



November 09, 2023

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code- 534597

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East),
Mumbai-400 051
RTNINDIA

Sub: Investors Presentation

Dear Sirs/Madam,

Please find attached herewith a copy of the Investors Presentation.

Please take the same on your records.

Thanking you,

Yours faithfully,
For RattanIndia Enterprises Limited

Rajesh Arora
Company Secretary

Encl: as above

RattanIndia Enterprises Limited

CIN: L74110DL2010PLC210263

Registered Office: 5th Floor, Tower-B, Worldmark 1, Aerocity, New Delhi -110037
Website: www.rattanindia.com, E-mail: rel@rattanindia.com, Phone: 011 46611666



RattanIndia
ENTERPRISES

Investor Presentation

November 9, 2023

Disclaimer

This document contains certain forward-looking statements based on current expectations of RattanIndia Enterprises (REL) management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties.

These risks and uncertainties include the effect of economic and political conditions in India, and outside India, volatility in interest rates and in securities markets, new regulations and government policies that might impact the business of RattanIndia Enterprises, the general state of the Indian economy and the management's ability to implement the company's strategy. RattanIndia Enterprises doesn't undertake any obligation to update these forward-looking statements.

This document does not constitute an offer or recommendation to buy or sell any securities of RattanIndia Enterprises or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by RattanIndia Enterprises.

Key Quarterly Highlights

- ❖ H1 FY24 Revenue is Rs. 3,090 Cr vs. H1 FY23 of Rs. 1,872 Cr (**Increase of 65%**), PAT for H1FY24 is Rs. 319 Cr
- ❖ Q2 FY24 Revenue is Rs. 1,618 Cr vs. Q2 FY23 of Rs. 1,281 Cr, PAT for Q2FY24 is Rs. 141 Cr

cocoblu

- ❖ Achieved Q2 FY24 Revenue Rs.1,395 Cr vs Q2 FY23 Revenue of Rs. 1178 Cr
- ❖ H1 FY24 Revenue Rs. 2,607 Cr vs H1 FY23 Revenue of Rs. 1,869 Cr
- ❖ H1 FY24 Revenue increased by 40% from H1 FY23
- ❖ 951 active vendors in Q2 FY24 (Q2 FY23 600+ Vendors)
- ❖ Over 2.5 Cr orders served in 20,000+ PIN codes (1 order every ~3.2 seconds)
- ❖ Achieved an avg 5 star rating on Amazon Platform (52k reviews)
- ❖ 40 lakhs+ unique items offered
- ❖ “Deloitte Touche Tohmatsu India LLP” is the Internal Auditor for Cocoblu

neobrand

- ❖ House of brands (D2C) scaled up further launching Revolt merchandise (both online & offline) in addition to existing casual wear, athleisure and denims
- ❖ Fyltr (smart casual wear), brand store @ www.amazon.in/fyltr
- ❖ Pump'd (athleisure), brand store @ www.amazon.in/pumpd
- ❖ Inkd (denim), brand store @ www.amazon.in/inkd
- ❖ Revolt (merchandise), brand store @ www.amazon.in/revolt
- ❖ Initiated a pilot program of selling apparel, shoes and handbags on Amazon.com to service US, Canada and Mexico

REVOLT

- ❖ India's no. 1 electric motorcycle company for 6 years
- ❖ REL acquired 100% stake in Jan 2023
- ❖ First company to resolve old FAME issues by paying due amount of Rs. 50 Cr to govt.
- ❖ Increased the dealer stores from 58 to 92, another 61 dealerships underway, aggregating to 153 stores
- ❖ Also selling on leading e-commerce platforms: Flipkart, Amazon, BikeDekho
- ❖ Revolt introduced 2 new color options for RV400 – Galaxy Blue and Stealth Black

NEOSKY

- ❖ Received DGCA Type Certification approval for DOPO
- ❖ Launched a new product L07 Cargo drone
- ❖ Signed an MOU with leading aviation institute IIA for drone training
- ❖ Key focus on driving synergies between Manufacturing & Training

wefin

- ❖ Lender Partners 37+ comprising of Top Banks and NBFC's offering personal and two-wheeler loans
- ❖ Disbursed 30,100+ loans till date with a value of Rs 438+ Cr
- ❖ We continue to partner with multiple insurance companies in India

Digital ecosystems will be key drivers in India's aspirations to be \$5 trillion economy

Enablers of India's digital economy



1.4 billion

People onboarded on Aadhaar stack

Aadhaar has evolved into a world-class digital service delivery platform



86%

Estimated Smartphone Penetration

Majority of the population will have a smartphone by 2028



2.2 billion

Bank Accounts

Led by largest financial inclusion scheme in the world



1 billion

Aspiring Indians

Large population in income range of Rs. 2.5 – 14 lac per annum



\$354 billion

Estimated fintech market opportunity

Fintech industry is expected to grow at 42% CAGR from 2022 -28

REL will capitalize on businesses with cutting edge technologies which have the potential to transform the lives of billion plus Indians

Note:

- 1. <https://www.ibef.org/industry/banking-presentation>
- 2. <https://www.ibef.org/news/india-likely-to-have-900-million-active-internet-users-by-2025-report>
- 3. [Care Industry Report](#)

Our business interests



Invested in the future

E-commerce
100% subsidiary

Electric Vehicles
100% shareholding

Drones
100% subsidiary

Fintech
100% subsidiary

cocoblu

REVOLT

NEOSKY

wefin

neobrands

TAS¹
Future Mobility Redefined

Matternet²



Residual equity holding - RattanIndia Power
19.81% shareholding



Note:

1. NeoSky holds 60% stake in TAS
2. Strategic investment approved by Shareholders

Our governance

**50% of Board
is independent**

**Statutorily
audited by
Walker
Chandiok & Co
LLP (GT)**

**Governance
committees
headed by
Independent
Directors**

Audit, Nomination and Remuneration,
Corporate Social Responsibility (CSR)
Stakeholders' Relationship

**Robust
regulatory
compliance**

**Guided by
qualified and
competent
Advisory Board**

Our philosophy on business

- New Age businesses
- ESG compliant
- Direct to consumer engagement
- Staying away from debt-heavy businesses
- Low capex
- Clean tech focus
- Rapid scalability
- Aiming to be amongst the leaders

REL is a family of strategic growth platforms

Advisory Board of eminent professionals



**Mr. Arun
Duggal**

Chairman of ICRA
(A Subsidiary of Moody's
USA) and ex-Chief
Executive Officer of Bank
of America – India



**Mr. Yashish
Dahiya**

Co-founder and Group
CEO of Policybazaar



**Mr. Ranu
Vohra**

Co-founder and
Executive Vice
Chairman, Aventus
Capital



**Mr. Jan
Preiss**

Co-founder and CEO of
Oxford Latinitas, UK



**Mrs. Anjali Rattan
Nashier**

Co-founder & Business
Chairperson, RattanIndia
Enterprises



**Mr. Rajiv
Rattan**

Co-founder & Chairman,
RattanIndia Group

Advisory board entrusted with:

- Building investment strategy
- Reviewing investment proposals
- Monitoring performance of investee companies and subsidiaries
- Assisting the management with external relationships

A highly experienced management team



Mr. Vijay Nehra

Chief Operating Officer

- A seasoned professional with 26 years of experience in various sectors such as FMCG, Real Estate, Financial Services and Real estate Investing
- In his last stint, served as the CEO of Indiabulls Asset Reconstruction Company



Mr. Ashok Kumar Sharma

Chief Financial Officer

- Rich experience of more than 30 years in Finance, Operations & Compliance in diverse verticals like Financials, Tax, Due-Diligences, FDI, SEBI, RBI Compliances, and many more.
- Has been associated with the group for more than 23 years



Mr. Rajesh Arora

Company Secretary

- A qualified Company Secretary as well as Law Graduate from University of Delhi, Mr. Arora brings over 28 years of Secretarial and Legal experience across different industries
- Previously associated with large conglomerates such as Britannia Industries, M&M Ltd etc



Mr. Davinder Dogra

Deputy Chief Financial Officer

- Over 24 years of experience in sectors like FMCG, Telecom & Retail Sector with expertise in partnering with business to achieve corporate goals
- Previously worked in renowned organisations like DLF, Future Group, Airtel, PepsiCo and Pernod Ricard



RattanIndia
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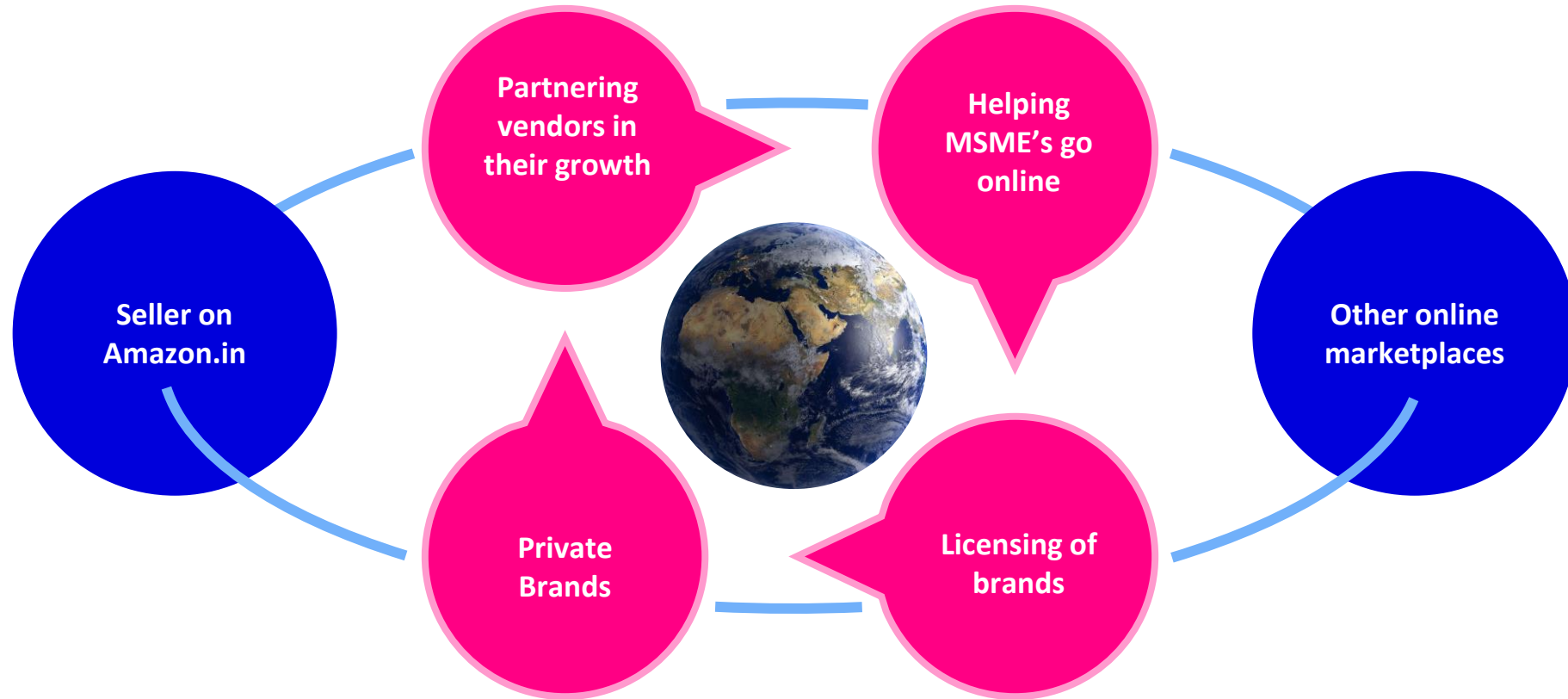
Businesses of the future

Smarter take on opportunities



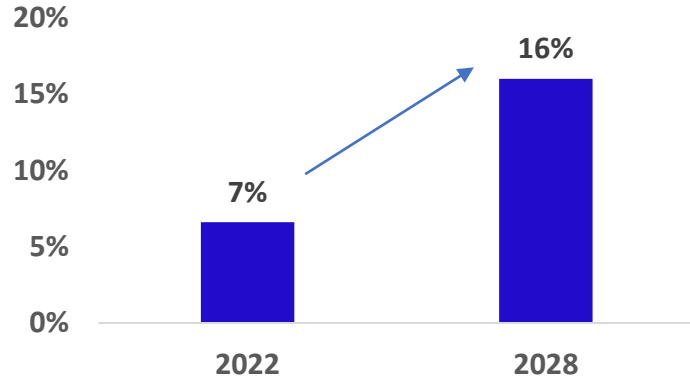
E-commerce



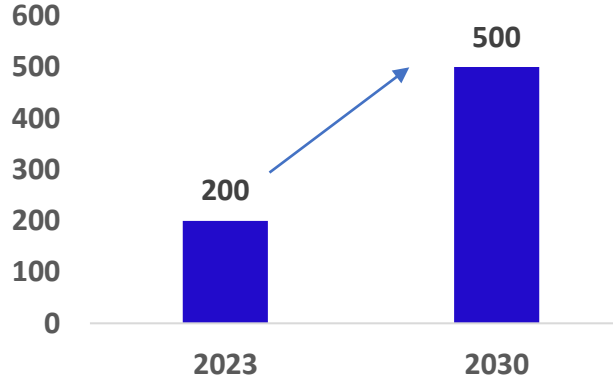


Capitalizing on full potential of e-commerce universe through multi-faceted foray
Drivers of growth: a) Robust IT infrastructure, b) Strong physical setup, c) 880+ brands

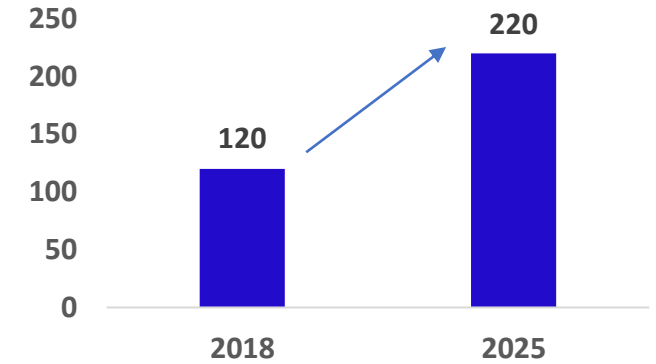
Opportunity of a lifetime



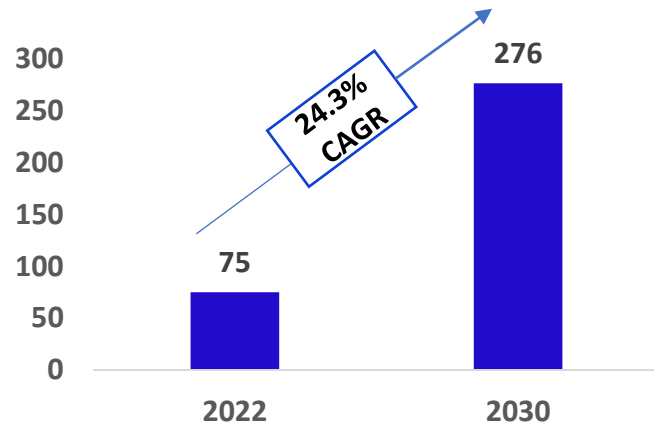
E-Commerce Market Penetration



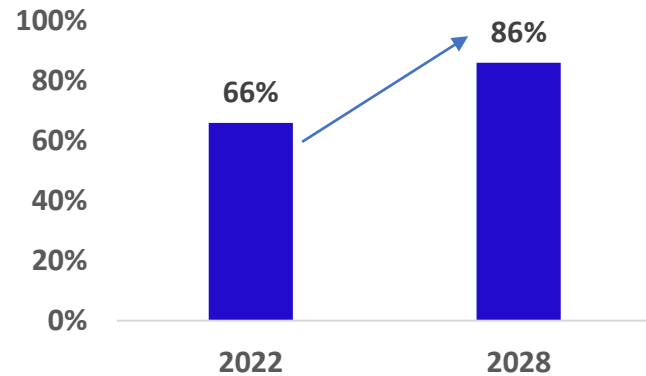
E-Commerce User Base (In millions)



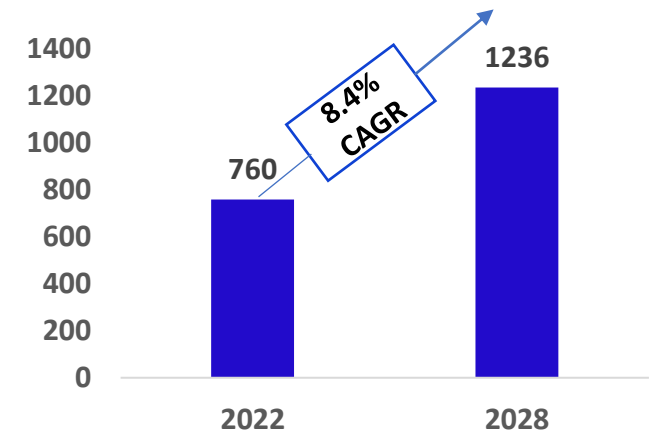
Online Shoppers (In millions)



E-Commerce Market Size (In \$Billions)

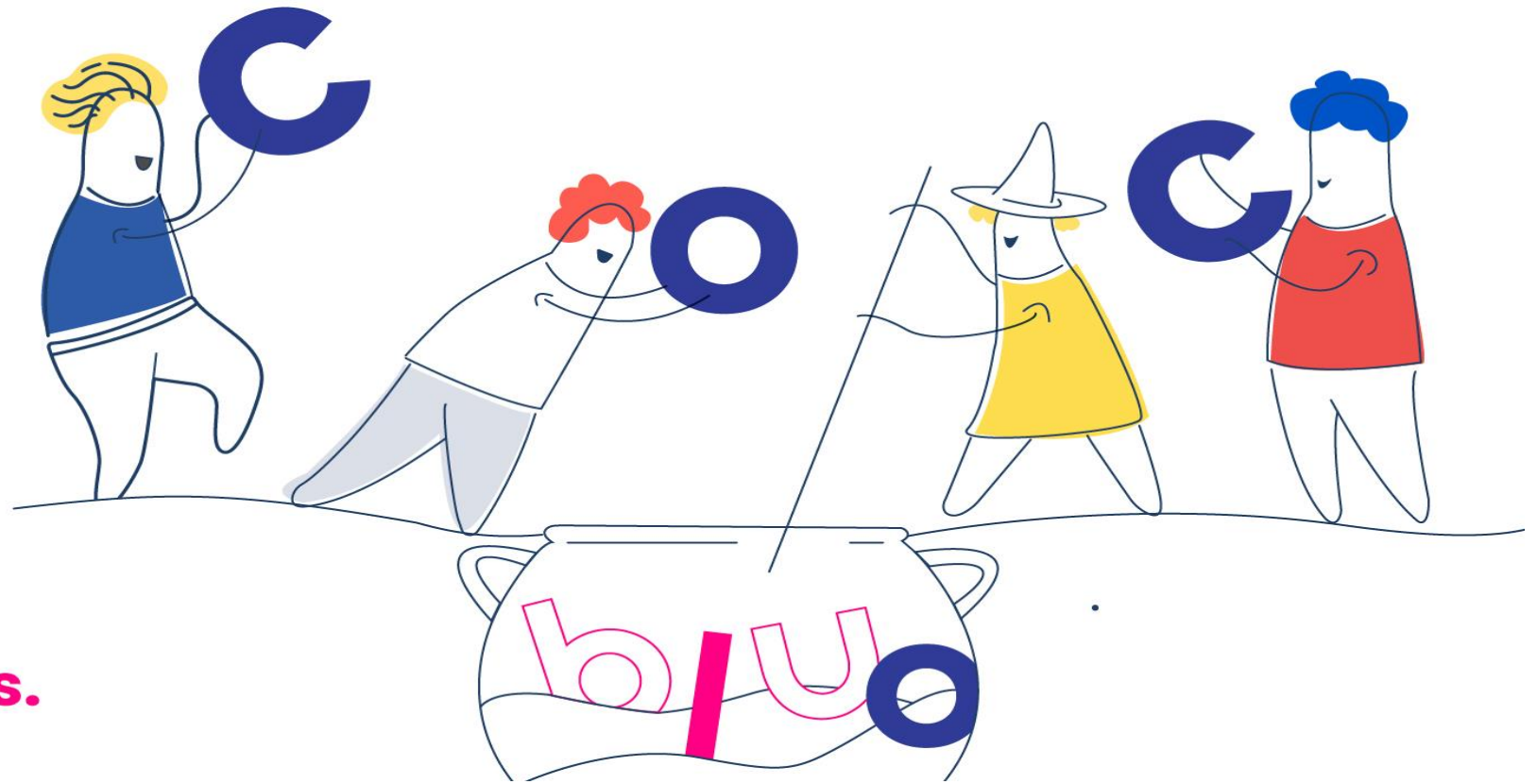


Smartphone Penetration



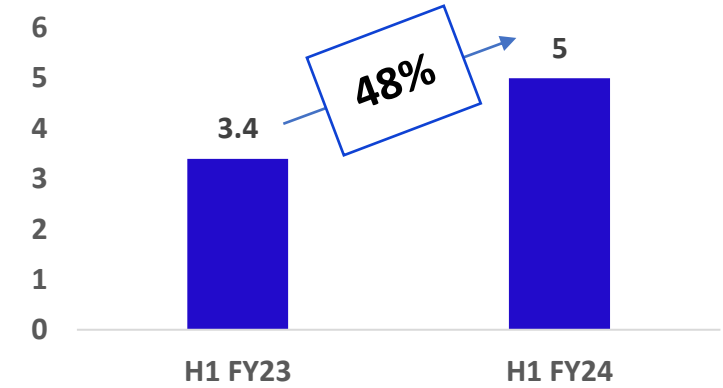
Indian Retail Market Size (In \$Billions)

You've got
the recipe,
**Cocoblu has
the ingredients.**

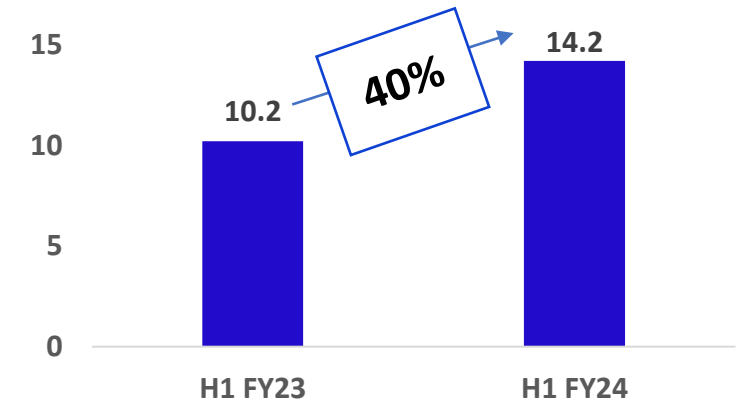


Key Operational Metrics – Experiencing Strong Growth

- ❖ Achieved Q2 FY24 Revenue of Rs. 1395 Cr vs Q2 FY23 Revenue of Rs. 1178 Cr
- ❖ Achieved H1 FY24 Revenue Rs. 2,607 Cr vs H1 FY23 Revenue of Rs. 1,869 Cr
- ❖ **Increase of 40% in Revenue over H1 FY23**
- ❖ Achieved average daily sales run rate of Rs 14.2 Cr in H1 FY24 vs. Rs 10.2 Cr in H1 FY23
- ❖ 2.5 Cr+ orders served for Q2FY24 (Avg. order frequency of 1 order every ~3.2 seconds)
- ❖ Have tied up with ~143+ Amazon fulfilment centres that enables it to deliver across 99% of the PIN codes in the country
- ❖ Already served 20,000+ PIN Codes across India
- ❖ 951 active vendors in Q2 FY24 (Q2 FY23 600+ Vendors)
- ❖ Achieved an avg. 5 star review ratings on Amazon Platform (52k reviews)
- ❖ Robust processes built on best-of-breed tech tools help in managing the details of retail
- ❖ Big data and advanced ML algos keep Cocoblu on top of the complexity that comes with stocking 45 lakh+ unique items

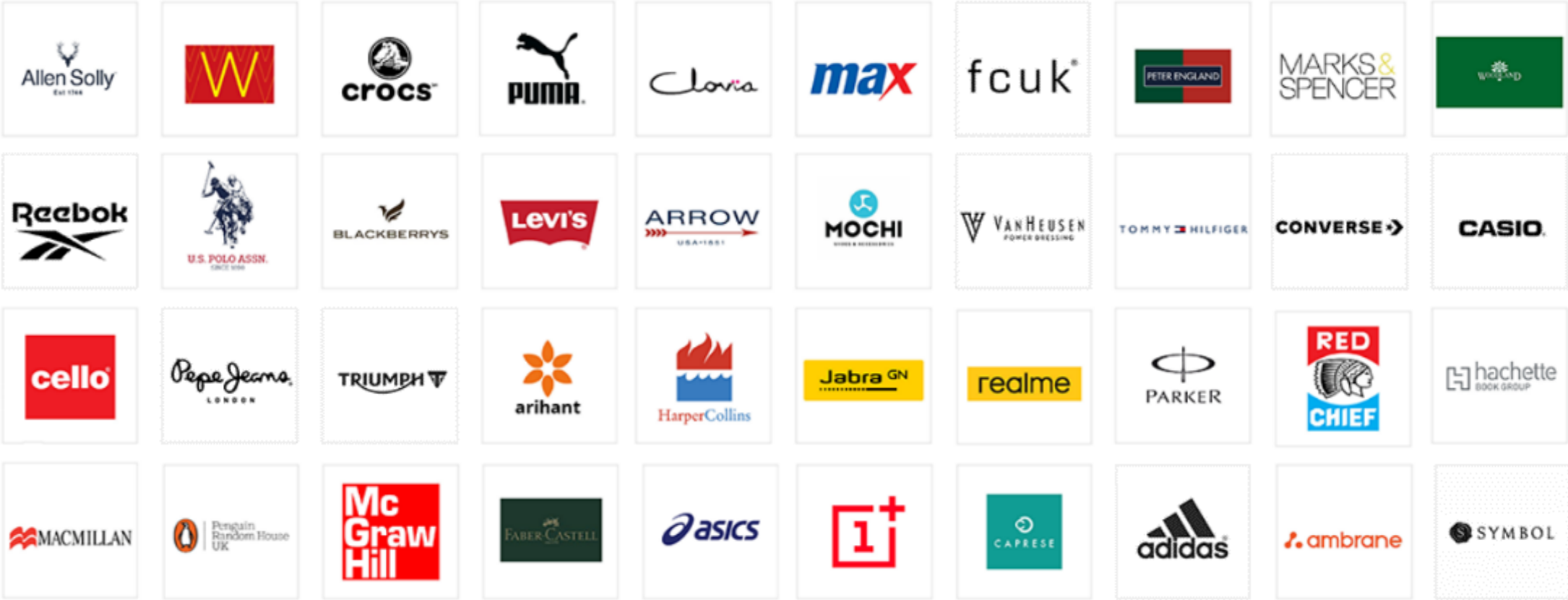


No. of Orders (In Crores)



Daily Sales Run Rate (In Rs. Crores)

Revenues	Q2 FY24	Q2 FY23	Growth %	H1 FY24	H1 FY23	Growth %
in Rs. crore	1,395	1,178	18%	2,607	1,869	40%



and many more.....



Mr. Mouli Venkataraman, CEO

- Alumnus of prestigious IIT Madras and IIM Lucknow
- Previously Category Leader at a leading retail house
- Vast experience in retail companies like Cloudtail India, Arvind Lifestyle Brands, Nokia and Asian Paints

Housed in 26,000 sq. ft. office space in Bangalore

245+

Team members
With 950+ years of experience in retail
With deep expertise in scaling up brands in e-commerce



*Top B-Schools/
Firms*

*Deeply
proficient in
technology*

*Rich
execution
capabilities*



Mr. Soumik Bhusan, CFO

- Alumnus of prestigious IIM Bangalore and qualified Chartered Accountant from India as well as from England & Wales
- 18 years of experience having worked at organizations like Amazon, Bloomingdales (Al Tayer), Macmillan, Titan, Reliance, Goldman Sachs, and CMIE.
- Held various leadership and academic positions

Strong team, IT and other infrastructure in place to support growth

neobrand

New Brands, New Beginnings





Active Wear



Casual Clothing



Denim Wear



Biking Lifestyle Inspired Official Merchandise



INKD
SHOP INKD

fyltr
SHOP FYLTR

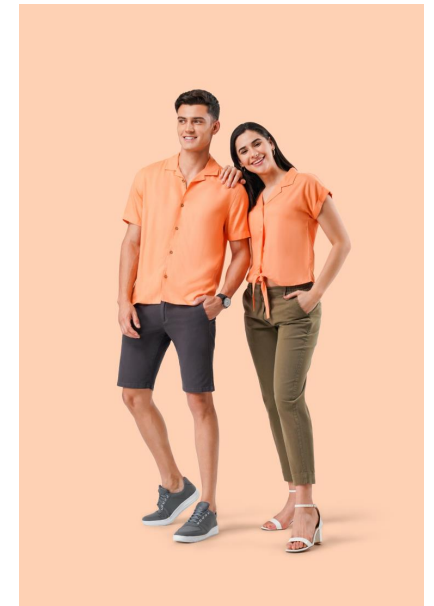
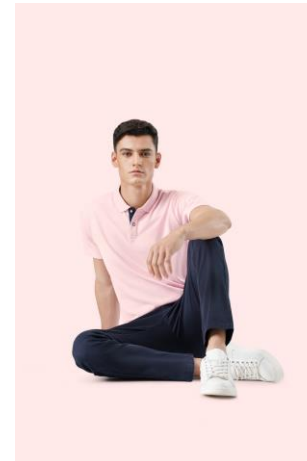
PUMP'D
SHOP PUMP'D

- ❖ Achieved the status of an “Amazon Top Brand” within a short span of time
- ❖ Lifestyle denim- wear brand with ~90 style colors
- ❖ For Men and Women
- ❖ Range of denim bottoms with a wide range of fits, denim jackets & shirts
- ❖ Priced between INR 599 to 999
- ❖ Available exclusively on amazon at amazon.in/inkd



- ❖ Achieved the status of an “Amazon Top Brand” within a short span of time
- ❖ A casual brand offering a wide range of options in solid colours
- ❖ A range of T-shirts, Shirts, Tops, Shorts, Khakis and more for both men and women with more than 220 style colors
- ❖ Colours and fits tailored to Indian consumers’ palette and body types
- ❖ Priced between INR 399 to 999
- ❖ Available exclusively on amazon at the brand store amazon.in/fyltr

fyltr







- ❖ Achieved the status of an “Amazon Top Brand” within a short span of time
- ❖ Active wear brand with over 150 style colors
- ❖ Tank tops, workout t-shirts, leggings, track pants, capris and more for men and women
- ❖ Made with new age fabrics that are both soft & lightweight
- ❖ Priced between INR 299 to 899
- ❖ Available exclusively on amazon at the brand store amazon.in/pumpd





Licensing – Range of Biking Lifestyle Inspired t-shirts



Neobrand : New brands, new beginnings

neobrand





India's no. 1 electric motorcycle company for 6 years

Special Limited Edition Stealth Black launched on 6th anniversary



Cricket World Cup Edition, latest launch



REVOLT MOTORS

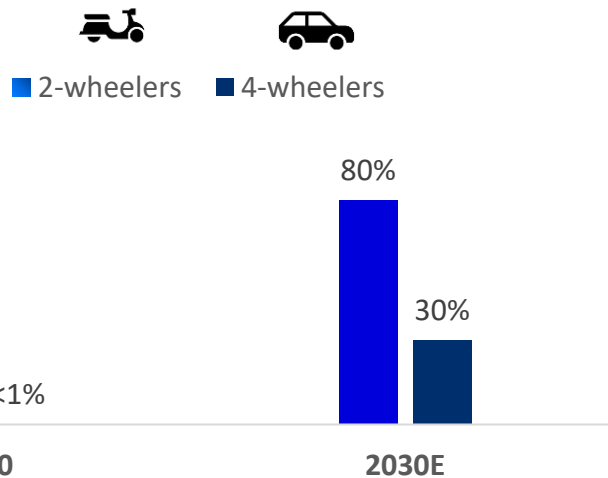
OWN
@ ₹ 2,999
PER MONTH

REVOLT

Ad Revolt Motors
Revolt RV400

[Click Here](#)

India's EV penetration



EV sales in India recorded Y-o-Y 93% growth in FY2023 to reach 8.3 lakhs unit

- Domestic Market for 2Ws is huge, and expected to double by 2030E; 70% of all 2Ws sold are Motorcycles
- EV Penetration is expected to reach 80% by FY'30E – translating to ~17 million units' sales
- Upfront costs of EV continue to go down with advancements in battery technology and economies of scale

India tracking tremendous scale up in electric two-wheeler sales during this decade

Hugely favorable Total cost of ownership



Make & Model	Comparable Petrol Bike	Revolt RV400
On Road Price	Rs. 1,00,217	Rs. 1,56,398
Range (Per litre & per full charge)	50	150
Fuel Cost(Per litre petrol and per unit power)	Rs. 105	Rs. 32.4
Per km Fuel Cost	2.1	0.22
Range covered in 5 years (in kms) - Assuming 50 kms per day	91,250 km	91,250 km
Fuel Cost for 5 years	Rs. 1,91,625	Rs. 20,075
Total Cost	Rs. 2,91,842	Rs. 1,76,473

Total Cost of ownership of petrol bike is 65% more expensive than Revolt RV400

State and central govt. subsidies on EVs to churn sales volumes

FAME

- Central Govt Subsidy directly to OEM
- Lower of either 15% of vehicle price OR 10k per KWH of battery capacity
- Vehicle price is capped at 1.5L
- Revolt to receive a substantial subsidy per vehicle sold
- The first OEM to have paid Govt. of India against the demand raised for FAME subsidy claimed along with Interest
- This step clears the path ahead for Revolt to be a part of Govt subsidy schemes

State Govt subsidies

- Key incentive mechanisms include upfront subsidy, waiver of registration charges, road tax, SGST, electricity duty etc.

Volumes leading to cost advantages

- Central and state govt. subsidies allow for significant discounts to customers triggering for higher sales momentum
- Higher volumes will lead to supply chain efficiencies to OEMs
- Revolt benefits from increasing volumes, considering India is a price sensitive market

RV 400, India's most advanced AI enabled, nextgen electric motorcycle



Key technical features

Mobile touch-based operations: Start, Stop, Locate, Lock, Unlock, Hazard alert, Geofencing

Geofencing alerts

Historical ride data – past rides, kilometres, routes, battery usage etc.

High strength cradle frame

Centre of Gravity & Weight distribution/ strategically positioned battery pack

Voice command-based bike operations - start, stop, find my bike, hazard alert

Battery status on mobile app

Customized 4 Engine Sounds to suit your mood

USD (Upside Down) front forks suspension used only in premium bikes.

State of art Ergonomics and Adjustable riding positions

Entire remote key is now on mobile

Charging status on mobile app

Artificial Intelligence

Adjustable rear monoshock

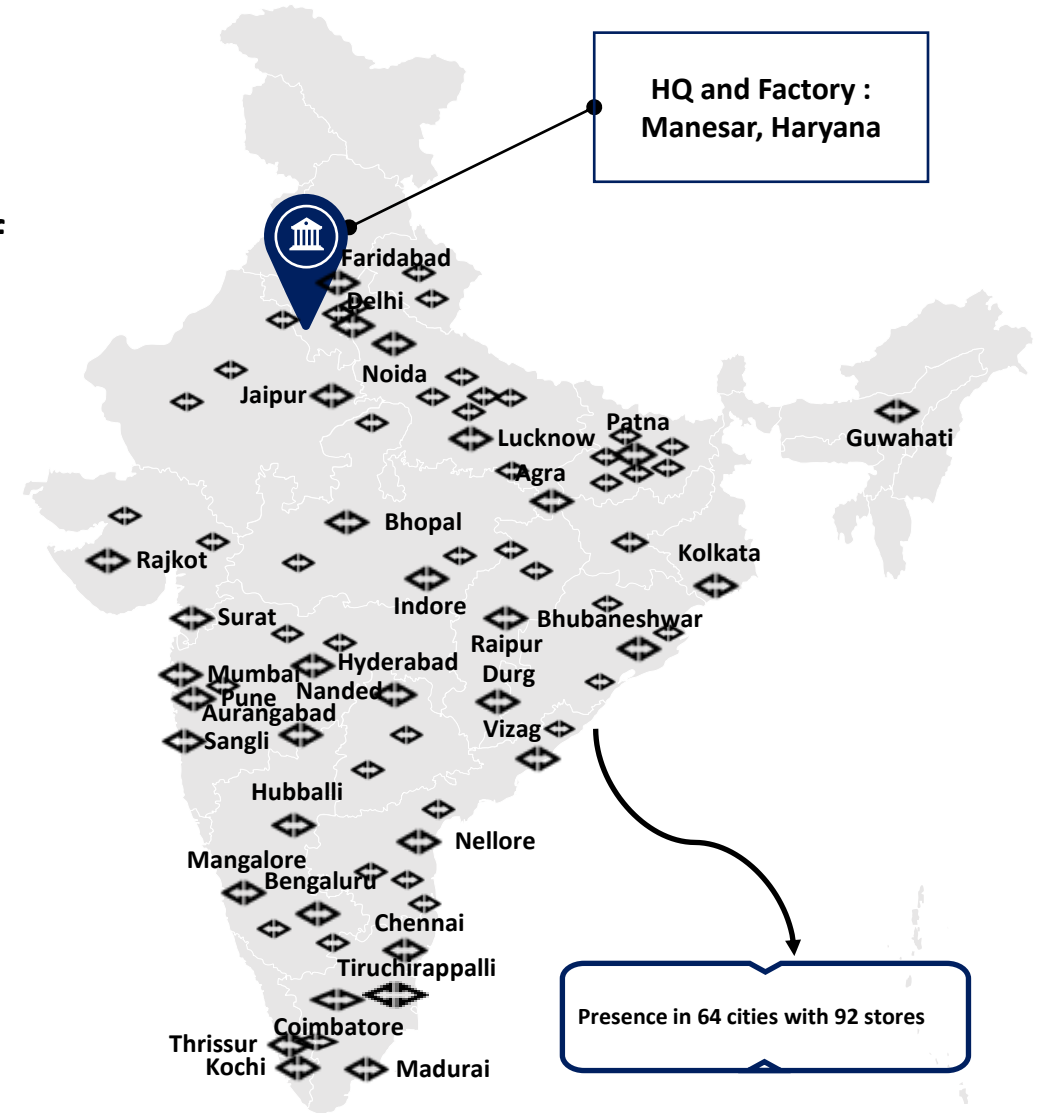
Ground clearance/ 215mm highest in the segment

More than 15.7 million data points captured and processed on AI engine from more than 332 million+ kms driven on Revolt bikes

Aggressive growth in dealerships



- ❖ Increased the dealer stores from 58 to 92, signed up another 61 dealerships which are in the process of being activated – **A total of 153 stores**
- ❖ Reach increased by 17 cities
- ❖ Dealer Stores increased by 34
- ❖ With the growing demand for electric vehicles across the country, there is potential to add > 100 stores that can cater to the needs of the ever-expanding customer base, as well as offer a platform for prospective buyers to explore and experience Revolt Motors' cutting-edge products first hand.





Eco-friendly

Cost-effective

Low maintenance

Regenerative braking

Customizable riding modes

Strong brand recall

AI enabled data analytics

No special charging infra required

Achieved 100% localization

Highly responsive customer service

With presence in 64 cities, Revolt now offers superior customer experience

Official merchandise
Range of casual tees



Biking lifestyle inspired
tees in 14 style options



Tees made with premium
fabrics, versatile enough to
double up as casual wear





Mr. Sandeep Roperia
Business Head

Mr. Sandeep Roperia has gained valuable experience working with esteemed global impact private equity firms including TPG Rise, Abraaj Capital and Aureos Capital. Passionate about making societal impact while meeting business objectives, Sandeep Roperia possesses a strong foundation for current role.



Mr. Manav Mehra
Head Sales

Mr. Manav is an accomplished executive having 24+ years of hands-on automobile business experience in all spheres - Sales, After Sales, Parts, Network Appointment & Activation, Safety and Worked across geographies in India. He was previously associated with IFB & Hero MotoCorp.



Mr. Ajay Dhiman
Head Operations

Mr. Ajay leads all Operations at Revolt Motors with 20 years of experience in the automotive domain. He has vast experience of Manufacturing, Quality, Sourcing, Supply chain, plant setup and Product Development in Leadership roles. He was previously associated with Honda, Nissan & EV industry of India.



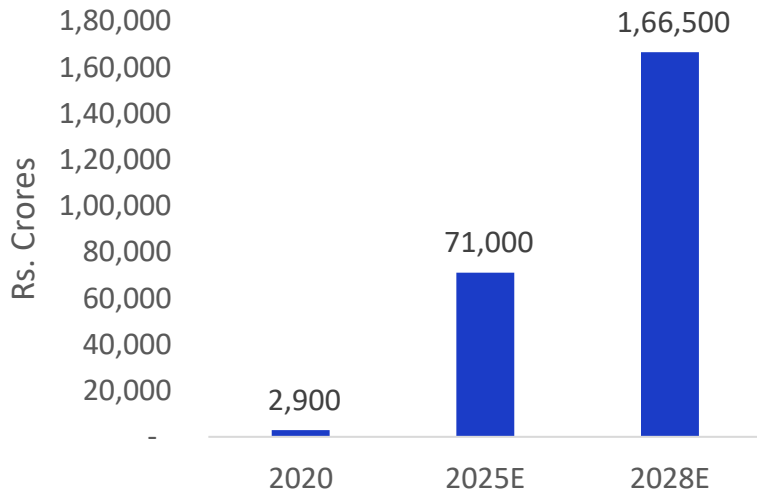
Mr. Kuldeep Mathur
Head Production

Mr. Kuldeep, comes with total experience of 33 years in the automotive domain. He oversees Production at Revolt Motors with hands on experience in production, new model development, human relations, warranty claim reduction & customer satisfaction strategies. He was previously associated with Hero MotoCorp



Sky-High Opportunity





Market Size :
Drone market is projected to be Rs. 1,66,500 by FY2028.

Global Hub:
Govt. aims to create India a global hub by 2030 for not only drone manufacturing, but also drone service sector.

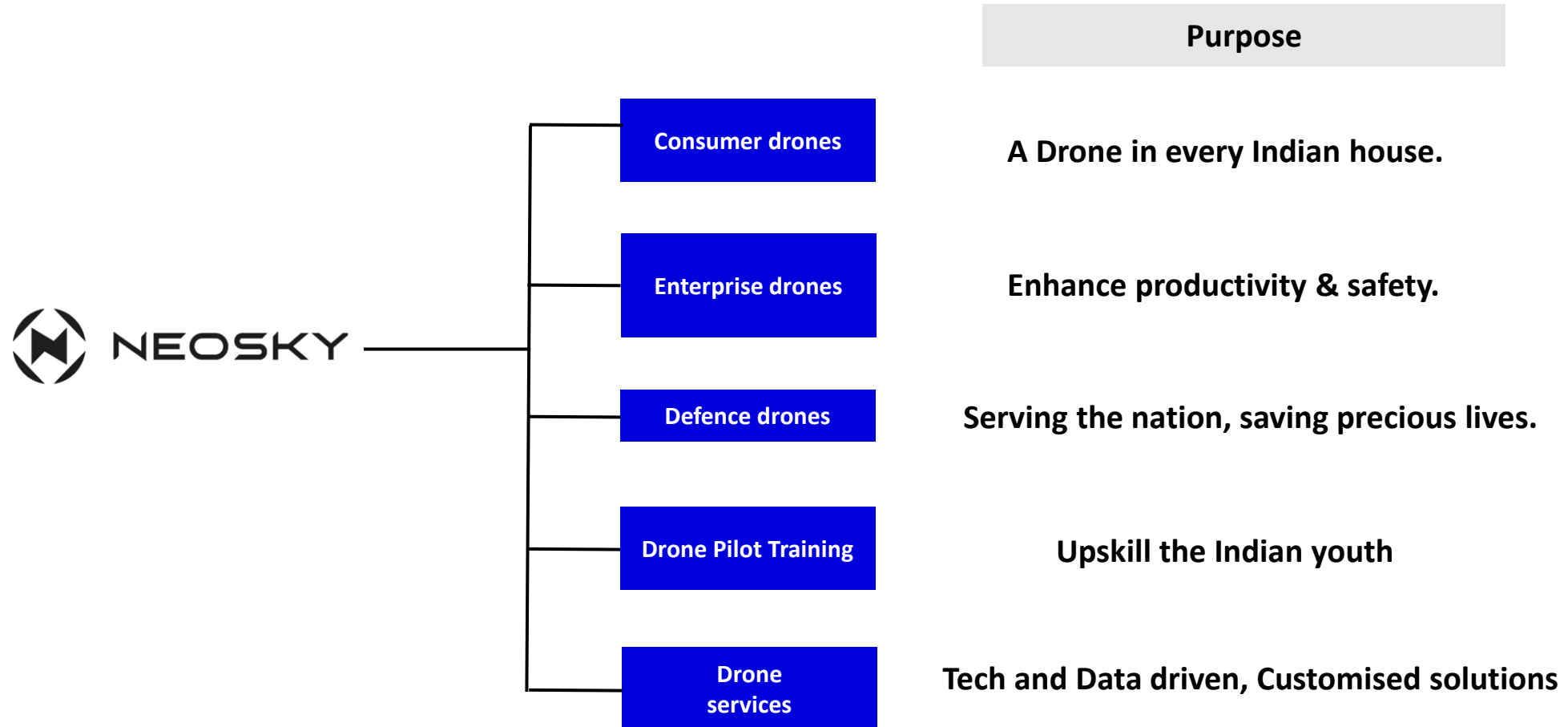
Exports:
Drone Market (including exports) is projected to be Rs 1,94,000 crores by FY 2028.

Preference:
Drones from China pose data related security concerns. Hence sourcing from alternative countries is expected to increase

Revenue Projection:
Civil aviation ministry expects the industry to achieve Rs 120-150 billion turnover cumulatively by 2026.

Non Defence Applications:
Drone applications in non-defence sectors is on the rise due to govt. initiatives

Drone Market Growth



NeoSky's vision is to provide full 360-degree drone solutions to customers with Drones as a Product (DAAP - drone hardware), Drone As a Service (DAAS – drone service solutions) and Software as a service (SAAS – drone software)

- ❖ DOPO received DGCA approval for Type Certification (TC).
- ❖ TAS is India's first company to receive DGCA approval for drones, before Drone rules 2021 came into effect
- ❖ DOPO's TC is a strong certification of the quality & Performance of our drones
- ❖ DOPO supports Survey, Mapping, Inspection, Disaster management



DOPO

Launched L07 Cargo drone for low altitude

- ❖ Cargo payload: 7kg (Max up to 10kg)
- ❖ MTOW (Max Take off weight): 35 kgs
- ❖ Endurance: Up to 30 minutes
- ❖ Maximum Launch altitude (MSL): 2000 meters above MSL
- ❖ Communication range: 5 kilometres
- ❖ Wind resistance: 43.2 Kms / hr (12 meters / second)
- ❖ IP52 resistance



- ❖ IIA (International institute of Aviation) is an expert on aviation training
- ❖ IIA will offer Drone pilot training to their students, along with other courses like BBA (Aviation), MBA(Aviation), Airhostess training etc.
- ❖ NeoSky will conduct training for the students of IIA on Drone pilot training
- ❖ This association will help make the students of IIA industry ready



Our team in action





TACT

- ❖ Surveillance, Disaster management
- ❖ Endurance of up to 60 minutes
- ❖ Live transmission is 15 kilometres
- ❖ Cruise speed of 24 meters / second
- ❖ Customisable payloads (Camera, Sensors) up to 2kg



DOPO

- ❖ DGCA-Type Certified.
- ❖ Survey, Mapping, Inspection, Disaster management.
- ❖ 4.7kgs. Endurance up to 49mts.
- ❖ Mapping 1.5 Sq kms in a single flight.
- ❖ Temperature up to 50* C.
- ❖ 32,000mAh battery.
- ❖ ADTi camera.



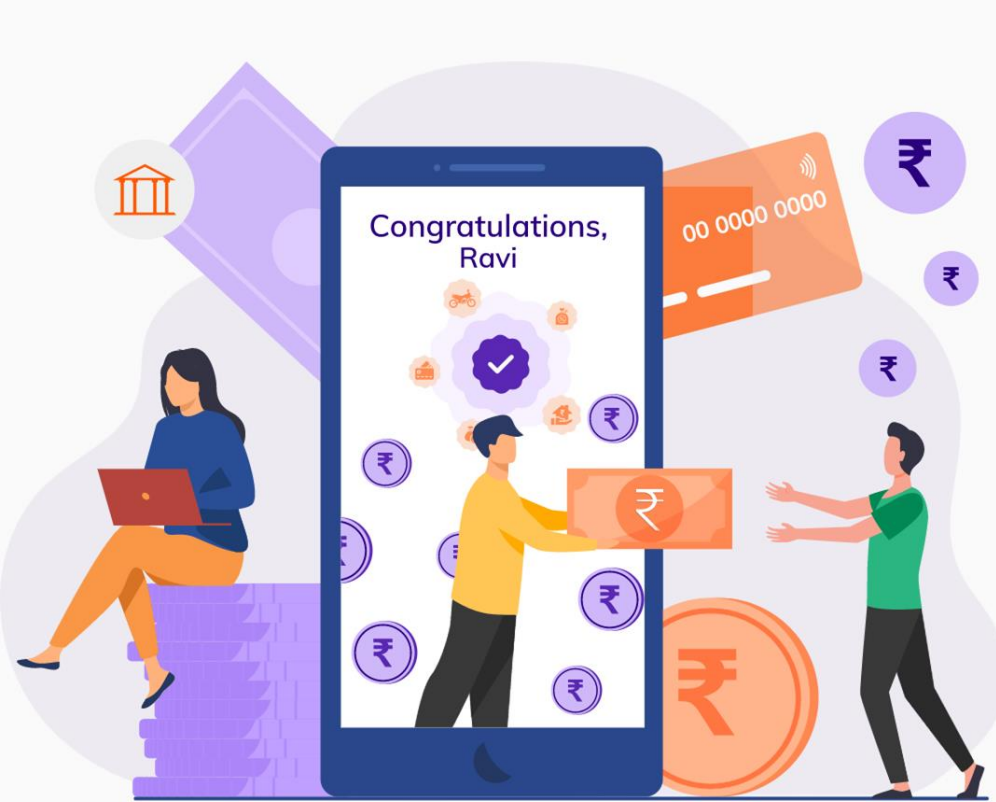
L07, L10, L15, L20

- ❖ Cargo delivery
- ❖ Payload of up to 20 kgs
- ❖ Endurance up to 30 minutes.
- ❖ Max launch altitude 3500 meters above MSL
- ❖ Live transmission of 15 kilometre Autonomous-mode option
- ❖ In-built fail-safe features
- ❖ Pre-flight checks



Defender

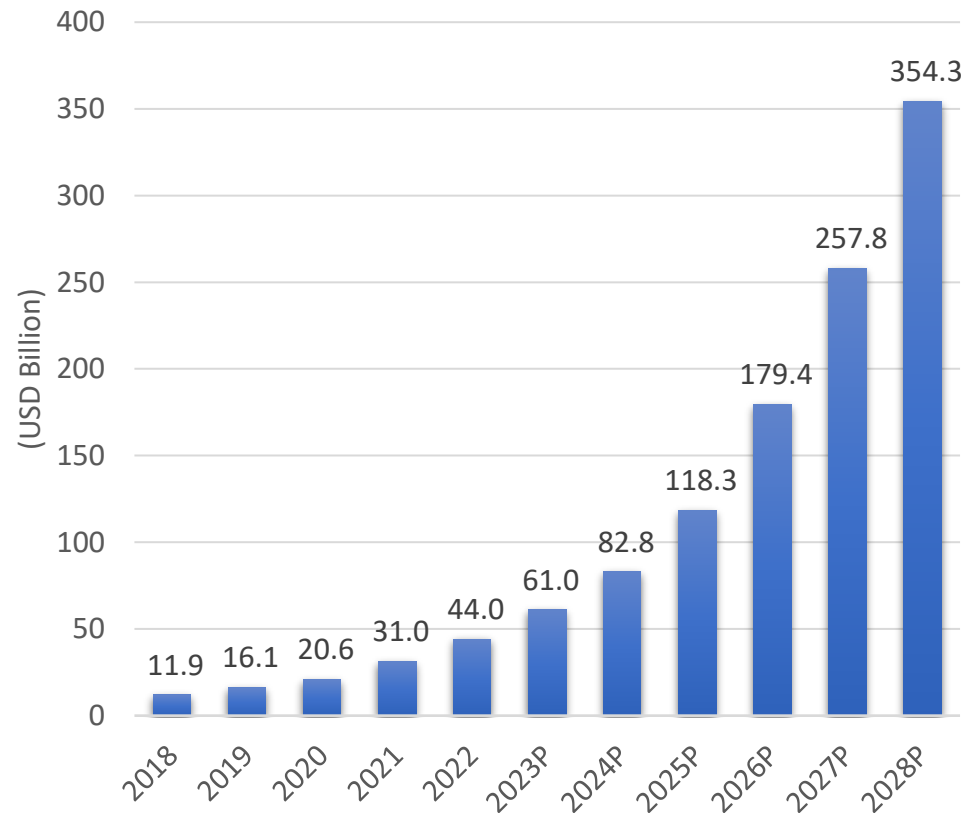
- ❖ Defense Drone
- ❖ Anti-drone with a soft-kill approach
- ❖ Lock-Track-neutralise rogue drones
- ❖ Endurance of up to 45 minutes.
- ❖ Communication range of 20 kilometers
- ❖ IP45 resistance
- ❖ Max speed 26 meters / second.
- ❖ Operating temperature -5*C to +55*C



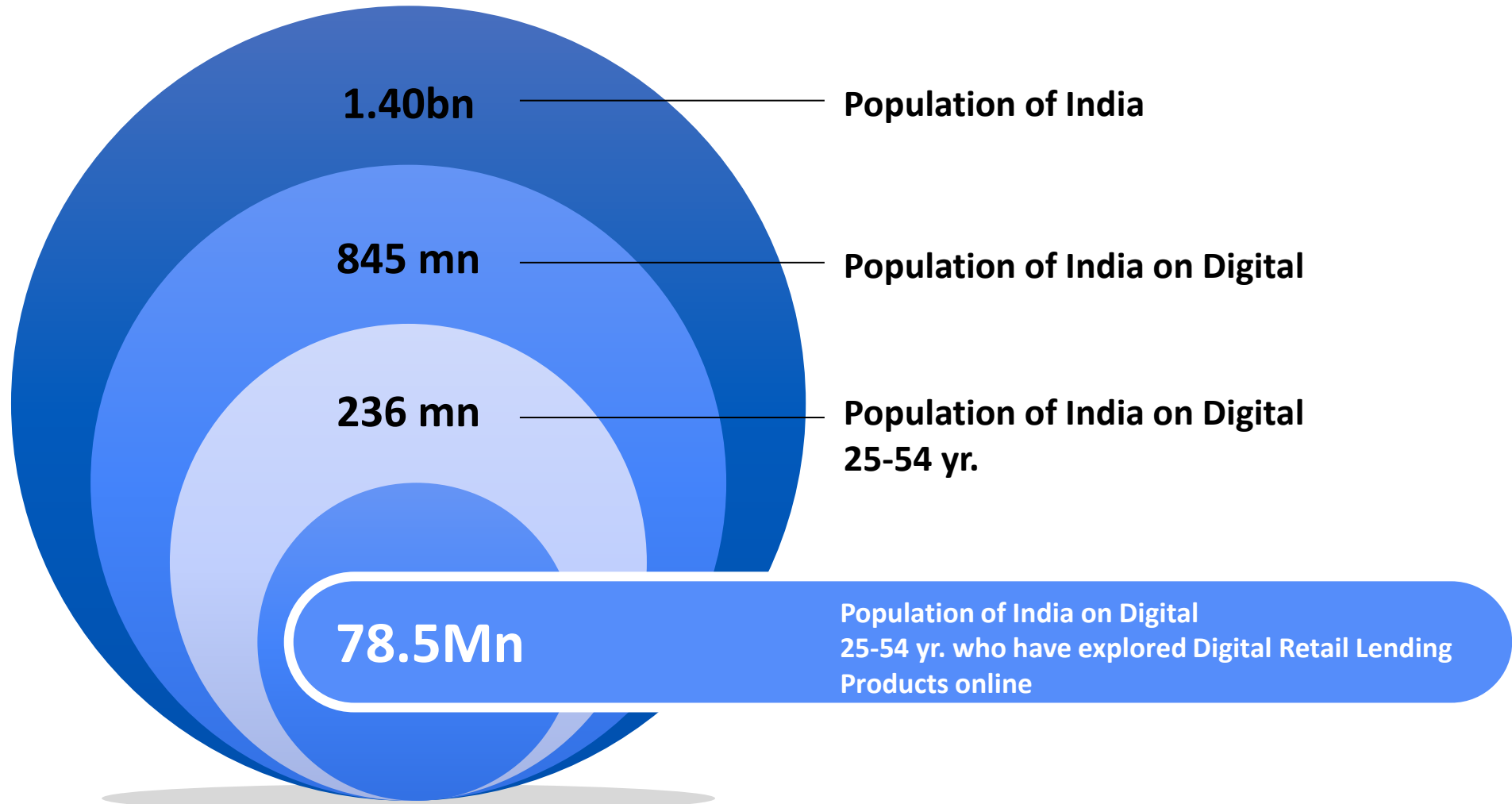
India's premier, all-digital, one-stop financial solution provider

Fintech Market opportunity

- ❖ Fintech industry is expected to grow at 42% CAGR from 2022 -28, crossing USD 350 billion
- ❖ India’s Fintech industry has significant market potential due to low penetration of financial services in remote areas, rise in digital adoption and government initiatives
- ❖ The retail credit market for new to credit customers has crossed 550 USD Billion and is expected to continue to grow in the coming years on the back of financial inclusion initiatives, quick credit approvals and customised loan products
- ❖ This growth is supported by an increase in availability of smartphones and internet connectivity, which has expanded access to digital platforms, making it easier for consumers to avail digital credit services
- ❖ In FY2022, digital retail credit crossed 250 USD billion indicating CAGR of 46.2% over CY2018. The total addressable market for digital retail credit is substantial and continues to grow.

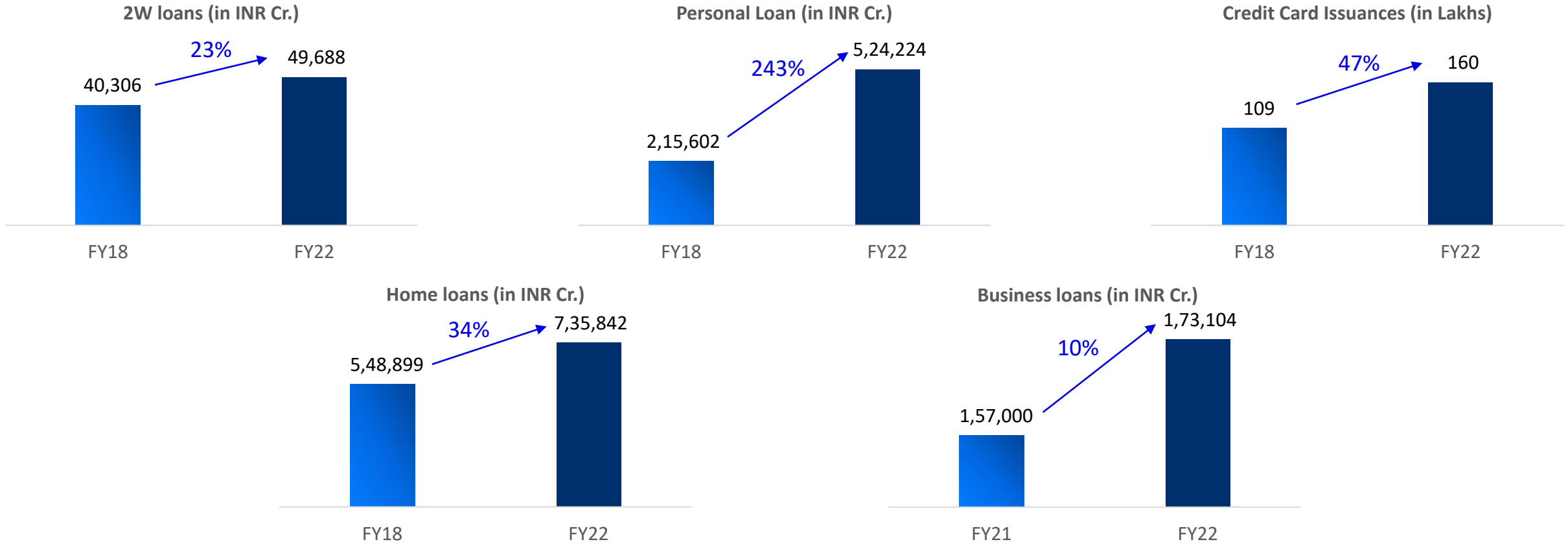


Fintech Market Growth



India uniquely poised to realize democratization in Financial Services

Opportunity is ripe for digital first models

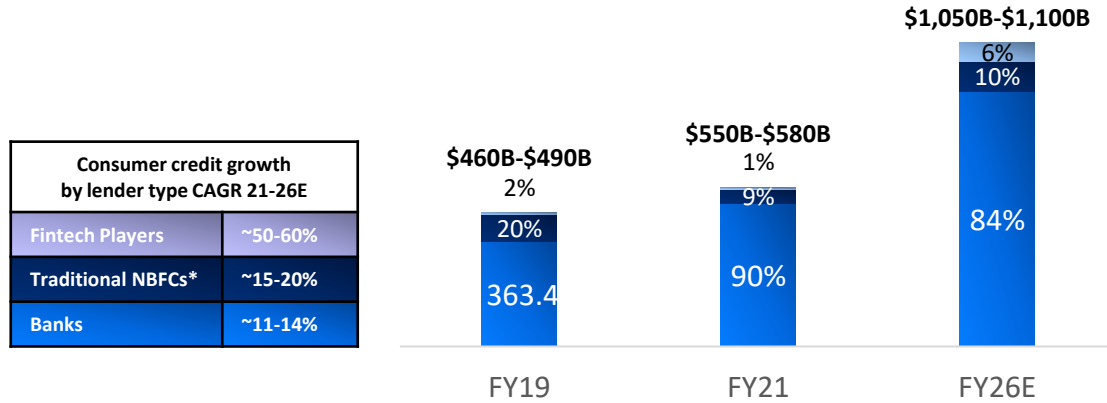


Continued traction in traditional segments of lending to underline growth for Wefin

Opportunity is ripe for digital first models

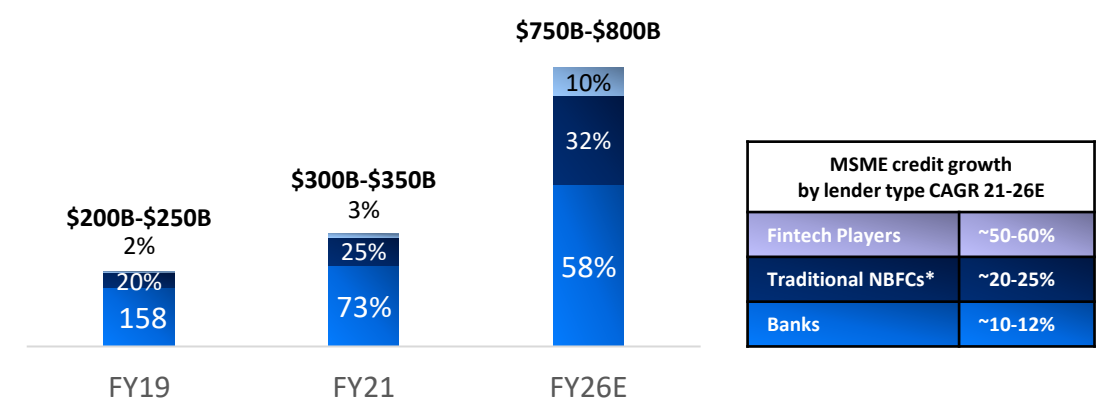
Consumer credit to grow at approximately 13% CAGR, partially contributed by growth in Fintech

Consumer credit - split by lender type (\$B)



NBFCs* & Fintechs^ to play role in increasing share of formal credit across MSME segments

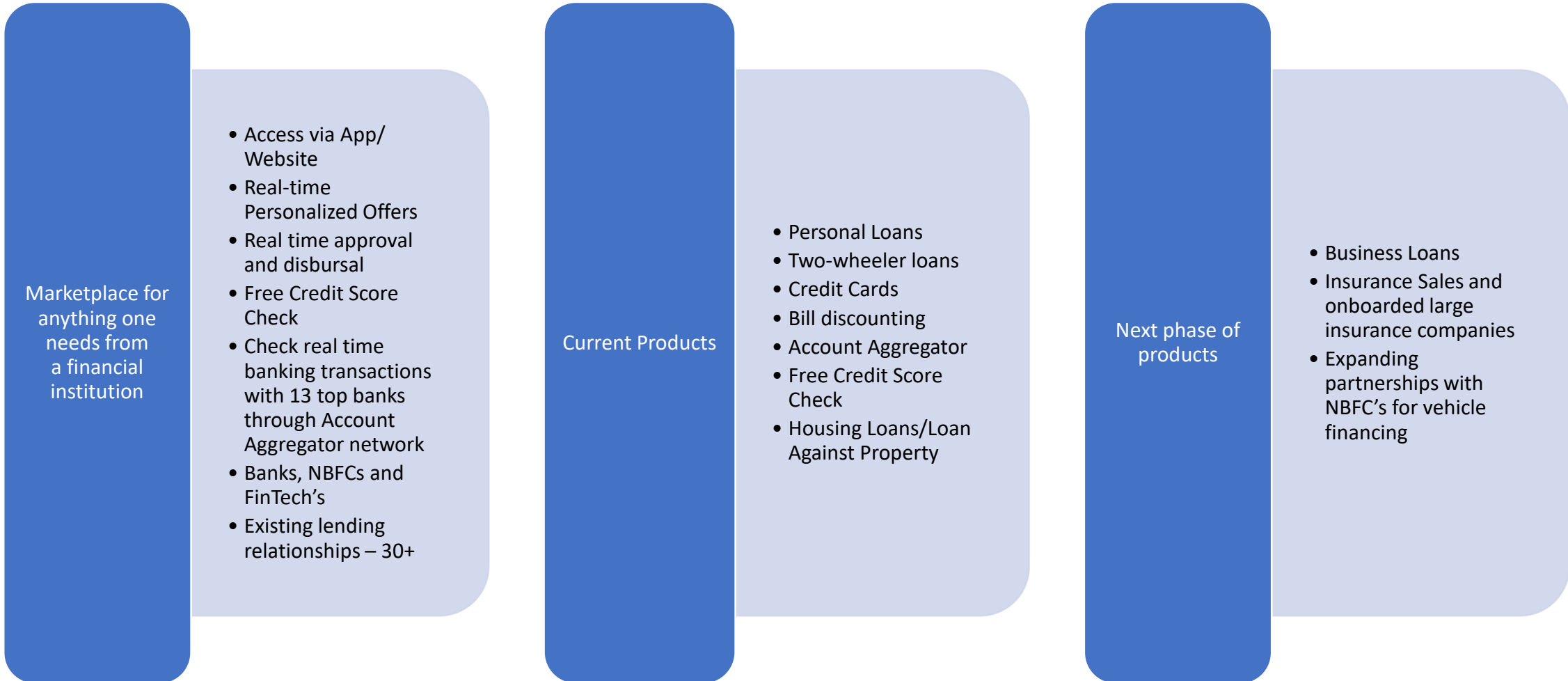
MSME credit - split by lender type (\$B)



■ Banks ■ Traditional NBFCs* ■ Fintech players

*Non-Banking Financial company

^Fintech NBFC lenders such as Lendingkart



Wefin will identify up-selling and cross selling opportunities for a wide customer base and create financial ecosystem opportunities with enhanced customer experience

- ❖ 37+ relationships with banks, NBFCs and Fintech integrated with Wefin
- ❖ Wefin provides two-wheeler loans for 34 OEMs having 1,444 models
- ❖ Registered Customers : 4,23,250+
- ❖ Number of Loans Disbursed till date: 30,100+
- ❖ Number of Credit Score Checks till date : 2,31,580+
- ❖ Loan Disbursal Value till date: Rs. 438 crores+
- ❖ Number of credit score checks till date: 231.5k+
- ❖ Integrated with Account Aggregator Network 7385 Real time banking transactions with 16 banks already live

Strengths of Wefin's business model

- No Capital at risk
- Progress at the speed of a click
- Built for sustained scale up
- Web aggregation at core



and many more.....



Residual equity in historical business





Fully functional,
Amravati asset
running
profitably

Robust
operational
metrics

Current position
in MOD stack
ensures high PLF

Assured raw
material linkages
offer insurance
against
fluctuations

- ❖ The Company continues to demonstrate strong financial performance.
- ❖ Company clocked total income of Rs. 891 Cr in Q2 FY 24 Vs Rs. 722 Cr in Q2 FY 23
- ❖ Amravati Plant remains amongst the best performing plants in Maharashtra having achieved 80% PLF and 84% Availability till June 2023.
- ❖ Successfully completed Capital Overhauling of one of the unit during the quarter
- ❖ In aggregate, Company has paid Rs 3671 Cr (Principal and Interest) since Jan 2020
- ❖ Company continues to successfully realize regulatory receivables; Rs 376.51 Cr collected during the quarter
- ❖ Current Standalone Net worth is Rs 5,628 Cr as on 30th September 2023
- ❖ There are one time expenses which occurred in Q2FY24

- ❖ STPL is working closely with the Government, various departments and lenders to work out a potential resolution plan
- ❖ Accordingly, **Sinnar Thermal Power Limited (STPL)**, a subsidiary of RPL, is in active discussions with all the stakeholders of the Project, including the agencies appointment by state government and lenders, to work a detailed business plan and operationalizing strategy.
- ❖ Lenders have indicated to support the project operations
- ❖ NCLT (New Delhi), on 19th September 2022, admitted the application filed by an operational creditor which it had filed in October 2019 under section-9 of IBC. The same was challenged at NCLAT. The NCLAT has directed the Interim Resolution Professional ('the IRP') to abstain from taking any steps and has allowed STPL to participate further with the Ministry of Power in continuation of the earlier meetings/ discussions for making the plant operational

Investor connect

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Thank You