TARC LIMITED

(Formerly Anant Raj Global Limited) CIN: L70100HR2016PLC065615

Corporate Office: C-3, Qutab Institutional Area,

Katwaria Sarai, New Delhi-110016 Tel: 011-41244300, 011-41244344

Email: tarc@tarc.in Website: www.tarc.in

July 09, 2021

To,
The General Manager,
Deptt of Corporate Services, **BSE Limited,**P.J. Tower, Dalal Street,
Mumbai – 400001

Scrip code: 543249

To,
The Vice President,
National Stock Exchange of India
Limited,
Exchange Plaza,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400051

Scrip Symbol: TARC

Sub: Revised Presentation on the Company's Projects

Dear Sir,

With reference to our earlier communication of even date with respect to Presentation on the Company's Projects, we are sending the revised presentation on the latest key financials and status of ongoing projects/New launches of the Company.

You are requested to kindly ignore the earlier letter and take the revised presentation on record.

Yours Faithfully

For TARC Limited

Amit Narayan Company Secretary

A20094

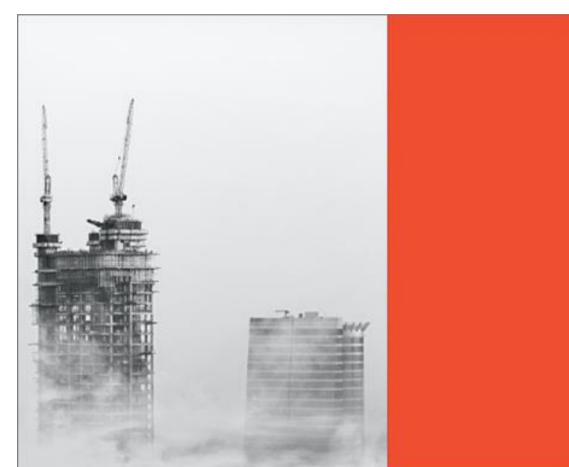


Registered Office: G002, MACEO, Sector-91, Gurugram, Haryana-122505

Tel: 0124-5082424

Creating Enduring Value







Q4&FY21

Investor Presentation



We believe in transforming urban living by empowering people to experience their lives more meaningfully.



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Our Approach

At TARC Ltd, we are passionate about creating beautiful homes, harmonious workspaces and welcoming lifestyle hubs.

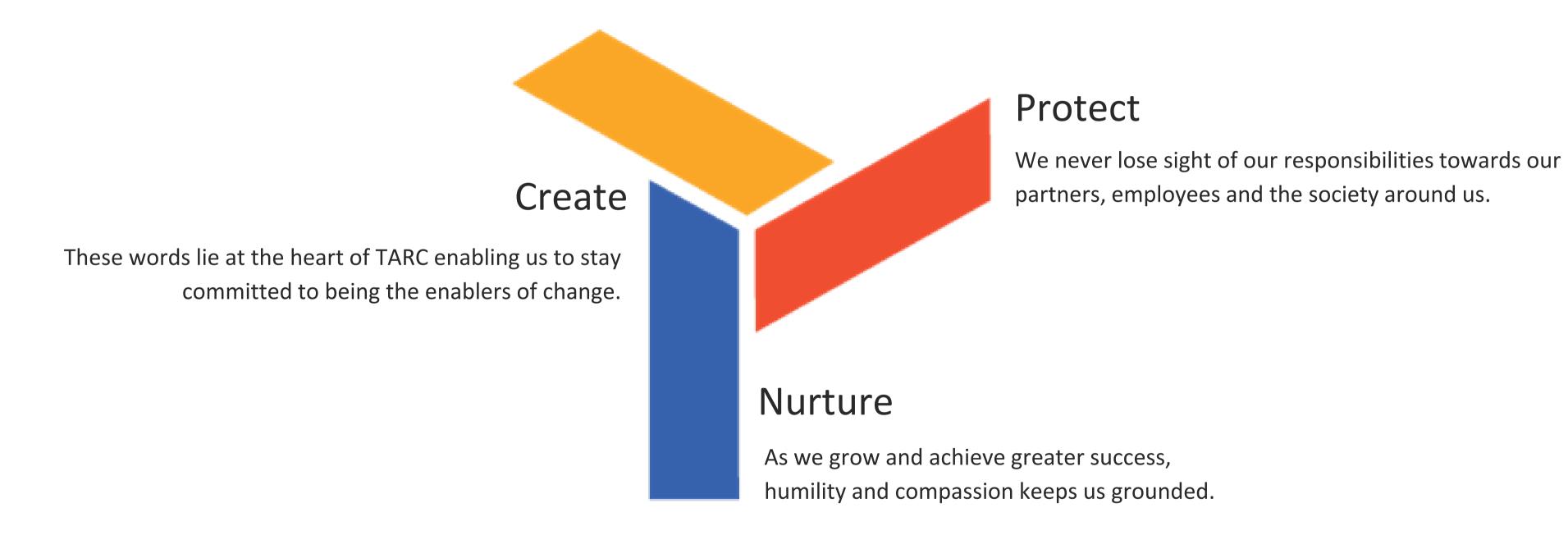
We are invested in our journey of co-creating the future with our consumers so that they can explore and engage with life more meaningfully. We stay true to our purpose of curating living spaces for the health and happiness of communities. This means designing an ecosystem where relationships are nurtured and enhanced. We have built our culture and capabilities around continuously evolving consumer tastes and aspirations.

It is here, through our unwavering commitment, that we are able to bring boundless urban living to life.





Our Philosophy



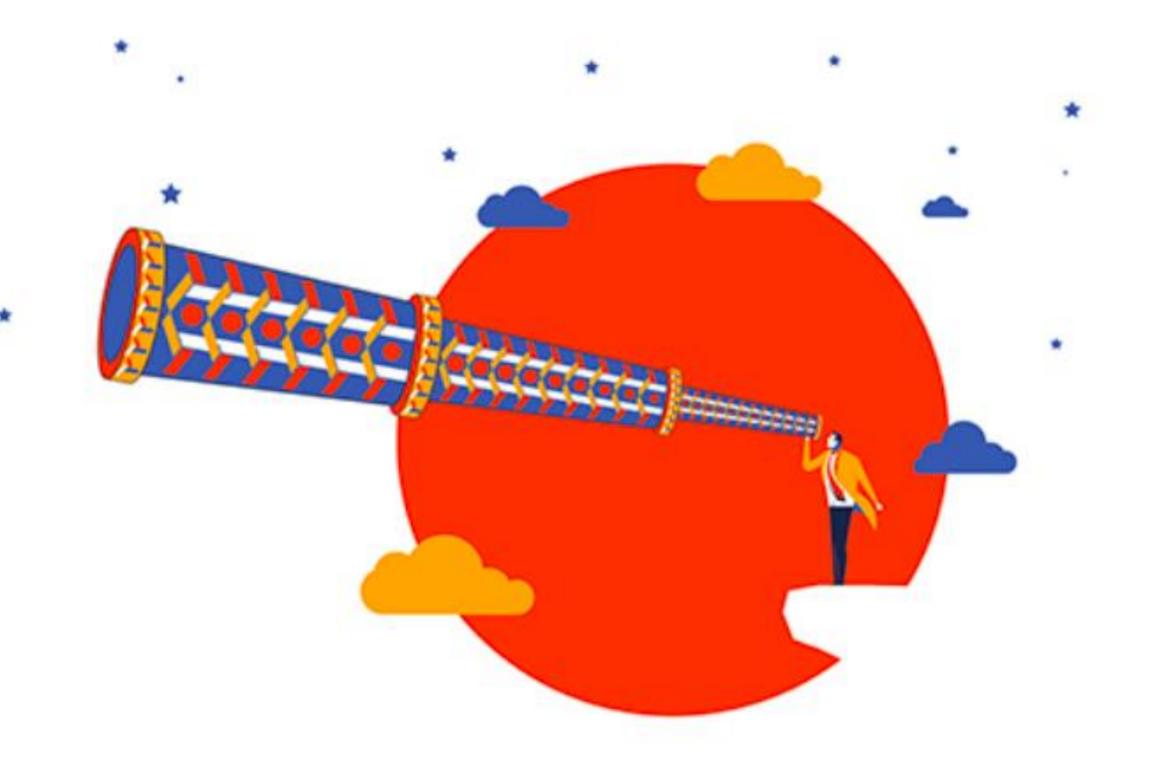


Our Vision

Unlocking human potential by bringing seamless, wholesome living to life.

Our Mission

To create enduring value through curating experiential living. We strive to transform urban lifestyles by empowering people to actualise and experience their lives more meaningfully.





Core Principles

Our values define what we stand for.

Integrity Leads Us

We believe in leading with transparency and strive to build strong relationships based on trust with all our stakeholders.

Own the Outcome

We work together to accelerate our growth. We make everyday count. We value time and think action at every step.

Creating Enduring Value

Our true measure of success is creating wonderful experiences for our customers by thinking out of the box.

The Power of WE

We work towards achieving excellence collectively by empowering, recognising and providing equal opportunity to all.

Humility & Strength

We have a responsibility to create a welcoming, trusted and inclusive workspace that fosters warmth and individual expression.

Break the Mold

Our tools help us exceed expectations with creativity and imagination by aiming higher and adopting smart work practices.



Business Model

The business of TARC Limited under the leadership of Mr Anil Sarin has evolved over the last 4 decades starting out as a Construction Company and evolving to become one of the largest real estate development Company and land bank holders in the National Capital.

TARC, over the years has accumulated a **significant land bank of more than 600 prime acres which is wholly owned and paid for**. The acquisitions were typically made in the National Capital where tremendous growth prospects were foreseen. This has helped TARC develop a matrix where significant part of its land acquisitions have today become marquee assets with substantive growth opportunities.

The Company has land parcels and built-up assets **inside the Municipal limits of New Delhi** in Hauz Khas, Bhati, Chattarpur, Mehrauli, Samalka, Rajokari, Satbari, Shahoopur, Punjab Khore, Khera Kalan, Budhpur, Jindpur, Nanglipuna, Alipur, Pur etc. which alone constitute to be **over 375 acres of fully paid-up land**.

Additionally the Company has land parcels in **Gurgaon** and other areas in the **National Capital Region besides Manesar**, **Noida and Greater Noida** where the Company's **land holdings exceeds 250 acres of prime land**.

TARC had certain land parcels and miscellaneous assets which have been subjected to acquisition by various Government organizations. The Company is pursuing its claims on such acquisitions which is likely to stream in a righteous compensation amount of approx Rs. 700 Cr in the near future.

TARC expanded its presence in the National Capital through key Developments across different verticals like Residential, Hospitality, Commercial and Retail projects. Vibrant markets and evolving lifestyles provide the impetus to create and curate future ready developments. A significant part of the Company's land bank is now ready for development considering the growth opportunities of New Delhi.

TARC pursues a rewarding Business Model by creating enduring value through curating experiential living. Closely owned and run businesses place importance on hitting business goals and the overall company vision in a long-term period rather than a short-term period. This long-term perspective, when properly moulded and intelligently utilized, allows for creative decision-making and strategy development



What We Do



Mass housing

Since inception, we developed mass housing projects for urban development authorities in the National Capital



Residential

Recently TARC completed project "Maceo" over 15.50 acres in Sector 91, Gurgaon. MACEO is concluding its handing over process of 788 units



High end residential

TARC is developing high end residential projects. Currently developing 3 prime premium projects; one each in Hauz Khas in South Delhi, Central West Delhi and Rajokri(Aerocity)



Shopping Malls

Developed the Moments Mall in 2011 as a marquee retail development housing leading brands different for and zones entertainment & expansive food lounges.



Multiplex cum mall

Currently developing a multiplex with retail offerings for cafes and restaurants to complement retail development in East Delhi



Commercial

Currently developing 'TARC Visva', an ultra luxury mixed use development comprising Boutique Hotel, Grade "A" Office Blocks, Branded Serviced Apartments, Retail and Convention facilities.



Tech Parks

TARC is developing a Build to Suit (BTS) premium technology facility in Tech Zone, Greater Noida, for meeting the rapidly growing Data Centre needs



Warehouses

Currently developing Build to Suit Warehouses over 3 land parcels of approx 45 acres in North Delhi with leasable space of 15.7 lac sq ft. and 25 acres in Manesar with leasable area of 6.5 lac sq ft



Hotels / Serviced Apartments 3 existing hotels :

TARC Chattarpur: Hotel with multiple banquets & convention facilities located pristine surroundings on Chattarpur Mehrauli Rd., Delhi

TARC Tricolor: Located on NH8, New Delhi with modern upscale Convention facilities & well appointed guest rooms

TARC Asera: Hotel with Convention area located in Chattarpur Mehrauli Road, New Delhi in green areas of the capital

Integrated Approach

WAREHOUSE

HOSPITALITY

3 warehouses with 15.70 lac sq ft leasable

area in North Delhi

A warehouse with 6.50 lac sq ft leasable

area in Manesar

A large project recently delivered

4 ongoing residential projects

Delivered to date: 59.80 lac sq ft **Ongoing / Planned**: 29.57 lac sq ft

High operating margins

O1 RESIDENTIAL **COMMERCIAL**

Completed 40.45 lac sq ft of institutional area and

Tech Parks

Upcoming

5 lac sq ft of Grade A Commercial project in South

Delhi

5 lac sq ft industrial park in Greater Noida

Delivered 4 hotels and 1 service apartment

Upcoming

8.65 lac sq ft of hotels and service apartments



Ongoing Projects / New Launches

Project Name	Project description	Location	Status / Launch date	Constructible area (sq ft)	Area available for booking (sq ft)	Area booked till date (sq ft)	Rate per sq ft (Rs)	Booking Value (Rs cr)	Booked (Rs cr)
TARC Maceo	Residential Group Housing	Sec 91, Gurgaon	95% completed	15,80,172	1,71,009	14,09,163	4,500	630	565
TARC Central West Delhi	Residential	Central West Delhi	Q4 FY 2021-22	14,40,000	14,40,000	-	*Rs. 20,000 psf		
TARC, Hauz Khas	Residential	Hauz Khas, New Delhi	Q3 FY 2021-22	2,45,000	2,45,000	-	*Rs. 35,000 psf		
TARC, Premier Rajokri Residences	Residential	Kapashera, New Delhi	Q3 FY 2021-22	4,80,000	4,80,000	-	*Rs. 12,500 psf		
TARC Residential	Residential (DDU Scheme)	Sec 63A, Gurgaon	Q3 FY 2021-22	6,37,000	6,37,000 / 520 units	-	*Rs. 8,500 psf		
TARC Visva	Grade A Commercial, Service Apartment and Hotel Project	South Delhi	Q1 FY 2022-23	9,00,000	9,00,000	-	*Rs. 90 psf per month, average across all verticals		
TARC Lakeview	Multiplex cum Mall	Trilokpuri, Delhi	65% completed	1,00,000	70,000** + 30,000***	70,000 sq ft – Multiplex	@Rs 80 lac p.m.	-	-
TARC Warehouse	Warehouse	North Delhi	Q2 FY 2021-22	12,50,000	12,50,000	_	*Rs. 50 psf per month		
TARC Tech Park	Industrial Park	Greater Noida	Q4 FY 2021-22	5,00,000	5,00,000	-	*Rs. 27 psf per month		

^{*} Indicative Prices

^{**} Pre contracted with a leading multiplex player

Q4&FY21 Financial Highlights



Key Financials (Consolidated)

Profit & Loss			Rs. In Cro	re)	
	Q4FY21	Q3FY21	Q4FY20	FY2021	FY2020
Total Income	94.70	66.78	59.68	220.87	191.03
Adjusted EBIDTA*	22.60	27.40	21.72	72.18	121.82
EBIDTA	6.82	13.60	11.08	29.68	97.48
Profit Before Tax	1.73	5.01	0.51	0.93	64.71
Net Profit	0.95	8.90	1.49	6.17	53.10

Profitability Indicators	Q4FY21	Q3FY21	Q4FY20	FY2021	FY2020
Adjusted EBIDTA/Total Income	23.86%	41.03%	36.39%	32.68%	63.77%
EBIDTA/Total Income	7.21%	20.37%	18.56%	13.44%	51.03%
PBT Margin %	1.82%	7.50%	0.85%	0.42%	33.88%
Net Profit Margin %	1.01%	13.33%	2.50%	2.79%	27.80%

^{*}Adjusted EBITDA = EBITDA + Interest included in Cost of Sales

Management Team



We have a highly accomplished group of experienced individuals who come together to lead by example.

Driven by ambition yet grounded by compassion, they bring their matchless expertise to show us the way forward towards discovering a new way of looking at urban living in India.





Mr. Anil Sarin
Chairman

Anil Sarin founded the business over four decades ago. Under his leadership, the company grew to become one of the largest real estate development companies and land bank holders in the New Delhi Metropolitan Area. Through the years, he has assiduously built a team of experienced professionals and a corporate culture that are TARC's greatest competencies.



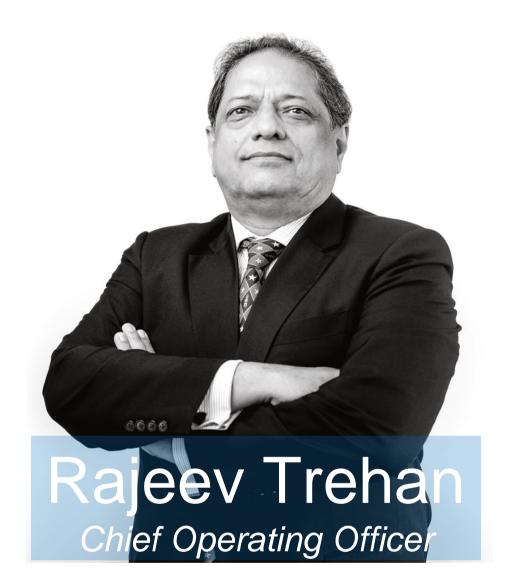
Mr. Amar Sarin
Managing Director & CEO

Amar is responsible for the overall leadership and strategic direction of TARC. He has vast exposure to and a deep understanding of different cultures, people, infrastructure and urban spaces.

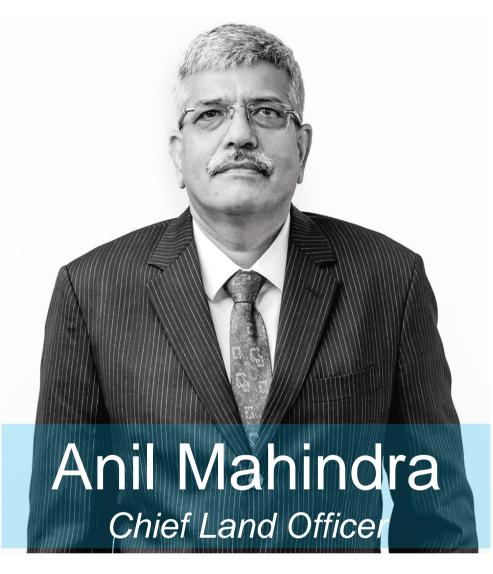
This inspires him to create high quality developments which nurture strong communities.



Our Leadership Team



Rajeev excels in building collaborative teams of highly motivated individuals. Thanks to his domain expertise built over the last 30 years with us, he exceeds expectations when it comes to executing projects especially large real estate projects across different verticals.



Anil has 30 years of work experience and has been associated with the group for over 18 years now. His main interest and expertise are in the field of land laws. This includes various topics such as legal and land compliance, due diligence, technical diligence related to land acquisition.



Aarti Arora is a Chartered Accountant with more than two decades of experience. She is well-versed in finance and accounts as well as project implementations, among others.



Amit is a commerce graduate and a member of the Institute of Company Secretaries of India (ICSI). He has more than 14 years' experience in Corporate Laws and Secretarial Compliances. His expertise makes him an indispensable part of our growth story



Our Leadership Team



Muskaan Sarin

Head - Marketing

Muskaan is responsible for marketing and drives the customer-centric culture across the organization. She leads in developing customer research, branding strategy, communication and innovation.



P. N. Singh Assoc VP- Projects Devpt

An industry veteran with 26 years of experience, he handles the projects department. Working with other engineers in the team, he is responsible for approving designs, calculating costs, negotiating contracts, and executing plans - safely and efficiently.



Tarun Sejwal

Head-Design,

Architecture & Innovation

Tarun has over 18 years of experience and has been associated with design management and coordination with a special focus on contract and project management. He has worked on projects from corporate interiors, retail, recreational, group housings and senior living.



Strategic Advisory Team



Rajendra, a Chartered Accountant by profession, he has been associated with various corporates engaged in manufacturing, trading and services. He has experience in corporate finance and business modelling in various national and international assignments.

His core expertise has been in the field of drawing financial strategy for businesses. He has been associated with us for 30 years.



Sharda is an integral part of TARC. She oversees and personally engages with interior design teams across our projects. She has a flair for high design, coupled with a relentless pursuit of excellence and the ability to adapt existing resources to best suit the given requirements.



Ramneek is an experienced consultant in the hospitality space. He helps in developing the strategic vision and business models for hospitality based projects. Structuring future-ready plans, market assessment, brand collaborations, developing innovative concepts and curating a clear positioning for these projects are his core competencies. He has been associated with TARC for the last 10 years and continues to play an integral role in the lifestyle and hospitality vertical.

Key Project Details

TARC MACEO



Project	Assortment of premium 2, 3	& 4 Bedroom Apartments	and Penthouses		
Highlights	Abundant Expanse of Green	& Open Area with multiple	amenities		
	Club Tierra - a premium rend	dezvous for Maceo's discerr	ning residents		
Location	Strategically located in Sec	91, Gurugram amidst an a	ffluent neighbourhood within calm and		
	serene environs				
Plot Area	15.57 Acre - Fully paid up lar	nd owned by the Company			
Present Status Maceo is now at the hand over stage with 400 families occupying the		es occupying their apartments and fina			
	finishing being concluded. The Company has already sold over 93% of its inventory and shall				
	sell the remaining inventory before the close of this financial year.				
Completion Date	95% completed				
Project Configuration	16 towers with G+12 structu	ire			
Total Built-up Area	16.96 lac sq ft				
Saleable Area	Total: 15.80 lac sq ft	Sold: 14.09 lac sq ft	Unsold: 1.71 lac sq ft		
No of Units	Total: 788 units	Sold: 728	Unsold: 60		
Cost of construction	Rs. 335 Crore				
Est. Monetisable Value	Total Revenue: Rs. 630 Cr	Sold Value: Rs. 565 C			
	Amount Received: Rs. 442 C	r Sold Receivable: Rs.	123 Cr		





TARC CENTRAL WEST DELHI HIGH END RESIDENTIAL



Project	New age high end luxury development in the heart of the city
Highlights	Modern amenities with outdoor & indoor recreational spaces
	Project design still in conceptual stage
Location	Located in the heart of the city centre, right on main road and in close proximity of a metro
	station
Plot Area	Approximately 6.50 Acre.
	Fully paid up land owned by the Company
Land use	Residential
Commencement Date	Q4 FY2021-22
Completion Date	Q3 FY2024-25
FAR Area	8.06 lac sq ft
Built-up Area	14.40 lac sq ft
Saleable Area	14.40 lac sq ft
No of Units	630
Cost of construction	Rs 500 crore
<u> </u>	



TARC, HAUZ KHAS



Project	Boutique High End Luxury residential development in the heart of South Delhi, will consist of 36
	ultra-luxurious independent villas and floors
Highlights	Expansive apartment homes with more than 6,000 sq ft area
	Global design and architecture, Exclusive clubhouse with recreation and sporting amenities,
	temperature controlled swimming pool, Concierge and valet services
Location	Located on the main Aurobindo Road in South Delhi in close proximity to New Delhi's most
	vibrant social lifestyle hubs
Plot Area	2.39 Acre. Fully paid up land owned by the Company
Land use	Residential
Commencement Date	Q3 FY2021-22
Completion Date	Q3 FY2023-24
FAR Area	1.65 lac sq ft
Built-up Area	2.45 lac sq ft
Saleable Area	2.45 lac sq ft
No of Units	36
Cost of construction	Rs 125 crore





TARC, PREMIER RAJOKRI RESIDENCES



Project	High end residential project with 3 & 4 BHK apartments in Aerocity Vicinity
	——————————————————————————————————————
Highlights	Ultra-modern amenities and facilities for a quality urban living experience.
	Contemporary international design and architecture, curated amenity blocks and recreation
	zones along with high quality project specifications.
Location	Located in South Delhi, with seamless access from Dwarka, IGI Airport and Vasant Vihar, this is
	the only organised upcoming residential development in the New Delhi Aerocity zone
Plot Area	2.95 Acre. Fully paid up land owned by the Company
Land use	Residential
Commencement Date	Q3 FY2021-22
Completion Date	Q3 FY2023-24
FAR Area	2.57 lac sq ft
Built-up Area	4.80 lac sq ft
Saleable Area	4.80 lac sq ft
No of Units	250
Cost of construction	Rs 130 crore





TARC RESIDENTIAL, 63A, GURGAON



Project	Row Housing Project with 3 BHK floors
Highlights	Gated community and open green areas, well designed community spaces, open areas with modern amenities and outdoor & indoor recreational spaces
Location	Located in Gurugram's Golf Course Extension Area – a bustling part of the Millennium City. Easy access from the 60m and 24m wide road
Plot Area	6.93 Acre. Fully paid up land owned by the Company
Land use	Residential
Commencement date	Q3 FY2021-022
Completion Date	Q2 FY2024-25
FAR Area	4.90 lac sq ft
Built-up Area	6.37 lac sq ft
Saleable Area	6.37 lac sq ft
No of Units	520
Cost of construction	Rs 130 crore





TARC VISVA



Project	Hotel, Grade "A" Commercial, Branded Serviced Apartments, Retail and Convention Facilities
Highlights	State of the Art Grade A building, indoor and outdoor recreational areas, open green, and
	community spaces
Location	Main National Highway # 8, adjoining New Delhi Aerocity. This unique location is easily
	accessible from both South Delhi and Gurugram
Approval status	All Statutory Approvals have been received
Plot Area	7.23 Acre. Fully paid up Land owned by the Company
Commencement date	Q1 FY2022-23
Completion Date	Q4 FY2024-25
Land use	Mixed use
FAR Area	5.33 lac sq ft
Total Built-up Area	9.0 lac sq ft
Cost of construction	Approx Rs 400 Crore





TARC LAKEVIEW



Project	Multiplex cum shopping mall
Highlights	6 screen Multiplex, Quality retail offerings and Cafes & restaurants to complement the entire
	retail development
Location	Extremely well-located near Sanjay Lake in East Delhi, with Metro connectivity
Plot Area	2,880 sq mt. Fully paid up land owned by the Company
Commencement date	January 2020
Completion Date	The premises shall be handed over to the multiplex chain by September 2021, who will take
	another 6 months for fit-out etc.
Land use	Commercial. All permissions for operating a cinema theatre already in place
Built-up Area	1 lac sq ft
Cost of construction	Rs 30 cr
Est. Monetisable area	The 4 floors are already leased to a multiplex chain for operating a 6 screen multiplex with
	monthly rental. Total area rented our is 70,000 sq ft
	Balance 30,000 sq ft - will be rental income from tenants on the Ground floor as well as revenue
	from 3 level parking and signage etc
Present Status	3-Basements and Ground & First Floor is cast.



TARC WAREHOUSES



	Project1	Project 2
Project	3 land parcels where Company is building warehouses.	Warehouse
Highlights	Built to suit model. Pre-engineered building with clear access from the main road. Ample spaces for parking of loading/unloading vehicles within and outside the site area	Built to Suit model.
Location	North Delhi	Manesar, NCR
Plot Area	45 acres. Fully paid up.	25 acres. Fully paid up.
	Land owned by the Company	Land owned by the Company
Commencement date	Q2 FY2021-22	Upcoming Project
Completion Date	Q2 FY2022-23	Upcoming Project
Land use	Warehouse. Received all the requisite approvals and permissions from the Authority	Warehouse
FAR Area	3 warehouses	6.50 lac sq ft
Leasable area	12.50 lac sq ft	6.50 lac sq ft
Est. Monetisable Value	Monetization @ 7.5%: Rs. 1,000+ Crore	Monetization @ 7.5%: Rs. 260 Crore



TARC - TECH PARK, GREATER NOIDA



Project	Premium Technology Park
Highlights	Land Allocated in Tech Zone specifically for IT / ITES and is envisioned for development of the
	rapidly growing Data Center Segment - Ease of access from 45m wide road.
Location	Located in Greater Noida on Eastern Peripheral Expressway and in close proximity of the
	upcoming Jewar airport
Plot Area	25 acre - Fully paid up land owned by the Company
Commencement date	Q4 FY2021-22
Completion Date	Q4 FY2024-25
Land use	Technology Park
FAR Area	5.0 lac sq ft
Leasable area	5.0 lac sq ft
Est. Monetisable Value	Monetization @ 7.5%: Rs. 250+ Crore



TARC - CHATTARPUR



Land use	Hospitality
Built up area	1.0 lac sq ft
Current development	Hotel with multiple banquets and Convention facilities located in pristine sorroundings over
	7.37 acres land area on the Chattarpur Mehrauli Road, New Delhi
Further development	Company has already received approval from Municipal Authorities, Delhi Fire Service, DUAC
	and MoEF for further development of additional hotel of 78,000 sq ft with another 98 rooms, a
	convention center of 50,000 sq ft and retail and commercial development of 60,000 sq ft
Est. Monetisable value	Expected monthly rental after delivery: Rs. 1.50 Crore
	Additionally there will be an estimated retail and commercial inventory of Rs. 150 Cr ore







Experiential Living

The principles of customer centricity define our approach in creating residences that celebrate life each day. We are passionate about our work and in curating an ecosystem that encourages and inspires people to engage with life more meaningfully.

Lifestyle Hubs

Our customers' evolving tastes, preferences, lifestyles and dreams have motivated us to craft design-led spaces that inspire creativity, fun and a convivial spirit amongst them. Led by design, we strive continuously to create dynamic environments for zestful living.



Disclaimer

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You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

THANK YOU

For further information please contact



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