

PTC INDUSTRIES LIMITED Advanced Manufacturing & Technology Centre NH 25A, Sarai Shahjadi, Lucknow 227 101 Uttar Pradesh, India

Date: 23.09.2022

To, BSE Limited P.J. Towers, Dalal Street, Mumbai 400 001, India.

#### Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 Sub: Intimation of meeting conducted with analyst / investor

Dear Sir/ Ma'am,

Further to our letter dated September 23, 2022 regarding the captioned matter and pursuant to regulation 30(6) read with Schedule – III of SEBI (Listing Obligations and Disclosure Requirements) regulations, 2015, please find attached herewith Investors Presentation proposed to be shared with Investors in meet scheduled as per details mentioned below:

Sr. No.	Date & Time	Name	Venue	Туре
1.	September 23, 2022	Romil Jain, Portfolio Manager	Registered	One on one
	At 03:00 pm	Electrum Portfolio Managers Limited	office	
2.	September 23, 2022	Praful Kumar, Portfolio Manager	Registered	One on one
	At 04:00 pm	Dymon Asia, Singapore	office	

This is for your information and records.

Thanking You,

#### For PTC Industries Limited

(Alok Agarwal) Director (Quality and Technical) DIN- 00129260

Encl.: as above

## TOWARDS **PARITY** ON AN EQUAL FOOTING

1









## **PTC Industries – An Overview**

Established in 1963 – with manufacturing facilities in UP & Gujarat

Leading supplier of castings, machined components & fabricated parts for critical and supercritical applications across the world

Supplying to Oil & Gas, LNG, Marine, Aerospace, Valves, Paper, Power, etc.

Wide range of difficult-to-cast exotic alloys including Ferrous, Nickel, Copper alloys, Titanium, Super-alloys, Non-Ferrous alloys

Over 85% exports to USA, Europe and other countries for over 35 years











### Some of Our Awards..



PTC recognised as one of 16 Hidden Gems of the country by Forbes India magazine



National Award for R&D in the Industry from the Government of India



Received Special Jury Award for MSMEs in the 2017 TIME India Awards



Received Innovator of the year Award 2018 in the Medium Enterprise Category by CII



Total Cost Leadership Award by Rolls Royce Marine



PTC honoured by UP Government for Ushering a positive change in the state





## **Our Management Team**

✓ Professionally qualified Sachin Agarwal – ✓ Over 100 years of combined experience Chairman & Managing ✓ Unmatched technical abilities Director Smita Agarwal – Chief Priya Ranjan Agarwal Alok Agarwal - Director, Jim Collins – Product & **Financial Officer** - Director, Marketing Technical/Quality Process Dev. Manager





## **PTC Centres of Excellence**







## The Technology Advantage

#### Introduction of niche casting technologies for the first time in In

TICAST	<ul> <li>Vacuum melt casting of Reactive alloys</li> <li>Investment casting, PrintCast, Replicast</li> </ul>	
SX/DS CASTINGS	<ul> <li>Microstructure controlled castings (Single Crystals and Directionally Solidified) for Aeroengines</li> </ul>	
	<ul> <li>Net shape high integrity components from metal powder</li> </ul>	
PRINTCAST	<b>CAST</b> • Capability to manufacture 3D printed patterns for utilisation in manufacturing of castings	
FORGECAST	<ul> <li>Where castings and forgings converge</li> <li>Near net shape castings with forging properties</li> </ul>	
	Near net shape casting solutions using ceramic shells with weight range upto 2500 kg	
	<ul> <li>Quality – Value – Speed upto 5000 kg single piece</li> <li>7-Axis CNC machining robots to machine patterns</li> </ul>	
	<ul> <li>High integrity Ni/Cu/Al alloy castings</li> </ul>	











## Advanced Manufacturing





# Automation & Robotics





## Titanium & Super Alloy Castings





## Hot Isostatic Pressing (HIP)





## Precision Machining

ElectroM







Integrated Metal Manufacturing Facility





## Material Testing facility















#### **PowderFORGE<sup>TM</sup>** – Net Shaped High Integrity Parts Made from Metal Powder

A **wide range of metal powders** can be hot iso-statically pressed (Fe, Ni, Co, Ti, Cu, Ma, Al)

**New alloy compositions** which were impossible to cast or forge can be considered in the rapid solidification process.

#### **Benefits**

- Improved quality & performance due to fine & isotropic micro-structures
- Cost reduction
- Reduction of number of welds on complex parts
- Dense, without segregation
- Design flexibility, Near-Net shapes, Net shapes or Bimetal construction
- Use of composite materials
- Freedom of part sizes and production series and choice of alloys
- A lean manufacturing route, leading to shorter production lead-times
- Reduction of machining requirements
- Producing single parts where previously several were required
- Less NDT needed & easier NDT

#### In-house Capability for manufacturing Titanium Alloy Powders









## Land Defence Systems

Battle Tanks, Armoured Vehicles

Running gear, Armour

Structural parts for ULH, Light Weighting of Tanks & Armoured Vehicles, Armour Plates & Muzzles

High strength steel, Titanium Alloys

Platforms

Sub-systems

Components





## **Naval Defence Systems**

Corvettes, Frigates, Warships & Submarines

Hull, Propulsion, Armament

Vales, Pumps, Water Jet Engine, Propeller, On-line Fittings, Shelves for Torpedoes

Titanium Alloys, Duplex & Super Duplex Stainless Steel, Nickel Aluminium Bronze Components

Sub-systems

Platforms





### Air Defence Systems

Aircrafts, Helicopters, UAV & Drones

Airframe, Propulsion, Landing Gear, Weapon Systems, Dynamic Parts

Aero engine parts for hot path for fix wings and rotary wings and exhaust sections

Titanium Alloys, Aluminium Alloys, Cobalt Alloys, Super Nickel Alloys, Controlled Microstructure Alloys

Platforms

Sub-systems

Components



### Strategic Defence Systems

Missiles, Rockets, Aerial Bombs

Warhead, Propulsion, Frame, Bomb Shells

Missiles, Rocket Motors, Jet Vanes, High Pressure Bottles, Titanium Sections and components for sections

Components

Sub-systems

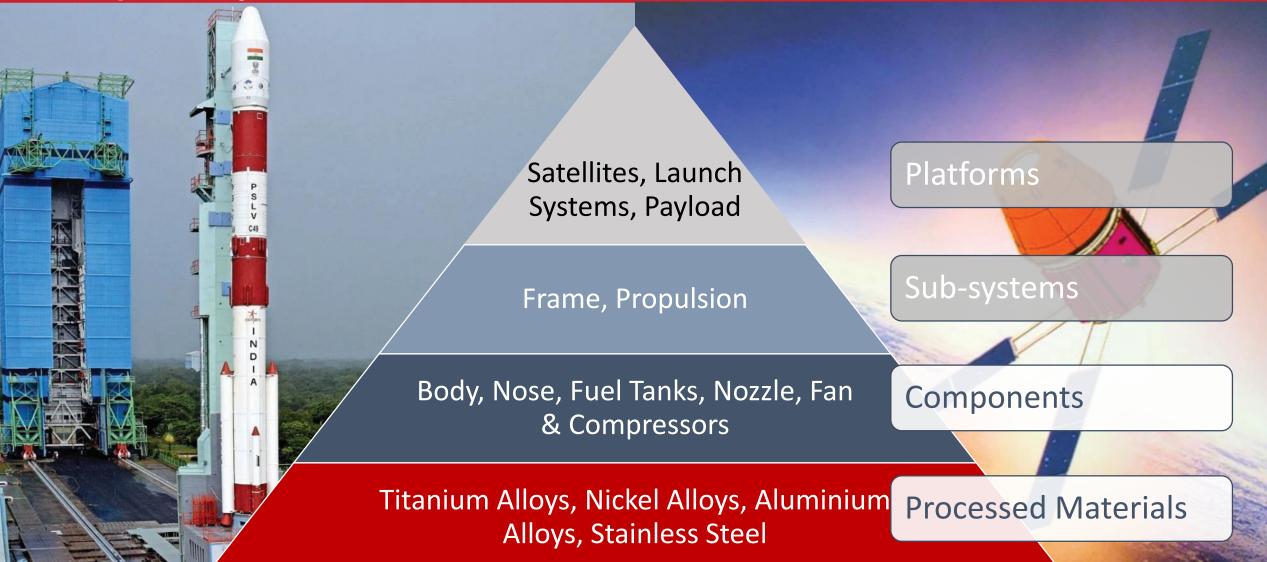
**Platforms** 

Titanium Alloys, High Strength Steel Alloys, Tungsten





### Space Systems







## **Technology & Innovation Highlights**

Strengthening of Technology Team with High Calibre Talent

4 Major Strategic Technology Streams under Fostering

Diversification to Strengthen Core Technical Offer of the Business

World Class Network Formulated to Expedite Technology Maturity

Technology Roadmap Calibrated to Enable Continuous Roll-out







REPLICAST











### **PowderFORGE® - High Performance Alloys**



Titanium & Titanium Alloy Powder Production Fully Operational In-house (1<sup>st</sup> in India)

PowderFORGE Titanium and High Alloy Steel Successfully Developed

Tungsten Powder Densification Developed for Precision Component Manufacture









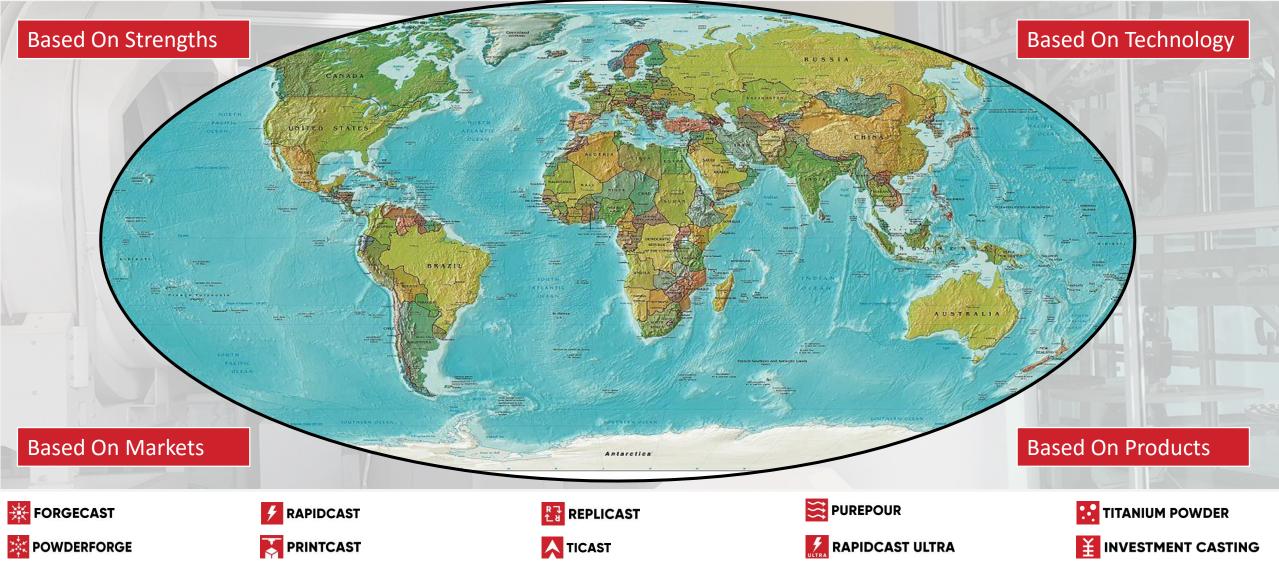








## Growing Globally







## **Business Development & Supporting Growth**

#### **Business Development Plans for Market Development**

- 1) Secure additional agency agreements in the identified regions;
- 1) Extensively market the group of businesses through Social Media, Exhibitions, Trade Association Memberships and Field Sales Visits, as well as high level interactions at local & national government level;
- 2) Work more closely with existing customer base to increase product spread and utilise new manufacturing capabilities;
- 3) Identify & plan market entry strategy at customer level for newly acquired technologies;
- 4) Host customers at site for Product Development initiatives;
- 5) Drive agents through regional events for specific marketing campaigns and strategy planning;





REPLICAST











## Thank you