

## **Calcom Vision Limited**

CIN :- L92111DL1985PLC021095

**Calcom**

ISO - 9001 - 2015

ISO - 14001 - 2015

SA - 8000 - 2014

Corp. Office & Factory : B-16, Site-C, Surajpur, Industrial Area, Greater Noida, Gautam Budh Nagar U.P.-201 306

Ph. : 91-0120-2569761 - 4 Fax : 91-0120-2569769, E-mail : corp.compliance@calcomindia.com

Website : www.calcomindia.com

**February 15, 2023**

To,  
The Manager (Department of Corporate Services)  
Bombay Stock Exchange Ltd.  
PhirozeJeejeebhoy Towers  
Dalal Street  
MUMBAI - 400 001

Scrip Code: 517236

Dear Sir,

**Sub: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 —Investor Release)**

Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an investor release being issued by the Company in respect of the Unaudited Financial Results for the Quarter and nine months ended on December 31, 2022,

We request you to kindly take this on your record.

Thanking You

**Yours Truly  
For Calcom Vision Limited**

**Aayushi Jindal  
Company Secretary and Compliance officer  
Enclosed-A/a**

A modern black floor lamp with a curved neck and a cylindrical shade, illuminated against a white brick wall. The lamp is positioned on the left side of the frame, casting a warm glow. The background is a white brick wall with a textured surface. The floor is a light-colored, smooth material.

# Investor Presentation

**Calcom Vision Limited**



## Contents

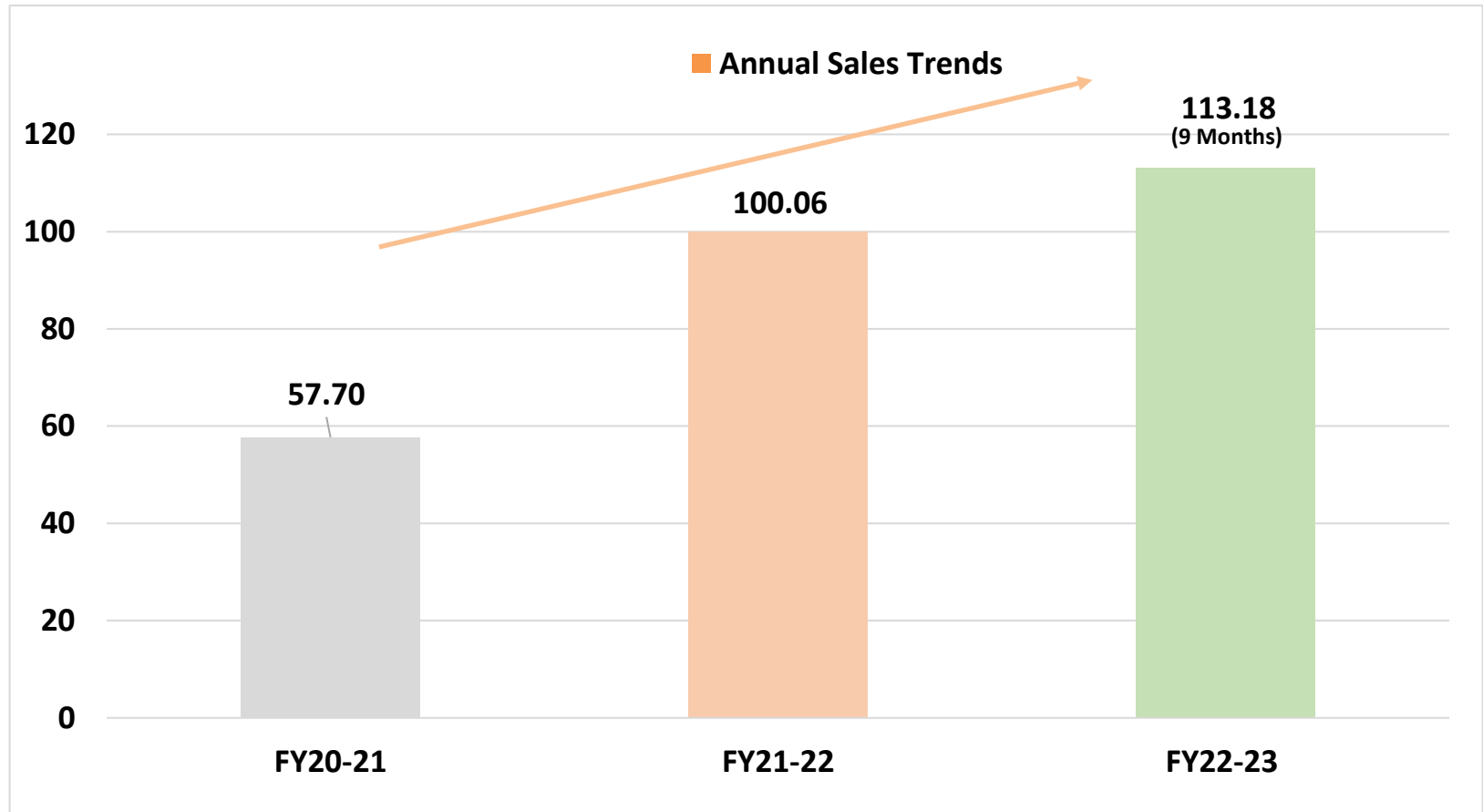
- Company' Performance
- Financial Review
- Joint Venture for  
manufacturing of BLDC Fan
- Share Price Movement





## Annual Sales Trend

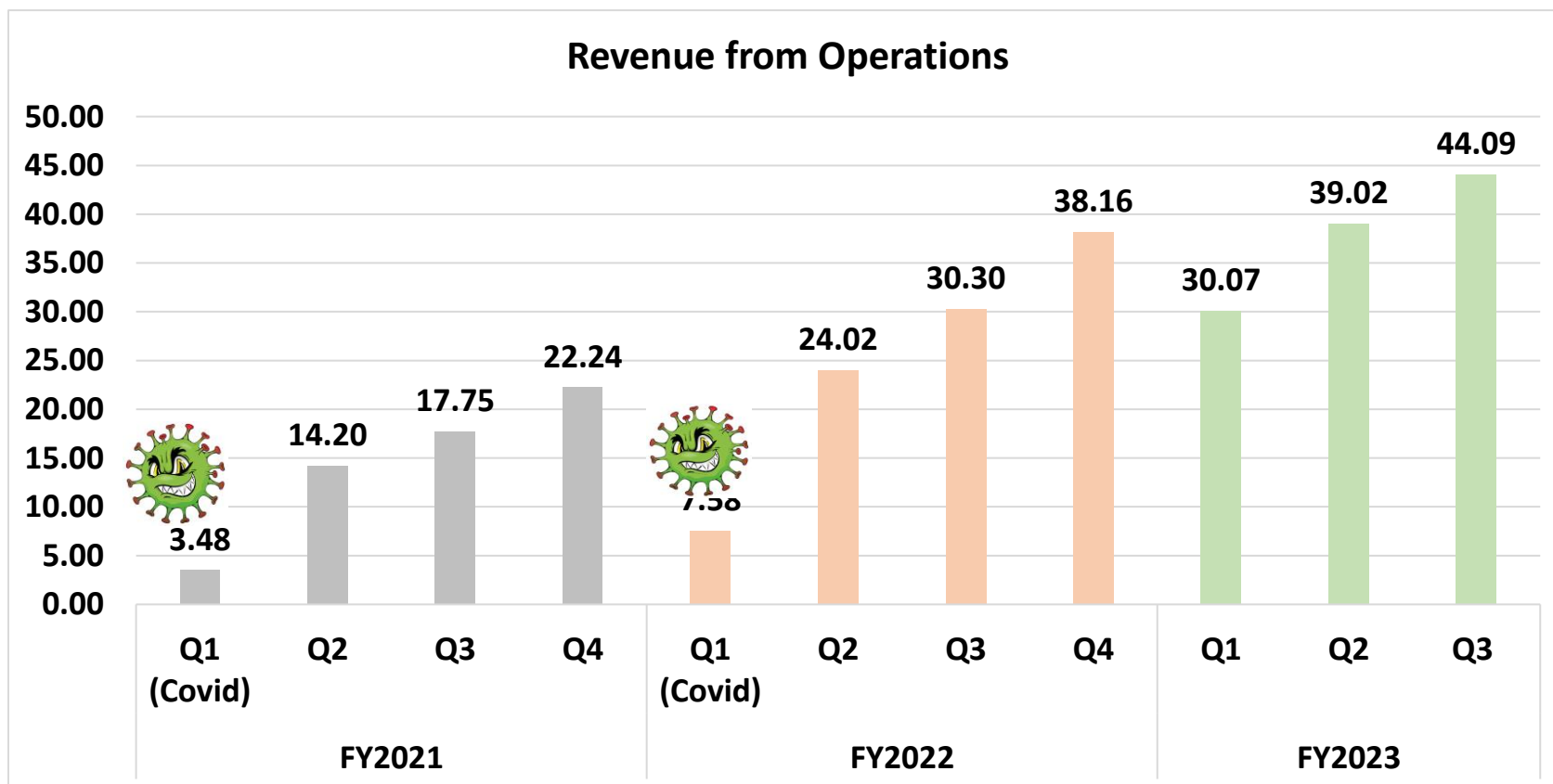
INR in Crores



***The sales in nine months has surpassed the total sales of the last year.***

## Quarterly Sales Trend FY 21, FY22 & FY23

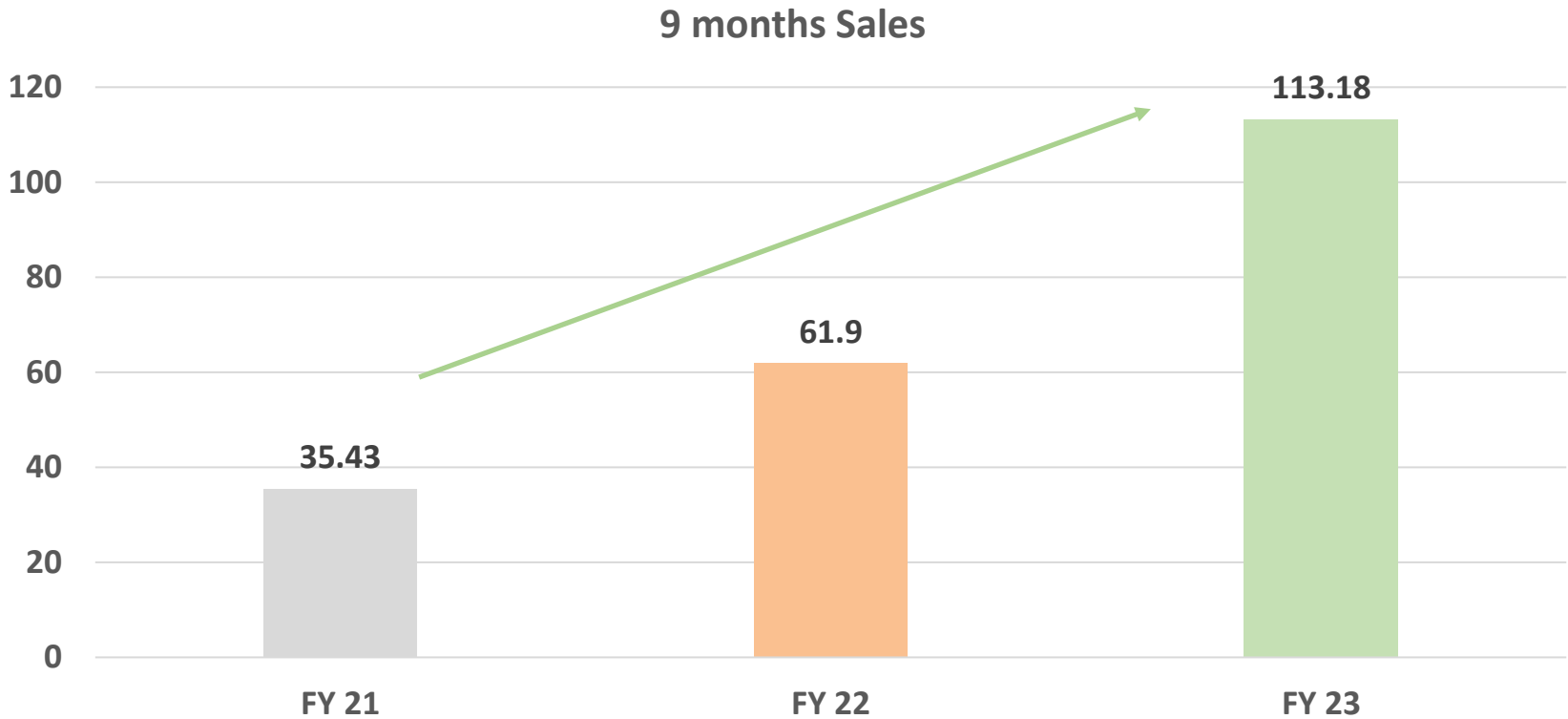
INR in Crores



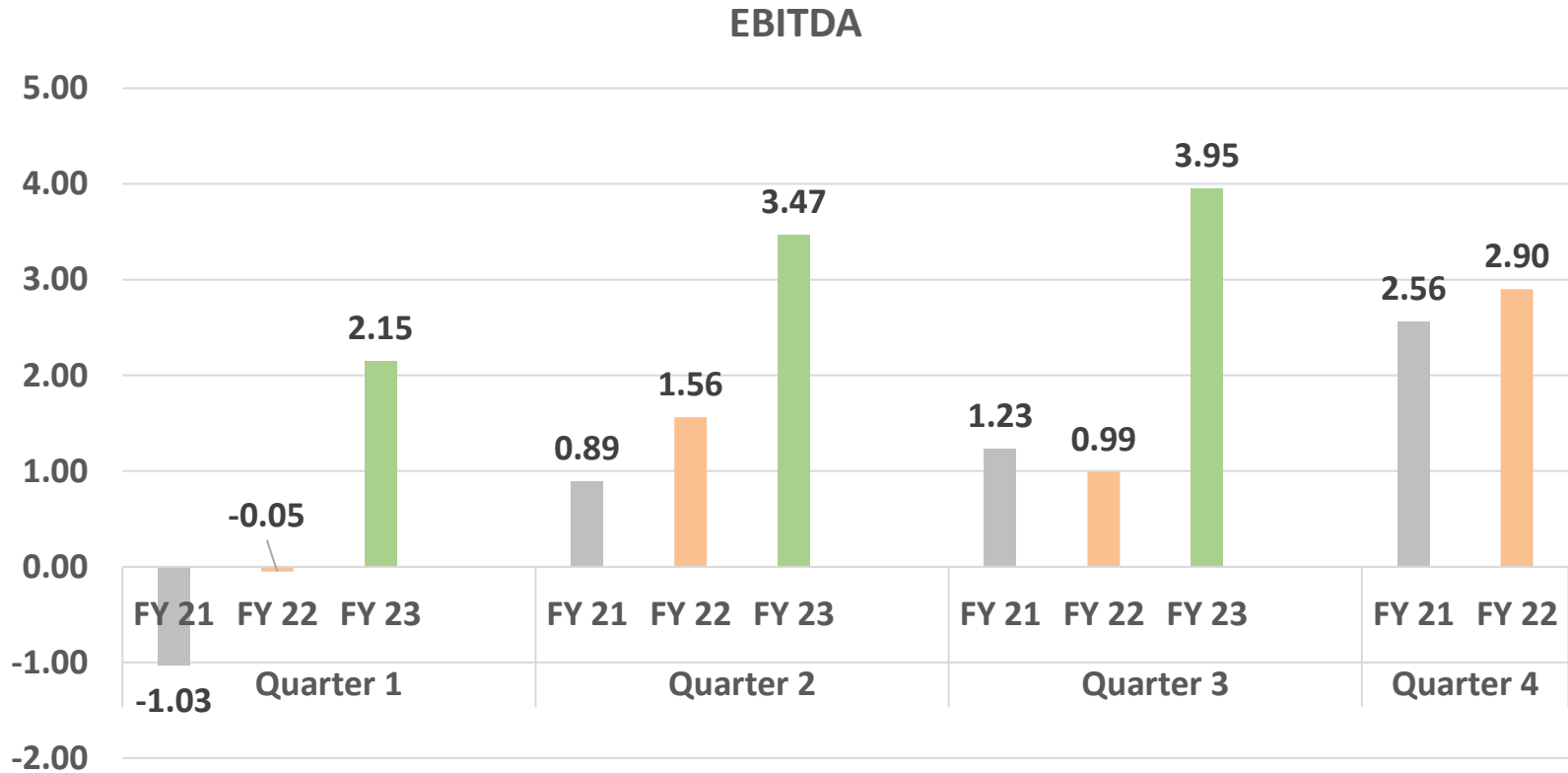
- Company has recorded its **lifetime highest sales of INR 44.09 Cr.** for the quarter ending on December 31, 2022. The sales for the quarter ending December 31, 2022 has increased by 45.51% over previous corresponding quarter ending December 31, 2021 and 13.01% over previous quarter ending September 30, 2022 .
- The Total Sales over nine months have increased by 82.84% compared to corresponding nine months of the previous year. In fact the sales in nine months has surpassed the total sales of the last year.

Nine Months Sales Trend FY21, FY22 & FY23

INR in Crores

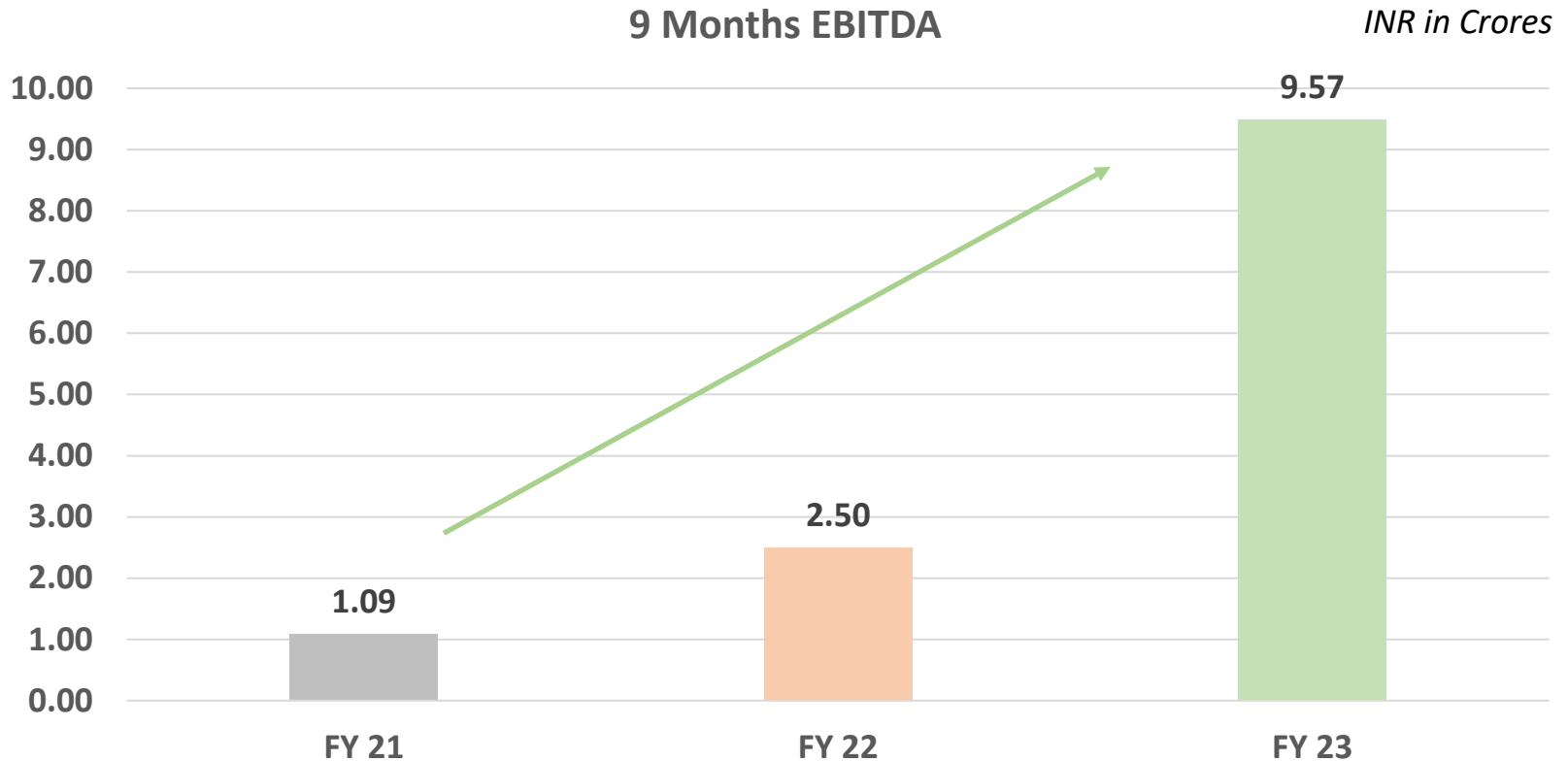


*The sales of the nine months ending December 31, 2022 has increased by 83% as compared to previous corresponding nine months ending December 31, 2021.*



**The EBITDA for the quarter ending December 31, 2022 has increased by 290.90% over previous corresponding quarter ending December 31, 2021 and 11.52% over previous quarter ending September 30, 2022 .**

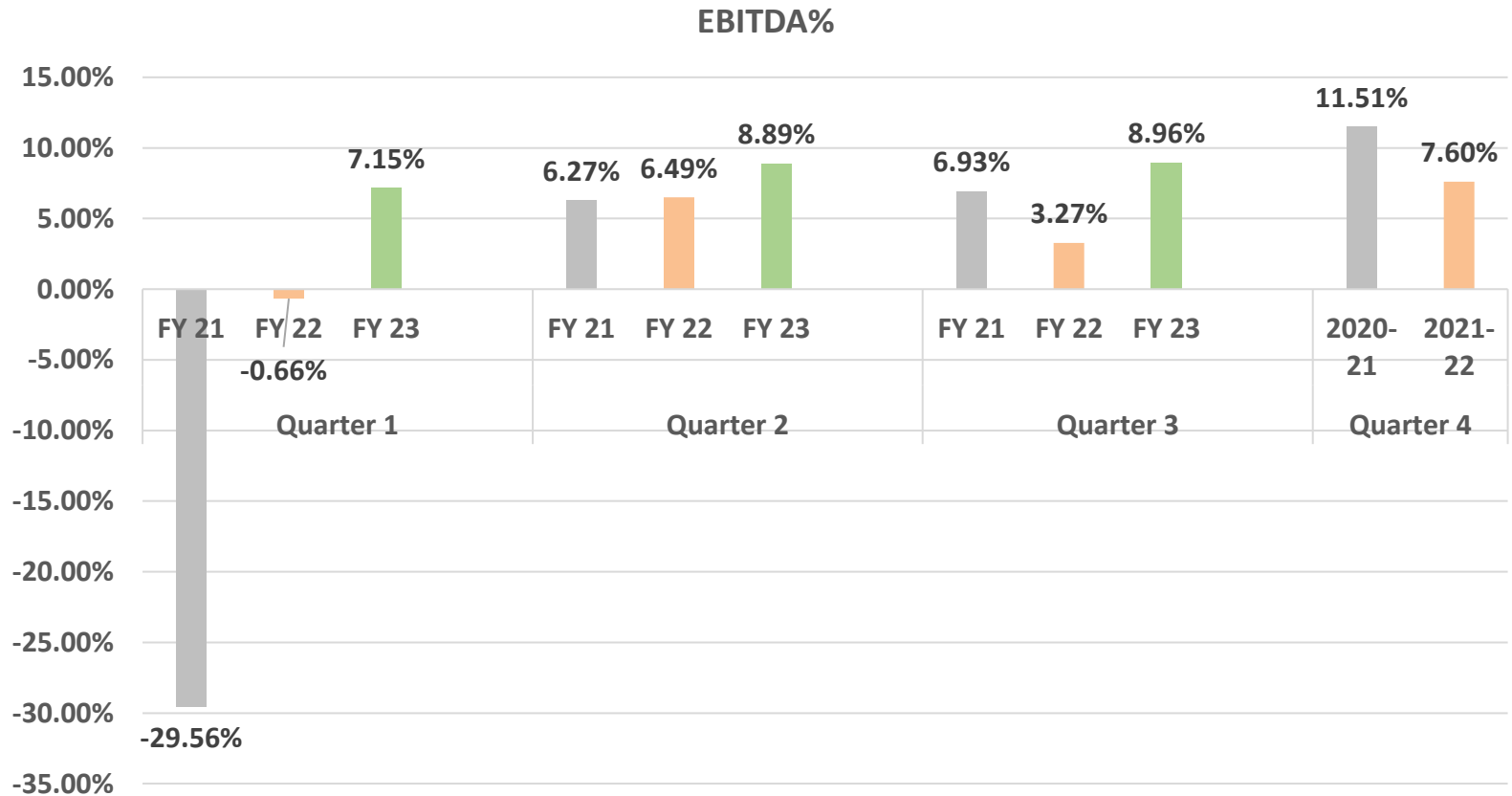
## 9 Months EBITDA FY21, FY22 and FY23



*The EBITDA of the nine months ending December 31, 2022 has increased by 282.80% as compared to previous corresponding nine months ending December 31, 2021*



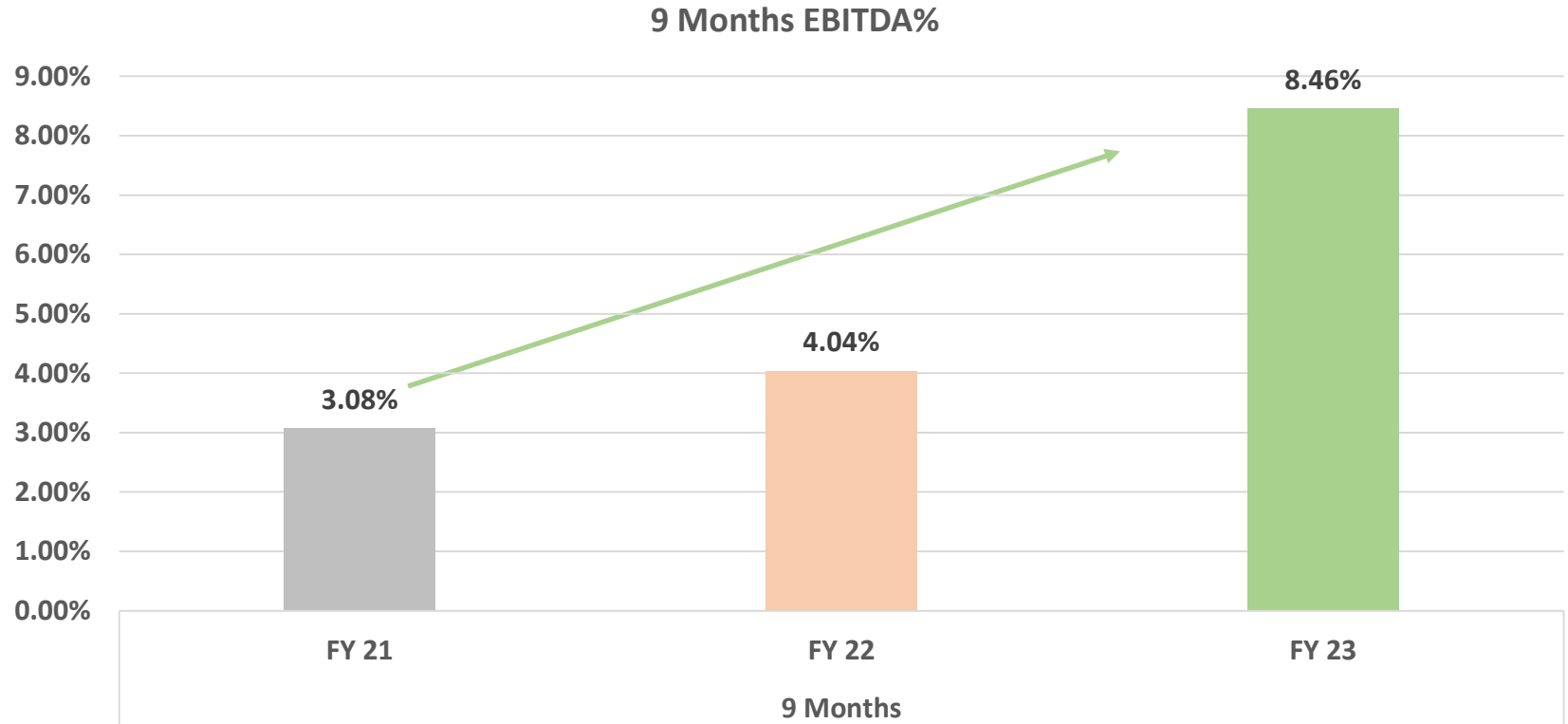
# EBITDA Percentage



**The EBITDA %age for the quarter ending December 31, 2022 has increased by 147.19% over previous corresponding quarter ending December 31, 2021.**



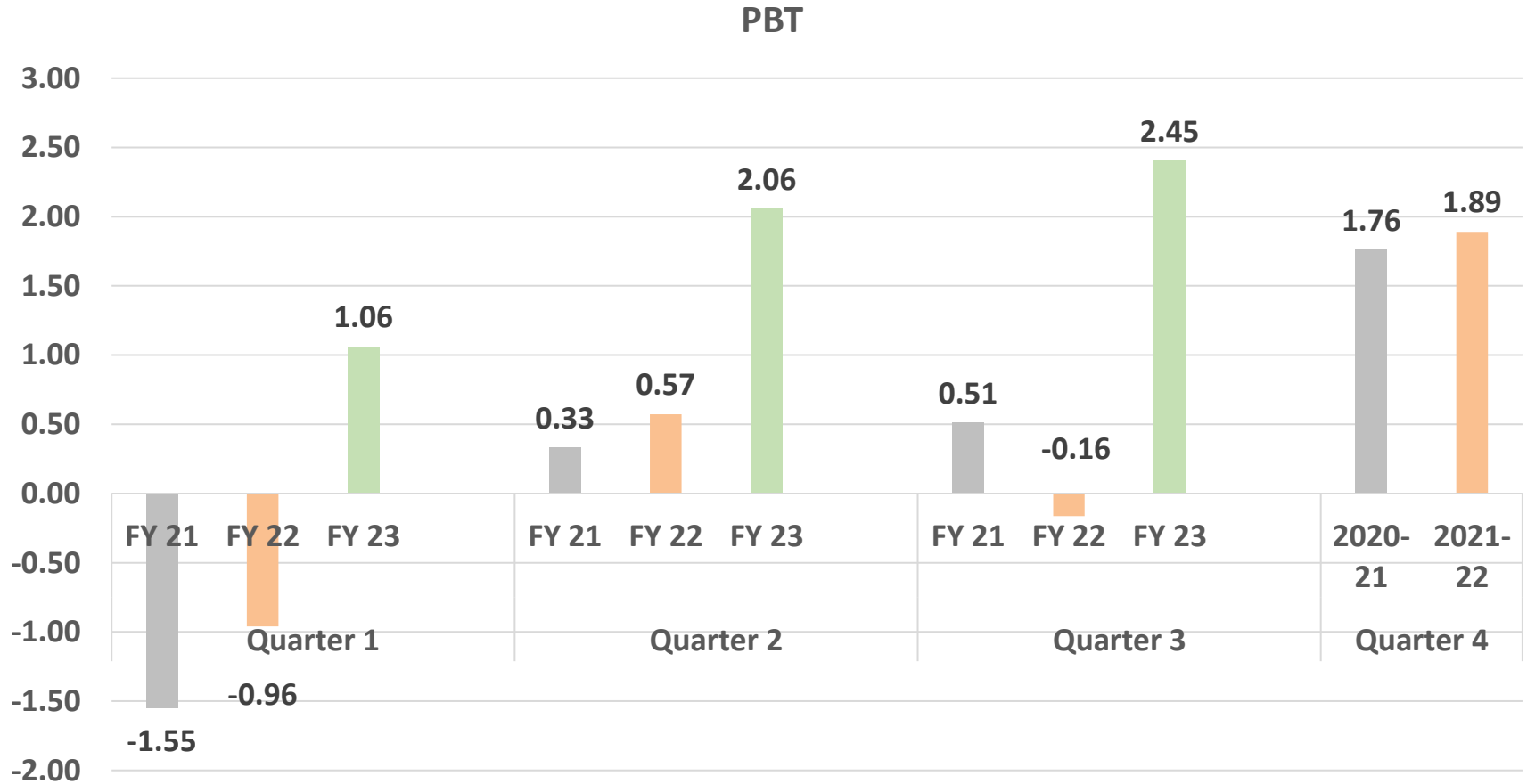
## 9 Months EBITDA Percentage



***The EBITDA of the nine months ending December 31, 2022 has increased by 109.36% as compared to previous corresponding nine months ending December 31, 2021***

# Profit Before Tax FY 21, FY22 & FY23

INR in Crores



***The PBT for the quarter ending December 31, 2022 has increased by 19.41% over previous quarter ending September 30, 2022 .***



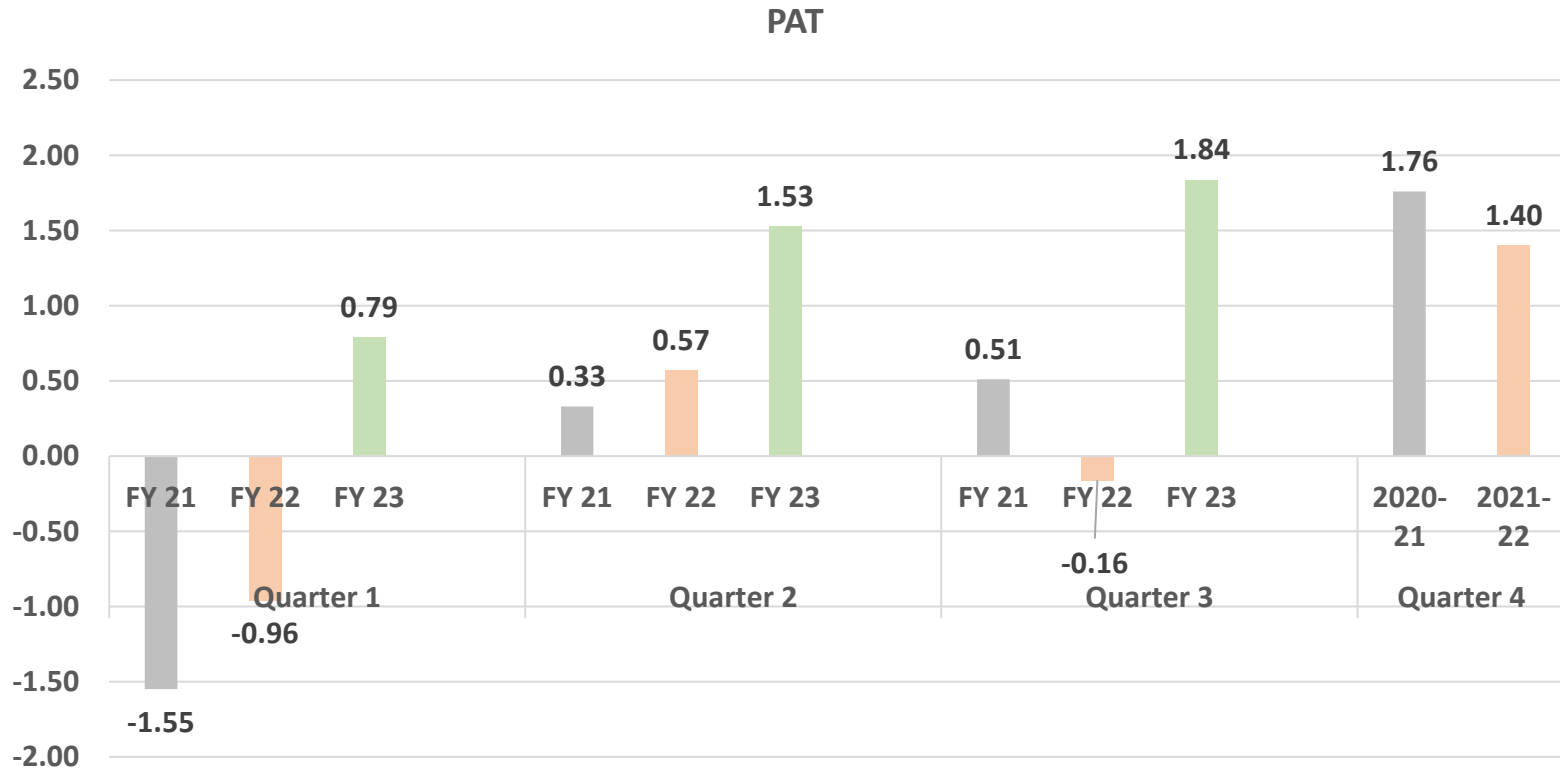
# 9 Months Profit Before Tax FY 21, FY22 & FY23

INR in Crores



# Profit After Tax FY 21, FY22 & FY23

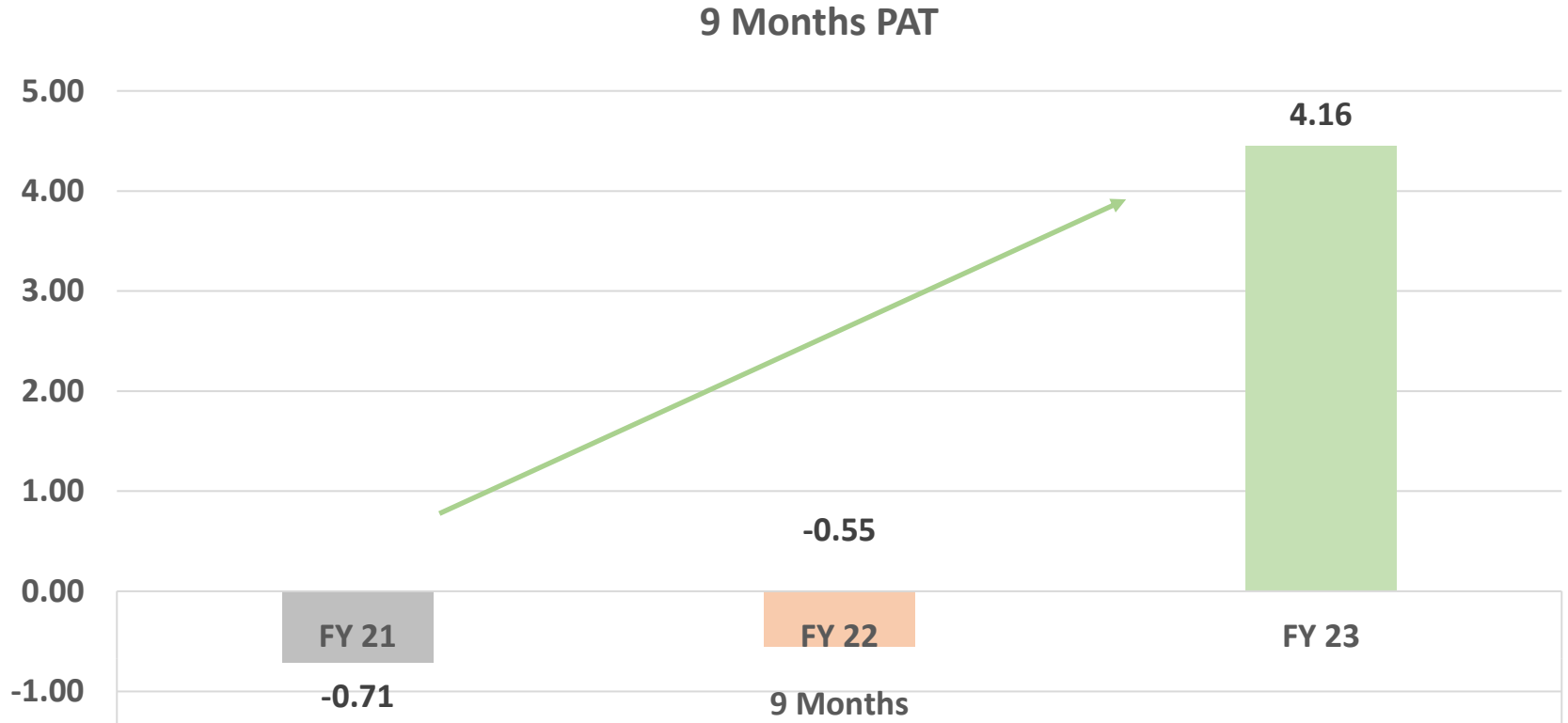
INR in Crores



**The PAT for the quarter ending December 31, 2022 has increased by 20.06% over previous quarter ending September 30, 2022 .**

# 9 Months Profit After Tax FY 21, FY22 & FY23

INR in Crores





FINANCIAL REVIEW

# Result for the Quarter and nine months Ended December 31, 2022

INR in Lacs

S.No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31.12.22	30.09.22	31.12.21	31.12.22	31.12.21	31.03.22
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
I	Revenue From operations	4,409.38	3,901.70	3,030.34	11,318.71	6,190.30	10,006.43
II	Other Income	9.94	16.05	1.26	34.05	15.17	18.92
III	<b>Total Income (I+II)</b>	<b>4,419.32</b>	<b>3,917.75</b>	<b>3,031.60</b>	<b>11,352.76</b>	<b>6,205.47</b>	<b>10,025.35</b>
IV	<b>EXPENSES</b>						
(a)	Cost of materials consumed	3,339.88	3,473.88	2,439.55	9,388.45	4,982.93	8,041.99
(b)	Changes in inventories of finished goods, Stock-in - Trade and work-in-progress	79.97	(463.83)	(1.89)	(608.14)	(138.63)	(75.81)
(c)	Employee benefits expense	478.89	449.25	393.95	1,274.75	882.33	1,184.56
(d)	Finance costs	88.06	83.56	67.41	222.44	171.10	224.67
(e)	Depreciation and amortization expenses	61.51	57.41	48.37	177.13	134.41	182.29
(f)	Other expenses	125.47	111.93	100.56	340.92	227.95	332.58
	<b>Total expenses (IV)</b>	<b>4,173.78</b>	<b>3,712.20</b>	<b>3,047.95</b>	<b>10,795.55</b>	<b>6,260.09</b>	<b>9,890.28</b>
V	Profit/(loss) before exceptional items and tax (III-IV)	245.54	205.55	(16.35)	557.21	(54.62)	135.07
VI	Exceptional Items- (expenses)/income	-	-	-	-	-	-
VII	<b>Profit/ (loss) before tax (V+VI)</b>	<b>245.54</b>	<b>205.55</b>	<b>(16.35)</b>	<b>557.21</b>	<b>(54.62)</b>	<b>135.07</b>



# Result for the Quarter and nine months Ended December 31, 2022

INR in Lacs

<b>VII</b>	<b>Profit/ (loss) before tax (V+VI)</b>	<b>245.54</b>	<b>205.55</b>	<b>(16.35)</b>	<b>557.21</b>	<b>(54.62)</b>	<b>135.07</b>
<b>VIII</b>	Tax expense:						
	(1) Current tax	61.80	51.73	-	140.24	-	-
	(2) Deferred tax	-	-	-	-	-	49.69
<b>IX</b>	<b>Profit (Loss) after tax (VII-VIII)</b>	<b>183.74</b>	<b>153.82</b>	<b>(16.35)</b>	<b>416.97</b>	<b>(54.62)</b>	<b>85.38</b>
<b>X</b>	<b>Other Comprehensive Income</b>						
	A. (i) Items that will not be re-classified to profit or loss:-			-			
	-Remeasurement of defined benefit Plan	(5.70)	(13.78)		(15.63)	(4.38)	3.41
	-Reversal of Revaluation Surplus on Land & Building	21.53	21.53	21.53	64.59	64.59	86.12
	(ii) Income tax relating to items that will not be reclassified to profit or loss	-	-	-		-	(0.86)
	B. (i) Items that will be re-classified to profit or loss	-	-	-		-	-
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-		-	-
	Total Other Comprehensive Income (X)	15.83	7.75	21.53	48.96	60.21	88.67
<b>XI</b>	<b>Total Comprehensive Income for the period Comprising Profit (Loss) and Other comprehensive Income for the period (IX+X)</b>	<b>199.57</b>	<b>161.57</b>	<b>5.18</b>	<b>465.93</b>	<b>5.59</b>	<b>174.05</b>
<b>XII</b>	<b>Paid-up Equity Share Capital (Face Value Rs.10/-)</b>	<b>1,279.18</b>	<b>1,276.35</b>	<b>1,061.63</b>	<b>1,279.18</b>	<b>1,061.63</b>	<b>1,267.11</b>
<b>XIII</b>	<b>Reserves (excluding Revaluation Reserve shown in balance sheet)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,537.77</b>

## Result for the Quarter and nine months Ended December 31, 2022

XIV	Earnings per equity share (of Rs.10 each) (*not annualised):						
	(1) Basic	1.44*	1.21*	(0.15)*	3.27*	(0.51)*	0.78
	(2) Diluted	1.40*	1.18*	(0.15)*	3.19*	(0.50)*	0.66

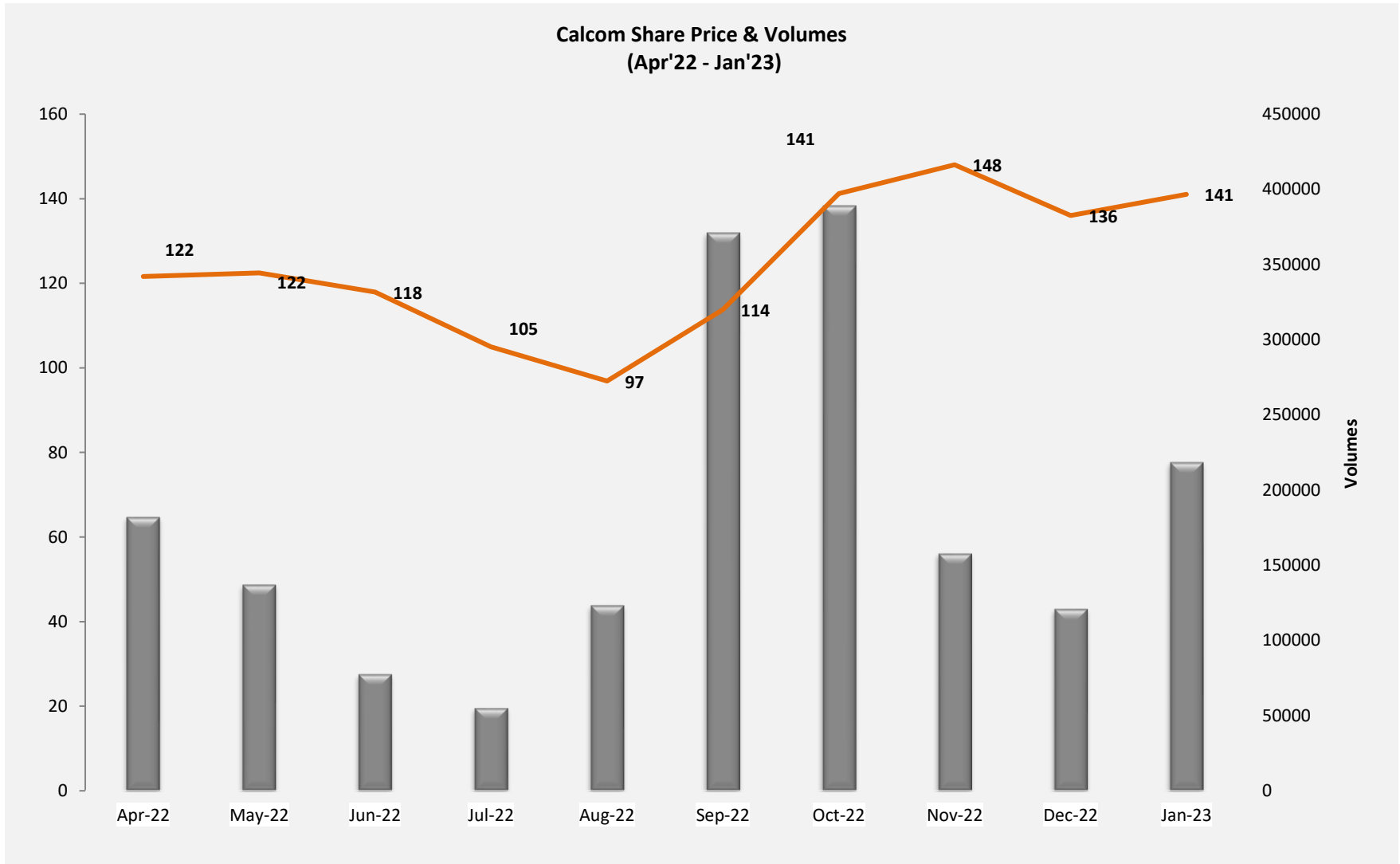
### Notes

1. The above results are reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 14th February, 2023. The Statutory Auditors of the Company have conducted a "Limited Review" of the financial results for the Nine Months ended December 31, 2022 in accordance with regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulation 2015 as amended.
2. These financial results of the Company have been prepared in accordance with the Indian Accounting Standards ("Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, as amended time to time and other accounting principles generally accepted in India.
3. The Provision for taxation has been made on estimation basis. Provision for deferred tax liability / asset would be made at the end of the year.
4. The Company is engaged only in one electronic segment & there is no other segment to report. Hence segment reporting under Ind AS 108 is not required.
5. Figures for the previous period have been re-grouped / re-arranged wherever necessary to make them comparable with current period.



- **We have signed an agreement with Taehwa Enterprise Co. Ltd. Korea, a leading global manufacturer of BLDC motors who have plants in 8 countries around the world to set up a JV company - Calcom Taehwa Techno Pvt. Ltd. for manufacturing BLDC fans.**
- The fan market in India is estimated to be **INR 10,000 Crores**. This comprises primarily of traditional induction motor fans. However, with technological advancements and Govt. led initiatives to conserve power, **Brushless Direct Current (BLDC) Fans + Drivers** are expected to grow rapidly.
- Government has introduced Star Rating in Fans from January 1, 2023. All BLDC Fans will become Five Star Rated and all Conventional Fans will become One Star Rated.

# Share Price Movement





# Calcom Vision Limited

B-16, Site C, Surajpur Industrial Area,  
Gautam Budh Nagar, Greater Noida  
Uttar Pradesh – 201306

[www.calcomindia.com](http://www.calcomindia.com)

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