



TSLPL/SE/2022-23/45

July 25, 2022

**The Secretary, Listing Department
BSE Limited**

Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001
Scrip Code: 513010

**The Manager – Listing Department
National Stock Exchange of India Limited**

“Exchange Plaza”, 5th Floor, Plot No. C/1,
G Block, Bandra-Kurla Complex,
Bandra (East), Mumbai 400 051
Symbol: TATASTLLP

Dear Madam, Sir,

Sub: Results Presentation

Please find enclosed the results presentation for the quarter ended June 30, 2022.

This presentation is being submitted in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015.

The same is also available on the Company's website www.tatasteellp.com

This is for your information and records.

Thanking you,

Yours faithfully,

Tata Steel Long Products Limited

Sankar Bhattacharya

Company Secretary and Compliance Officer

Encl. as above

TATASTEEL LONG PRODUCTS LIMITED

(Formerly Tata Sponge Iron Limited)

PO Joda Dist Keonjhar Odisha 758 034 India
Tel 91 6767 278178 Fax 278129 Email info@tatasteellp.com
CIN L27102OR1982PLC001091

TATA STEEL LONG PRODUCTS LIMITED

Investor Presentation

July 25, 2022

Safe harbor statement

Statements in this presentation describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

Optimised portfolio : Ramp up in long products to drive high margin retail business



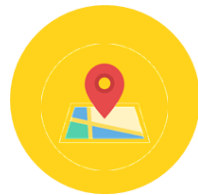
Steelmaking capacity
of >1 million ton



Land Bank of
2,500 acres



Captive Iron ore mine
~100 mt reserves



Proximity to TSK²
to drive synergies

Note : NINL – Neelachal Ispat Nigam Limited, TSK – Tata Steel Kalinganagar

- NINL¹ acquisition completed on 4th July 2022
- Capacity growth to 10 million tons
- Leverage strong portfolio of retail brands and extensive distribution network to drive scale and profitability
- Will benefit from significant pan India growth in infrastructure and retail housing growth in semi urban India

**Build unshakeable structures
with Tata Tiscon**

#TrustTiscon

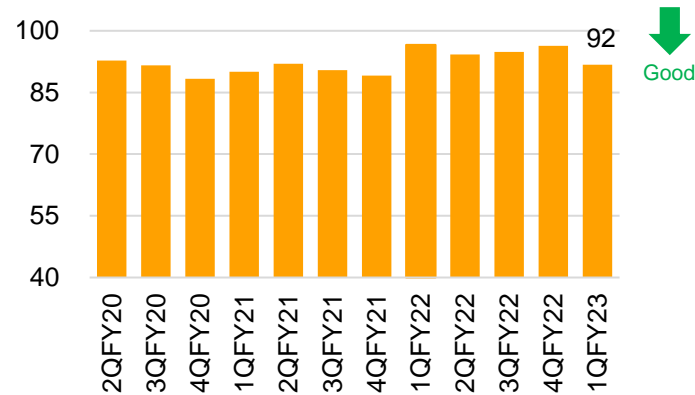


TATA STEEL LONG PRODUCTS LIMITED

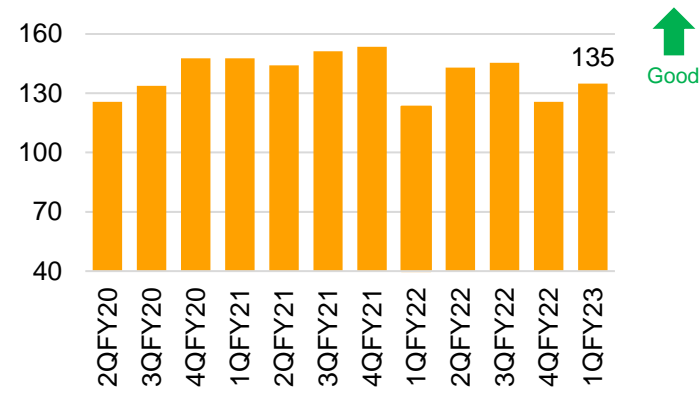
Tata Steel Long Products: Key operating parameters

(all figures are indexed; 1QFY20=100)

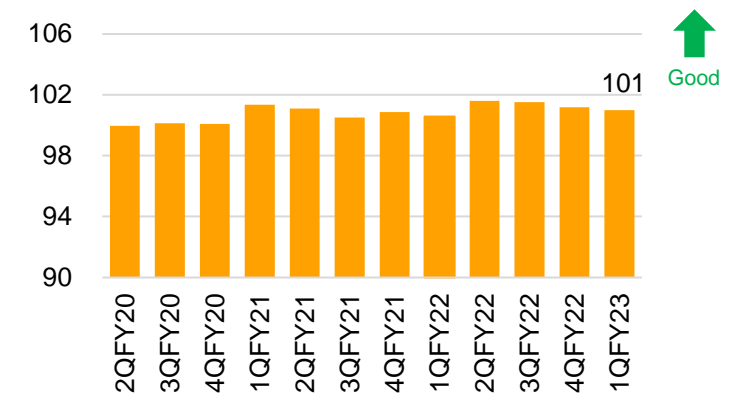
Coke rate



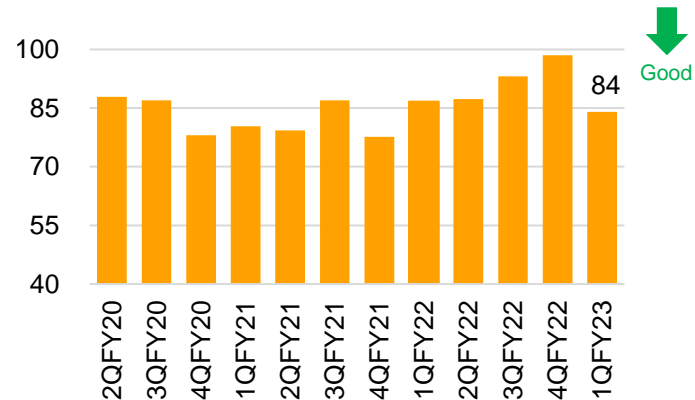
PCI rate



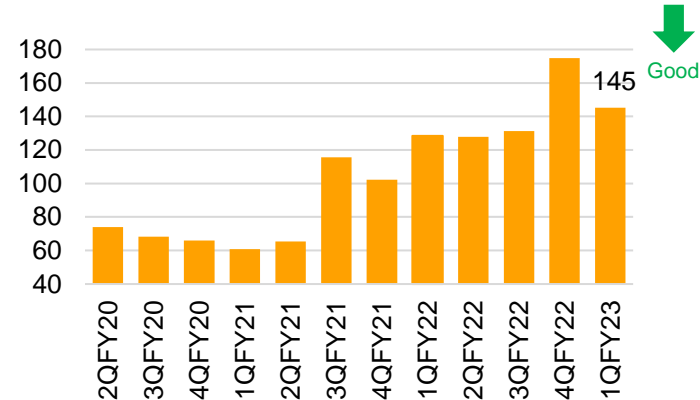
Crude Steel Yield



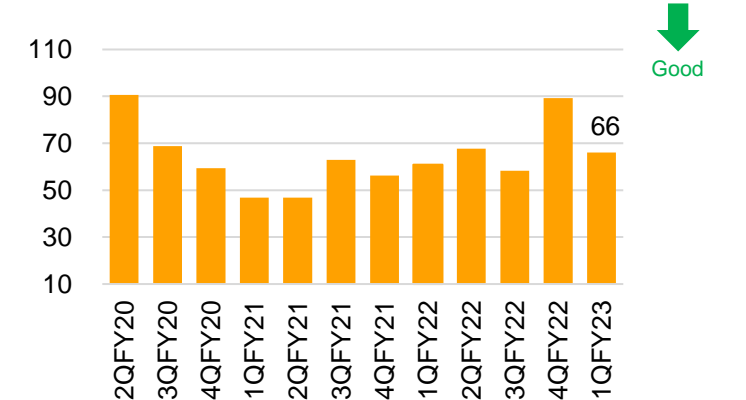
Power consumption



Electrode consumption



Oil consumption at Mill



Tata Steel Long Products: Operating performance

<i>(All figures are in Rs. Crores unless stated otherwise)</i>	1QFY23	4QFY22	1QFY22
Total revenue from operations	1,994	1,799	1,688
Raw material cost ¹	1,665	1,132	752
Change in inventories	(147)	(13)	(23)
Employee benefits expenses	61	54	53
Other expenses	484	462	386
EBITDA	(34)	177	554
EBITDA per ton (Rs.)²	(1,956)	11,186	34,286
EBITDA Margin (%)	-	9.8%	32.9%
Reported PAT	(331)	60	332

1. Raw material cost includes raw material consumed, and purchases of finished and semi-finished products
2. EBITDA/Steel deliveries

Key drivers for QoQ change:

- **Revenues:** increased driven primarily by higher steel realisations and product mix
- **Raw material cost:** was driven by higher coking coal & DRI coal prices and one-time NRV provision of Rs 78 crores on Coking coal and Iron ore
- **Change in inventories:** inventory value increased on higher costs net off one-time NRV provision of Rs 15 crores
- **Other expenses:** increased due to rise in fuel and power costs and higher freight and handling expenses

THANK YOU