Thambisetty

Director and CEO DIN: 06963538

S R Ganeshan Director

DIN: 08013329

Sailendu Panda Chief Financial Officer

M No: 215733

Girjesh Shrivastava Company Secretary M No: A19083

ORISSA

Place: New Delhi Date: April 16, 2018



#### **IOT Utkal Energy Services Limited** Statement of Profit and Loss for the year ended 31 March 2018 (Amount in Rupees crore, unless otherwise stated)

Particulars	Notes	2017-18	2016-17
I REVENUE			
Income from Operations	17	476.98	466.49
Other Income	18	11.50	12.33
Total Revenue (I)		488.48	478.82
II EXPENSES	19	37.46	30.78
Cost of O&M Services	20	1,21	1.16
Employee benefits Expenses	21	244.94	269.87
Finance Costs	21	211.51	
Depreciation and amortization Expenses	3	214.81	212.09
-Tangible Assets	22	11.33	11.77
Other Expenses Total expenses (II)		509.75	525.67
	_		(46.05)
III Profit before exceptional items and tax (I-II)		(21.27)	(46.85)
IV Exceptional Items		(24.27)	(46.85)
V Profit/(loss) before tax (III-IV)		(21.27)	(40.05)
VI Tax expense:			_
(1) Current Tax	7	7.35	16.23
(2) Deferred Tax	,	(13.92)	(30.62)
VII Profit (Loss) for the period (V-VI)		(13.52)	(50.02)
/III Other Comprehensive Income			
A Items that will be reclassified to profit or			
loss			
Net (loss)/gain on FVTOCI debt securities		0 <b>-</b>	-
Income tax effect		1-	·-
B Items that will not be reclassified to profit			
or loss Re-measurement gains (losses) on defined benefit		2	
plans			
Income tax effect		<u>er</u> <del>20</del>	_
Net (loss)/gain on FVTOCI equity securities		=	=
Income tax effect		2	-
IX Total Comprehensive Income for the period (VII +		-	÷.
VIII)			
(Comprising Profit (Loss) and Other Comprehensive			
Income for the period)			
X Earnings per equity share:			/=
(1) Basic		(0.264)	(0.582)
(2) Diluted		_	-
Significant accounting policies and notes to financial	statements - 1 & '	)	
Significant accounting policies and notes to illiancial	statements I &	-	

As per our report of even date For V. SANKAR AIYAR & CO.

Chartered Accountants

Firm Registration Number : 109208W

S Venkatraman

Partner

Membership No.: 034319

**Sreekanth Thambisetty** 

For and on behalf of the Board of Directors of

**IOT Utkal Energy Services Limited** 

Director and CEO DIN: 06963538

Sailendu Panda Chief Financial Officer M No: 215733

Place: New Delhi Date: April 16, 2018

S R Ganeshan Director DIN: 08013329

Girjesh Shrivastava Company Secretary

M No: A19083







## **IOT Utkal Energy Services Limited**

Regd Office: Plot No 1140, Udayabatta, Refinery, Square, Paradip Gada, Paradip- 754141, Orissa, India Website: www.iotinfraenergy.com CIN: U45208OR2009PLC011389

17<sup>th</sup> April 2018

To
The Manager
Listing Department
Wholesale Debt Market,
BSE Limited
Phiroze Jeejebhoy Tower,
Dalal Street, Mumbai 400001

Dear Sir,

Sub: Submission of Financial Results under Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015

Please find attached herewith the Standalone Financial Statements Statement of Standalone Financial Results of IOT Utkal Energy Services Limited ('the Company') for the year ended March 31, 2018 ('the Statement'), being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No CIR/IMD/DF1/69/2016 dated 10th August, 2016.

Thanking you,

Yours faithfully,

For IOT Utkal Energy Services Limited

Girjesh Shrivastava Company Secretary Corporate Office: Apeejay House, 6th Floor, 3 Dinshaw Wachha Road, Churchgate, Mumbai - 400 020.

Tel: 022-4302 5555 Fax: 022-2204 0465 Email: helpdesk@sbicaptrustee.com



Ref.no.430/SBICTCL/DT/2018-19

Date: 16<sup>th</sup> April, 2018

To,
IOT Utkal Energy Services Limited
IOT HOUSE,
Plot No. Y2, Ceat Tyre Road,
Near Nahur Railway Station,
Bhandup (W), Mumbai 400 078

Sub:-Certificate u/r 52(5) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, for Debentures Issue of Rs. 3000 Crores and 55 Crores issued by IOT Utkal Energy Services Limited ("Issuer"), for the half year ended 31<sup>st</sup> March, 2018.

Dear Sir/ Madam,

We are acting as Debenture Trustee for the captioned Debenture Issue. Pursuant to Regulation 52(5) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, ('Regulations') we state that we have taken note of the disclosures made by the Issuer under Regulation 52(4) of the Regulations.

Yours faithfully, For SBICAP Trustee Company Limited

**Authorised Signatory** 

Tel. : 2200 4465, 2206 7440 Fax : 91-22-2200 0649 E-mail : mumbai@vsa.co.in

Website: www.vsa.co.in

V. Sankar Aiyar & Co.

CHARTERED ACCOUNTANTS 2-C, Court Chambers 35, New Marine Lines Mumbai - 400 020

#### INDEPENDENT AUDITOR'S REPORT

# TO THE BOARD OF DIRECTORS OF IOT UTKAL ENERGY SERVICES LIMITED

 We have audited the accompanying Statement of Standalone Financial Results of IOT Utkal Energy Services Limited ('the Company') for the year ended March 31, 2018 ('the Statement'), being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No CIR/IMD/DF1/69/2016 dated 10<sup>th</sup> August, 2016.

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared on the basis of the related standalone financial statements which is in accordance with the Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013, as applicable, and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement.

We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



V. Sankar Aiyar & Co.
CHARTERED ACCOUNTANTS
Mumbai - 400 020

- In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - is presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, as modified by Circular No CIR/IMD/DF1/69/2016 dated 10<sup>th</sup> August, 2016; and
  - (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net loss, total comprehensive income loss and other financial information of the Company for the year ended March 31, 2018.

## Emphasis of matter

- 4. Without qualifying our opinion, attention is invited to the matter relating to the rights of IVRCL as shareholder and the infusion of funds by IOTL and other shareholders.
- 5. The Statement includes the results for the Half Year ended March 31, 2018, being the balancing figures between audited figures in respect of the full financial year and the unaudited year to date figures up to the half year of the current financial year.

For V. SANKAR AIYAR & CO Chartered Accountants (Firm's Registration No. 109208W)

Place: Mumbai

Date: 16th April, 2018

(S Venkatraman)

Partner

Membership No. 034319

IOT Utkal Energy Services Limited

Regd Office - 1140, Udayabata, Refinery Square, Paradip Gada, Paradeep - 754141, Odisha, India

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR ENDED 31.03.2018

	Particulars						Rs in Crores
		Current Half Year Ended	Previous Half Year Ended	Current Half Year Ended	Previous Half Year Ended	Year Ended	Year Ended
		31.03.2018	31.03.2017	30.09.2017	30.09.2016	31.03.2018	31.03.2017
		Unaudited	Unaudited	Unaudited	Unaudited	Audited	Audited
1	Revenue from Operation						
	Income from Operations	239.62	235.68	237.36	230.81	476.98	466.49
	Total Income from Operation	239.62	235.68	237.36	230.81	476.98	466.49
2	Expenses						
	a. Cost of O&M Services	18.57	17.88	18.89	12.90	37.46	30.78
	b. Employee Benefit Expenses	0.50	0.63	0.71	0.53	1.21	1.16
	c. Depreciation and amortisation expense	108.77	106.06	106.04	106.03	214.81	212.09
	d. Other expenses	5.44	6.26	5.89	5.51	. 11.33	11.77
	Total Expenses	133.28	130.82	131.53	124.98	264.81	255.80
3	Profit from operations before other income, 1-2	106.34	104.85	105.83	105.84	212.17	210.69
	exchange gain / (loss) on swap contracts, finance						
	costs and exceptional items						
4	Other Income	5.72	7.44	5.78	4.89	11.50	12.33
5	Exchange gain / (loss)	-		-	-	-	-
6	Profit from ordinary activities before finance 3+4+5	112.05	112.29	111.62	110.73	223.67	223.02
	costs and exceptional items						
7	Finance Costs	118.89	131.56	126.05	138.31	244.94	269.87
8	Profit from ordinary activities after finance costs 6-7 but before exceptional items	(6.84)	(19.27)	(14.43)	(27.58)	(21.27)	(46.85)
9	Exceptional Items	-		-	-	-	-
10	Profit from ordinary activities before tax 8+9	(6.84)	(19.27)	(14.43)	(27.58)	(21.27)	(46.85
11	Tax Expenses	2.37	7.57	4.99	8.66	7.35	16.23
12	Profit from ordinary activities before tax 10-11	(4.47)	(11.70)	(9.45)	(18.92)	(13.92)	(30.62)
13	Extraordinary Item (net of tax)	-	-	-	-	-	-
14	Net Profit for the period 12-13	(4.47)	(11.70)	(9.45)	(18.92)	(13.92)	(30.62)
15	Other Comprehensive Income (net of tax)	-	_	-	-	-	-
16	Total Comprehensive Income 14-15	(4.47)	(11.70)	(9.45)	(18.92)	(13.92)	(30.62)
						526.28	
17	Paid up Equity Share Capital (Face value per share Rs 10)	526.28	526.28	526.28	526.28		526.28
18	Paid up Debt Capital	2,210.34	2,428.17	2,296.16	2,530.19	2,210.34	2,428.17
19	Reserves excluding Revaluation Reserve	(296.74)	(282.82)	(292.28)	(294.52)	(296.74)	(282.82)
20	Net Worth	229.54	243.46	234.00	231.76	229.54	243.46
21	Debenture Redemption Reserve			-	-		171
22	Earnings per share (Basic and Diluted) (Rs)(of Rs 10 each - Not annualised)	(0.08)	(0.22)	(0.18)	(0.36)	(0.26)	(0.58
23	Debt Equity Ratio	9.63	9.97	9.81	10.73	9.63	9.80
24	Debt Service Coverage Ratio (DSCR)	1.10	0.96	1.01	0.90	1.05	0.93
25	Interest Service Coverage Ratio (ISCR)	1.86	1.66	1.73	1.57	1.79	1.61
							3.00



#### Notes:

- 1 The company was incorporated on December 8, 2009 with the main object of Installation, Operation and Maintenance of Crude and Finished Products Tankages facility at Paradip Refinery of IOCL in Paradip.
- 2 Paid up debt capital represents Non Convertible Debentures (NCD's) and Compulsory Convertible Debentures (CCD's).
- 3 Debt Equity Ratio : Debt/Equity

Debt includes all the secured loans including Non Convertible Debentures, excludes Compulsory Convertible Debentures. Equity includes Equity Share Capital and Reserve and Surplus (excluding Revaluation Reserves).

4 Definition for Coverage Ratio

Place: New Delhi

Date: April 16, 2018

- DSCR=Earning before Depreciation, Interest & Tax, excluding exceptional items/(Interest+Principal Repayment) ISCR=Earning before Depreciation, Interest & Tax, excluding exceptional items/Interest
- 5 The above standalone financial results were reviewed by the Audit Committee and then approved by the Board of Directors at its meeting held on April 16, 2018. The statutory auditors have conducted the Statutory Audit of the above standalone financial results.

6 Details of previous and next due date non convertible debentures are as follows -

SI No	Particulars	Previous	Previous Due Date		Next Due Date	
		Principal	Interest	Interest	Principal	
		20th March				
1	Non Convertible Debentures	18	20th March 18	20th April 18	20th April 18	

Note: Interest and principal was paid on due date.

- 7 Credit rating and change in credit rating (if any): "CRISIL AAA(SO)" and "IND AAA(SO)"
- 8 The Company continues to maintain 100% asset cover for the secured NCDs.
- 9 The Company is principally engaged in a single business segment viz terminaling.
- 10 Tax expense comprises Current Tax and Deferred Tax.

The figures for the previous half year ended 30.09.2016 have been modified in line with the accounting policy adopted at the end of the financial year 2016-17 i.e. 31st March 2017 consequent to adoption of Indian Accounting Standards (IND AS).

For and behalf of the Board

ORIS

SREEKANTH THAMBISETTY

DIRECTOR & CEO