

HO/MBD/2017
11.08.2017

| Scrip Code: ORIENTBANK | Scrip Code: 500315 |
| :--- | :--- |
| The Executive Director, | General Manager, |
| National Stock Exchange of India Ltd., | Dept. of Corporate Services, |
| Exchange Plaza, 5 ${ }^{\text {th }}$ Floor, Bandra Kurla | Bombay Stock Exchange Limited, |
| Complex, Sandra (E),Mumbai-400051 | Phiroze Jeejeebhoy Towers, Mumbai-400001 |

Dear Sir,
Reg. Presentation on the Financial Results of the Bank for the quarter ended 30.06.2017

Further to our letter of date, please find enclosed a copy of the Presentation on the Financial Results of the Bank for the quarter ended 30.06.2017. The same can also be viewed on the website of the Bank i.e. www.obcindia.co.in.

The above is for your information and record.

Yours faithfully,


Company Secretary
Encl.: as above.


Aim higher and grow faster with our attractive MSME schemes!
Financial Results Q1 (2017-18)
(भारत सरकार का उपक्रम)
ओ.बी.सी.

Oriental Bank of Commerce
(A Government of India Undertaking) Where every individual is committed

## SHAREHOLDING PATTERN


$\square$ Govt.of India
$\square$ FPIs/NRIs

- Mutual Funds/ UTI \& Trusts
$\square$ Banks/Fls/Insurance. cos. ㅁOthers


## DELIVERY CHANNELS

As on 30.06.2017

$\square$ Metro $\square$ Urban $\square$ Semi-Urban $\square$ Rural

| Category of <br> Branch | Nune 2017 <br> branches |  | No. of <br> ATMs | No. of <br> branches |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Metro | 592 | 740 | 501 | 640 |
| Urban | 607 | 688 | 600 | 692 |
| Semi-Urban | 619 | 634 | 643 | 657 |
| Rural | 558 | 545 | 607 | 596 |
| TOTAL | 2376 | 2607 | 2351 | 2585 |

Note: Reduction in Rural \& Semi-Urban Branches is due to re-classification of Branches as per Census 2011.

## HIGHLIGHTS Q1-YoY(2017-18)




## RESULTS AT A GLANCE

₹ in crore

| PARAMETER | June 17 <br> Q1 | June 16 <br> Q1 | March 17 Q4 | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Y-o-Y | Q1<>Q4 |
| Total Business | 378364 | 354809 | 385777 | 6.64\% | -1.92\% |
| Total Deposits | 213787 | 204508 | 219339 | 4.54\% | -2.53\% |
| Total Advances | 164577 | 150301 | 166438 | 9.50\% | -1.12\% |
| Retail Term Deposits (Below ₹1 crore) | 93875 | 87706 | 91767 | 7.03\% | 2.30\% |
| Total Assets | 242384 | 233690 | 253065 | 3.72\% | -4.22\% |

## RESULTS AT A GLANCE

₹ in crore

| PARAMETER | June 17 <br> Q1 | June 16 <br> Q1 | March 17 <br> Q4 | Variation |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Gross NPA | $14.83 \%$ | $11.45 \%$ | $13.73 \%$ | 338 bps | 110 bps |
| Net NPA | $9.56 \%$ | $8.11 \%$ | $8.96 \%$ | 145 bps | 60 bps |
| Provision <br> Coverage Ratio | $54.68 \%$ | $49.33 \%$ | $53.61 \%$ | 535 bps | 107 bps |
| Operating Profit | 1008.28 | 917.09 | 1017.13 | $9.94 \%$ | $-0.87 \%$ |
| Net Interest <br> Income | 1146.36 | 1204.59 | 1307.27 | $-4.83 \%$ | $-12.31 \%$ |
| NIM | $2.19 \%$ | $2.36 \%$ | $2.54 \%$ | -17 bps | -35 bps |
| Cost of Deposit | $5.83 \%$ | $6.71 \%$ | $5.91 \%$ | -88 bps | -8 bps |
| Yield on Advance | $9.35 \%$ | $10.61 \%$ | $10.04 \%$ | -126 bps | -69 bps |

CASA \& RETAIL TERM DEPOSITS


| Parameters | June 2017 | June 2016 | March 2017 | Y-o-Y Growth |
| :--- | :---: | :---: | :---: | :---: |
| Current | 14877 | 12704 | 17967 | $17.10 \%$ |
| Saving | 48103 | 40282 | 48923 | $19.42 \%$ |
| CASA | 62980 | 52986 | 66890 | $18.86 \%$ |
| Average CASA for the quarter | 61119 | 49611 | 63111 | $23.20 \%$ |
| CASA \% to Total Deposit | $29.46 \%$ | $25.91 \%$ | $30.50 \%$ | 355 bps |
| Retail Term Deposit (below ₹ 1 Cr. .) | 93875 | 87706 | 91767 | $7.03 \%$ |

## TOTAL INCOME

(₹ in Crore)

| S. |  | June 17 | June 16 | March 17 | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Parameters | Q1 | Q1 | Q4 | Y-o-Y | Q1<>Q4 |
| 1 | INTEREST ON ADVANCES/BILLS | 3113.33 | 3383.07 | 3038.30 | -7.97\% | 2.47\% |
| 2 | INTEREST ON INVESTMENTS | 1175.34 | 1293.67 | 1275.72 | -9.15\% | -7.87\% |
| 3 | OTHER INTEREST INCOME | 149.05 | 107.41 | 188.84 | 38.77\% | -21.07\% |
| 4 | TOTAL INTEREST INCOME $(1+2+3)$ | 4437.72 | 4784.15 | 4502.86 | -7.24\% | -1.45\% |
| 5 | COMM. EXCHG. \& BROKERAGE | 267.01 | 246.38 | 280.68 | 8.37\% | -4.87\% |
| 6 | TRADING PROFIT FROM TREASURY | 387.39 | 162.63 | 208.08 | 138.20\% | 86.17\% |
| 7 | OTHER INCOME | 112.33 | 204.76 | 102.22 | -45.14\% | 9.89\% |
| 8 | NON INTEREST INCOME (5+6+7) | 766.73 | 613.77 | 590.98 | 24.92\% | 29.74\% |
| 9 | TOTAL INCOME | 5204.45 | 5397.92 | 5093.84 | -3.58\% | 2.17\% |

## NON-INTEREST INCOME

|  |  |  |  | March 17 | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Parameters | Q1 | Q1 | Q4 | Y-o-Y | Q1<>Q4 |
| 1 | Credit Related Income | 156.85 | 152.55 | 165.58 | 2.82\% | -5.27\% |
| 2 | Other Commission, Exchange \& Brokerage | 110.16 | 93.83 | 115.10 | 17.40\% | -4.29\% |
| 3 | Treasury | 387.39 | 162.63 | 208.08 | 138.20\% | 86.17\% |
| 4 | Profit on Exchange Transactions | 30.76 | 24.37 | 19.92 | 26.22\% | 54.42\% |
| 5 | Bad Debts W/off earlier recovered | 43.83 | 146.49 | 81.49 | -70.08\% | -46.21\% |
| 6 | Others | 37.74 | 33.90 | 0.81 | 11.33\% | - |
| 7 | Total Non Interest Income | 766.73 | 613.77 | 590.98 | 24.92\% | 29.74\% |



## TOTAL EXPENDITURE

(₹ in Crore)

| s. <br> No | PARAMETERS | June 17 Q1 | $\begin{gathered} \text { June } 16 \\ \text { Q1 } \end{gathered}$ | $\begin{aligned} & \text { March } 17 \\ & \text { Q4 } \end{aligned}$ | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Y-o-Y | Q1<>Q4 |
| 1 | INTT PAID ON DEPOSITS | 3108.10 | 3424.80 | 2999.27 | -9.25\% | 3.63\% |
| 2 | INTT PAID ON BONDS | 173.69 | 141.78 | 181.06 | 22.51\% | -4.07\% |
| 3 | OTHERS | 9.57 | 12.98 | 15.26 | -26.27\% | -37.29\% |
| 4 | TOTAL INTEREST PAID $(1+2+3)$ | 3291.36 | 3579.56 | 3195.59 | -8.05\% | 3.00\% |
| 5 | ESTABLISHMENT EXPENSES | 503.66 | 538.31 | 423.43 | -6.44\% | 18.95\% |
| 6 | OTHER OPERATING EXPENSES | 401.15 | 362.96 | 457.69 | 10.52\% | -12.35\% |
| 7 | TOTAL OPERATING EXPENSES (5+6) | 904.81 | 901.27 | 881.12 | 0.39\% | 2.69\% |
| 8 | TOTAL EXPENSES (4+7) | 4196.17 | 4480.83 | 4076.71 | -6.35\% | 2.93\% |

## OPERATING PROFIT

(₹ in Crore)

|  |  |  |  |  | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S. NO. | PARAMETERS | June 17 Q1 | June 16 Q1 | March 17 Q4 | Y-0-Y | Q1<>Q4 |
| 1 | INTEREST INCOME | 4437.72 | 4784.15 | 4502.86 | -7.24\% | -1.45\% |
| 2 | INTEREST EXPENSES | 3291.36 | 3579.56 | 3195.59 | -8.05\% | 3.00\% |
| 3 | NII (Spread) (1-2) | 1146.36 | 1204.59 | 1307.27 | -4.83\% | -12.31\% |
| 4 | NON INTEREST INCOME | 766.73 | 613.77 | 590.98 | 24.92\% | 29.74\% |
| 5 | OPERATING EXPENSES | 904.81 | 901.27 | 881.12 | 0.39\% | 2.69\% |
| 6 | OPERATING PROFIT | 1008.28 | 917.09 | 1017.13 | 9.94\% | -0.87\% |

## PROFITABILITY

(₹ in Crore)

| S.NO. | PARAMETERS | June 17 Q1 | June 16 <br> Q1 | $\begin{gathered} \text { March } 17 \\ \text { Q4 } \end{gathered}$ | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Y-o-Y | Q1<>Q4 |
| 1 | OPERATING PROFIT | 1008.28 | 917.09 | 1017.13 | 9.94\% | -0.87\% |
| 2 | PROVISIONS | 1494.48 | 816.40 | 2235.14 | 83.06\% | -33.14\% |
| 2 a | Prov. for Depreciation on Investment | 33.45 | 4.74 | 54.91 | - | -39.08\% |
| 2 b | Prov. for taxes | 25.00 | 66.00 | -606.15 | -62.12\% | 104.12\% |
| 2 c | Prov. for NPA | 1591.48 | 1147.49 | 3050.6 | 38.69\% | -47.83\% |
| 2 d | Prov. for Standard Assets | -19.00 | 27.66 | 59.00 | - | -132.20\% |
| 2 e | Prov. for Unhedged Forex Exposure | -0.69 | -5.39 | 0.01 | 87.20\% | - |
| 2 f | Other Provisions | -135.76 | -424.1 | -323.23 | 67.99\% | 58.00\% |
| 3 | Net Profit/Loss (1-2) | -486.20 | 100.69 | -1218.01 | - | 60.08\% |

## COST \& YIELD RATIOS

| S. <br> No | PARAMETERS | $\begin{gathered} \text { June } 17 \\ \text { Q1 } \end{gathered}$ | June 16 <br> Q1 | $\begin{gathered} \text { March } 17 \\ \text { Q4 } \end{gathered}$ | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Y-o-Y | Q1<>Q4 |
| 1 | Cost of Deposit | 5.83\% | 6.71\% | 5.91\% | -88 bps | -8 bps |
| 2 | Cost of Funds | 5.20\% | 6.01\% | 5.16\% | -81 bps | 4 bps |
| 3 | Yield on Advances | 9.35\% | 10.61\% | 10.04\% | -126 bps | -69 bps |
| 4 | Yield on Investment (without Profit) | 7.09\% | 7.49\% | 7.05\% | -40 bps | 4 bps |
| 5 | Yield on Investment (with Profit) | 9.43\% | 8.43\% | 8.20\% | 100 bps | 123 bps |
| 6 | Yield on Funds | 7.01\% | 8.04\% | 7.27\% | -103 bps | -26 bps |
| 7 | Net Interest Margin (NIM) | 2.19\% | 2.36\% | 2.54\% | -17 bps | -35 bps |

## OTHER RATIOS

| S. | PARAMETERS | $\begin{gathered} \text { June } 17 \\ \text { Q1 } \end{gathered}$ | $\begin{gathered} \text { June } 16 \\ \text { Q1 } \end{gathered}$ | $\begin{gathered} \text { March } 17 \\ \text { Q4 } \end{gathered}$ | Variation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NO. |  |  |  |  | Y-0-Y | Q1<>Q4 |
| 1 | Business per Employee ( $₹$ in Crore) | 16.76 | 16.26 | 17.90 | 3.10\% | -6.37\% |
| 2 | Business per Branch (₹ in Crore) | 159.24 | 150.92 | 162.36 | 5.52\% | -1.92\% |
| 3 | Book Value per share [₹ ] | 351.85 | 399.63 | 365.70 | -11.96\% | -3.79\% |
| 4 | Cost to Income Ratio | 47.30\% | 49.56\% | 46.42\% | -226 bps | 88 bps |
| 5 | Return on Equity | -15.70\% | 2.96\% | -36.73\% | - | - |
| 6 | Return on Assets | -0.77\% | 0.17\% | -1.97\% | -94 bps | 120 bps |

## CAPITAL ADEQUACY

(₹ in Crore)

| S. <br> No | PARTICULARS | June 2017 <br> (BASEL III) | June 2016 <br> (BASEL III) | March 2017 <br> (BASEL III) |
| :--- | :--- | ---: | ---: | ---: |
|  | CAPITAL FUND:- | 12816 | 14397 | 13310 |
| 1 | CET - I | 15098 | 15352 | 15575 |
| 2 | Tier I | 4808 | 5440 | 4834 |
| 3 | Tier II | 19906 | 20792 | 20409 |
| 4 | Total (Tier I + Tier II) | 177002 | 167662 | 175357 |
| 5 | Risk-weighted Assets | $11.25 \%$ | $12.40 \%$ | $11.64 \%$ |
| 6 | Capital Adequacy ratio (\%) | $7.24 \%$ | $8.59 \%$ | $7.59 \%$ |
| 7 | CET - I (\%) | $8.53 \%$ | $9.16 \%$ | $8.88 \%$ |
| 8 | Tier I (\%) | $2.72 \%$ | $3.24 \%$ | $2.76 \%$ |
| 9 | Tier II (\%) |  |  |  |

## PRIORITY SECTOR ADVANCES ( ${ }^{\text {in }}$ Crore )



## FINANCIAL INCLUSION

## PRADHAN MANTRI JAN-DHAN YOJANA

| 1 | Number of Accounts opened | 40.41Lakh |
| :--- | :--- | ---: |
| 2 | Number of RuPay cards issued | 37.11Lakh |
| 3 | Deposits in Accounts | 4116.60Cr. |

PMSBY \& PMJJBY SCHEMES

| Scheme | No. of Enrolments |  | Total |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Pradhan Mantri Suraksha Bima Yojana (PMSBY) | 22.22Lakh | 10.44Lakh | 32.66Lakh |
| Pradhan Mantri Jeevan Jyoti Bima Yojana <br> (PMJJBY) | 4.29 Lakh | 1.99Lakh | 6.28Lakh |
| TOTAL | 26.51Lakh | 12.43Lakh | 38.94lakh |

## COMPOSITION OF ADVANCES

(₹ in Crore)

| S.No. Sector | June 17 | June 16 | March 17 | Y-O-Y <br> Growth |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| 1 | Retail | 27098 | 18328 | 25535 | $47.85 \%$ |
|  | \%age to Total Advance | $16.47 \%$ | $12.19 \%$ | $15.34 \%$ |  |
| 2 | Agriculture (excluding RIDF) | 23574 | 20557 | 24142 | $14.68 \%$ |
|  | \%age to Total Advance | $14.32 \%$ | $13.68 \%$ | $14.50 \%$ |  |
| 3 | MSME (PS +NPS) | 32023 | 28957 | 30585 | $10.59 \%$ |
|  | \%age to Total Advance | $19.46 \%$ | $19.27 \%$ | $18.38 \%$ |  |
|  | Total RAM | 82695 | 67842 | 80262 | $21.89 \%$ |
|  | \%age to Total Advance | $50.25 \%$ | $45.14 \%$ | $48.22 \%$ |  |
| 4 | Credit (Other than RAM) | 81882 | 82459 | 86176 | $-0.70 \%$ |
|  | \%age to Total Advance | $49.75 \%$ | $54.86 \%$ | $51.78 \%$ |  |
|  | Total | 164577 | 150301 | 166438 | $9.50 \%$ |

## ADVANCES - INDUSTRY/SECTOR-WISE BREAK-UP

| Industry Segment | Amt. FB O/s <br> Jun-17 <br> ₹ in Crore) | \%age to <br> total <br> Industry | \%age to <br> total Credit |
| :--- | ---: | ---: | ---: |
| Iron \& Steel | 10611.84 | $21.92 \%$ | $6.45 \%$ |
| Textile | 7645.00 | $15.79 \%$ | $4.65 \%$ |
| Food Processing | 6365.32 | $13.15 \%$ | $3.87 \%$ |
| (Out of which Sugar) | $(1067.08)$ | $2.20 \%$ | $0.65 \%$ |
| All Engg. | 3216.69 | $6.64 \%$ | $1.95 \%$ |
| Vehicles, Vehicle Parts \& Transport Equipments | 1536.54 | $3.17 \%$ | $0.93 \%$ |
| Constructions | 2655.93 | $5.49 \%$ | $1.61 \%$ |
| Other Metal \& Metal Products | 678.07 | $1.40 \%$ | $0.41 \%$ |
| Chemical, Dyes, Paints etc. | 1775.03 | $3.67 \%$ | $1.08 \%$ |
| (Out of which Pharmaceuticals) | $1617.61)$ | $1.28 \%$ | $0.38 \%$ |
| Paper \& Paper Product | 1244.00 | $2.57 \%$ | $0.76 \%$ |
| Other Industries | 12693.23 | $26.21 \%$ | $7.71 \%$ |
| Total Industry | 48421.65 | $100.00 \%$ | $29.42 \%$ |
| NBFC | 15105.00 | --- | $9.18 \%$ |
| Commercial Real Estate | 8896.62 | -- | $5.41 \%$ |
| Food Credit | 899.00 | -- | $0.55 \%$ |
| Others | 91254.61 | -- | $55.45 \%$ |
| Gross Advances | 164576.88 | -- | $100.00 \%$ |

## INVESTMENT PORTFOLIO BREAK UP

( $₹$ in Crore)

| CATEGORY | As on June 2017 |  |  |  | As on June 2016 |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | HTM | AFS | HFT | Total | HTM | AFS | HFT | Total |
| SLR | 23772.00 | 24226.88 | 5.11 | 48003.99 | 36271.28 | 16490.80 | 0.00 | 52762.08 |
| NSLR | 328.17 | 9212.45 | 50.94 | 9591.56 | 4687.48 | 5786.03 | 494.73 | 10968.24 |
| TOTAL | 24100.17 | 33439.33 | 56.05 | 57595.55 | 40958.76 | 22276.83 | 494.73 | 63730.32 |
| \% to Total <br> Portfolio | $41.84 \%$ | $58.06 \%$ | $0.10 \%$ | $100.00 \%$ | $64.27 \%$ | $34.95 \%$ | $0.78 \%$ | $100.00 \%$ |

As per RBI Guidelines vide circular no. FMRD.DIRD. 10 /14.03.002/2015-16 dated 19 May 2016, previous year figures have been regrouped to exclude securities obtained under Reverse Repo to the extent of $₹ 1300.00$ crore

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## MOVEMENT OF STANDARD RESTRUCTURED ACCOUNTS

| S.No | Particulars | (₹ in Crore) |
| :---: | :--- | ---: |
| 1 | Opening balance as on 01.04.2017 | 6037.01 |
| 2 | Fresh Restructuring during the quarter | 55.24 |
| 3 | Slippage from Standard Restructured to NPA category | (120.42) |
| 4 | Up-gradation to Standard Restructured Category from <br> NPA | 151.86 |
| 5 | Up-gradation from Standard Restructured to <br> Standard category due to satisfactory conduct of the <br> account | $\mathbf{( 1 2 2 . 6 2 )}$ |
| 6 | Change in Outstanding | $\mathbf{( 1 6 8 . 1 7 )}$ |
| 7 | Closure | $\mathbf{( 1 0 . 1 7 )}$ |
| 8 | Closing balance as on 30.06.2017 | 5822.73 |

## STANDARD RESTRUCTURED ACCOUNTS ACTIVITY WISE

(₹ in Crore)

| S.No | Particulars | O/s as on June 2017 | \% of total |
| :---: | :--- | :---: | :---: |
| 1 | Infrastructure | 2782.36 | $47.78 \%$ |
| 2 | Textiles | 72.83 | $1.25 \%$ |
| 3 | Iron \& steel | 401.97 | $6.90 \%$ |
| 4 | Agriculture | 1120.99 | $19.25 \%$ |
| 5 | Sugar | 493.00 | $7.17 \%$ |
| 6 | Others | 951.58 | $17.64 \%$ |
|  | Total | 5822.73 | $100.00 \%$ |


| Break up of Infrastructure | Amount |
| :--- | ---: |
| Roads ,Highways \& Ports | 1696.79 |
| Power Generation | 913.18 |
| State Discoms | 115.98 |
| Telecom | 56.41 |
| Total | 2782.36 |

## NPA

( $₹$ in Crore)

| S. <br> NO. | PARAMETERS | June 17 | June 16 | March 17 |
| ---: | :--- | ---: | ---: | ---: |
| 1 | Gross NPA | 24409.49 | 17208.91 | 22859.27 |
| 2 | Gross NPA as \% of Gross Advances | $14.83 \%$ | $11.45 \%$ | $13.73 \%$ |
| 3 | Net NPA | 14808.92 | 11734.30 | 14117.83 |
| 4 | Net NPA as a \% of Net Advances | $9.56 \%$ | $8.11 \%$ | $8.96 \%$ |
| 5 | Provision Coverage Ratio | $54.68 \%$ | $49.33 \%$ | $53.61 \%$ |

## NPA MOVEMENT (Q1)

| S.No | PARTICULAR | June 17 <br> Q1 | June 16 <br> Q1 | March 17 <br> Q4 |
| :---: | :--- | ---: | ---: | ---: |
| 1 | Opening Gross NPAs | 22859.27 | 14701.78 | 20492.18 |
| 2 | Recovery in Ledger Balance | 361.08 | 258.77 | 429.83 |
| 3 | Up gradation | 251.65 | 265.33 | 14.56 |
| 4 | Write Off | 756.39 | 432.58 | 1101.41 |
| 5 | Total Reduction (2+3+4) | 1369.12 | 956.68 | 1545.80 |
| 6 | Fresh Addition | 2919.34 | 3463.81 | 3912.89 |
| 7 | Closing Gross NPAs | 24409.49 | 17208.91 | 22859.27 |
| 8 | Provision | 9600.57 | 5474.61 | 8741.44 |
| 9 | Closing Net NPAs | 14808.92 | 11734.30 | 14117.83 |
| $10-\mathrm{a}$ | Cash Recovery in Bad Debt Written-off | 43.83 | 146.50 | 81.49 |
| $10-\mathrm{b}$ | Cash Recovery in Recorded Interest | 34.32 | 21.09 | 9.04 |
| 10 | Total Cash Recovery in Revenue i.e.(10a+10b) | 78.15 | 167.59 | 90.53 |
| 11 | Total Recovery including upgradation (2+3+10) | 690.88 | 691.69 | 534.92 |

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## COMPOSITION OF NPA

(₹ in Crore)

| Sector/ Industries | $\begin{array}{\|c\|} \hline 0 / s \\ \text { June } 17 \end{array}$ | $\begin{array}{\|c} \hline \text { NPA } \\ \text { June } 17 \end{array}$ | \% of NPA to $0 / \mathrm{s}$ in the Sector June 17 | \% of NPA to Gross NPA June 17 | $\begin{array}{\|c\|} \hline 0 / s \\ \text { June } 16 \\ \hline \end{array}$ | $\begin{array}{\|c} \hline \text { NPA } \\ \text { June } 16 \end{array}$ | \% of NPA to $0 / \mathrm{s}$ in the Sector June 16 | \% of NPA to Gross NPA June 16 | O/s <br> March 17 | $\begin{array}{\|c\|} \hline \text { NPA } \\ \text { March 17 } \end{array}$ | \% of NPA to $0 / \mathrm{s}$ in the Sector March 17 | \% of NPA to Gross NPA March 17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail | 27098 | 556 | 2.05\% | 2.28\% | 18328 | 319 | 1.74\% | 1.85\% | 25535 | 426 | 1.67\% | 1.86\% |
| Agriculture (Excl.RIDF) | 23574 | 2280 | 9.67\% | 9.34\% | 20557 | 1288 | 6.27\% | 7.48\% | 24142 | 1616 | 6.69\% | 7.07\% |
| MSME | 32023 | 3625 | 11.32\% | 14.85\% | 28957 | 2631 | 9.09\% | 15.29\% | 30585 | 3098 | 10.13\% | 13.56\% |
| Total RAM | 82695 | 6461 | 7.81\% | 26.47\% | 67842 | 4238 | 6.25\% | 24.63\% | 80262 | 5140 | 6.40\% | 22.49\% |
| Credit other than RAM | 81882 | 17948 | 21.92\% | 73.53\% | 82459 | 12970 | 15.73\% | 75.37\% | 86176 | 17719 | 20.56\% | 77.51\% |
| Total <br> Advances | 164577 | 24409 | 14.83\% | 100\% | 150301 | 17208 | 11.45\% | 100.00\% | 166438 | 22859 | 13.73\% | 100\% |

## OTHER SECTORAL NPA

(₹ in Crore)

| Sector/ Industries | $\begin{gathered} \text { O/s } \\ \text { June } \\ 17 \end{gathered}$ |  | \% of NPA to $O / s$ in the Sector June 17 | $\begin{gathered} \% \text { of NPA } \\ \text { to } \\ \text { Gross NPA } \\ \text { June } 17 \end{gathered}$ | $0 / s$ <br> June 16 |  | \% of NPA to $O / s$ in the Sector June 16 | \% of NPA to <br> Gross NPA <br> June 16 | O/s <br> March 17 | NPA <br> March 17 | \% of NPA to $0 / s$ in the Sector March 17 | \% of NPA to <br> Gross NPA <br> March 17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Infrastructure | 17076 | 2534 | 14.84\% | 10.38\% | 19799 | 1131 | 5.71\% | 6.57\% | 18525 | 2197 | 11.86\% | 9.61\% |
| Textile | 7645 | 1812 | 23.70\% | 7.42\% | 7270 | 1860 | 25.58\% | 10.81\% | 7706 | 1820 | 23.62\% | 7.96\% |
| Iron \& Steel | 10612 | 7407 | 69.80\% | 30.35\% | 10762 | 6101 | 56.69\% | 35.45\% | 11238 | 7643 | 68.01\% | 33.44\% |
| Food Proc. | 6365 | 868 | 13.64\% | 3.56\% | 5886 | 530 | 9.00\% | 3.08\% | 6239 | 659 | 10.56\% | 2.88\% |
| NBFC | 15105 | 16 | 0.11\% | 0.07\% | 15724 | 25 | 0.16\% | 0.15\% | 15214 | 19 | 0.12\% | 0.08\% |

## HUMAN RESOURCES



DIGITAL Vs. BRANCH CHANNELS TRANSACTIONS \%AGE
■DB \% - Branch \%


Financial Year

* DB Channel - Digital Banking Channel


## ALTERNATE DELIVERY CHANNELS



I Banking Cust.(Lacs)


ATM Card base (Lacs)


Mobile Banking (Lacs)


## NEW DIGITAL BANKING INITIATIVES (Q1 FY2017-18)

## BNA as Cash Recycler

- Bunch Note Acceptors deployed by the Bank have
 been converted into Cash Recyclers to dispense cash as well as accept deposit with the following features:
- The cash deposited by the customers is recycled and dispensed to customers.
- Customers can deposit cash in SB/CA/CC/OD accounts only. Instant credit is given in customer account.
- Customers can deposit maximum amount of ₹4.00 Lakh in a single transaction, if PAN is updated in customer's account.
- 436 BNAs has been installed by Q1 2017-18.


## NEW IT BANKING INITIATIVES (Q1 FY2017-18)



