

November 9, 2017

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<u>Subject</u>: <u>Intimation under Regulation 30 of the SEBI (Listing Obligations and</u> <u>Disclosure Requirements) Regulations, 2015 – Investors Presentation</u>

Dear Sir/Madam,

Please find attached the copy of the Investors Presentation for the 2nd quarter and half year ended on September 30, 2017 of FY 2018.

Please disseminate the same in your website and oblige.

Thanking You.

Sincerely,

For Jindal Steel & Power Limited

Jagadish Patrra Vice President & Company Secretary

Jindal Steel & Power Limited Corporate Office Jindal Centre, 12 Bhikaiji Cama Place, New Delhi 110 066 CIN No: L27105HR1979PLC009913 T +91 11 4146 2000 F +91 11 2616 1271 Wwww.jindalsteelpower.com, E: jsplinfo@jindalsteel.com Registered Office O. P. Jindal Marg, Hisar, 125 005, Haryana





Q2 FY'18 Industry Update & Key Performance Highlights



9th November, 2017



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This presentation may contain certain forward looking statements concerning JSPL's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements.

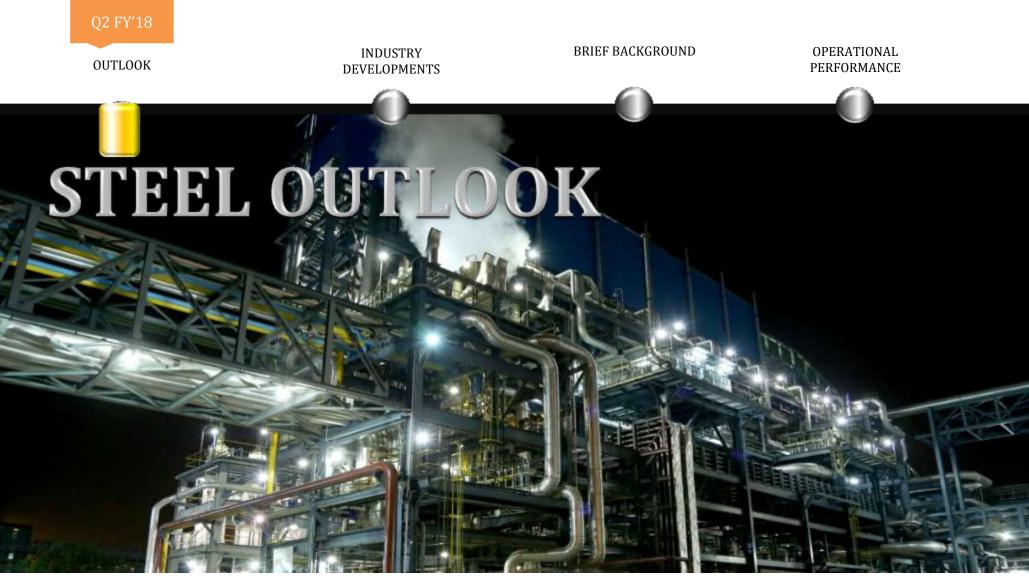
The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions with respect to investments, fiscal deficits, regulations, etc., interest and other fiscal costs generally prevailing in the economy. Past performance may not be indicative of future performance. We do not undertake to update our forward-looking statements.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in JSPL or any of it's subsidiary undertakings or any other invitation or inducement to engage in investment activities, neither shall this presentation nor the fact of it's distribution form the basis of, or be relied on in connection with, any contract or investment decision. Few numbers in this presentation are purely indicative & provisional and could change later.



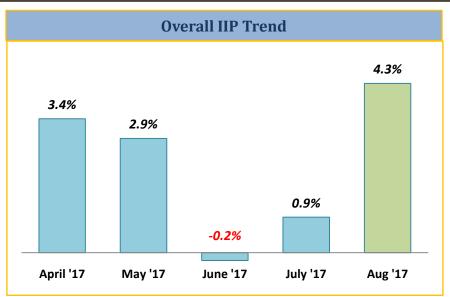
PRESENTATION OUTLINE





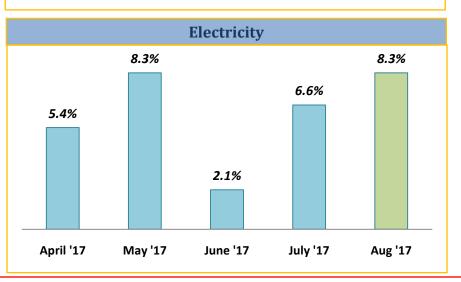


India: IIP exhibited an uptick Factory out put rose to 9 month high at 4.3% in Aug'17







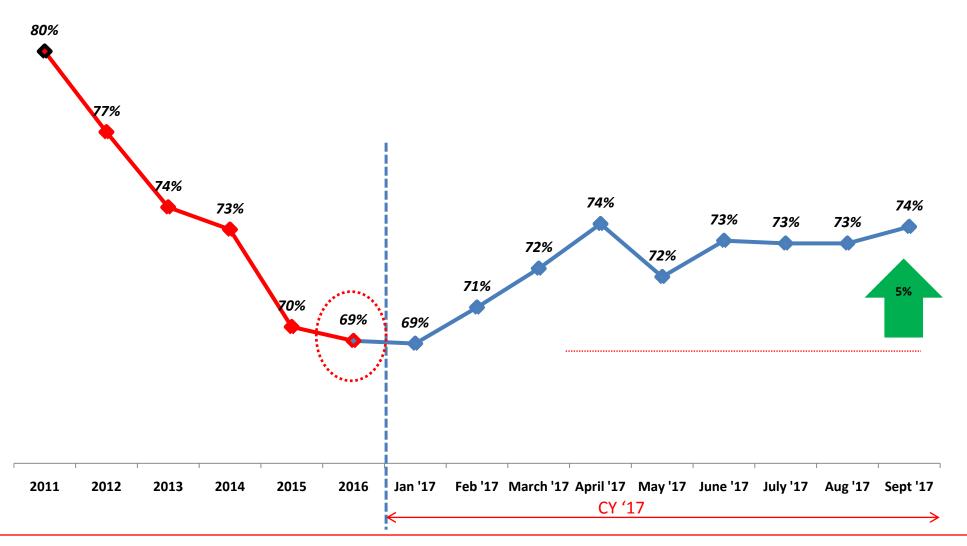






Global Steel Capacity Utilization improved during CY 17

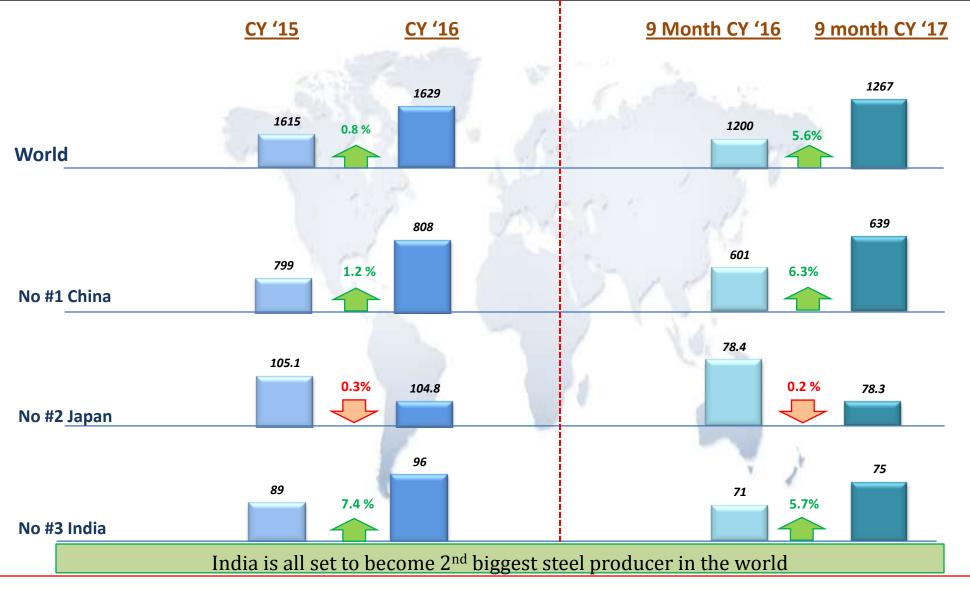
Capacity utilization has recovered due to capacity cut in China







World Crude Steel Production firmed up led by higher output from major producers

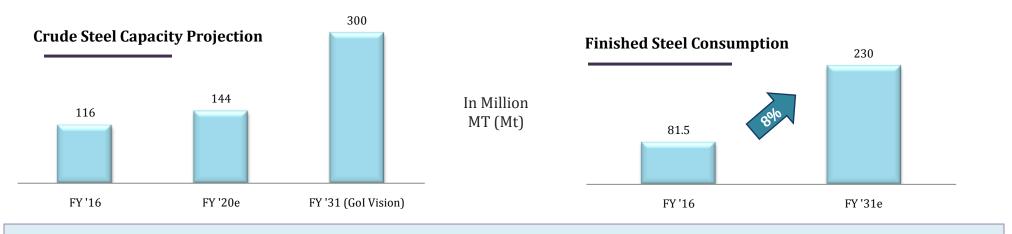


Source: WSA



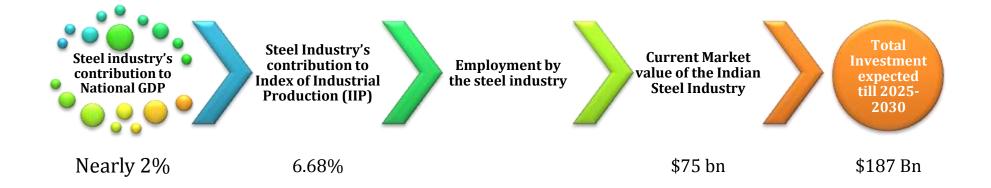


Domestic Steel Industry continues to grow and play major role in Nation Building



>India's per capita steel consumption is expected to increase to 158 Kg in 2031 from current 61 Kg

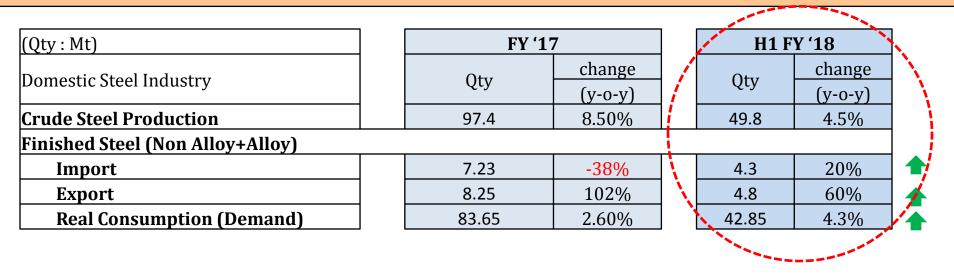
> Indian steel industry continues to capitalize on its competencies to invest further.







Indian Steel Scenario: Apr-Oct FY '18 Major Highlights



April-Oct FY '18 : Other Highlights

- **> Crude Production** of **Primary Producers** grew by 6.7% (y-o-y) (28.44Mt), while the crude production of **Mini & Other Producers** grew by 1.8% (y-o-y) only.
- > India remains the Net Exporter of steel during H1 FY '18

> Finished Steel Demand :

- Over all Steel consumption of finished steel grew by 4.3%
- Finished **Carbon Steel** Consumption grew by 4.2%



PRESENTATION OUTLINE









INDUSTRY UPDATE STEEL SECTOR





Indian domestic Finished Steel Demand will likely to remain healthy

Sector Wise Finished Steel Consumption Projection

	Current Demand (FY '16)	<u>Growth CAGR (%)</u>	Projected Demand (FY31)	
Construction & Infrastructure Steel/O&G/Highway/Bridge/Airport/ ports/Urban Infra/PreFab buildings/Power/ Real Estate(resid+Industrial)	50.5 Mt	7%	138 Mt	
Engineering & Fabrication Capital Goods/Consumer Durable/Electrical Goods /Tube /Wire/Pressure Vessels/Defence /General Fabrication/General Enginnering	18 Mt	8%	50Mt	
Automotive	8.2 Mt	9%	28 Mt	
Other Transport Rail lines, Wagons Coaches, Ship Building, Coastal	2.4 Mt	9%	8 Mt	
Packaging and Others Petroleum, non-petroleum, LPG Gas Cylinders	2.4 Mt	7%	6 Mt	
Total	81.5 Mt	8%	230 Mt	
Per Capita Steel Consumption	61	7%	158	

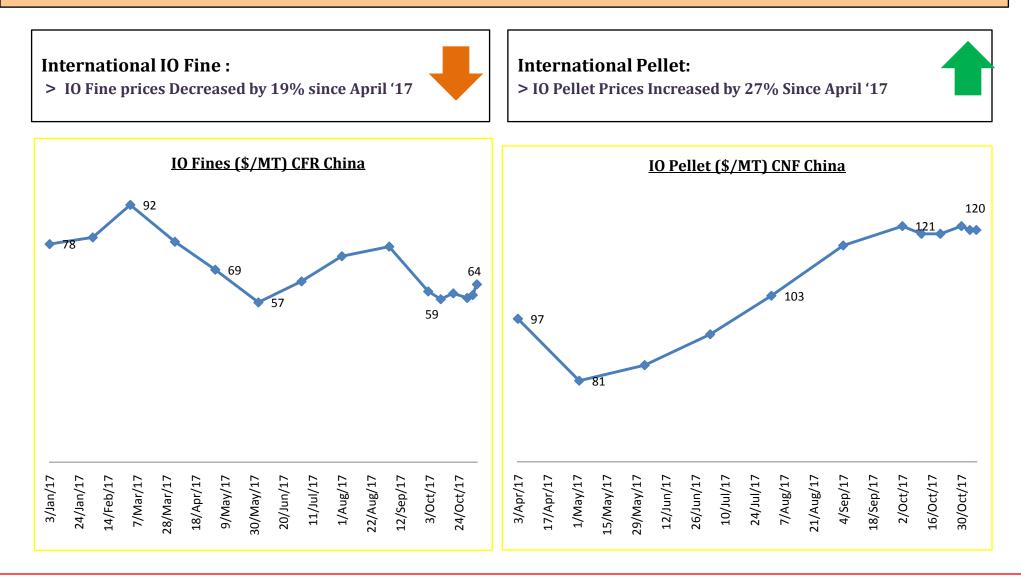
> Major steel demand will come from Infrastructure & Construction sector

> JSPL having its requisite product mix will likely to be benefited most.





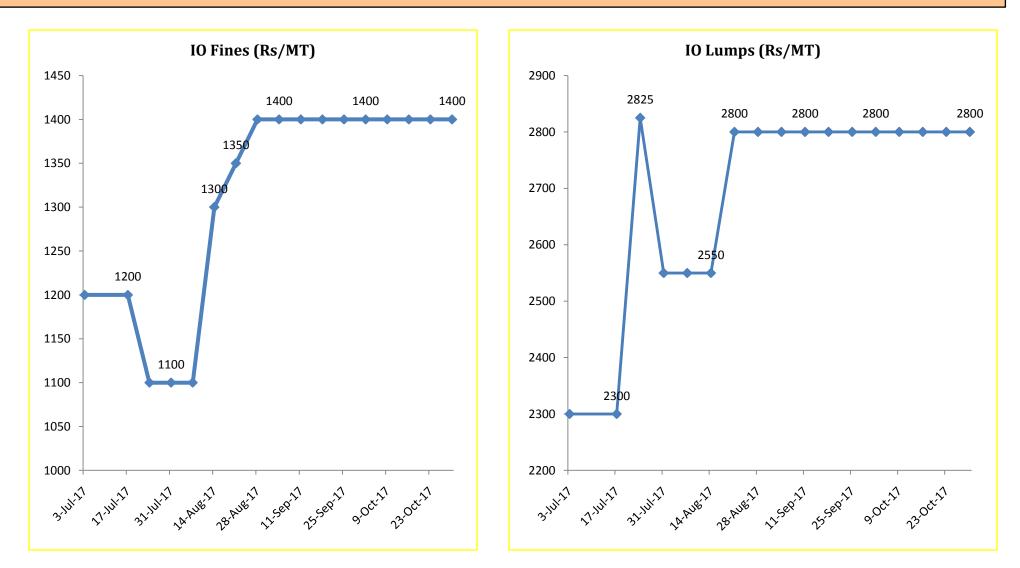
International Iron Ore & Pellet Price Trend







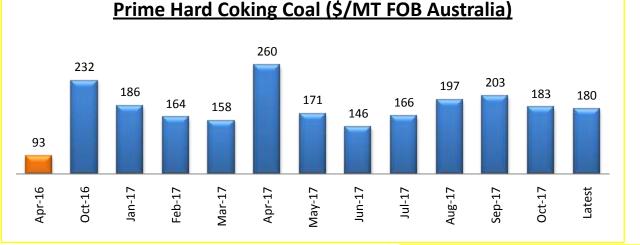
Domestic Iron Ore Trend







International Coal : Price Trend

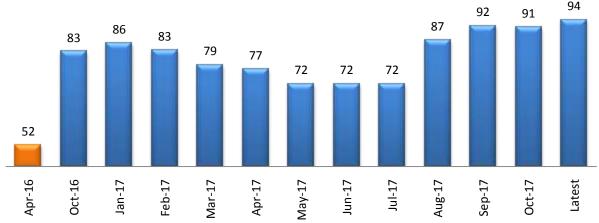


International Coal Prices trend

(From April '17 till 7th Nov'17:)
> Prime Hard Coking Coal: down by \$80/MT (FOB Australia)



Steam Coal RB1 Coal : Up by
\$16/MT (FOB S. Africa)



Steam Coal RB1 (\$/MT FOB S Africa)



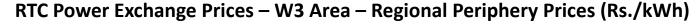


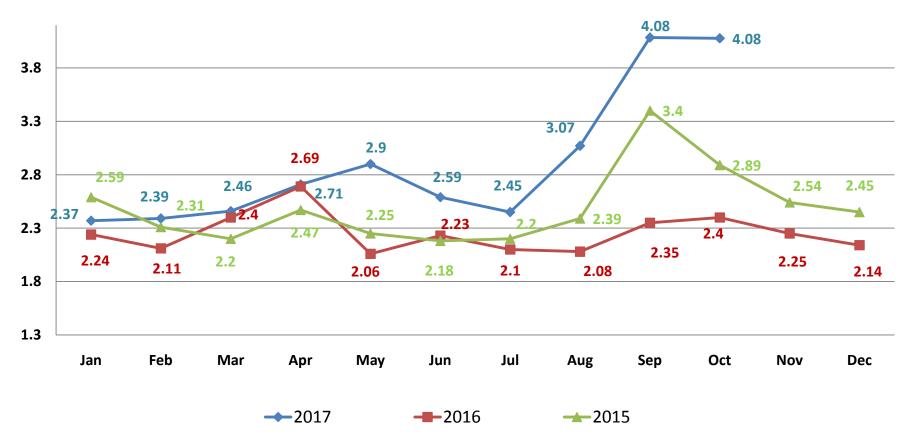
INDUSTRY UPDATE POWER SECTOR





Major Updates: Exchange Prices

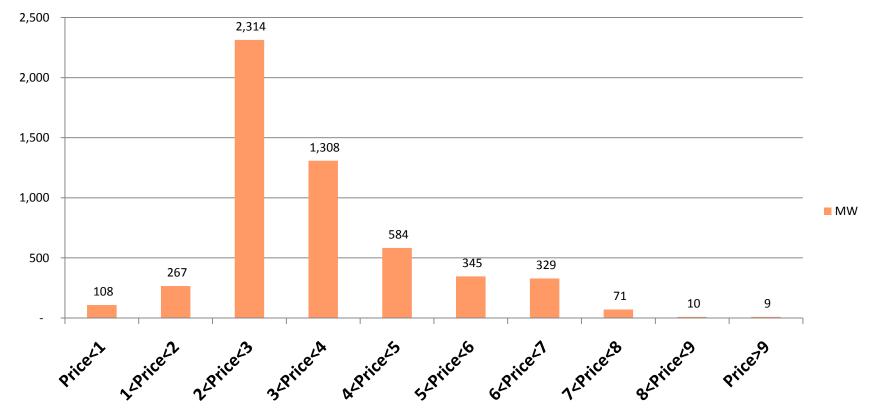








Frequency Distribution of Capacity Sold over IEX

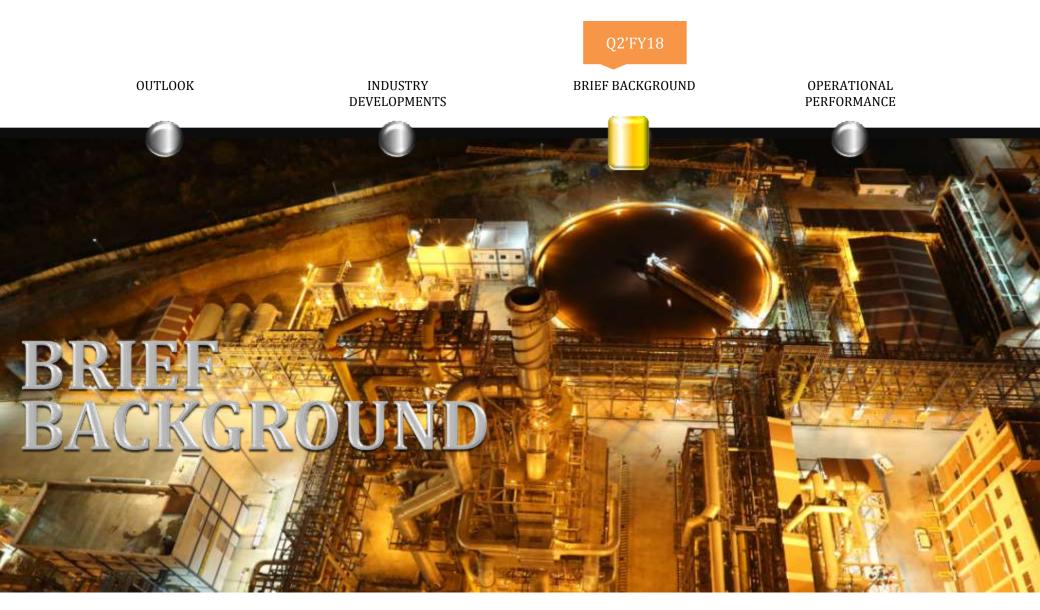


Frequency Distribution of Capacity sold over IEX at various Prices



PRESENTATION OUTLINE

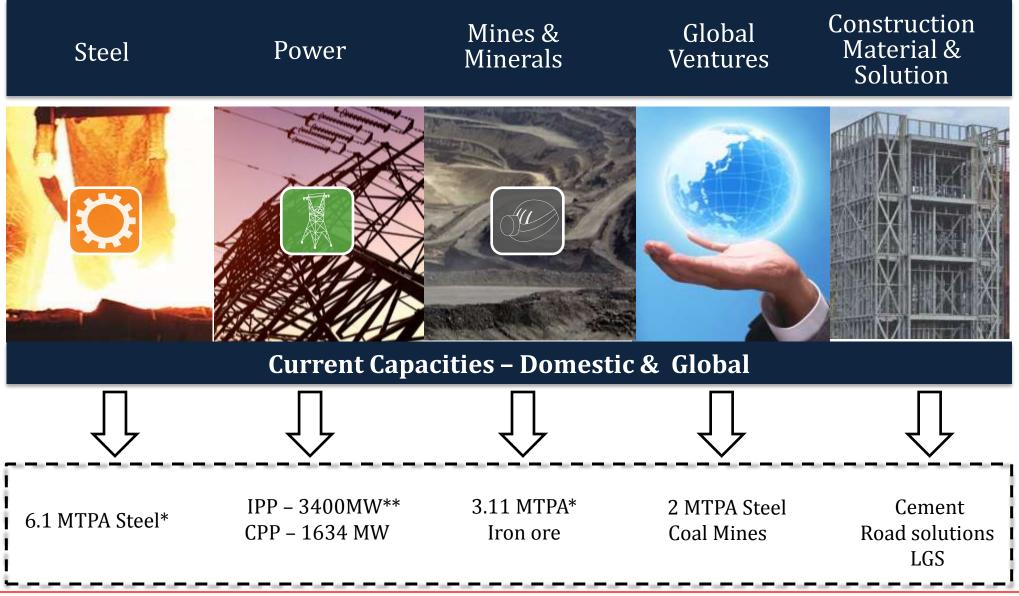






Business Segments



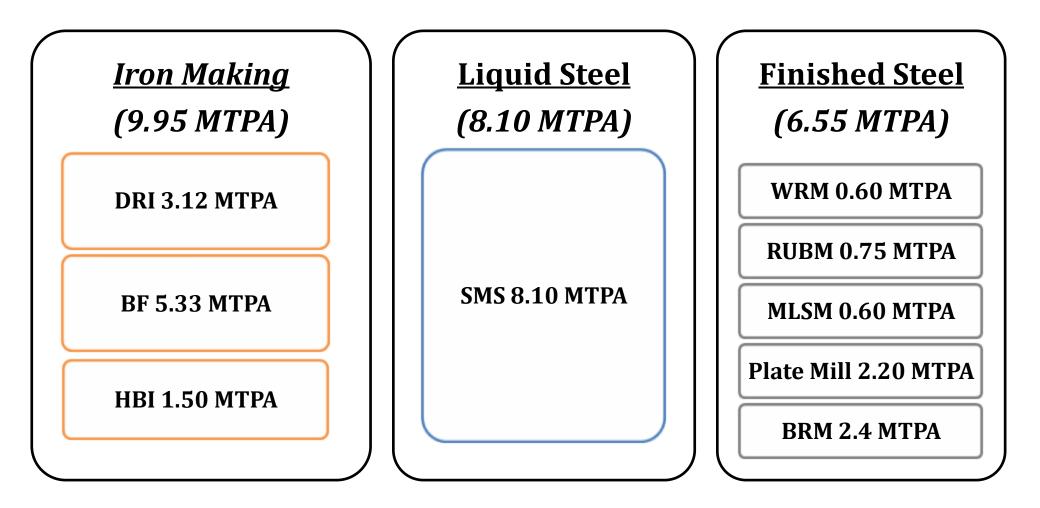


*Domestic **1000 MW Divestment announced



Steel Capacities across Life Cycle



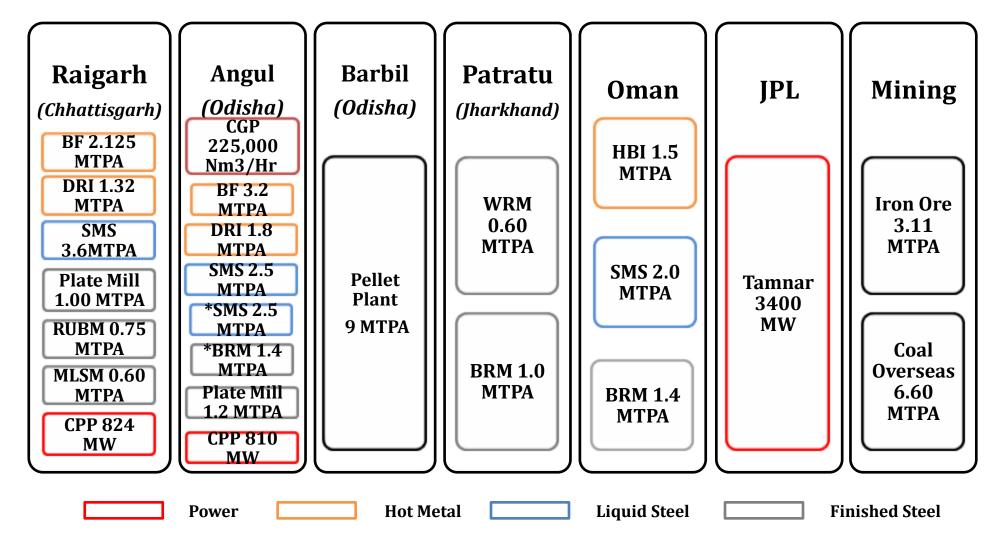


*BoF in Angul 2.5 MTPA - To be commissioned *BRM in Angul 1.4 MTPA - To be commissioned



Detailed plant wise capacities





*To be commissioned





Standalone Q2 FY 18 – Snapshot of Key Financials

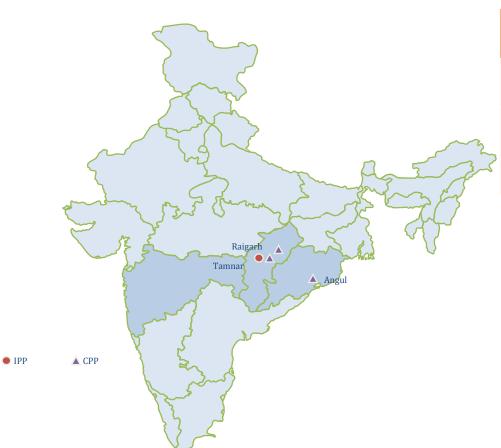
(Figures in Rs. Crores)

Particulars	Q2FY18	Q1FY18	Q2FY17	%QoQ	%YoY
Total Revenue	3,668	3,832	3,488	-4%	+5%
EBITDA	784	750	531	+5%	+48%
EBITDA %	21%	20%	15%		
Depreciation	496	481	524	+3%	-5%
Finance Cost	578	532	654	+9%	-12%
PBT (Before Exceptional)	(290)	(263)	(647)	-10%	+55%
Exceptional	150				
Profit/(Loss) Before Tax	(440)	(263)	(647)	-67%	+32%
Profit/(Loss) After Tax	(255)	(178)	(407)	-43%	+37%
Cash Profit	408	218	(123)	+87%	+146%





JSPL - Power Capacities



Independent Power Projects (IPP)

Project	Capacity (MW)	Fuel	Configuration	Status
Tamnar 1*	1,000	Coal	4x250 MW	Operational
Tamnar 2	2,400	Coal	4x600 MW	Operational

Captive power projects (within JSPL)

Project	Capacity (MW)	Fuel	Configuration	Status
DCPP, Raigarh	540	Coal	4x135 MW	Operational
JSPL, Raigarh	284	Coal & waste heat	1x24 MW (Waste heat) 2x55 MW 6x25 MW	Operational
Angul, Odisha	810	Coal	6 x135 MW	Operational

One of the largest thermal portfolios in India



JINDAL POWER LIMITED





EUP -I 1000MW (4 X 250) **EUP -II** 1200MW (2 X 600) **EUP -III** 1200MW (2 X 600)





PPA Arrangements

			Per	riod	Quantum	
Project	Buyer	Туре	From	То	(MW)	
Tamnar II (Phase 1)	Tamil Nadu	Long Term	Feb-14	Sep-28	400	
Tamnar I		Medium Term	Sep-17	Aug-19	200	
Tamnar II (Phase 1)	KSEB	Long Term	Jun-16	May-41	200	
Tamnar II (Phase 1)	KJED	Long Term	Oct-17	Sep-42	150	
Tamnar II (Phase 1)	Chhattisgarh	Long Term	After commercial operation of Unit and for complete life of plant		60	
Tamnar II (Phase 2)	Cimatusgalii	Long Term			60	

Over 30% of total capacity tied up *

* Out of 3400 MW (IPP)



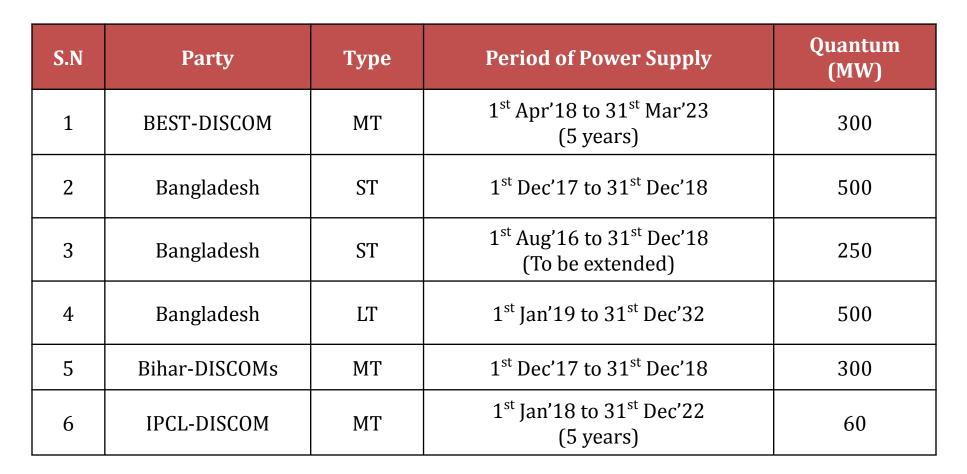


Key Contractual Arrangements for JPL

	Tamnar-I, 1,000 MW (EUP I)	Tamnar-II - 1,200 MW (EUP II)	Tamnar-II - 1,200 MW (EUP III)
FSA	 In the interim, coal sourced through – market purchase and e-auction 	 Long term linkage from Mahanadi Coal Limited (MCL) and South Eastern Coalfields Limited (SECL) 	• Market purchase and e-auction
РРА	 Bilateral/short term/ merchant TNEB – 200 MW 	 TNEB - 400MW CSEB - 60MW KSEB - 200MW KSEB - 150MW 	• CSEB – 60MW
Evacuation	• Open access available	• Open access available	 Open access to be finalised against PPAs

Raw materials, transmission & PPAs in place for achieving higher PLF





JINDA





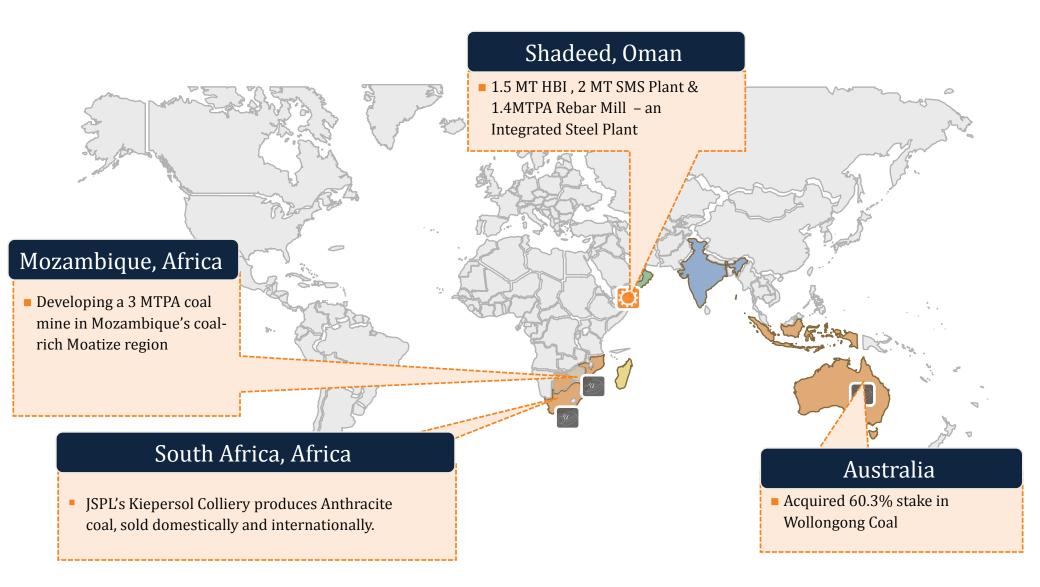
JPL Q2 FY18 – Snapshot of Key Financials

(Figures in Rs. Crores)

Particulars	Q2FY18	Q1FY18	Q2FY17	%QoQ	%YoY
Net Sales	878	1,079	734	-19%	+20%
EBITDA	345	468	182	-26%	+89%
EBITDA %	39%	43%	25%		
Depreciation + Amortization	377	373	354	+1%	+7%
Interest	227	227	179		+27%
Profit/(Loss) Before Tax	(190)	(62)	(246)	-204%	+23%
Profit/(Loss) After Tax	(176)	(32)	(205)	-445%	+14%
Cash Profit	187	310	107	-40%	+74%
Generation (MU)	2,427	3,186	2,313	-24%	+5%

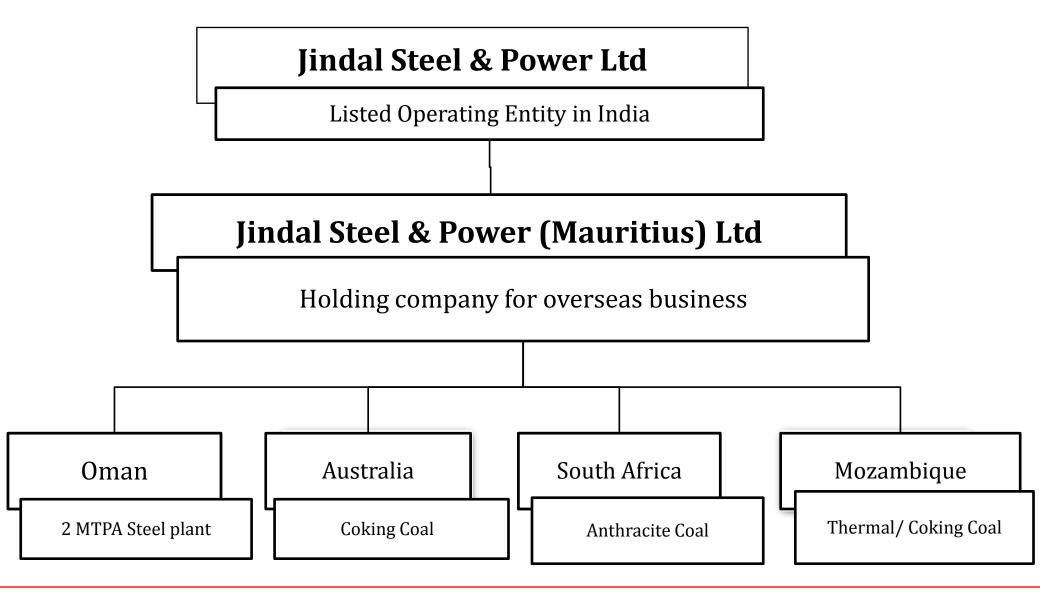


Summary of International Operations JINDAL





Holding structure for global operations







Consolidated Q2 FY 18 – Snapshot of Key Financials

(Figures in Rs. Crores)

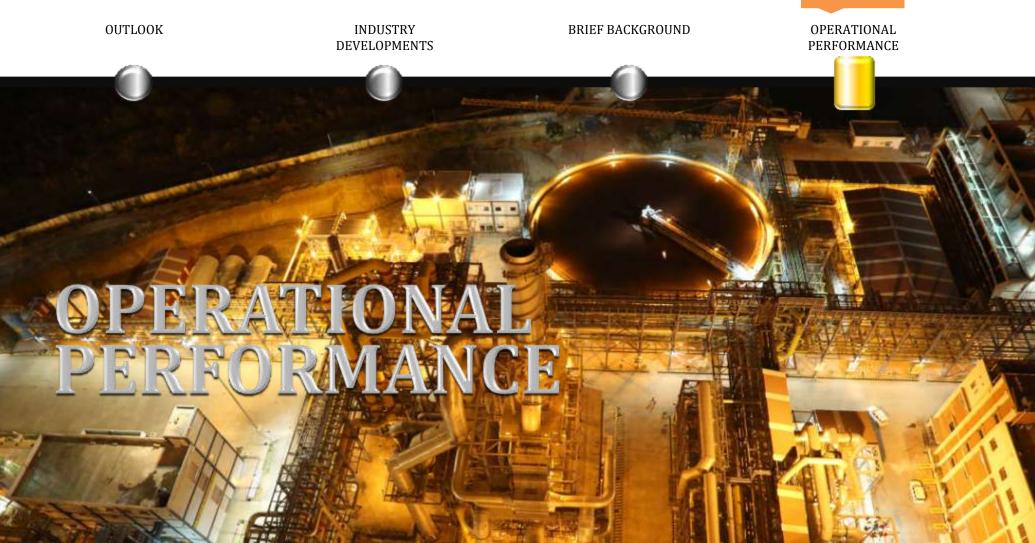
Particulars	Q2FY18	Q1FY18	Q2FY17	%QoQ	%YoY
Total Revenue	6,125	6,127	5,029		+22%
EBITDA	1,373	1,353	848	+1%	+62%
EBITDA %	22%	22%	17%		
Depreciation	998	962	999	+4%	
Finance Cost	927	901	872	+3%	+6%
PBT Before Exceptional	(550)	(510)	(1,021)	-8%	+46%
Exceptional	150				
Profit/(Loss) Before Tax	(699)	(510)	(1,021)	-37%	+32%
Profit/(Loss) After Tax	(499)	(421)	(747)	-19%	+33%
Cash Profit	299	452	(22)	-34%	+1459%



PRESENTATION OUTLINE











JSPL Performance Highlights

India's largest Blast Furnace commissioned at Angul.

JSPL's Standalone EBITDA increased by 48% Y-o-Y for Q2FY18

JSPL's Consolidated Steel Production for Q2FY18 was 1.32 Million Tonne up 14% YoY (1.16 Million Tonne in Q2FY17)

JSPL's Consolidated EBITDA increased by 62% Y-o-Y for Q2FY18

Oman 's EBITDA increased by 316% Y-o-Y in 2QFY18





JPL Performance Highlights

Increase in Generation by 5% Y-o-Y in 2QFY18

Increase in turnover by 20% from Rs 734 Cr in 2QFY17 to Rs 878 Cr in 2QFY18

Increase in EBITDA by 89% Y-o-Y in Q2FY18

Rating Agency ICRA has reaffirmed A- rating for JPL

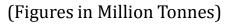
Extension of TNEB Medium Term PPA beyond August 2017

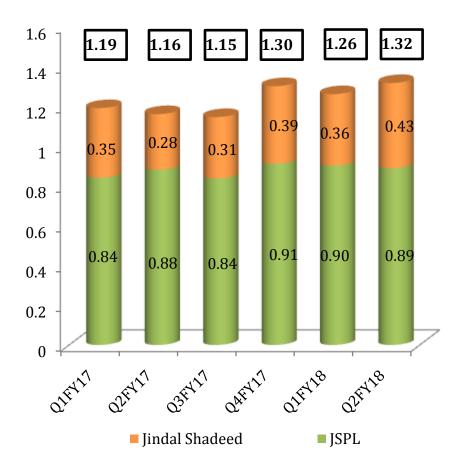


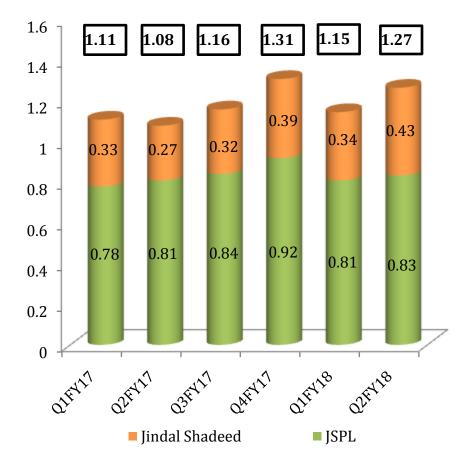


Consolidated Steel Production

Consolidated Steel Sales









Key Customers & Adding...



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For any information please contact: -

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THANK YOU