

Email: cs@torrentpower.com

May 29, 2023

To,

Corporate Relationship Department

BSE Limited,

14<sup>th</sup> Floor, P. J. Towers,

Dalal Street, Fort, Mumbai-400001

**SCRIP CODE: 532779** 

Dear Sir / Madam,

To,

**Listing Department** 

National Stock Exchange of India Limited

"Exchange Plaza", C - 1, Block G

Bandra- Kurla Complex, Bandra (East),

Mumbai-400051

**SYMBOL: TORNTPOWER** 

**Re: Investor Presentation** 

Investor Presentation on Audited Consolidated Financial Results for the quarter and year ended March 31, 2023 is enclosed for your records.

Thanking you.

Yours faithfully,

**For Torrent Power Limited** 

Rahul Shah
Company Secretary & Compliance Officer

Encl.: As above

## **Torrent Power Limited**



Investor Presentation Q4 FY 2022-23



## **DISCLAIMER**

This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties. Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors/shareholders/public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives. None of the companies described herein or any of their respective affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of the Materials or their contents or otherwise arising in connection with the Materials. Further, the discussion following herein reflects the perceptions on major issues as on date and the opinions expressed herein are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the information, opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.



## PRESENTATION OUTLINE

**TORRENT GROUP** TORRENT POWER LIMITED **OVERVIEW OF OPERATIONS FY23 INVESTMENT RATIONALE** FIVE YEAR TREND: KEY FINANCIAL & TECHNICAL STATISTICS



## **TORRENT GROUP**



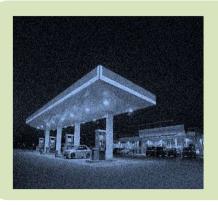
#### TORRENT PHARMACEUTICALS LIMITED

- A generics pharmaceutical major with strong global footprint
- Ranked 6<sup>th</sup> in Indian pharma market with leading position amongst top 4 players across key therapeutic areas like Cardiac, CNS, GI & VMN.
- Ranked No. 1 among Indian Pharma companies in Brazil, Germany & Philippines



#### **TORRENT POWER LIMITED**

- Leading private sector Integrated Power Utility with presence across generation, transmission and distribution
- Lowest distribution losses in the country
- 24 X 7 power supply in licensed areas
- Excellent operational track record with delightful customer service



#### **TORRENT GAS PRIVATE LIMITED**

- Started in FY18, City Gas Distribution (CGD) business now has 17 operating Geographical Areas (GAs) spread across 34 districts and 7 sates
- 13 CGD areas won in the 9<sup>th</sup> & 10<sup>th</sup> Round of Bidding by PNGRB and 4 CGD areas acquired from incumbent players
- Capex plan of ~ ₹9,000 crs over next 5 years
- Crossed sales of 1 mn SCM per day



## **TORRENT GROUP**

Turnover \$ 4.5 Bn

**Enterprise Value** \$ 11 Bn



Market Cap \$ 9.3 Bn

Employees 24,400+

**Spreading smiles Illuminating Lives** 







torrent GAS

Not just healthcare... Lifecare

Turnover: \$ 1.12 Bn

Enterprise Value: \$ 6.91 Bn

Market Cap: \$ 6.33 Bn

Employees: 15,400+

Generating Trust. Distributing Opportunities.

Turnover: \$ 3.13 Bn

Enterprise Value: \$ 4.12 Bn

Market Cap: \$ 2.98 Bn

Employees: 8,100+

Building pan-India state-of-art city gas distribution networks in 17 GAs across 7 States

Employees: 850+





#### **Thermal**

- -2,730 MWstate-of-art gasbased powerplants
- -362 MW of coal based plant

#### Solar

- 263 MW operational capacity over 5 locations
- -300 MW underdevelopment
- -21 MW C&I Projects

#### <u>Wind</u>

- -804.5 MW oper-ational capacity over 10 locations
- -415 MWproject underdevelopment

#### **Transmission**

-355 kms 400 kV & 128 Kms of 220 KV, double circuit lines to evacuate power from gas based plants

#### **Distribution**

#### - Licensed:

Ahmedabad/ Gandhinagar, Surat, Dahej SEZ, Dholera SIR & DD/DNH

#### - Franchised:

Bhiwandi, Agra & SMK

### **ASSETS AT A GLANCE**



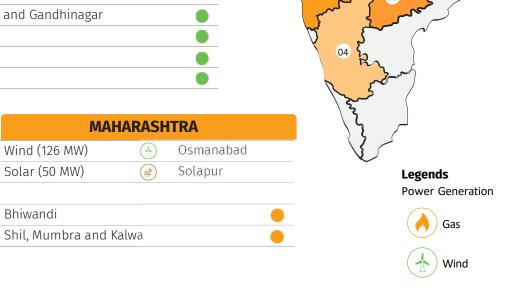
#### **C&I Projects**

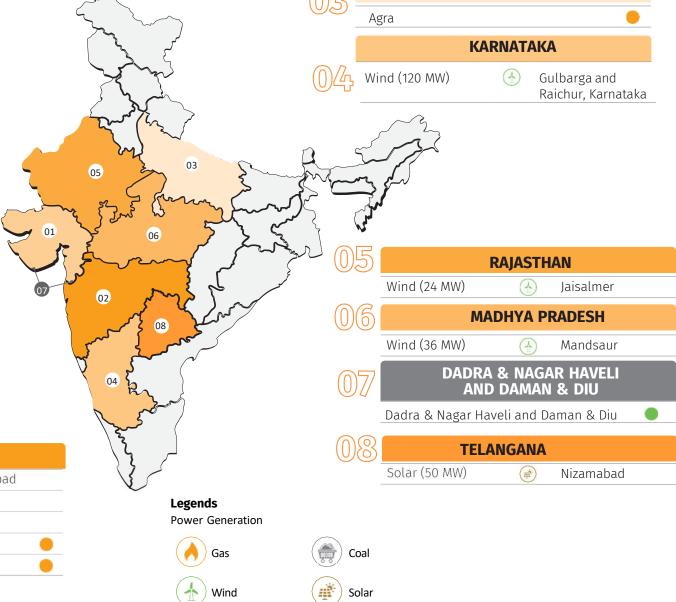
**UTTAR PRADESH** 



Bhiwandi

Dholera





Distribution Franchisee

Distribution Licensee



#### **PORTFOLIO OF ASSETS: THERMAL GENERATION**

Particulars	Sugen	Unosugen	Dgen	Amgen		
Capacity (MW)	1147.5 (3 x 382.5)	382.5 (1 x 382.5)	1200 (3 x 400)	362 (1 x 120, 2 x 121)		
Plant Type	Gas-based CCPP	Gas-based CCPP	Gas-based CCPP	Coal Based		
Location	Near Surat, Gujarat	Near Surat, Gujarat	Near Bharuch, Gujarat	Ahmedabad, Gujarat		
COD	August – 2009	April - 2013	November - 2014	1988		
Fuel	Domestic Gas & Imported LNG	Domestic Gas & Imported LNG	Imported LNG	Domestic & Imported Coal		
PPA	835 MW for Distribution areas of Ahmedabad / Gandhinagar & Surat, and 50 MW with MP	278 MW for Distribution areas of Ahmedabad / Gandhinagar & Surat	No tie up	Embedded generation for licensed areas of Ahmedabad / Gandhinagar		
Others	Contracted Storage-cum-Regasification capacity of 1 MTPA with Petronet LNG, Dahej Terminal for 20 years from April 2017					



#### **PORTFOLIO OF ASSETS: RENEWABLE GENERATION**

Particulars	Solar	Wind		
Capacity (MW)	263	804.50		
Location	Gujarat, Maharashtra & Telangana	Gujarat,Maharashtra,Karnataka, Rajasthan & Madhya Pradesh		
COD	FY 12 to FY17	FY 12 to FY 19		
Avg Tariff (₹/kWh)	7.46	3.96		
PPA	<ul> <li>138 MW with its own Licensed Distribution, (FIT)</li> <li>25 MW with GUVNL (FIT)</li> <li>50 MW with SECI</li> <li>50 MW with Telangana State DISCOM (FIT)</li> </ul>	<ul> <li>352.50 MW with Company's Licensed Distribution business, (FIT)</li> <li>120 MW with GESCOM, Karnataka (FIT)</li> <li>96 MW with GUVNL Gujarat, 36 MW with MP and 24 MW with Rajasthan State discoms (FIT)</li> <li>126 MW with MSEDCL (Bid)</li> <li>50 MW with PTC (thru SECI)</li> </ul>		
FY 23 PLF	19%	24%		

#### **New Projects:**

- a. PPA signed with TPLD for 300 MW at tariff of ₹ 2.22/unit for 25 years. SCOD: March 2024.
- b. 115 MW SECI-V wind project (tariff ₹ 2.76/unit) is under implementation and expected to be commissioned during Q1 FY24.
- c. PPA signed with SECI for 300 MW wind power project won in the Reverse Auction (SECI XII). SCOD: March 2025. Tariff ₹ 2.94/unit.



#### **PORTFOLIO OF ASSETS: LICENSED DISTRIBUTION**

Particulars	Ahmedabad/ Gandhinagar	Surat	Dahej		
Licensed Area	~ 356 sq. km.	~ 52 sq. km.	~ 17 sq. km.		
Peak Demand(FY23)	1,900 MW	742 MW	106 MW		
License validity	Till 2025 Till 2028		Till 2034		
Accolades / Highlights	<ul> <li>T&amp;D loss 3.57% during FY 23, is amongst the lowest in the country;</li> <li>Substantial distribution network undergrounded;</li> </ul>		<ul> <li>➤ Second Licensee at Dahej SEZ;</li> <li>➤ Minimal Distribution losses;</li> <li>➤ ~99.9% power reliability;</li> </ul>		



#### **PORTFOLIO OF ASSETS: LICENSED DISTRIBUTION**

Particulars	Dholera SIR	Dadra and Nagar Haveli and Daman and Diu Power Distribution			
Licensed Area	~ 920 sq. km.	~603 sq. km.			
Peak Demand(FY23)	-	1,281 MW			
License validity	Till 2044	Till 2047			
Accolades / Highlights	Major project on DMIC, to be developed into a global	April 2022 through a newly formed			
	manufacturing hub;  New state-of-art network & a large industrial base will ensure minimal T&D losses & low cost of supply;  Planning & development of an efficient distribution network is under progress;  Investment of about ₹1,200 Crore is envisaged over next 10 years to cater to demand of about 425 MVA;	company Dadra and Nagar Haveli and Daman and Diu Power Distribution Corporation Limited (DNHDD Power Distribution Company) with 51% stake owned by Torrent Power;			



#### **PORTFOLIO OF ASSETS: FRANCHISED DISTRIBUTION**

Particulars	Bhiwandi	Agra	Shil, Mumbra, Kalwa (SMK)
Licensed Area	~ 721 sq. km.	~ 221 sq. km.	~65 sq. Km.
Peak Demand (FY23)	595 MVA	510 MVA	146 MVA
License validity	25 <sup>th</sup> Jan 2027	31 <sup>st</sup> March 2030	29 <sup>th</sup> Feb 2040
Accolades / Highlights	<ul> <li>Country's first unique PPP distribution franchisee agreement with MSEDCL, now adopted as a standard model for distribution reforms in the country</li> <li>Reduction in AT&amp;C losses from 58% at the time of takeover to 10% in FY 23.</li> <li>Reliable power supply &amp; improved customer services</li> </ul>	from 58.77% at the time of takeover to 9.49% in FY 23.  > Reliable power supply & improved customer services	bidding process; > ~₹300 Crs of capex estimated in the



## OVERVIEW OF OPERATIONS – Q4/FY 2022-23

Consolidated Financial Statement (₹ in Cr.)	Q4 22-23	Q4 21-22	Growth %	FY 22-23	FY 21-22	Growth %
Revenue from Operations	6,038	3,744	61%	25,694	14,257	80%
Power Purchase Cost	3,991	2,241		16,949	8,520	
Material Cost & Change in Inventory	476	166		2,185	557	
Contribution	1,571	1,337	18%	6,560	5,180	27%
Other Income	96	97		383	235	
Gen. & Admin Exp.	480	346		1,802	1,589	
PBDIT	1,187	1,088	9%	5,141	3,826	34%
Finance Cost	189	151		818	628	
Depreciation & amortization	330	340		1,282	1,334	
Profit Before Exceptional Items & Tax	668	597	12%	3,041	1,864	63%
Exceptional Items		1,300			1300	
Profit Before Tax	668	(703)	195%	3,041	564	439%
Tax Expenses	187	(216)		880	105	
Profit After Tax	481	(487)	199%	2,161	459	372%
OCI / (Exp.) – net of tax	8	3		10	2	
TCI	488	(484)	201%	2,171	461	371%



### **OVERVIEW OF OPERATIONS -FY 2022-23**

Total Comprehensive Income (TCI) for FY 23 is higher at ₹ 2,171 crs compared to ₹ 1,389 crs for FY 22 (adjusted for net DGEN Impairment charge of ₹ 928 Crs (net of deferred tax reversal)). The major reasons for improvement in the adjusted TCI are:

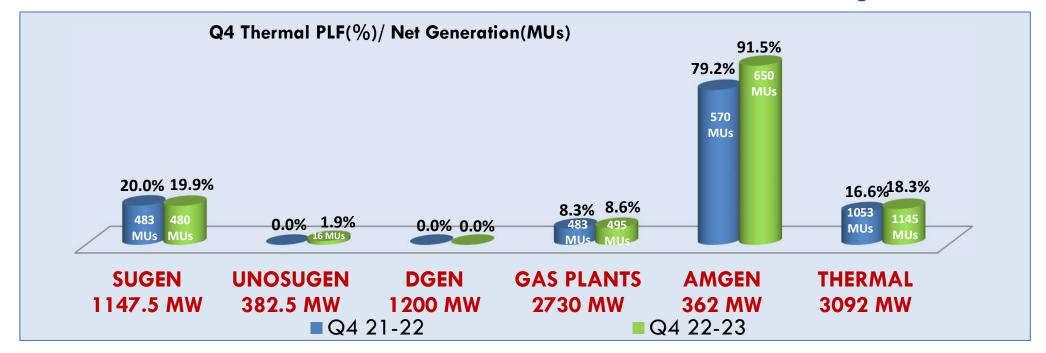
- ☼ Increase in contribution from existing licensed distribution businesses due to improved performance and contribution from the operations of Union Territory of Dadra and Nagar Haveli and Daman and Diu (DNH & DD) which has been taken over from 1<sup>st</sup> April, 2022;
- Increase in contribution from franchised distribution business due to reduction in T&D losses on account of continuous and sustained focus on Loss reduction activities and increase in electricity demand;
- 1 Increase in contribution from renewable generation due to acquisitions;
- Increase in Finance Cost;
- Increase in tax expenses.

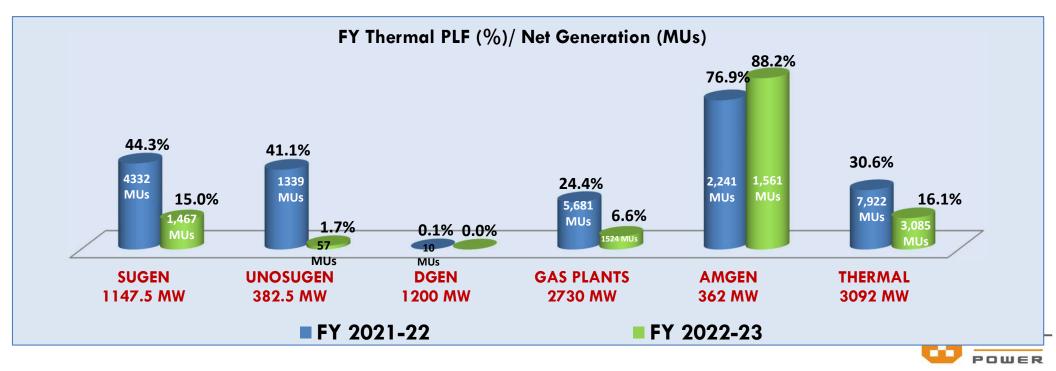
#### **Dividend:**

The Board has recommended final dividend of ₹ 4.00 per equity share for FY 2022-23. This final dividend along with interim dividend of ₹ 22.00 per equity share works out to total dividend of ₹ 26.00 per equity share (including ₹ 13.00 per equity share as a special dividend) for the FY 2022-23.

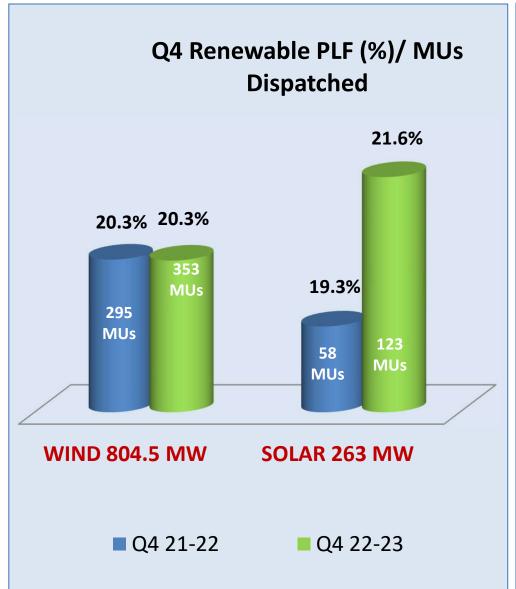


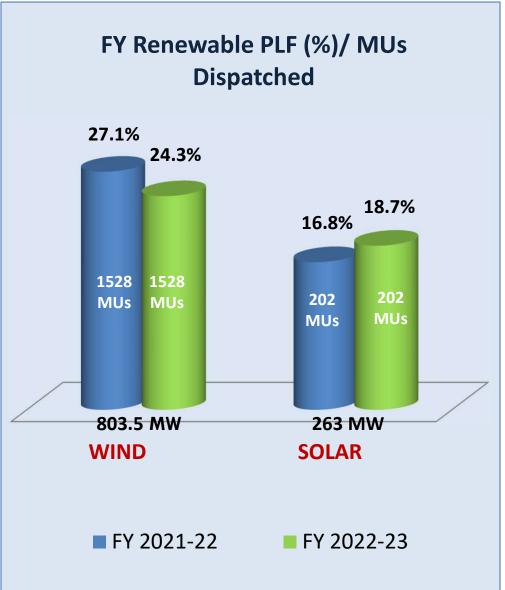
# **OVERVIEW OF OPERATIONS-Q4/FY23**





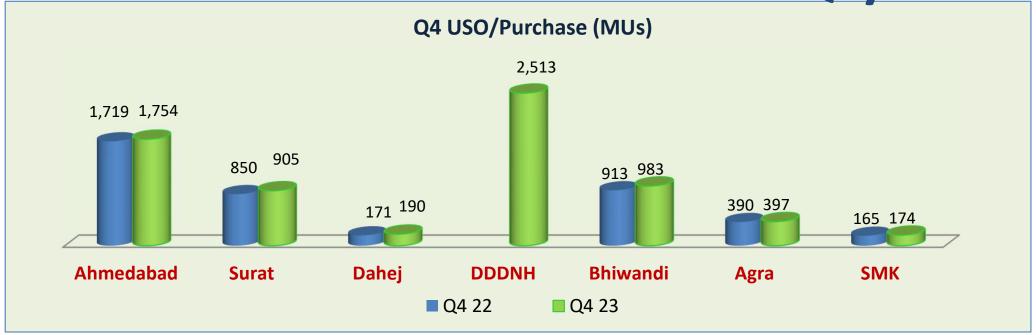
# **OVERVIEW OF OPERATIONS- Q4/FY23**

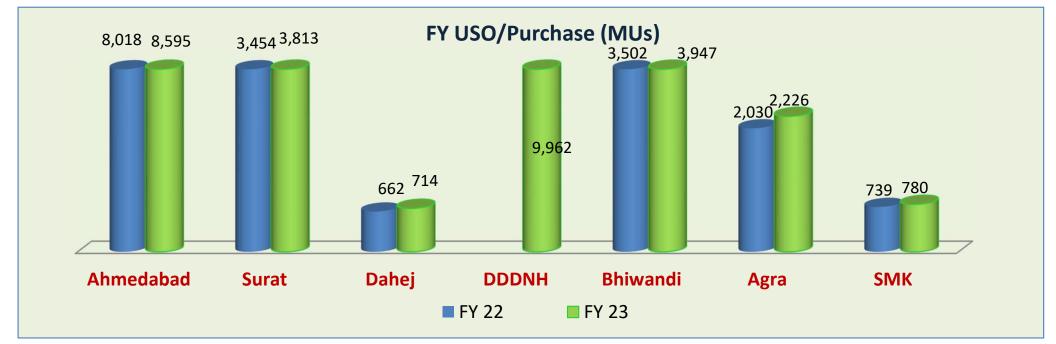






# **OVERVIEW OF OPERATIONS- Q4/FY23**







## **INVESTMENT RATIONALE**

- State of the art gas based plants
- Direct import of LNG at efficient cost
- Low environmental footprint & large quantum of renewables in power system creates a favourable conditions for sustain-able operations of unutilised capacities
- Huge growth potential in renewables; returns above COE for selected projects
- Company's capability to win coming from strong project development, O&M & financial capabilities
- Opportunity of flexible generation to sell pooled RTC power [Renewable + Gas] at competitive cost on a long term basis

Renewable Generation



- Need for a robust grid to support increase in renewables capacity presents attractive opportunities for private transmission players
- Robust regulations & limited project risks
- Company's right to win: strong project development & financial capabilities

- Opportunities for private sector considering the endemic inefficiencies of the public distribution sector
- Successful privatization of Union Territory utilities will spur the States to follow the path
- Torrent has a strong distribution platform to take advantage of upcoming Franchisee & privatisation

**Distribution** 

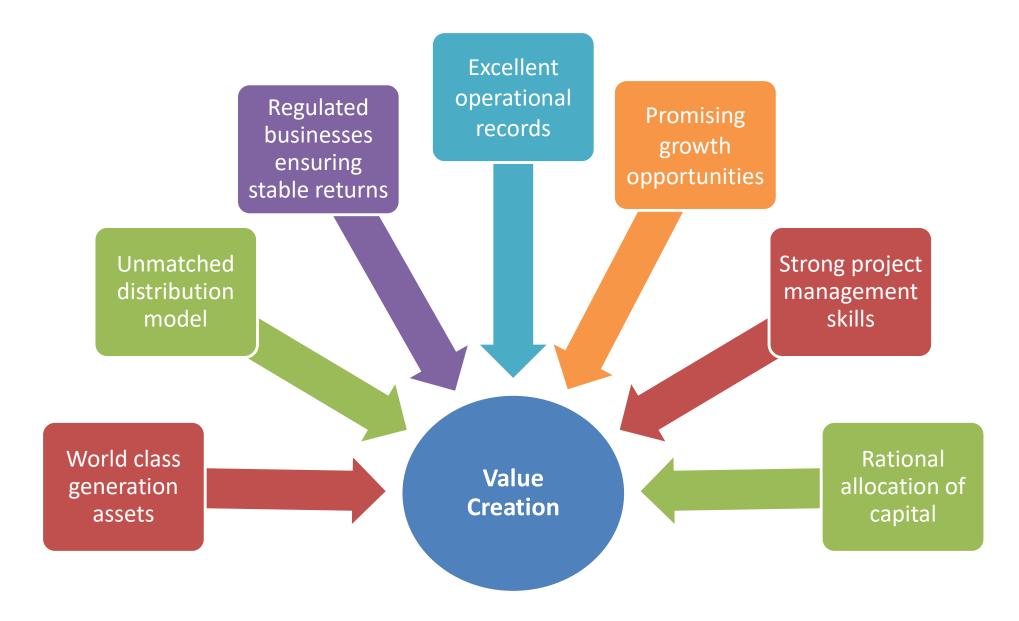
Thermal Generation



**Transmission** 

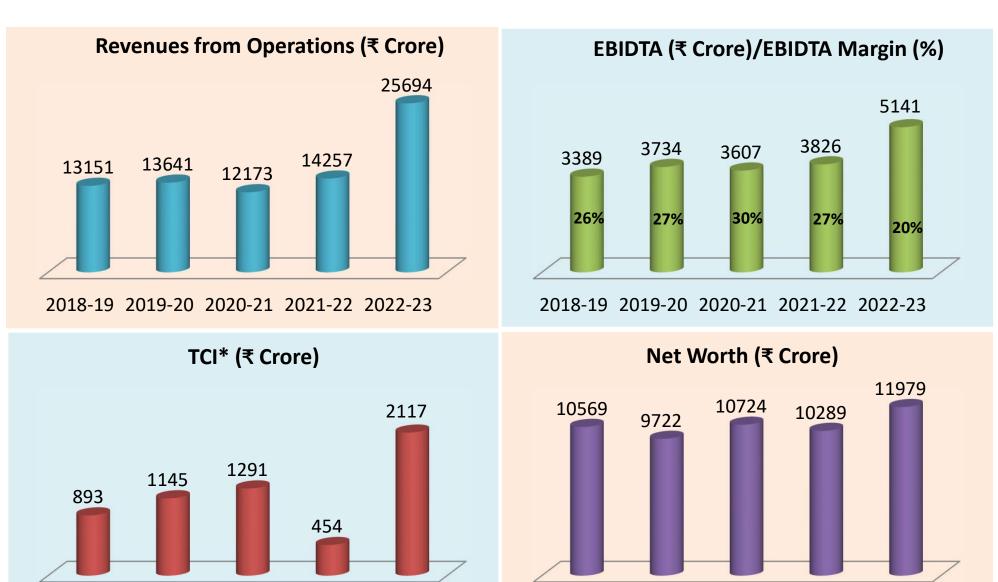


## **INVESTMENT RATIONALE**





## **5 YEAR TREND - FINANCIAL STATISTICS**



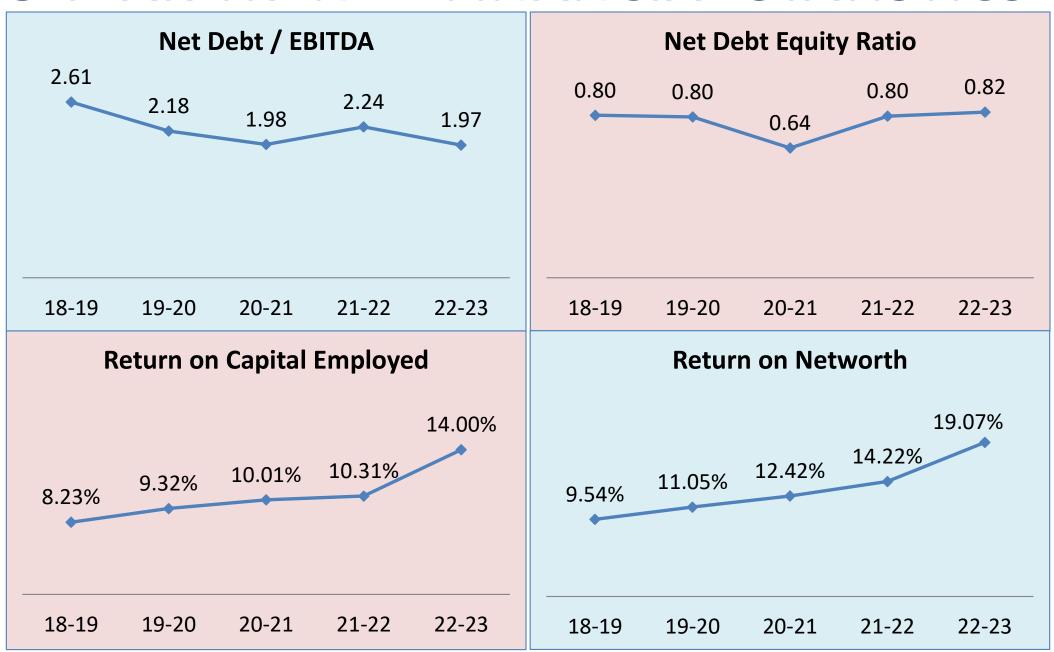
\*Without Minority Interest

Note: From 1<sup>st</sup> April 2018, the Company has adopted Ind AS 115, Revenue from Contracts with Customers, hence the numbers of previous periods are not comparable. Net worth includes DTL. TCI of FY22 is lower due to impairment provision made in the year.

2018-19 2019-20 2020-21 2021-22 2022-23

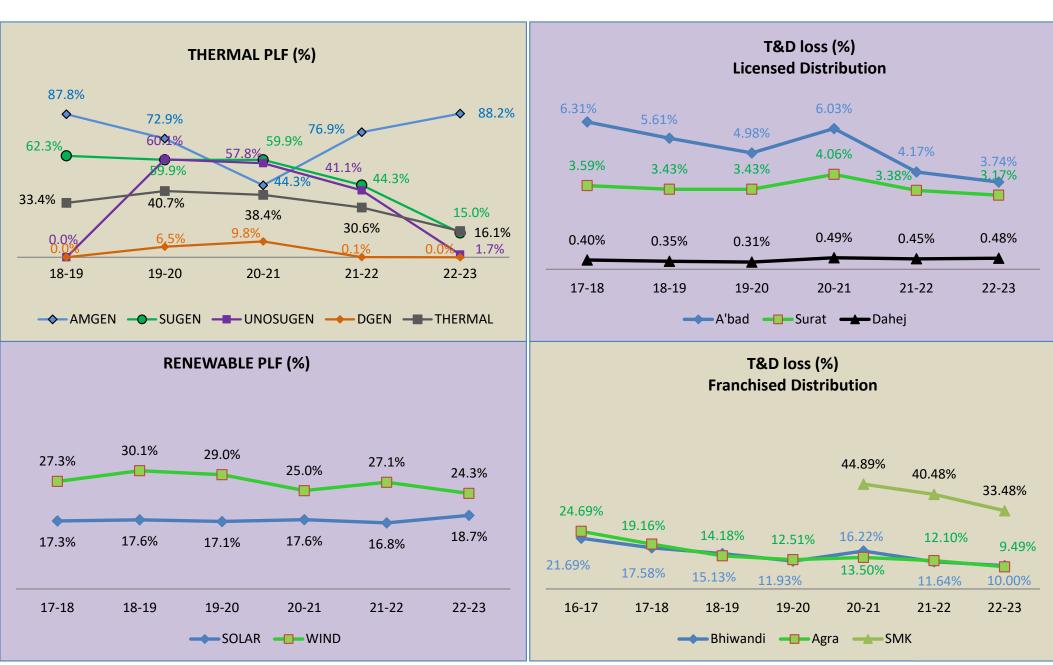
2018-19 2019-20 2020-21 2021-22 2022-23

## **5 YEAR TREND - FINANCIAL STATISTICS**



**Note:** From 1<sup>st</sup> April 2018, the Company has adopted Ind AS 115, Revenue from Contracts with Customers, hence the numbers in previous periods are not comparable.

### **5 YEAR TREND - OPERATIONAL STATISTICS**



Note: (i) SMK takeover from 1<sup>st</sup> March, 2020. (ii) DNH & DD takeover from 1<sup>st</sup> April, 2022.



## **THANK YOU**

#### **Contact details:**

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