

DJ MEDIAPRINT & LOGISTICS LIMITED

(Formerly known as D J Logistic Solutions Private Limited)



DJMLCS/BSE 265/2024-25

16th May, 2024

To,
The Manager-Listing
The Corporate Relation Department,
Bombay Stock Exchange of India Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
BSE Scrip Code-543193

To,
The Manager-Listing
The Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, 5th Flr, Plot No C/1
G Block, BKC, Mumbai-400051.
NSE Symbol-DJML

ISIN: INEOB1K01014

Dear Sir/Madam,

Sub: Press Release -FY 2023-24

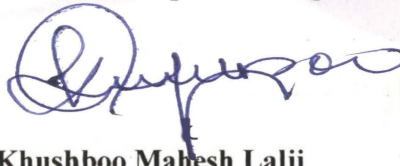

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith the Press Release on Financial Performance for FY 2023-24.

The Investors Presentation is also being uploaded on the Company's website www.djcorp.in. You are requested to kindly take the same on record.

Thanking you,

Yours faithfully,

For **DJ Mediaprint & Logistics Limited**

Khushboo Mahesh Lalji
Company Secretary & Compliance Officer

M. No.: A53405

Encl: As Above



DJ Mediaprint & Logistics Limited announces Q4 FY24 results, Reports highest Revenue and Profit for FY '24

Mumbai, May 16th, 2024: DJ Mediaprint & Logistics Limited (DJML) reported revenues of Rs 27.63 cr in its fourth quarter revenues of 2023-24 witnessing a growth of 17.05 % on a y-o-y basis. The company generated highest annual revenues of Rs 57.04 cr in 2023-24 – growing by 12.83 % as compared to the previous year. The company continues with its strong growth trajectory of the past on the back of new orders signed during the year and brisk business from the existing clientele.

The Profit After Tax (PAT) for the fourth quarter stood at Rs 2.98 cr, higher than the PAT of Rs 1.63 cr reported in the previous year. For 2023-24, PAT stood at Rs 5.04 cr, higher than Rs 3.33 cr of previous year.

DJML reported EBITDA of Rs 623.7 cr in the fourth quarter of 2023-24, up 50.08 % on a y-o-y basis. The company enjoys healthy EBITDA margins – 24.66% for the financial year 2023-24. EBITDA margins has been growing consistently over the last 3 years buoyed by operational efficiencies in DJML businesses.

Commenting on the results, Dinesh Kotian, Managing Director, DJML said that: “Q4 is typically a strong quarter for us when we historically report the highest revenues on the back of strong revenue flows from finance and other verticals. Our Printing business grew 18.64% for the whole year while revenues of Record management, Scanning and Document logistics were up a strong 8.66% annually.

We will continue to add new clients in both our businesses which is expected to boost revenues for the year ahead. We recently bagged an order from Navi Mumbai Police Department to provide scanning and document management solutions. In addition, we secured Rs 6 cr order for Printing & Dispatch & Bulk Scanning Services.

To bolster our logistics business, we added 8 trailers to our existing fleet. With India’s GDP growth rate expected to slightly more than 7% in FY '25, DJML is geared to support the nation with a strong supply chain, express distribution and logistics solution.”

About DJ Mediaprint & Logistics Limited

DJ Mediaprint & Logistics Ltd., is a leading provider of Integrated Printing, Logistics and Courier solutions in India and overseas with an extraordinarily networked transport operations, pre-eminent quality standards and leading processes and operations. It also provides Bulk Mailing, Speed Post, Records Management, Manpower Supply, RTO Management, Bulk Scanning, Moving and other services.

For more information visit www.djcorp.in

For further information, please contact:

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