



Ref: CEL/NSEBSE/EP/17112021

17th November, 2021

To,

Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051	Department of Corporate Services - Listing BSE Limited P. J. Towers, Dalal Street, Mumbai – 400 001
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Re: Scrip Symbol: CENTUM/ Scrip Code: 517544

Dear Sir/ Madam,

Sub: Earnings Presentation

This is to inform you that pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"), read with Part A of Schedule III of the Listing Regulations, we hereby enclose the Earnings Presentation for H1/Q2-FY22. Kindly take the same on your records.

Pursuant to Regulation 46(2)(o) of the Listing Regulations, the aforesaid Earnings Presentation is also uploaded on the website of the Company i.e. www.centumelectronics.com

Yours faithfully,
For **Centum Electronics Limited**

Nagaraj K V
Company Secretary & Compliance Officer

Encl: as above



EARNINGS PRESENTATION

H1/Q2-FY22

Snapshot



25+ years of domain expertise in
Electronics Design & Manufacturing
Solutions



Global Operations with strong
presence in India, Europe and North
America



Concept to Commissioning
capabilities



1,800 Employees
650 Designers



Flexible Engagement Models



Strong Supply Chain Network



Strong relationship with marquee
global clients



Serving segments with Hi-Tech, High
Entry Barriers



Healthy Order Book of
~INR 10,000 Mn*



Single Source Supplier for ~80% of
manufactured products



75% Revenues from Overseas
Customers in Advanced Economies



Strong Corporate Governance

* As on 30th September 2021, Not including client forecasts of EMS division & signed LOIs for Transportation products

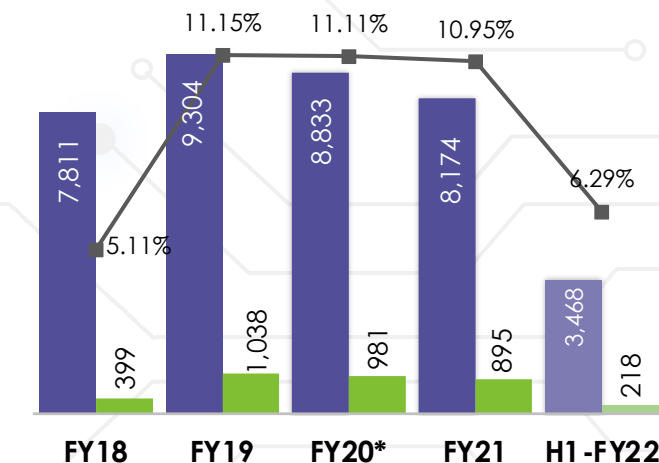
Company Overview

- Founded in 1993, Centum Electronics Limited (Centum) is one of the largest Electronics System Design and Manufacturing (ESDM) companies in India.
- Competencies across product design and manufacturing of complex and critical products and supplying to marquee customers in the most advanced economies as well as in India.
- Offering entire spectrum of design services and manufacturing of systems, subsystems for mission critical products in Defence, Space, Aerospace, Industrial, Transportation and Medical sectors.
- World-class design & manufacturing facilities across North America, Europe and India, with cutting edge infrastructure as well as a global supply chain capable of delivering products with high quality and reliability anywhere in the world.

FY22 Key Business Segments:

- **Engineering R&D (ER&D) Services (34%)** – Involves conceptualizing and designing of Electronic Hardware, Embedded Software, FPGA, Analog, Radio Frequency products, etc.
- **Electronic Manufacturing Services (EMS) (34%)** – Services include manufacturing services solutions focused on a High Complexity products in high technology segment
- **Build-To-Specification (32%)** – Services include turn-key solutions to take project from conception to mass production quickly and efficiently.

Operational Income (In Mn) and EBITDA



■ Operational Revenue ■ EBITDA — EBITDA Margin

* FY20 revenues not comparable due to sale of Energy division of Centum Adetel subsidiary.

FY21 Industry Breakup

Defense, Space & Aerospace



44%

Transport & Automotive



30%

Industrial & Energy



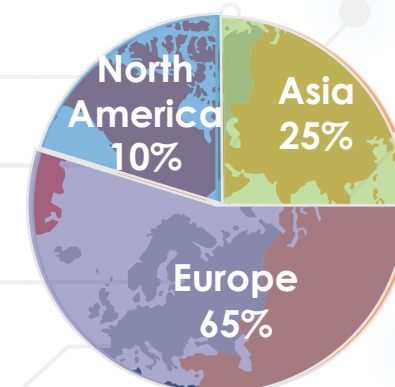
17%

Healthcare



9%

H1-FY21 Geographical Breakup





H1/Q2-FY22 FINANCIAL OVERVIEW

H1/Q2-FY22 Financial Highlights



Q2-FY22 Standalone Performance:

- **Operational Income:** INR 821 Mn
- **Operational EBITDA:** INR 73 Mn
- **Operational EBITDA Margin:** 8.89%
- **Net Profit:** INR 24 Mn
- **PAT Margin:** 2.92%
- **Diluted EPS:** INR 1.86 per share

Q2-FY22 Consolidated Performance:

- **Operational Income:** INR 1,724 Mn
- **Operational EBITDA:** INR 121 Mn
- **Operational EBITDA Margin:** 7.02%
- **Net Profit:** INR (21) Mn
- **PAT Margin:** (1.22)%
- **Diluted EPS:** INR (0.53) per share

H1-FY22 Standalone Performance:

- **Operational Income:** INR 1,423 Mn
- **Operational EBITDA:** INR 61 Mn
- **Operational EBITDA Margin:** 4.29%
- **Net Profit:** INR (58) Mn
- **PAT Margin:** (4.08)%
- **Diluted EPS:** INR (4.53) per share

H1-FY22 Consolidated Performance:

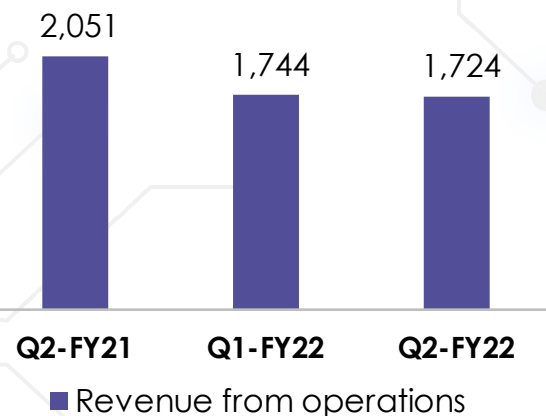
- **Operational Income:** INR 3,468 Mn
- **Operational EBITDA:** INR 218 Mn
- **Operational EBITDA Margin:** 6.29%
- **Net Profit:** INR (506) Mn
- **PAT Margin:** (14.59)%
- **Diluted EPS:** INR (27.12) per share

Q2-FY22 Consolidated Financial Performance



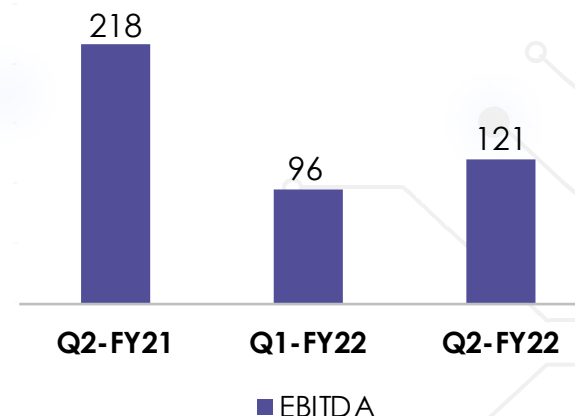
Revenue from Operations (INR Mn)

Revenue remained at similar level to the previous quarter. The shortage in semi-conductor components continues to impact the business.

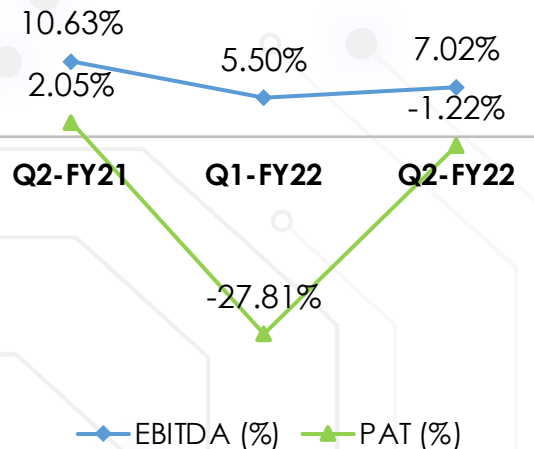


EBITDA (INR Mn)

EBITDA improved over the previous quarter due to better mix and increase in higher margin business.

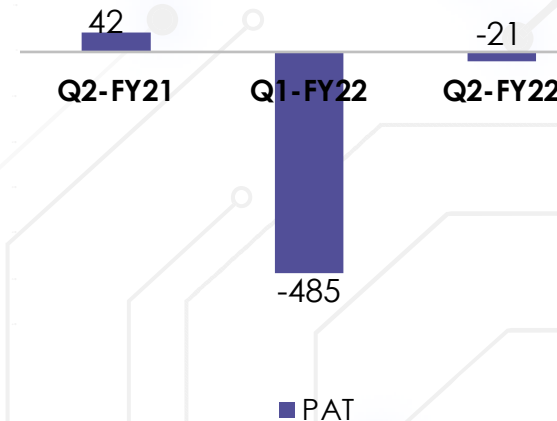


EBITDA Margin (%) and PAT Margin (%)



PAT (INR Mn)

PAT improved over the previous quarter due to better mix and lower expenses (cost control).



H1/Q2-FY22 Operational Highlights



- Financial performance of Standalone has improved over the previous quarter due to increased revenue and better mix.
- Centum Adetel Group revenues decreased over the previous quarter due to shortage of components which affected the bottom line.
- Significant debt reduction from INR 3,168 M in Mar 21 to INR 2,723 M in Sep 21.
- Supply chain challenges continue due to the shortage of the semi-conductor components resulting in increase in lead times. We are closely monitoring the market situation and working with customers and suppliers to minimize the impact.
- Centum received the prestigious SIDM CHAMPION AWARD (Society of Indian Defence Manufacturers) from Honourable Defence Minister, Shri. Rajnath Singh.

Q2-FY22 – Standalone Income Statement



Particulars (INR Mn)	Q2-FY22	Q2-FY21	Y-o-Y	Q1-FY22	Q-o-Q
Operational Income	821	1,186	(30.8)%	602	36.4%
Total Expenses	748	970	(22.9)%	621	20.5%
EBITDA	73	216	(66.2)%	(19)	NA
EBITDA Margins (%)	8.89%	18.21%	(932) bps	NA	NA
Other Income	32	7	NA	12	166.7%
Depreciation	41	39	5.1%	41	0.0%
Finance Cost	35	41	(14.6)%	44	(20.5)%
Exceptional Items	-	-	NA	(18)	NA
PBT	29	143	(79.7)%	(110)	NA
Tax	5	36	(86.1)%	(28)	NA
PAT	24	107	(77.6)%	(82)	NA
PAT Margins (%)	2.92%	9.02%	(610) bps	NA	NA
Diluted EPS (INR)	1.86	8.32	(77.6)%	(6.38)	NA

H1-FY22 – Standalone Income Statement



Particulars (INR Mn)	H1-FY22	H1-FY21	Y-o-Y
Operational Income	1,423	2,239	(36.4)%
Total Expenses	1,362	1,866	(27.0)%
EBITDA	61	373	(83.6)%
EBITDA Margins (%)	4.29%	16.66%	NA
Other Income	38	16	137.5%
Depreciation	83	77	7.8%
Finance Cost	79	96	(17.7)%
Exceptional Items	(18)	-	NA
PBT	(81)	216	NA
Tax	(23)	54	NA
PAT	(58)	162	NA
PAT Margins (%)	NA	7.24%	NA
Diluted EPS (INR)	(4.53)	12.53	NA

Standalone Balance Sheet

Particulars (INR Mn)	FY20	FY21	H1-FY22
ASSETS			
Non-Current Assets	2,118	2,110	2,186
(a) Property, Plant & Equipment	1,116	1,075	1,037
(b) Capital Work in progress	14	23	24
(c) Goodwill on Consolidation	36	36	36
(d) Other Intangible Assets	54	55	47
(e) Right of use asset	21	37	32
(f) Intangible assets under development	-	-	-
(g) Financial Assets			
(i) Investments	489	637	628
(iii) Other financial assets	290	182	272
(h) Deferred tax assets (net)	28	18	38
(i) Non-current tax assets (net)	34	34	57
(j) Other non-current assets	26	13	15
Current Assets	4,244	3,233	3,028
(a) Inventories	2,204	1,746	1,930
(b) Financial Assets			
(i) Investments	-	-	-
(ii) Trade Receivables	1,700	996	768
(iii) Cash and Cash Equivalents	55	105	30
(iv) Bank balances other than above	97	187	88
(vi) Others current financial assets	57	55	67
(c) Other Current Assets	131	144	145
TOTAL ASSETS	6,362	5,343	5,214

Particulars (INR Mn)	FY20	FY21	H1-FY22
EQUITY AND LIABILITIES			
Equity	2,363	2,547	2,464
Share Capital	129	129	129
Other Equity	2,234	2,418	2,335
Non Current Liabilities	285	216	94
(a) Financial Liabilities			
(i) Borrowings	197	114	-
(ii) Other Financial Liabilities	2	-	-
(iii) Lease Liabilities	24	13	6
Government Grants	17	34	31
Net non-current employee defined benefit liabilities	45	55	57
Current Liabilities	3,714	2,580	2,656
(a) Financial Liabilities			
(i) Borrowings	1,494	1,278	1,058
(ii) Trade Payables	1,136	588	691
(iii) Other Financial Liabilities	271	102	88
(iv) Lease Liabilities	6	20	14
(b) Government Grants	4	8	8
(c) Other current Liabilities	686	469	755
(d) Net current employee defined benefit liabilities	6	6	6
Provisions	35	33	32
Liabilities for current tax (net)	77	76	4
TOTAL EQUITY AND LIABILITIES	6,362	5,343	5,214

Q2-FY22 – Consolidated Income Statement



Particulars (INR Mn)	Q2-FY22	Q2-FY21	Y-o-Y	Q1-FY22	Q-o-Q
Operational Revenue	1,724	2,051	(15.9)%	1,744	(1.1)%
Total Expenses	1,603	1,833	(12.5)%	1,648	(2.7)%
EBITDA	121	218	(44.5)%	96	26.0%
EBITDA Margin (%)	7.02%	10.63%	(361) bps	5.50%	152 bps
Other Income	29	10	190.0%	17	70.6%
Depreciation	112	103	8.7%	111	0.9%
Finance Cost	60	66	(9.1)%	73	(17.8)%
Share of profit / (losses) of associates and JV from continuing operation	-	(3)	NA	-	NA
Exceptional Items	-	-	NA	(447)	NA
PBT	(22)	56	NA	(518)	NA
Tax	(1)	14	NA	(33)	NA
PAT from continuing operations	(21)	42	NA	(485)	NA
PAT Margin (%)	NA	2.05%	NA	NA	NA
Diluted EPS from continuing operations (INR)	(0.53)	5.38	NA	(26.59)	NA

H1-FY22 – Consolidated Income Statement



Particulars (INR Mn)	H1-FY22	H1-FY21	Y-o-Y
Operational Revenue	3,468	3,947	(12.1)%
Total Expenses	3,250	3,547	(8.4)%
EBITDA	218	400	(45.5)%
EBITDA Margin (%)	6.29%	10.13%	(384) bps
Other Income	45	37	21.6%
Depreciation	223	211	5.7%
Finance Cost	134	145	(7.6)%
Share of profit / (losses) of associates and JV from continuing operation	-	(3)	NA
Exceptional Items	(446)	-	NA
PBT	(540)	78	NA
Tax	34	45	(24.4)%
PAT from continuing operations	(506)	33	NA
PAT Margin (%)	NA	0.84%	NA
Diluted EPS from continuing operations (INR)	(27.12)	6.89	NA

Consolidated Balance Sheet

Particulars (INR Mn)	FY20	FY21	H1-FY22
ASSETS			
(1) Non-current assets	3,759	3,611	3,299
(a) Property, Plant and Equipment	1,253	1,184	1,134
(b) Capital work-in-progress	14	21	29
(c) Goodwill on consolidation	376	376	376
(d) Other Intangible assets	479	409	346
(e) Right of use asset	456	556	474
(f) Intangible assets under development	101	171	234
(g) Financial assets			
(i) Investment in joint ventures and associates	387	465	96
(ii) Other Investments	14	23	14
(iv) Other non current financial assets	588	336	480
(h) Deferred tax assets (net)	30	22	43
(i) Non-current tax assets (net)	34	34	57
(j) Other non-current assets	27	14	16
(2) Current assets	7,013	6,194	5,630
(a) Inventories	2,358	1,942	2,090
(b) Financial assets			
(i) Trade receivables	2,489	2,161	1,857
(ii) Cash and cash equivalents	136	412	176
(iii) Bank balances other than cash and cash equivalents	97	187	88
(v) Other current financial assets	1,609	1,106	1,021
(c) Other current assets	323	386	398
(3) Assets classified as held for disposal	-	-	-
Total assets (1+2+3)	10,772	9,805	8,929

Particulars (INR Mn)	FY20	FY21	H1-FY22
EQUITY AND LIABILITIES			
(1) Equity	2,300	2,401	1,879
(a) Equity share capital	129	129	129
(b) Other equity	1,923	2,102	1,733
Equity attributable to equity holders of the parent (a+b)	2,052	2,231	1,862
Non-controlling interests	248	170	17
(2) Non-current liabilities	1,281	1,702	1,420
(a) Financial liabilities			
(i) Borrowings	697	1,089	895
(ii) Other non-current financial liabilities	2	-	-
(iii) Lease Liabilities	374	419	347
(b) Deferred tax liabilities (net)	92	71	60
(c) Net non-current employee defined benefit liabilities	46	57	59
(d) Provisions	54	32	28
(e) Government Grants	16	34	31
(3) Current liabilities	7,191	5,702	5,630
(a) Financial liabilities			
(i) Borrowings	2,025	2,079	1,828
(ii) Trade payables	1,780	1,082	1,101
(iii) Other current financial liabilities	1,666	942	879
(iv) Lease Liabilities	103	140	122
(b) Other current liabilities	1,471	1,323	1,640
(c) Government Grants	4	8	8
(d) Net employee defined benefit liabilities	6	6	6
(e) Provisions	58	40	37
(f) Liabilities for current tax (net)	78	82	9
(4) Liabilities directly associated with assets classified as held for disposal	-	-	-
Total equity and liabilities (1+2+3+4)	10,772	9,805	8,929

Historical Standalone Income Statement

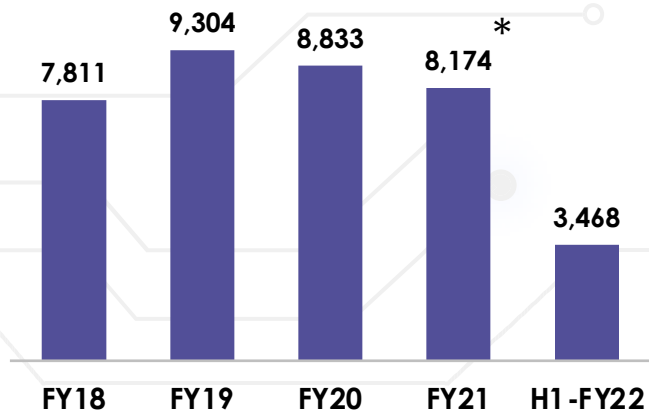
Particulars (INR Mn)	FY19	FY20	FY21	H1-FY22
Operational Income	4,987	4,824	4,245	1,423
Total Expenses	4,290	4,111	3,621	1,362
EBITDA	697	713	624	61
EBITDA Margins (%)	13.98%	14.78%	14.70%	4.29%
Other Income	38	43	39	38
Depreciation	121	132	158	83
Finance Cost	268	277	174	79
Exceptional Items	329	-	-	(18)
PBT	675	347	331	(81)
Tax	95	97	91	(23)
PAT	580	250	240	(58)
PAT Margins (%)	11.63%	5.18%	5.65%	NA
Diluted EPS (INR)	45.00	19.42	18.60	(4.53)

Historical Consolidated Income Statement

Particulars (INR Mn)	FY19	FY20	FY21	H1-FY22
Operational Revenue	9,304	8,833	8,174	3,468
Total Expenses	8,267	7,852	7,279	3,250
EBITDA	1,037	981	895	218
EBITDA Margin (%)	11.15%	11.11%	10.95%	6.29%
Other Income	71	153	58	45
Depreciation	278	414	453	223
Finance Cost	349	368	295	134
Share of profit / (losses) of associates and JV from continuing operation	(13)	(5)	(11)	(446)
Exceptional Item	-	(105)	-	-
PBT	468	242	194	(540)
Tax	(3)	74	74	34
PAT from continuing operations	471	168	120	(506)
PAT Margin (%)	5.06%	1.90%	1.47%	NA
Diluted EPS from continuing operations (INR)	30.51	15.74	13.30	(27.12)

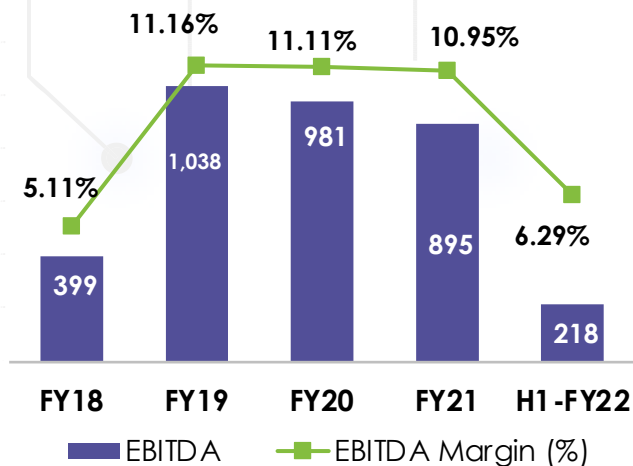
Consolidated Financial Highlights

Operational Revenue

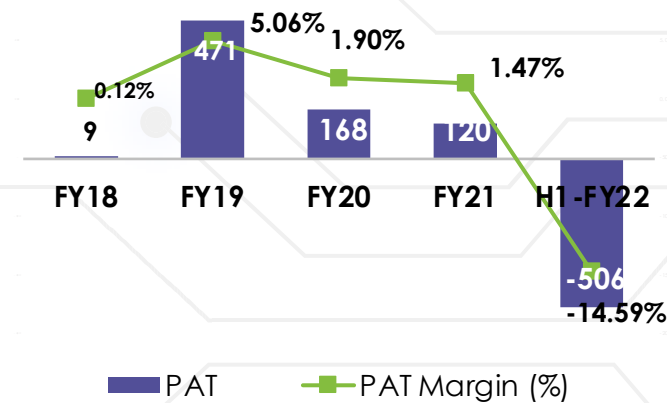


* FY20 revenues not comparable due to sale of Energy division of Centum Adetel subsidiary.

EBITDA & EBITDA Margin (%)

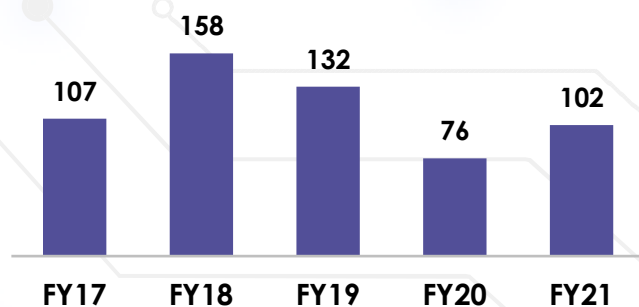


PAT & PAT Margin (%)*

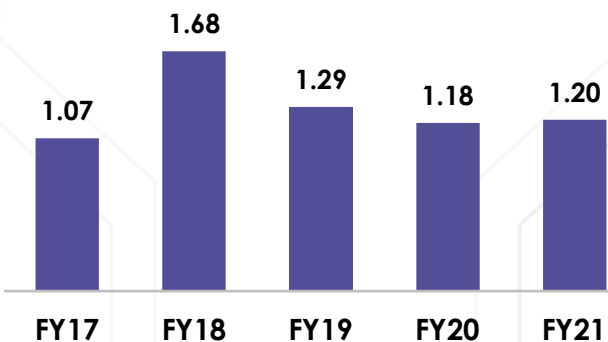


*PAT from continuing operations

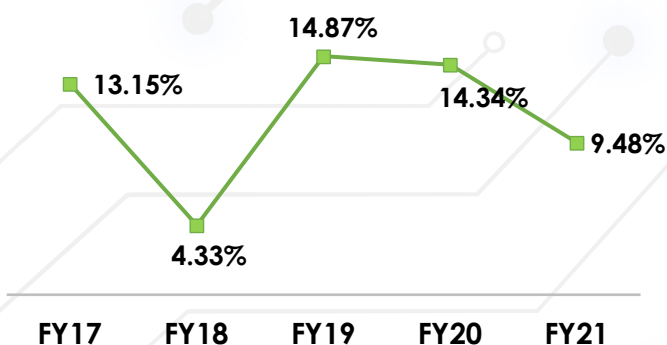
Net Working Capital Days



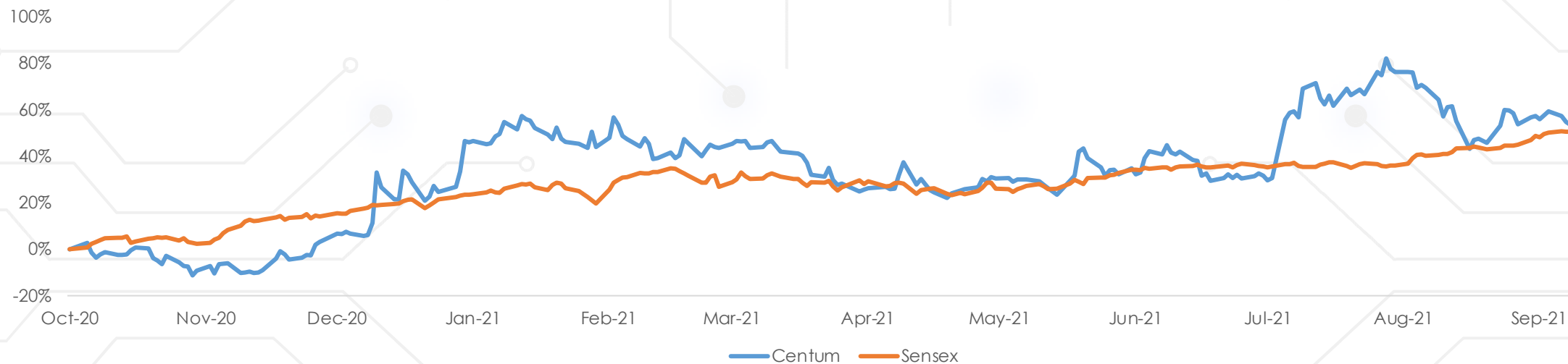
Debt to Equity



ROCE



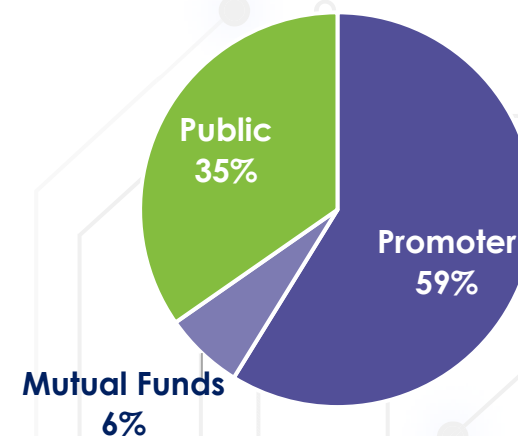
Stock Market Performance (as on 30th September, 2021)



Price Data (as on 30th September 2021)

CMP	473.5
52 Week H/L	561.1/258.6
Avg. Vol. ('000)	25.1
Avg. turnover (Mn)	11.1
Market Capital (INR Mn)	6,100.9
Total outstanding shares (Mn)	12.9

Shareholding Pattern (as on 30th September, 2021)



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Centum Electronics Limited

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