

KNR Constructions Limited.

| Date: 14th November 2022 | Ref: KNRCL/SD/2022/493&494 |
|---------------------------|---|
| То, | То, |
| The Manager | The Manager, |
| BSE Limited, | National Stock Exchange of India Limited, |
| P J Towers, Dalal Street, | Exchange Plaza, Bandra Kurla Complex, |
| Fort, Mumbai - 400001 | Bandra (E), Mumbai – 400051. |
| Scrip code: 532942 | Scrip Code: KNRCON |

Dear Sir/Madam,

Sub: Investor Presentation Ref: Reg 30 of SEBI (LODR) Regulations, 2015

With regard to the aforementioned subject, we herewith submit the latest Investors Presentation for Q2FY23.

This is for the information and records of the Exchange, please.

Thanking you, Yours truly For KNR Constructions Limited Digitally signed by HARITHA VARANASI VARANASI Date: 2022.11.14 19:32:03 +05'30' Haritha Varanasi

Company Secretary

Investor Presentation



November 2022

Partnering India's Growth Story



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Generation Stake Sale

- ✓ KNR Tirumala Infra Private Limited The Company invested Rs. 1,602.2 million in form of Equity & Sub debt for which the Company received consideration of Rs. 2,049.4 million. The transaction was completed on October 20, 2022.
- ✓ KNR Shankarampet Projects Private Limited The Company invested Rs. 1,268.1 million in form of Equity & Sub debt for which the Company received consideration of Rs. 1,546.0 million. The transaction was completed on October 20, 2022.
- ✓ KNR Srirangam Infra Private Limited The Company invested Rs. 783.6 million in form of Equity & Sub debt for which the Company received consideration of Rs. 1,311.5 Crores. The transaction was completed on October 20, 2022.

Receipt of Bonus

✓ The company has received bonus claim of Rs. 81.30 million inclusive of taxed for early completion from one of it's HAM project (KNR Tirumala Infra Private Limited)

□ Letter of Acceptance

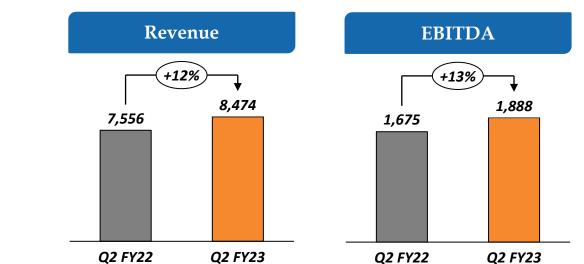
✓ For the construction of four lane road from IDA Pashamailaram Industrial Park to ORR worth Rs. 342.6 million

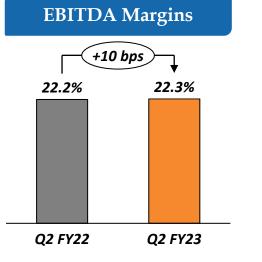


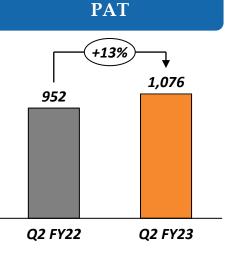
Standalone Financial Highlights

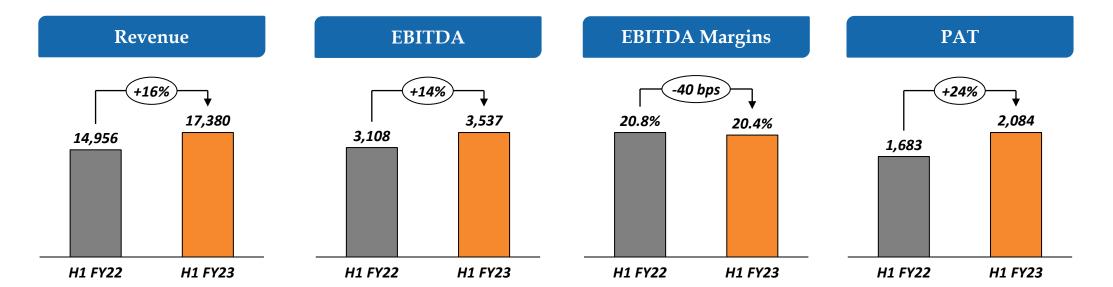












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Standalone Financial Results

| | Standalone | | | | | | | |
|----------------------------|------------|---------|-----------|---------|---------|----------|----------|---------|
| Rs. Million | Q2 FY23 | Q2 FY22 | YoY | Q1 FY23 | QoQ | H1 FY23 | H1 FY22 | YoY |
| Total Revenue | 8,474.0 | 7,555.7 | 12% | 8,905.9 | -5% | 17,380.0 | 14,955.5 | 16% |
| Operating Expenses | 5,577.3 | 4,869.5 | | 6,390.6 | | 11,968.0 | 9,873.9 | |
| Employees Expenses | 469.4 | 360.6 | | 385.7 | | 855.1 | 695.6 | |
| Other Expenditure | 539.7 | 650.3 | | 479.8 | | 1,019.5 | 1,277.6 | |
| EBITDA | 1,887.6 | 1,675.3 | 13% | 1,649.8 | 14% | 3,537.4 | 3,108.3 | 14% |
| EBITDA margin | 22.3% | 22.2% | 10 bps | 18.5% | 380 bps | 20.4% | 20.8% | -40 bps |
| Other Income | 75.7 | 105.4 | | 90.8 | | 166.5 | 153.4 | |
| Depreciation | 366.1 | 319.7 | | 326.7 | | 692.9 | 589.0 | |
| Interest | 84.0 | 71.9 | | 69.3 | | 153.3 | 150.9 | |
| Exceptional Item | 0.0 | 0.0 | | 0.0 | | 0.0 | 0.0 | |
| РВТ | 1,513.2 | 1,389.1 | 9% | 1,344.6 | 13% | 2,857.7 | 2,521.9 | 13% |
| Тах | 437.6 | 436.7 | | | | 773.8 | 839.4 | |
| Current Tax | 421.6 | 341.0 | | 336.2 | | 757.8 | 655.7 | |
| Prior Period Tax | 37.9 | 4.0 | | 0.0 | | 37.9 | 4.0 | |
| Deferred Tax | -21.9 | 91.8 | | -0.1 | | -21.9 | 179.6 | |
| Profit After Tax | 1,075.6 | 952.4 | 13% | 1,008.5 | 7% | 2,083.9 | 1,682.5 | 24% |
| PAT margin | 12.7% | 12.6% | 10 bps | 11.3% | 140 bps | 12.0% | 11.3% | 70 bps |
| Other Comprehensive Income | -1.6 | -0.7 | | -1.6 | | -3.1 | -1.3 | |
| Total Comprehensive Income | 1,074.0 | 951.7 | 13% | 1,006.9 | 7% | 2,080.8 | 1,681.2 | 24% |



Standalone Balance Sheet

| ASSETS (Rs. Million) | Sep-22 | Mar-22 |
|---|----------|----------|
| Non-Current Assets | | |
| Property, plant and equipment | 4,221.4 | 4,143.9 |
| Capital work-in-progress | 104.6 | 206.2 |
| Right of Use Asset | 87.7 | 93.1 |
| Investment property | 658.8 | 658.8 |
| Other Intangible assets | 0.6 | 0.5 |
| Financial Assets | | |
| Investments | 850.6 | 850.6 |
| Other Investments | 3,155.9 | 2,563.0 |
| Loans | 32.1 | 31.3 |
| Other financial assets | 535.2 | 252.1 |
| Deferred tax assets (Net) | 1,205.6 | 1,182.6 |
| Non current tax assets (Net) | 510.6 | 256.2 |
| Other non-current assets | 1,062.3 | 1,513.8 |
| Total Non-current assets | 12,425.4 | 11,752.1 |
| Current assets | | |
| Inventories | 1,848.6 | 2,270.4 |
| Financial assets | | |
| Investments in Associates held for sale | 1,112.2 | 1,413.1 |
| Other Investments | 0.4 | 1.0 |
| Trade receivables | 6,626.7 | 8,493.9 |
| Cash and cash equivalents | 387.4 | 1,367.0 |
| Bank Balances | 272.9 | 366.0 |
| Loans | 303.6 | 101.0 |
| Other financials assets | 3,209.6 | 2,991.4 |
| Current tax assets (Net) | 24.5 | 50.7 |
| Other current assets | 6,598.5 | 4,488.0 |
| Total Current assets | 20,384.4 | 21,542.5 |
| TOTAL ASSETS | 32,809.8 | 33,294.6 |

| EQUITY & LIABILITIES (Rs. Million) | Sep-22 | Mar-22 |
|------------------------------------|----------|----------|
| Equity | | |
| Equity Share capital | 562.5 | 562.5 |
| Other equity | 23,867.6 | 21,857.2 |
| Total equity | 24,430.1 | 22,419.7 |
| Liabilities | | |
| Non-current liabilities | | |
| Financial liabilities | | |
| Lease Liability | 68.6 | 64.1 |
| Other financial liabilities | 0.1 | 0.2 |
| Provisions | 118.0 | 99.7 |
| Other non-current liabilities | 106.0 | 106.0 |
| Total non-current liabilities | 292.7 | 270.0 |
| Current liabilities | | |
| Financial liabilities | | |
| Borrowings | 2,000.9 | 0.0 |
| Trade Payables | 2,172.2 | 2,945.5 |
| Other financial liabilities | 1,305.6 | 1,275.6 |
| Provisions | 194.2 | 239.6 |
| Current Tax Liability (net) | 2,047.0 | 203.5 |
| Other current liabilities | 367.1 | 5,940.7 |
| Total current liabilities | 8,087.0 | 10,604.9 |
| TOTAL EQUITY AND LIABILITIES | 32,809.8 | 33,294.6 |



Consolidated Financial Results

| | Consolidated | | | | | | | |
|--------------------------------------|--------------|---------|---------|---------|-----------|----------|----------|----------|
| Rs. Million | Q2 FY23 | Q2 FY22 | ΥοΥ | Q1 FY23 | QoQ | H1 FY23 | H1 FY22 | YoY |
| Total Revenue | 9,616.5 | 8,420.1 | 14% | 9,804.5 | -2% | 19,421.0 | 16,491.0 | 18% |
| Operating Expenses | 5,745.4 | 5,036.3 | | 6,413.8 | | 12,159.2 | 10,083.0 | |
| Employees Expenses | 483.2 | 361.9 | | 398.0 | | 881.2 | 698.3 | |
| Other Expenditure | 755.0 | 1,246.6 | | 880.1 | | 1,635.1 | 1,907.3 | |
| EBITDA | 2,632.9 | 1,775.2 | 48% | 2,112.6 | 25% | 4,745.5 | 3,802.4 | 25% |
| EBITDA margin | 27.4% | 21.1% | 630 bps | 21.5% | 590 bps | 24.4% | 23.1% | 130 bps |
| Other Income | 99.3 | 112.3 | | 101.2 | | 200.5 | 162.3 | |
| Depreciation | 450.1 | 394.5 | | 409.7 | | 859.8 | 737.9 | |
| Interest | 446.1 | 353.5 | | 545.3 | | 991.4 | 656.6 | |
| Share of Profit / loss of associates | 3.6 | 31.4 | | -17.3 | | -13.7 | 83.5 | |
| Exceptional Item | 0.0 | 0.0 | | 0.0 | | 0.0 | 0.0 | |
| РВТ | 1,839.6 | 1,170.9 | 57% | 1,241.5 | 48% | 3,081.1 | 2,653.7 | 16% |
| Тах | 850.9 | 436.8 | | 336.1 | | 1,187.1 | 839.4 | |
| Current Tax | 421.6 | 341.0 | | 336.2 | | 757.8 | 655.7 | |
| Prior Period Tax | 37.9 | 4.0 | | 0.0 | | 37.9 | 4.0 | |
| Deferred Tax | 391.4 | 91.8 | | -0.1 | | 391.4 | 179.6 | |
| Profit After Tax | 988.7 | 734.1 | 35% | 905.4 | 9% | 1,894.0 | 1,814.3 | 4% |
| PAT margin | 10.3% | 8.7% | 160 bps | 9.2% | 110 bps | 9.8% | 11.0% | -120 bps |
| Other Comprehensive Income | -1.6 | -0.7 | | -1.6 | | -3.1 | -1.3 | |
| Total Comprehensive Income | 987.1 | 733.4 | 35% | 903.8 | 9% | 1,890.9 | 1,813.0 | 4% |



Consolidated Balance Sheet

| ASSETS (Rs. Million) | Sep-22 | Mar-22 | |
|-------------------------------|------------------|----------|--|
| Non-Current Assets | | | |
| Property, plant and equipment | 4,652.8 | 4,579.5 | |
| Capital work-in-progress | 104.6 | 206.2 | |
| Right of Use Asset | 87.7 | 93.1 | |
| Investment property | 1,327.2 | 903.7 | |
| Other Intangible assets | 3,175.2 | 3,322.7 | |
| Financial Assets | | | |
| Investments | 564.6 | 578.4 | |
| Other financial assets | 18,055.7 | 18,703.8 | |
| Deferred tax assets (Net) | 792.3 | 1,182.6 | |
| Non current tax assets (Net) | 856.6 | 622.4 | |
| Other non-current assets | 3,180.9 | 3,548.6 | |
| Total Non-current assets | 32,797.6 | 33,741.0 | |
| Current assets | | | |
| Inventories | 1,851.7 | 2,274.1 | |
| Financial assets | | | |
| Other Investments | 153.6 | 154.2 | |
| Trade receivables | 4,680.3 | 5,984.1 | |
| Cash and cash equivalents | 623.8 | 1,473.7 | |
| Bank Balances | 1,948.3 | 1,118.2 | |
| Loans | 1.1 | 101.0 | |
| Other financials assets | 5 <i>,</i> 409.0 | 2,957.2 | |
| Current tax assets (Net) | 95.7 | 53.3 | |
| Other current assets | 7,073.8 | 4,846.4 | |
| Total Current assets | 21,837.3 | 18,962.2 | |
| TOTAL ASSETS | 54,634.9 | 52,703.2 | |

| EQUITY & LIABILITIES (Rs. Million) | Sep-22 | Mar-22 |
|---------------------------------------|------------------|----------|
| Equity | | |
| Equity Share capital | 562.5 | 562.5 |
| Instruments entirely equity in nature | 85.0 | 85.0 |
| Other equity | 24,605.9 | 22,629.6 |
| Non-Controlling Interests | 2,045.3 | 2,314.4 |
| Total equity | 27,298.7 | 25,591.5 |
| Liabilities | | |
| Non-current liabilities | | |
| Financial liabilities | | |
| Borrowings | 16,262.9 | 13,724.8 |
| Lease Liability | 68.6 | 64.1 |
| Other financial liabilities | 33.1 | 27.1 |
| Provisions | 843.5 | 626.3 |
| Other non-current liabilities | 106.0 | 106.0 |
| Total non-current liabilities | 17,314.1 | 14,548.3 |
| Current liabilities | | |
| Financial liabilities | | |
| Borrowings | 2,745.8 | 846.4 |
| Trade Payables | 2 <i>,</i> 335.0 | 3,070.7 |
| Other financial liabilities | 1,600.0 | 1,468.2 |
| Provisions | 269.3 | 313.8 |
| Current Tax Liability (net) | 2,704.9 | 203.4 |
| Other current liabilities | 367.1 | 6,660.9 |
| Total current liabilities | 10,022.1 | 12,563.4 |
| TOTAL EQUITY AND LIABILITIES | 54,634.9 | 52,703.2 |

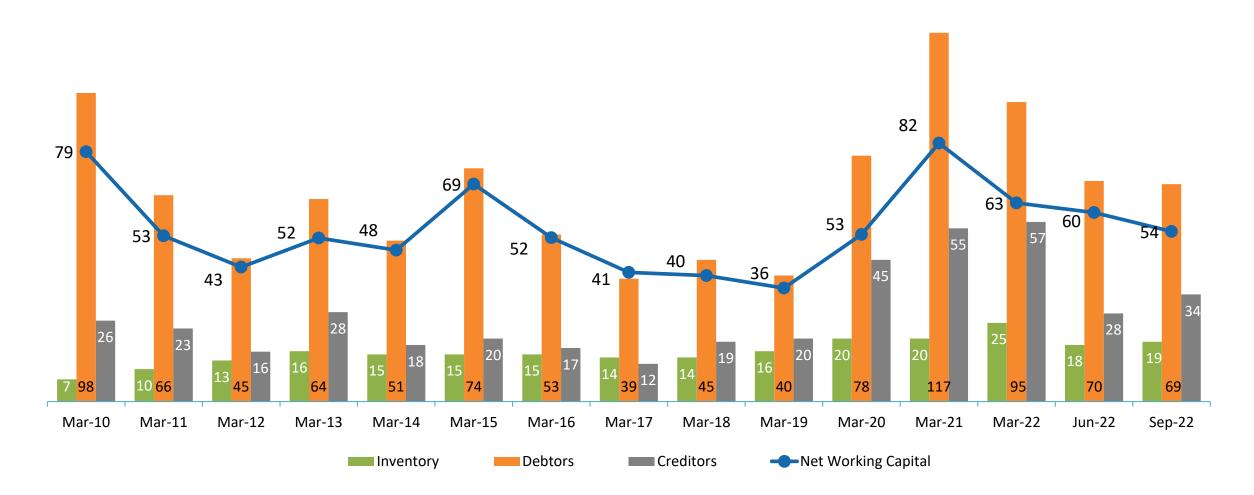


Cash Flow Statement

| | Stand | alone | Consolidated | | |
|---|------------------------------|------------------------------|------------------------------|------------------------------|--|
| Particulars (Rs. Million) | Half year ended 30-Sep-22 | Half year ended 30-Sep-21 | Half year ended 30-Sep-22 | Half year ended 30-Sep-21 | |
| Net Profit Before Tax | 2,857.7 | 2,521.9 | 3,081.1 | 2,653.7 | |
| Adjustments for: Non-Cash Items / Other Investment or Financial Items | 787.8 | 737.8 | 814.7 | 378.4 | |
| Operating profit before working capital changes | 3,645.5 | 3,259.7 | 3,895.8 | 3,032.1 | |
| Changes in working capital | -5,223.5 | -1,230.1 | -6,026.8 | -6,831.4 | |
| Cash generated from Operations | -1,578.0 | 2,029.6 | -2,131.0 | -3,799.4 | |
| Share of profit / loss of Associate or JV | 0.0 | 0.0 | 13.7 | -83.5 | |
| Direct taxes paid (net of refund) | -859.5 | -914.7 | -907.9 | -985.1 | |
| Net Cash from Operating Activities | -2,437.5 | 1,114.9 | -3,025.2 | -4,868.0 | |
| Net Cash from Investing Activities | -353.7 | -2,639.4 | -1,136.5 | -1,728.9 | |
| Net Cash from Financing Activities | 1,811.6 | 806.4 | 3,311.7 | 5,752.6 | |
| Net Decrease in Cash and Cash equivalents | -979.6 | -718.1 | -850.0 | -844.3 | |
| Add: Cash & Cash equivalents at the beginning of the period | 1,367.0 | 1,082.1 | 1,473.7 | 1,274.3 | |
| Cash & Cash equivalents at the end of the period | 387.4 | 363.9 | 623.8 | 430.0 | |



Standalone Net Working Capital Days







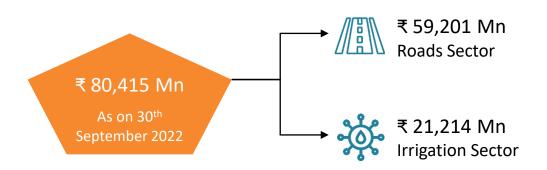
Business Overview

- □ One of the leading companies providing Engineering, Procurement and Construction (EPC) services
 - Major Projects in Roads & Highways one of the fast-growing sectors
 - Established presence in Irrigation and Urban Water Infrastructure Management
- □ 20+ years of experience of project execution
 - Successfully executed more than ~7,500 lane km Road Projects
 - Projects executed across 12 states in India

□ Portfolio of BOT/HAM Projects

- 668 lane Kms Projects in the state of Telangana, Karnataka & Bihar
- 2 Annuity based Projects & 1 Toll based project
- 5 HAM projects with total Bid Project cost of Rs. 66,935 million

Strong EPC Order Book





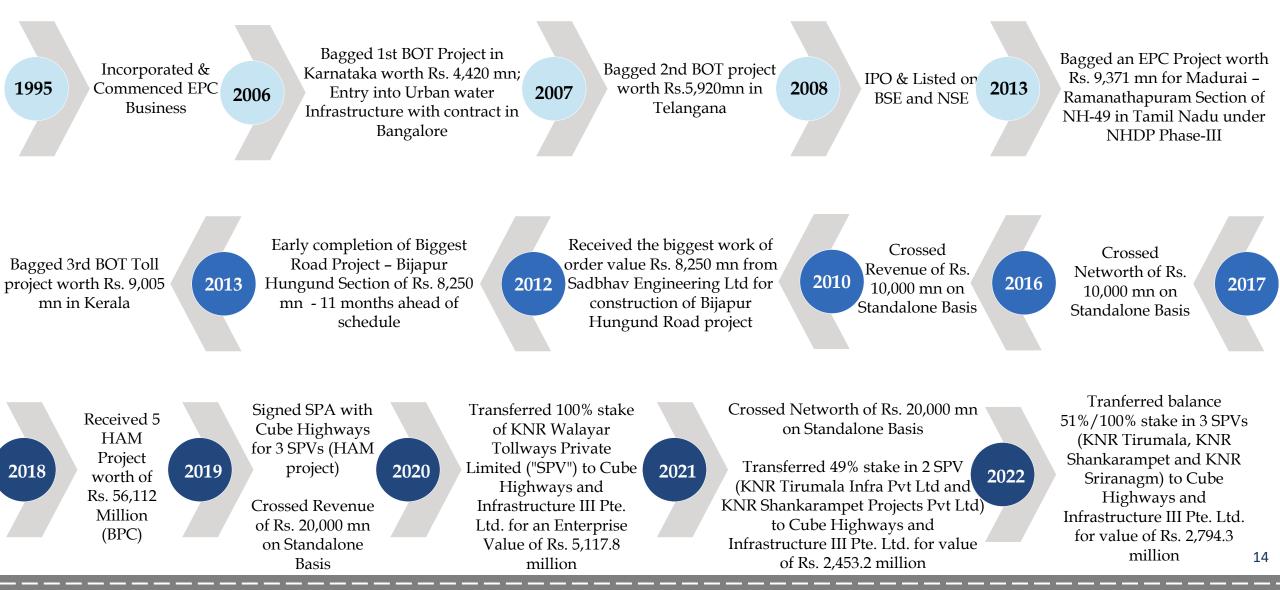
To develop KNRCL as a Centre of excellence in the field of Infrastructure services by striving continuously to provide eco-friendly solution adopting state-ofthe-art practices and commitment to quality through motivated human resource



We would aim to add more business verticals to the organisation in the fields of construction of Elevated Metro Rail and Railway Projects.



Transformation







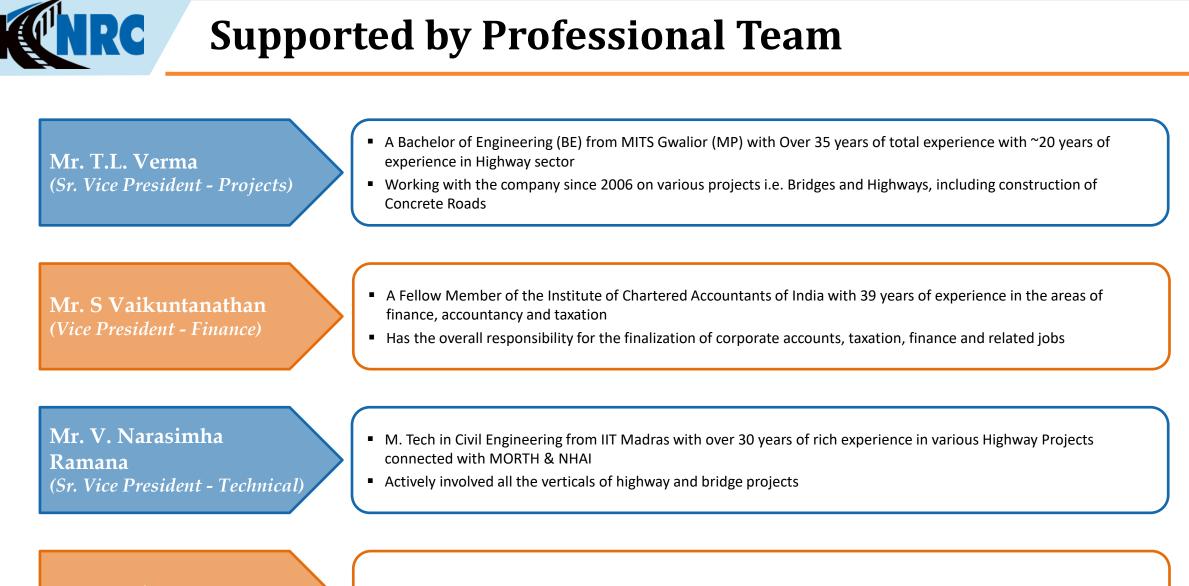
Mr. K. Narasimha Reddy – *Founder Promoter & Managing Director*

- Over 50 years of experience in the Highway sector
- Started career in 1968 and engaged in the business of undertaking civil and mechanical contracts
- Extensive knowledge and experience in multi project planning Scheduling, cost controls in addition to overall construction and multi project management & driving force in taking the company towards greater heights



Mr. K. Jalandhar Reddy – *Promoter & Executive Director*

- Over 25 years of experience in the Highway and infrastructure sector
- Started his career with the organisation as a project Manager and was elevated to Executive Director on April 1, 1997
- Heads the tendering and bidding activities and oversees most of the projects



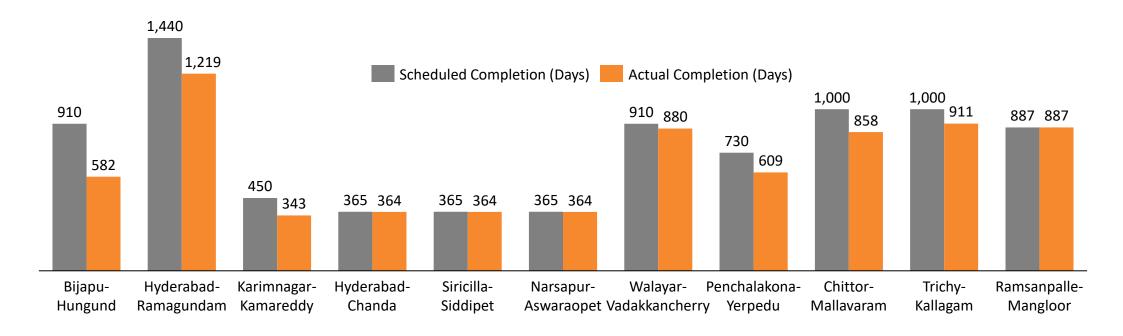
Ms. V. Harita (Company Secretary)

- A Member of the Institute of Company Secretaries of India
- Overall responsibility towards compliance of Rules & Regulations laid down by various authorities



1. Project Execution Capabilities

- **D** Top management's active involvement at all stages of Project execution
 - Selection of Major Raw Material
 - Selection of construction Camp location
- **G** Faster Decision making to ensure project completion on schedule
- **Gamma** Received Bonus for completion of construction ahead of schedule

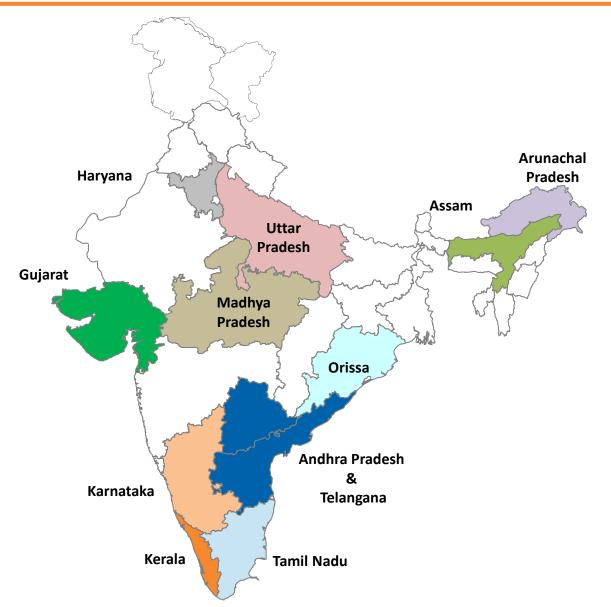


SIGNIFICANT EXPERIENCE AND STRONG TRACK RECORD IN TIMELY EXECUTION OF PROJECTS



Pan India Project Execution Capability*

| Sr. No. | State | No. of Projects | Project Value (Rs. Mn) |
|---------|-------------------|-----------------|------------------------|
| 1 | Tamil Nadu | 12 | 36,530 |
| 2 | Karnataka | 13 | 17,149 |
| 3 | Kerala | 2 | 17,068 |
| 4 | AP & Telangana | 27 | 13,099 |
| 5 | Madhya Pradesh | 5 | 5,189 |
| 6 | Uttar Pradesh | 10 | 4,549 |
| 7 | Assam | 2 | 4,038 |
| 8 | Gujarat | 1 | 2,550 |
| 9 | Arunachal Pradesh | 1 | 2,358 |
| 10 | Orissa | 1 | 1,866 |
| 11 | Haryana | 1 | 118 |
| | Total | 75 | 1,04,513 |



*Projects executed in last 20 years

Disclaimer: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness



Project Execution Highlights

Cement Concrete Road

- Completed Widening to 4/6 lanes and Strengthening of Existing two lane carriageway of NH 5 in the State of Orissa for a length of 56.0 Kms with total contract value of work is Rs 2,310 mn
- Existing road was widened & strengthened with flexible pavement but, new 2- lane road was constructed with concrete (PQC)
- Concrete road was paved for a width of 8.75m with G&Z slip form paver having automatic device for placement of tie bars and dowel bars at fixed interval
- Concreted Batching Plant was installed with a capacity compatible with the paving capacity of G&Z paver for better quality control of PQC Road

Hard Rock Excavation

 2.6 Millions Cubic Meters deep hard rock excavation was done in the work of four laning of Islam Nagar (KM 230.00) to Kadtal (KM 278.00) of Nagpur –Hyderabad Section on NH-7 in the State of Telangana



2. In-house Construction Equipment

Sr.

Gross Block of Plant &

Machinery*

₹ 13,865 Million

| Sr. No. | Machinery | Quantity | |
|---------|---------------------------|----------|--|
| 1 | Tippers & Tankers | 1,306 | |
| 2 | Excavators | 400 | |
| 3 | Generators | 264 | |
| 4 | Concrete Mixers And Pumps | 196 | |
| 5 | Compactors | 139 | |
| 6 | Loaders | 102 | |
| 7 | Drillers & Breakers | 108 | |
| 8 | Graders | 74 | |
| 9 | Cranes | 80 | |
| 10 | Pavers | 49 | |
| 11 | Batching Plants | 51 | |
| 12 | Tractors | 45 | |
| 13 | Weigh Bridges | 47 | |
| 14 | Rollers | 50 | |

| No. | Machinery | Quantity |
|-----|---------------------|----------|
| | - | |
| 15 | Crushers | 31 |
| 16 | Light Soures | 24 |
| 17 | Trailers | 29 |
| 18 | Dozers | 28 |
| 19 | Compressors | 63 |
| 20 | Transformers | 29 |
| 21 | Wet Mix Plants | 15 |
| 22 | Hot Mix Plants | 15 |
| 23 | Kerb Laying Machine | 9 |
| 24 | Sweeping Machines | 7 |
| 25 | Drum Mix Plants | 7 |
| 26 | Sprayers | 9 |
| 27 | Sub Stations | 3 |
| 28 | Deisel Bunks | 9 |

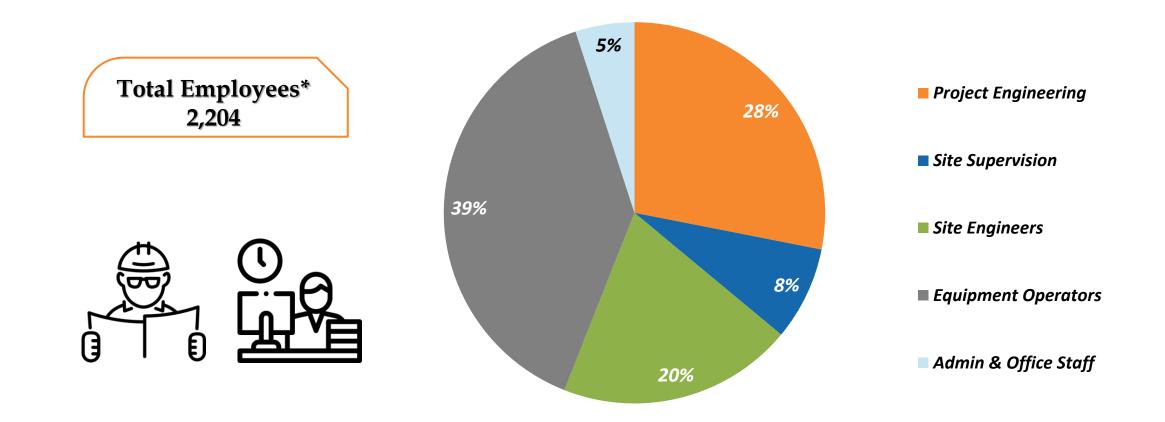




250 TPH Nawa Crushing Plant

WORLD CLASS CONSTRUCTION EQUIPMENTS USE OF RIGHT TOOLS FOR RIGHT WORK



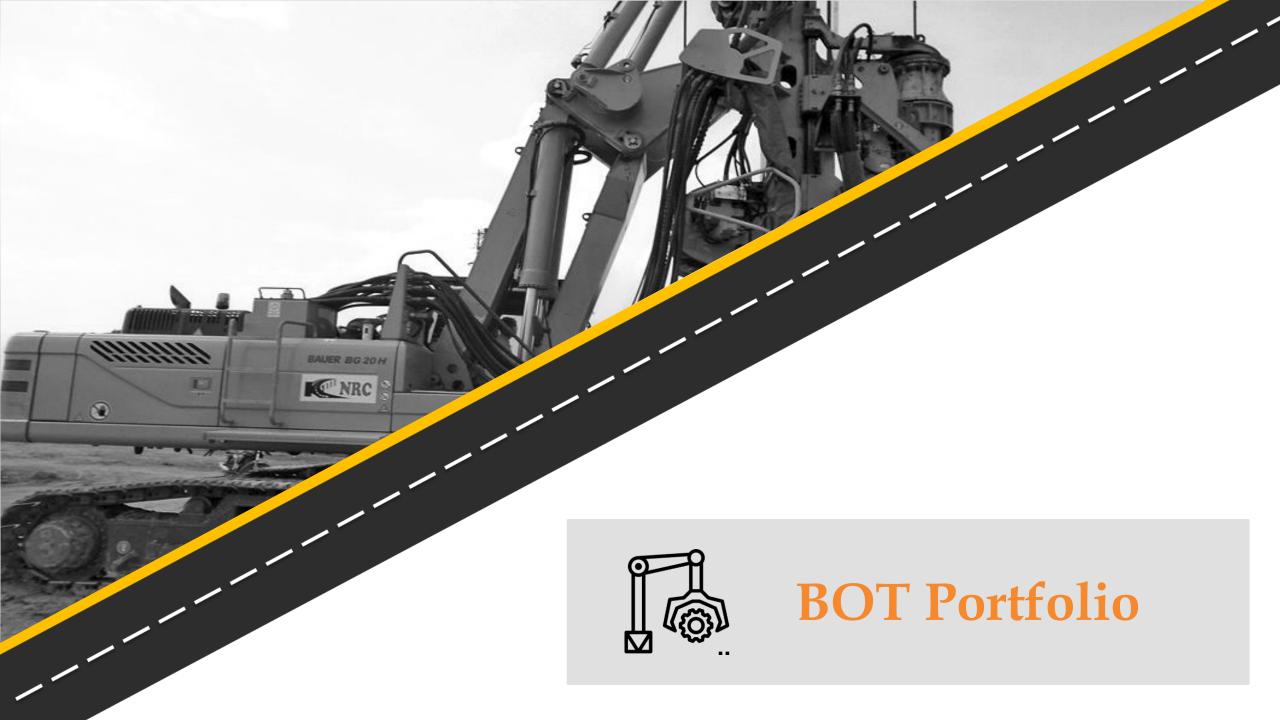


IN-HOUSE TEAM OF QUALIFIED AND EXPERIENCED EMPLOYEES LED BY PROVEN MANAGEMENT TEAM



4. Host of Marque Clients







BOT Portfolio – Annuity Projects

| | Particulars | Patel KNR Infrastructures limited (PKIL) | Patel KNR Heavy Infrastructures Limited (PKHIL) |
|-----------------|--|--|---|
| | Stake | 40% | 40% |
| ails | Project Type | Road-Annuity | Road-Annuity |
| Det | State | Karnataka | Telangana |
| Project Details | JV Partner | PEL | PEIL |
| Pro | Client | NHAI | NHAI |
| | Length (KM) | 60.0 | 53.0 |
| s | Concession Start Date | 26 th March 2007 | 2 nd March 2008 |
| Terms | Concession Period | 20 Years | 20 Years |
| F | COD | 21 st December 2009 | 11 th June 2010 |
| | Project Cost (Rs. mn) | 4,420.0 | 5,920.0 |
| ials | Equity (30.09.2022) (Rs. mn) | 370.0 | 648.7 |
| Financials | Debt (30.09.2022) (Rs. mn) | 1,690.5 | 2,507.0 |
| Fin | Securitized | Yes* | Yes** |
| | Semi-Annutiy - 36 Instalments (Rs. mn) | 329.4 | 443.7 |

* PKIL securitized its project loan through issuance of non-convertible debentures to LIC of India & raised Rs. 4,090 mn in April 2010. The said proceeds were used to retire the existing high cost project loan and unsecured loans of promoters and to meet the issue expenses.

**PKHIL securitized its project loan through issuance of non-convertible debentures to L&T Infrastructures Finance Company Limited and raised Rs 4000 mn in Sept. 2013. The said proceeds were used to retire the existing high cost project loans (Other than the ECB of USD 25 Millions availed from the Standard Chartered Bank , London) and unsecured loans of promoters and to meet the issue expenses.



BOT Portfolio – Toll Project

| | Particulars | KNR Muzaffarpur Barauni Tollway Private Limited |
|-----------------|------------------------------|---|
| | Stake | 51% |
| ils | Project Type | Road-Toll |
| Project Details | State | Bihar |
| ct D | JV Partner | JKM Infra Project Ltd |
| oje | Client | NHAI |
| Ъ | No of Lanes | Тwo |
| | Length(KM) | 108 |
| | Concession Start Date | 8th July 2012 |
| ns | Concession Period | 21 Years |
| Terms | Scheduled COD | 9th July 2014 |
| • | Actual Scheduled COD | 3rd June 2016 |
| | Revenue Sharing | Premium |
| | Project Cost (Rs. mn) | 3,596.8 / (Revised: 4,588.6) |
| ials | Equity (30.09.2022) (Rs. mn) | 1,771.5 |
| Financials | Debt (30.09.2022) (Rs. mn) | 2,646.8 |
| Fina | Status | 100% PCOD issued on 24th August 2017 |
| | Toll Revenue – (Rs. mn) | Q2 FY23: Rs. 98.7 mn / H1 FY23: Rs. 219.0 mn |

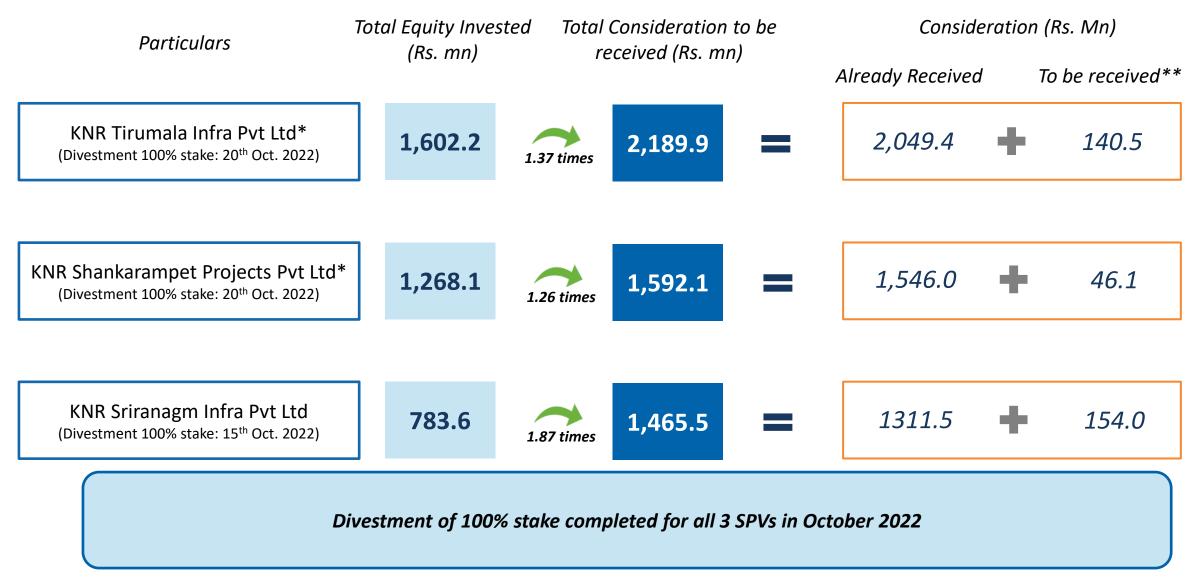


HAM Portfolio

| | Particulars | Magadi to | Oddanchatram to | Ramanattukara to | Valanchery to | Chittor to Thatchur |
|----------------|-----------------------------|---|---|--|---|---|
| | SPV Name | Somwarpet KNR Somwarpet Infra Private Limited | Madathukulam KNR Palani Infra Private Limited | Valanchery KNR Ramanattukara Infra Private Limited | Kappirikkad KNR Guruvayur Infra Private Limited | KNR Ramagiri Infra Private Limited |
| | Stake | 100% | 100% | 100% | 100% | 100% |
| Project Detail | Project Type | Hybrid Annuity | Hybrid Annuity | Hybrid Annuity | Hybrid Annuity | Hybrid Annuity |
| t D | State | Karnataka | Tamil Nadu | Kerala | Kerala | Andhra Pradesh |
| ojec | Client | KSHIP | NHAI | NHAI | NHAI | NHAI |
| Prc | No of Lanes | Two | Four | Six | Six | Six |
| | Length(KM) | 166.0 | 45.4 | 39.7 | 37.4 | 34.7 |
| | Concession Period | 9 Years | 17 Years | 17.5 Years | 17.5 Years | 17 Years |
| | Bid Project Cost (Rs. mn) | 11,445.0 | 9,200.0 | 23,675.0 | 21,400.0 | 10,415.0 |
| | Total Project Cost (Rs. mn) | 11,276.0 | 7,920.0 | 21,500.0 | 19,594.0 | 9,309.1 |
| als | Grant (Rs. mn)^ | 7,485.0 | 3,945.4 | 10,250.0 | 9,242.5 | 4,501.7 |
| nci | Estimated Equity (Rs. mn) | 1,221.0 | 804.6 | 2,250.0 | 2,091.5 | 961.5 |
| Financials | Estimated Debt (Rs. mn) | 2,570.0 | 3,170.0 | 9,000.0 | 8,260.0 | 3,845.9 |
| | Appointed Date | 12 th February 2020 | 5 th October 2020 | 21st January 2022 | 21st January 2022 | FC achieved on 30 th March 2022 |
| | PCOD / COD | - | - | - | - | - |
| S | % Physical Progress | 65.5% | 81.9% | 9.4% | 11.5% | 0.0% |
| cles | Equity Invested (Rs. mn) | 982.0 | 610.3 | 21.1 | 111.7 | 1.0 |
| Progress | Grant Received (Rs. mn) | 4,491.0 | 3,091.2 | 1,816.9 | 2,003.1 | 0.0 |
| 4 | Debt Already Drawn (Rs. mn) | 0 | 2,000.0 | 0.0 | 0.0 | 0.0 |

^Grant includes estimated Price Index Multiple of Rs. 2,063.6 mn





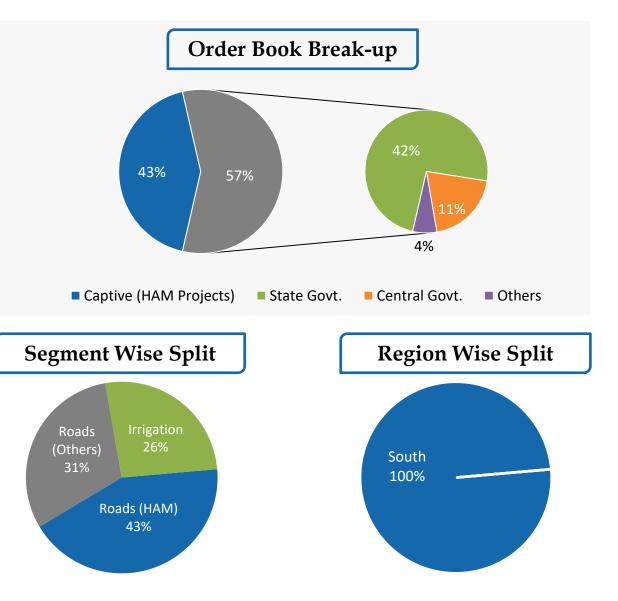
* - Already received an amount of Rs. 1,227.1 million on account of inflation which is passed on by SPV to EPC contractor i.e. KNR Constructions Limited which is in addition to total consideration to be received ** - To receive an additional consideration of up to an amount mentioned above subject to receipt of certain approvals form NHAI





Order-book Highlights

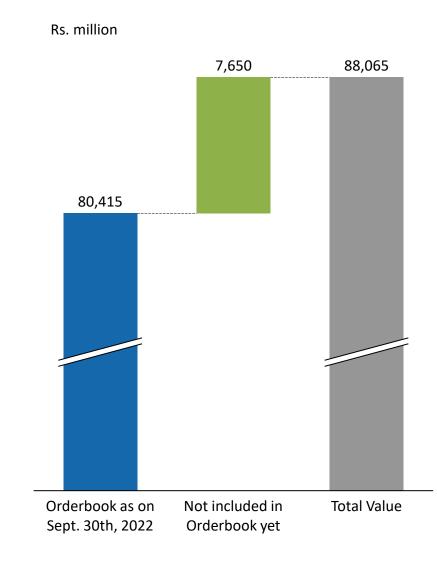
| Key Projects | Rs. Mn |
|---|--------|
| Ramanattukara to Valanchery bypass project (HAM) | 1,5810 |
| Valanchery Bypass to Kappirikkad project (HAM) | 14,110 |
| Bangalore-Mangalore Project (Periya Shanthi to Bntwal) (EPC) | 8,786 |
| Elevated Highway along Avinashi Road in Coimbatore City (EPC) | 7,579 |
| Cheyyur-Panayur Road (EPC) | 3,509 |
| Top 5 Road Projects | 49,794 |
| Other Road Projects | 9,407 |
| Irrigation Projects | 21,214 |
| Total Orderbook as on 30 th September 2022 | 80,415 |



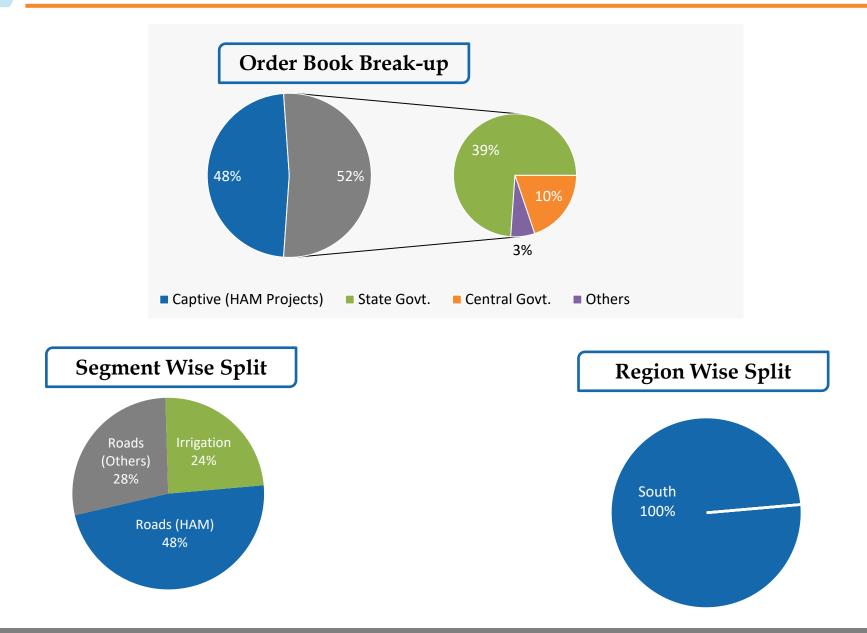


Recently Won Projects

| New Projects | Rs. Million (Excluding GST) |
|--|--------------------------------|
| Six laning of Chittoor – Thatchur section (Package 3) in the state of Andhra Pradesh and Tamil Nadu on Hybrid Annuity Mode under Bharatmala Pariyoiana | 7,650 |
| Total | 7,650 |



Orderbook Breakup- Rs. 88,065 Mn

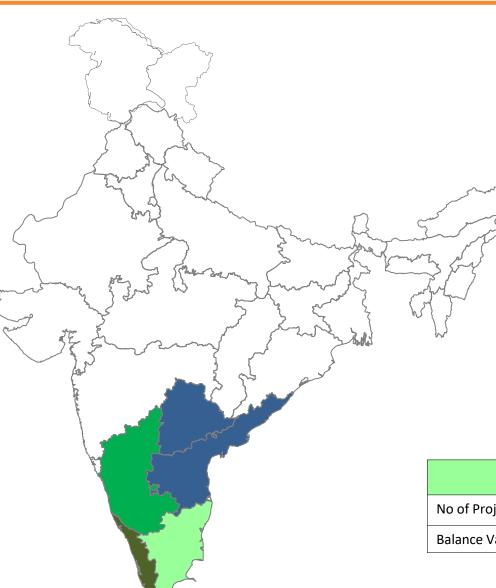




Order-book: State-wise

| Karnataka | | | | | |
|----------------|---------------|--|--|--|--|
| No of Projects | 5 | | | | |
| Balance Value | Rs. 12,619 mn | | | | |

| Kerala | | | | | |
|----------------|---------------|--|--|--|--|
| No of Projects | 3 | | | | |
| Balance Value | Rs. 30,075 mn | | | | |

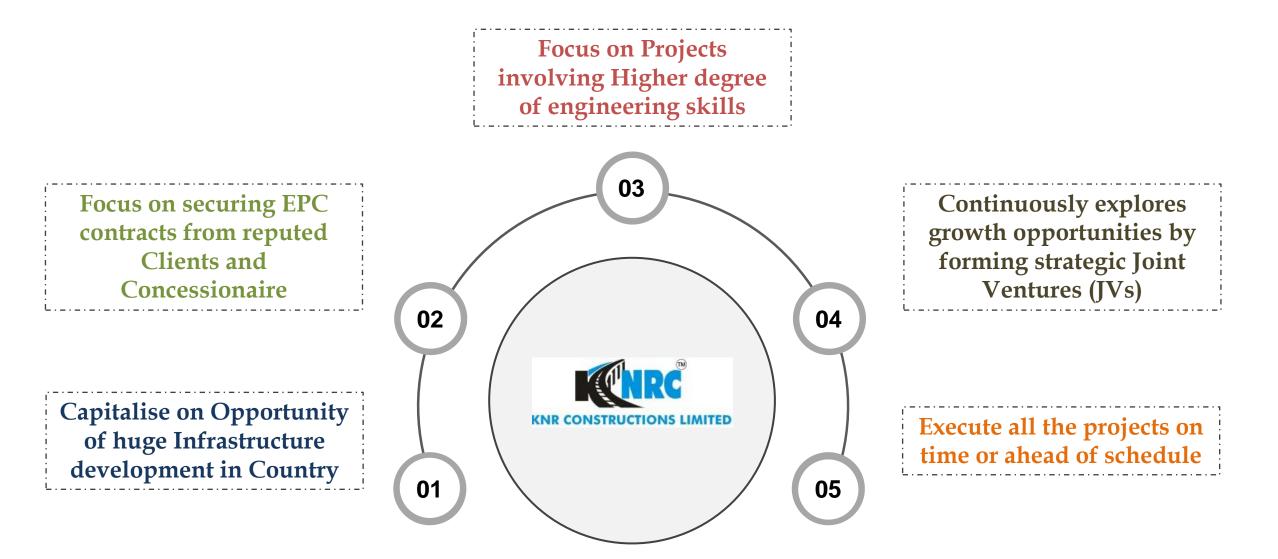


| AP & Telangana | | | | |
|----------------|---------------|--|--|--|
| No of Projects | 15 | | | |
| Balance Value | Rs. 25,235 mn | | | |

| Tamil Nadu | | | | | |
|----------------|---------------|--|--|--|--|
| No of Projects | 6 | | | | |
| Balance Value | Rs. 12,486 mn | | | | |

Disclaimer: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness









Standalone Financial Highlights

| Financial Year | 2010* | 2011* | 2012* | 2013* | 2014* | 2015* | 2016^ | 2017^ | 2018^ | 2019^ | 2020^ | 2021^ | 2022^ |
|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|
| _ | Rs. 7,125 | Rs. 7,930 | Rs. 7,505 | Rs. 6,921 | Rs. 8,348 | Rs. 8,761 | Rs. 9,025 | Rs. 15,411 | Rs. 19,317 | Rs.21,373 | Rs. 22,442 | Rs. 27,026 | Rs. 32,726 |
| Turnover | \$118.6 | \$132.0 | \$125.0 | \$115.2 | \$139.0 | \$140.0 | \$136.1 | \$238.3 | \$296.9 | \$306.8 | \$297.7 | \$369.2 | \$431.7 |
| | Rs. 1,121 | Rs. 1,356 | Rs. 1,338 | Rs. 1,164 | Rs. 1,258 | Rs. 1,261 | Rs. 1,529 | Rs. 2,296 | Rs. 3,839 | Rs. 4,270 | Rs. 4,871 | Rs. 5,358 | Rs. 6,777 |
| EBITDA | \$18.7 | \$22.6 | \$22.3 | \$19.4 | \$20.9 | \$20.1 | \$23.1 | \$35.5 | \$59.3 | \$61.3 | \$64.6 | \$73.2 | \$89.4 |
| Profit before Tax | Rs. 826 | Rs. 897 | Rs. 784 | Rs. 670 | Rs. 669 | Rs. 723 | Rs. 1,291 | Rs. 1,632 | Rs. 2,682 | Rs. 2,906 | Rs. 2,937 | Rs. 3,811 | Rs. 5,788 |
| (PBT) | \$13.8 | \$14.9 | \$13.1 | \$11.2 | \$11.1 | \$11.6 | \$19.5 | \$25.2 | \$41.2 | \$41.7 | \$39.0 | \$52.1 | \$76.4 |
| Profit after Tax | Rs. 503 | Rs. 568 | Rs. 528 | Rs. 521 | Rs. 610 | Rs. 730 | Rs. 1,611 | Rs. 1,573 | Rs. 2,721 | Rs. 2,633 | Rs. 2,252 | Rs. 2,442 | Rs. 3,818 |
| (PAT) | \$8.4 | \$9.5 | \$8.8 | \$8.7 | \$10.2 | \$11.7 | \$24.3 | \$24.3 | \$41.8 | \$37.8 | \$29.9 | \$33.4 | \$50.4 |
| FDC ** | Rs. 1.79 | Rs. 2.02 | Rs. 1.88 | Rs. 1.86 | Rs. 2.17 | Rs. 2.60 | Rs. 5.73 | Rs. 5.59 | Rs. 9.68 | Rs. 9.36 | Rs. 8.01 | Rs. 8.68 | Rs. 13.6 |
| EPS ** | \$0.025 | \$0.030 | \$0.030 | \$0.030 | \$0.035 | \$0.040 | \$0.090 | \$0.085 | \$0.0150 | \$0.135 | \$0.109 | \$0.119 | \$0.179 |
| | Rs. 3,008 | Rs. 3,520 | Rs. 4,024 | Rs. 4,521 | Rs. 5,106 | Rs. 5,837 | Rs. 7,377 | Rs. 8,955 | Rs. 11,578 | Rs. 14,143 | Rs. 16,239 | Rs. 18,678 | Rs. 22,420 |
| Net Worth | \$50.1 | \$58.6 | \$67.0 | \$75.3 | \$85.0 | \$93.3 | \$111.2 | \$138.5 | \$177.9 | \$203.0 | \$215.4 | \$255.1 | \$295.7 |
| Debt | Rs. 740 | Rs. 735 | Rs. 555 | Rs. 710 | Rs. 867 | Rs. 963 | Rs. 1,125 | Rs. 1,303 | Rs. 2,204 | Rs. 2,641 | Rs. 2,141 | Rs. 7 | Rs. 0 |
| | \$12.3 | \$12.2 | \$9.2 | \$11.8 | \$14.4 | \$16.0 | \$16.9 | \$20.2 | \$31.6 | \$37.9 | \$28.4 | \$0.1 | \$0.0 |
| Debt to Equity | 0.25 | 0.21 | 0.14 | 0.16 | 0.17 | 0.17 | 0.15 | 0.14 | 0.19 | 0.19 | 0.13 | 0.00 | 0.00 |

From FY10 to FY14 1 USD = Rs. 60.059

FY15 – 1USD = Rs. 62.58; FY16-1 USD = Rs. 66.32; FY17-Rs. 64.66; FY18-Rs. 65.07, FY19-Rs. 69.66, FY20 = Rs. 75.39, FY21 = Rs. 73.21, FY22 = Rs. 75.81

* Above financials are based on I GAAP

** Adjusted for Bonus Issue

^ Based on IndAS

All figures in Rupees million except EPS & Debt to Equity

36



Standalone Financial Results

| De Million | | Standalone | | |
|----------------------------|----------|------------|---------|--|
| Rs. Million | FY22 | FY21 | ΥοΥ | |
| Total Revenue | 32,726.0 | 27,026.3 | 21% | |
| Operating Expenses | 21,972.1 | 17,364.3 | | |
| Employees Expenses | 1,447.7 | 1,320.9 | | |
| Other Expenditure | 2,528.8 | 2,982.7 | | |
| EBITDA | 6,777.4 | 5,358.4 | 26% | |
| EBITDA margin | 20.7% | 19.8% | 90 bps | |
| Other Income | 416.8 | 496.5 | | |
| Depreciation | 1,345.9 | 1,443.7 | | |
| Interest | 274.4 | 487.3 | | |
| Exceptional Item | 214.0* | -112.5** | | |
| PBT | 5,787.9 | 3,811.4 | 52% | |
| Тах | 1,969.9 | 1,369.6 | | |
| Current Tax | 1,530.4 | 1,400.4 | | |
| Prior Period Tax | 114.6 | 193.1 | | |
| Deferred Tax | 324.9 | -223.9 | | |
| Profit After Tax | 3,818.0 | 2,441.8 | 56% | |
| PAT margin | 11.7% | 9.0% | 270 bps | |
| Other Comprehensive Income | -6.3 | -2.3 | | |
| Total Comprehensive Income | 3,811.7 | 2,439.5 | 56% | |

* - On account of sale of 49% stake of KNR Tirumala Infra Pvt Ltd. and KNR Shankarampet Projects Pvt. Ltd. (SPVs) to Cube Highways and Infrastructure III Pte. Ltd.

** - On account of sale of 100% stake of KNR Walayar Tollways Private Limited ("SPV") to Cube Highways and Infrastructure III Pte. Ltd.



Standalone Balance Sheet

| ASSETS (Rs. Million) | Mar-22 | Mar-21 |
|---|------------------|---------|
| Non-Current Assets | | |
| Property, plant and equipment | 4,143.9 | 3,376.8 |
| Capital work-in-progress | 206.2 | 23.8 |
| Right of Use Asset | 93.1 | 14.7 |
| Investment property | 658.8 | 658.8 |
| Other Intangible assets | 0.5 | 0.7 |
| Financial Assets | | |
| Investments | 850.6 | 696.3 |
| Other Investments | 2,563.0 | 1,346.7 |
| Loans | 31.3 | 29.8 |
| Other financial assets | 252.1 | 232.5 |
| Deferred tax assets (Net) | 1,182.6 | 1,486.0 |
| Non current tax assets (Net) | 256.2 | 228.9 |
| Other non-current assets | 1,513.8 | 564.5 |
| Total Non-current assets | 11,752.1 | 8,659.4 |
| Current assets | | |
| Inventories | 2,270.4 | 1,479.9 |
| Financial assets | | |
| Investments in Associates held for sale | 1,413.1 | 2,855.3 |
| Other Investments | 1.0 | 0.0 |
| Trade receivables | 8,493.9 | 8,632.1 |
| Cash and cash equivalents | 1,367.0 | 1,082.1 |
| Bank Balances | 366.0 | 91.2 |
| Loans | 101.0 | 75.7 |
| | 2 0 0 1 1 | 2,621.3 |
| Other financials assets | 2 <i>,</i> 991.4 | 2,021.5 |
| Current tax assets (Net) | 2,991.4 50.7 | 120.6 |
| | , | , |
| Current tax assets (Net) | 50.7 | 120.6 |

| EQUITY & LIABILITIES (Rs. Million) | Mar-22 | Mar-21 |
|------------------------------------|----------|----------|
| Equity | | |
| Equity Share capital | 562.5 | 562.5 |
| Other equity | 21,857.2 | 18,115.8 |
| Total equity | 22,419.7 | 18,678.3 |
| Liabilities | | |
| Non-current liabilities | | |
| Financial liabilities | | |
| Borrowings | 0.0 | 0.0 |
| Lease Liability | 64.1 | 3.6 |
| Other financial liabilities | 0.2 | 1.5 |
| Provisions | 99.7 | 86.6 |
| Other non-current liabilities | 106.0 | 106.0 |
| Total non-current liabilities | 270.0 | 197.6 |
| Current liabilities | | |
| Financial liabilities | | |
| Borrowings | 0.0 | 7.1 |
| Trade Payables | 2,945.5 | 2,397.1 |
| Other financial liabilities | 1,275.6 | 1,425.3 |
| Provisions | 239.6 | 257.3 |
| Current Tax Liability (net) | 203.5 | 409.5 |
| Other current liabilities | 5,940.7 | 5,834.7 |
| Total current liabilities | 10,604.9 | 10,330.9 |
| TOTAL EQUITY AND LIABILITIES | 33,294.6 | 29,206.9 |



Consolidated Financial Results

| De Million | | Consolidated | | | |
|--------------------------------------|----------|--------------|----------|--|--|
| Rs. Million | FY22 | FY21 | ΥοΥ | | |
| Total Revenue | 36,058.3 | 29,036.4 | 24% | | |
| Operating Expenses | 22,265.7 | 17,489.8 | | | |
| Employees Expenses | 1,460.5 | 1,331.3 | | | |
| Other Expenditure | 4,345.5 | 3,220.8 | | | |
| EBITDA | 7,986.6 | 6,994.5 | 14% | | |
| EBITDA margin | 22.1% | 24.1% | -193 bps | | |
| Other Income | 448.7 | 516.2 | | | |
| Depreciation | 1,649.2 | 1,899.0 | | | |
| Interest | 1,481.1 | 1,340.5 | | | |
| Share of Profit / loss of associates | 114.9 | 74.3 | | | |
| Exceptional Item | 214.0* | 852.5** | | | |
| РВТ | 5,633.9 | 5,198.0 | 8% | | |
| Тах | 1,969.9 | 1,369.6 | | | |
| Current Tax | 1,530.4 | 1,400.4 | | | |
| Prior Period Tax | 114.6 | 193.1 | | | |
| Deferred Tax | 324.9 | -223.9 | | | |
| Profit After Tax | 3,664.0 | 3,828.4 | -4% | | |
| PAT margin | 10.2% | 13.2% | -307 bps | | |
| Other Comprehensive Income | -6.0 | -2.3 | | | |
| Total Comprehensive Income | 3,658.0 | 3,826.1 | -4% | | |

* - On account of sale of 49% stake of KNR Tirumala Infra Pvt Ltd. and KNR Shankarampet Projects Pvt. Ltd. (SPVs) to Cube Highways and Infrastructure III Pte. Ltd.

** - On account of sale of 100% stake of KNR Walayar Tollways Private Limited ("SPV") to Cube Highways and Infrastructure III Pte. Ltd.



Consolidated Balance Sheet

| ASSETS (Rs. Million) | Mar-22 | Mar-21 |
|-------------------------------|----------|----------|
| Non-Current Assets | | |
| Property, plant and equipment | 4,579.5 | 3,403.3 |
| Capital work-in-progress | 206.2 | 23.8 |
| Right of Use Asset | 93.1 | 14.7 |
| Investment property | 903.7 | 724.4 |
| Other Intangible assets | 3,322.7 | 3,617.6 |
| Financial Assets | | |
| Investments | 578.4 | 456.2 |
| Other financial assets | 18,703.8 | 14,408.5 |
| Deferred tax assets (Net) | 1,182.6 | 1,486.0 |
| Non current tax assets (Net) | 622.4 | 504.6 |
| Other non-current assets | 3,548.6 | 2,234.3 |
| Total Non-current assets | 33,741.0 | 26,873.4 |
| Current assets | | |
| Inventories | 2,274.1 | 1,479.9 |
| Financial assets | | |
| Other Investments | 154.2 | 160.6 |
| Trade receivables | 5,984.1 | 3,328.7 |
| Cash and cash equivalents | 1,473.7 | 1,274.3 |
| Bank Balances | 1,118.2 | 204.1 |
| Loans | 101.0 | 75.7 |
| Other financials assets | 2,957.2 | 2,625.2 |
| Current tax assets (Net) | 53.3 | 120.6 |
| Other current assets | 4,846.4 | 3,929.5 |
| Total Current assets | 18,962.2 | 13,198.4 |
| TOTAL ASSETS | 52,703.2 | 40,071.8 |

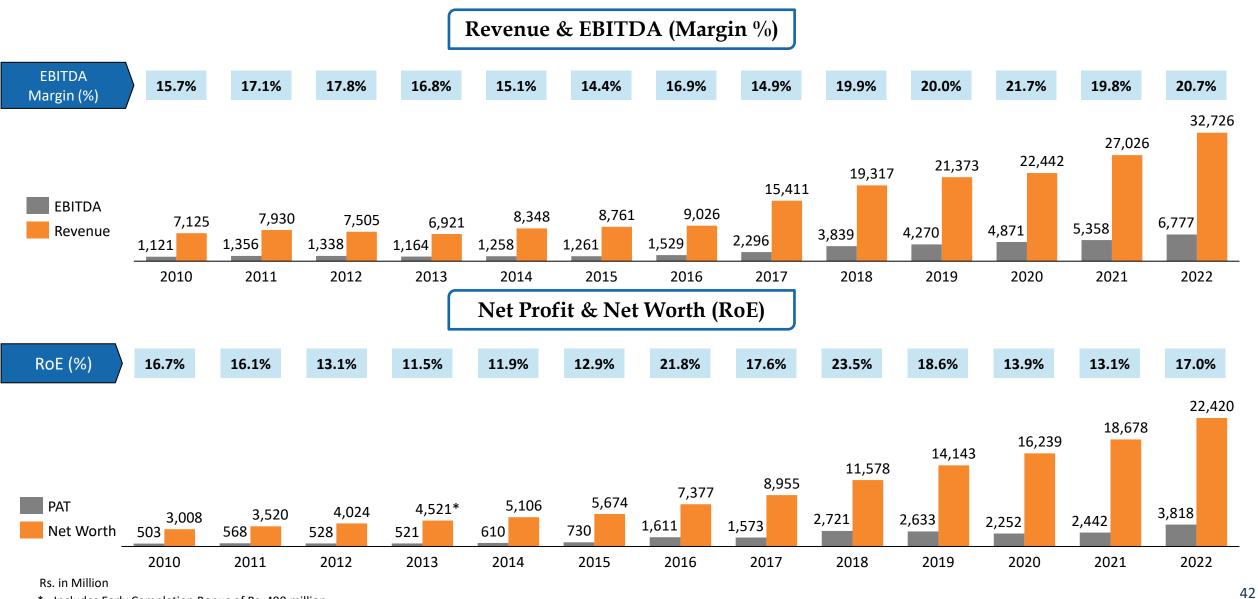
| EQUITY & LIABILITIES (Rs. Million) | Mar-22 | Mar-21 |
|---------------------------------------|----------|----------|
| Equity | | |
| Equity Share capital | 562.5 | 562.5 |
| Instruments entirely equity in nature | 85.0 | 85.0 |
| Other equity | 22,629.6 | 19,030.7 |
| Non-Controlling Interests | 2,314.4 | 86.5 |
| Total equity | 25,591.5 | 19,764.7 |
| Liabilities | | |
| Non-current liabilities | | |
| Financial liabilities | | |
| Borrowings | 13,724.8 | 7,282.2 |
| Lease Liability | 64.1 | 3.6 |
| Other financial liabilities | 27.1 | 20.6 |
| Provisions | 626.3 | 299.7 |
| Other non-current liabilities | 106.0 | 106.0 |
| Total non-current liabilities | 14,548.3 | 7,711.9 |
| Current liabilities | | |
| Financial liabilities | | |
| Borrowings | 846.4 | 357.9 |
| Trade Payables | 3,070.7 | 2,507.2 |
| Other financial liabilities | 1,468.2 | 1,525.9 |
| Provisions | 313.8 | 331.5 |
| Current Tax Liability (net) | 203.4 | 409.5 |
| Other current liabilities | 6,660.9 | 7,463.2 |
| Total current liabilities | 12,563.4 | 12,595.2 |
| TOTAL EQUITY AND LIABILITIES | 52,703.2 | 40,071.8 |



Cash Flow Statement

| Deutionland (De Million) | Standalone | | Consolidated | |
|---|------------|----------|--------------|----------|
| Particulars (Rs. Million) | FY22 | FY21 | FY22 | FY21 |
| Net Profit Before Tax | 5,787.9 | 3,811.3 | 5,633.8 | 5,197.9 |
| Adjustments for: Non-Cash Items / Other Investment or Financial Items | 1,130.1 | 1,959.3 | 1,847.0 | 1,022.5 |
| Operating profit before working capital changes | 6,917.9 | 5,770.6 | 7,480.8 | 6,220.4 |
| Changes in working capital | -1,659.5 | -2,003.9 | -8,811.1 | -6,053.2 |
| Cash generated from Operations | 5,258.4 | 3,766.8 | -1,330.3 | 167.2 |
| Share of profit / loss of Associate or JV | 0.0 | 0.0 | -114.9 | -74.3 |
| Direct taxes paid (net of refund) | -1,826.2 | -786.5 | -1,919.2 | -848.8 |
| Net Cash from Operating Activities | 3,432.2 | 2,980.2 | -3,364.4 | -755.9 |
| Net Cash from Investing Activities | -2,757.4 | 649.1 | -4,084.8 | 2,601.9 |
| Net Cash from Financing Activities | -389.9 | -2,749.2 | 7,648.6 | -978.3 |
| Net Decrease in Cash and Cash equivalents | 284.9 | 880.2 | 199.4 | 867.7 |
| Add: Cash & Cash equivalents at the beginning of the period | 1,082.1 | 201.9 | 1,274.3 | 406.6 |
| Cash & Cash equivalents at the end of the period | 1,367.0 | 1,082.1 | 1,473.7 | 1,274.3 |

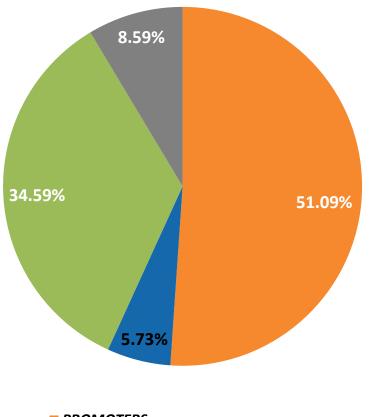




* - Includes Early Completion Bonus of Rs. 490 million



Shareholding Pattern as on 30th September 2022



PROMOTERS

FOREIGN INST. INVESTORS

MUTUAL FUNDS & AIFs, Insurance Co.

PUBLIC & OTHERS

| Shareholders Holding more than 1% of the Equity (Other than Promoters) | % to Equity |
|---|-------------|
| DSP Mutual Fund | 6.60% |
| HDFC Mutual Fund | 6.47% |
| SBI Mutual Fund | 2.75% |
| ICICI Mutual Fund | 2.27% |
| L&T Mutual Fund | 2.00% |
| Franklin Templeton Mutual Fund | 1.78% |
| Invesco Mutual Fund | 1.41% |
| Kotak Mutual Fund | 1.30% |
| Axis Mutual Fund | 1.38% |
| Nippon Life India Mutual Fund | 1.28% |
| Tata Mutual Fund | 1.14% |
| Total | 28.38% |



For further information, please contact



$SGA^{\underline{\operatorname{Strategic}}\ Growth\ Advisors}$

| Company : | Investor Relations Advisors : |
|----------------------------------|---|
| KNR Constructions Ltd. | Strategic Growth Advisors Pvt. Ltd. |
| CIN: L74210TG1995PLC130199 | CIN: U74140MH2010PTC204285 |
| Mr. K. Venkata Ram Rao | Mr. Jigar Kavaiya / Mr. Chinmay Madgulkar |
| (GM - Finance & Accounts) | |
| | +91-9920602034 / +91 9860088296 |
| venkatram@knrcl.com | |
| | jigar.kavaiya@sgapl.net / chinmay.m@sgapl.net |
| Office Address: | |
| KNR Constructions Limited | |
| KNR House, 3rd & 4th Floors, | |
| Plot NO. 114, Phase - I, | |
| Kavuri Hills, Hyderabad – 500033 | |
| www.knrcl.com | www.sgapl.net |