

JPFL/DE-PT/SE/2022-23

18th February 2023

The Manager, Listing
National Stock Exchange of India Ltd. Exchange
Plaza,
Bandra-Kurla Complex
Bandra (E)
MUMBAI - 400 051
Scrip Code: **NSE: JINDALPOLY**

The Manager Listing
BSE Limited.
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
MUMBAI – 400 001
Scrip Code: **BSE: 500227**

Dear Sir/Madam,

Sub: Investor Presentation for the Quarter ending 31st December 2022.

In pursuant to Regulation 30 read with Part A of Schedule III of SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, Please find enclosed herewith Investor Presentation for the Quarter ending 31st December 2022.

This is for your information and records.

Thanking You,

Yours Truly,

For Jindal Poly Films Limited


Vaishali Singh
Company Secretary
ACS 15108





Jindal Poly Films Limited

Investor Presentation

February 2023

Disclaimer



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Table of Contents

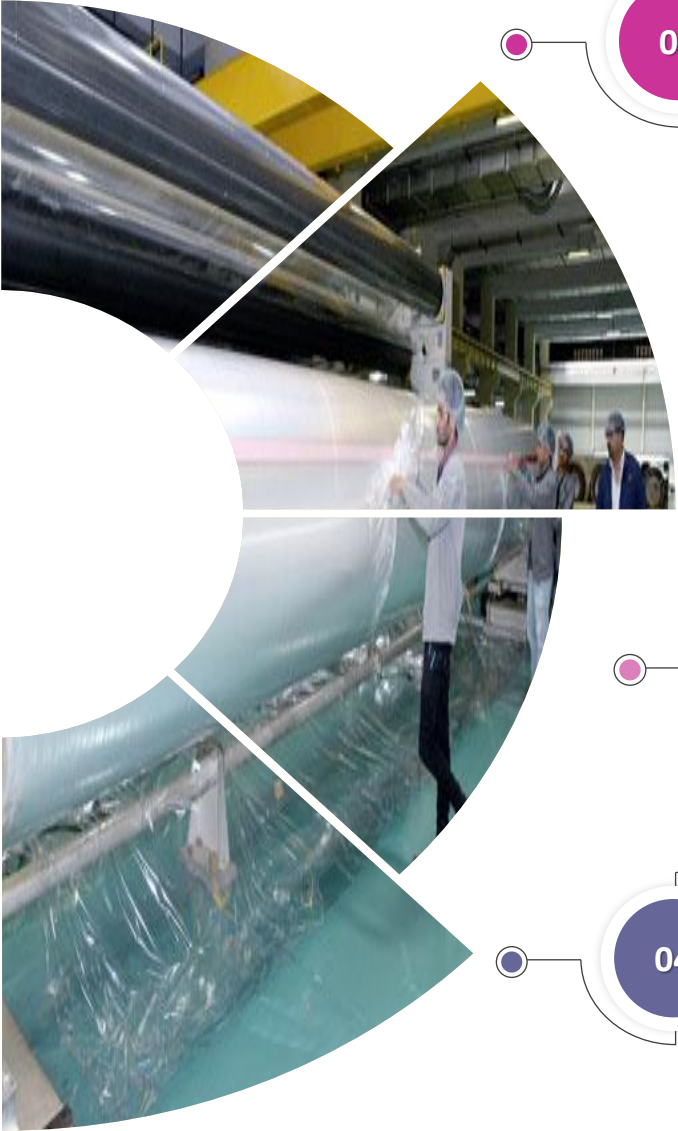


01. Company Overview	04
02. Industry Overview	07
03. Business Overview	10
04. Financial Highlights	18
05. ESG Initiatives	21



Company Overview

Who We Are



01

Global flexible packaging solutions provider for consumer goods

- Leading Indian manufacturer of BOPP, BOPET, CPP and other highly engineered films for various downstream applications and secondary processes
- Amongst the large manufacturers of BOPP & BOPET films in India and globally
- Latest technology and machinery from best global equipment supplier
- Experienced senior management

02

State of art Manufacturing Facility- (Nashik, Maharashtra India)

- One of the largest single integrated facility with backward & forward integration into packaging film
- Total practical capacity exceeds 440kt per annum across base films
- Strategically located for imports and exports

03

Diversified Product Portfolio

- Films Division - BOPP Films, BOPET Films, Metalized Films, Coated Films & CPP Films
- India's leading manufacturer of Non-woven products
- Labels Division – Recently acquired SMI Coating

04

Presence across Geographies

- Diversified sales channels serving globally
- Direct sales across all major end-user segments and a wide network of distributors catering to all regions across India

Journey so far...



Initial Phase

Expansion Phase

Growth Phase

- 1985 - Commenced manufacturing POY at Bulandshahar
- 1996 - Started manufacturing Thin BOPET films in India
- 2000 - Installed thick BOPET film manufacturing

1985 - 2000

- Started non-woven fabrics business
- Diversified into CPP, Thermal films and Capacitor films business
- Setting up India's first pilot line for R&D
- Acquisition of manufacturing facility of Label Products (SMI)
- Investment of Rs. 2000 Crores by Brookfield Asset Management in Film packaging business

2014 - 2023

2001 - 2013

- Started manufacturing BOPP films in India
- Significant expansion into BOPP, BOPET and Metallized films
- Diversification into coated products
- Emerged as market leader in India in both BOPP, BOPET and Metallized films

The background is a faded, high-angle photograph of a large industrial facility, likely a pharmaceutical or chemical plant. It shows various pieces of machinery, pipes, and structural elements. Overlaid on this is a large, stylized graphic consisting of several overlapping, slanted rectangular shapes in shades of purple and red. The text 'Industry Overview' is centered within the largest, dark purple shape.

Industry Overview

Industry Growth Drivers



Well placed to capitalize industry opportunities

Light packaging to replace metal cans and cartons



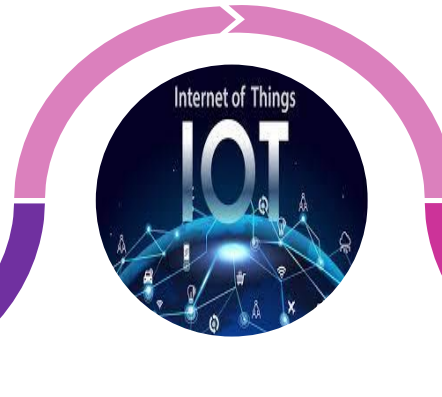
- BOPP and BOPET perfect replacement for traditional packaging

Innovative packaging



- Global FMCG - 'good packaging protects your product, while great packaging protects your brand'

Digitalization and Internet of Things (IoT)



- Digital efforts used to drive down costs and gain competitive edge - generating greater customer value by integrating technology in packaging

Sustainable packaging solutions



- Consumers demanding more sustainable packaging - major industry players working with customers to ensure their products meet sustainability requirements

E-commerce everywhere



- Intense focus on increased packaging requirements, including for new products, along with last-mile delivery innovations

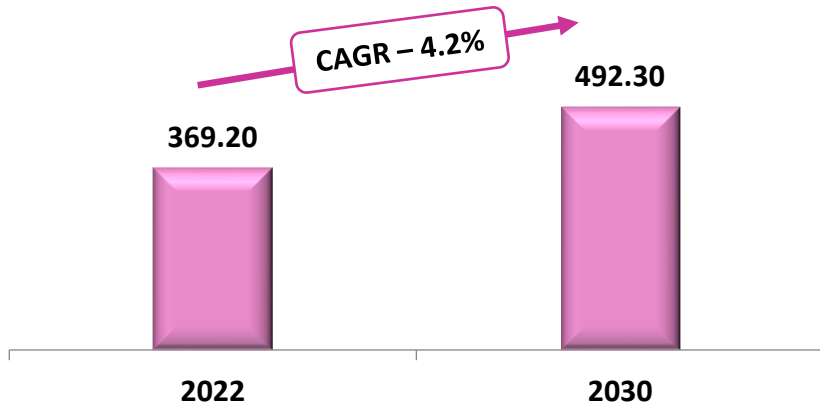
Increase in at-home food consumption



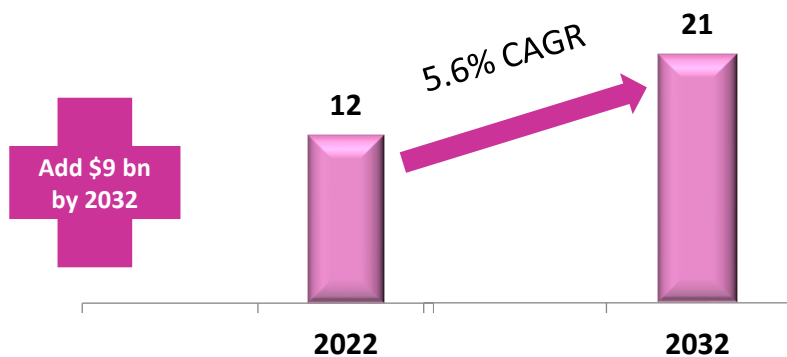
- Increasing consumption packaged food and snacking results in higher use of flexible packaging in food industry

Global Packaging Market

Global Packaging Market (in \$bn)



India Packaging Films : 2022 - 2032 (in \$bn)



Factors Driving Growth

- Consumer Behavior**
 Changing buying and consumption pattern – Ecommerce growing at fast pace; increased awareness on health and hygiene driving demand of package foods.
- Flexible Packaging Demand**
 Increasing demand for materials that are easier to be handled through flexible packaging
- Fast Growing EM**
 Emerging Markets (Asian) projected to account for ~50% of global growth
- Consistently Evolving Technology**
 Development of new packaging products as result of technological enhancement driving demand



Business Overview



Why “Jindal Poly Films”

Strong growth in core products in domestic market with significant export potential

Very strong financials with potential to encash market opportunities

Strong focus on cost reduction and leveraging economies of scale

Well-positioned for long term growth momentum

Diversified portfolio of products catalog amongst all segments

Potential to create a large diversified platform for packaging



Our presence in Flexible Packaging Value Chain



- PET resins
- PP resins
- Specialty resins, chemical and additives

- Extrusion
- Casting
- Stretching

- Coating
- Thermal
- Metallizing

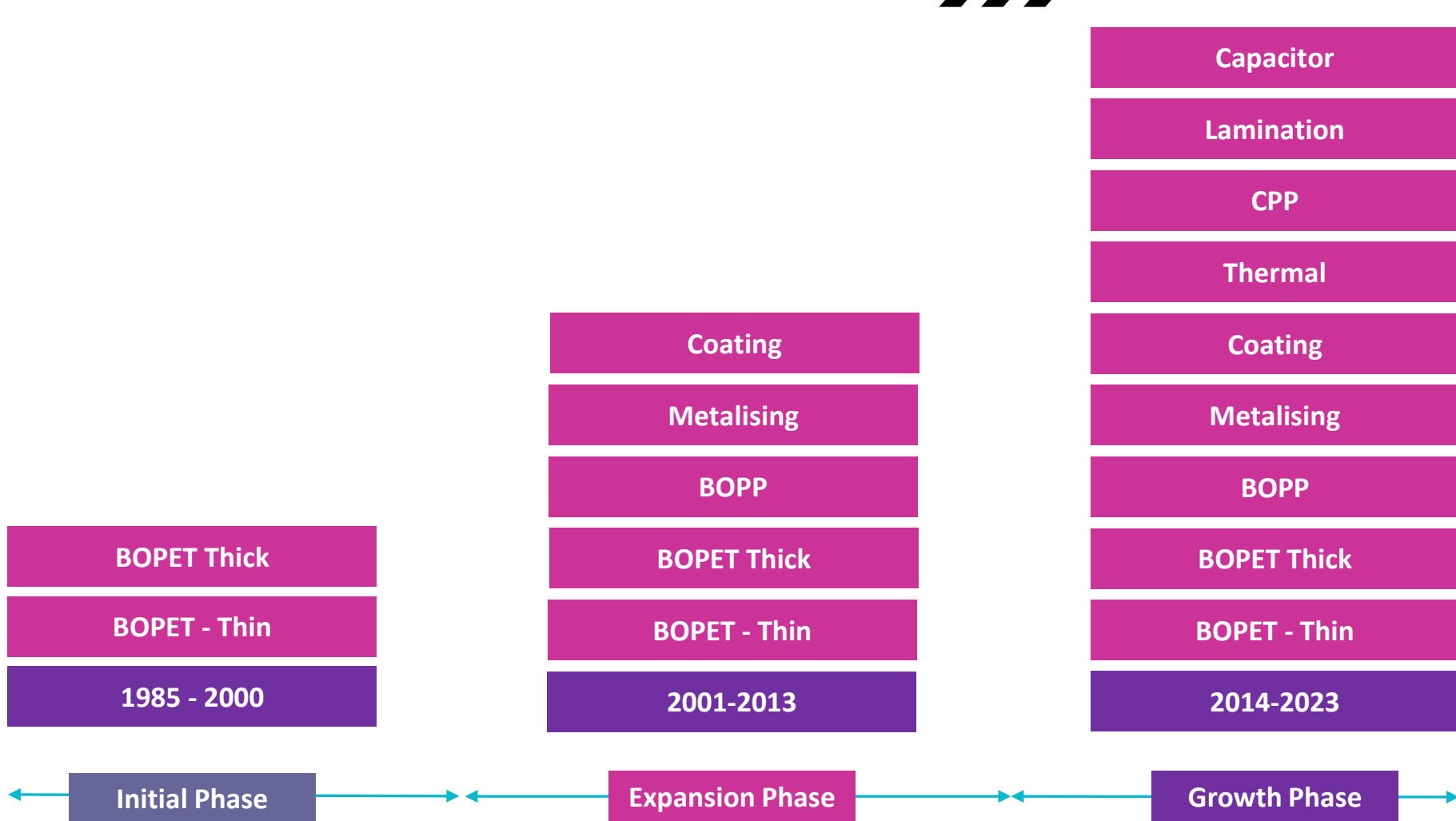
- Printing & laminating
- Roll stock coating and laminating
- Slitting to finished widths for packaging or labelling machines

- Flexible food packaging for snacks, confections, biscuit & bakery, dry mixes & beverages
- Container labelling for beverages, health & beauty, household chemicals



Films Business Evolution

Continuously adding New Product Segment



Product Portfolio

BOPP



BOPET



CPP



Description

Dimensional stability, high tensile strength, good stiffness, excellent printability.

Strong barrier to moisture, odour and gases. It has high tensile strength, thermal and chemical stability, good electrical properties.

High clarity & gloss, resistance to grease & oil, good resistance to tear & puncture, low static properties, excellent machinability

Range

Transparent BOPP heat sealable and non-heat sealable, Solid white film, Matte film, Coex film, Pearlsided film, Label BOPP film, Opaque film, Release film, Tape & Textile film and Metalized film.

Chemically treated, Opaque white, Matte, High strength yarn grade, Co-extruded clear and Ultra clear Corona treated PET film. Co extended clean & ultra clean films, white films and metalized films

Transparent CPP film, Solid white film, Metallized film, Ultra high barrier, Barrier metallized, Extrusion lamination, Antiskid, High slip low COF, Retort, Low sit high hot tack

Applications

Food packaging, textile bags, overwraps for cigarette and personal products, adhesive tapes and labels

Electric insulation, office supplies, graphic arts, magnetic media imaging, metallic yarn and industrial applications, flexible packaging, photovoltaic, digital

Food packaging including confectionery, ready to eat, deep freeze packaging, lamination and surface printing, steam sterilization, vacuum metallization

Specialty Products

Metallized Films



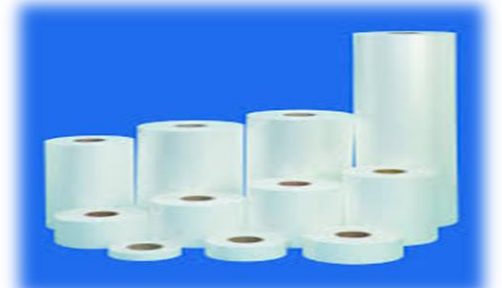
Coated Films



Thermal Lamination Films



Capacitor Films



Description

High density and metal bond strength, high water vapour and gas barrier properties, good lamination bond strength, excellent machinability

Solvent free coatings, excellent optics & consistency, good barrier to moisture, aroma, gasses, good printability & machinability, low temperature seal ability

High bond strength and moisture barrier, matte finish for UV coating, superior optical properties, excellent scuff & tear resistance

Homogenizes in thickness, low dielectric loss, high electric strength, excellent procession, high grease barrier, normal & high temp grade BOPPP film

Range

Normal to high density on pre coated co polyster surface, on corona treated, chemically pre treated

Speciality coated films like PVDC, Acrylic, Silicon, AlOx, Ink receptive, Digital Printable & DG coated Films & Coated High COF Matte PET & Lidding Films

Matte finish both side treated thermal laminating, metallized and one side thermal laminating, gloss finish both side thermal laminating, one side golden look, PET based gloss finish

Capacitor BOPP film, Metallized film

Applications

Metallic yarn, sequins for textiles, decoratives, flexible packaging, gift wraps

Food and beverages packaging, cosmetics, medical packaging, see-through packaging and wrapping application

Thermal lamination with all types of printed & unprinted paper and paper boards like book covers, brochures, magazines, maps etc.

Used for metallization with highly pure metals zinc/aluminium as per requirement for diff. types of electronics

Non-Woven Fabrics

Products

Spunbond (SSS) Fabrics



Spunmelt (SSMMS) Fabric



3 layered 100% Polypropylene manufactured using 3 beams and latest generation technology, 'Reicofil 4s' by Reifenhauser, Germany

5 layered (3 SSS + 2 meltblown) 100% Polypropylene manufactured using 5 beams and latest generation technology, 'Reicofil 4s' by Reifenhauser, Germany

Strong uniform structure, Right balance of softness and strength, Hydrophilicity, Skin care, UV protect and Anti-static properties

Strong uniform structure, Right balance of softness and strength, Hydrophilicity, Skin care and Anti-static properties, excellent barrier properties for liquids & particles

Baby Care, Adult Care, Fem Care

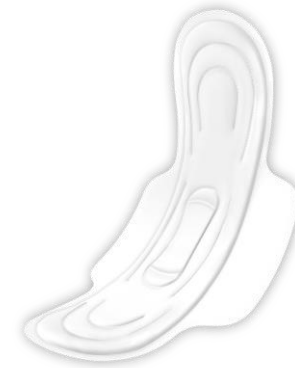
Baby Care, Adult Care, Medical

Description

Properties

Applications

Various Application of Nonwoven Fabric



MEDICAL MASKS



MEDICAL UNIFORMS

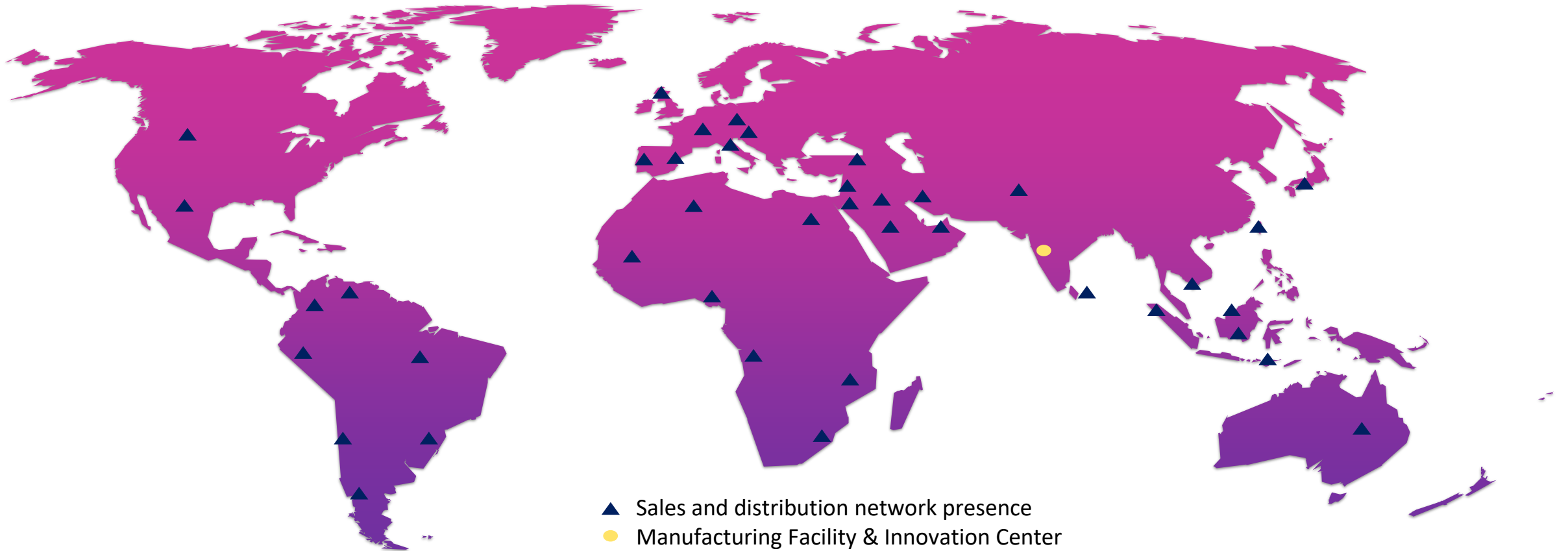


MEDICAL BED SHEETS



AND OTHER PURPOSES

Geographical Presence



Exports to 80+ countries across geographies
Strong network of agents & Distributors

The background of the slide is a faded, high-angle photograph of an industrial manufacturing facility. The scene shows various pieces of machinery, including large cylindrical tanks and conveyor systems, arranged in a clean, well-lit environment. A prominent graphic overlay is centered on the slide, consisting of a dark purple horizontal bar with white text. This bar is flanked by several overlapping, semi-transparent geometric shapes in shades of red and magenta, creating a dynamic, modern look.

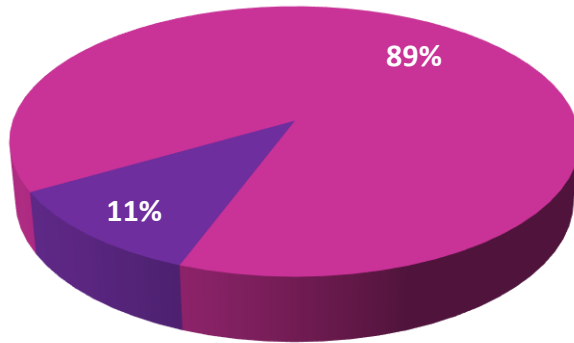
Financial Highlights

Q3 & 9M FY23 Consolidated Financial Highlights

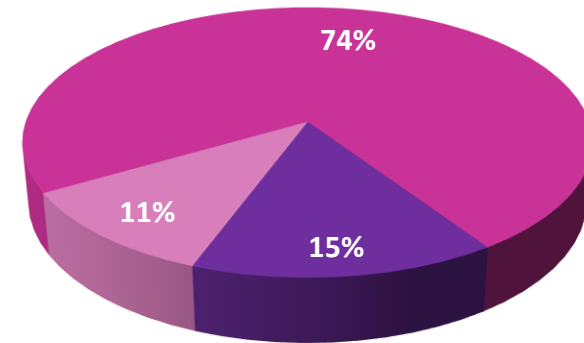
Rs. in Crore	Q3 FY23	Q2 FY23	Q3 FY22	9M FY23	9M FY22
Revenue from Operations	887	1,414	1,359	3,893	4,157
Other Income	74	229	21	417	146
Total Income	961	1,643	1,380	4,310	4,303
Cost of Materials Consumed	729	956	856	2,716	2,649
Purchase of stock-in-trade	2	8	0	6	0
Changes in inventories	(5)	89	(37)	30	(95)
Employee benefit expense	41	40	30	118	95
Finance Costs	76	30	(8)	123	10
Depreciation and Amortization expense	45	44	39	131	114
Other Expenses	200	279	196	689	548
Total Expenses	1,089	1,445	1,075	3,813	3,321
Profit before exceptional items & tax & profit of associate	(128)	198	305	497	982
Share of net profit/(loss) of associate	(2)	0	0	(2)	0
Profit before exceptional items & tax	(129)	198	305	495	982
Exceptional items gain / (loss)	0	0	0	0	35
Profit / (Loss) before tax	(129)	198	305	495	1,018
Total Tax	(33)	(288)	87	(209)	314
Net Profit / (loss) for the period	(97)	485	218	704	704
Basic EPS (in Rs.)	(22)	111	50	161	161

Q3 & 9M FY23 Revenue Breakup

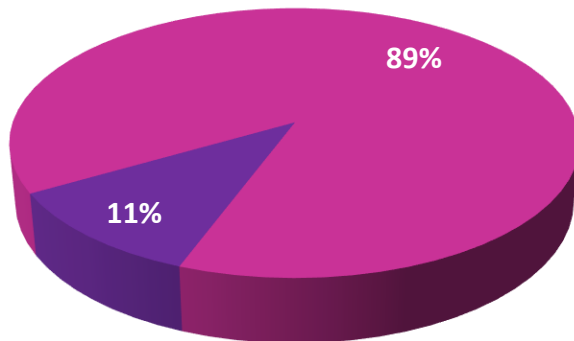
Q3 FY22



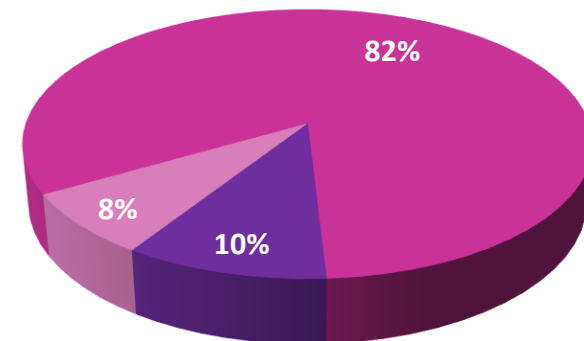
Q3 FY23



9M FY22



9M FY23



- Packaging Films
- Non- Woven Fabrics
- Others*

Environment



- BRC and ISO certified
- Collaboration with converters to optimize packaging structures to reduce quantum of plastic used
- Continuous focus on conservation projects - use of renewable energy and waste reduction

Social



- Creating positive impact on communities through sustainable interventions for:
 - Animal Welfare
 - Healthcare
 - Community Development
 - Nutrition Support
 - Supporting orphanages and shelter homes
 - Skill development

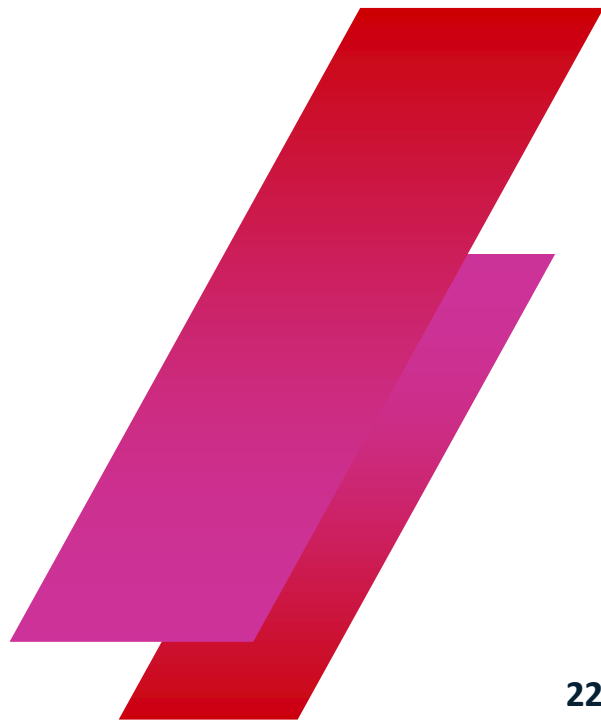
Governance



- Promoting fundamental values of honesty, integrity, and ethical conduct among all stakeholders
- Ensuring strict adherence to laws and regulations across all jurisdictions



Thank You



Company :

Jindal Poly Films Ltd.

CIN: L17111UP1974PLC003979

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