

15th April, 2024

BSE Limited

P J Towers, Dalal Street, Mumbai – 400001 **National Stock Exchange of India Limited** Exchange plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051

Scrip Code: 539254

Scrip Code: ADANIENSOL

Dear Sir,

Sub: Provisional Operational Updates – Q4: FY 24

We are enclosing herewith the Provisional Operational Updates of the Company for Q4 – FY 24.

You are requested to take the same on your records.

Thanking you,

Yours faithfully, For **Adani Energy Solutions Limited** (formerly known as Adani Transmission Limited)

Jaladhi Shukla Company Secretary

Encl: As above

Adani Energy Solutions Ltd (formerly known as Adani Transmission Limited) Adani Corporate House Shantigram, Near Vaishno Devi Circle, S. G. Highway, Khodiyar, Ahmedabad 382 421 Gujarat, India CIN: L40300GJ2013PLC077803 Tel +91 79 2555 7555 Fax +91 79 2555 7177 info@adani.com www.adanienergysolutions.com





Energy Solutions

Adani Energy Solutions Limited (Formerly known as Adani Transmission Limited)

Provisional Operational Update Q4 and FY24

April 2024

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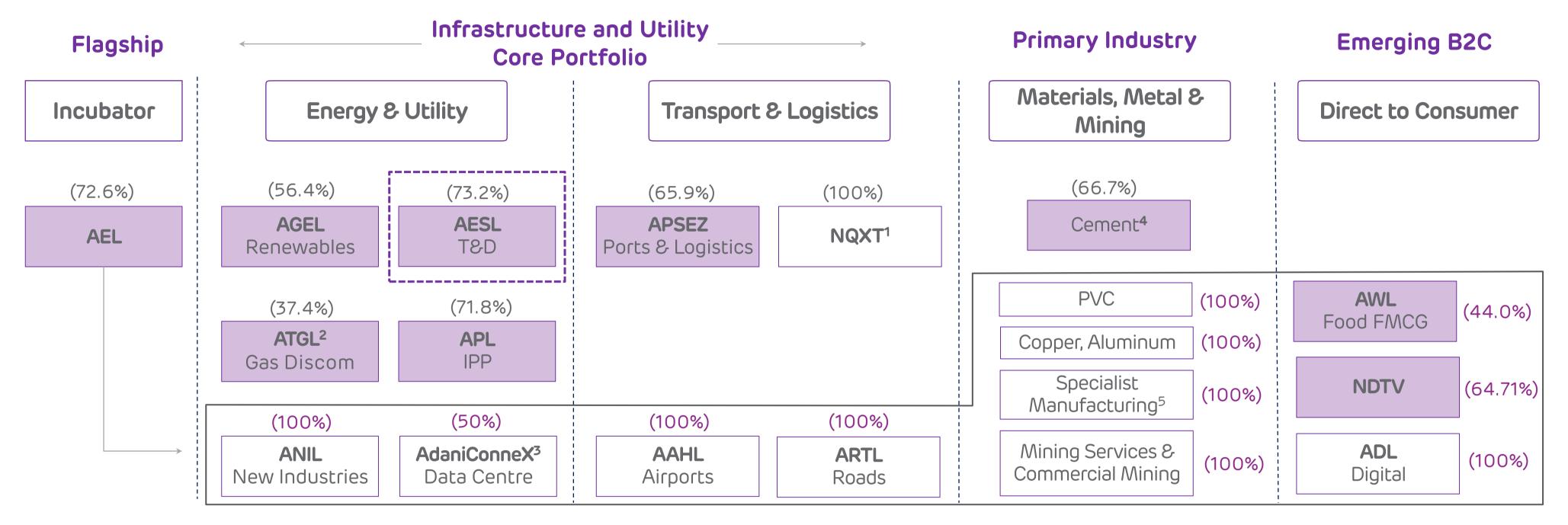




Adani Portfolio

Adani: A World Class Infrastructure & Utility Portfolio

adani



(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

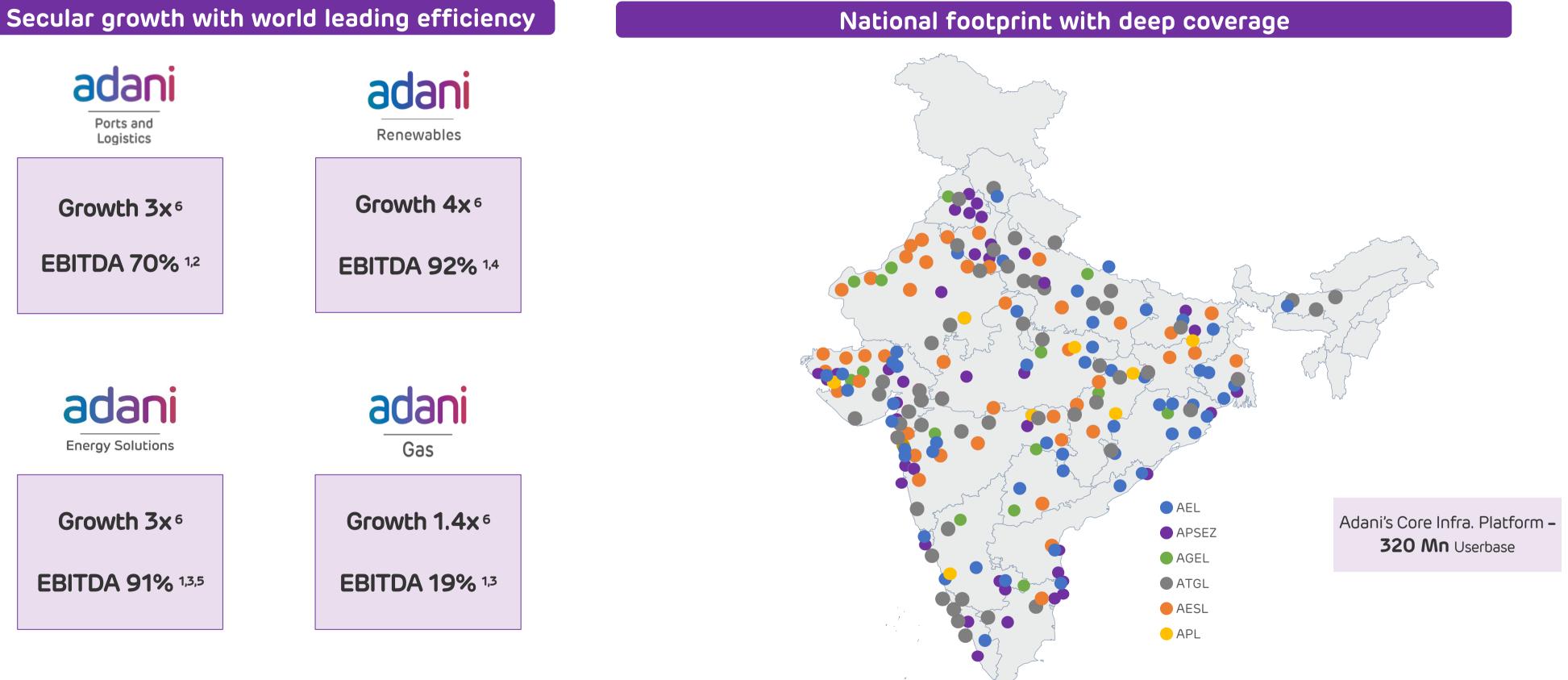
A multi-decade story of high growth centered around infrastructure & utility core

Data as of March 31, 2024. 1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with EdgeConnex | 4) Cement business includes 66.7% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.65% stake in ACC Limited. Ambuja has completed the acquisition of Sanghi Industries and holds 60.4% stake in Sanghi Industries as on 31st Mar'24. 5. Includes the manufacturing of Defense and Aerospace Equipment; AEL: Adani Enterprise Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited | Note - Purple color represent public traded listed verticals;



Represents public traded listed verticals

Adani Portfolio: Decades long track record of industry best growth with national footprint



Note: 1. Data for FY23; 2. Margin for indian ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business, PBT- Profit before tax, ATGL-Adani Total Gas Limited, AEL: Adani Enterprises Limited, AEL: Adani Enterprises Limited, AEL: Adani Enterprises Limited, AEL: Adani Green Energy Limited I Growth represents the comparison with respective industry segment. 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 339 MMT (13%) between 2014 and 2023, outpacing the industry's growth from 972 MMT to 1433 MMT (4%). AGEL's operational capacity expanded from 0.3 GW to 8.1 GW (60%) between 2016 and 2023, surpassing the industry's growth from 46 GW to 125 GW (15%). AESL's transmission length increased from 6,950 ckm to 19,779 ckm (16%) between 2016 and 2023, surpassing the industry's growth from 3,41,551 ckm to 4,71,341 ckm (5%). ATGL expanded its geographical areas from 6 to 52 (31%) between 2015 and 2023, outperforming the industry's growth from 62 to 293 (21%).



Adani: Repeatable, robust & proven transformative model of investment



Notes: O&M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium-Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd. AIMSL: Adani Infra Mgt Services Pvt Ltd, IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd; NBFC: Non-Banking Financial Company I *Adani Environmental Resource Management Services Ltd. (additional company is being proposed)



adan AESL: A platform well-positioned to leverage growth opportunities in energy domain Energy Solutions

Development

Execution Prowess

Transmission Network of **20,509 ckm**⁽¹⁾ Built Longest Private HVDC Line⁽²⁾

Operating Efficiency

Robust network availability of 99.6%

One of lowest Distribution losses in

the country (5.29% in FY24 in AEML)

Highest EBITDA margin in the sector

(91% in Transmission)

Strategic Presence

Transmission - Presence in 15 states **Distribution** - Integrated utilities catering to Mumbai (AEML) and Mundra (MUL)

Smart Meters - Presence in 5 states

Consumer-centricity

Supplier of choice for **12 million+** consumers with a green power option

Smart Metering (91 million potential consumer base)

CSAT surveys for 12 critical processes for high consumer satisfaction (top 3%)

Fully funded plan, AESL has raised US\$ 700 mn (US\$ 1.1 bn fully drawn) revolving facility, additional US\$ 2 bn GMTN program in place for AEML Capex program

Capital Management & Value Creation

Operations



Secured primary and secondary equity investments from marquee investors – QIA in AEML in 2019 and GQG

Partners in 2023 in AESL (infusion of US\$ 1,175 million)

Note: 1) Transmission network is as of 31st March 2024 and includes operational, under-construction assets; 2) HVDC : High voltage direct current – Longest at the time of commissioning, 3) QIA's Investment in AEML: US\$ 452 mn (Rs 32 bn) total investment (US\$ 170 mn of Equity and US\$ 282 mn of shareholder sub-debt), GQG Investment of Rs. 5,987 Cr (US\$ 720 million) for 6.81% stake based on closing price of Rs 1,026.70 dated March 29, 2024

QIA: Qatar Investment Authority, TOD Tariff: Time of Day Tariff; AMI: Advanced Metering Infrastructure, MUL: MPSEZ Utilities Limited EBITDA: Earning before interest tax, depreciation & amortization; O&M: Operation and Maintenance , MWp: Megawatt Peak, SS: Sub-station, Ckm: Circuit Kilometer, ESG: Environmental, Social and Governance, ROE :Return on Equity, GMTN: Global Medium Term Note, AEML: Adani Electricity Mumbai Limited; CAGR: Compounded Annual Growth Rate; RE: Renewable Energy; CSAT: Consumer Satisfaction

RAB expansion through Asset Hardening in Discoms

8% CAGR growth in RAB in Mumbai Discom in 5 years (since acquisition)

AEML growth strategy is emulated in MUL

Embedded ESG Framework

Decarbonisation of Grid (Achieved 35% RE power as of Mar'24 and on track to reach 60% by FY27)

Installed 3.36 MWp solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Construction Framework Agreement

Significant Growth Potential

Parallel Licensing in Distribution, Smart Metering and Cooling Solutions

Increasing participation in **renewable** grid (e.g.: HVDC Mumbai, Khavda)





Q4FY24 - Executive Summary

AESL: Executive Summary – Performance in Q4FY24

Transmission and Smart Metering Business:

- Robust system availability of 99.6% in Q4FY24
- Added 174 ckms to operational network during the quarter with total network at 20,509 ckms
- During the guarter, fully operationalized Khavada Bhuj line
- During the quarter, received LOA for additional order quantity of 1.7 mn meters from MSEDCL with a revenue potential Rs 21 billion
- The total smart metering under-construction pipeline stands at 22.8 mn smart meters, consisting of nine projects with a contract value of Rs 272 billion

Distribution Utility (AEML):

- Distribution loss remains low at 5.09% in Q4FY24
- Maintained supply reliability (ASAI) of more than 99.9%
- 5.98% YoY growth units sold 2,226 million units inQ4FY24 vs. 2,100 million units last year on account of uptick in energy demand
- E-payment as a % of total collection at 80.23% in Q4FY24 vs. 75.58% last year driven by digital adoption push
- The share of renewable power supplied to Mumbai circle stands at 35% at the end of March 31, 2024, and on track to achieve 60% by FY27



Other Key Updates:

- AEML ranked#1 utility (second year in a row) for 2023 in the 12th edition of Integrate Rating of Discoms (a joint study by the MoP, McKinsey, PFC)
- International Rating Agencies Affirms Rating With Upgraded "Stable" Outlook For AESL and AEML issuances
- Excellent Energy Efficient Unit Award in 24th National Award for Excellence in Energy Management 2023 from Confederation of Indian Industry (CII)
- CDP Climate Change 2023 score improves to 'B' from 'D', surpassing the Asia regional average of C driven by environmental transparency and prompt actions on climate change
- ESG score from Sustainalytics improves to 25.3 from 32.8, placing the company amongst the top 30 global utilities
- Achieved a solid 'B' rating in the CDP Supply Chain Engagement score above the global average of 'C'
- Secured a 'B' rating in the CDP Water Security 2023 score, _ underscoring AESL's commitment to effective environmental management
- AEML, was rated 'A' in National Consumer Service Ratings by the Ministry of Power out of the 62 DISCOMs evaluated across India

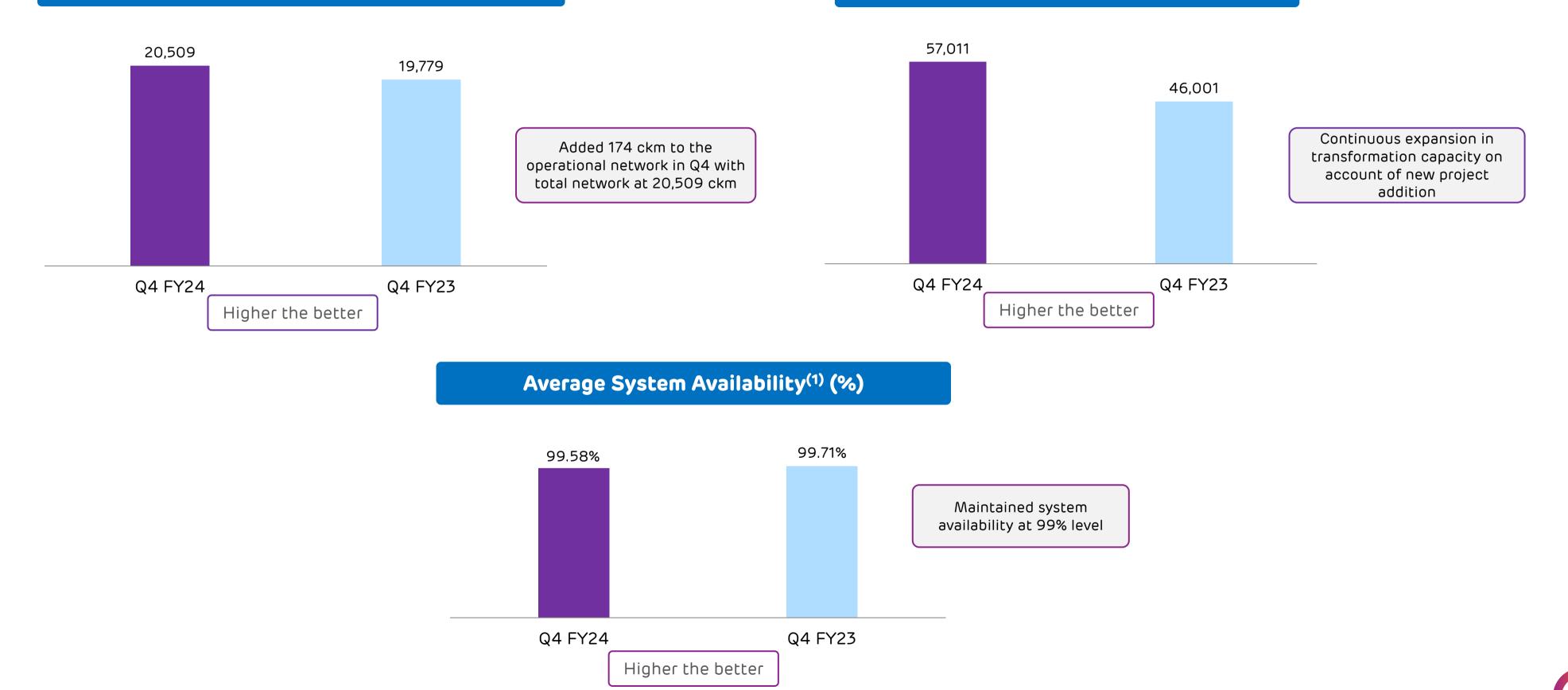






AESL: Transmission Utility – Key Operating Metrics Q4FY24 (YoY)





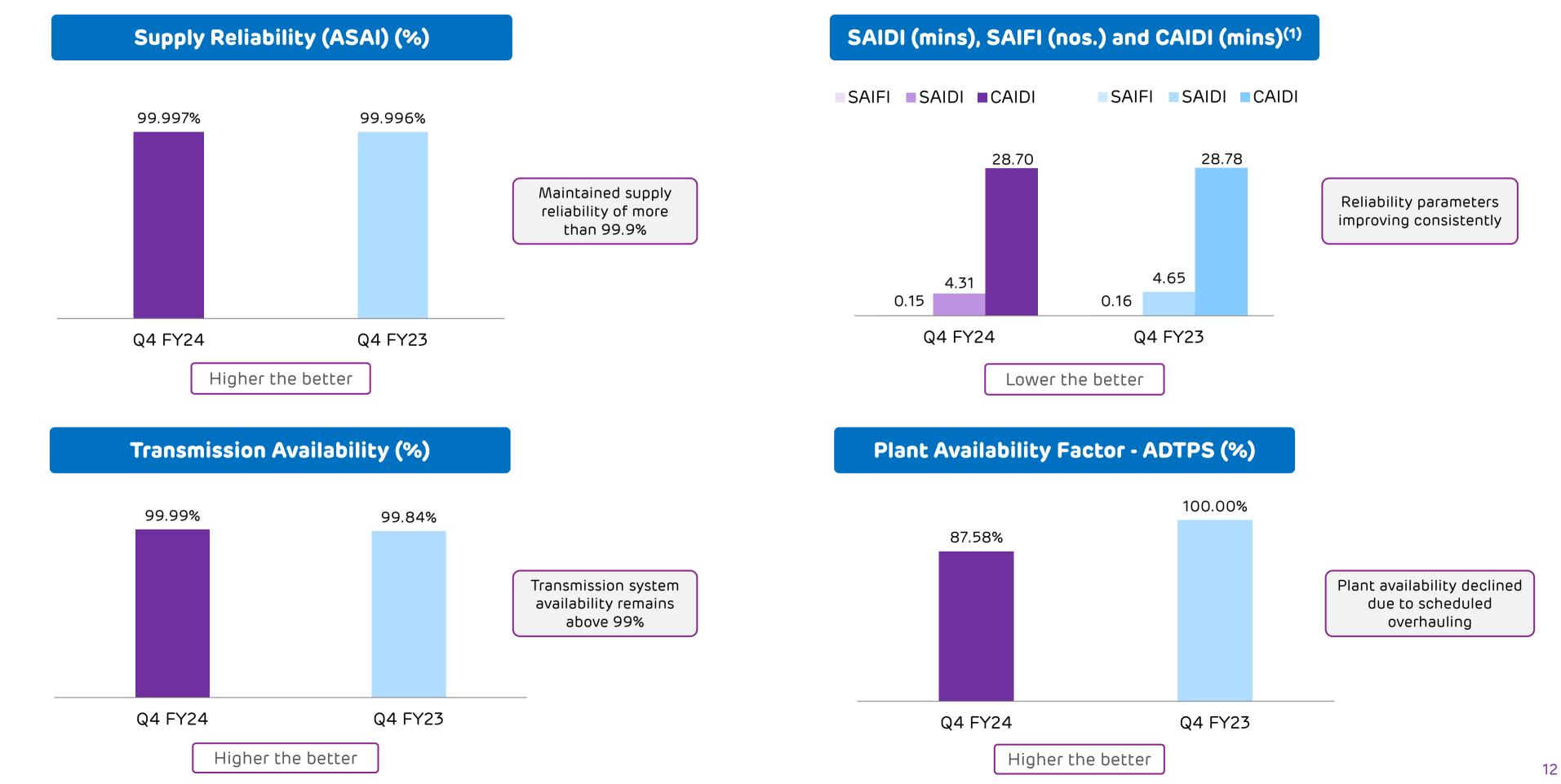




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Power Transformation Capacity⁽²⁾ (MVA)

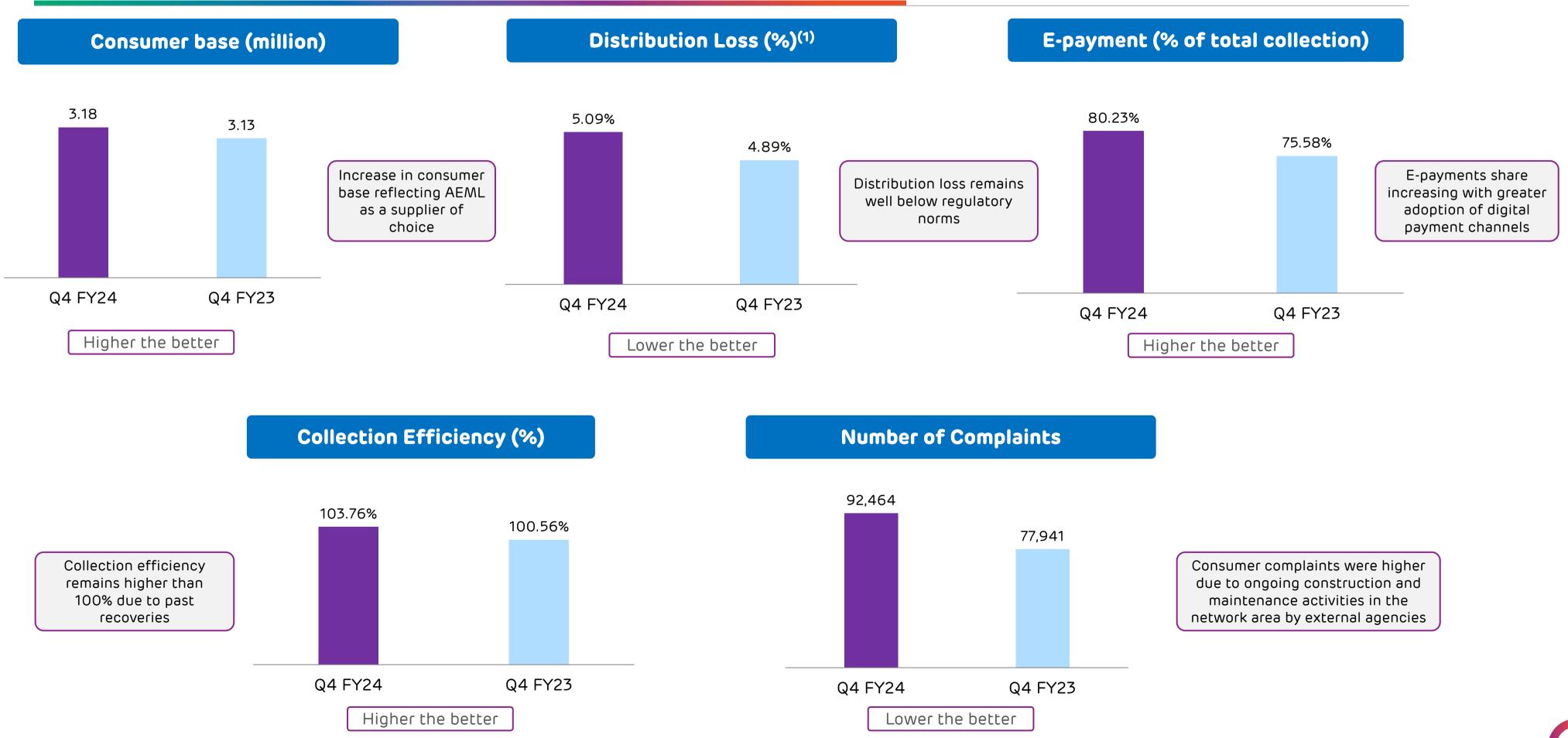
AESL: Distribution Utility (AEML) – Key Operating Metrics Q4FY24 (YoY)



Notes: 1) SAIDI - System Average Interruption Duration Index indicates average outage duration for each customer served, SAIFI - System Average Interruption Frequency Index indicates average number of interruptions, Customer Average Interruption Duration Index (CAIDI): indicates average time required to restore service during a predefined period.



AESL: Distribution Utility (AEML) – Key Operating Metrics Q4FY24 (YoY)

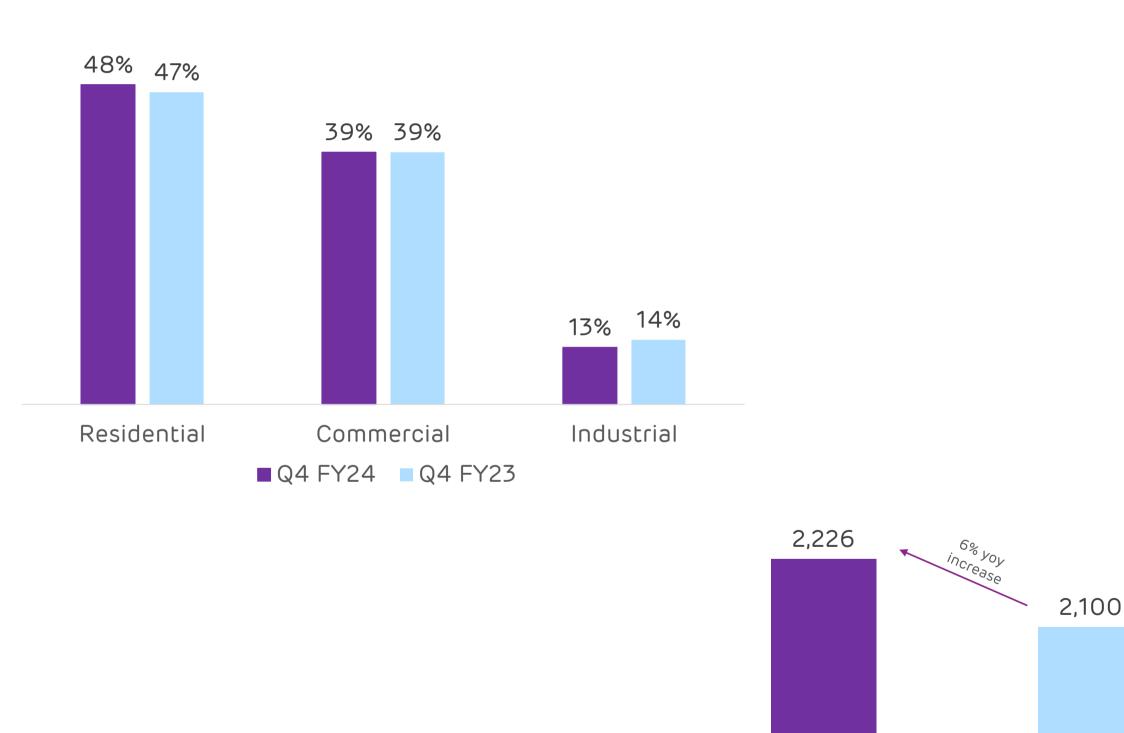


Notes: 1) Distribution loss for Q4FY24 is based on provisional numbers and subject to change as per final reported numbers;



AESL: Distribution Utility (AEML) – Consumer Mix Q4FY24 (YoY)

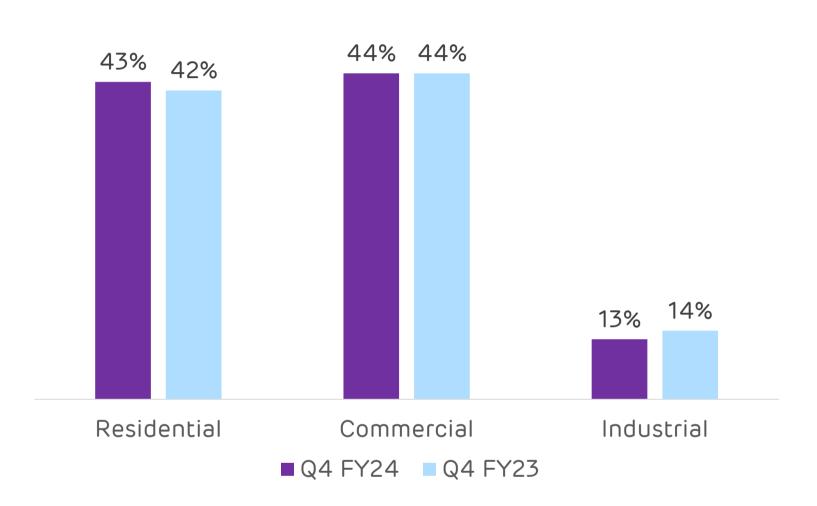
Consumer-wise volume mix %



■ Q4 FY24 ■ Q4 FY23

Total units sold (MUs)





Consumer-wise revenue mix %

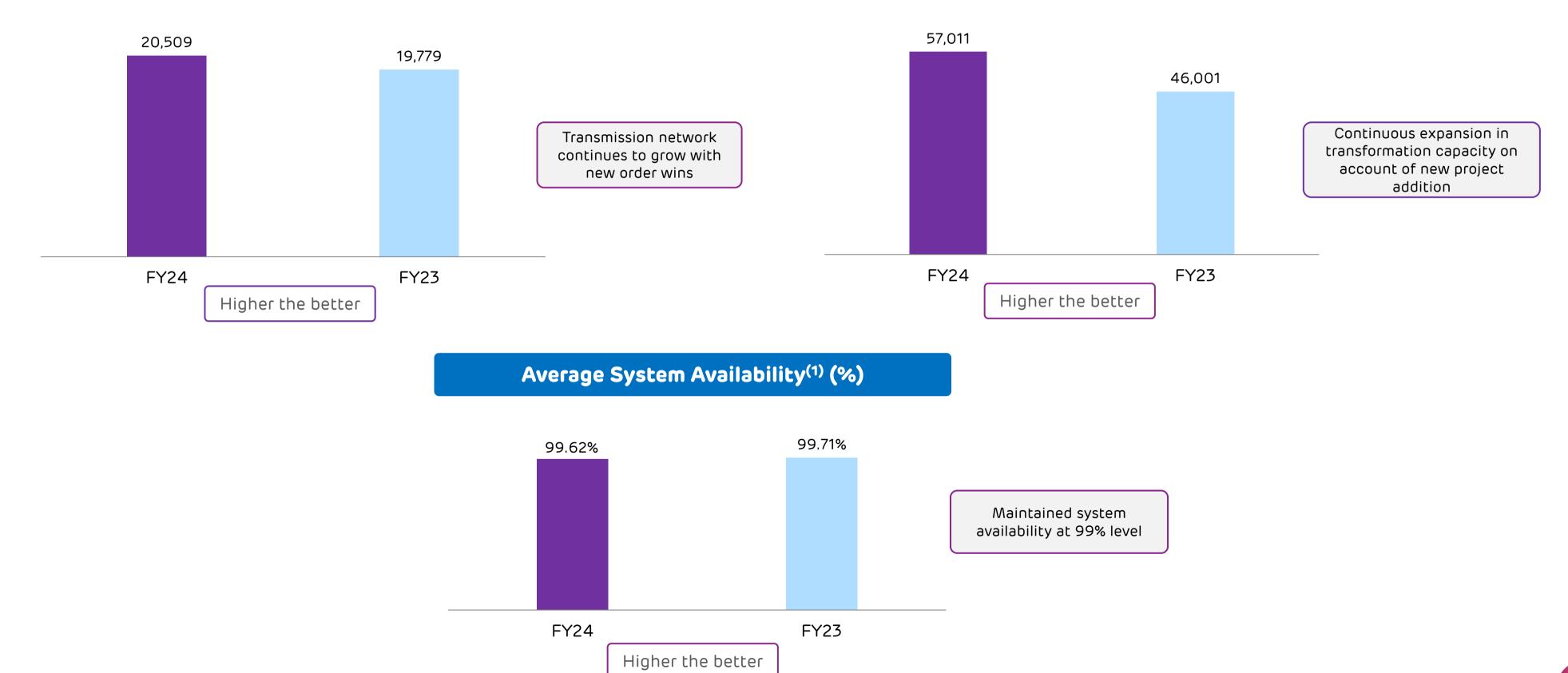




FY24 Operational Performance (YoY)

AESL: Transmission Utility – Key Operating Metrics FY24 (YoY)

Transmission Network Length⁽²⁾ (ckm)

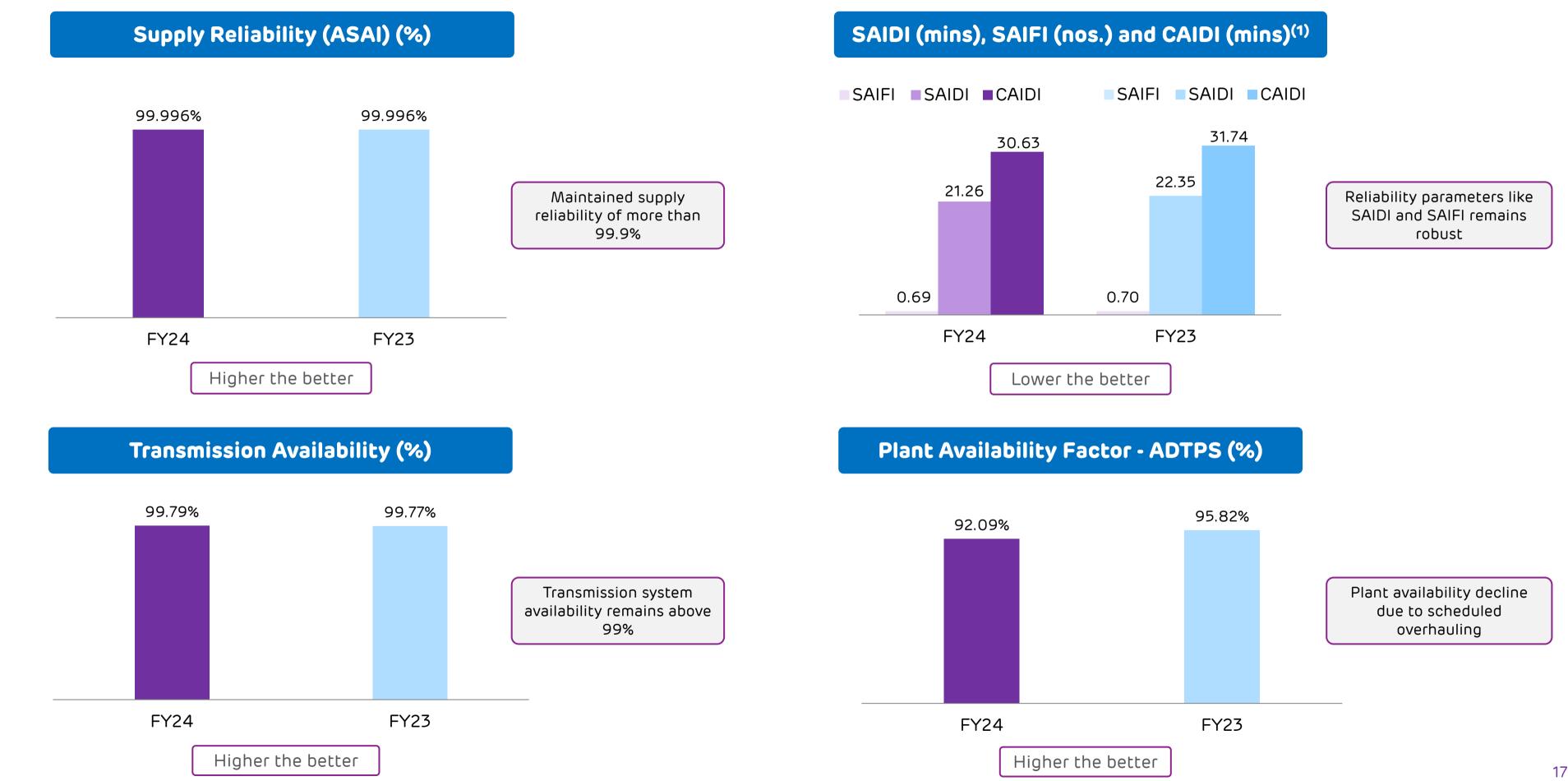






Power Transformation Capacity⁽²⁾ (MVA)

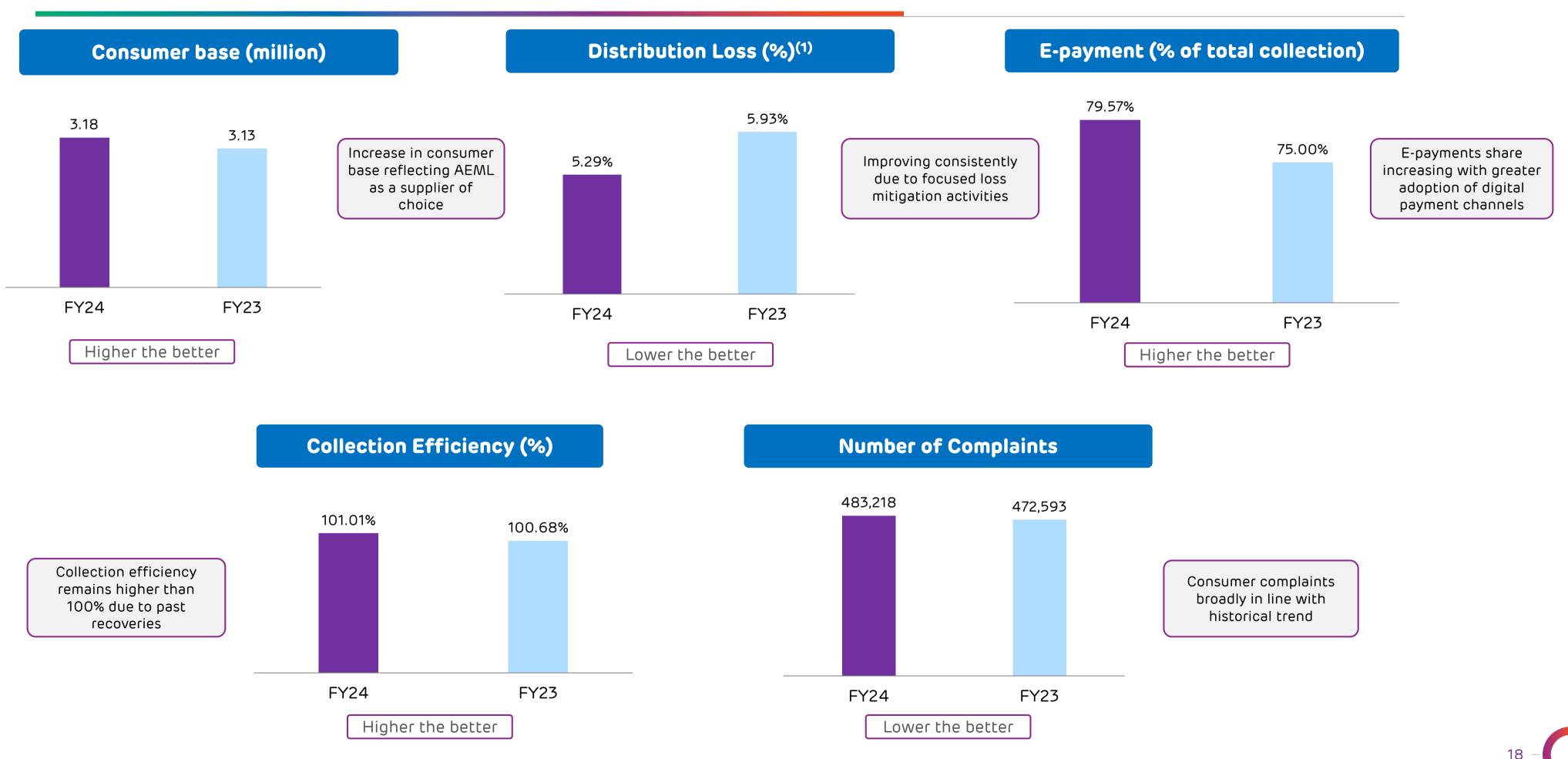
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AESL: Distribution Utility (AEML) – Key Operating Metrics FY24 (YoY)

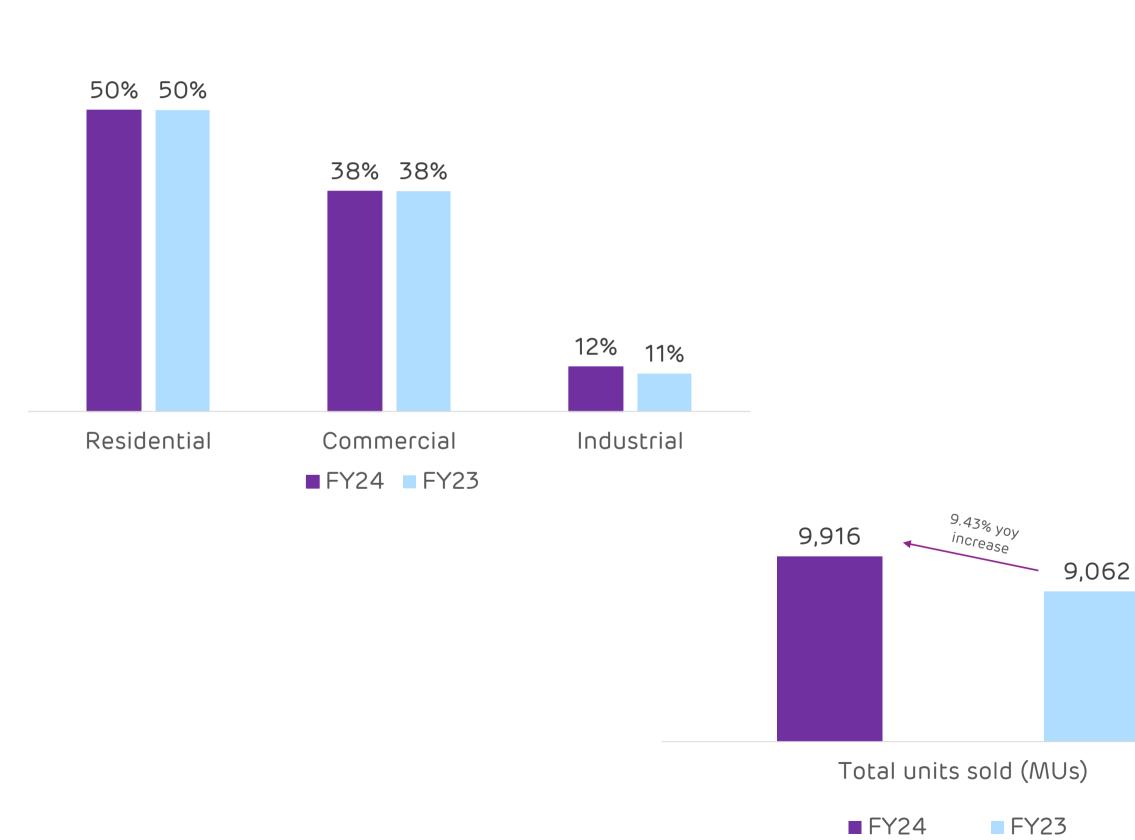


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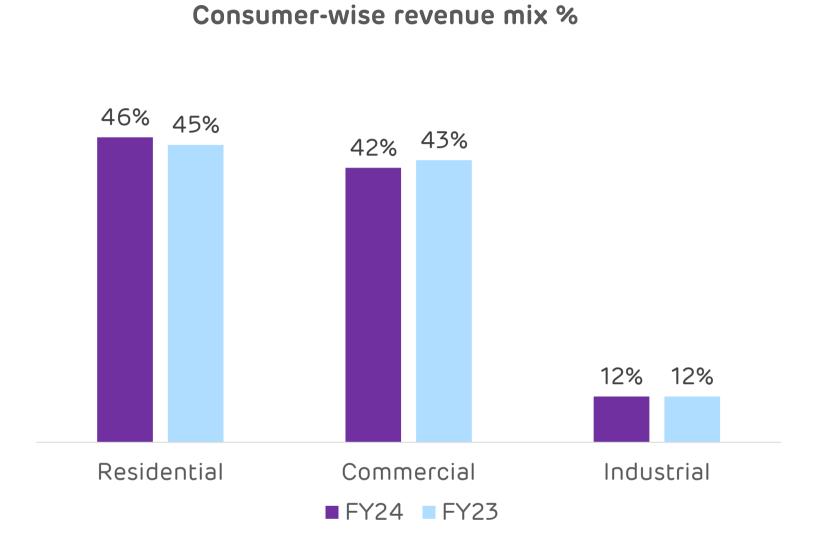
AESL: Distribution Utility (AEML) – Consumer Mix FY24 (YoY)

Consumer-wise volume mix %













Recent Business Updates

CDP Climate Change 2023 score improves to B, surpassing the Asia regional average of C driven by environmental transparency and prompt actions on climate change	ESG score from Sustainalytics improves to 25.3 from 32.8, placing the company amongst the top 30 global utilities	The share of renewable power supplied to the Mumbai circle stands at 35% at the end of March 31, 2024, and on track to achieve 60% by FY27
AEML ranked#1 utility (second year in a row) for 2023 in the 12th edition of Integrated Rating of Discoms (a joint study by Ministry of Power, McKinsey, Power Finance Corporation)	AEML, was rated 'A' in National Consumer Service Ratings by the Ministry of Power out of the 62 DISCOMs evaluated across India	Achieved a solid 'B' rating in the CDP Supply Chain Engagement score above the global average of 'C'
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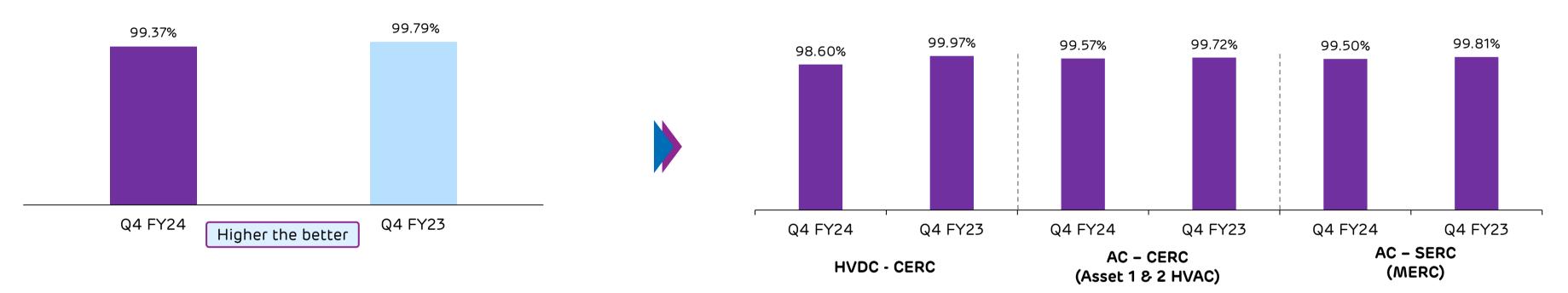


Transmission Line Availability – Asset Groups

AESL: Q4FY24 (YoY) – Line availability across asset groups

Average Availability Across Operational Assets %⁽¹⁾

Line Availability - ATSOL Obligor Assets



Line Availability - USPP Assets





Focus on Maximizing Average Availability %

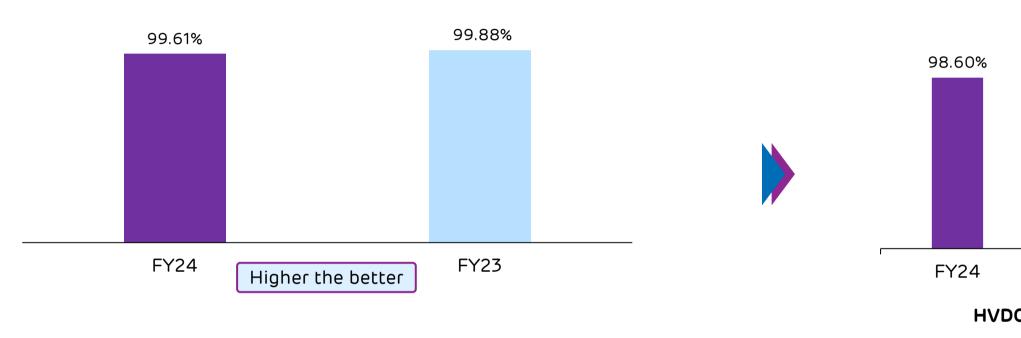
Average Availability – ATSOL Obligor Assets

Average Availability – USPP Assets

AESL: FY24 (YoY) – Line availability across asset groups

Average Availability Across Operational Assets %⁽¹⁾

Line Availability - ATSOL Obligor Assets



Line Availability - USPP Assets





Focus on Maximizing Average Availability %

99.97% 99.80% 99.79% 99.84% 99.89% FY23 FY24 FY23 FY24 FY23 AC – SERC AC – CERC **HVDC - CERC** (MERC) (Asset 1 & 2 HVAC)

Average Availability – ATSOL Obligor Assets

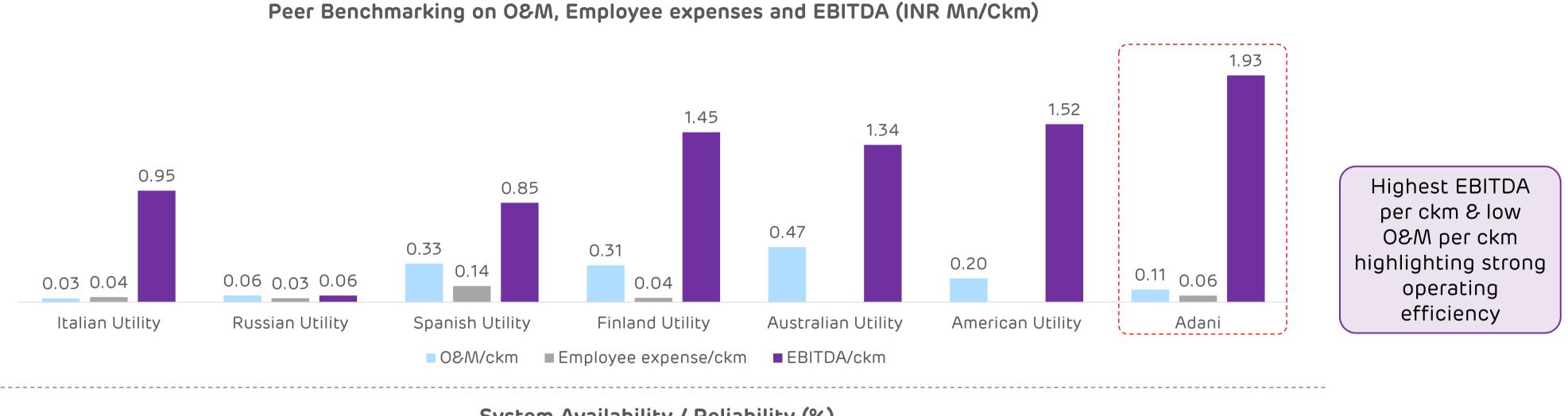
Average Availability – USPP Assets



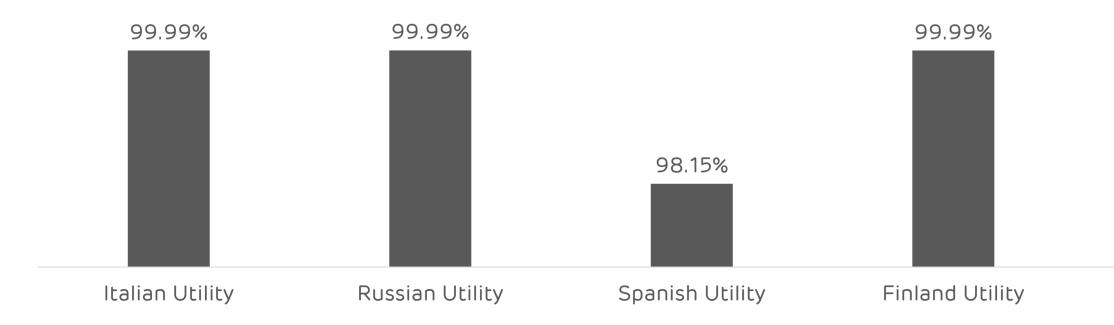
Transmission Business Global Peer Benchmarking



AESL: Transmission – Global Peer Benchmarking (Operational Parameters)

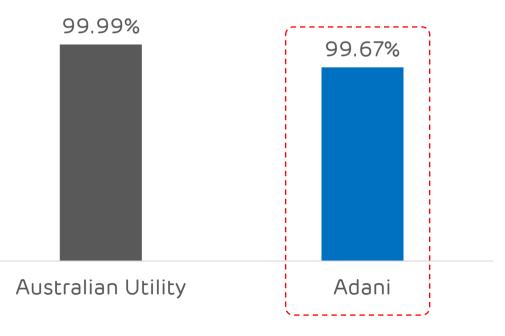


System Availability / Reliability (%)



Notes: 1) Benchmarking is based on internal analysis using latest annual operational and financial numbers; 2) Considered top utilities from Italy, Russia, Finland, Spain and Australia, America as global peers for the above benchmarking; Revenue and EBIDTA has been populated only for transmission business and pertains to last reported financial year; 3) Average Exchange rate of Jan-2022 to Dec-2022 has been considered for evaluation; For Russian Utility, pre-merger availability is considered due to lack of disclosure; 4) Assumed lines are double circuit for each of these entities, thus converted from "Km" to "Ckm"; 5) O&M per ckm is lower the better, EBITDA per ckm is higher the better

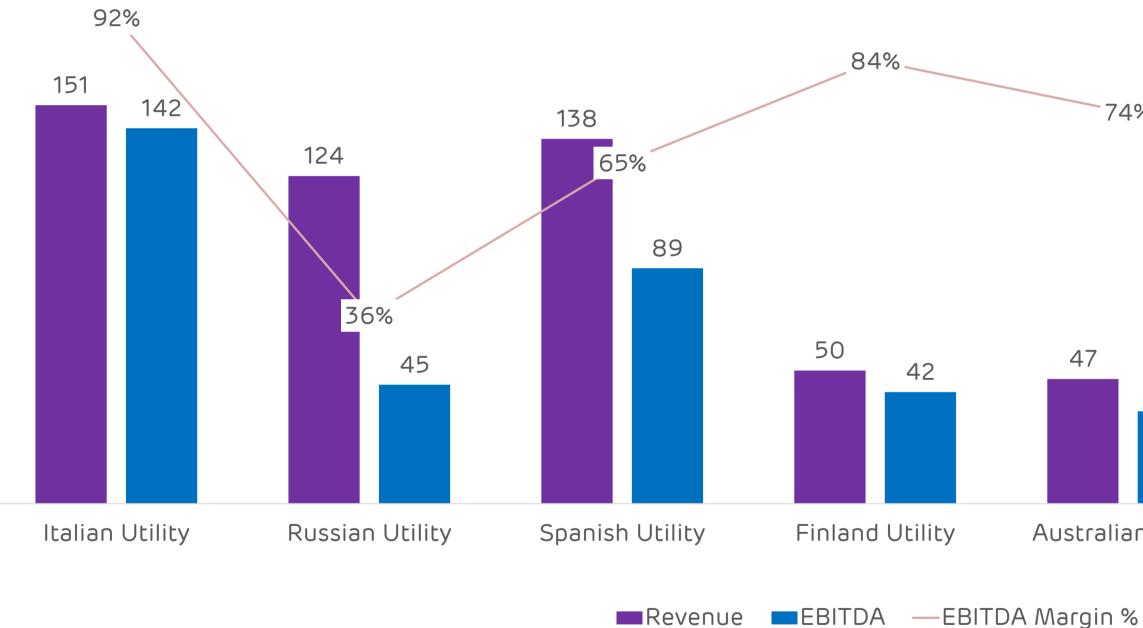




AESL's average system availability in line with global standards

AESL: Transmission – Global Peer Benchmarking (Financial Parameters)

Peer Benchmarking - Revenue and EBITDA (INR Bn) 92% 84% 138 74% -74% 132 65% 97 89 50 47 42 35 32 30 Finland Utility Australian Utility American Utility Adani



Highest EBITDA margin in transmission business across global utilities compared

Notes: 1) Benchmarking is based on internal analysis using latest annual operational and financial numbers; 2) Considered top utilities from Italy, Russia, Finland, Spain and Australia, America as global peers for the above benchmarking; Revenue and EBIDTA has been populated only for transmission business and pertains to last reported financial year; 3) Average Exchange rate of Jan-2022 to Dec-2022 has been considered for evaluation; For Russian Utility, pre-merger availability is considered due to lack of disclosure; 4) Assumed lines are double circuit for each of these entities, thus converted from "Km" to "Ckm"







AESL - Operational & Under-construction Asset Portfolio

AESL's Operational Asset Portfolio as of March 2024 (1/2)

100%	100%	75%	100%	100%	100%	100%	100% •	100%	100%	100%	100%	100%	100%	100%	100%	-
ATIL	MEGPTCL	AEML Discom	MUL Discom	ATSCL & MTSCL	WTGL, WTPL	ATBSPL	APTL	ATRL	RRWTL	CWRTL	STL	PPP 8/9/10	FBTL	Bikaner Khetri	GTL	
Mundra - Dehgam Mundra - Mohin- dergarh Tiroda - Warora	Tiroda - Aurang- abad	Adani Electricity Mumbai Ltd.	MPSEZ Utilities (Mundra SEZ Area)	Maru & Aravali lines	Western Transmis- sion (Gu- jarat) Western Transmis- sion (Ma- harash- tra)	Bikaner – Sikar	Alipurdua Trans- mission	Surat- garh- Sikar	Raipur -Rajnand- gaon - Warora	Chhat- tis-garh - WR	Sipat -Rajnand- gaon	Hadoti, Barmer & Thar Lines	Fategarh Bhadla	Bikaner – Sikar	Ghatamp ur	
						Operating A	Assets									Tota
3,834 ckms	1,217 ckms	573 ckms	237 ckms	397 ckms	3,063 ckms	343 ckms	650 ckms	278 ckms	611 ckms	434 ckms	348 ckms	413 ckms	292 ckms	481 ckms	897 ckms	➡ 14,06
6,630 MVA	6,000 MVA	3,250 MVA	710 MVA	1,360 MVA	-	-	-	-	-	630 MVA	-	585 MVA	-	-	-	1 9,16
c. 27 years	c. 30 years	c. 14 years	c. 11 years	c. 29 years	c. 30 years	c.32 years	c.35 years	c. 33 years	c. 34 years	c. 34 years	c. 34 years	c. 34 years	c. 35 years	c. 35 years	c. 35 years	c . 30
Regulated return (ROA)	Regulated return (ROA)	Regulated return (ROA)	Regulated return (ROA)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	Fixed tariff (TBCB)	
Centre / State	State	State	State	State	Centre	State	Centre	State	Centre	Centre	Centre	State	Centre	Centre	State	
INR 50.3 Bn	INR 59.0 Bn	INR 170 Bn	INR 0.4 Bn	INR 3.9 Bn	INR 16.9 Bn	INR 2.2 Bn	INR 11.4 Bn	INR 1 3 Bo	INR 12.44 Bn	INR 9.3 Bn	INR 5.4 Bn	INR 3.7 Bn	INR 5.8 Bn	INR 8.6 Bn	INR 15.5 Bn	INR 3



B Transformation capacity

C Residual concession life / License period





Notes: ATIL - Adani Energy Solutions (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Electricity Mumbai Limited (Distribution business); ATBSPL: Adani Energy Solutions Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWTL - Chhattisgarh WR Transmission Limited; ATRL - Adani Energy Solutions (Rajasthan) Limited; ATSCL - Aravali Transmission Service Company Limited; WRSS M -Western Region System Strengthening Scheme Maharashtra, WRSS G – Western Region System Strengthening Scheme Gujarat, (1) Asset base for operational assets as per project cost and Mumbai GTD (AEML) as per Regulated Asset Base



F Asset Base⁽¹⁾

AESL's Operational Asset Portfolio as of March 2024 (2/2)

A

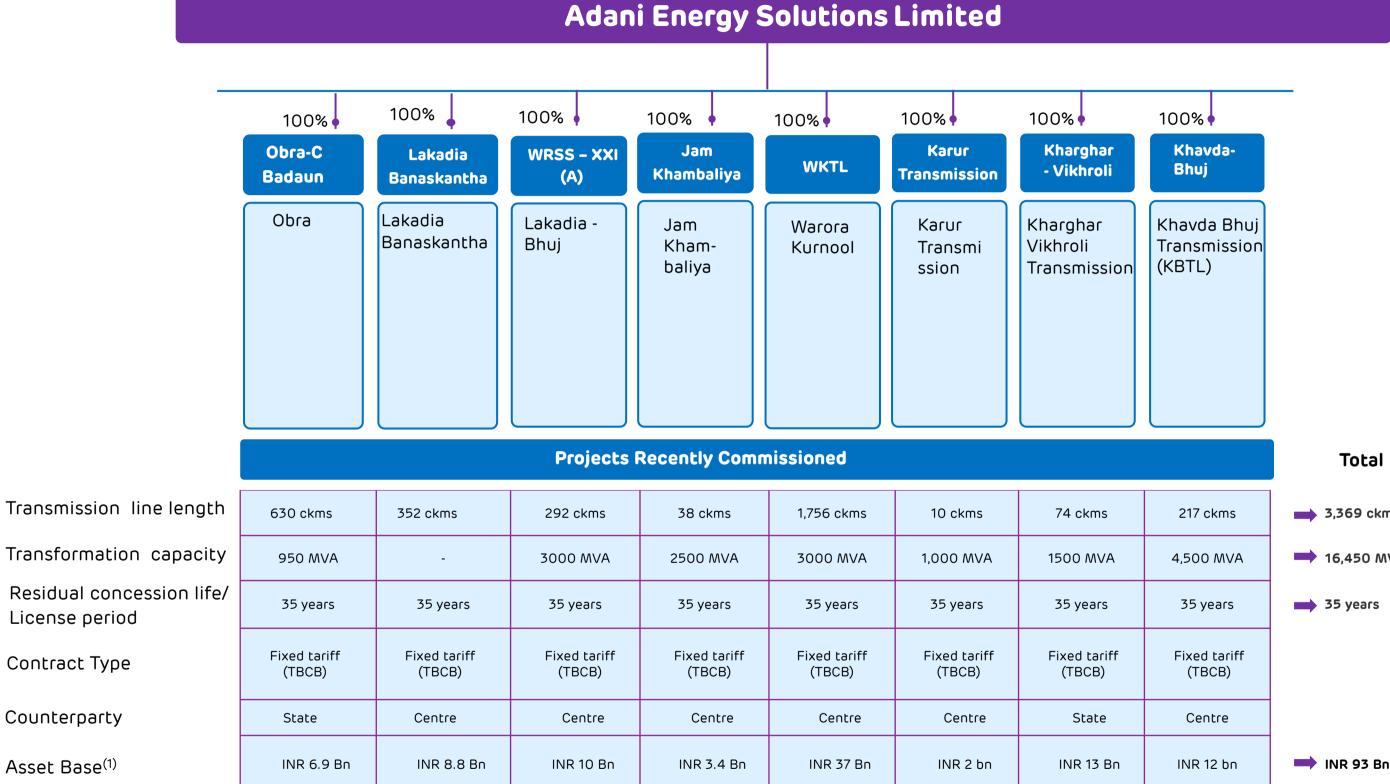
В

C

D

Ε

F



Notes: ATIL - Adani Energy Solutions (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; AEML: Adani Electricity Mumbai Limited (Distribution business); ATBSPL: Adani Energy Solutions Bikaner Sikar Private Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWTL - Chhattisgarh WR Transmission Limited; ATRL - Adani Energy Solutions (Rajasthan) Limited; ATSCL - Aravali Transmission Service Company Limited; WRSS M -Western Region System Strengthening Scheme Maharashtra, WRSS G – Western Region System Strengthening Scheme Gujarat, (1) Asset base for operational assets as per project cost and Mumbai GTD (AEML) as per Regulated Asset Base



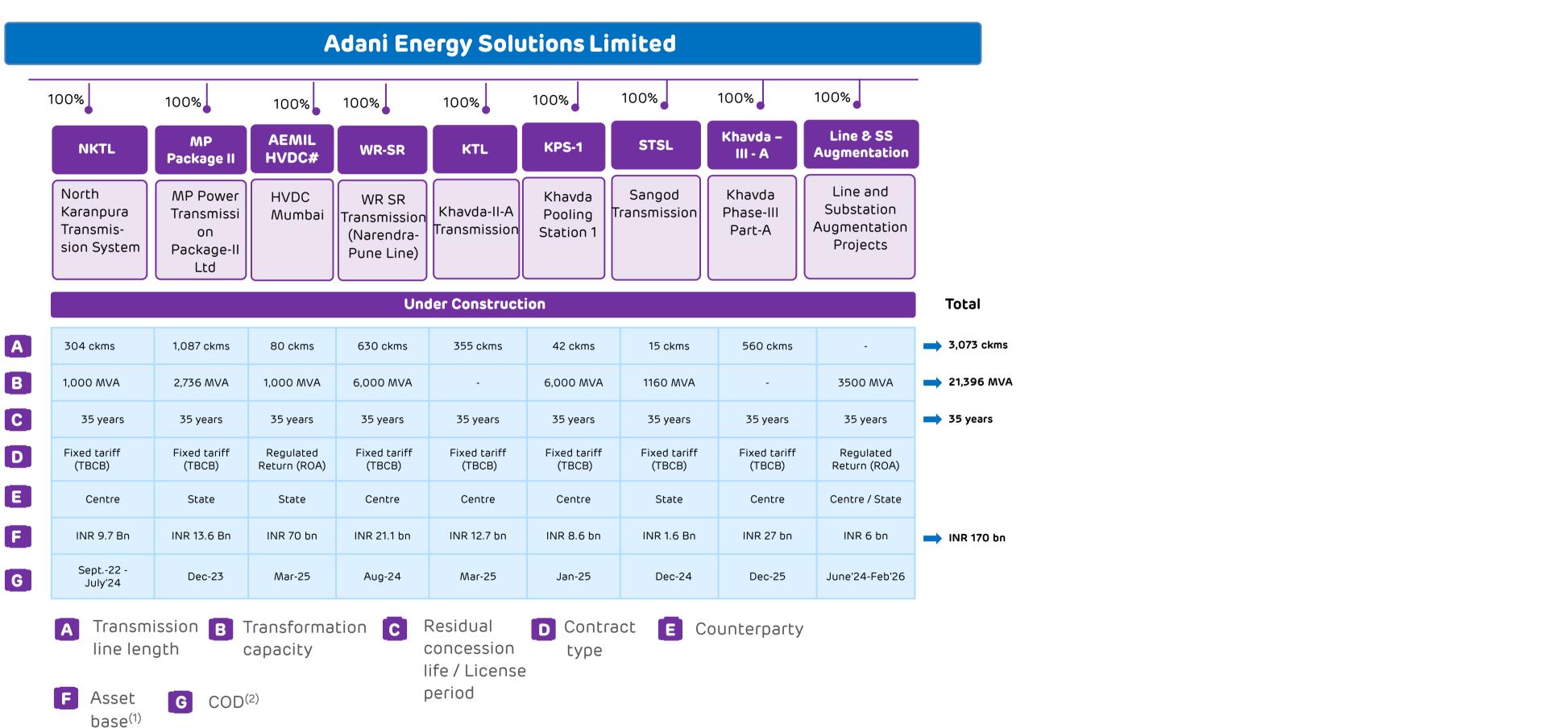
Total

3,369 ckms

➡ 16,450 MVA

35 years

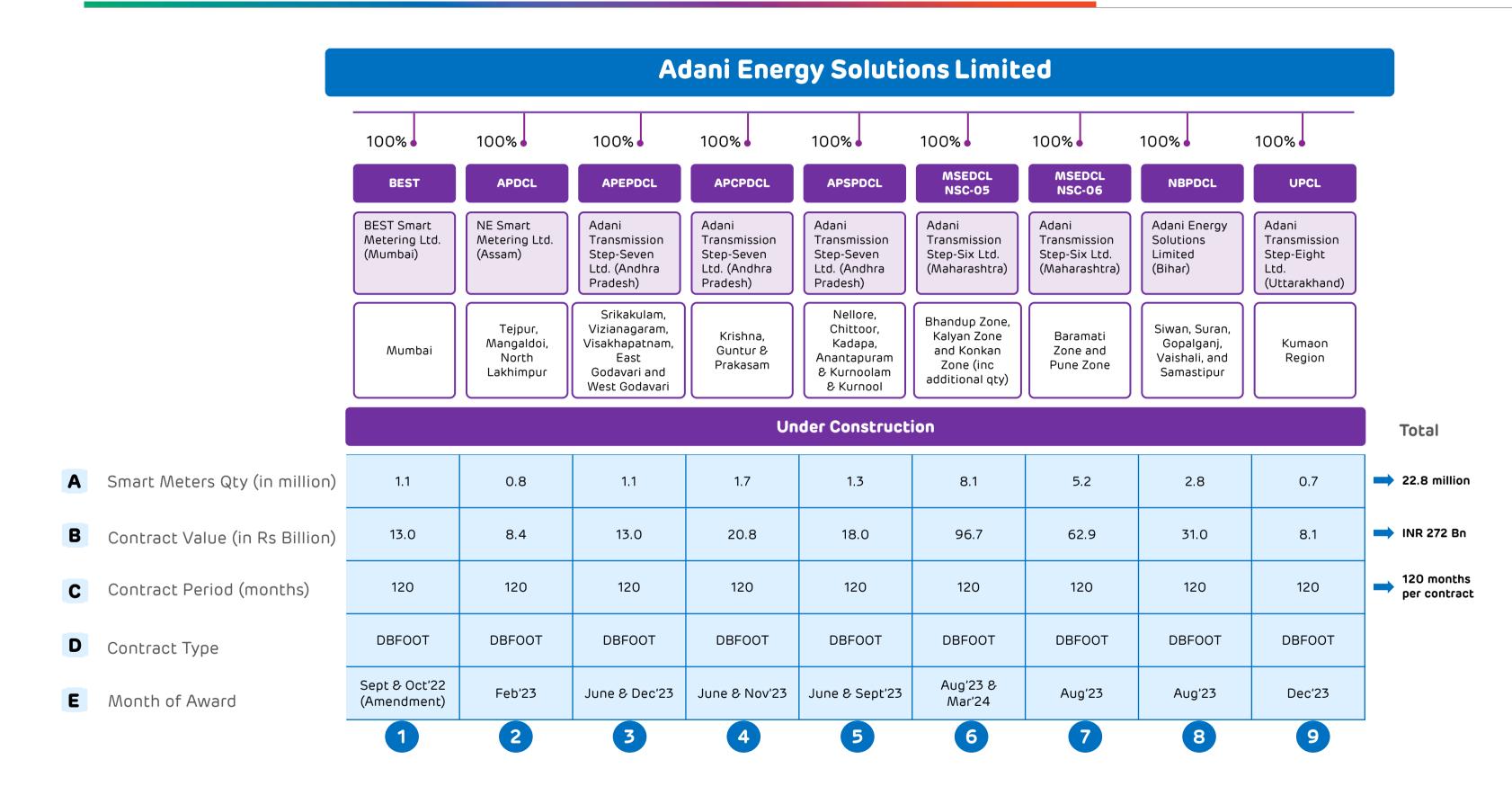
AESL's Transmission Under-construction Asset Portfolio as of March 2024



Notes: 1) Asset base for under-construction assets - as per the estimated project cost as of September 2023; (2) Provisional Commercial Operation Date (COD); NKTL - North Karanpura Transco Limited; GTL: Ghatampur Transmission Limited; OBTL: Obra Transmission Limited; LBTL: Lakadia Bhuj Transmission Limited; JKTL: Jam Khambaliya Transmission Limited; KVTL: Kharghar Vikhroli Transmission Limited; WKTL: Warora Kurnool Transmission Limited; #AEMIL - Adani Electricity Mumba Infra Limited 100% shares are currently being held by AEML. Due to CERC restrictions 51% shares are pledged in favor of AESL



AESL's Smart Metering Under-construction Portfolio as of March 2024



Notes: The Discoms are our customers and AESL is executing these contracts through 100% owned SPVs.; DBFOOT: Design-Build-Finance-Own-Operate-Transfer; BEST: Brihanmumbai Electricity Supply and Transport; APDCL: Assam Power Distribution Company Ltd; APEPDCL: Andhra Pradesh Eastern Power Distribution Co Ltd; APCPDCL: Andhra Pradesh Central Power Distribution Co Ltd; APSPDCL; Andhra Pradesh Southern Power Distribution Co Ltd; MSEDCL: Maharashtra State Electricity Distribution Company Limited; NBPDCL: North Bihar Power Distribution Company Limited; UPCL: Uttarakhand Power Corporation Limited



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