POLYPLEX

October 5, 2019

The Manager - Listing Department,	The General Manager - Listing Department,
National Stock Exchange of India Limited,	BSE Limited
Exchange Plaza, NSE Building,	Phiroze Jeejeebhoy Towers,
Bandra Kurla Complex,	Dalal Street,
Bandra East	Mumbai- 400 001
Mumbai- 400 051	
SYMBOL : POLYPLEX	BSE Scrip Code : 524051
Dear Sir(s)	

Sub: Regulation 30 of SEBI (LODR) Regulations, 2015

Ref: Corrigendum to Investor Presentation - September 2019

With reference to the Investor Presentation submitted on September 25, 2019, we would like to inform that certain corrections have been made in Slide No. 15 (Financial Performance) with the clarificatory note that the impact of higher taxation due to special dividend has not been normalized.

These Changes pertain to following items for the FY 2019-20 in the charts:

Item	Originally reported	Now corrected to	
Annualized PAT (Rs. Crores)	687	617	
Annualized EPS (Rs./Share)	145.95	101.32	
Effective Tax Rate (%)	9.1	12.2	

A Copy of the revised presentation containing above correction is enclosed for information of all the stakeholders.

A Copy of the revised presentation is also being posted on Company's Website i.e. www.polyplex.com.

Thanking you, Yours faithfully, For Polyplex Corporation Limited

Ashok Kumar Gurnani Company Secretary Encl : as above.

Email : akgurnani@polyplex.com

Polyplex Corporation Limited

(CIN: L25209UR1984PLC011596)

POLYPLEX Polyplex Corporation Limited (PCL)

IR Presentation September 2019



Disclaimer

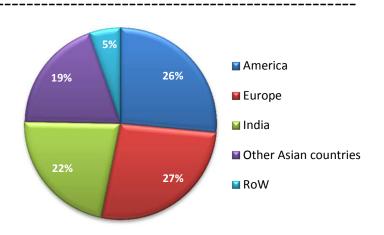
- This presentation may contain forward-looking statements which are based on the Company's current expectations and estimates about the industry, management's beliefs and various other assumptions. These forward-looking statements are subject to various risks, uncertainties and other factors, some of which maybe beyond our control. No assurance is given with regards to future events or the actual results, which may differ materially from those projected herein.
- This presentation does not constitute an offer to sell or a solicitation of an offer to buy or sell PCL stock and in no event shall the Company be held responsible or liable for any damages or lost opportunities resulting from use of this material

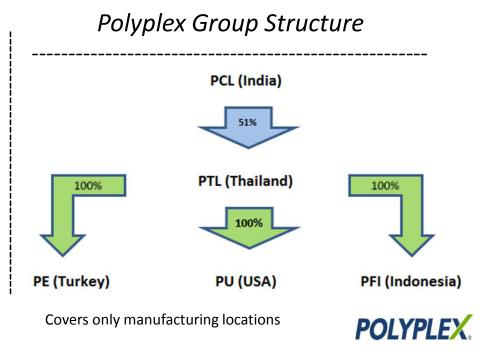


Polyplex: At A Glance

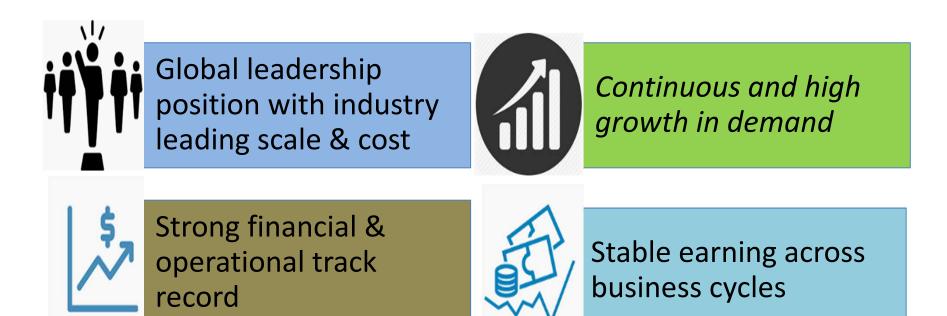
FY 2018-19 Highlights		Q1 2019-20 Highlights	
 4,545 Cr	+28% YoY	 1,111 Cr	+5% YoY
798 Cr (18% Margin) Normalized EBITDA	+34% YoY	241 Cr (22% Margin) Normalized EBITDA	+28% YoY

Business Mix (FY 2018-19)





Success Enablers





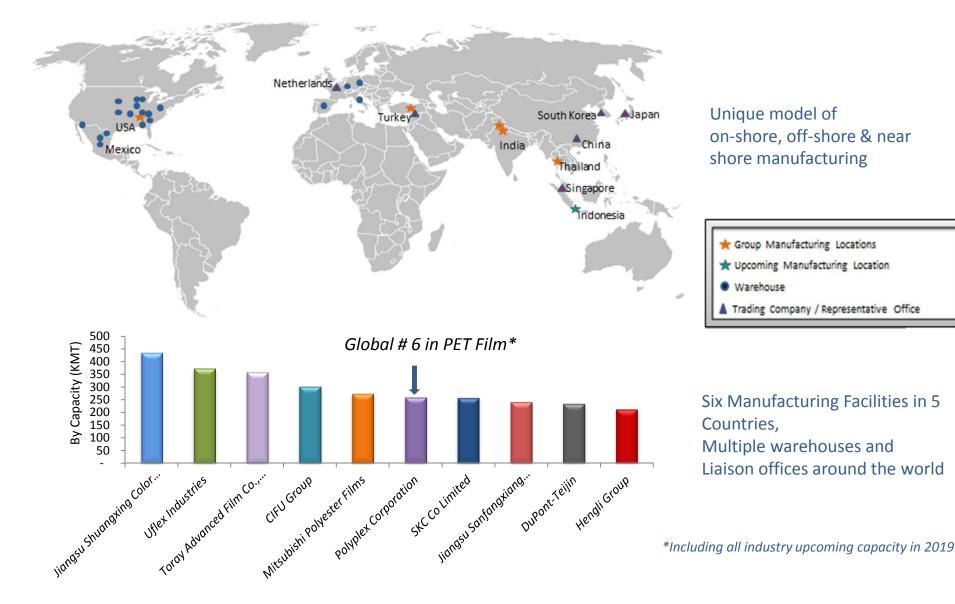
Stable & proven Management team



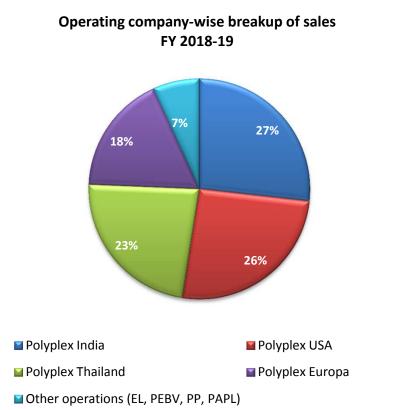
Global leadership position with industry leading scale & cost



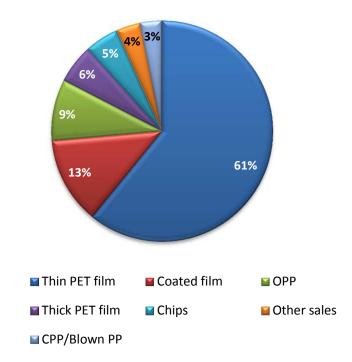
Global Leadership



Global Presence & Portfolio

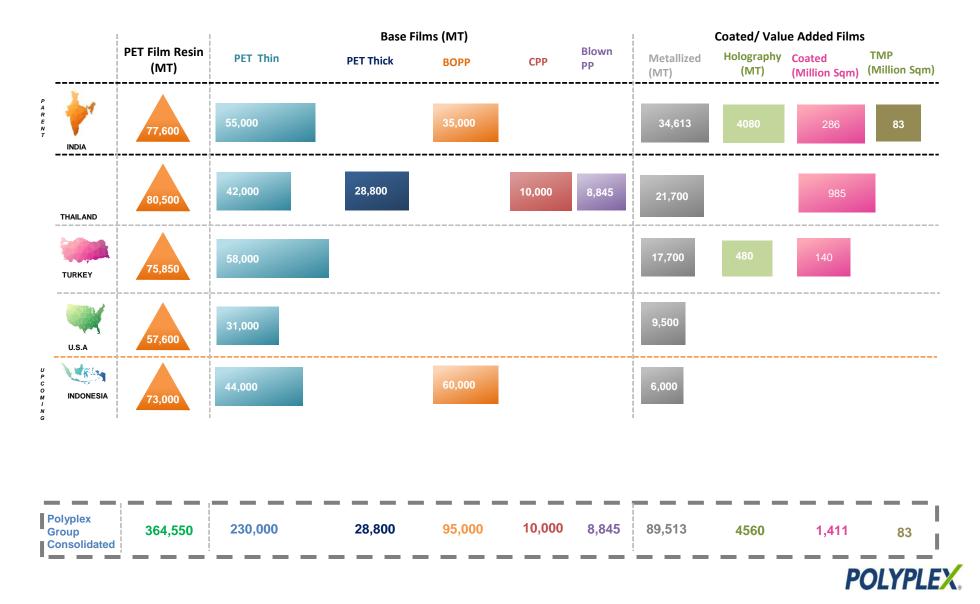


Business segment-wise breakup of sales FY 2018-19

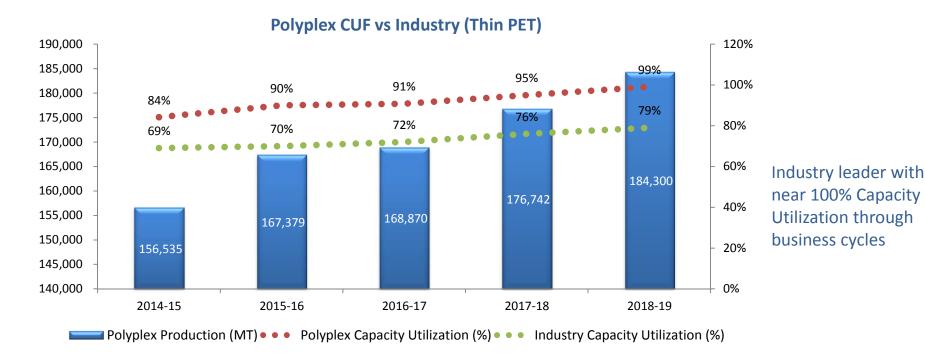




Industry leading scale & vertical integration



Industry leading cost structure



- Globally one of the lowest cost manufacturers, driven by scale economies, operational excellence, vertical integration and strategic manufacturing locations.
- Tax leadership through favorable tax regime

*Industry CUF as per CY, Polyplex CUF as per FY

POLYPLEX.

Continuous and High Growth in Demand



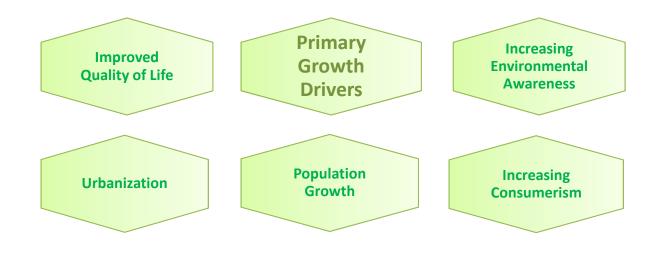
Global Demand Growth



Core flexible packaging application end- use consistently growing at 6-7% due to design versatility, cost advantage, resource economy, low carbon footprint, cost advantage and retail format / packaging innovations

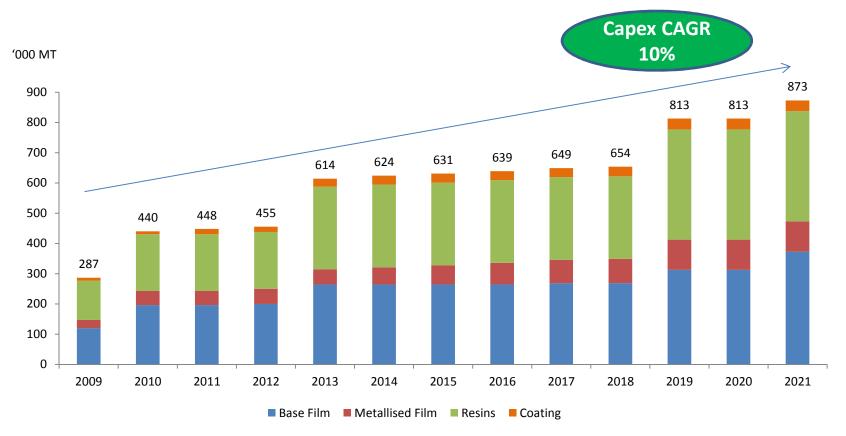
Core flexible packaging demand driven by greater penetration of flexible packaging formats apart from growth in end user demand.

Versatility and high performance of polyester film lends itself to a wide range of 100+ applications in both industrial & consumer staples and consumer discretionary sector





Continuous Growth



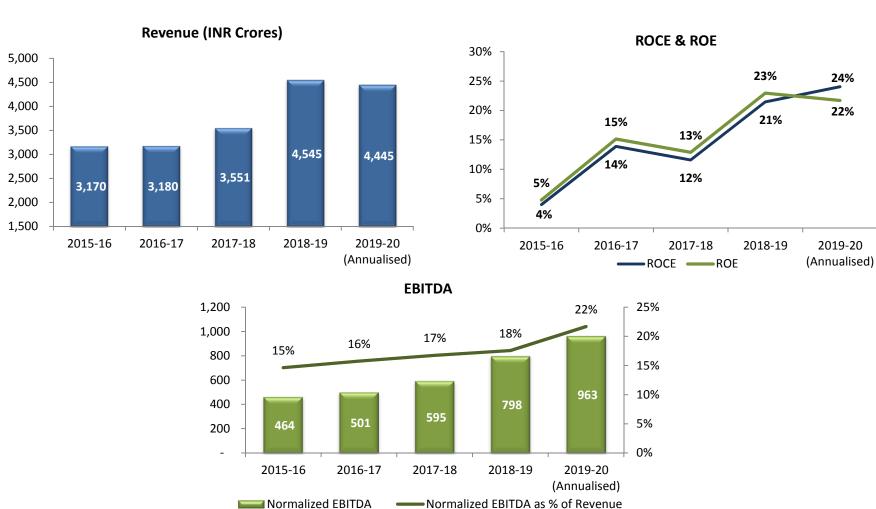
Polyplex growth more that the average market growth rate

POLYPLEX.

Strong financial & operational track record



Strong Financial Performance



Normalized EBITDA: EBITDA excluding impact of FX gains/ losses on long term loans and other non operational items ROCE & ROE is excluding Cash & Cash Equivalents

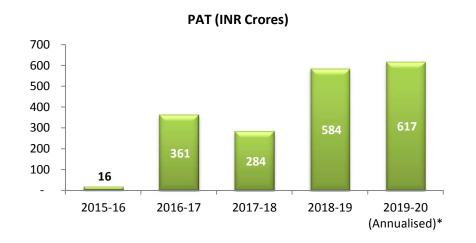


24%

22%

2019-20

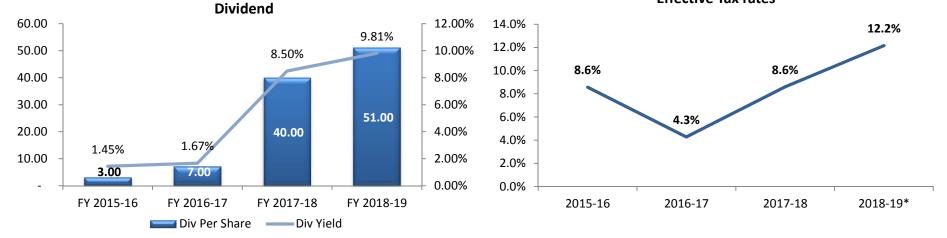
Strong Financial Performance



EPS (Rs/Share)



Effective Tax rates

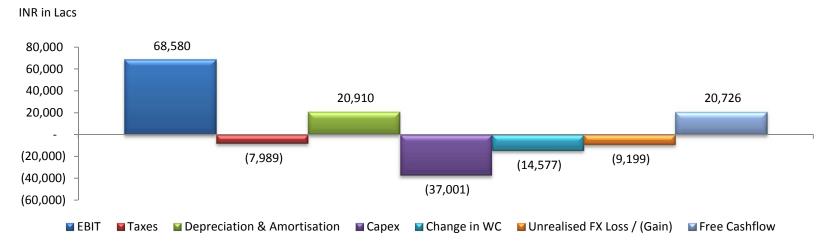


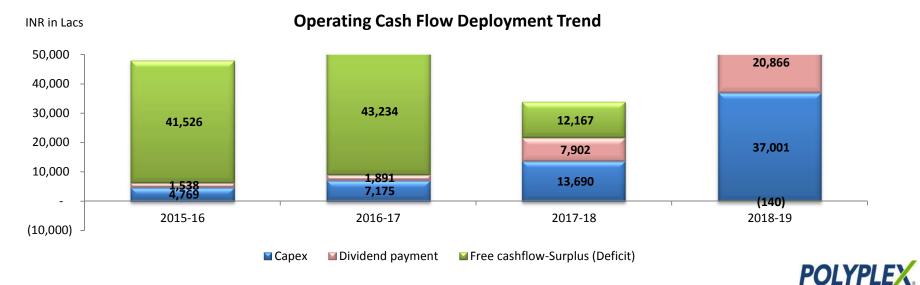
* The impact of higher taxes due to special dividend has not been normalized

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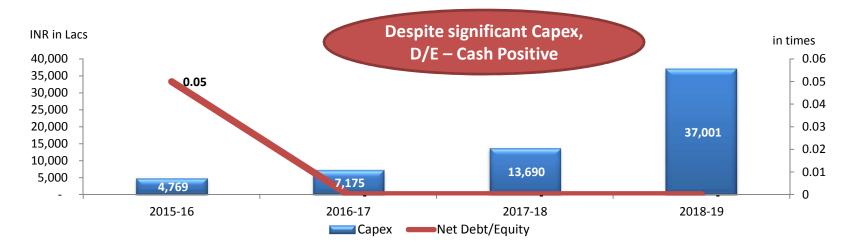
Free Cash Flows

FY 2018-19

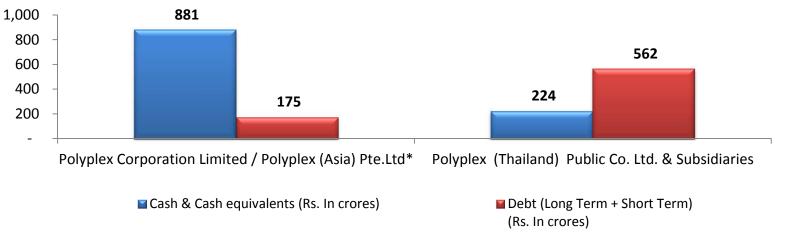




Strong Liquidity



Cash & Debt Position as on 30th June 2019



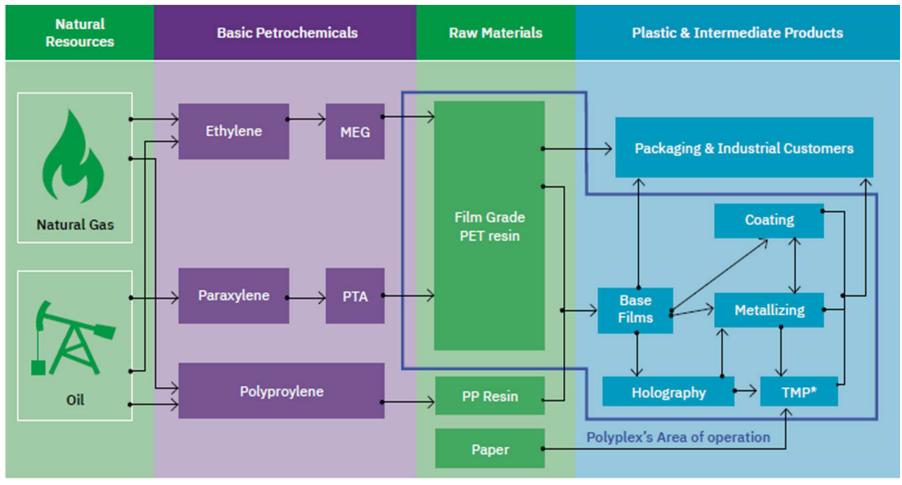
Note: * Polyplex (Asia) Pte. Ltd (Singapore) is 100% owned by Polyplex Corporation Limited



Stable earning across business cycles



Value Chain



*TMP-Transfer Metallized Paper

PET Film is a versatile product with wide & growing range of applications.



Product Applications & Sales Mix





Strong R&D Capability



A separate R&D department registered with the Department of Scientific and Industrial Research (DSIR), Ministry of Science and Technology (India)



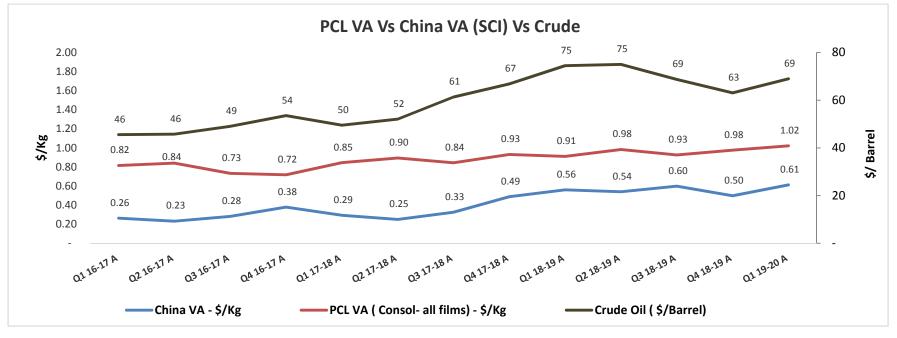
18+ dedicated personnel having significant experience in chemicals, coatings, resin, customer process and other relevant fields



Focus on providing innovative solutions to customers. Collaborative Research with govt. labs and educational institutes

15 Patents Granted

VA Stability





- Stable VA despite crude price volatility
- Increasing proportion of Specialty Film helps sustain superior margins

POLYPLEX.

Stable & proven Management team



Management Team



- The business is managed on a profit center concept with each unit in a geography headed by a Profit Centre Head (PCH) and supported by functional specialists.
- Some of the smaller downstream businesses are headed by Business Heads (BH)
- Finance, Human Resource, Procurement, Research & Development, Information Technology and Projects are Corporate Functions providing necessary oversight and know-how across the Group
- CEO is responsible for the overall business and reports to the Board
- Mr. Ranjit Singh, ex-COO, and Director of PCL for several years is associated again as an Independent Director.

Polyplex & Sustainability



Minimize product impact through optimized product design:

- Down-gauging 8-10µ
- RPET with up to 90% PCR content
- BioPET Bio content 30%
- Biodegradable film

Target Products:

- Co-create design using principles of circular economy
- Create mono material (Low SIT heat sealable PET) structures to improve recyclability
- Increase Sustainable Sourcing
- Use recycled material
- Use biomaterials (MEG)

Operations



- Reduce energy and water consumption
 Effective & efficient waste water
 - treatment & water conservationIncrease usage of renewable energy
- Recycle Post Industrial and Post Consumer Waste

Collaborations



- Support development and modernization of plastic waste management infrastructure (Collection, segregation and recycling)
- Play catalyst and leadership role in engaging the industry in sustainability efforts both plastic waste and climate change
- Collaborate with recyclers in Europe to recycle Multi Layer Plastics (MLPs)



Industry Outlook

SUPPLY

- Approx. 0.9 Million Tons Of Capacity To Be Added In Thin PET By 2022 Globally
- Capacity To Be Added Every Quarter
- Margin Disruption Expected Temporarily While Market Absorbs Added Supply
- Changing cost dynamics may result in closure/ underutilization of older lines

DEMAND

- Demand Expected To Grow At A Global Rate Of 4-6%
- In Asia 7-10%
- Europe 2-3%
- USA 4-5%
- Improving Industry CUF Despite Expected Capacity Additions

Polyplex – Key points

- Leverage our local presence in various geographies – Quick turnaround, urgent delivery, onshore and near-shore services, customer relationship and intimacy
- Offer wide range of products
- Focus on specialty and high value added products thus making earnings more predictable
- Likely impact on margins in FY 2020-21 and FY 2021-22 to be made up by contribution from new capacities and improvement in product portfolio
- Low cost structure (on DDP basis) helps sustain competitive advantage

POLYPLEX

Capex Growth Plans

		In K'USD	
Projects	Location	Capital Cost	LIKely Start Un
GreenField - BOPET	Indonesia	80,000	Q2 FY 2019-20
BrownField - BOPP	Indonesia	48,000	H1 FY 2021-22
Other projects	India	10,500	Upto Q4 FY 2019-20
	Overseas	14,500	Upto Q2 FY 2020-21
Total		153,000	

In addition to the above, normal maintenance Capex is generally in the range of USD 5-6 million.



Thank You

