



# SHRI BAJRANG ALLIANCE LIMITED

Q3 & 9M FY 23

INVESTOR PRESENTATION

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# Operating and Financial Highlights Q3 & 9M FY 23

## Operating and Financial Performance

- **QoQ increase in Sales with 23% increase in Sales from Q2FY23 to Q3FY23 in Agro Division.**
- **QoQ increase in Production with 27% increase in Production from Q2FY23 to Q3FY23 in Agro Division.**
- **YoY increase in Revenue with 38% increase in Revenue from 9M FY22 to 9M FY23.**

## Strategic Update

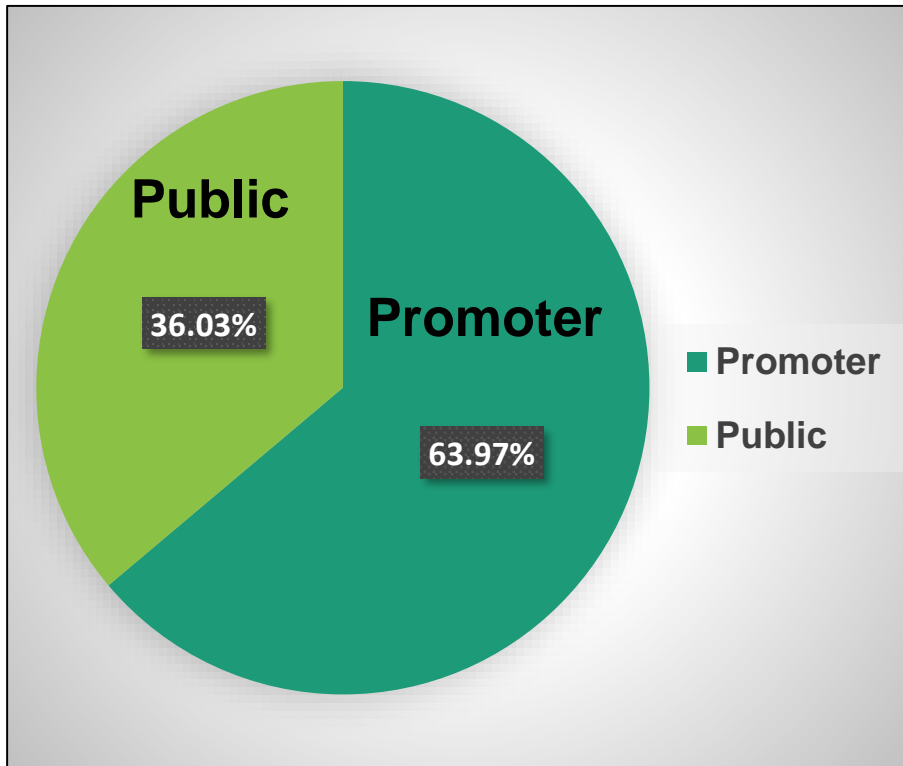
- **HORECA Business Growth up by 30% QoQ.**
- **MT Business growth up by 12% QoQ**
- **D-Mart Presence in India X Goeld Presence in D-Mart.**
- **Added 9 Horeca Distributors ( 5 @ DNCR , 4 @ Mumbai)**
- **Started Business of Oil Extraction with Seidecosaa Division of Indian Silk Fibre Company.**

## Q3 & Nine Month FY23 Financial Performance Highlights

(Rs Lakhs)	Consolidated					Standalone				
	Q3FY23	Q2 FY23	Q3 FY22	Nine Month FY23	Nine Month FY22	Q3FY23	Q2 FY23	Q3 FY22	Nine Month FY23	Nine Month FY22
<b>Turnover</b>	4630.66	6507.82	4861.39	16337.51	11962.04	4630.66	6507.82	4861.39	16331.61	11958.14
<b>EBITDA</b>	159.45	115.08	(220.76)	889.77	798.03	160.15	115.28	(220.39)	885.09	795.02
<b>PBDT (Cash Profit)</b>	14.87	73.30	(264.81)	626.75	548.29	15.58	73.51	(264.43)	622.29	545.27
<b>PBT</b>	(58.30)	3.15	(329.53)	415.12	354.93	(57.60)	3.35	(329.15)	410.66	351.92
<b>PAT</b>	(416.24)	768.98	252.20	2048.45	4520.34	(42.64)	4.95	(365.92)	301.87	146.91
<b>EPS (Rs)</b>	(4.62)	8.54	2.80	22.75	50.23	(0.47)	0.05	(4.07)	3.35	1.63

# Shareholding Pattern as on 31<sup>th</sup> Dec 2022

## Shareholding Pattern



## Break up of Shareholding Pattern

Shareholding	% of Total Sh.
Promoter	63.97%
Public	36.03%

# FOCUSING ON ENVIRONMENTAL SUSTAINABILITY with the help of ESG framework



## Environmental Responsibility

- Invested in technology for Decomposing the waste products
- Reduced carbon footprints
- Vegan and vegetarian Product Manufacturer (no harm to the animals)
- Utilizing edible waste in Company Leased farm for cattle feeds



## Social Responsibility

- Skill development sessions for female workers.
- Talent development through skill set training and mentoring.
- Developing a stable eco – system of vendors.
- Following Zero Waste Policy



## Governance Framework

- Disciplined capital allocation
- Robust risk management framework





# Chhattisgarh Rajyotsav 2022

GO:LD™

A perfectly captured [#GOELDENMOMENT](#) of Honour and Pride to be part of the Chhattisgarh Rajyotsav.





# Goelden's Customers

GO:LD™



# Social Media Reviews



# FI-HI 2022 in Paris

GO:LD™

Spreading our essence at Fi-Hi 2022 in Paris to discover all things new and goelden for essential oils.



**Spreading our Golden Essence**  
at Fi-Hi Paris



# Goeldkeeper

GO:LD™

## The Special Memorabilia Winner for the Football Season



# THANK YOU

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