



Date: August 02, 2023

National Stock Exchange of India Ltd., Plot No.C/1 'G' Block Bandra – Kurla Complex Bandra East, Mumbai 400 051 Scrip Code: AMBUJACEM Bombay Stock Exchange Limited PhirozJeejeebhoy Towers, Dalal Street, Mumbai – 400 023 Scrip Code: 500425

Luxembourg Stock Exchange,

S A. 35A, Boulevard Joseph II, L-1840 Luxembourg, "Luxembourg Stock Ex-Group ID " <ost@bourse.lu

Dear Sirs,

## <u>Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure</u> Requirements) Regulations 2015

In continuation of our letter dated 28<sup>th</sup> July, 2023 regarding Analyst/Institutional call scheduled on 2<sup>nd</sup> August 2023, we are enclosing herewith Presentation titled 'Operational & Financial Highlights' of the Company for the quarter ended on June 30, 2023.

This is for your information and dissemination on your website.

Thanking you,

Yours faithfully,

For Ambuja Cements Limited

VinodBahety Chief Financial Officer Encl: as above

Ambuja Cements Ltd Registered office: Adani Corporate House Shantigram, S.G. Highway Khodiyar, Ahmedabad – 382 421 Gujarat, India

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## Operational & Financial Highlights

For the Quarter Ended June 30, 2023



## **Content**

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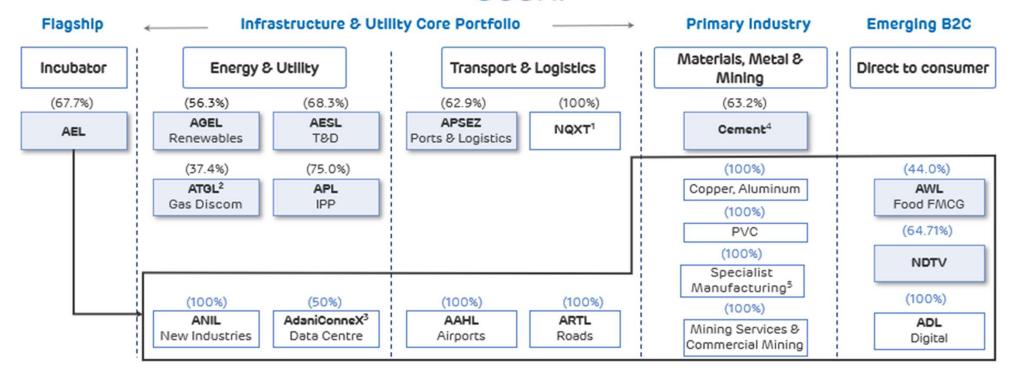
# Adani Group Profile

01

### Adani: A World Class Infrastructure & Utility Portfolio







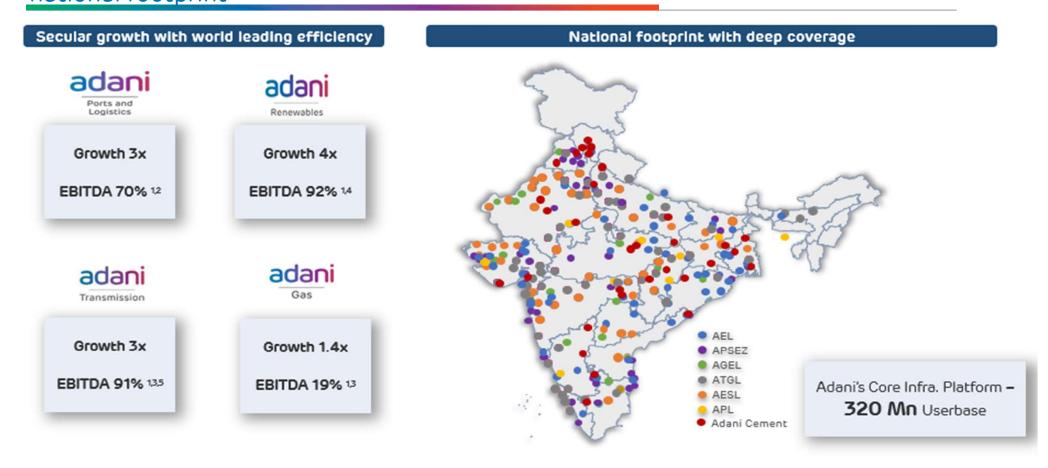
(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

#### A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adami Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adami Enterprises Limited; APSEZ: Adami Ports and Special Economic Zone Limited; AESL: Adami Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adami Power Limited; AGEL: Adami Green Energy Limited; AAHL: Adami Airport Holdings Limited; ARTL: Adami Roads Transport Limited; ANIL: Adami New Industries Limited; AWL: Adami Wilmar Limited; ADL: Adami Digital Limited; IPP: Independent Power Producer | 4. Cement business includes 63.19% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adami directly owns 6.64% stake in ACC Limited | 5. Includes the manufacturing of Defense and Aerospace Equipment

# **Adani Portfolio**: Decades long track record of industry best growth with national footprint





Note: 1. Data for FY23; 2. Margin for indian ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs - Other Income; 4. EBITDA Margin represents EBITDA earned from power supply

5. Operating EBITDA margin of transmission business only, does not include distribution business, PBT- Profit before tax, ATGL-Adami Total Gas Limited, AEL: Adami Enterprises Limited, APSE2: Adami Ports and Special Economic Zone Limited, AESL: Adami Energy Solutions Limited, APL: Adami Power Limited, AGEL: Adami Green Energy Limited

## Adani Portfolio: Repeatable, robust & proven transformative model of

investment



Phase Development Operations **Post Operations** Center of Excellence Project Management & Assurance Group AIMSL\* Policy -Strategy - Risk Origination Site Development Construction Operation Capital Momt Activity Analysis & market · Site acquisition Engineering & design Life cycle O&M planning Redesigning capital structure intelligence of assets Sourcing & quality levels · Asset Management plan Concessions & regulatory Viability analysis Operational phase funding agreements · Equity & debt funding at consistent with asset life Strategic value Investment case development project Energy Network Operation 2,140 MW Hybrid India's Largest Longest Private HVDC **Duration** Risk Matching Center (ENOC) cluster operationalized Performance Commercial Port Line in Asia Forex Currency Risk Management in Rajasthan in FY23 (at Mundra) (Mundra - Mohindergarh) Interest Rate Risk management Centralized continuous Governance & Assurance India's first and monitoring of plants Highest Margin Highest line World's largest solaracross India on a single (ABEX -Adani Business Excellence) wind hybrid cluster cloud based platform among Peers availability 2016

OSM: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium-Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbal Ltd., AIMSL: Adani Infra Mgt Services Pvt Ltd. IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd., NBFC: Non-Banking Financial Company I \*Adani Environmental Resource Management Services Ltd. (additional company is being proposed)



## Adani Cement (Ambuja + ACC) - Overview

02



### Adani Cement: Builders of Progress in India



### Well poised for Growth

### Cost Leadership

### Market Leadership

Capacity to double from the current **67.5 MTPA** to **140 MTPA** 

Achieve lowest cost to serve by leveraging Group's vast experience and unmatched adjacencies in all critical areas such as group infrastructure and digital platform, energy cost, and supply chain

- Pan India presence with iconic brands
- RMX new growth engine for future
- Leveraging Group's adjacencies to drive premium quality green cement volumes (90-92% share)

#### **Asset Footprint**

#### Supply Chain Excellence

#### Sales & Marketing Excellence

- Well **diversified asset footprint** to cater pan India cement demand (incl. captive coal mine Gare Palma/Dahegaon Gowari)
- WHRS, AFR, other measures to drive significant cost reduction
- Network optimization
- Group synergies of multi model logistics to help in optimizing warehouse infrastructure
- Leveraging and investing in rail, sea and BCT/GUs infrastructure for lower logistics cost
- High share of profitable IHB segment (share at 77% currently)
- Focus on special application premium cement (23% of trade sales)
- Emphasis on digitization

### Stakeholders

#### Societal

### **Environmental**



Development

**Operations** 

- Existing Cash & Cash Equivalents
   & additional operating cash flows
   adequate to accelerate growth
- Enhanced Governance In addition to the statutory committees, there are 7 additional committees represented by independent directors
- Focus on agro based livelihood, water conservation, health and sanitisation, education, women empowerment, etc.
- ~2.6 Million people benefited through community development projects year to date
- Strong commitment to Sustainable Development (SD) 2030 Plan
- Geoclean, EcomaxX, AFR, WHRS initiatives to build circularity & accelerate green products
- Focus on water positivity and circular economy



### Adani Cement: Presence in 29 states and 600+ districts (~79%)\*





67.5 MTPA
Cement Capacity

1,15,000

Channel partners across India

16

Integrated units

14

**Grinding units** 

88

Ready-mix concrete plants

10

**Captive Ships** 

5

**Bulk Cement Terminals** 

92%

Share of blended cement

7.0%

Thermal Substitution rate

58.8%

Clinker Factor

# In addition order placed for capacity expansion of 14 MnT Cement incl. 8 MnT Clinker (Bhatapara & Maratha), under implementation



<sup>\*</sup> As on 30.06.2023

### Adani Cement: Iconic brands that shaped the industry



#### Iconic brands

### Ambuja Cement

#### **Strength**

Original disruptor with Virat Compressive Strength Pioneered brand building & technical services



#### Heritage

India's 1st Cement Company Inter-generational legacy Pioneered product development

## Price Leadership

A Band ( >Rs 340+ /bag)







B Band (Rs 320-340 /bag)







C Band (<Rs 300/bag)







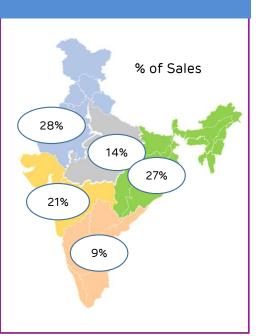
Share of Premium Products : 23% of Trade Volume

## High contribution coming from IHB

Ambuja + ACC - 77% Industry - 65%



## All India Presence - 2022



adani



## Financial Overview

For the Quarter Ended Jun 30, 2023

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## Financial results (for the Qtr.)



KPIs	UoM	Ambuja Consolidated		Ambuja Standalone		ACC Standalone	
15		Jun 23	Mar 23	Jun 23	Mar 23	Jun 23	Mar 23
Revenue from Operation	Rs. Cr	8,713 <sup>*</sup>	7,966	4,730	4,256	5,201	4,791
EBITDA	Rs. Cr	1,930	1,523	1,138	962	848	588
EBITDA (%)	%	22.2%	19.1%	24.1%	22.6%	16.3%	12.3%
Profit after Tax	Rs. Cr	1,135	763	645	502	466	236
Net Worth	Rs. Cr	39,889 <sup>**</sup>	38,757	29,148	28,506	14,608	14,142
Cash & Cash Equivalent	Rs. Cr	11,886 <sup>***</sup>	11,845	8,634	8,509	3,096	3,182



<sup>\*</sup> In Consolidated Revenue MSA sales is eliminated

<sup>\*\*</sup> Pre - acquisition share of profit in ACC is part of Goodwill and not considered in Reserves. Hence, there is a difference in consolidated networth and the standalone combined networth of both the companies

<sup>\*\*\*</sup> Includes Rs. 145 Cr. Of subsidiaries (Bulk Cement Corporation of India Rs. 43 Cr., ACC Mineral Resource Ltd. - Rs 86 Cr & One India BSC Rs. 15 Cr.)



## **ESG Overview**



## ESG performance update



KPIs		Ambuja Cement		ACC		Remarks	
		Target 2030 Actual		Target 2030 Actual			
	Climate and energy (Net specific CO <sub>2</sub> emissions) Kg/t	453	523	400	460	<ul> <li>Accelerating Green products &amp; Solutions</li> <li>Maximizing WHRS power in power basket to reduce carbon footprint</li> <li>Increased share of Blended cement</li> </ul>	
	Circular economy (Use of waste derived resources per year) MnT	21	2.7	30	3.6	<ul> <li>Reduction of Clinker factor by 1.2% YoY</li> <li>Strong drive to maximise Alternative fuel as % of total fuel basket</li> </ul>	
	Environment (Fresh water consumption Ltrs / T of Cementitious material)	62	42.5	5	0.6	<ul> <li>Reduction of fresh water withdrawal</li> <li>Focus on water governance</li> <li>Enhanced usage of recycled water</li> <li>Utilisation of harvested water</li> </ul>	
***	Community (Number of new beneficiaries) million	3.5	2.5	3.5	0.06	Focus on sustainable livelihood & social inclusion for the community	

Ambuja/ACC Confident to achieve 2030 Target much ahead of time



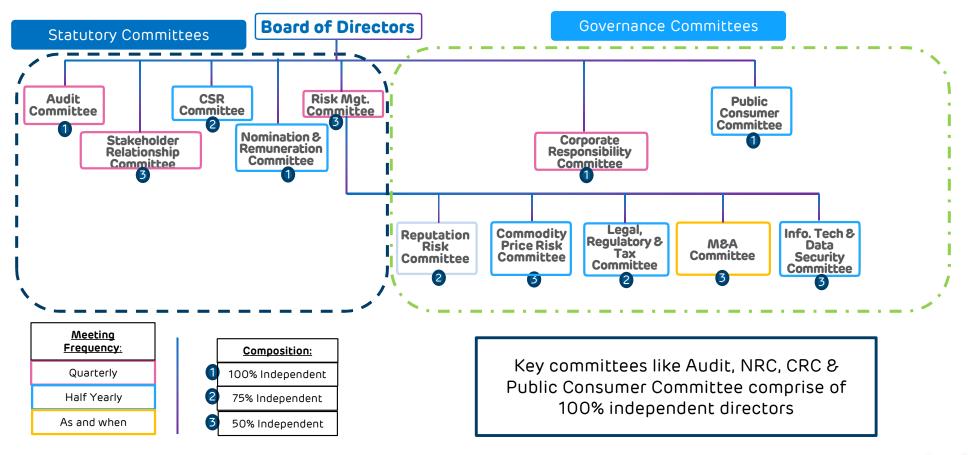


## Governance Overview



### Adani Cement: Strong governance framework







## Performance Highlights

For the Quarter Ended June 30, 2023

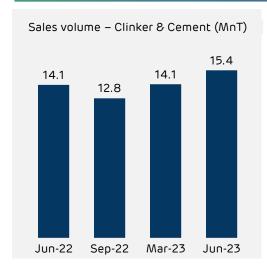
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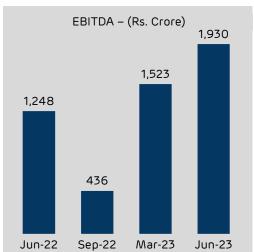


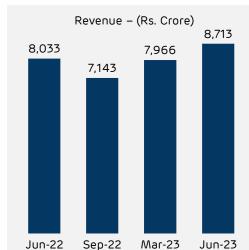
# Ambuja Cement (Consolidated): Performance highlights (for the qtr.) Ambuja Cement

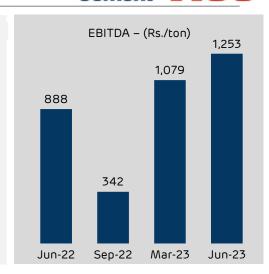












Sales volume growth of 9% driven by strong focus on volume expansion, efficiency improvement penetrating new markets

Initiative on volume growth, cost optimization & efficiency across various KPIs have contributed to EBITDA growth by 27% (Rs 407 Cr.) and margin expansion by 3.1%

Revenue is higher by 9% driven by initiatives on improving brand visibility and positioning premium product

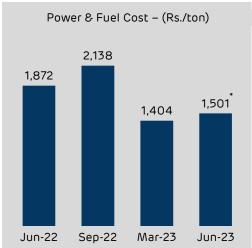
EBITDA PMT has seen consistent expansion. Continuous efforts are on to increase this further and become market leader

## Ambuja Cement (Consolidated): Performance highlights (for the qtr.) Ambuja Cement

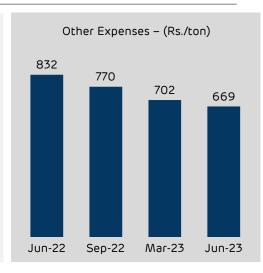












Raw material costs is sustained at previous quarter level.

Improved synergies with group cos and various capex/non-capex cost saving programs are expected to control and bring down the raw material cost further.

Power & Fuel costs PMT shows rise. due to higher production volume of clinker and higher closing stock. Otherwise, it has reduced compared to previous quarter

Freight & Forwarding cost almost sustained at previous quarter level, despite higher sales volume and catering to long lead markets

Consistent reduction other expenses mainly driven by synergies with parent company

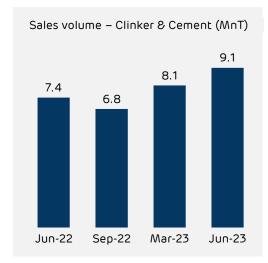


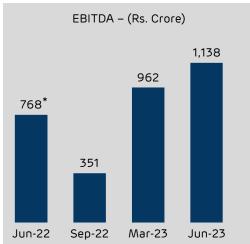
<sup>\*</sup> All the factors with denominator of sales volumes. During this quarter with higher clinker production & inventory resulted in higher per Ton cost. Otherwise on like-to-like basis Power & Fuel cost is Rs 1,279/T; reflecting a reduction of 9% QoQ Raw Material cost is Rs 631/T; reflecting a reduction of 14% QoQ

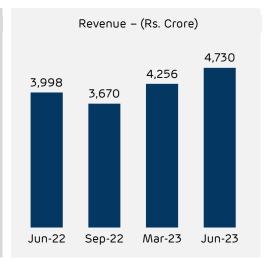
## Ambuja Cement (Standalone): Performance highlights (for the qtr.)













Sales volume growth of 12% mainly driven by

- Focus on volume expansion
- Maximizing Premium products
- Penetration into new growing markets

EBITDA improvement by 18% contributed by

- Improved realization through maximization of premium products
- Cost reduction journey

Higher revenue by 11% driven by strong focus on brand visibility and positioning of premium products

Benefits out of synergy with Group co. and various efficiency improvement initiatives have resulted in expansion of EBITDA PMT by 5% (Rs 57 PMT)

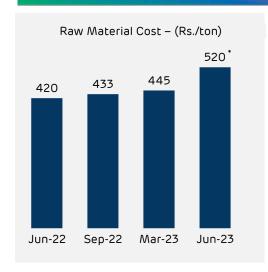


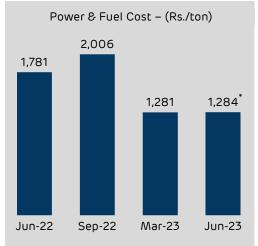
<sup>\*</sup> This does not include dividend income of Rs 550 Cr

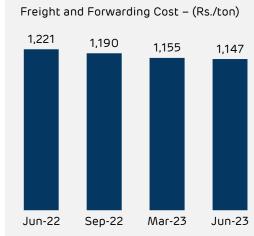
## Ambuja Cement (Standalone): Performance highlights (for the qtr.)

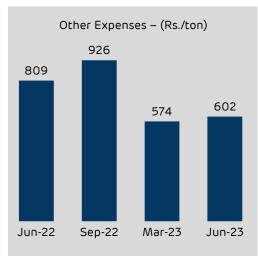












Raw Material cost have increased due to

- Consumption of costlier purchased limestone
- Higher clinker production volume

Power & Fuel costs is sustained at previous quarter level even though clinker production is higher.

Costs have reduced driven by efficiency improvements across various KPIs

Costs are increasing mainly due to higher clinker production & higher inventory. On like-to-like basis this is reducing QoQ



<sup>\*</sup> All the factors with denominator of sales volumes.

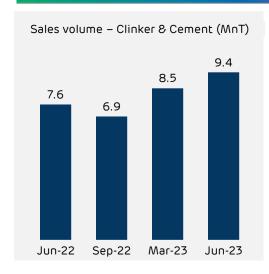
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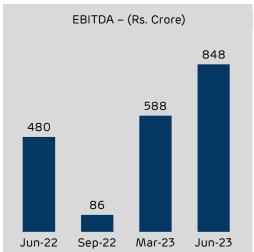
Power & Fuel cost is Rs 1,178/T; reflecting a reduction of 8% QoQ

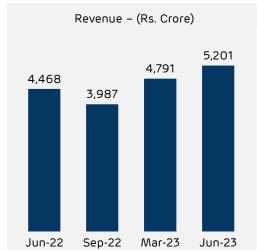
Raw Material cost is Rs 475; reflecting a rise of 7% QoQ

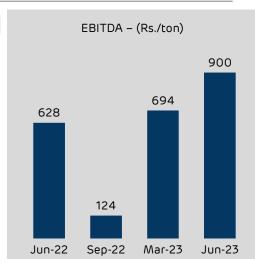
### ACC: Performance highlights (for the qtr.)











Consistent growth in sales volume driven by strong push on volume expansion, simultaneously also focusing on improvement of efficiency parameters

Various initiatives on volume growth and optimization of cost & efficiency across various KPIs have contributed in higher EBITDA by 44% and expansion of margins by 4%

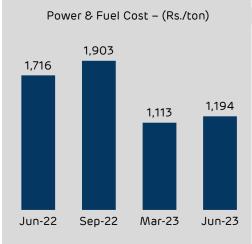
Revenues up by 9% driven by Continuous focus on Brand visibility and premium products positioning,

EBITDA PMT has been expanding consistently and moving towards four digit in coming quarters

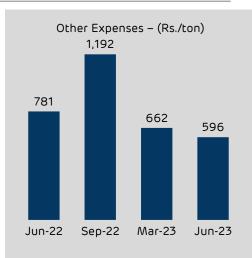
### **ACC:** Performance highlights (for the qtr.)











Raw material cost almost sustained. Synergies with group cos. is helping In bringing down the raw material costs and our endeavor to maximize these synergies benefits and contribute in Ebitda expansion On like-to-like basis this has come down by Rs 114 PMT (13%) QoQ

Power & fuel costs PMT shows rise, due to higher production of clinker and higher closing stock. Otherwise, it has reduced compared to previous quarter

On like-to-like basis this has reduced by Rs 89 PMT (8%) QoQ

Freight & Forwarding cost almost sustained even after higher volume of sales and high lead distance

Consistent reduction in other expenses driven by synergies with parent company & group companies

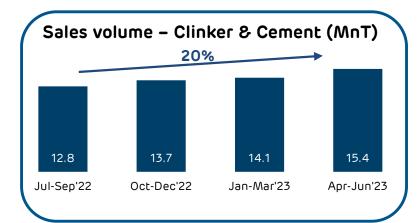


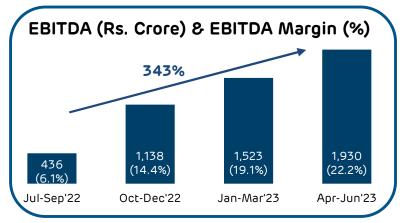
# Ambuja Cement (Consolidated): Improvement in financial performance Ambuja Cement

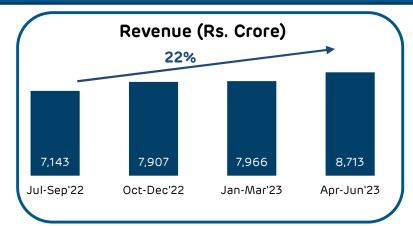


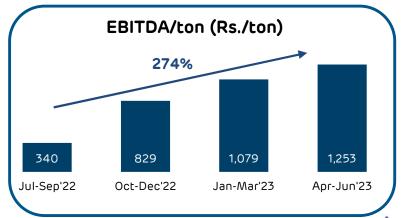


### Sales volume and cost optimization efforts led to material improvement in Revenue & EBITDA





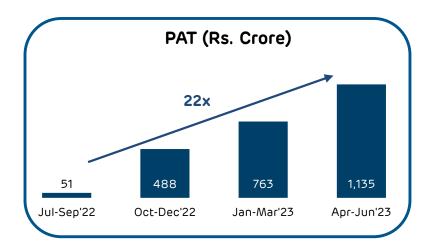


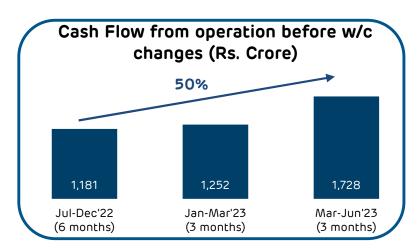


## Ambuja Cement (Consolidated): Improvement in profitability and cash generation Ambuja Cement









Increased cash flow from operations contributed improved profitability, driven by:

- Higher volumes
- Improved realizations
- Optimized Costs



## Ambuja Cement (consolidated): Cash & Cash Equivalents position



### Cash & Cash Equivalent for the last five quarters

Cash Balance	Rs. Cr	Remarks		
December 21 Year end	11,358	Under Holcim		
June 22 Quarter	8,142			
As on Closing of 15th Sep 2022	7,488	HOIGHH		
Opening balance as on 16th Sept 2022 when the new Promoter took over	7,488			
Sep 22 Quarter	7,267	54 promoter		
Dec 22 Quarter	9,454			
March 23 Year end	11,530			
Jun 23 Quarter	11,886			

### Synopsis of the changes in the Cash & Cash Equivalent

Cash Balance	Rs. Cr
Opening balance as on 1st Apr 2023	11,530
(+) Cash flow from operations before changes in Working Capital	1,728
(+) Interest Cost (net of treasury income) and lease liability	(76)
(-) Changes in working capital	(755)
(-) Income tax paid	(260)
(-) Dividend paid during Holcim period (net)	-
(-) Capex (incl advance) (net)	(595)
Closing Balance as on 30th June 2023	11,572
(+) Cash balance provided as margin for certain legal cases	314
Adjusted Balance	11,886

- Increase of Rs. 42 crore in cash balance in June 2023 quarter as compared to March 2023, mainly on account of improved profitability.
- Company remains debt free.
- Net worth increased by Rs. 1,133 Cr. and now stands at Rs. 39,889 Cr.





## Way Forward & Growth Strategy

### Adani Cement: Synergies with Adani Group



### Fly Ash

Utilization of fly ash from generated plants power operated by Adani Power (APL)



#### Coal

Use **AEL** ANR expertise in procuring mining coal and operations

#### People

Talent movement within the group across verticals



#### Power & Renewables

Leverage APL's expertise to improve CPP's operational excellence (Lakshya)

### Logistics

Leverage APSEZ's MMLPs to serve major demand centers use the company's and expertise in logistics to reduce cost



#### **ABEX** services/Digital Infra

Leverage shared services vertical of the group, along with digital infra (IT)



### Adani Cement: Sales & Marketing strategy



- Focus on 10 high growth states – GJ, RJ, PB, HP, UP, J&K, BH, JH, MH and KA
- Ramp up demand generation activities by appointing new retailers
- Increase in share of B2B segment (growing at a faster rate than trade segment)
- Increase in share of premium products (higher realization)
- Increase in the productivity of technical service team to convert IHB leads



- brand Improve through awareness differentiated regional positioning and. elevating website and social media communication. Contract with top advertising agency -Oglivy and Mather
- Maintain local outdoor visibility through mix of impact walls and other outdoor elements
- Ambuja Knowledge Centre (AKC) - for Influencer segment
- Construction Apps for improving Brand visibility



### Adani Cement: Branding strategy



### **Brand Building**

Mega Campaigns that focused on strengthening the mother brand positioning across key platforms of <u>TV</u>, <u>Digital & Cinema</u>







#### On Ground

- Celebrated our associations with channel
   & influencers to drive higher SOW
- Strengthened Mother brand awareness through local branding



#### Stakeholder meets



Outdoor Branding

### Digital

- Leveraged Gujarat Giants #strongHER campaign reached over 42 million viewers
- Leveraged Social by being part of conversations and smartly promoting the Brands











### Adani Cement: Consumers & influencers at the center





- IHB clinic
- Site visits
- Technical guidance
- Product demonstration
- On site services

- Relationship programs
- Contractor certification
- Business aid Mobile apps
- Loyalty program
- Plant visit

- Knowledge centers & lab network
- Technical workshops
- Concrete Mix design
- Networking
- Trouble shooting

Strengthening consumer pull & enabling dealers to sell all products



### Adani Cement: EBITDA improvement initiatives



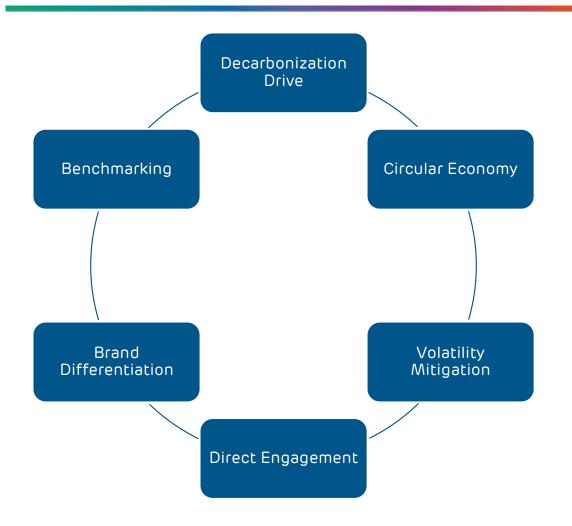




# **Growth Strategy**

### Adani Cement: Strategic approach going forward





- Decarbonize Use of ships / rails for carbon efficient transportation, use of renewable power, increase WHRS capacity
- Circular Economy Increased use of Fly Ash, alternate fuel, synesthetic gypsum
- Mitigate from the volatilities of commodity cycles Long term contracts for Fly Ash, captive coal mines, higher procurement of coal through linkage
- Direct engagement with customers through digital network – Strong digital network which will enable higher penetration of B2C
- Brand differentiation Differentiate the brands on strength of quality, innovation and technical experts engaging with the influencers. Increasing the number of on-field technical experts and Knowledge Centre programs
- Benchmarking Focusing on efficiencies and outsourcing of non-core activities by benchmarking within business, with competitors and with global major players.



## **ESG Update**

06



### Adani Cement: Stakeholder value creation



#### **Environmental**

- Strong commitment to Sustainable Development (SD) 2030 Plan
- Geoclean, EcomaxX, AFR, WHRS initiatives to build circularity & accelerate green products
- Focus on water positivity and circular economy



### Society

- Spend of ~Rs 300 Cr on various social development program (direct/partnership - Rs 97/203 Cr)
- Outreach in 13+ states benefiting 2.6 Mn people through community development projects
- Focus on Agro based livelihood, Water conservation, Health & Sanitation, Women Empowerment, etc.



#### Governance

 Enhanced Governance - In addition to the statutory committees, there are 7 additional committees/subcommittees represented by independent directors Legal, Regulatory & Tax Committee. Corporate Responsibility Committee. Public Consumer Committee, Information Technology and Data Security Committee, Mergers and Acquisitions Committee, Commodity Price Risk Committee, Reputation Risk Committee



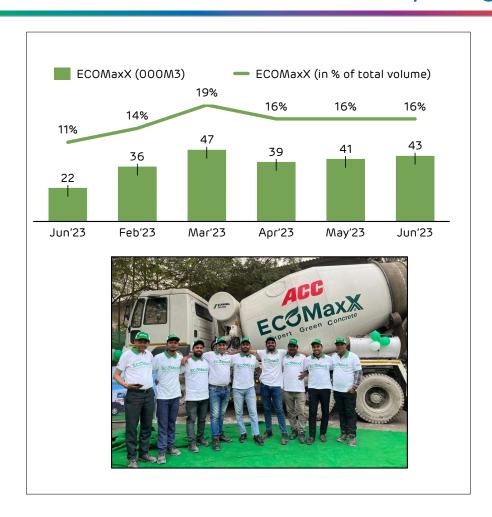
# **ESG Ratings**



	DJSI  Dow Jones Jo	Climate	CDP
Ambuja Cement	80	В	В
ACC	73	<b>A-</b>	В
Industry Max score	89	A	A
Best Possible Score	100	A	A

### AAA RMC - ECOMaxX "the expert green concrete"





- ESG initiative: AAA RMC launched 3rd ECOMaxX 2023 on January of (expert range green concrete solution aimed building a towards sustainable future)
- 30-70% lower embodied carbon content compared to a reference concrete designed with OPC.
- In Q1 FY23-24 ECOMaxX and other Valueadded products achieved total savings of 14,167 Tons of CO<sub>2</sub> towards a sustainable future.
- Savings can be expressed in terms
  - Taking Approx. 3000 cars off the road for 1 year.
  - Savings of 5500 MT Coal when burnt for electricity generation.





# Adani Cement: Corporate Social Responsibility



# CSR @ Ambuja



Segment	Major Transformations during Apr-Jun 23
Water Governance & Management	<ul> <li>0.77 MCM Water Storage Capacity Created</li> <li>37 Check Dams Built</li> <li>132 Families supported for Roof Rain Water Harvesting Structures</li> <li>257 Water sources tested for quality</li> </ul>
Skill Based Livelihoods	<ul> <li>1947 Youth Trained across 17 centres of 10 states</li> <li>75% Placement Rate</li> <li>9580 women are engaged in individual enterprises &amp; 1680 women are in group based enterprises (cumulative)</li> </ul>
Social Inclusion	<ul> <li>Till date, 98% of those facilitated in allied agricultural activities are small, marginal and landless farmers</li> <li>42 new Self-Help Groups formed involving 496 women</li> <li>17 Farmer Producer Organizations with 8611 farmers as members (cumulative)</li> <li>15480 women are members of 8 Federations (cumulative)</li> </ul>
Agriculture	<ul> <li>Working with 2.5 lakh farmers across locations (cumulative)</li> <li>300 farm ponds to improve availability of irrigation water</li> <li>Reached 2.1 lakh cotton farmers in 4 locations under the Better Cotton Project (cumulative)</li> </ul>



# CSR @ Ambuja



Segment	Major Transformations during Apr-Jun 23
Health	<ul> <li>Institutional Delivery rate as high as 99%</li> <li>131 WASH infrastructure provided to schools and communities</li> <li>5 Healthcare centres cater to healthcare needs of approx. 18,395 truckers and allied population</li> <li>Till date, 13 community clinics providing curative healthcare services and linked with NCD services</li> <li>Malnutrition program reaching 350+ Anganwadi centres</li> </ul>
Education	<ul> <li>Expansion of reading promotion program in 30 new schools</li> <li>Expansion of physical education program in 19 new schools</li> <li>Till date, 26 students with disabilities cleared Standard 10 examination</li> </ul>
Awards & Accolades	<ul> <li>1 medal won at the World Summer Special Olympics – Priya Devi from Ambuja Manovikas Kendra represented India in Basketball</li> <li>Ambuja Cement Foundation awarded by the prestigious Institute of Chartered Accountants of India (ICAI) for its excellence in Financial Reporting for FY 2021-22, plaque for commended Annual Report in the Non-Profit Sector</li> </ul>



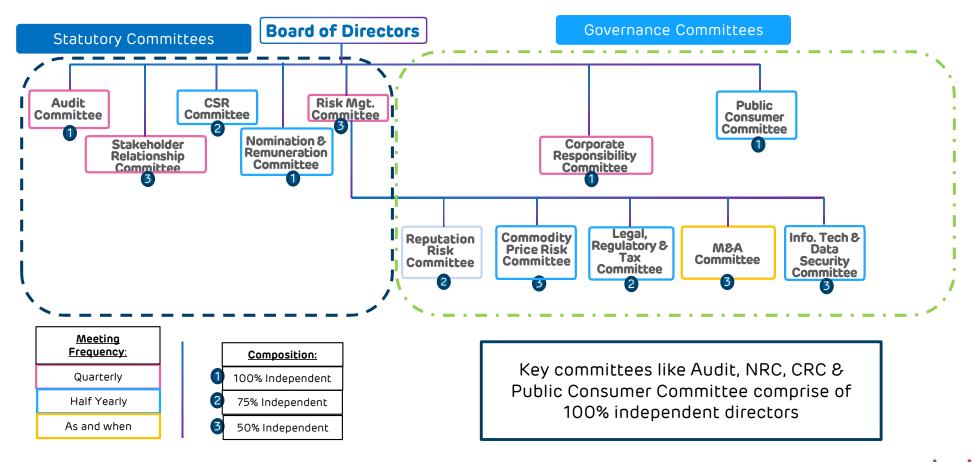


# Adani Cement: Governance



### **Board & Committee Structure**





# Key policies & its focus areas

RPT Policy	To provide guidelines for entering into transaction with Related Parties
Whistle Blower Policy	To provide framework for responsible and secure whistle blowing
CSR Policy	To recommend amount towards CSR activities
Remuneration Policy	To provide criteria for determining remuneration of KMPs
Material Events Policy	To provide guideline for determining material events
Insider Trading Code	To define applicability & coverage of insider trading and provide guidance on preservation of UPSI
Board Diversity Policy	To provide a framework for leveraging on the diverse knowledge and expertise of the Board
Directors Familiarization Programme	To make the Independent Directors of the Company accustomed to their roles and responsibilities
Dividend Distribution Policy	To maintain a consistent approach to Dividend pay-out plans
Website Content Archival Policy	To ensure that all the documents, disclosures made to the stock exchanges pursuant to the Regulations are hosted on the website consistently
Code of Conduct for Board and Senior Management of the Company	To maintain standards of business conduct of the Company and ensure compliance with Applicable Laws





### Key policies & its focus areas

Policy For Determining Material Subsidiaries	The objective of this policy is to ensure governance of the Company's material subsidiary companies
Leak of UPSI Policy	The intent of this policy is to lay down procedure of Inquiry in case of leak or suspected leak of UPSI
Policy on Prevention of Sexual Harassment	To ensure prevention of sexual harassment at workplace
Supplier Code Of Conduct	To collaborate with the suppliers and ensure responsible and ethical business practices
Occupational Health and Safety Policy	To provide safe and healthy workplace across our operating locations, to our employees, relevant stakeholders, and nearby communities to achieve our OH&S vision
Responsible Advocacy Policy	The Policy on Responsible Advocacy specifies the following critical and necessary guidelines to be followed in all advocacy activities
Cyber Security And Data Privacy Policy	The objective of this policy is establishing and improving cyber security preparedness and minimizing its exposure to associated risks to safeguard ACC assets
Claw Back Policy In The Event Of Financial Restatement	To safeguard the interest of all the stakeholders against possible misconduct by senior management employee(s)
Anti-Corruption & Anti-Bribery Policy	To comply with laws against bribery and corruption and deal with bribery and corruption issues
Bindiversity Policy	This policy aims to establish a reference framework for integrating the protection and

promotion of biodiversity into the Business strategy



**Biodiversity Policy** 



# Key policies & its focus areas

Energy Management Policy	This policy provides the guidelines to continuously optimize energy use to improve our sustainability performance
ESG Policy	To ensure commitment to Environment, Social and Governance (ESG) principles and leverage the diversity and size of our Group to create sustained and scalable impact
Resource Conservation Policy	To provide framework for demonstrating, evaluating and improving procurement, manufacturing, and supply chain resource efficiency
Water Stewardship Policy	To ensure protection and conservation of water resources through prudent and effective water management practices and governance systems
Human Rights Policy	To ensure upholding of fundamental human rights in line with the legitimate role of the business
Policy on Diversity Equity and Inclusion	To deliver value through equality and to nurture and promote human diversity across its operations
Policy on Freedom of Association	To collectively express, promote, pursue and/or defend common interests
Climate Change Policy	To manage climate change risks across business operations and to developing strategies in line with global best practice
Stakeholder Engagement policy	To engage openly and authentically with stakeholders to enhance cooperation and mutual support for a sustainable relationship
RPT Policy - Acquiring And Sale Of Assets	To provide framework for method to be followed while acquiring /sale of any assets from related parties







## Accolades & Awards

07



### **Accolades & Awards**





'India's Most Trusted Cement Brand 2023' by TRA Research



Ranked amongst 'India's Top 50 Most Sustainable Companies' Cross Sector by BW Businessworld



Ranked amongst 'India's Top 3 Most Sustainable Companies' in the Infrastructure and Engineering Sector' by BW Businessworld



Customer Fest Award, 2023 for 'Most Innovative Loyalty Program'



Digital Customer Experience Award 2023 for 'Best Customer & Influencer Engagement'



ICC Social Impact Award 2023



### **Accolades & Awards**





Ranked No.2 as India's Most Trusted Cement Brand 2023 by TRA Research



Ranked amongst 'India's Top 50 Most Sustainable Companies' Cross Sector by BW Businessworld



Digital Customer Experience Award 2023 for 'Best Customer & Influencer Engagement'



Safety Award by the National Safety Council of India



Outstanding Safety Performance Award at 'Shramik Samman Samaroh'



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