



Formerly known as Universal Autofoundry Private Limited
Mfrs. of Graded Grey Iron & S.G. (Ductile) Iron Components
CIN : L27310RJ2009PLC030038

10th October, 2022

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400001

Scrip Code: 539314/UNIAUTO

Subject: Submission of Investor Presentation under Regulation 30 of the SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir(s)/ Ma'am,

In accordance with Regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find the Investor Presentation as an attachment. This is for the general information of the investors and public at large. This Investor Presentation may also be accessed on the website of the company www.ufindia.com.

You are requested to kindly take note of the same.

Thanking you,

For Universal Autofoundry Limited

KISHAN LAL GUPTA Digitally signed by KISHAN LAL
GUPTA
Date: 2022.10.10 13:15:49 +05'30'

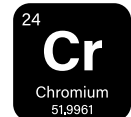
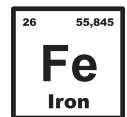
Kishan Lal Gupta
Chairman
DIN: 00295685

Encl: As above



INVESTOR PRESENTATION

UNIVERSAL AUTOFOUNDRY LTD.



SAFETY HARBOUR & INVESTOR RELATIONS LETTER



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CIN : L27310RJ2009PLC030038

Safe Harbor

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Certain statements contained in this presentation that are not statements of historical fact constitute "forward-looking statements." You can generally identify forward-looking statements by terminology such as "aim", "anticipate", "believe", "continue", "could", "estimate", "expect", "intend", "may", "objective", "goal", "plan", "potential", "project", "pursue", "shall", "should", "will", "would", or other words or phrases of similar import. These forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections. Important factors that could cause actual results, performance or achievements to differ materially include, among others: (a) our ability to successfully implement our strategy, (b) our growth and expansion plans, (c) changes in regulatory norms applicable to the Company, (d) technological changes, (e) investment income, (f) cash flow projections, and (g) other risks.

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such change or changes.

UNIVERSAL AUTOFOUNDRY LIMITED
B 307, Road No. 16, V.K.I. Area, JAIPUR 302 013 INDIA Tel: +91 141 2460 289, 2460 356 Fax: +91 141 2460 329
Branch Office:- B-51, SKS Industrial Area, reengus, Sikar,-332404 Rajasthan
e-mail: support@ufindia.com Website: www.ufindia.com GSTIN: -08AABCU1171A1ZV



Formerly known as Universal Autofoundry Private Limited
Mfrs. of Graded Grey Iron & S.G. (Ductile) Iron Components
CIN : L27310RJ2009PLC030038

04th October, 2022

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400001

Scrip Code: 539314/UNIAUTO

Subject: Intimation of Schedule of Analyst/Institutional Investor Meeting under the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015.

Dear Sir(s)/ Ma'am,

Pursuant to Regulation 30 and Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform that Senior Officials of the Company will be attending the below Investor Conference on Saturday, 08th October, 2022.

Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at www.ufindia.com

Note:

1. No Unpublished Price Sensitive Information will be shared during the conference.
2. The aforesaid information is also available on the website of the company at www.ufindia.com

You are requested to kindly take note of the same.

Thanking you,

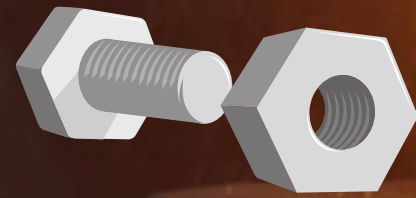
For Universal Autofoundry Limited

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KISHAN LAL GUPTA
LAL GUPTA Date: 2022.10.04
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Kishan Lal Gupta
Chairman
DIN: 00295685

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INDUSTRY OVERVIEW



FOUNDRY / CASTING INDUSTRY

INDUSTRY OVERVIEW:

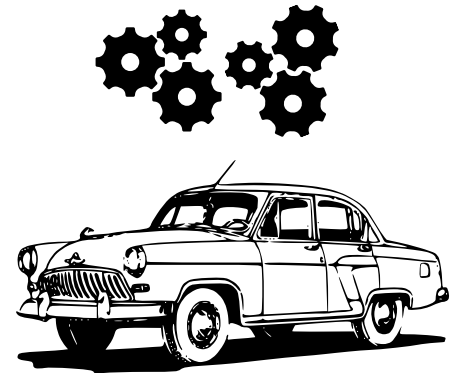
Foundry / casting is a manufacturing process in which a liquid material is usually poured into a mould, which contains a hollow cavity of the desired shape, and then allowed to solidify.

1. India is the **second largest producer** of castings, globally
2. The Indian foundry industry produces various types of metal castings and cast components for application in the **power, automotive, defense, railways, machine tools, agro machinery, tractor, earth-moving and mining machinery, electrical machinery, and oil and natural gas** industries.
3. The **automobile sector** consumes around **40% of castings** produced in India.
4. Currently, there are around **5000 foundry units in the small, medium and large-scale sector.**
5. industry employs **500,000 people** directly and another **15,00,000** indirectly,
6. Avg. Productivity Per unit: **2341 TPA**
7. Exports: \$5.2 Bn. Potential to Grow to USD 12-15 Bn in next 7-10 years.
8. Outlook: Needs to Grow 3 folds producing 30 Mn Tons/PA in next 10 years to support "MAKE IN INDIA"
9. Investments Needed: USD 6-8 Bn in 10 years

KEY GROWTH DRIVERS:

1. Vehicle Scrap Policy will give a major boost to foundry industry.
2. Government has increased load capacity of per axle, this decision will increase the carrying capacity of goods vehicles by about 20-25 % & need will arise of heavy Vehicles.
3. The new manufacturing policy envisages the increase in the share of manufacturing in the GDP to 25% from current 15% and to create 100 million additional jobs in next 10 years. Since all engineering and other sectors use metal castings in their manufacturing, the role of foundry industry to support manufacturing is very vital. It is not possible to achieve the above goal without the sustainable corresponding growth of the foundry sector.
4. Foundries across India are presently upgrading facilities and technologies in a bid to improve their productivity and increase their capacity. To cater to the growing demand, this industry is embarking on major expansions and technological initiatives, with investments of over INR 6- 8 Bn.
5. Government focus on infrastructure projects has increased.

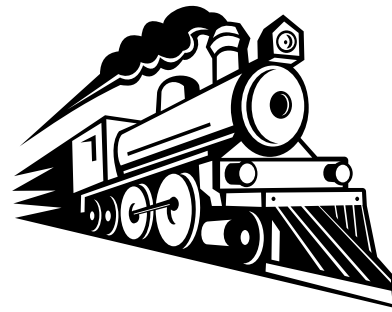
MAJOR CASTING USER INDUSTRIES



Automobile



Ship Building



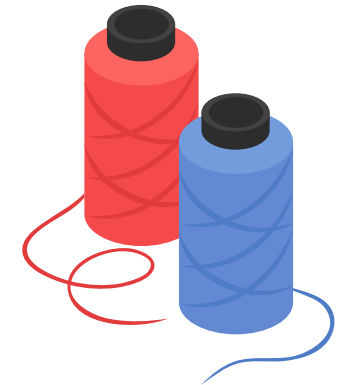
Railways



Power Industry



Aerospace



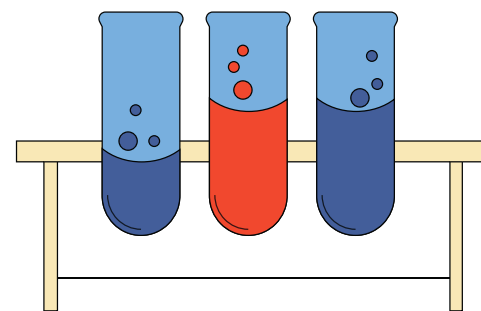
Textiles



Constrution



Mining



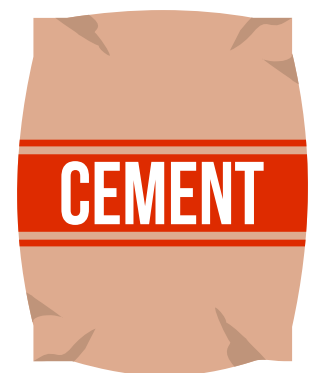
Chemical Industry



Sanitaryware



Tractors



Cement



COMPANY OVERVIEW

ABOUT UNIVERSAL

ABOUT THE COMPANY:

- Universal Autofoundry Limited is a world class manufacturer and Exporter of Grey Cast Iron, and Ductile Iron Machined castings, Located @ Jaipur - India. (260 Kms from New Delhi).
- Universal Group has installed casting capacity of 4000 MT / Month.
- We supply intricate, cored and Fully Machined cast components in the weight range of 5 to 150 Kgs. We are supplying approx. 100,000 quantities of casting and machined components per Month to OEMs, MNCs and Export Market.
- Universal Autofoundry has three units with combined built-up manufacturing area of around 20000 Sq. Meter. We have fully integrated casting and machining operation in environmental friendly foundry and machine shop.

KEY STRENGTHS:

- 'State of the art' plants
- Can make any grade in Cast iron & SG Iron
- Can make items starting from 5 Kg to 150 Kgs
- Machining capabilities - delivering ready-to-use product to customer
- ISO Certificates:



UNIVERSAL'S SUPERIOR CLIENTELE

TRACTORS



ESCORTS



COMMERCIAL VEHICLES



ASHOK LEYLAND



 **VE COMMERCIAL VEHICLES** 
A VOLVO GROUP AND EICHER MOTORS JOINT VENTURE



OTHERS



MEET UNIVERSAL'S PROMOTERS



Mr. Kishan Lal Gupta, Chairman and whole time Director (DIN :-00295685)

Mr. Kishan Lal Gupta, founder partner has been on the Board since inception of the company and currently holds the position as the Chairman and Whole Time Director of our company. He has done Bachelors of Engineering (Mechanical) from Osmania University, Hyderabad. He has more than 50 Years of experience in engineering sector. Being the founder of the organization, he handles major function of Marketing, Finance and Commercials of the company. He is responsible for building client relationship that results in revenue and profitability growth. He has a key role in motivating and development of the personnel of management of the company.

Mr. Vimal Chand Jain, Managing Director (DIN:-00295667)

Mr. Vimal Chand Jain, founder partner has also been on the Board since inception of the company and currently holds the position as the Managing Director and Whole Time Director of our company. He has done Bachelors of Engineering (Electrical) from Osmania University, Hyderabad. He is involved in identifying, developing and directing the implementation of business strategy. He is heavily involved in maintaining the budget and oversees cost and general accounting, accounts receivable/collection and payroll and risk management. He also guides financial decisions by establishing, monitoring and enforcing policies and procedures. He is also responsible for the company's health and to maintain links with other trade and professional associations.



AWARDS WON BY UNIVERSAL



Best Supplier Award (Casting)
by JCB India



Second Prize (Foundry Sector)
Rajasthan Energy Conservation Award 2020



Star Performer 2017-18
by EEPC India

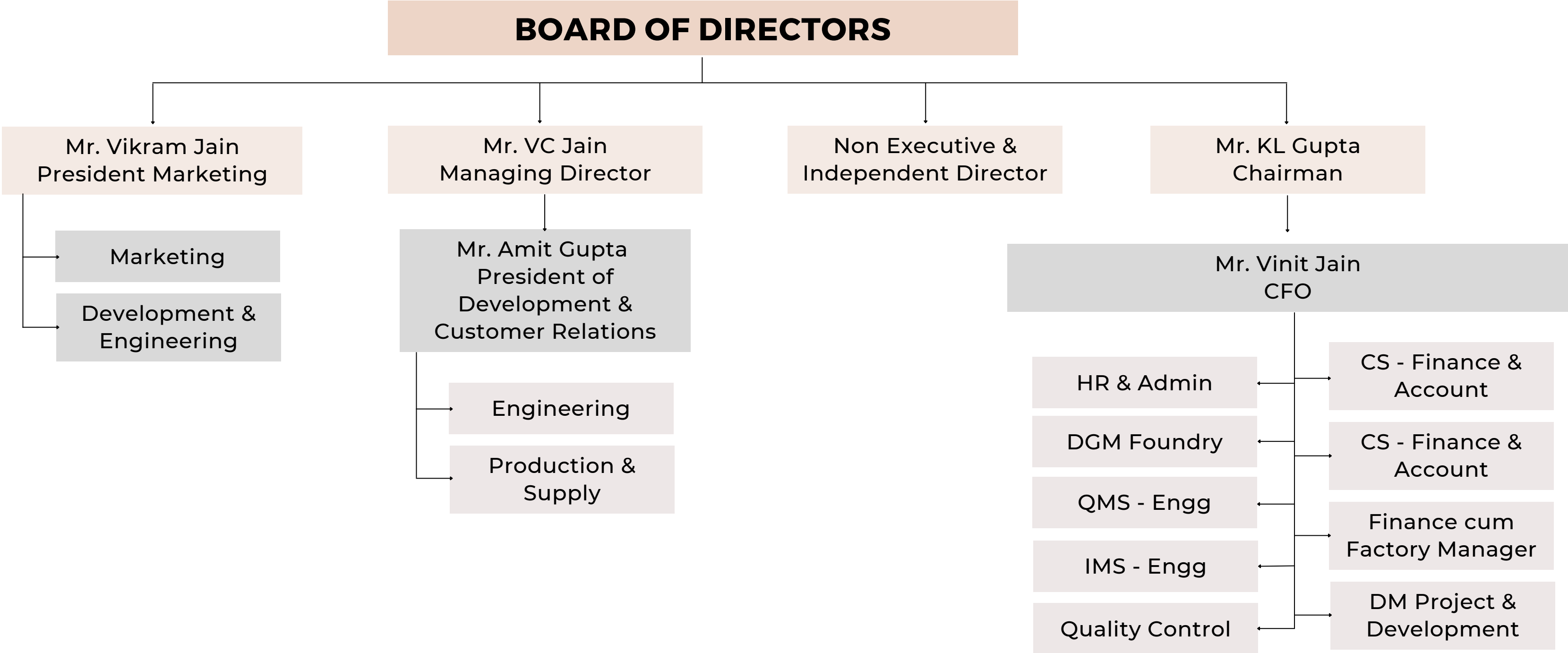


Rajasthan Energy Conservation Award
by Government of Rajasthan in 2017



Best Performer Award (Casting)
by EEPC India in 2018

ORGANISATIONAL STRUCTURE



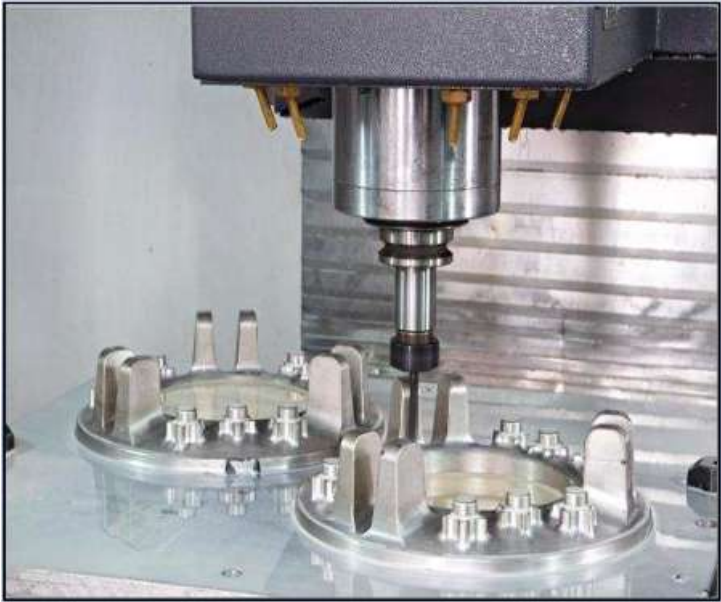
WORLD CLASS FOUNDRY FACILITIES



Safe & Highly Effective Manufacturing Foundry



Latest Hi-tech Quality & Testing Laboratory



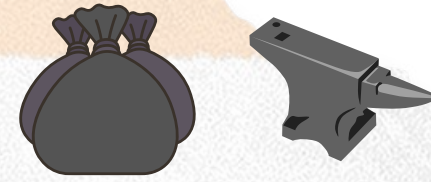
Pattern Manufacturing



Shot Blasting Machine

5 MAJOR TAILWINDS FOR CASTING INDUSTRY





Incoming Scrap Policy



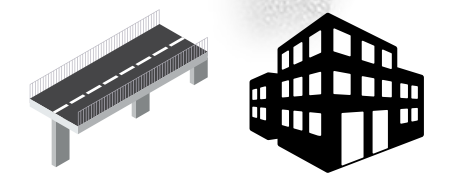
Earth Moving & CV Industry
to perform far better



Government **Increasing**
Load Capacity Per Axle



Major Focus on
Modernisation of **Railways**



Increasing Focus on
Infrastructure Industry



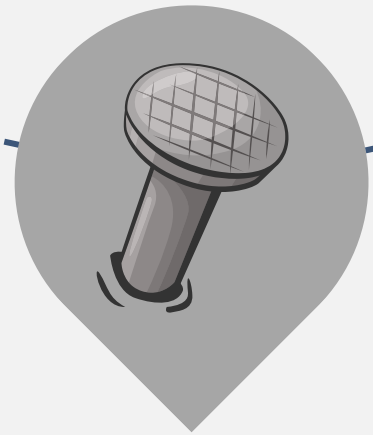


***HOW WILL UNIVERSAL
BENEFIT IN THE FUTURE***

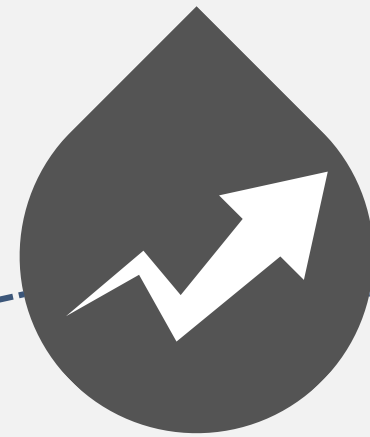
1. Capacity Utilisation to improve and company's CAPEX will come to use



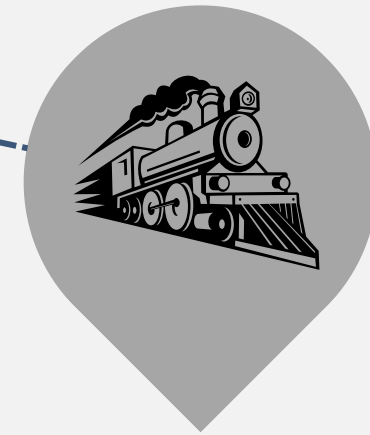
2. Underlying volatility of raw materials is expected to much less



3. Top rating amongst all clients so price volatility doesn't affect orders



4. Universal has two "A" class Approved foundry from RDSO from Indian Railways.



5. Universal will double existing machining Capacity by the end of next FY.



FINANCIAL STATEMENTS



PROFIT & LOSS STATEMENT

Particulars	2018 - 19 (in ₹ lacs)	2019 - 20 (in ₹ lacs)	2020 - 21 (in ₹ lacs)	2021 - 22 (in ₹ lacs)
Total Income	12,189	8,903	12,824	16,305
Total Expenditure	11,092	9,280	12,638	16,671
EBITDA	1,579	750	1,241	624
EBIDTA Margin %	12.96	8.43	9.68	3.83
Profit before tax	1,096	-377	184	-366
Profit after tax	767	-405	205	-336
EPS (Rs.)	9.46	-5.00	2.54	-3.32

BALANCE SHEET

Liabilities	2018 - 19 (in ₹ lacs)	2019 - 20 (in ₹ lacs)	2020 - 21 (in ₹ lacs)	2021 - 22 (in ₹ lacs)
Net Worth	2647.71	2242.28	2480.3	2102.99
Long term Debt	2725.62	2257.51	1691.15	1840.12
Short term Debt	715.68	603.48	1962.29	2767
Creditors	821.33	1088.44	1586.65	1762.76
Other Liabilities	1038.12	1354.78	1081.76	366.53
Total	7948.46	7546.49	8802.15	8839.4
Assets				
Fixed Assets	4945.81	4679.25	4200.62	4082.84
Inventories	609.2	506.75	870.89	1390.89
Debtors	2117.93	2043.06	3306.9	2902.09
Other Assets	275.52	317.43	423.74	463.58
Total	7948.46	7546.49	8802.15	8839.4

CASHFLOW STATEMENT

Particulars	2018-19	2019-20	2020-21	2021-22
Cash flow from operating activities	1321.33	912.08	167.84	440.36
Cash flow from investing activities	-3289.51	-555.39	-249.18	-573.27
Cash flow from financing activites	1959.56	-401.03	87.26	157.26

THANK YOU

UNIVERSAL AUTOFOUNDRY LTD.

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