



5th September, 2017

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Dear Sir,

This has with reference to our earlier communication dated 4th September, 2017.

In this connection, please find attached herewith the Investor presentation.

Yours Faithfully
For Hindalco Industries Limited


ANIL MALIK
Company Secretary

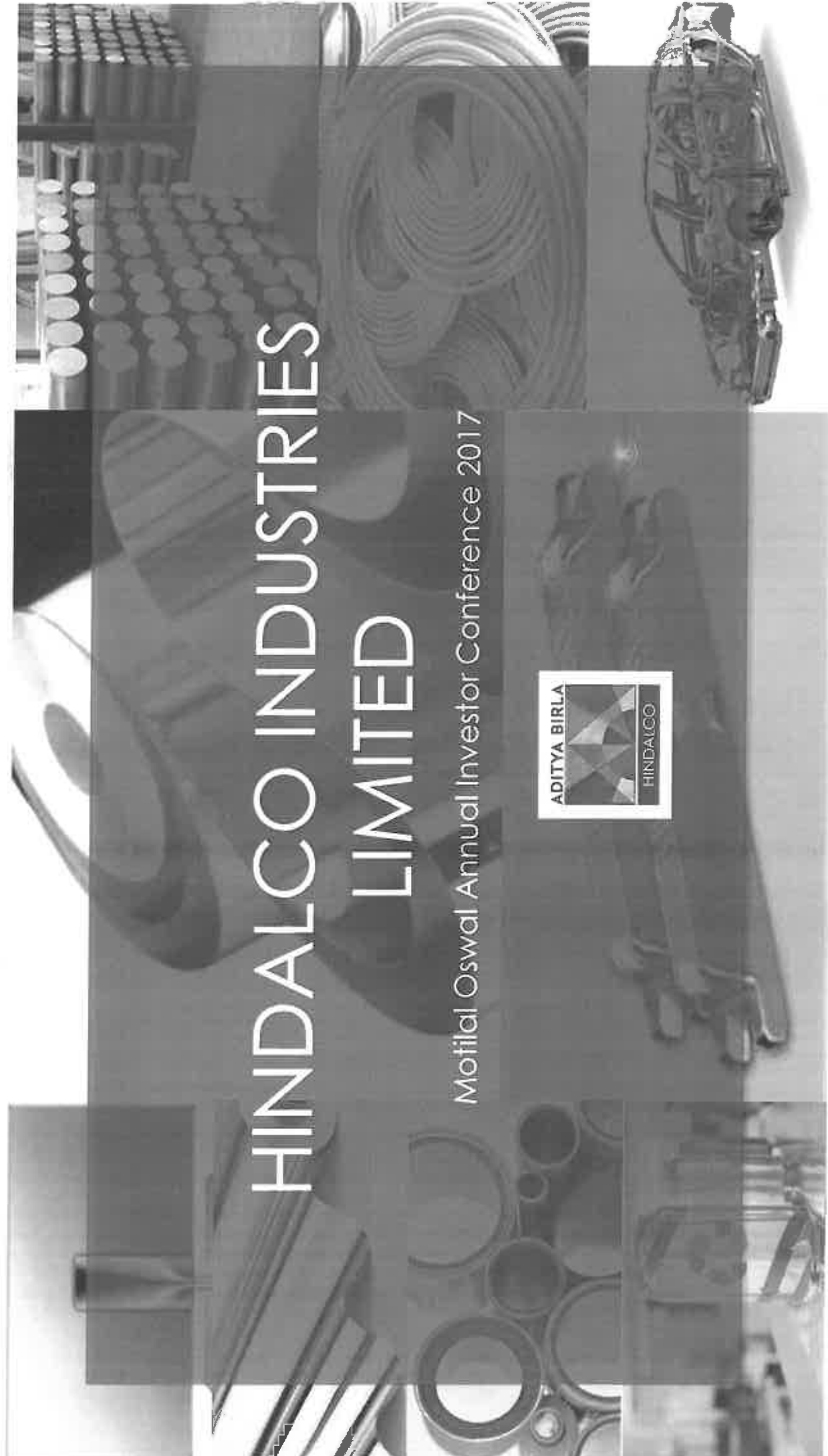
Encl : as above

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Corporate ID No: L27020MH1958PLC011238

HINDALCO INDUSTRIES LIMITED

Motilal Oswal Annual Investor Conference 2017





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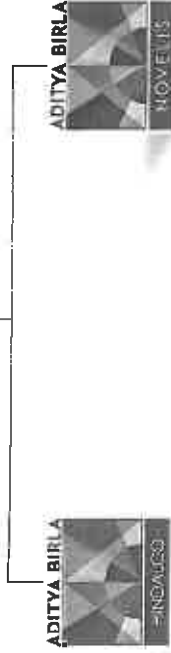
Any reference herein to "the Company" shall mean Hindalco Industries Limited, together with its consolidated subsidiaries



ABOUT HINDALCO

Leading Global Industry Player

Hindalco Industries Ltd



Integrated Aluminium

Aluminium

- Alumina: 2.9 MT
- Primary Metal (Al): 1.3 MT
- VAP including Wire Rod: 481 KT

Copper: Major player in India

- Copper Cathode: 376 KT
- DAP: 301 KT

Copper: Major player in India

Aluminium Downstream

#1 Rolled Products Supplier Worldwide

- Global Presence
- Global leader in Aluminium recycling
- Shipments: 3.1 MT
- Focused on premium segments

Business Highlights

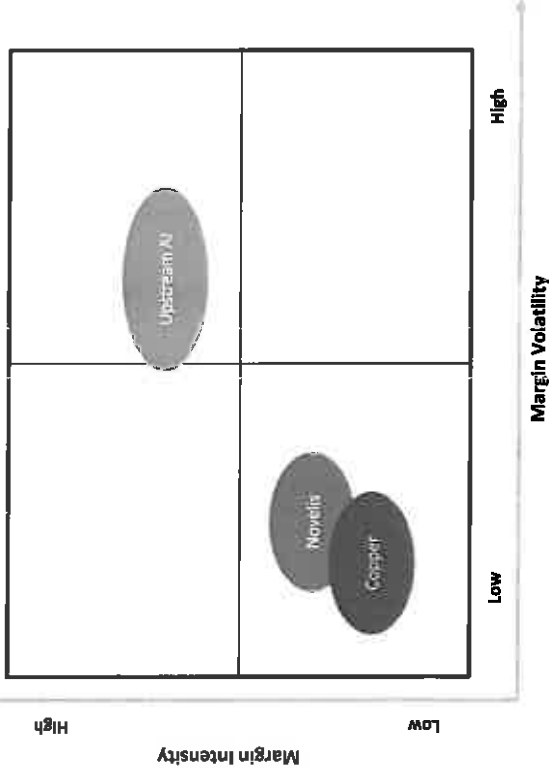
- ✓ Novelis – Largest aluminium FRP producer globally
- ✓ Aditya and Mahan – 1st quartile cost producer of Aluminium
- ✓ Utkal – amongst the lowest cost producers of Alumina in the world
- ✓ One of the largest custom copper smelter locations in Asia
- ✓ Global operations across 11 countries
- ✓ Revenue of USD 15 billion
- ✓ EBITDA of USD 2 billion
- ✓ ~35,000 employees across the world

Global Metal Power House with Market cap of USD 8 billion

DE-RISKED BUSINESS MODEL

High Margin- High Volatility Aluminium Business supported with two steady cash flow Converter Businesses

Well diversified product mix and business operations with steady cash flow



- ✓ Upstream Aluminium → co-related to the metals cycle
- ✓ Novelis → Steady operational results; likely to benefit from growth in the automotive sector
- ✓ Copper → TCRC-linked earnings
- ✓ Diversified operations to provide a stable margin profile

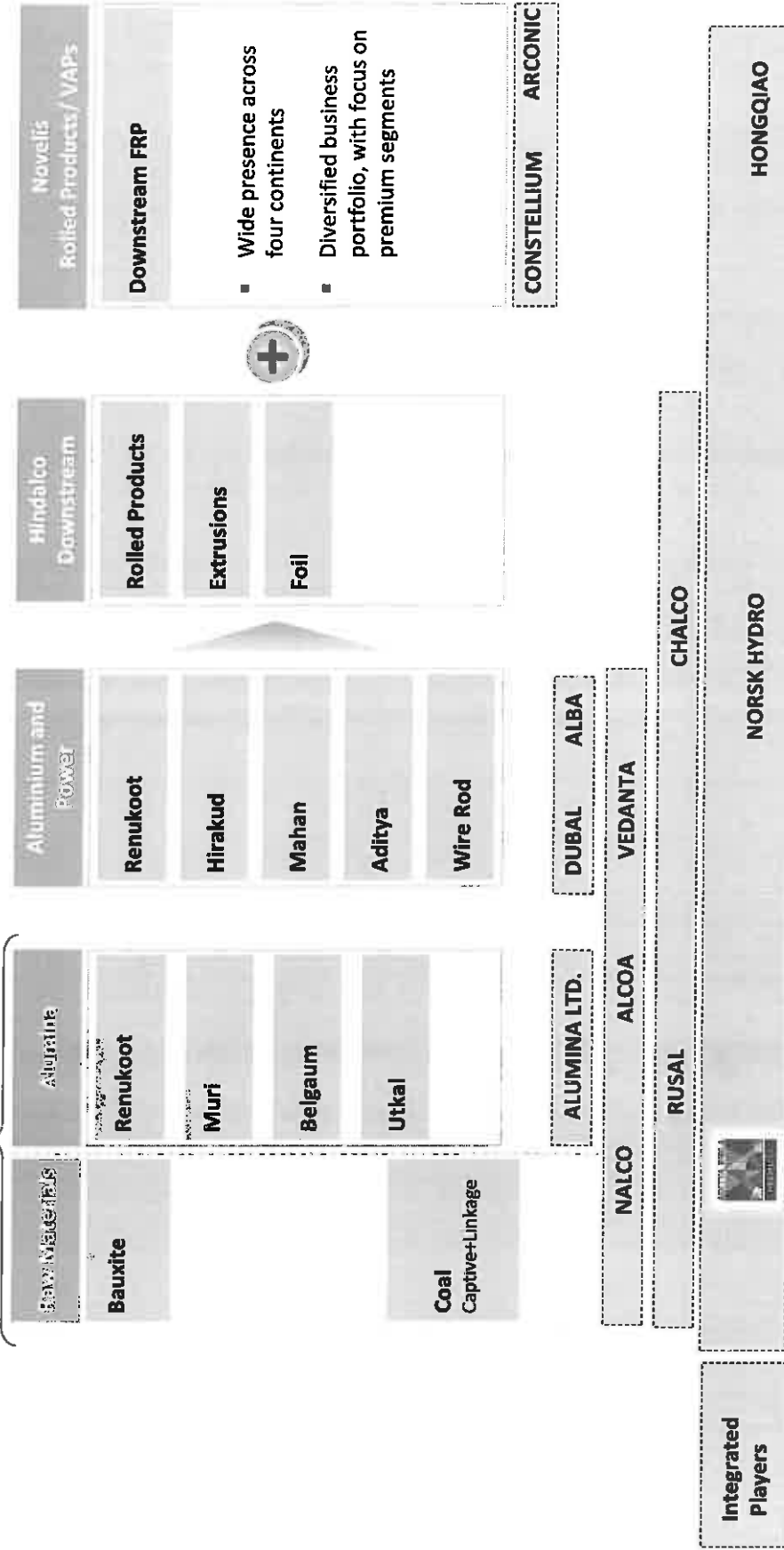
In FY17, Novelis and Copper (two converter businesses) contributed more than 60% in overall consolidated EBITDA



High Natural Resources Security: Bauxite and Coal in close proximity, has integrated operation

PRESENCE ACROSS THE ALUMINIUM VALUE CHAIN

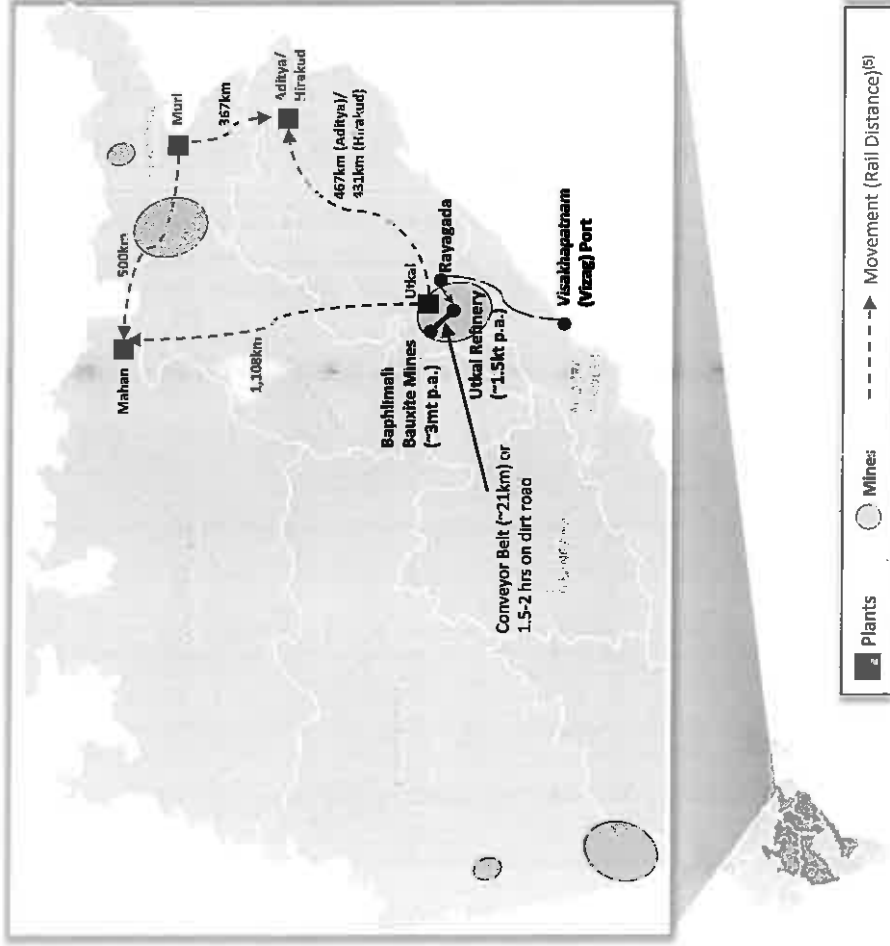
Typically accounts for 60-70% of Metal Input Costs



EXCELLENCE BY DESIGN

SECURE SUPPLIES OF ALUMINA

Access to high quality bauxite with integrated operations with proximity to Vizag port in case of foreign trade



The Alumina Advantage

- ✓ Access to total of 28 bauxite mines located in close proximity to the refineries
- ✓ Total proved and probable reserves of ~246 MT
- ✓ Primarily supplies alumina to Mahan and Aditya smelters through dedicated BTAP wagons
- ✓ Utkal has access to good quality bauxite (high in alumina content and low in silica) in Baphimali mine with ~ 189 MT of proved and probable reserves
 - ✓ Expected to have mine life of approximately 42 years
- ✓ Utkal refinery located in close proximity of the bauxite mine
- ✓ Bauxite transported from mine site to Utkal refinery through a long distance conveyer belt

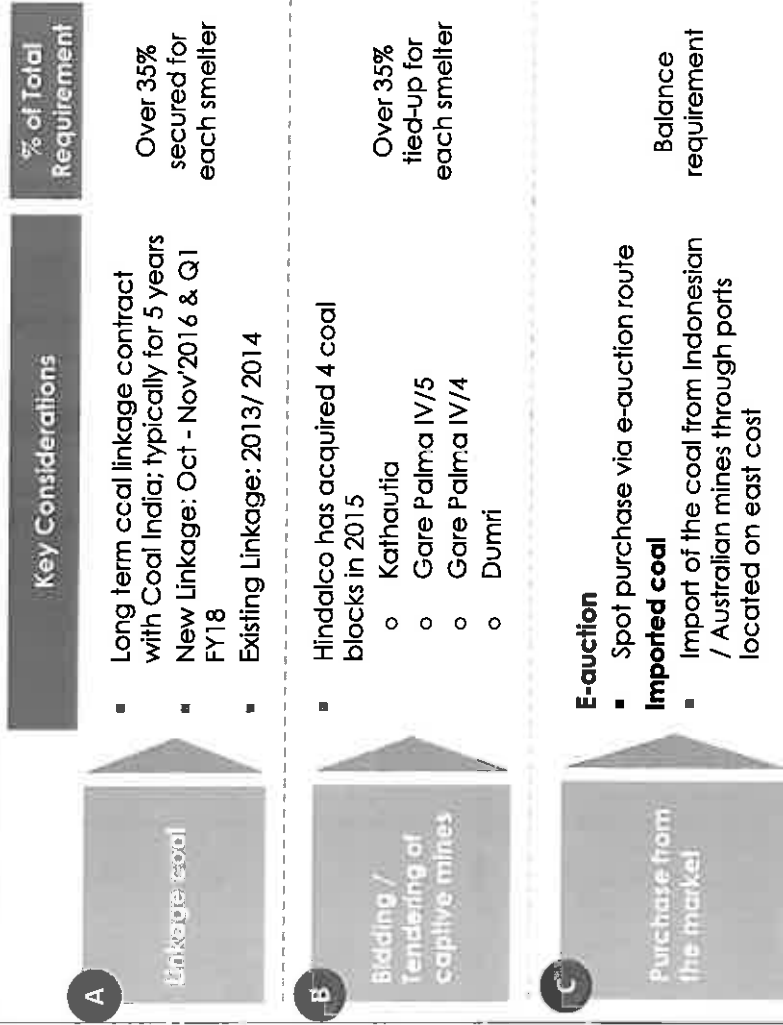




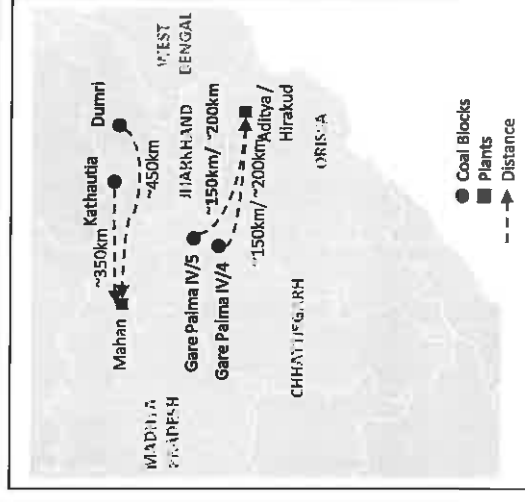
Hindalco has successfully ensured long-term availability of coal through linkages and captive mines

SECURED COAL SUPPLIES FOR CAPTIVE POWER

Coal Procurement Options



Coal Blocks Won by Hindalco in 2015



- Coal blocks located in close proximity to the smelters
- Currently, evacuated by road transport; multimodal evacuation using combination of rail/ road planned
- 3 of the 4 blocks are operational (Gare Palma IV/4 & Gare Palma IV/5 and Kathaulia)



STABLE OPERATIONS ACROSS HINDALCO



Utkal Alumina



Mahan Aluminium



Aditya Aluminium



Novelis

Three project in India

operating at

their rated

capacity

and at

Novelis Share

of

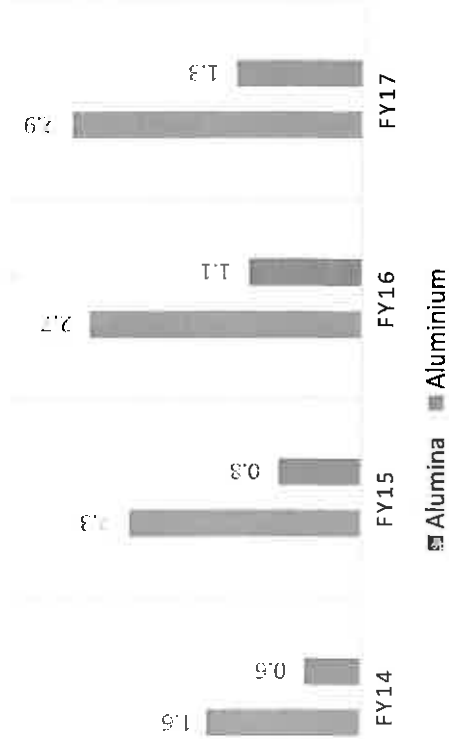
Automotive

shipments at

18% up from

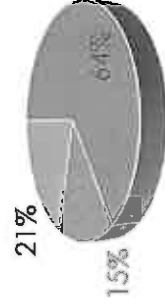
15% last year

Production (MT)

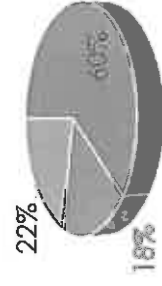


Increase share of Auto Shipment

FY16



FY17

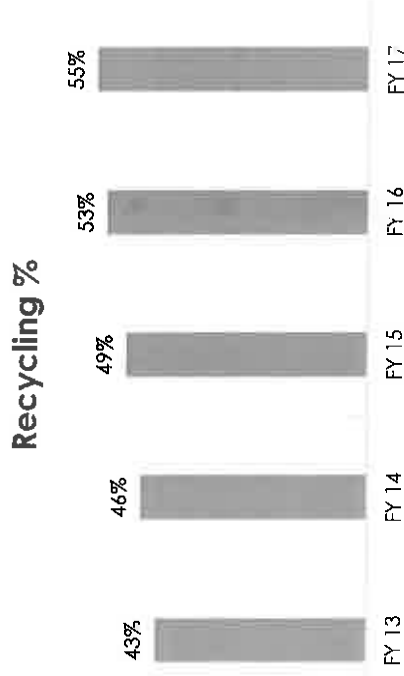


■ Can ■ Auto ■ Specialties

NOVELIS : SUPERIOR ROLLING AND RECYCLING TECHNOLOGY

Maintaining momentum and leveraging technology edge

Growing Our Recycled Content



- Manufacturing expertise in Recycling technology
- Continue to focus on advanced Recycling capabilities

Beverage Cans



- Novelis is committed to Can sheet customers and market – Total Can shipment in FY 17 at 1.8 MnT
- Demand of 5.4 million tonne global aluminum can sheet market remains unchanged, expected to grow low single digits through 2021



CONTINUED FOCUS ON DE-LEVERAGING

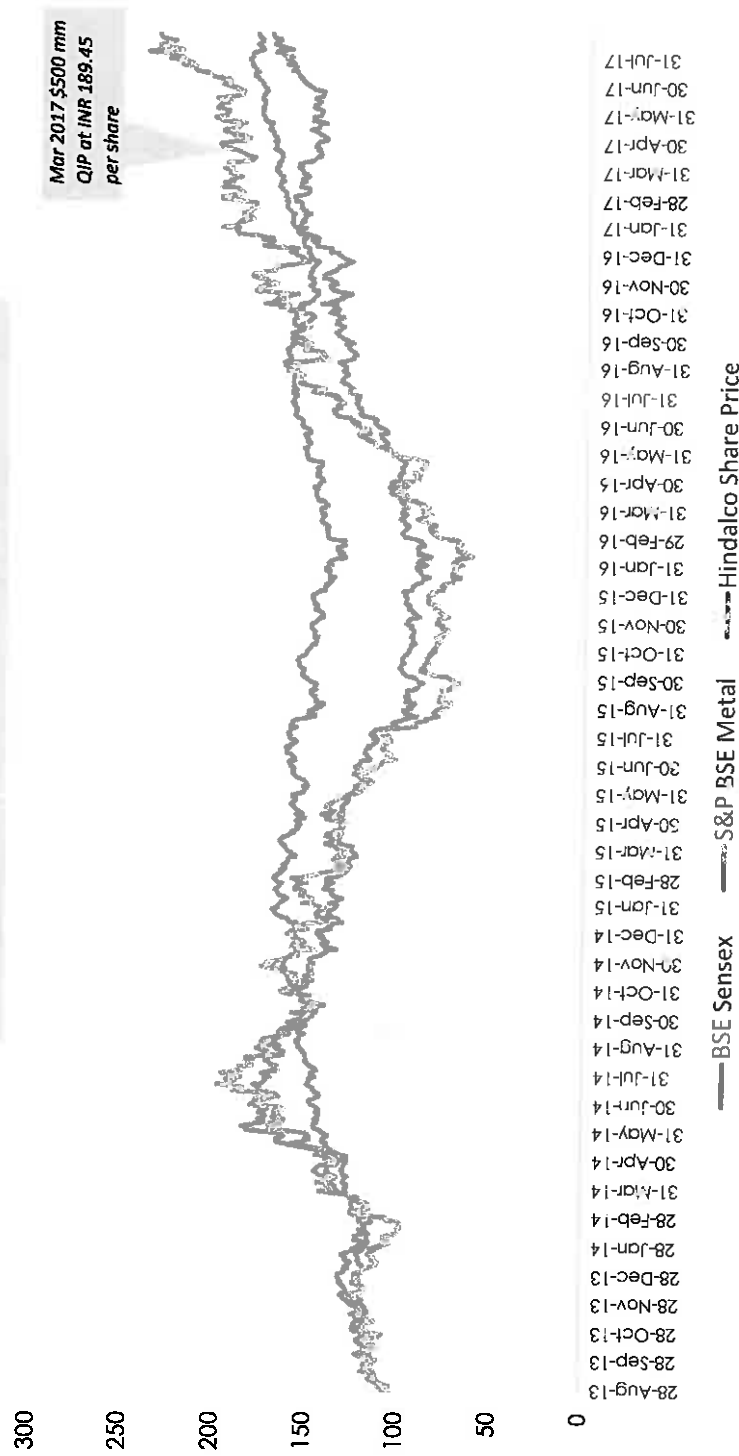
- Continued optimization of capex and stable operations will result in reduction of debt and further strengthening balance sheet**
- ✓ Raised USD 500 mn through Qualified Institutional Placement (QIP)
 - Largest non bank QIP in last 2 years
 - Generated demand in excess of USD 1.5 bn (3x Subscription) with strong demand from FIJ
 - Priced at 2.7% premium to floor price & zero discount to closing price
 - ✓ Prepaid Rs. 1,031 crore long term loan in FY 2017 & Rs. 6,785 crore (incl. Utkal) in FY18 till August'17 – Total pre-payment of Rs. 7,815 crore
 - ✓ Refinanced USD 4.3 billion long-term debt at Novelis - annual cash interest reduced by USD 79 mn



Over last four years Hindalco's return was higher as compared to BSE Metal Index and Sensex

CONSISTENTLY DELIVERING VALUE TO INVESTORS

	Last 4 years
Hindalco	128%
BSE Metals	69%
Sensex	76%



EXCELLENCE BY DESIGN



Growth Opportunities



Novelis is the global leader and preferred choice for automotive aluminium sheet solutions –

Plan to increase the overall share of Automotive shipment

GLOBAL AUTOMOTIVE SHEET MARKET

EUROPE

2017 Demand: 0.5 MT
CAGR 2017-21: +10-12%

ASIA

2017 Demand: 0.1 MT
CAGR 2017-21: +35-40%

NORTH AMERICA

2017 Demand: 0.7 MT
CAGR 2017-21: +13-15%



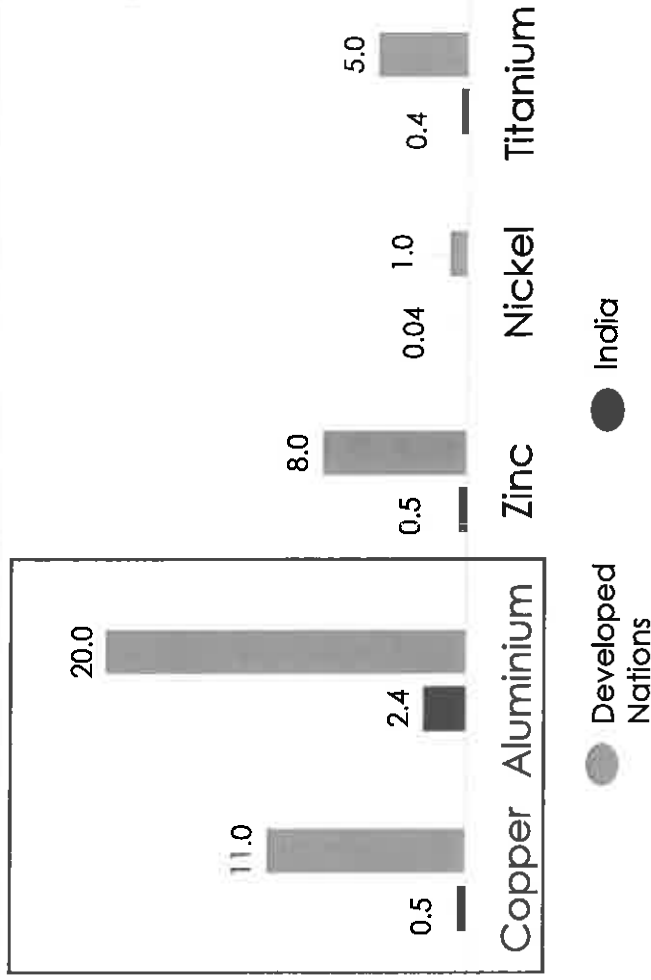
- Ducker Worldwide and IHS project increased penetration of aluminum sheet, mainly through hang-on parts, leading to higher demand
- Aluminum penetration is higher in Trucks, SUVs, and EVs globally
- China automotive FRP market is growing at the highest CAGR supported by government policies and EV market development
- Trucks, SUVs and EVs will continue to grow faster than the overall market



INDIA'S UN-TAPPED POTENTIAL FOR NON-FERROUS METALS

Hindalco is fully prepared to tap the market

Per capita consumption of Non Ferrous metals against developed economies (Kg)



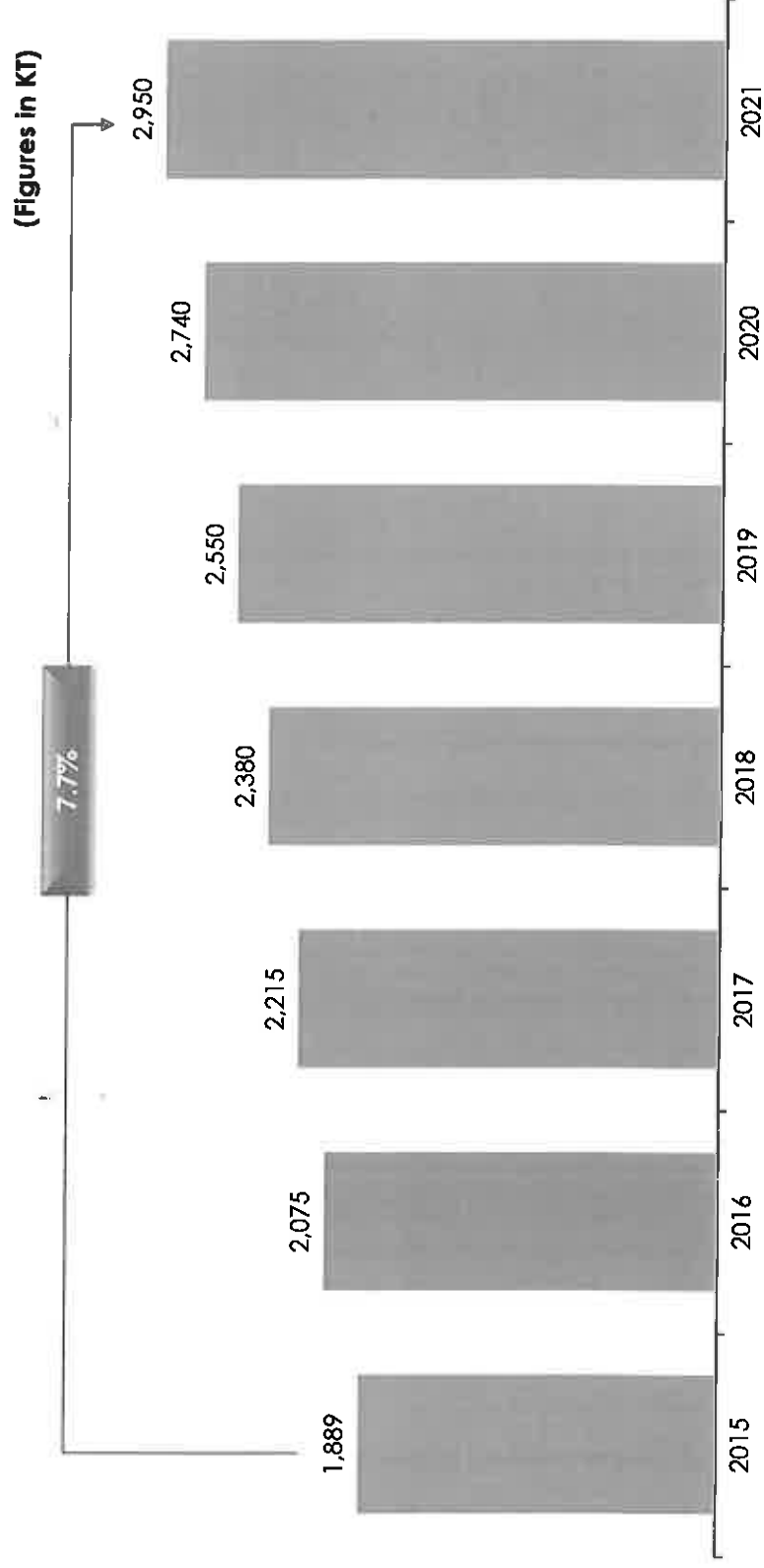
- It is witnessed that in manufacturing dominated economies, the per capita consumption of non-ferrous metals increases exponentially with increasing per capita GDP. China is an ideal example

- India has a unique advantage of abundant, good quality bauxite and coal



**India is
world's one
of the
largest
Alumina
and
Aluminium
Producer**

LOW ALUMINIUM CONSUMPTION BASE IN INDIA: SIGNIFICANT GROWTH POTENTIAL



To take the advantage of growth in India - Hindalco to focus on downstream expansion in both Aluminium and Copper segments

KEY SECTORS TO DRIVE GROWTH IN INDIA



Auto

Auto manufacturing hub for Eastern hemisphere; 3rd largest auto market globally



Power

5th largest electricity producer globally; goal of 100% Rural Electrification by 2018



Construction

2nd largest employer in the country; goal of 100+ Smart Cities and 500 AMRUT cities



Railways

No. 1 passenger & 4th largest freight carrier globally; employs 1.3 million



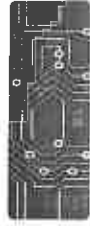
Aerospace & Defence

Goal to grow indigenisation from 30% to 70% by 2017; increased private participation



Solar Energy

Target generation of 100 GW by 2020; increase current share of 10% indigenisation



Electronics

NPE target of zero net imports by 2020; manufacturing growth at 27% from 2015-20



Maximizing returns by converting metal into value added products both in Aluminium and Copper segments

INVESTING FOR GROWTH AND COMPETITIVE STRENGTH

Upstream

Resource Management

- Continuous supply of key raw material for both Aluminium and Copper

Expansion

- De-bottlenecking of Existing capacity and Brownfield expansion

Downstream

People

- Optimize and modernize manufacturing process to achieve operational excellence

Digitization

- Automation and manufacturing excellence
- Customer experience

Process

- Applying global best available practices and create a sustainable model of growth

Technology

- Best in class rolling, extrusion and foil technique with emphasis on productivity and quality

GOING FORWARD

Hindalco remains focused on accelerated deleveraging, operational excellence, higher value addition, customer centricity and cash conservation to deliver stakeholder value

Thank You



We Manufacture Materials that Make the World Greener - Stronger - Smarter

