



February 9, 2023

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block,

Bandra Kurla Complex, Bandra (E),

Mumbai – 400 051.

Symbol: RAINBOW

**BSE Limited** 

Corporate Relationship Department,

Phiroze Jeejeebhoy Towers,

Dalal Street, Mumbai – 400 001.

Scrip Code: 543524

Sub: Earnings Presentation on Unaudited Financial Results (Standalone and Consolidated) for the Quarter and Nine Months ended December 31, 2022.

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Earnings Presentation of the Company on Unaudited Financial Results (Standalone and Consolidated) for the Quarter and Nine Months ended December 31, 2022, which the Company proposes to share with analysts/ investors.

We request you to kindly take the same on record.

Thanking You,

Yours Faithfully,

For Rainbow Children's Medicare Limited

**Ashish Kapil** 

**Company Secretary and Compliance Officer** 

Encl.: As above

#### Rainbow Children's Medicare Limited

Registered Office: 8-2-120/103/1, Survey No. 403, Road No. 2, Banjara Hills, Hyderabad, Telangana - 500034

Corporate Office: 8-2-19/1/a, Daulet Arcade, Karvy lane, Road No.11, Banjara Hills, Hyderabad, Telangana - 500034

Hyderabad: Banjara Hills - 040 22334455 | Secunderabad - 040 42462200 | Kondapur IP - 040 42462400 |

Kondapur OP - 040 42462100 | Hyder Nagar - 040 42462300 | L B Nagar - 040 71111333

 Vijayawada:
 Currency Nagar - 0866 6669666 | Governorpet - 0866 6650250 | Chennai: Guindy - 044 40122444

 Bengaluru:
 Marathahalli - 080 71112345 | Bannerghatta Road - 080 25512345 | Hebbal - 080 35061555

Delhi: Malviya Nagar - 011 66888866 | Visakhapatnam: Health City, Chinagadili - 0891 3501601 | Siripuram - 0891 3501555





# Disclaimer

Certain statements in this presentation could be forward-looking in nature. Such forward-looking statements remain subject to certain risks and uncertainties like government actions, political or economic developments, technological risks, and certain other factors which cannot be quantified but which could cause actual results to differ materially from those underlined by those forward-looking statements. Rainbow Children's Medicare Ltd. will not be in any way responsible for any action taken based on such statements and does not undertake to publicly update these forward-looking statements to reflect subsequent events or circumstances.



## Footprint of Rainbow Hospital

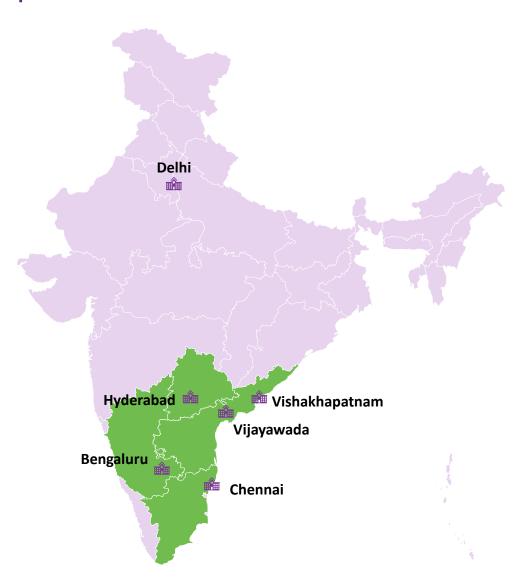








11k+ Deliveries 1













## Dr. Ramesh Kancharla - Pediatric Healthcare Visionary

Chairman & Managing Director



Born in a remote village in India, where people had to travel ~100 miles to access quality healthcare. This motivated Dr. Ramesh to pursue medical education

Garnered rich experience in pediatric gastroenterology and liver disease at best pediatric hospitals in the United Kingdom and got exposed to the nuances of pediatric healthcare model at these hospitals

Lack of quality pediatric healthcare in the country and his resolve that no child should suffer due to lack of dedicated medical facilities led to the foundation of Rainbow Children's Hospitals in 1999

Rainbow is currently the country's largest pediatric hospital chain with 15 hospitals spread across 6 cities

Bestowed with a Lifetime Achievement Award at the Times Health Excellence Awards, 2022 for exemplary contribution to pediatric healthcare



## A novel approach in pediatrics healthcare services



### **UNIQUE OPERATING MODEL**

Focused child centric healthcare network

Widest Suite of Pediatric and perinatal care specifically designed in child centric environment Multi-disciplinary approach

Collaborative team approach to deliver better outcomes in patient care

Unique doctor engagement model

Full-time, 24X7 consultant led service

Hub and Spoke model for wider city coverage

Pediatrics and Obstetric Care and emergency

#### **POSITIONED TO DELIVER**

**Robust Financials** 

**High Governance Standards** 

ESG as a core principle

LARGE ADDRESSABLE MARKET



### Ability to conceptualize, create and operate specialized children's hospitals







### **Children centric hospitals**



Children centric environment and soothing interiors help in children to recover faster



Allocation of significant portion of capex towards interiors of hospitals for creating congenial environment





# Doctor engagement model fostering loyalty and sustainability with an institution-first approach



- 685+ full time doctors
- A number of doctors trained or possess qualifications from the UK, USA, Canada, Australia
- Modern infrastructure and clinical backup to provide quality care

- Recognised as MRCPCH Examination Centre
- Recognised as training center<sup>1</sup> by National Board of Examinations
- Leading training program in India approved by National Board of Examinations

- Retainer/Support in beginning years
- Competitive compensation and rewards
- Opportunities to grow, absorb in the Rainbow network
- Multidisciplinary approach to create comprehensive clinical environment and better work life balance



- Two decades of pioneering work
- One of the advanced institutes offering all Paediatrics specialities under one roof including quaternary care
- One of the leading comprehensive perinatal centres

Increasing availability of medical talent

High retention and loyalty

**Commitment to quality services** 



## The specialist in comprehensive children's care







### **Full suite of Pediatric offerings**



- Pediatric outpatients
- Immunizations
- Developmental Screening
- Acute and seasonal illness

### **Pediatric Tertiary intensive care**

- Care of preterm babies with low/extremely low birth weight
- New born emergency transports
- Neonatal surgical Services
- Advanced ventilation including HFOV
- Pediatric neurocritical care services
- CRRT, plasmapheresis, hemodialysis
- ECMO services



## Pediatric Multi-specialty and Quaternary care

- Pediatric Surgery, urology and minimal invasive surgery
- Pediatric Cardiology and cardiac surgery
- Pediatric Neurology and neuro-surgery
- Pediatric Haemato-oncology
- Pediatric Gastroenterology and liver diseases
- Pediatric Nephrology
- Pediatric Pulmonology and allergy
- Pediatric transplantation (liver, kidney, bonemarrow)



1/3rd beds allocated to critical care

10 hospitals accredited by NABH



# Comprehensive perinatal care provider, with synergies between paediatric and perinatal services



Comprehensive services for all pediatric care needs

#### **Pediatrics**

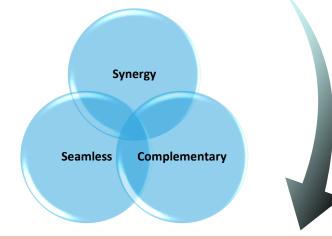


 24\*7 full spectrum of Pediatric multi speciality cover with level 4 NICU care



Coordinated handholding for both perinatal and pediatric services

Ease of seeing both pediatrician and obstetrician



Accessibility/Nativity/Comfort/Knows the system/Strong recommendation from paediatrician

Full range of fetal service included cardiac echo/Neonatologist consultation prior to delivery



- Comprehensive perinatal service
- 24/7 Obstetrics, anesthesia, blood bank
- Maternity ICU



### **Obstetrics, Fetal Medicine & Fertility**

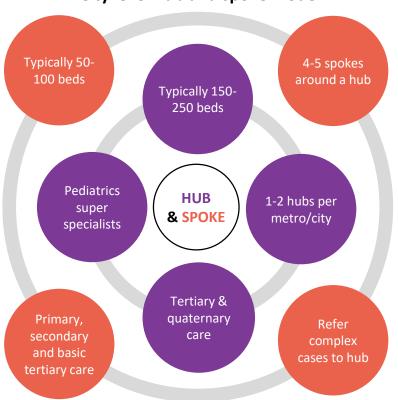
Fully integrated maternity care and fertility services



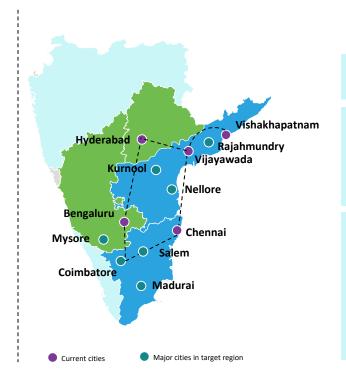
# Hub and spoke approach to optimise delivery of patientcare services at scale



### City level hub and spoke model



### Regional level "South Connect" model



Regional spokes at 200-250 kms from city hubs

Regional spokes to provide high quality Pediatric, obstetrics and gynaecology care at tier-II cities and act as connecting bridge to address a large market

- Robust transport network to save sick new born and children from districts,
- Establish Pediatric sub-specialty outreach clinic at districts
- Provide emergency service for maternal and Pediatric patients.

Accessibility of super-specialty at hubs, general pediatrics at spokes

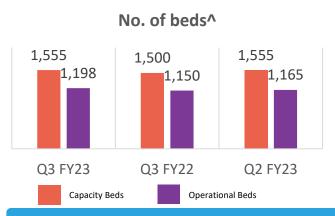
Financially prudent expansion

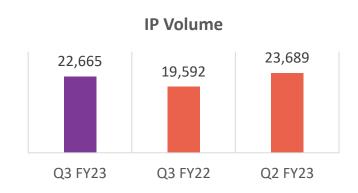
Network effect and synergies enhance operational efficiencies

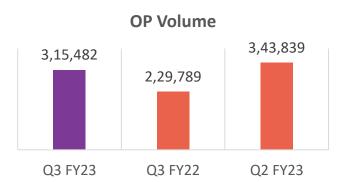


## Progress backed by capabilities – Operating trends quarter-wise

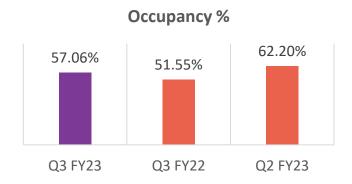


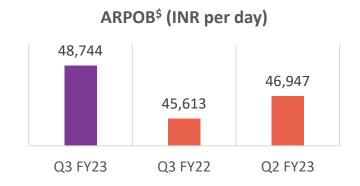


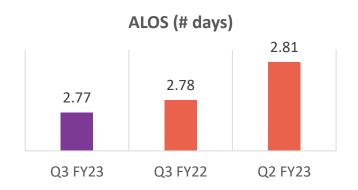




Delivery volume in Q3 FY23: 4,019. Delivery volume in Q3 FY22: 3,662. Delivery volume in Q2 FY23: 3,840.







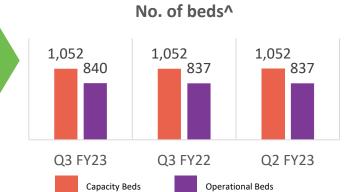
<sup>&</sup>lt;sup>5</sup> COVID Vaccine in Q3 FY22 was Rs. 60 Mn. Covid vaccine revenue impact on ARPOB in Q3 FY22 was Rs. 1,100

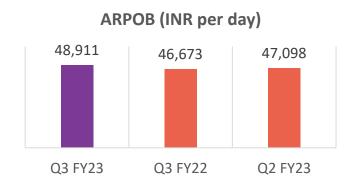
^OMR Hospital commenced operations on 1st Sep, 2022 with 45 operational beds and 8 beds were added to Rainbow Marathahalli, Bengaluru on 1st Dec, 2022.

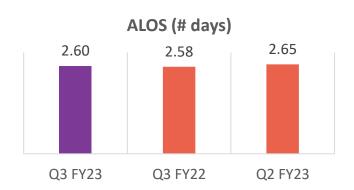
Weighted operations beds for the quarter are considered for occupancy calculations

## Progress backed by capabilities – Operating trends maturity-wise for quarter

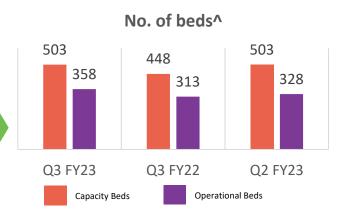


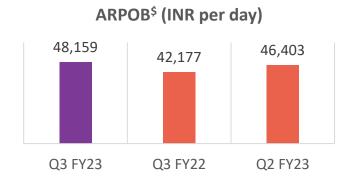


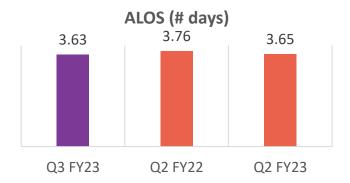




### Occupancy in Q3 FY23: 63.32% Occupancy in Q3 FY22: 54.13%. Occupancy in Q2 FY23: 67.82%.







### Occupancy in Q3 FY23: 42.38% Occupancy in Q3 FY22: 44.64%. Occupancy in Q2 FY23: 47.86%.

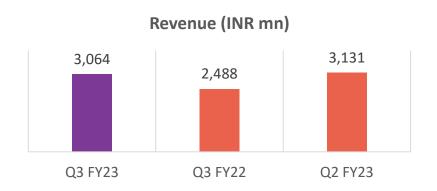
<sup>\*</sup> Matured Hospitals include 8 hospitals which have completed 5 years of operations

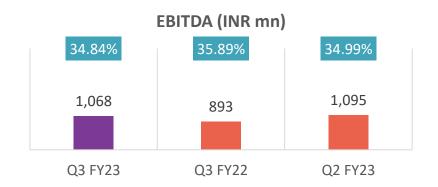
<sup>^</sup>OMR Hospital commenced operations on 1st Sep, 2022 with 45 operational beds and 8 beds were added to Rainbow Marathahalli, Bengaluru on 1st Dec, 2022.

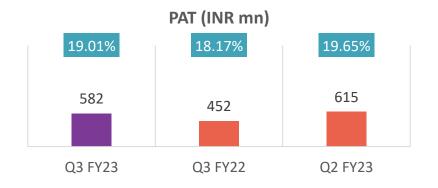
<sup>&</sup>lt;sup>5</sup> New Hospitals include the hospitals which are under 5 years of operations: 1. Birthright by Rainbow Children's Hospital, New Delhi, 2. Rainbow Children's Hospital, Chennai, 3. Rainbow Children's Heart Institute, Hyderabad, 4. Rosewalk by Rainbow Hospitals, New Delhi, 5. Rainbow Children's Hospital, Hebbal, Bangalore 6. Rainbow Children's Hospital, Visakhapatnam, 7. Rainbow Children's Hospital, OMR, Chennai

## Continuing momentum – Financial trends for Q3 FY23







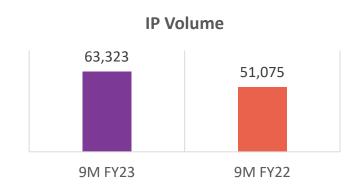


COVID vaccine revenue in Q3 FY22 is Rs. 60 Mn

## Progress backed by capabilities – Operating trends on YTD basis

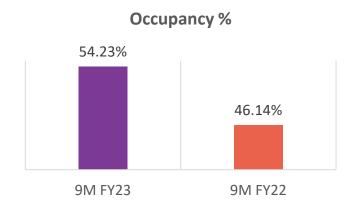


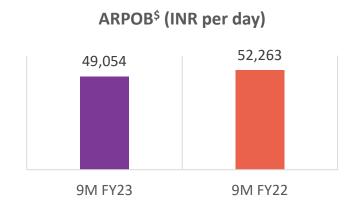


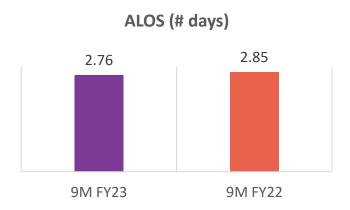




### Delivery volume in 9M FY23: 11,051 Delivery volume in 9M FY22: 9,887.





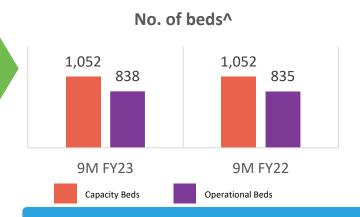


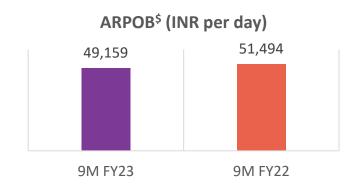
<sup>\$</sup>ARPOB includes revenue from OP pharmacy sales and revenue from medical services fees. Revenues from covid vaccine in 9M FY22 were at Rs. 920 mn. Covid vaccine revenue impact on ARPOB during 9M FY22 at Rs. 6,316

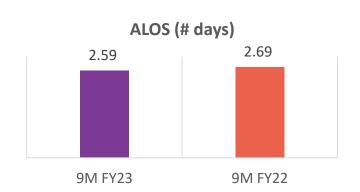


### Progress backed by capabilities – Operating trends maturity-wise, YTD perspective

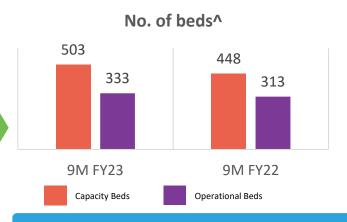


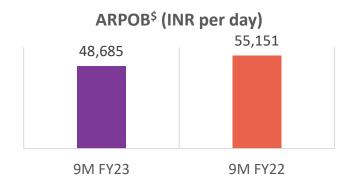


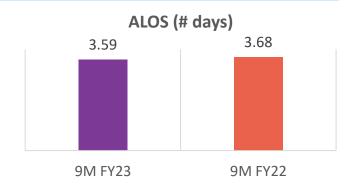




#### Occupancy in 9M FY23: 59.08% Occupancy in 9M FY22: 50.09%.







### Occupancy in 9M FY23: 42.04% Occupancy in 9M FY22: 35.61%.

<sup>&</sup>lt;sup>5</sup> New Hospitals include the hospitals which are under 5 years of operations: 1. Birthright by Rainbow Children's Hospital, New Delhi, 2. Rainbow Children's Hospital, Chennai, 3. Rainbow Children's Heart Institute, Hyderabad, 4. Rosewalk by Rainbow Hospitals, New Delhi, 5. Rainbow Children's Hospital, Hebbal, Bangalore 6. Rainbow Children's Hospital, Visakhapatnam, 7. Rainbow Children's Hospital, OMR, Chennai



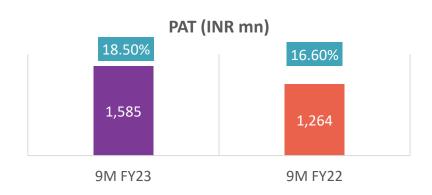
<sup>\*</sup> Matured Hospitals include 8 hospitals which have completed 5 years of operations

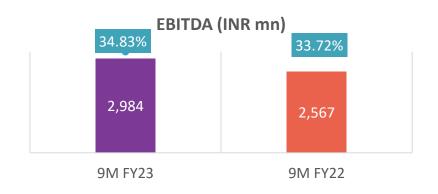
<sup>^</sup>OMR Hospital commenced operations on 1st Sep, 2022 with 45 operational beds and 8 beds were added to Rainbow Marathahalli, Bengaluru on 1st Dec, 2022 Weighted operations beds for the period are considered for occupancy calculations

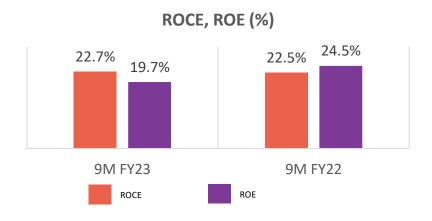
## Capturing a strong momentum – Financial trends for 9M FY23











## Restated consolidated statement of profit and loss



All numbers in INR mm	Q3 FY23	Q3 FY22	YoY Growth	Q2 FY23	QoQ Growth	9M FY23	9M FY22	YoY Growth
Income								
Revenue from operations	3,064.04	2,487.56	23.17%	3,130.52	-2.12%	8,566.08	7,613.11	12.52%
Other income	83.71	57.14	46.50%	75.63	10.68%	219.67	127.51	72.28%
Total income	3,147.75	2,544.70	23.70%	3,206.15	-1.82%	8,785.75	7,740.62	13.50%
Expenses								
Medical consumables and pharmacy items consumed	402.38	380.84	5.66%	435.05	-7.51%	1,155.45	1,609.68	-28.22%
Employee benefits expense	384.40	291.49	31.87%	344.91	11.45%	1,034.69	843.58	22.65%
Finance costs	136.31	115.89	17.62%	132.75	2.68%	411.22	369.25	11.37%
Depreciation and amortisation expense	231.80	211.30	9.70%	224.46	3.27%	675.38	609.81	10.75%
Professional fees to doctors	736.56	534.66	37.76%	705.09	4.46%	2,003.77	1,502.24	33.39%
Other expenses	473.14	387.89	21.98%	550.24	-14.01%	1,388.47	1,090.19	27.36%
Total expenses	2,364.59	1,922.07	23.02%	2,392.50	-1.17%	6,668.98	6,024.75	10.69%
Profit before tax	783.16	622.63	25.78%	813.65	-3.75%	2,116.77	1,715.87	23.36%
Tax expenses:								
(a) Current tax	233.3	211.16	10.48%	237.18	-1.64%	626.88	520.51	20.44%
(b) Deferred tax expense/(credit)	(32.58)	(40.48)	-19.52%	(38.62)	-15.64%	(95.25)	(68.77)	38.51%
Total tax expense	200.71	170.68	17.59%	198.56	1.08%	531.62	451.74	17.68%
Profit for the period/year	582.45	451.95	28.87%	615.09	-5.31%	1,585.15	1,264.13	25.39%

## Robust governance framework

# Rainbow Children's Hospital It takes a lot to treat the little. BirthRight By RAINBOW HOSPITALS Your Right to a Safe Delivery

### High Governance Standard

#### **Board of directors**



Dr. Ramesh Kancharla
Chairman & Managing Director
MD (Pediatrics) & MBBS (UK)

- Specialist in pediatric Gastroenterology, Hepatology and Nutrition
- Worked in prestigious hospitals such as King's College Hospital, London, Great Ormond Street Children's Hospital —London and is a member of the Royal Colleges of Physicians of the United Kingdom
- Awarded the Lifetime Achiever of the Year in Pediatric Gastroenterology & Hepatology by Times of India in the year 2017



**Dr. Dinesh Kumar Chirla Whole-time Director** 



Mr. Aluri Srinivasa Rao Independent Director



Prof. Anil Dhawan Independent Director



Mr. Santanu Mukherjee Independent Director

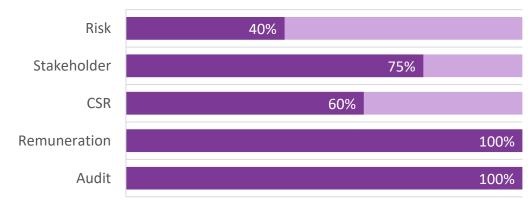


Ms. Sundari Raviprasad Pisupati Independent Director

### **Board composition**



### Committees of the board



■ % Independent Directors





## Key developments



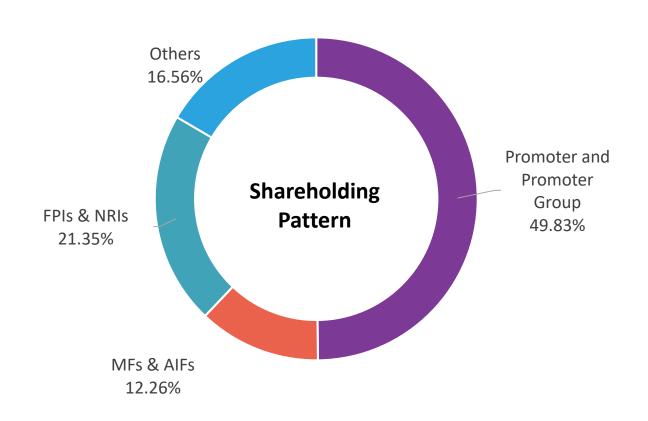
- The Spoke hospital at Sholinganallur (OMR), Chennai commenced operations in Sep-22. The trajectory of operations here is as per our expectations
- Project work for the spoke hospital at Financial district, Hyderabad is on schedule. The hospital is strategically located in the rapidly growing financial district of Hyderabad and will form an important part of the network in the city
- Project works for new Spoke hospitals at Central Hyderabad and Anna Nagar, Chennai are progressing well, and they are expected to commence operations during the next financial year
- Project work for an additional block with 50 beds at Hydernagar,
   Hyderabad is progressing well and is expected to commence operations during the next financial year
- Project work for the new Spoke hospital at Bangalore and the Regional Spoke at Rajahmundry have commenced and are expected to be completed in the next 24 months

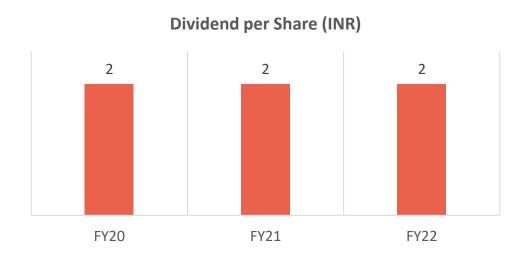


**Financial District, Hyderabad** 

## **Key Market Statistics**









# Thank You

"It takes a lot to treat the little"





### Pioneering comprehensive paediatric healthcare with robust infrastructure





Banjara hills, 1999 # **250** 



Vikrampuri, 2007 # 110



Hydernagar, 2014 # 110



Malviya Nagar2, 2017 # 130



Rosewalk3, 2019 # 24

Delhi

Hyderabad



LB Nagar, 2016 # 100



Kondapur, 2013 # 50



RCHI1, 2019 # **110** 



Visakhapatnam, 2020 # 129



Vijayawada, 2007 # 130

**Andhra Pradesh** 

Bengaluru



Marathahalli, 2015 # 200



BG Road, 2016 # 102



Hebbal, 2020 # **50** 



Guindy, 2018 # 135



Sholinganallur, 2022 # 55

Chennai

## Awards & Recognition (1/3)



### Awards and recognition



**Guinness World record** 

Largest gathering of pre-term babies under one roof 2016



LIMCA book of records

Survival of the smallest baby in Southeast Asia 2018



CNBC

Best Specialty Pediatric Hospital in India 2010, 2014



The Week

Best standalone Pediatrics Hospital in India 2020, 2021



Times Healthcare Achievers Telugu States

Best Hospital for Pediatrics 2017, 2019

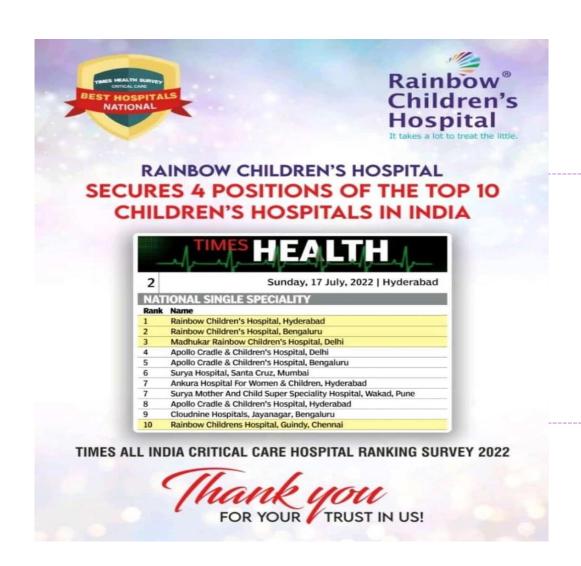


Federation of Telangana and Andhra Pradesh,
Chambers of Commerce and Industry

Excellence in innovative product / service in healthcare with highest societal impact 2015

## Awards & Recognition (2/3)





All Hubs hospitals of Rainbow located at Hyderabad, Bangalore, Chennai and New Delhi were among the top 10 pediatric hospital in the country

## Awards & Recognition (3/3)





Dr Ramesh Kancharla – Awarded the title "News Maker of the Year" by FE Healthcare Summit 2022

Madhukar Rainbow Children's Hospital receives award for Exemplary Work In Pediatric and Neonatal Care

### CNBC - Walk The Talk with Dr Ramesh Kancharla







### Outlook Best Doctors - South 2022











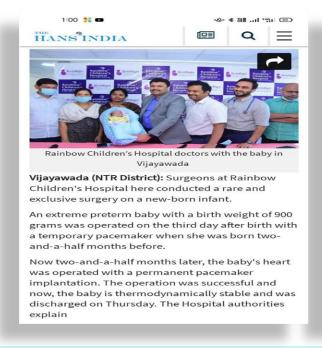




### Rainbow Children's hospital performs rare procedure to save a preterm baby

State News 4





# Preterm baby with birth weight 900Gm Saved by Inserting Pacemaker by Rainbow Children's Hospital

Vijayawada,Jan 19: Doctors at Rainbow Children's Hospital, Vijayawada managed a rare and exclusive surgery on a new-born. Extreme Preterm baby with birth weight of 900 grams was operated on the 3rd day of life for temporary pacemaker. Two-and-a-half-months later, baby's heart was operated with a permanent pacemaker implantation. The operation was successful and now, the baby is hemodynamically stable and is discharged home.

For more than two decades now, the doctors of Rainbow Children's Hospital have been doing an excellent job when it comes to saving the lives of children and neonates suffering from rare disorders and challenging health conditions. The paediatric hospital has once again proved its expertise by implanting a pace maker inan extreme low birth weight babywith congenital Heart block.

congenital Heart block.
Babies mother, has been consulting DrUma Mikkilineniat BirthRight by Rainbow Hospitals, Vijayawada since her conceptionof pregnancy. She was pregnant with twin babies(DCDA twins). DrSumalatha, fetal Medicine Consultant, said that at 27 weeks of gestation during mothers regular scans found that Twin-1 has Complete congenital heart block with Heat rate of 55 to 60 Per Minute (Normal Fetal Heat rate is 160 to 180 per minute), with Heart rallargement and evolving hydrops. She



added that Serial Scan monitoring was done twice weekly. Since then all necessary investigations for mother were done and Mother was tested positive for Anti-Ro antibodies(Neonatal Lupus). Dr Uma Mikkilineni, obstetrician said that Emergency LSCS was done After two weeks (at 29 weeks) of diagnosing in view of abnormal Doppler (Baby in compromised position because of low heart rate).

"After birth, the twin babies were taken care and were treated for Extreme prematurity. Baby had immature lungs for which lifesaving drug Surfactant was given. Baby along with low heart rate had hole in the heart (PDA) for which medical treatment were given. As babies conditionwas deteriorating because of low heart rate, Emergencytemporary Pacemaker was placed. After placing temporary pacemaker baby had very stormy course in NICU with low blood pressure and metabolic acidosis. It

almost took one week for baby to get stabilisedafter temporary pacemaker.It was only possible because of advanced infrastructure and 24Hrs Neonatal Cover by Expert Neonatology team. Baby's weight gradually improved from 900Gms to 3 Kgs after which permanent pacemaker was placed", said Dr Ram Prasad, Consultant Neonatologist, Rainbow Children's Hospital. Vijayawada "We underwent an anxious phase, knowing the condition of the baby but the entire team at Rainbow Children's Hospital stood by us throughout this tough phase. We specially thank Dr Ram Prasad, Dr.UmaMikkilineni, DrSumalathafor saving our child", said the parents of the 2 and a half month old. The team of doctors consisted Dr Jyothi Prakash Reddy- Consultant and Interventional Pediatric Cardiologist, Dr Bharat SidharthConsultant Pediatric Cardiac Surgeon and Dr Shiva Prasad-Consultant Pediatric Cardiac Surgeon.

- The Vijayawada Hospital, is the first hospital in the state of Andhra Pradesh to perform a complex surgery to place a permanent pacemaker in a 2.5-month-old baby
- A 29 weeks pre-term newborn baby with extreme low birth weight of 900 gm was identified to have complete Heart Block in prenatal echo
- On 2nd day after birth baby had temporary pacing wire surgery followed by permanent pacemaker insertion at 2 ½ months of age. Baby is now doing well

## Successful surgical management of a child with continuous urinary leak





- A 7-year girl from Uganda presented with continuous urinary dribbling since birth.

  She was operated for the same in Uganda, but the problem persisted
- She was evaluated at Rainbow by our Pediatric Urologists who did a thorough endoscopic and radiological evaluation and to their surprise, they identified three kidney units for the girl
- The girl was operated upon by our team who made appropriate reconnections of the draining tubes from the 3 kidneys and the dribbling stopped
- The child recovered completely and for the first time in her life, she was off diapers. She has now returned to Uganda and attending school normally

### Exit Procedures – Guindy, Chennai





- Chennai's hub hospital performed first EXIT procedure (ex utero intrapartum treatment procedure). It is a specialized surgical delivery procedure to deliver babies who have airway compression
- In this procedure the baby needs to be operated at the time of delivery before clamping of umbilical cord
- This procedure is extremely complex and requires a team of doctors including Obstetrician, Fetal Medicine, ENT surgeon, Neonatologist and Anaesthetist

# Madhukar Rainbow Children's Hospital, New Delhi- performs a rare procedure to save a child with congenital medical problem



- Madhukar Hospital, Delhi performed a complex and rare operation to remove (Bronchogenic cyst) in the chest of a two months old baby
- The baby came to the hospital with difficulty in breathing, bluish discoloration of hands and feet and oxygen level was very low
- CT scan confirmed that a cystic lesion (Bronchogenic cyst) in the chest was causing compression in the windpipe leading to severe breathing problem. Bronchogenic cyst is a congenital problem in children; however the hospital was able to diagnose and treat the child quickly as the hospital has the required facilities and availability of a multidisciplinary pediatric team

### Fibroid weighing 2kg was successfully removed through laparoscopic surgery



## Fibroid Weighing 2 Kg Successfully **Removed With Help Of Surgery**

A 24 year old woman who was soon to be a bride was feeling uneasy for the last six months.

When the doctors did a blood check-up, they found out that she was severely anemic.

Doctors found that she was detected to have a large fibroid (almost 8-months pregnant uterus size on an average).

Her uterus was of the size

of a watermelon due to the fibroids.

Dr. Shwetha .S. Kamath (Obstetrician, Gynaecologist and Laparoscopic Surgeon at Rainbow Hospital, Hebbal) said, "The fibroid could be removed laparoscopically through small incision. A key hole sur-gery would ensure that her recovery was faster, less blood loss, less hospital stay, less chance of infec-



tion or hernia and more cosmetic. She was able to get married on the pre-fixed date with all vigour, happiness and was stress

### 2kg fibroid removed from woman's uterus

**EXPRESS NEWS SERVICE** @ Bengaluru

A 24-year-old Bengaluru woman underwent a successful surgery to remove a 2kg fibroid in her uterus, almost the size of a watermelon, at a private hospital in the city.

For the past six months, the woman had been experiencing symptoms like tiredness, breathlessness, bloated stomach, heavy periods etc. However, she ignored all symptoms due to her ongoing wedding

One day, she fainted and a hospital. She was found out free, the doctor added.

to be severely anaemic, with a low haemoglobin level of 3 (normal level is 11). In further evaluations, she was detected to have a large fibroid, making her uterus the sixe of an nearly eight-month pregnant woman.

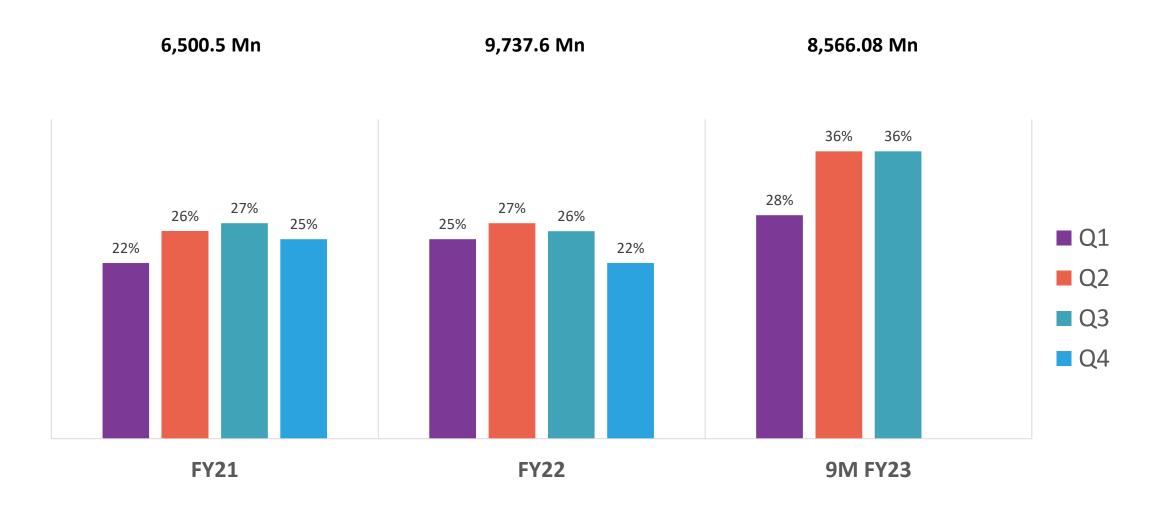
Dr Shwetha S Kamath, obstetrician, gynaecologist and a laparoscopic surgeon said they performed a successful surgery and discharged the woman

within two days. The fibroid was removed laparoscopically through a small incision which will ensure faster recovery. The woman was also able to get married on her prewas immediately admitted to fixed date completely stress

- Fibroid weighing 2kg was successfully removed through laparoscopic surgery at our hospital in Hebbal, Bengaluru
- The woman's uterus enlarged to size of watermelon due to the size of fibroids. Generally open surgery is performed when the fibroids are very large, however in this case our doctors removed the fibroids through minimal incision and performed keyhole surgery

## **Quarterly Revenue Contribution**





## Quarterly EBITDA margins trends





### **About Us**



Rainbow network comprises of 15 hospitals and 3 clinics in 6 cities, with a total bed capacity of 1,555 beds. Our Pediatric services under "Rainbow Children's Hospital" includes newborn and pediatric intensive care, pediatric multi-specialty services, pediatric quaternary care (including organ transplantation); whereas our women care services under "Birthright by Rainbow" offers perinatal care services which includes normal and complex obstetric care, multi-disciplinary fetal care, perinatal genetic and fertility care along with gynecology services.

Rainbow Children's hospital built on strong fundamentals of multidisciplinary approach with a full-time consultant led clinical service along with 24/7 commitment in a child centric environment. The company follows a hub-and-spoke operating model where the hub hospital provides comprehensive outpatient, inpatient care, with a focus on tertiary and quaternary services while the spokes provide emergency care in pediatrics and obstetrics, large outpatient services and comprehensive obstetrics, pediatric and level 3 NICU services. This model is successfully operational at Hyderabad and is gaining traction in Bengaluru. The endeavor is to replicate this approach in Chennai and across the National Capital Region. Subsequently Rainbow intends to expand into tier-2 cities of Southern India.

Rainbow embraces a unique doctor engagement model, where doctors work exclusively on a full-time, retainer basis. The doctors work in teams and have 24/7 commitment, which is particularly important for children's emergency, neonatal, pediatric intensive care services and to support pediatric retrieval services. The Company also operates the country's largest pediatric DNB training programme in private healthcare, offering post graduate residential DNB and fellowship programme.

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