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JSWSL: MUM: SEC: SE: 2023-24

July 21, 2023

To,

1. National Stock Exchange of India Ltd.

Exchange Plaza Plot No. C/1, G Block Bandra – Kurla Complex Bandra (E), Mumbai – 400 051 **NSE Symbol: JSWSTEEL**

Kind Attn.: Listing Department

2. BSE Limited

Corporate Relationship Dept. Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001.

Scrip Code No.500228

Kind Attn.: Listing Department

Sub: <u>Investor/Analyst Presentation - Regulation 30 of the Securities Exchange</u>
<u>Board of India (Listing Obligations and Disclosure Requirements)</u>
<u>Regulations, 2015, ("Listing Regulations 2015")</u>

Dear Sir,

Pursuant to Regulation 30 of the Listing Regulations, 2015, we enclose herewith a copy of the presentation to Analysts for the Q1 FY 2023-24 ended on 30.06.2023.

Thanking you,

Yours faithfully, For **JSW STEEL LIMITED**

Lancy Varghese

Company Secretary



Forward Looking and Cautionary Statement



Certain statements in this report concerning our future growth prospects are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risk and uncertainties relating to these statements include, but are not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition within Steel industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, our ability to commission mines within contemplated time and costs, our ability to raise the finance within time and cost client concentration, restrictions on immigration, our ability to manage our internal operations, reduced demand for steel, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which the Company has made strategic investments, withdrawal of fiscal/governmental incentives, impact of regulatory measures, political instability, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

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Key Highlights – Q1 FY24





Performance

Revenue from Operations: ₹42,213 crore

• Operating EBITDA: ₹7,046 crore

Net Profit: ₹2,428 crore

Net Debt to Equity: 0.96x and Net Debt to EBITDA¹: 3.14x



Performance

Consolidated crude steel production of 6.43mt in Q1 FY24, up 11% YoY

Average India capacity utilization of 92%

Consolidated steel sales of 5.71mt, up 27% YoY

• Captive iron ore self sufficiency at 45% for Indian operations



Other Highlights

- Merger of JISPL² with JSW Steel approved by NCLT, will be completed in Q2 FY24
- Merger of Vallabh Tinplate and Vardhaman Industries with JSW Steel Coated Products completed
- Completed acquisition of downstream producer, National Steel and Agro
- JSW Steel awarded India's 'Best Employers Among Nation-Builders' by Great Place to Work
- R&D: 22 grades developed in Q1 FY24
- Won 6 Iron Ore and 2 Coking Coal mines in India through auctions in CY23

Strategic Priorities to Create Shared and Sustainable Value















Mainstreaming sustainability across the business

Strategic growth with efficient capital allocation

Cost leadership through resource optimisation and improved raw material security

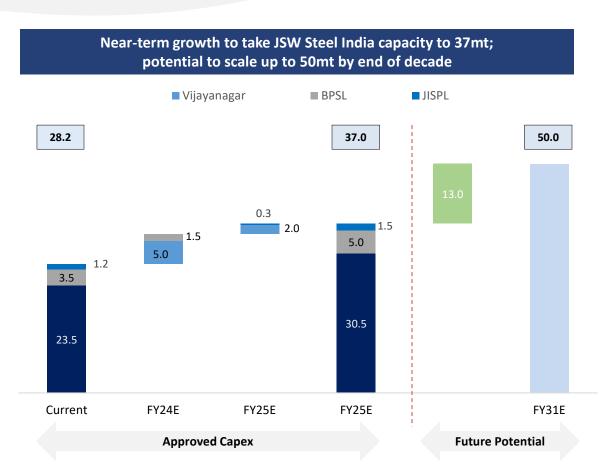
Enhance valueadded product portfolio with innovation and R&D Being future ready through technology-led transformation and digitalisation

Strong financial profile and credit ratings

Creating Value for all Stakeholders

Aligned to India's Growth Story







Pathway to 50mtpa

Organic Growth Options

- Brownfield growth potential of ~5mt at each of Vijayanagar, Dolvi and BPSL
- Greenfield growth in Odisha (13mt)
- Greenfield EAF at Kadapa, Andhra Pradesh

Inorganic Growth

Selectively explore value-accretive acquisitions

Value Added and Special Products

Maintain >50% share of VASP in total sales

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Sustainability at JSW Steel



ESG Focus Areas

Environment



<u>秦</u> Energy



Resources







Water Waste Water Waste resources



change





Air emissions Biodiversity Sustainable mining



Supply chain sustainability

Social







Cultural Indigenous heritage people

Employee wellbeing



Social Local considerations sustainability







Business ethics

Human rights

IFC International Finance Corporation WORLD BANKGROUP Aligned to **ISO** National & Creating Markets, Creating Opportunities International **Frameworks**







Driving Sustainability Initiatives Across Platforms

















Integrated Reporting





ESG Databook

FY 2023

Governance & Oversight By Board-level Business Responsibility And Sustainability Committee

Our Commitments: No harm to People, Environment & Society





Climate Change & Renewable Energy





42% reduction of CO2 to 1.95tCO₂e/tcs by FY30, aligned with Paris Agreement

Carbon Neutral at JSW Steel Coated Products by FY30

Increased use of scrap in steelmaking

Adoption of disruptive technologies (Green H₂, CCUS, etc.) in a progressive manner

Transition from thermal to renewable energy

19% reduction in Specific Energy consumption to 5.65 Gcal/tcs by FY30

Reduction of fossil fuel use in iron making by improving ore quality

Energy efficiency and process efficiency improvements through BATs

Circularity & Biodiversity



Promoting Circular Economy

Focus on 'Zero waste to Landfill'

Enhance Biodiversity at all our operations

'No net loss' of Biodiversity by FY30

Increase green cover across operations

Water Security



Maintaing zero liquid discharge across operations

39% reduction in Specific water consumption by FY30

Targeting Specific Water Consumption (steel production) of 2.21 m3/tcs by FY30

Installing technology for reducing fresh water in cooling towers

Adopting digitalisation for better water control and monitoring

Air Emissions



70% reduction of specific process dust emission to 0.26 kg/tcs by FY30

SOx and NOx emission targets of 0.82kg/tcs and 0.91kg/tcs, respectively by FY30

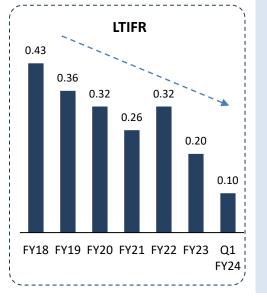
Adoption of best available technologies like MEROS in sintering, Oven Pressure Control technology and CDQ in Coke Plants, TRT's in BF, etc.

Building a Strong Health & Safety Culture



JSW Steel's Vision 000

Zero Zero Zero injury harm





Safety Experience Centre at Vijayanagar



Safety Initiatives & Recognitions

Capability Building Initiatives

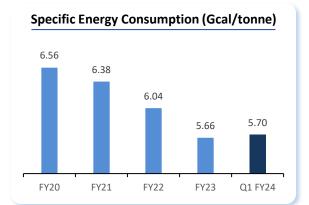
- Establishing Centres of Excellence for Process Safety Management across plant locations
- Competency Framework for Safety Professionals initiated with the support of British Safety Council
- 64 employees certified as Safety Champions in Q1 FY24

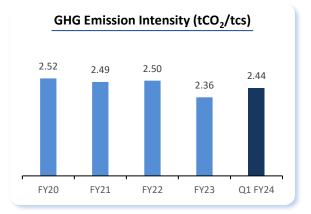
Contractor Safety Management

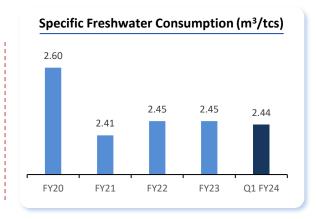
- Contractors assessment validation audit conducted by DNV at Dolvi plant
- 1,132 Contractors evaluated for safety performance in Q1 FY24

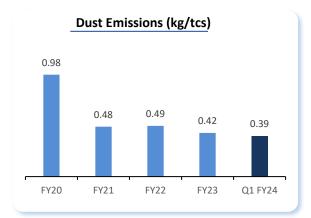
Environmental Performance

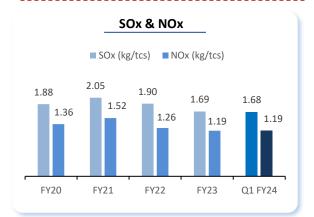














Our Commitment to Society



Key Intervention Areas



Health & Nutrition



Agriculture



Water, Environment & Sanitation



Education



Waste Management



Skill Development



Art, Culture & Heritage



Sports

Water, Environment & Sanitation



JSW Foundation and Hindustan Unilever announced a new partnership to launch 10 new Suvidha Centres in Mumbai

- To benefit 200,000 people annually through access to safe toilets, purified drinking water, showers and laundry services
- All amenities at affordable rates
- Will save 300 million litres of water over a decade and will run on solar power

Our Commitment to Society







Art, Culture & Heritage

Restored Mumbai's iconic David Sassoon Library

- Victorian Neogothic-style structure, originally built in 1867
- Situated in Kala Ghoda, in the UNESCO World Heritage Precinct of Mumbai
- Restored in record 16 months in collaboration with Abha Narain Lambah, ICICI Foundation, MK Tata Trusts, Hermes, Kala Ghoda Association, the Israel Consulate and others







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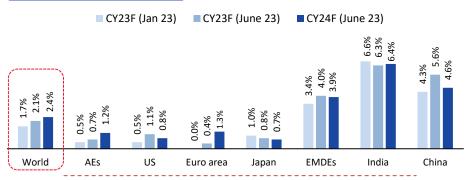
Digitalisation at JSW Steel

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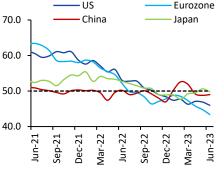
Global Economy



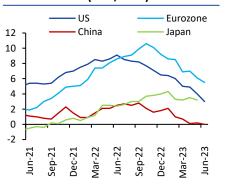
GDP Growth Forecasts (%YoY)



PMI - Manufacturing



CPI - Inflation (YoY, NSA)



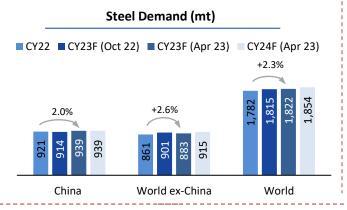
- The World Bank has recently upgraded its 2023 growth forecast for the global economy by 40bps vs. Jan'23 forecast. While subdued demand and tight monetary policy are weighing on activity, inflation is moderating. Tight labour markets in DMs, lower liquidity and remergence of banking sector stress remain key risks
- US: IRA, CHIPS Act and reshoring are supporting manufacturing and construction. While the economy has held up well so far, primarily on strong services demand, slowdown expected in H2 CY23 due to tight monetary policy and ebbing surplus savings
- Euro area: Falling inflation, healthy wage growth, improving consumer confidence and tourism to revive growth. However, pace of growth to be modest on expected rate hikes and weak external demand
- China: Strong recovery in services consumption but other areas remain below pandemic levels. Exports to weaken on global growth headwinds. Strong expectations of policy stimulus on low inflation
- Japan: Consumption, capex and inbound tourism to support economic recovery. Weaker Yen is supporting corporate margins, which is positive for capex

Elevated rates are a drag on global recovery; rapid disinflation could provide some upside

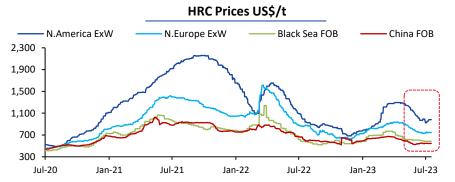
Global Steel

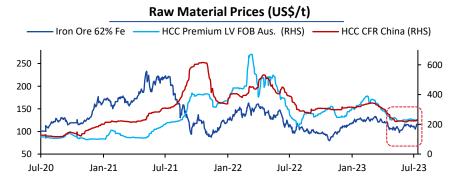










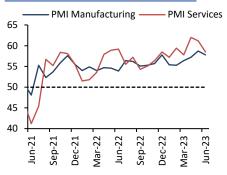


Steel and raw material prices have moderated and stabilized, supportive for demand

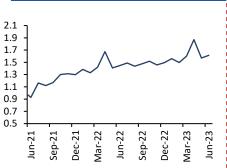
Indian Economy



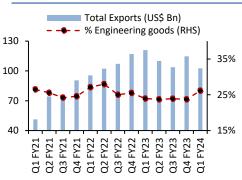




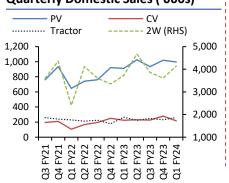
GST Collection (₹ Lakh Cr)



Merchandise Exports (US\$ bn)



Quarterly Domestic Sales ('000s)

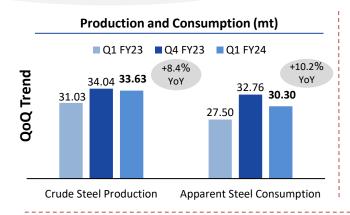


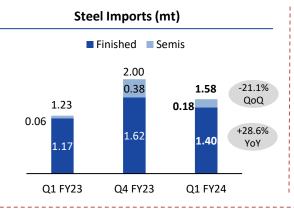
- Indian economy continues strong momentum driven by positive business and consumer sentiments. Uneven monsoon could push up inflation and delay easing in monetary policy. Weaker global growth remains a risk to exports
- Continued strength in manufacturing, infrastructure and defence
 - India participating in global supply chain re-alignment, driving new investments in manufacturing
- Healthy tax collections and lower energy prices supportive for continued productive investments by the govt.
- Healthy demand for Tractors & PVs. 2W also seeing some recovery
- Rural recovery remains contingent on the severity of El Nino
- Improving consumer sentiment and healthy labour market are positive for consumption
- India remains a preferred destination for offshoring and global capability centers (GCCs) – positive for employment and real estate

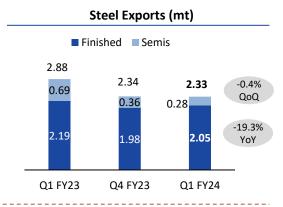
India remains well placed in global economy as well as geopolitics; uneven monsoon and global slowdown are key risks

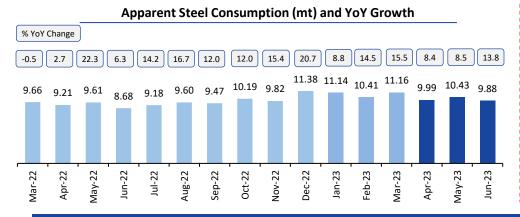
Indian Steel

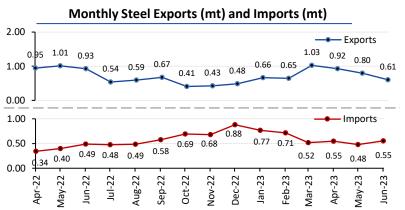












Healthy domestic steel demand growth continues; imports remain a key monitorable

JSW Steel Q1 FY24 Results Presentation | Source: Joint Plant Committee | 19

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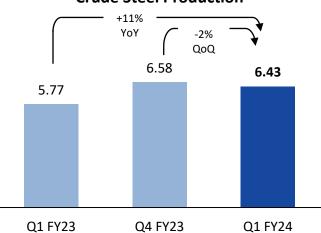
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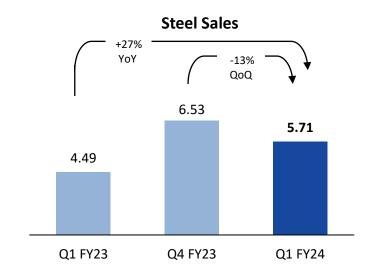
Q1 FY24 Volumes – JSW Steel Consolidated



Crude Steel Production



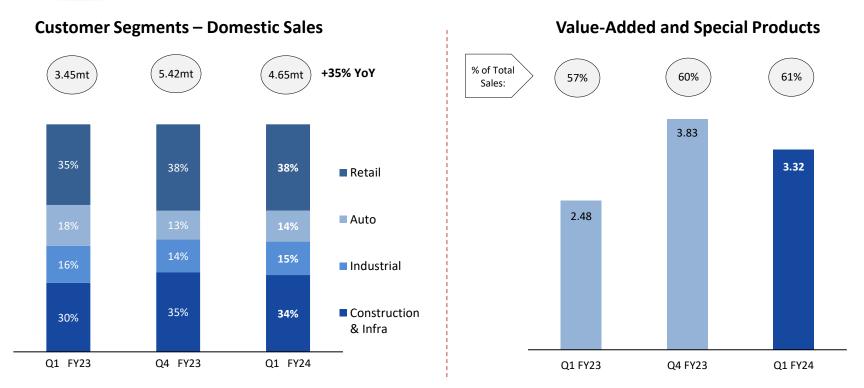
	Q1 FY23	Q4 FY23	Q1 FY24
Flat	4.21	4.94	4.84
Long	1.14	1.33	1.16



	Q1 FY23	Q4 FY23	Q1 FY24
Indian Operations	4.33	6.35	5.47
USA - Ohio Operations	0.16	0.18	0.23
Domestic	80%	85%	85%
Export	20%	15%	15%

Q1 FY24 Sales: JSW Steel Consolidated – Indian Operations

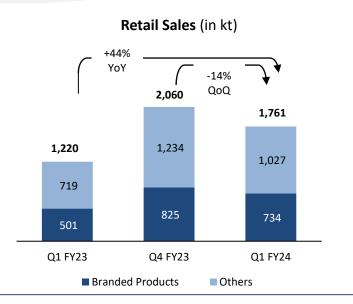




Share of VASP in India sales maintained at >50%, with a 34% YoY growth in volumes in Q1 FY24

Retail Segment & Branded Stores: JSW Steel Consolidated – Indian Operations







Total

JSW Shoppe Connect

■ Upto FY23 ■ Added in Q1 FY24

JSW Shoppe

- Presence in over 16,500 retail stores across more than 530 districts in India
- Strong distribution channel of 2,174 points
 - o 1,803 Branded Stores
 - o 681 JSW Shoppe spread across urban areas
 - o 1,122 JSW Shoppe Connect in semi-urban and rural areas
 - o 371 distributors
- Enrollment of partners in JSW Privelege Club crossed 81,000 count

Q1 FY24 Production & Sales



In million metric tonnes

Particulars	Crude Steel Production	Sales	Crude Steel Production	Sales
	Q1 FY24		Q1 FY23	
Consolidated India Operations	6.19	5.47	5.62	4.33
USA – Ohio Operations	0.24	0.23	0.16	0.16
JSW Steel Consolidated Operations	6.43	5.71	5.77	4.49
JSW Ispat Special Products Ltd.	0.18	0.17	0.11	0.12
Total Combined Volumes	6.61	5.87	5.88	4.61

Guidance for FY24: Production 26.34mt & Sales 25.00mt

14 Grades/Products Approved in Q1 FY24



Special Alloy Steel Grade for Auto OEMs, Renewable Energy Equipment and General Engineering Applications



Wind Mill Motor Housing



Forged Rings



Grinding Media Balls

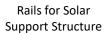


Bearing for Wheel Hub



Fasteners

Galvanized Steel for Solar Energy Applications





Color Coated (PPGI) for Home Appliances

Burgundy Red - New color for refrigerator door



14 Grades/Products Approved in Q1 FY24



Hot Rolled & Cold Rolled Steel for General Engg. and Auto Applications



Earth Moving Equipment



Automotive: Long Members



Propane Refrigerant Gas Cylinder

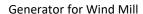


Panel and Reinforcement



Roller Chain

Cold Rolled Non Grain-Oriented (CRNO) Electrical Steel for Rotary Applications







Traction Motor

JSW Magsure: Superior Zn-Mg-Al Alloy Coated Steel



Magsure

Superior Zn-Mg-Al Alloy Coated Steel



- JSW Steel has developed a new coated product for Solar applications, that
 offers up to 4x corrosion resistance than conventional Galvanised or
 Galvalume coated steel sheets
- 1st company in India to produce Zn-Mg-Al Coated Steel
- Currently, 100% of the Zn-Mg-Al coated steel products used in India are imported



Key features of the product:

- · Environment-friendly
 - Lower carbon footprint; lead and arsenic free
- · 4x corrosion resistance vs. conventional coated products
 - o Ideal for C4-high and C5 environmental conditions (coastal areas)
- Higher scratch resistance
 - Provides higher throughput and lower production costs
- Higher chemical resistance
 - Adaptable to various weather conditions

Brand Initiatives and Customer Engagement



International Brand Recognition



CANNES LIONS

JSW Steel's **Always Around Campaign** was shortlisted for the prestigious **Cannes Lions 2023** awards under the **"Film Craft"** category for its original music score

One of six campaigns shortlisted globally under the "Film Craft" category



JSW Steel's Always Around Campaign won the prestigious International Creative Award, Clio 2023

JSW Steel won a **Bronze** in the "Original Music" category for the campaign's main music score

IPL Association



Khel Khushiyon Ka:

- Social media campaign during IPL season, leveraging our association with Delhi Capitals
- Engagement via contests, player videos and match day posts



Consumer Premier League

- First of its kind QR Code based scheme to promote sales from JSW Branded outlets
- Each branded store had a unique barcode to register purchase and generate coupons
- Lucky draw with exciting prizes

JSW One: One-Stop Digital Marketplace for MSMEs and Home Solutions



- JSW One is one of India's leading integrated B2B technology platforms streamlining material procurement & servicing, logistics and credit financing for MSMEs
- Technology venture with experienced and specialized talent
- Leverages JSW Group's strength in building materials as well as products from numerous third parties
- Initiatives underway: supply reliability program across multiple states; strategic geographic expansion; digitally scaling up credit deployment to customers
- JSW Steel has an effective shareholding of 69.01%, Mitsui and Co. has acquired 8.2% stake in JSW One
- Significant increase in steel sales through JSW One expected in FY24 and beyond

Annualized GMV ~INR 3,000Cr+*

Customers Serviced: 1,800+

Repeat Revenue 70%+



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Financials - Consolidated



₹ crore

Particulars	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Revenue from operations	42,213	38,086	46,962	1,65,960
Operating EBITDA	7,046	4,309	7,939	18,547
Other Income	331	189	465	1,030
Finance Cost	1,963	1,422	2,138	6,902
Depreciation	1,900	1,778	2,009	7,474
Share of Profit/ (Loss) of Joint Ventures	(34)	(17)	(8)	(137)
Exceptional Items Gain/(Loss)	-	-	-	591
Profit Before Tax	3,480	1,281	4,249	5,655
Tax Expenses	1,052	442	508	1,516
Profit after Tax	2,428	839	3,741	4,139
Diluted EPS *	9.67	3.46	15.16	17.14

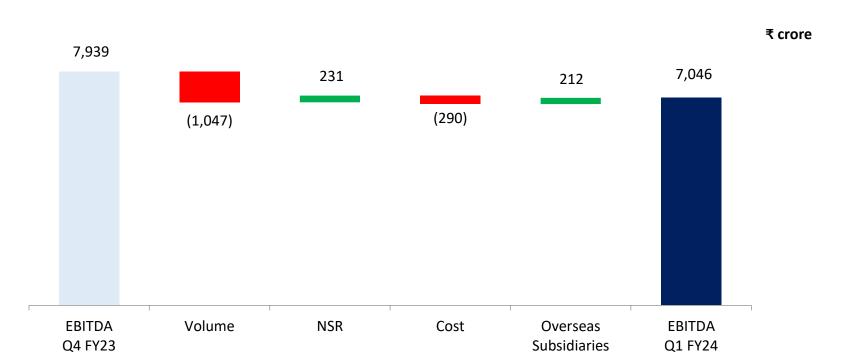
Q1 FY24 Consolidated Results – Drivers of Performance



Volumes	 Capacity utilization of 92% at Indian operations vs. 96% in Q4 FY23, due to maintenance shutdowns Total Sales volumes lower by 13% QoQ due to destocking; higher by 27% YoY
Realisation	 Net sales realization at Indian operations were higher by 1% QoQ due to higher exports realisations; lower by 15% YoY
Operating Costs	 Operating costs for Indian operations were up QoQ driven by higher iron ore prices, partly offset by lower coal and power & fuel costs On YoY basis, operating costs for Indian operations were lower due to elevated commodity price environment last year
Finance Costs	 Lower on QoQ basis mainly due to lower working capital related acceptances and favorable INR movement Up YoY mainly due to higher benchmark interest rates and capitalisation of new capacities
Tax Expenses	 Effective tax rate was higher QoQ due to one-off tax credits in Q4 FY23 relating to creation of DTA on accumulated losses on merger in JSW Steel Coated Products
International Operations	 US: Improved performance on higher volumes at Ohio and Plate and Pipe Mill operations Italy: Improved performance on better mix, with higher share of rails

Consolidated EBITDA Movement - Q1 FY24 vs. Q4 FY23





Consolidated Net Debt Movement



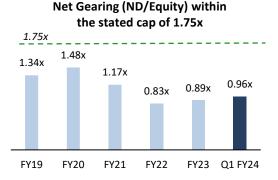
₹ crore

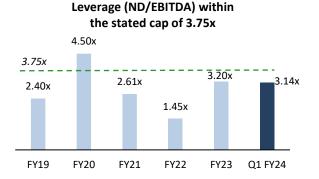


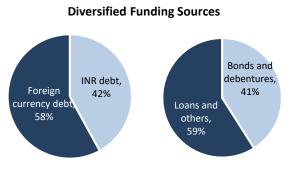
Particulars	30.06.2023	31.03.2023	30.06.2022
Net Debt (₹ Cr)	66,797	59,345	67,221
Cash & Cash Equivalents (₹ Cr)	13,466	20,719	9,789
Net Debt/Equity	0.96x	0.89x	0.98x
Net Debt/EBITDA	3.14x	3.20x	2.03x

Debt Profile and Credit Ratings









Strong Liquidity and Credit Ratings

- Cash and Cash Equivalents of ₹ 13,466 crore
- · Credit Ratings:
 - International: Moody's: Ba1 (Stable Outlook) and Fitch: BB (Stable Outlook)
 - Domestic: ICRA: AA (Stable Outlook), IndRa: AA (Stable Outlook), CARE: AA (Stable Outlook)

Debt Profile

- Access to diverse pools of liquidity. Strong relationships with domestic and international banks and financial institutions
- Net Gearing and Leverage within stated caps of 1.75x and 3.75x, respectively
- Successfully raised US\$3.69bn through global bond markets since 2014
- Issued global steel industry's first USD Sustainability Linked Bond in September 2021

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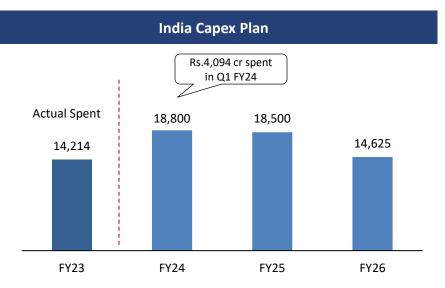
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Value Accretive Capex Pipeline





Particulars	₹Cr
Unspent Capex including Creditors and Acceptances	34,629
New Growth, Cost Savings and Mining Projects	12,499
Sustenance Capex	4,797
Total	51,925

Highlights of Capex Plan

- Adding 9mtpa steelmaking capacity in next two years
- Strong emphasis on decarbonisation:
 - Best Available Technologies (BAT)
 - Coke Dry Quenching in coke ovens
 - Top Recovery Turbines in BF and SMS
 - Waste Heat Recovery Boilers
 - Reduction of fuel rate in blast furnace
 - Projects driving reduction in Air Emissions,
 Water Usage, Energy Consumption
 - o Commence use of Green Hydrogen
 - Scrap recycling facility
- Cost savings capex includes slurry pipeline and beneficiation plants for iron ore in Odisha
- Mining capex for operationalising new mines

Key Project Updates – Vijayanagar



5mtpa Brownfield Project

- Construction activities for all packages underway
- Refractory erection commenced for BF package
- BOF vessel erection to commence in July
- Equipment erection for all areas of HSM underway
- Project to be completed by end of FY24

Coke Oven Plant

- 1.5 mtpa Coke Oven battery: Battery B commissioning expected by Q2 FY24
- Capacity enhancement of further 1.5 mtpa to support the 5 mpta steel-making expansion. Phased commissioning in Q4 FY24



HSM under construction at Vijayanagar

Key Project Updates – BPSL & Other Downstream



Phase-II Expansion from 3.5 to 5 MTPA

- Key equipment received at site for Wire Rod Mill-2, SMS-2, Lime Calcination Plant-6. Civil, Structural & Equipment erection work in progress
- Project expected to be completed by the end of FY24

Other Downstream Projects

- 0.12 MTPA Colour Coating line in Jammu & Kashmir
 - o Civil work at site and equipment erection in progress
 - To be completed by FY24



Ladle Turret & Casting Platform at SMS-2, BPSL Phase-II

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Operational Performance

Financial Performance

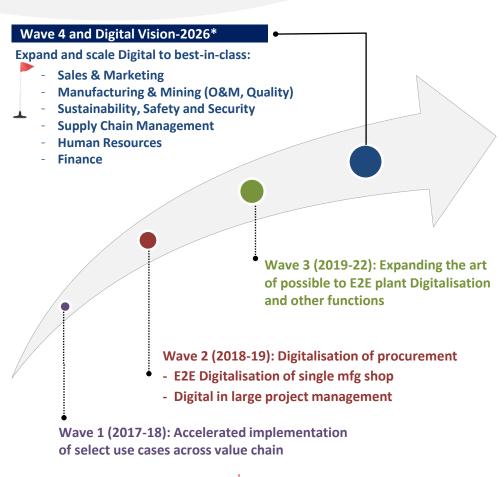
Project Updates

Digitalisation at JSW Steel

Appendix

Digitalization: Strategy, Execution and Impact





Guiding Principles



End-to-End Transformation Projects

- Sampark: Digital Logistics Management System
- Advanced Planning & Scheduling (APS)
- Samarth: Financial Transformation
- Unmanned and automated cranes for coil handling
- Bulk Raw Material Supply Chain Digitalization



Flagship Digital Projects

Value Lens | Continuous Learning

- Quantification and regular monitoring of digital projects' value
- Special focus on Safety and Sustainability projects
- DigiTall program with multi-tier learning approach



- Low investment and quick ROI projects at plant level
- Short, well-defined sprints as per "Agile"
- Fail-fast and Learn-fast approach
- Promote Horizontal and Vertical deployment



7,100+
Hours of Digital
Training in FY23

9,000

₩<u></u>

100+

Digital Projects completed in FY23

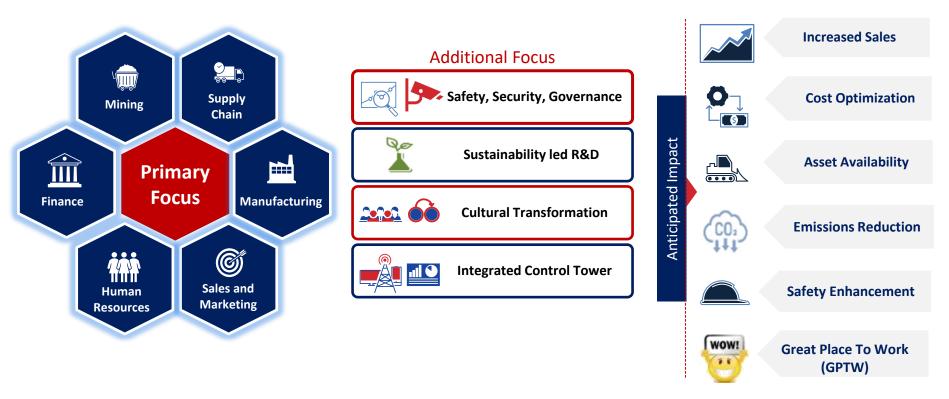
200+

Digital projects planned for FY24

Hours of Digital Training planned for FY24

JSW Steel's Digital Focus Areas









End-to-End Functional Transformation Focus



Future-ready Digital Workforce

Leveraging Data Science Technologies



Machine Learning

- Blast Furnace optimization and anomaly detection (Channeling and Heat Guidance Model)
- Ferro-alloy optimization using AI-ML algorithm (Dynachem Model)
- Surface Defect Prevention for HRC in Dolvi CSP

Deep Learning

- Computer vision based safety and security surveillance
- Drones based inspections for inaccessible structures / equipment







Standard & Advanced Analytics

- Integrated Control Tower (ICT) for Operational Intelligence
- Sales Analytics dashboards
- SEED Emissions Manager dashboards

Geo-Spatial Analytics

- Drones for Mines surveillance and terrain mapping
- For Sales and Marketing to identify business opportunities

Infusing AI-ML to Strengthen Operations

Agenda





Key Highlights and Strategy

Sustainability

Business Environment

Operational Performance

Financial Performance

Project Updates

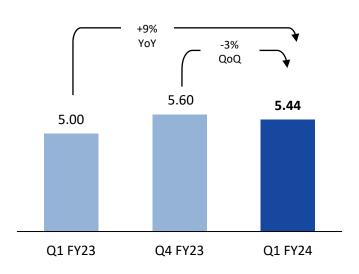
Digitalisation at JSW Steel

Appendix

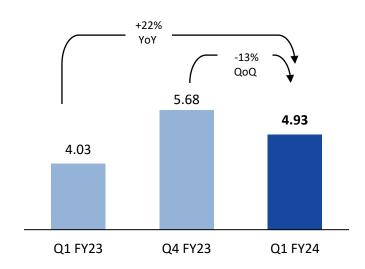
Quarterly Volumes – Standalone



Crude Steel Production



Steel Sales



Financials - Standalone



₹ crore

Particulars	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Revenue from Operations	32,791	31,105	37,153	1,31,687
Operating EBITDA	4,861	3,352	6,247	15,371
Other Income	438	283	552	1,572
Finance Cost	1,457	1,030	1,556	5,023
Depreciation	1,265	1,177	1,305	4,952
Exceptional Items Gain/(Loss)	-	-	-	-
Profit before Tax	2,577	1,428	3,938	6,968
Tax Expenses	872	472	1,100	2,031
Profit after Tax	1,705	956	2,838	4,937
Diluted EPS*	7.05	3.95	11.74	20.42

Financials – BPSL and JSW Steel Coated Products



BPSL	Q1 FY24	Q1 FY23 Q4 FY2		FY23	
Crude Steel Production (mt)	0.74	0.61	0.78	2.76	
Steel Sales (mt)	0.69	0.48	0.71	2.51	
Revenue from Operations (₹ crore)	5,474	4,704	5,570	20,077	
Operating EBITDA (₹ crore)	703	698	949	1,805	
Profit/(Loss) after Tax (₹ crore)	199	221	429	160	
JSW Steel Coated Products Consol. ¹					
Production (mt)	0.98	0.73	0.95	3.27	
Sales (mt)	0.94	0.70	1.05	3.42	
Revenue from Operations (₹ crore)	8,179	7,164	8,762	29,807	
Operating EBITDA (₹ crore)	387	(126)	465	291	
Profit/(Loss) after Tax (₹ crore)	119	(196)	855	259	

Financials – US Operations



USA – Ohio Operations	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Production - Crude Steel (net tonnes)	2,67,896	1,74,398	2,31,908	5,88,976
Sales - Slab (net tonnes)	1,81,164	65,749	1,25,124	2,99,272
HRC (net tonnes)	75,199	1,08,365	72,776	2,77,939
Revenue from Operations (US\$ mn)	227.52	200.35	141.33	512.77
Operating EBITDA (US\$ mn)	2.60	1.14	(12.08)	(73.96)
USA – Plate and Pipe Mill				
Production - Plate Mill (net tonnes)	1,21,833	87,213	1,04,438	3,49,575
Pipe Mill (net tonnes)	10,339	4,658	6,606	24,722
Sales - Plate Mill (net tonnes)	1,08,519	81,788	86,823	3,17,307
Pipe Mill (net tonnes)	11,383	4,663	5,241	21,218
Revenue from Operations (US\$ mn)	207.12	177.63	148.97	632.59
EBITDA (US\$ mn)	44.96	33.06	25.73	100.69

Financials – Italy and Joint Controlled Entity (JISPL)



Piombino, Italy	Q1 FY24	Q1 FY23	Q4 FY23	FY23
Production – Rolled Products (Bars, Wire Rod & Rails) (tonnes)	97,933	79,558	67,210	2,80,354
Grinding Balls (tonnes)	11,297	16,739	11,174	48,409
Sales – Rolled Products (Bars, Wire Rod & Rails) (tonnes)	73,833	72,701	85,147	2,90,910
Grinding Balls (tonnes)	7,471	14,071	9,548	45,236
Revenue from Operations (€ mn)	101.05	86.87	145.21	407.24
Operating EBITDA (€ mn)	18.60	4.00	13.41	26.27
Joint Controlled Entity: JISPL				
Crude Steel Production (mt)	0.18	0.11	0.18	0.42
Steel Sales (mt)	0.17	0.12	0.17	0.41
Revenue from Operations (₹ crore)	1,676	1,665	1,649	5,173
Operating EBITDA (₹ crore)	102	17	132	90
Net Profit/(Loss) after Tax (₹ crore)	(53)	(105)	(12)	(430)



THANK YOU

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