



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

August 8, 2023

BSE Limited

Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai – 400 001

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2023, which shall be shared with the Analysts / Investors.

You are requested to notify your constituents accordingly.

Thanking You,

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

Anuj Jain

Assistant Vice President - Finance & Company Secretary

Encl.: a/a



**CHAMBAL FERTILISERS
AND CHEMICALS LIMITED**

INVESTOR PRESENTATION

Quarter Ended June 30, 2023



Disclaimer

The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Chambal Fertilisers and Chemicals Limited (“CFCL” or “Chambal” or “Company”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/ likely events or circumstances.

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Business overview

Bulk fertilisers

- Urea facilities continue to operate at optimum capacity and energy efficiency levels
- Urea revenue impacted by lower gas price
- Due to softening of import prices of P & K fertilisers, consequent reduction in revenue
- Government support resulted into robust subsidy payments

Crop protection and Specialty nutrients

- Crop Protection Chemicals (CPC) and Specialty Nutrients (SN) continued double digit growth
- Introduced five new Crop Protection Chemicals

Seed To Harvest Program

- Bonding with farmers helping to expand reach
- Uttam Santulit Poshan Abhiyan launched to identify best farmer practices and to promote cost effective and environment friendly alternatives

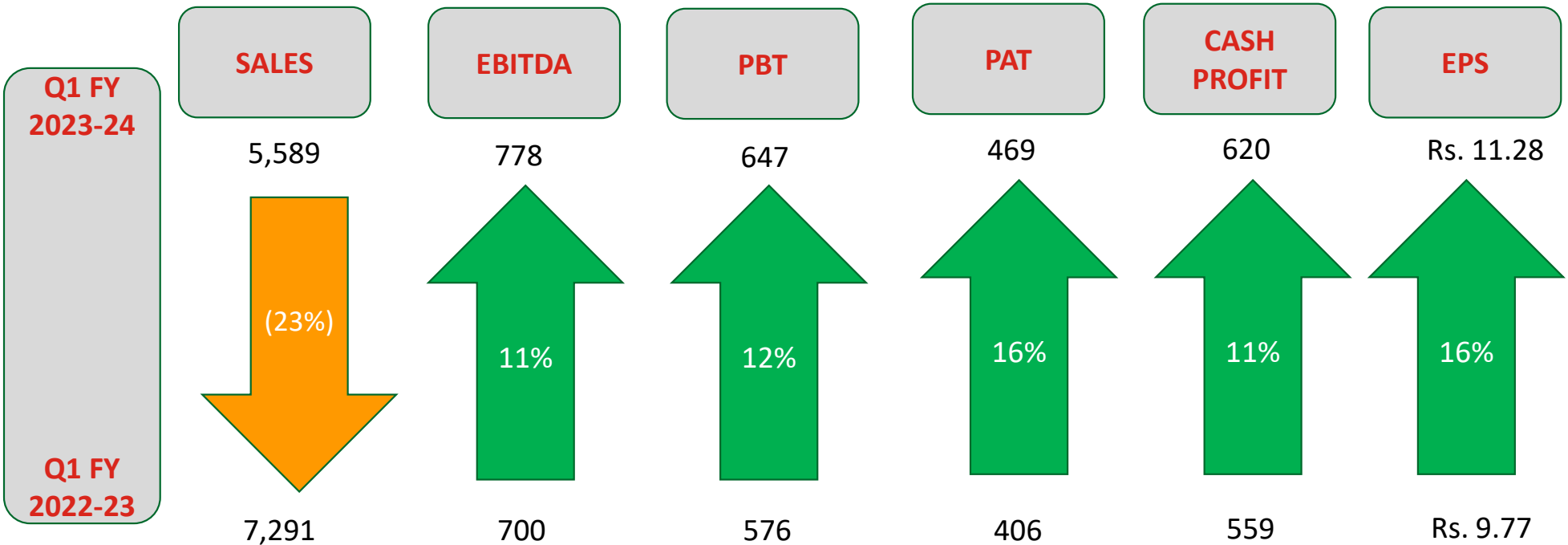




**Performance - Quarter
Ended June 30, 2023**

Performance Highlights : Q1 FY 2023-24 Vs Q1 FY 2022-23 – Standalone

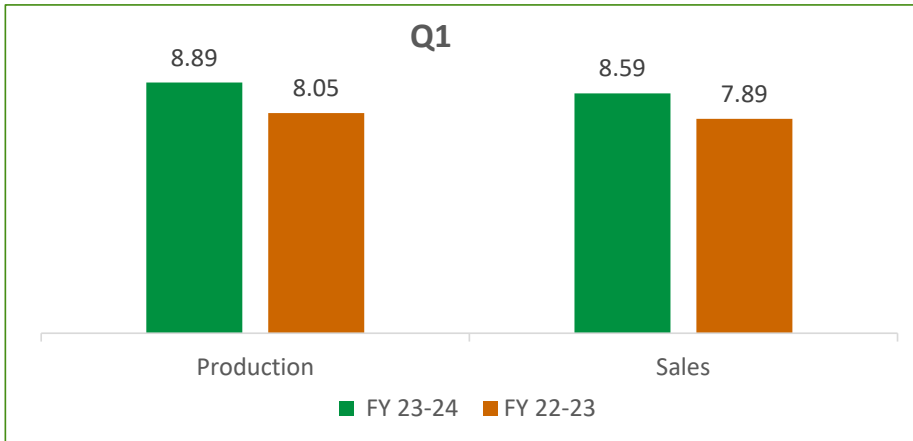
(Rs. Crore, except EPS)



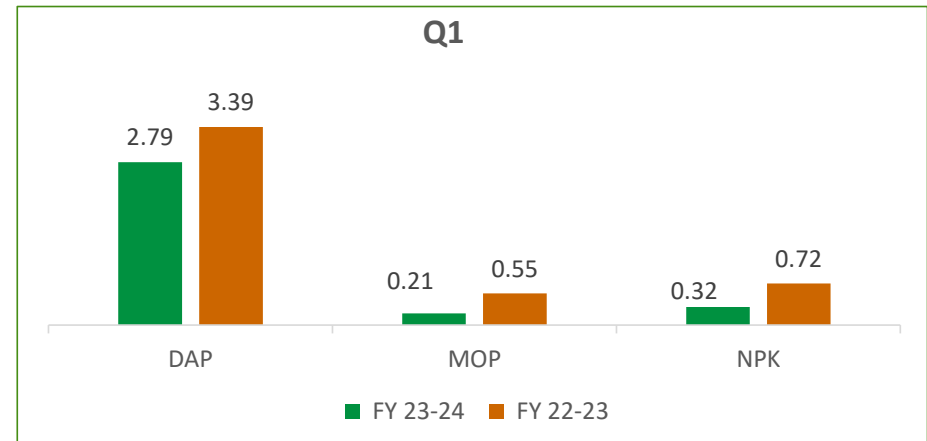
CONSOLIDATED			
Q1 FY 2023-24	P&L Summary	Q1 FY 2022-23	% Change
648	EBITDA	635	2
339	PAT	342	(1)



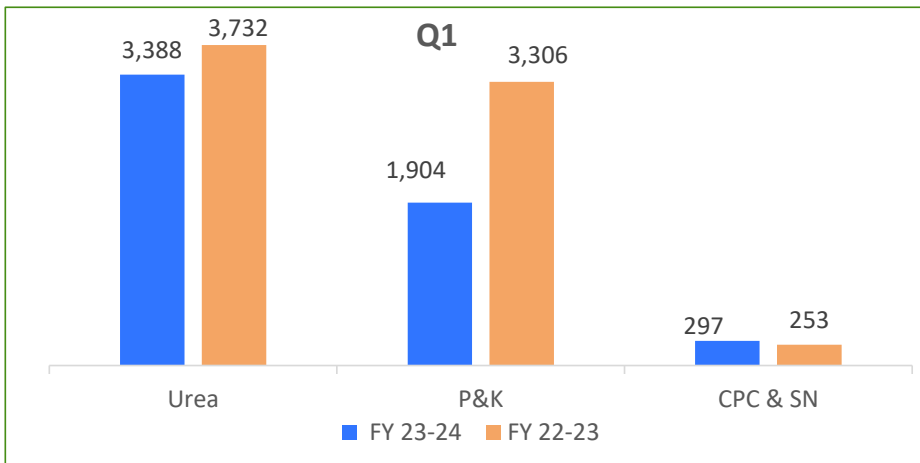
Urea Production and Sales (Lakhs/MT)



P & K Fertilisers Sales (Lakhs/MT)



Revenue from Operations (Rs. Crore)

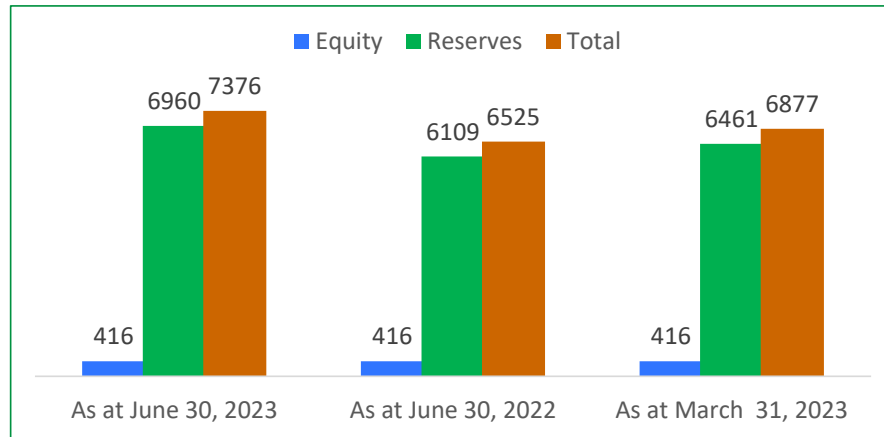


- Urea: Higher volume however revenue decreased mainly due to lower gas prices
- P&K Fertilisers: Lower revenue due to lower volumes and prices
- CPC & SN: Continued double digit growth

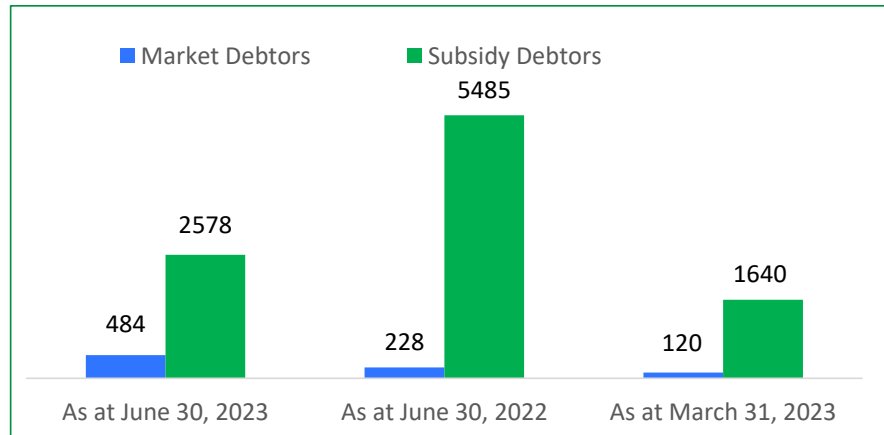


Financial Position - Standalone

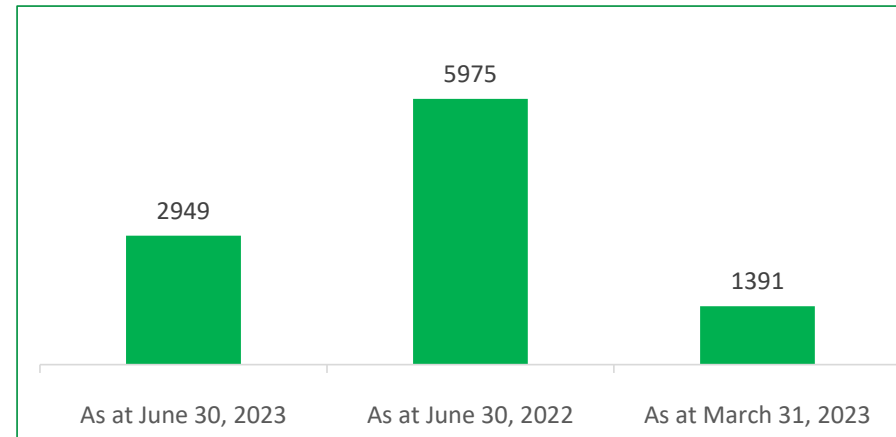
Total Shareholders' Funds



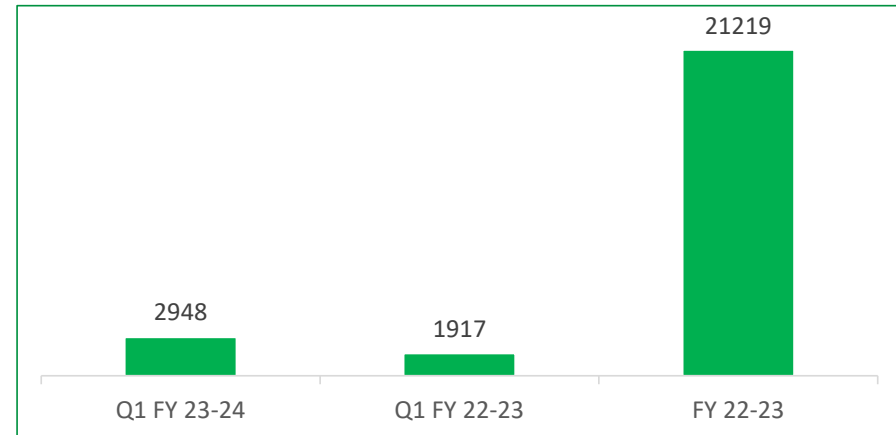
Receivables



Net Debt (net of cash surplus) (Rs. Crore)



Subsidy Received





New CPC & SN products introduced in FY 2023-24



Weedicide
UTTAM MOZO
(Metsulfuron Methyl 10% +
Chlorimuron Ethyl
10% WP)



Weedicide
UTTAM AMETO
(Ametryne 80% WDG)



Selective Herbicide
UTTAM ZOZO
(Fenoxaprop-p-ethyl
6.7% w/w EC)



Fungicide + Insecticide
UTTAM GRACE
(Pyraclostrobin 3.5% +
Clothianidin 22.5 +
Thiram 15% FS)



Insecticide
UTTAM JOBU
(Thiamethoxam 12.6%
+ Lambda Cyhalothrin
9.5% ZC)

Seed to Harvest legacy continues..

- Growth in number of territories from 58 to 150
- Villages from 581 to 1498
- Farmers added from 0.91 Lakhs to 2.30 lakhs.
- Soil sample collections- 39000 and continuing
- Farmer meeting – 841 Nos

Major crops- Paddy, Cotton, Soybean, Sugarcane, Maize, Ground nut and pulses.



“Enhancing value for the Farmers”



...Investing today for a sustainable future

CORPORATE SOCIAL RESPONSIBILITY INITIATIVE



Project Akshar – Pre-primary & School Education

Transforming education domain in rural areas of Rajasthan

- Supporting 47 Aanganwadi centers and 54 Government schools, covering around 10000 students annually
- Improvement in academic results (board exams) over the years
- Integrating technology in day-to-day learning of students – SMART Classes, Computer labs, & Mini science Centre
- Building robust educational infrastructure
- Offering science stream in 4 schools and English medium education in 3 schools

Project Saksham – Technical & Vocational Education

Skilling Rural youth for a better future

- Supporting 5 Industrial Training Institutes and one Government Polytechnic College, to train around 2000 youth annually
- Enhancing employability quotient by facilitating quality technical education
- Offering industry exposure to align students' competencies with employers' needs
- Facilitating placements of students in the industry
- Diploma Chemical Branch opened in Government Polytechnic College Baran

Project Pragati – Employability & Empowerment

Building capacity – transforming lives

- 400 women engaged through Self Help Groups in 8 villages
- Supporting rural youth to start entrepreneurial activities
- Initiating new business ideas – one village one product
- Harvesting rural prosperity through farmer groups
- Short term vocational trainings for youth girls & women



Project Arogya – Healthcare and Sanitation

Strengthening healthcare services for a healthy community

- Supporting 3 Primary health centers and health care facilities in 26 villages & 100 + academic institutions
- Facilitating community to avail medical facilities at doorstep
- Supporting government efforts towards healthcare facilities
- Increase in footfall by 40% in Health Centers in Q1 of FY 23-24 in comparison to Q1 of FY 22-23

Project Bhoomi – Environment Sustainability

Preserving natural resources for future generation

- Crop residue management in over 380 villages of Haryana, Punjab & Rajasthan for promoting sustainable method of agriculture
- Promoting alternative methods of crop residue management
- Using IEC activities, Sensitizing the farming community to adopt sustainable methods of agriculture
- Prevention of emission of ~ 1.15 Lakh MT of Green House Gases (GHGs) in Punjab & Haryana in FY 22-23

Project Saakar – Rural Development

Redefining Rural Infrastructure for Model Villages

- Working in nearby villages for rural infrastructure development programs
- Working for the Development of villages near the plant as model villages
- 100000+ community members benefitted annually
- Creating sustainable and community-led infrastructure facilities in nearby villages – roads, community halls, common spaces, parks and others

Project Udaan – Promotion of Sports

Nurturing the grassroots players



- Supporting 20 Senior Secondary schools, 5 ITIs & Polytechnic College and 3 Mini Sports Development Centre
- Creating new pathways for rural youth
- Marking rural sports as a pivotal step in creating sports culture
- Providing a platform to rural youth to perform at a wider platform
- First mini marathon for age group 13-18 years organized in the month of July 23







Contact Us


For queries and requests, please contact:


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www.chambalfertilisers.com



Thank You

