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Ref : ISC /235/ 2018-19

25.06.2018

The Vice President National Stock Exchange of India Limited "Exchange Plaza", Bandra Kurla Complex Bandra East <u>Mumbai - 400 051.</u> NSE Symbol: INDIANB	The Manager B S E Limited Phiroze Jeejibhai Towers Dalal Street <u>Mumbai - 400 001.</u> Scrip Code : 532814
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Dear Sir,

Sub : Presentation for Analyst / Institutional Investor Meet

In compliance with the provisions of Regulation 30 read with Schedule III Part A of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby attach a copy of the presentation to be made at the analyst / institutional investor meet scheduled from 26.06.2018 to 27.06.2018 in India.

Thanking you,

Yours faithfully,

(Bimal Shah)

Company Secretary & Compliance Officer

Encl: a/a

June, 2018

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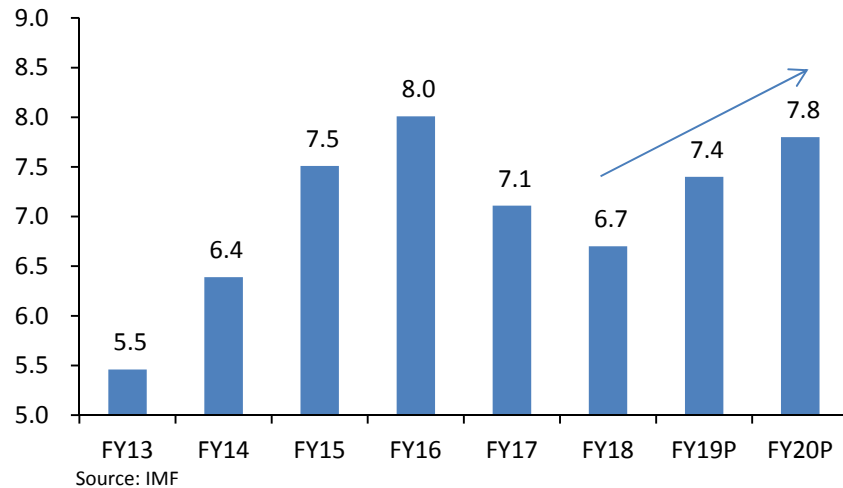
Contents



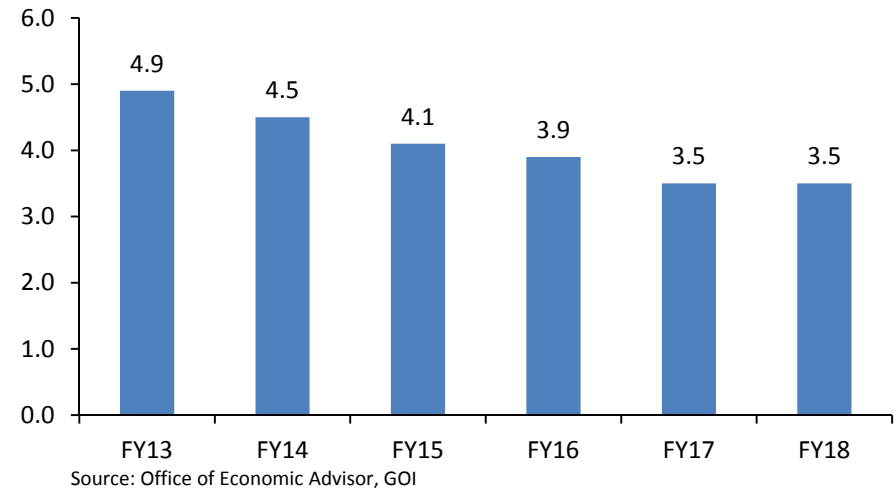
Reviving - Indian Economy and Banking Sector
Indian Bank – Key Highlights
Strong Capital and Dividend Track Record
Improving Credit growth and NIM trajectory
Healthy Asset Quality
Healthy EPS and Return Ratios
Summary Financials

Indian Economy growing

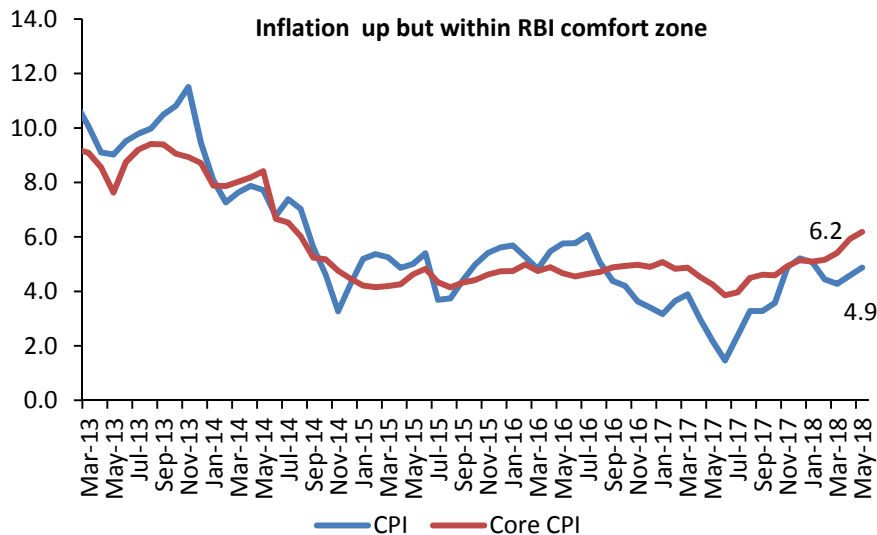
Real GDP Growth (%) to grow driven by structural reforms



Fiscal Deficit (% of GDP) under check



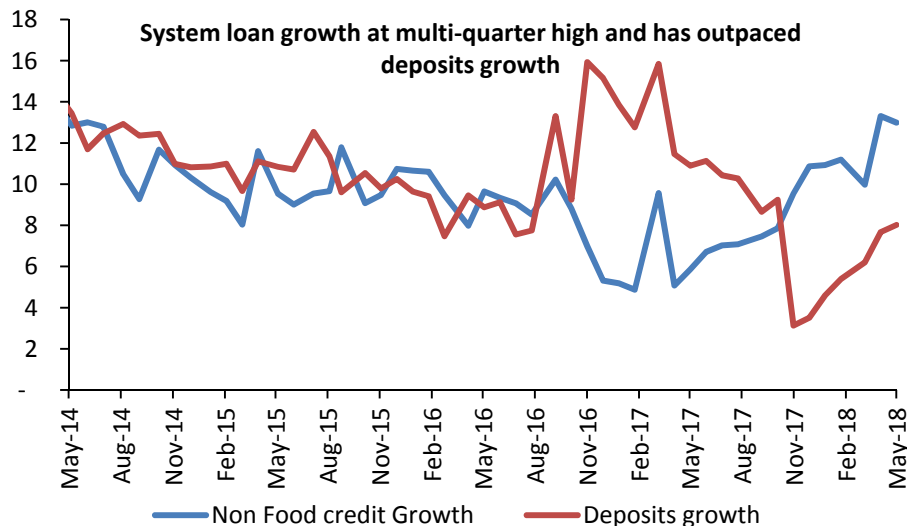
Inflation up but within RBI comfort zone



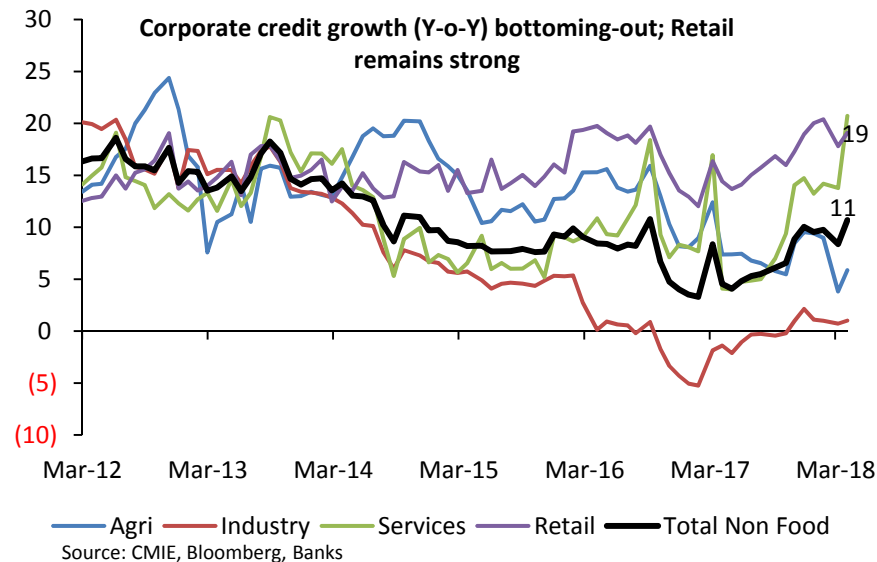
Y-o-Y Growth	Quarter ended						Month Ended				
	Dec 16	Mar 17	June 17	Sep 17	Dec 17	Mar 18	Jan 18	Feb 18	Mar 18	Apr 18	May 18
Auto volumes - Passenger Cars (domestic)	-2.3	8.0	3.8	8.9	-0.5	0.9	-1.3	3.7	0.4	4.9	19.6
Auto volumes - Goods (domestic)	-1.1	5.7	-9.0	21.0	33.7	30.9	39.7	31.1	24.6	76.0	43.1
Steel production	12.9	10.3	6.2	4.9	7.5	3.8	1.7	5.0	4.7	3.5	NA
Power generation	6.2	4.2	5.3	6.1	3.8	6.1	7.7	4.6	6.0	2.2	NA
Rail Cargo volume	0.8	3.8	3.7	6.3	4.2	4.8	6.4	4.1	3.9	8.3	6.2
Airline passengers	19.4	15.9	15.6	13.5	16.5	20.2	16.3	20.4	24.1	21.8	NA
Non-Oil, Non Gems & Jewelry exports	5.0	18.0	10.0	17.0	13.5	6.5	10.3	3.6	5.7	10.9	NA
IIP (Quarterly average)	3.8	3.0	1.9	3.0	5.9	6.3					

Source: RBI, CMIE, Bloomberg

Indian Banking sector set to revive



Source: CMIE, Bloomberg, Banks

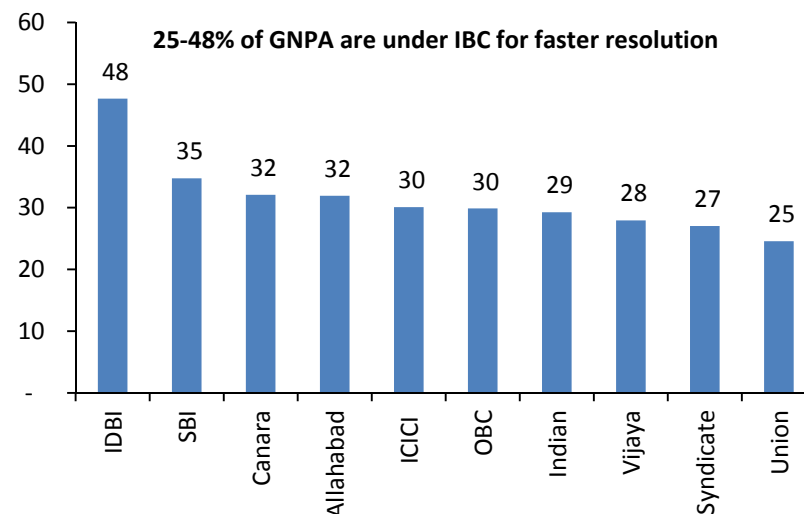


Source: CMIE, Bloomberg, Banks

IBC Data

Quarter	Case Admitted	Closure by			No of Corp undergoing resolution at the end of the quarter
		Appeal / Review	Approval of Resolution Plan	Liquidation	
Jan-Mar, 2017	37	1	-	-	36
Apr-Jun, 2017	128	8	-	-	156
July Sept, 2017	228	13	2	8	361
Oct-Dec, 2017	141	33	8	24	437
Jan-Mar, 2018	167	12	12	55	525
Total	701	67	22	87	525

Source: RBI, IBBI, NCLT, Banks



Source: RBI, IBBI, NCLT, Banks

Indian Bank – Key Highlights

Pan India presence with 2820 domestic branches, 46 mn+ customers and strong 36.95% Global CASA – FY18

A wide variety of Digital products; achieving Government targets for Digital transactions

Strong capital position (CAR – 12.55% incl. Tier/CET 1 at 11.33%/11.00%)

Loan book of Rs 1627 bn; Strong growth (23.14% YoY in FY18) with focus on RAM segment

Improving margin trajectory - NIMs @ 2.90% in FY18, up from 2.59% in FY17

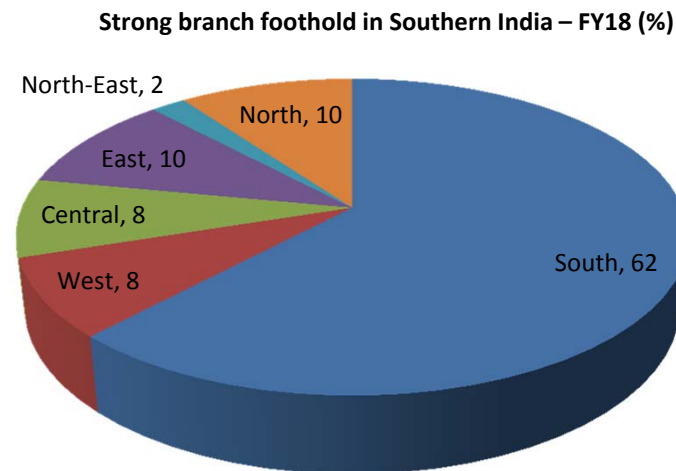
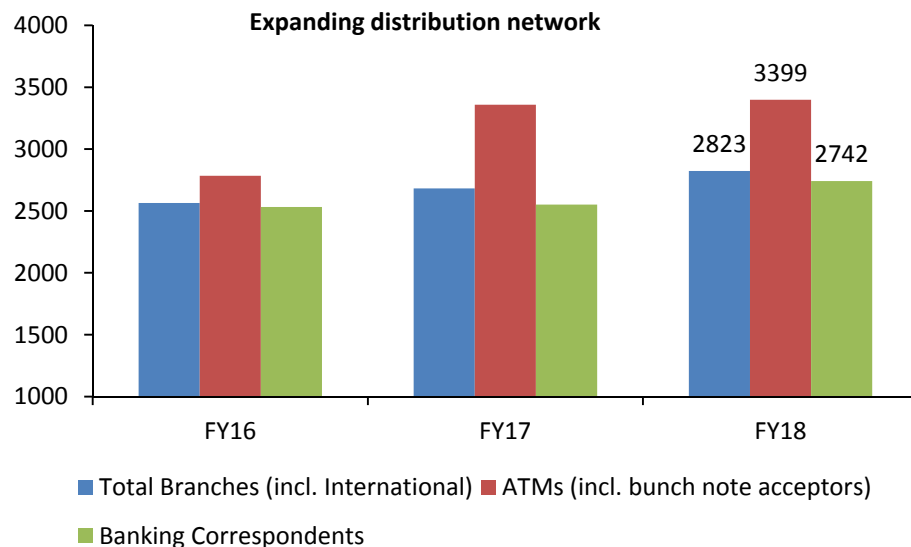
Lower Net NPA amongst PSBs (FY18 – 3.81%); and PCR at 64.27% in FY 18

Healthy Ratios – RoA – 0.67% in FY17 and 0.53% in FY18; RoE – 9.97 in FY 17 and 8.27% FY18

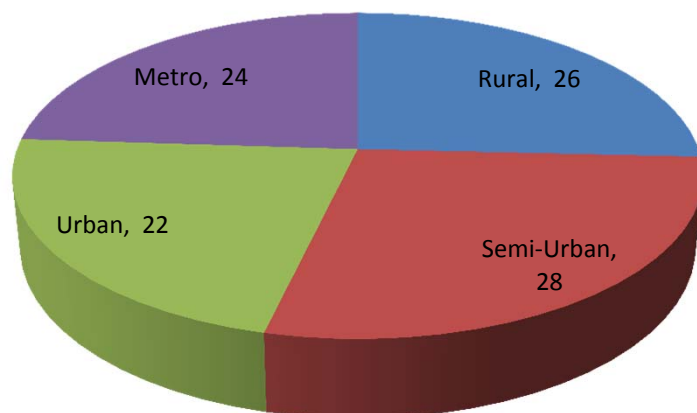
Healthy rating profile: S&P Global – BBB-/Stable/A-3; CRISIL/Care – AT I AA+/Stable

Experienced Board and Professional Management

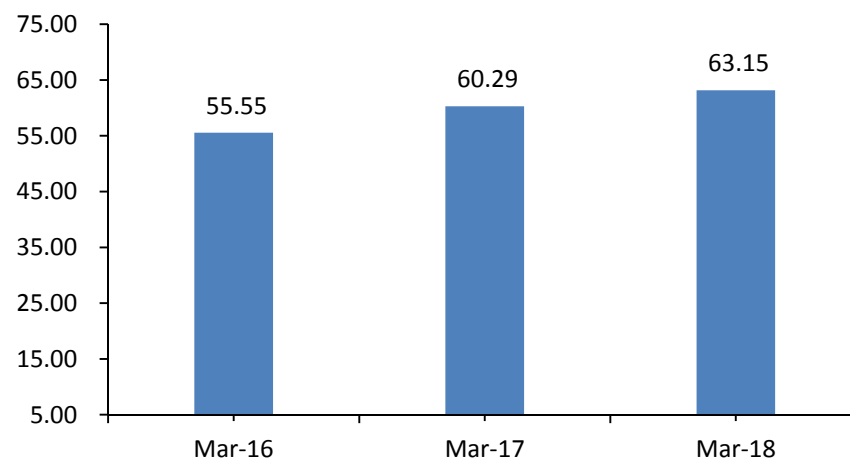
Strong franchise and digital footprint



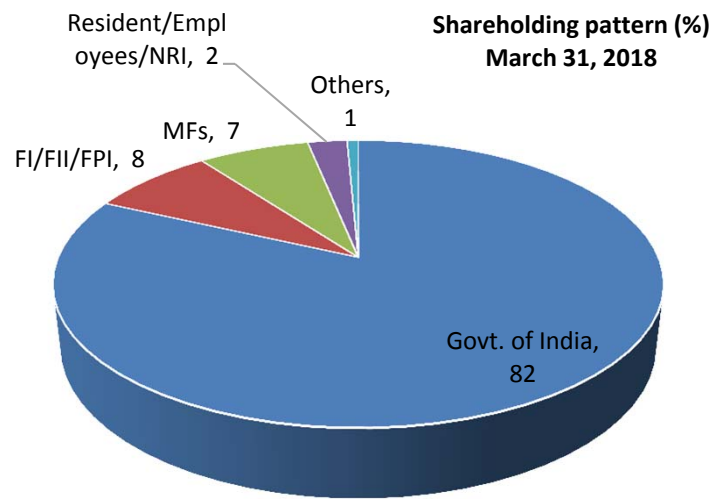
Domestic Branches (2,820) Mix: Rural + Semi-Urban at ~54% - FY18



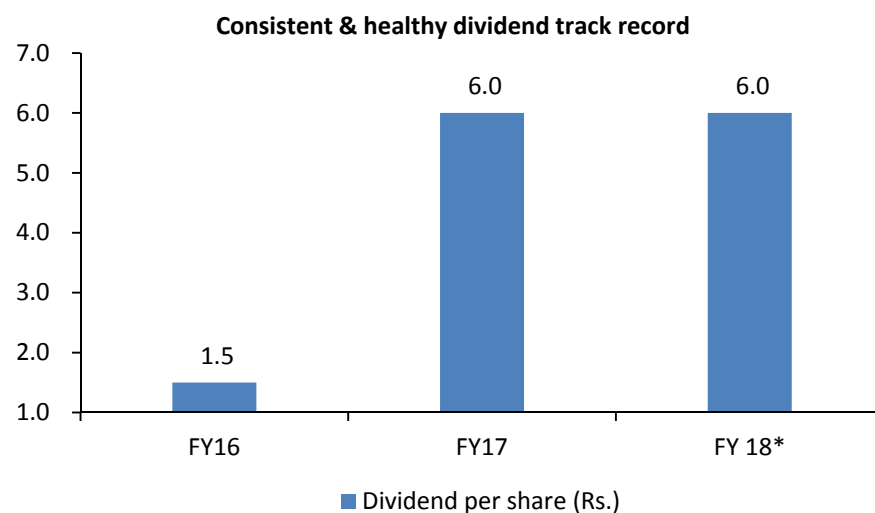
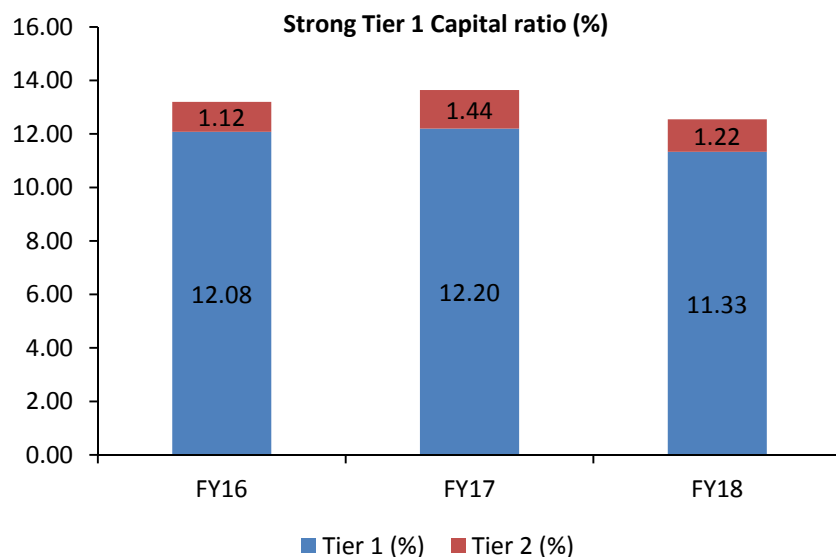
Rising technology adoption - % of transactions on digital channels



Strong Capital and Dividend track record

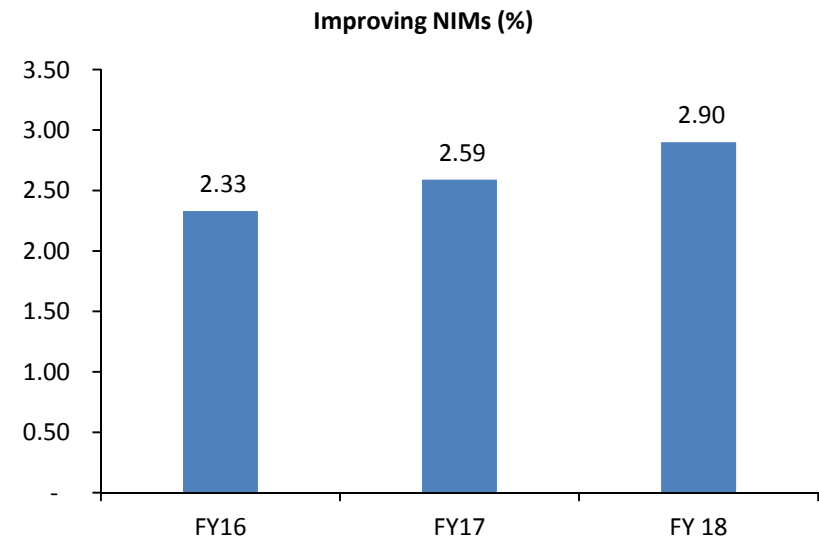
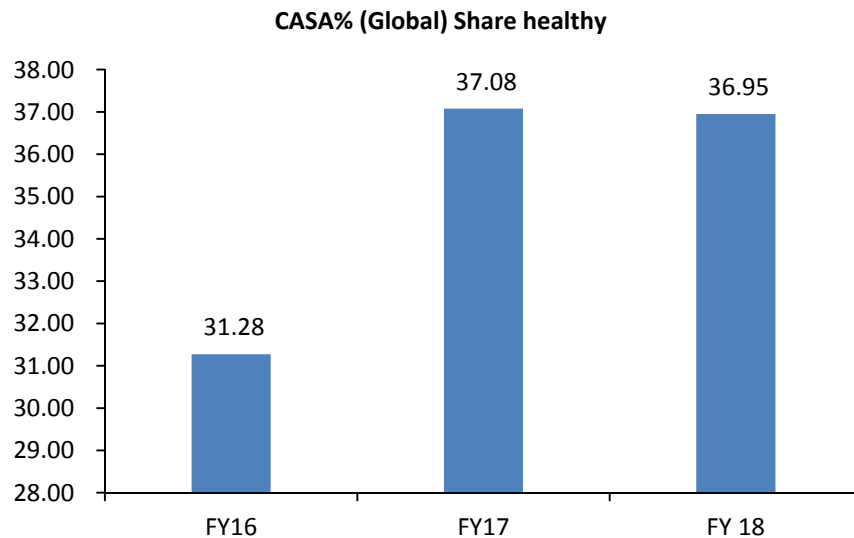
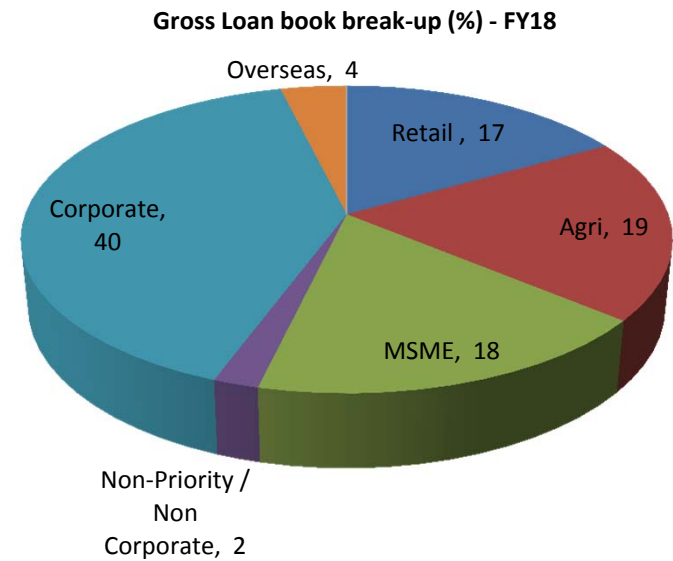
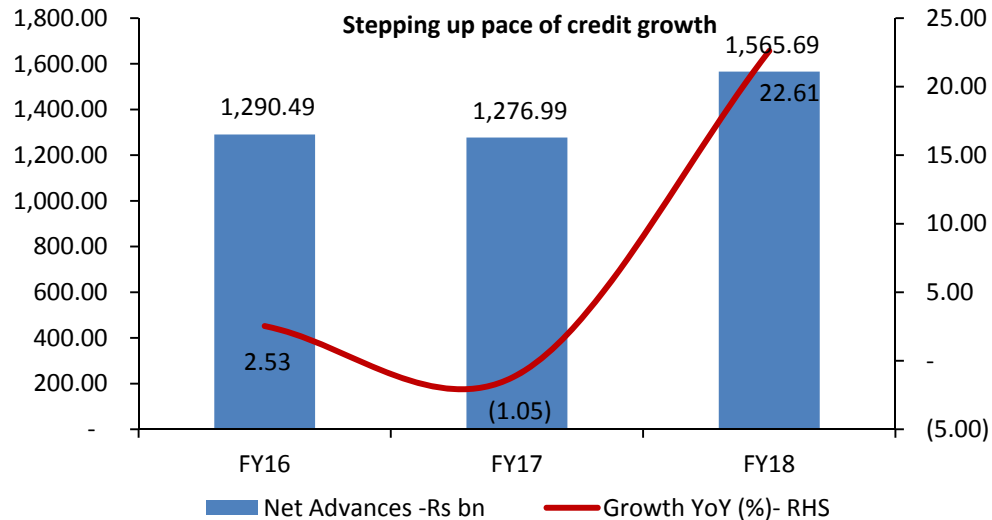


Shareholders as on 31 st March 2018	Holding (%)
Govt. of India (Promoter)	81.87
FI/FII/FPI	7.89
Mutual Fund	7.04
Resident/Employees/NRI	2.49
Others	0.71



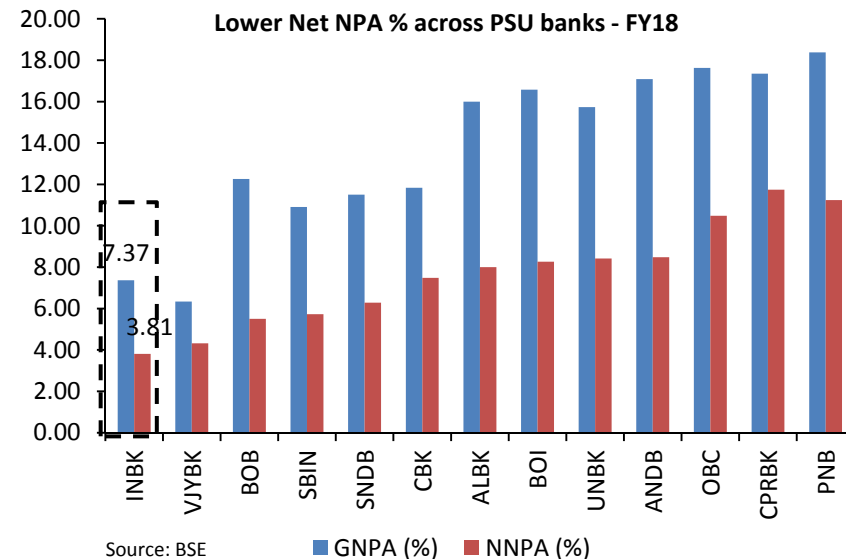
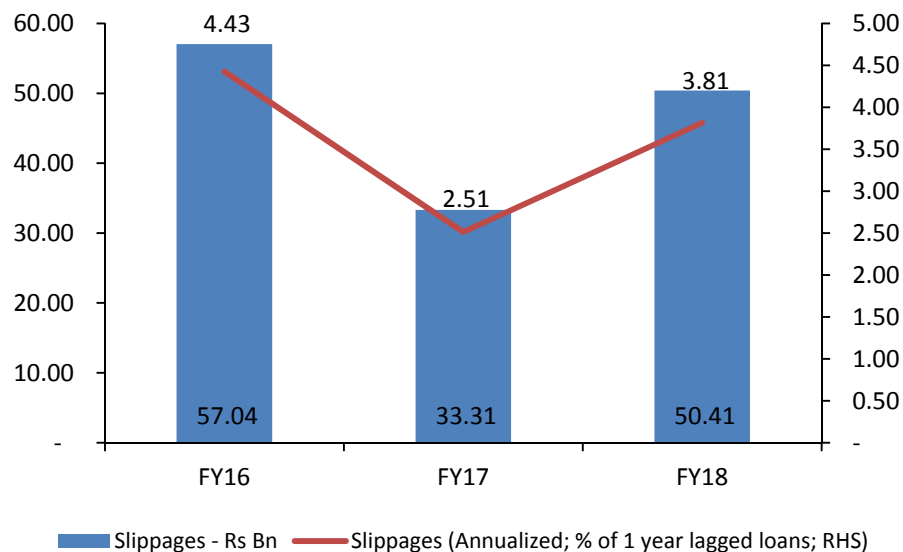
* Note released on BSE – Ref: ISC/98/2018-19 – Proposed Dividend subject to Shareholders approval

Improving Credit growth and NIM trajectory...



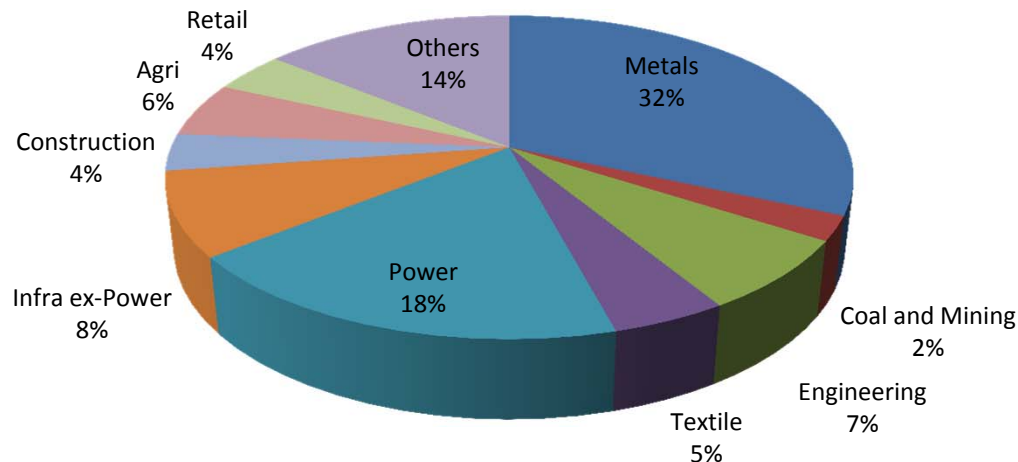
Healthy Asset Quality...

Movement of NPAs - Rs Mn	FY16	FY17	FY18
Gross NPA - opening	56,704.40	88,270.43	98,651.39
Additions	57,038.20	33,306.62	50,412.31
Reductions of which	25,472.17	22,925.66	29,162.34
Recovery + Upgrades	6,165.50	8,512.15	7,930.25
Write-off	9,264.19	12,525.40	16,416.21
Transfer to ARCs	10,042.48	1,888.11	4,815.88
Gross NPA Closing	88,270.43	98,651.39	119,901.36
Provisions, ECGC Claim settled, etc.	34,076.43	42,585.72	60,305.68
Net NPA	54,194.00	56,065.57	59,595.68
Provision cover - Specific (%) (NPA Accounts only)	38.60	43.17	50.30
Provision cover – (Incl. Technically Written Off) (%)	53.37	58.14	64.27
GNPA %	6.66	7.47	7.37
Net NPA %	4.20	4.39	3.81

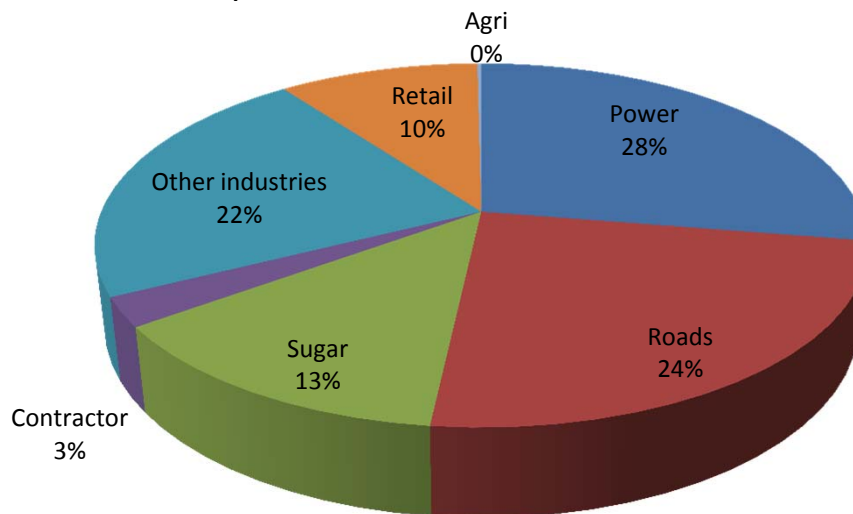


Healthy Asset Quality... (Continued)

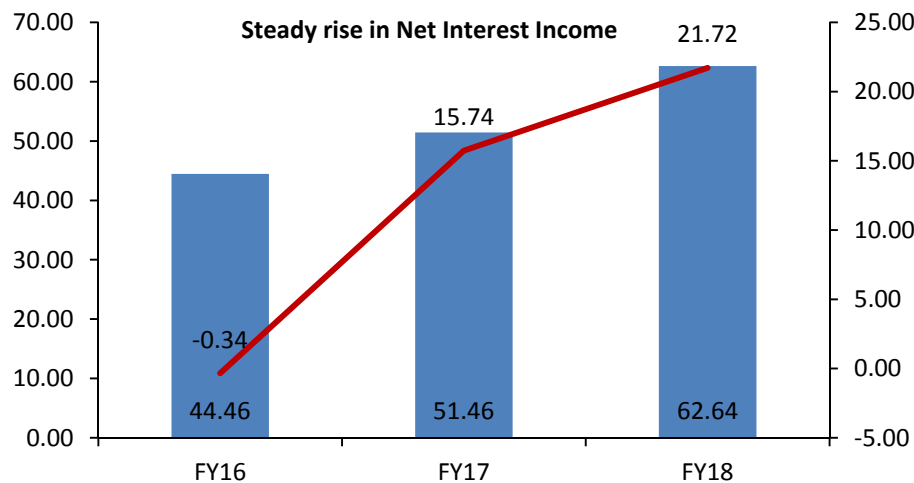
Break-up (%) of Gross NPA - Rs 119.90 bn - FY18



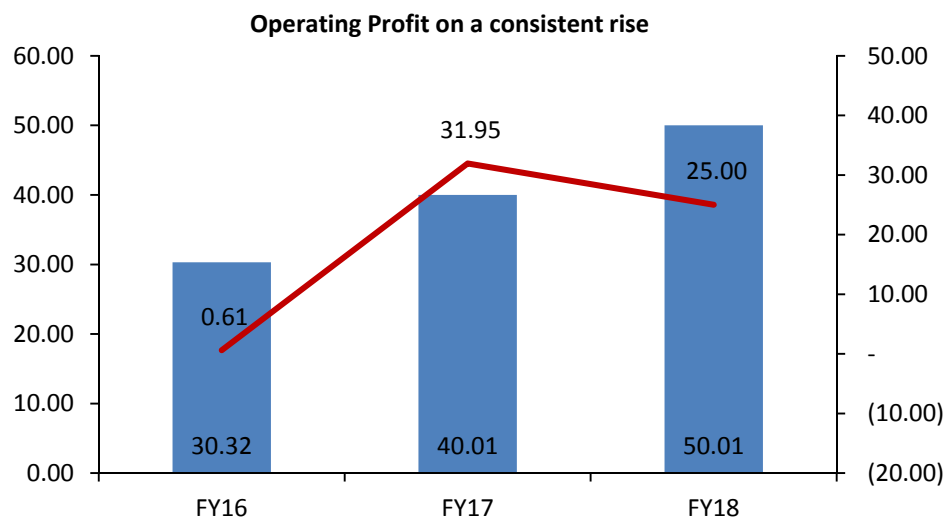
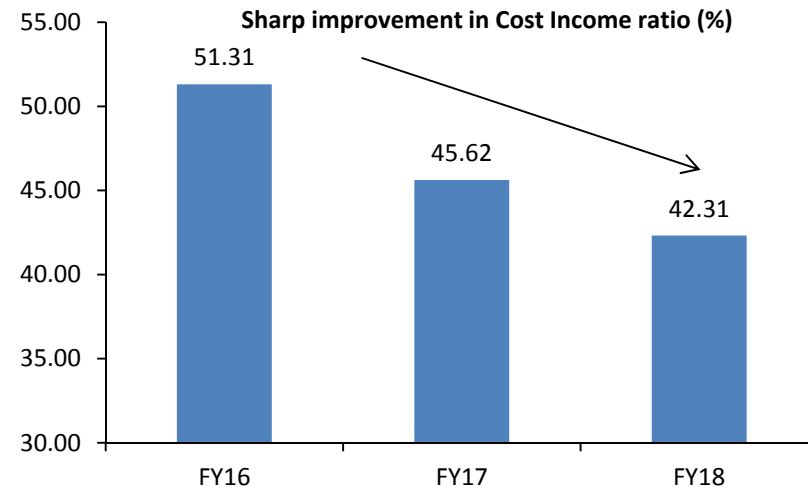
Break-up of Restructured standard assets - Rs 20.79 bn - FY18



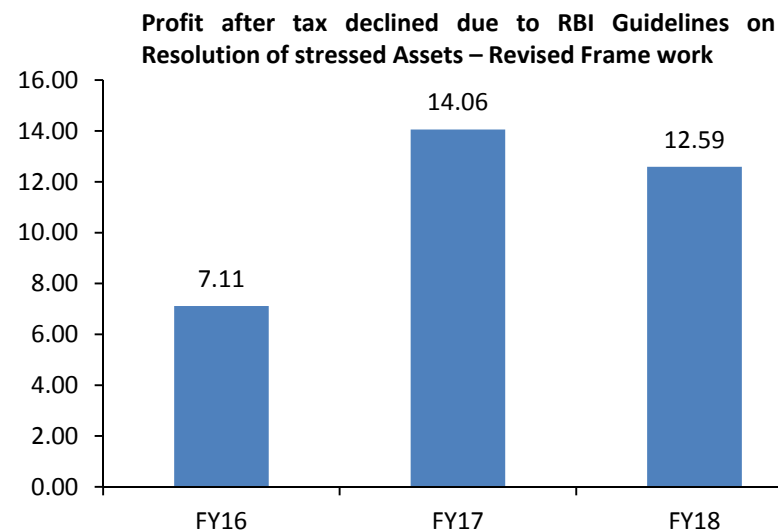
Improving Cost efficiency and Profitability



Net Interest Income - Rs Bn Growth YoY (%)

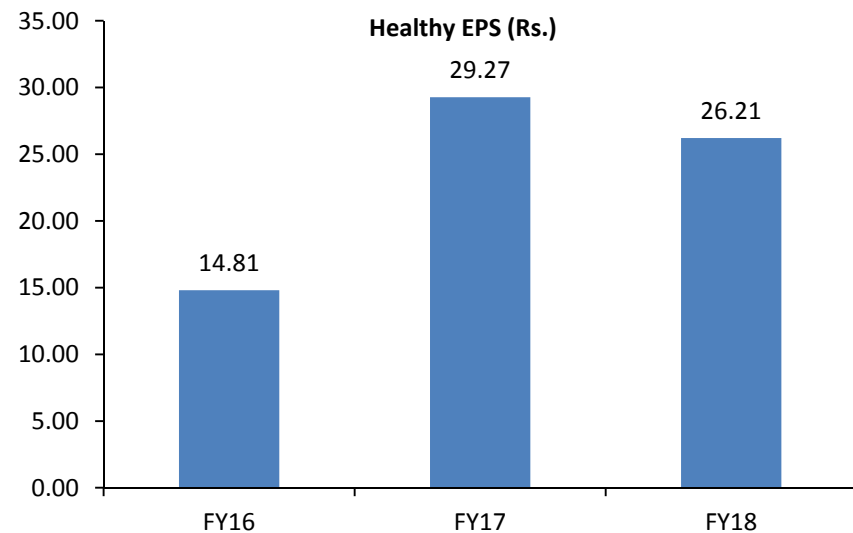
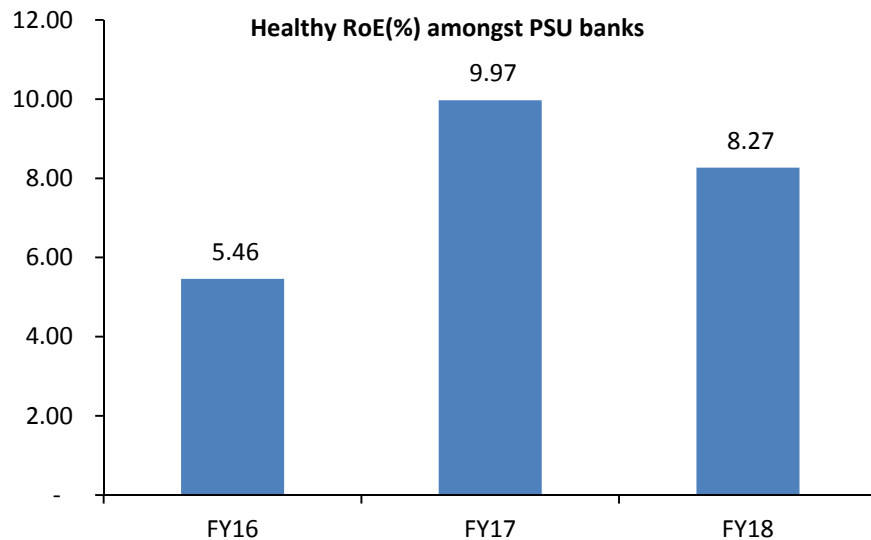
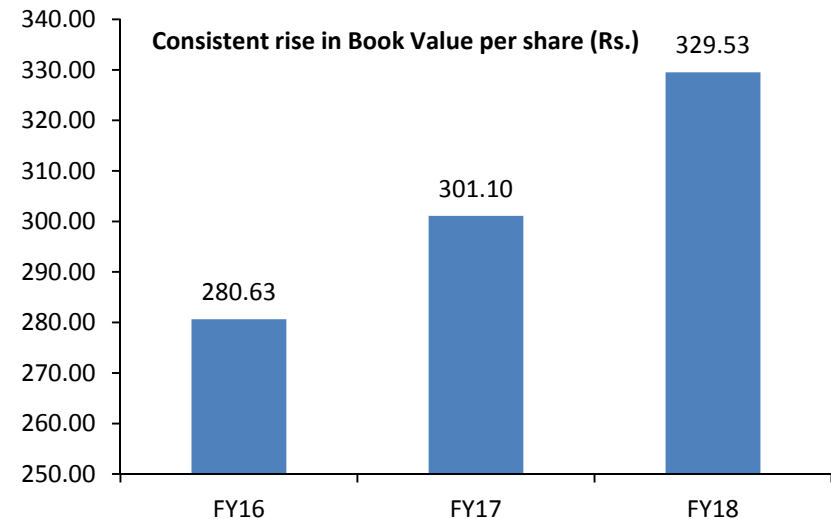
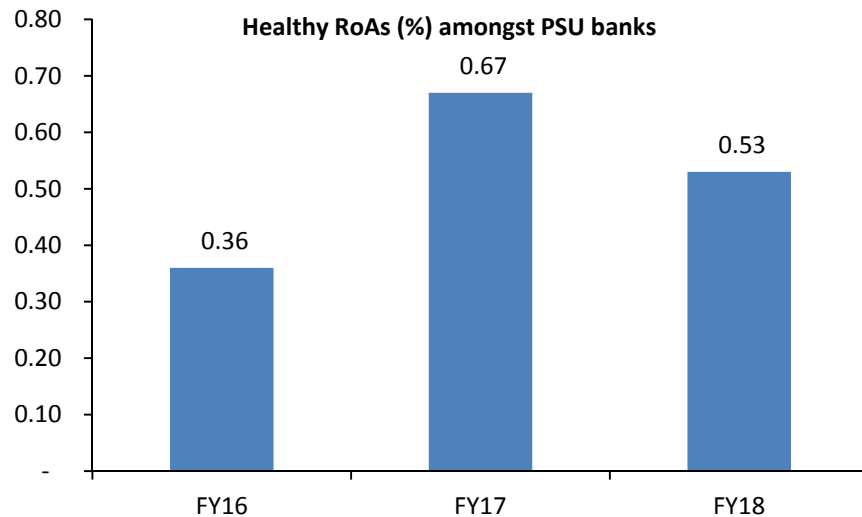


Pre-Provisioning Profit - Rs Bn Growth YoY (%)



Profit after tax - Rs Bn

Healthy EPS and Return ratios



Board of Directors



Shri. T C Venkat Subramanian

Part-Time Non-Official Director & Non-Executive Chairman appointed by the Government of India



Shri. A S Rajeev

Executive Director



Shri. Amit Agrawal

Government nominee appointed by the Government of India



Shri. JK Dash

RBI nominee Director



Shri. Vijay Kumar Goel

Chartered Accountant Director appointed by the Government of India



Mr. Salil Kumar Jha

Part-Time Non- Official Director



Shri. Kishor Kharat

Managing Director and CEO



Shri. M K Bhattacharya

Executive Director



Shri. Padmanaban Vittal Dass

Part-Time Non-Official Director appointed by the Government of India



Shri. Vinod Kumar Nagar

Shareholder nominee Director



Dr. Bharath Krishna Sankar

Shareholder nominee Director

Summary Financials - Profit and Loss Statement

Rs mn	FY16	FY17	FY18	YoY (%)
Interest Earned	162,437.84	160,397.46	171,136.47	6.69
Interest Expended	117,976.04	108,936.91	108,500.93	(0.40)
Net Interest Income	44,461.80	51,460.55	62,635.54	21.71
Other Income	17,814.16	22,113.72	24,058.37	8.79
Total Income	180,252.00	182,511.17	195,194.84	6.95
Total Net Income	62,275.96	73,574.27	86,693.91	17.83
Staff Expenses	20,063.96	19,914.87	21,002.54	5.46
Other operating expenses	11,891.08	13,652.33	15,681.47	14.86
Operating Profit	30,320.92	40,007.07	50,009.90	25.00
Provision & Contingencies	20,767.87	22,424.71	39,245.68	75.01
Provision for tax	2,439.22	3,525.59	(1,825.71)	(151.78)
Reported Profit	7,113.83	14,056.77	12,589.93	(10.44)

The above financial numbers are on a Standalone basis

Summary Financials - Balance Sheet

Rs mn	FY16	FY17	FY18	YoY (%)
Liabilities				
Capital	4,802.92	4,802.92	4,802.92	-
Reserves & Surplus	157,794.85	166,817.18	179,681.27	7.71
Deposits	1,782,858.43	1,825,092.82	2,082,942.22	14.13
Borrowings	35,093.16	126,368.89	197,601.71	56.37
Other Liabilities & Provisions	56,554.46	59,249.66	62,130.11	4.86
Total	2,037,103.82	2,182,331.47	2,527,158.23	15.80
Assets				
Cash & Balance with RBI	91,744.51	55,887.00	105,016.00	87.90
Bal. with banks & money at call	28,248.39	44,530.19	24,261.88	(45.52)
Investments	530,893.14	675,517.89	713,977.67	5.69
Advances	1,290,490.77	1,276,992.82	1,565,689.28	22.61
Fixed Assets	35,110.72	34,426.04	34,183.46	(0.70)
Other Assets	60,616.29	94,977.53	84,029.94	(11.53)
Total	2,037,103.82	2,182,331.47	2,527,158.23	15.80

The above financial numbers are on a Standalone basis

Key Financial Ratios

Key Ratios	FY16	FY17	FY18
Cost of Deposits (%)	6.76	6.03	5.30
Yield on Advances (%)	9.63	9.17	8.50
Net Interest Margins (NIMs) (%)	2.33	2.59	2.90
Net Advances growth (%)	2.53	(1.05)	22.61
Deposits growth (%)	5.35	2.37	14.13
CASA growth (%)	14.51	21.38	13.72
CASA Global (%)	31.28	37.08	36.95
Loan Deposits ratio (%)	72.38	69.97	75.17
Cost income ratio (%)	51.31	45.62	42.31
Net Interest Income growth (%)	(0.34)	15.74	21.72
Operating profit growth (%)	0.61	31.95	25.00
Net Profit growth (%)	(29.23)	97.60	(10.44)
Return on Assets (%)	0.36	0.67	0.53
Return on Equity (%)	5.46	9.97	8.27
Gross NPA (%)	6.66	7.47	7.37
Net NPA (%)	4.20	4.39	3.81
Provision coverage ratio (%)	53.37	58.14	64.27
Tier 1 (%)	12.08	12.20	11.33
Capital Adequacy Ratio (%)	13.20	13.64	12.55
EPS Annualized (Rs)	14.81	29.27	26.21
Book Value per share (Rs)	280.63	301.10	329.53

The above financial ratios are on a Standalone basis

Key Financial Ratios (Last 5 Quarters)

Particulars	Q4FY17	Q1FY18	Q2FY18	Q3FY18	Q4FY18
Business per Employee (Rs. in crs)	14.88	15.13	16.72	17.77	18.56
NIM (%)	2.70	2.73	2.85	2.85	2.84
Cost-Income Ratio (%)	45.69	40.69	39.09	44.32	45.31
Gross NPA (%)	7.47	7.21	6.67	6.27	7.37
Net NPA (%)	4.39	4.05	3.41	3.30	3.81
PCR (%)	58.14	61.65	65.40	64.73	64.27
Cost of Deposit (%)	5.71	5.51	5.34	5.25	5.14
Yield on advances	8.90	8.69	8.60	8.55	8.15

The above financial ratios are on a Standalone basis

Share Price Movement (Last 3 years)



Glossary

GNPA	Gross Non-Performing Assets
NNPA	Net Non-Performing Assets
IBC	Insolvency Bankruptcy Code
NCLT	National Company Law Tribunal
PSB	Public Sector Banks
CASA	Current Account and Savings Account
RAM	Retail, Agriculture & MSME segment
RoE	Return on Equity
RoA	Return on Asset
NIM	Net Interest Margins
PCR	Provisioning Coverage Ratio
GDP	Gross Domestic Product

THANK YOU

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No 254-260, Avvai Shanmugam Salai, Royapettah, Chennai – 600 014

Tel: 044 28134076; Fax No. 044 28134075

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