

Ref: Syn/CS/SE/IP/2022-23/July/10

#### Syngene International Limited

Biocon SEZ, Biocon Park, Plot No. 2 & 3, Bommasandra Industrial Area, IV Phase, Jigani Link Road, Bengaluru 560099, Karnataka, India. T +91 80 6891 8000 F +91 80 6891 8808 CIN: L85110KA1993PLC014937 www.syngeneintl.com

July 20, 2022

То,	То,
The Manager,	The Manager,
BSE Limited	National Stock Exchange of India Limited
Corporate Relationship Department	Corporate Communication Department
Dalal Street, Mumbai – 400 001	Bandra (EAST), Mumbai – 400 051
Scrip Code: 539268	Scrip Symbol: SYNGENE

Dear Sir/Madam,

## Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation for the quarter ended June 30, 2022. The Company will use this presentation for any meeting scheduled with analysts or institutional investors up to September 30, 2022.

The above-mentioned Investor Presentation will also be available on website of the Company <u>www.syngeneintl.com</u>.

This is for your information and records.

Thanking You, Yours faithfully, For **SYNGENE INTERNATIONAL LIMITED** 



Digitally signed by PRIVADABENIN MAHAPATRA Div:emil.com/example. pneudomym-bc/bital/signee/hde/Sigfab/Sig4dkc49543172cs/b276b toad/98/bd/eds1251510d 2.5.4/2-bital/sig2ebital/sig2dkc42cdbbital/sig4dkc49543172cs/b22280b 5722314573.hdf/sig2bital/sig2dkc42cdbbital/sig4dkc4252820b 5722314573.hdf/sig2bital/sig2dkc42522718c2240516973/b1205536/4 1580/2586/c722049529c; cm=PRIVADABSHIN MAHAPATRA Date: 2022.07.20 15:00:19-05'30

Priyadarshini Mahapatra Company Secretary and Compliance Officer

Enclosed: Investor Presentation.



# Investor Presentation

July 2022

## Safe harbour

# "

Certain statements in this release concerning our future growth prospects are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated in such forward-looking statements.

Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India, business outlook of our clientele and their research and development efforts our ability to successfully implement our strategy, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currencies, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global biotechnology and pharmaceuticals industries, increasing competition, changes in political conditions in India and changes in the foreign exchange control regulations in India.

Neither the company, nor its directors and any of the affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after this date or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

## 77

Conte	nts	
1	Operating Highlights	
2	Syngene – Putting Science to Work	Syngeria
3	Strategic Advantages	syngene syngene
4	Financials	
5	Shareholding and Share Information	

## 1

**Operating Highlights** 



## Q1 FY23 performance

#### **Operating Highlights**

- Strong underlying performance across all business divisions
- The contribution from the Development and Manufacturing Services divisions drove the growth momentum against a low base in the previous year.
- The Dedicated Centers and Discovery services divisions delivered continued growth
- Signed a 10year agreement with Zoetis for commercial manufacturing of Librela<sup>®</sup>, a first-of-its-kind injectable monoclonal antibody to alleviate pain associated with osteoarthritis in dogs.
- Established kilo lab for polymer and speciality materials to reduce the development timelines for clients looking for customizable and flexible systems to expedite formulation and process development services

The first quarter results are against a strong quarter last year due to sales of remdesivir. Excluding the impact of remdesivir, the underlying revenue from operations growth in the quarter was around 30% year-on-year

**Q1** Financial Highlights

Total Revenue	EBITDA
<b>Rs. 6,600 Mn</b>	<b>Rs. 1,883 Mn</b>
Profit After Tax	EBITDA <b>Margin at 29%</b>
<b>Rs. 739 Mn</b>	PAT <b>Margin at 11%</b>

## Syngene signs 10 year manufacturing deal with Zoetis worth up to \$500Mn

- Marks an inflection point for Syngene's Development and Manufacturing Services Division
- Will position Syngene as a leading Contract Development and Manufacturing Organisation (CDMO) in animal health globally

#### About the deal

- Syngene will manufacture drug substance for Librela<sup>®</sup>, subject to regulatory approvals
- Product already launched in Europe, the UK and Switzerland and won 'Best new companion animal product' by IHS Markit Connect in 2021 for its transformational impact on pain relief for canines suffering from this debilitating condition
- Deal initially centered on Librela<sup>®</sup>, paves the way for development and manufacturing of other molecules in the coming years for Zoetis

#### Revenue:

- At full capacity utilization, Biologics business is expected to generate an asset turnover of about 1x
- Capacity utilization depends on market demand and is subject to regulatory approvals
- Around 10% of cumulative investment in Biologics

#### **Margins**

• EBITDA margins for Biologics depend on the complexity of process and raw material component. Margins are expected to be inline with overall Syngene margins as capacity utilization increases

#### <u>Capex</u>

• FY23 capex guidance of \$100Mn factors ca.30% of capex for biologics

Above information is directional input for analyst modeling and is subject to safe harbour clause part of this document

## **Revised FY23 guidance: upgraded revenue growth from mid teens to high teens**

Parameter FY23 Guidance (April 2022)		Revised FY23 Guidance (July 2022)	
Revenue from operations	Mid-teen growth	1	High- teen growth
EBITDA Margin	EBITDA margin around 30%.	$ \Longleftrightarrow $	EBITDA margins around 30%
PAT* Growth	PAT growth rate for the full year expected to be in single digit.	$ \Longleftrightarrow $	PAT growth expected to be in single digit



## 2

Syngene – Putting Science to Work



### **Partner in innovation: #Puttingsciencetowork**

### Who we are and what we do

Working with innovators from around the world to find solutions to their scientific challenges



Integrated solution provider across research, development manufacturing



Covering pharma, biotech, nutrition, animal health, consumer goods and specialty chemical

Clients across the globe



Innovative culture driven by the expertise of 7,500+ employees, state-of-theart infra and marketleading technology



Well established in scientific research and development, emerging presence in commercial manufacturing of small and large molecules

### **Key facts and figures**

420+ active clients

## 15

collaborations with top 20 pharmaceutical companies

#### **400+** Patents held with clients

World class infrastructure

of 2 Mn sq. ft. qualified to meet international standards

Rs. 39,435 Mn (US\$526Mn\*) Gross Block of Investments ^

Syngene

Rs. 26,570 Mn (US\$354Mn\*) FY22 Revenue

Rs. 4,211 Mn (US\$56Mn\*) FY22 PAT before exceptional item 87% Talented team of scientists



All figures are as on March 31, 2022, unless otherwise specified. \*At Rs75/US\$

### **International accreditations**



- USFDA,OHSAS 18001,
- GLP, cGMP, AAALAC & CPCSEA Certified Facilities
- CAP accreditation, ISO/IEC 27001:2013 accreditation
- EMA and PMDA approved, AAALAC Accredited facility
- The safety assessment laboratories and large molecule bioanalytical lab are ISO IEC 17025:2017 certified by the National Accreditation Board for Testing and Calibration Laboratories (NABL).



# Our experience spans multiple industry segments and partnerships with global leaders across the world

Large & Mid-Sized BioPharma	Emerging BioPharma (EBP)	Universities	Animal Health	AgroChem	Consumer products
Histol Myers Squibb Albireo	<text><text><image/><image/></text></text>	<image/> <image/> <image/> <image/> <image/> <image/> <image/>	<b>zoetis</b> <b>MERCK</b>	<text><text><text></text></text></text>	Global food and beverage company

### Our journey so far

#### **Globalization and strategic collaboration**

- Expanded into formulations development •
- Contract with Endo Pharmaceuticals to develop novel anti cancer biological therapeutic molecules
- Collaboration with Baxter to set up a dedicated R&D center

2010 -

2014

- Extension of collaboration with BMS; Merger of Clinigene ٠
- Crossed annual turnover of Rs. 5 Billion



**IPO and further** collaborations

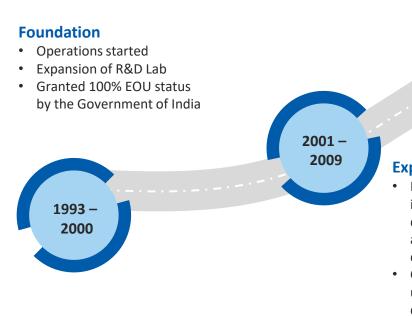
- IPO and listing
- Collaboration with Amgen to set up a dedicated R&D center

#### **Continued investments and** growth

- Expanded collaboration with BMS; Baxter Amgen and Zoetis
- Expansion of IDD platform

2019 -2022

- Laboratory capacity expansion in Bangalore, Hyderabad
- Expansion in Mangalore for commercial API mfg.
- Capacity and capability addition in **Biologics manufacturing**





#### **Expansion**

- Expanded service offerings to include chemical development, safety assessment, biologics development
- · Collaboration with BMS to set up BBRC, Syngene's first dedicated R&D Center

# Our span across the value chain, making us *one-stop solution provider* enabling us to capture the opportunity



clinical supplies, and registration batches for small molecules

## **Our collaboration models**



#### Dedicated R&D Labs

- Dedicated scientific and support teams work exclusively on the client's project
- Clients are provided with customized and ringfenced infrastructure
- Long-term strategic alliances that last usually five years or more



#### FTE

- Pre-defined numbers of scientific personnel from pre-determined disciplines work fulltime on client projects
- Deliverables and team composition evolve as the project advances
- Agreements are typically renewed annually



#### FFS

- Client collaboration to deliver agreed services within a defined scope.
- Flexible, on demand personnel and research infrastructure deployed to achieve the project objectives
- Engagements may be short or long-term



#### **Productivity based model**

 Offer the services directly linked to productivity generated by our team



#### **Risk-reward**

- Across a portfolio of stage gate-driven research projects
- Client benefits from reduced upfront payments in exchange for significant successbased milestone payments against pre agreed criteria



#### Delivery based contract for CDMO business

 Per Kg Per Batch model with built in milestones progressing towards achievement of outcome and delivery of drug substance, drug product

... and are open to any single or combination of above

### **Backed by world class state of the art infrastructure**

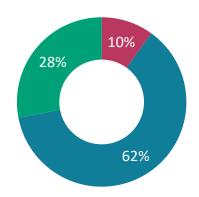


## Agile and experienced workforce; Building capabilities and careers to sustain growth

~6000 strong total headcount

87% scientists delivering quality output and creating competitive edge

■ PhDs ■ Master's Degree ■ Others



#### **Environment that engages our employees and enables them to grow**

Nurturing fresh talent and science

- Syngene Training Academy (STA) offers recruits a six-month extended induction to help them understand and align with Company's goals, vision and core values as well as learning skills of an industrial scientist
  - Science Certification Program aims to enhance capabilities of scientific staff and provide opportunities for continuous learning. The program comprises multiple modules delivered by recognized industry leaders and academics
- Emerging Leaders Development Program identifies emerging management talent and support those individuals to transition from managerial to leadership roles
  - Providing training in people management, communications and performance management to equip managers realize their potential and make positive contributions to the organizational goals.
- Promoting27% female employees vs 16% in FY16

workplace

diversity • 34% of employees onboarded were female. Company had 22% females in management positions, as against 14% in FY21.

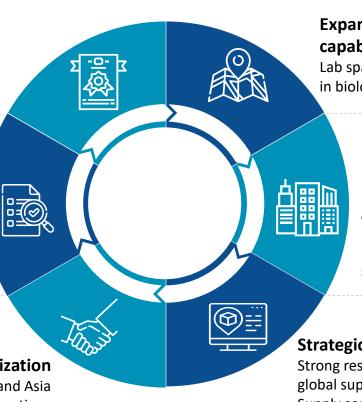
### **Operational robustness driving strategy execution**

**Established model of continuous improvement driven by certified operational leaders** Six Sigma Black Belt certified staff in each service line and support functions Green belt certified staff across operations All employees white belt certified

> Anytime audit ready organization Process automation and digitization

7 successful USFDA audits in the last 4 years

Strong and distributed commercial organization Leaders based out of US, Europe, UK and Asia Closer to client locations



#### **Expansion of footprint and organization wide capabilities to support growth** Lab space expansion in Hyderabad, capacity expansion in biologics

#### Digital as a differentiator

Al Platform IOT for maintenance and infrastructure reliability Data Management, IT infrastructure and security systems that strengthen our proposition as a strategic partner to clients

#### Strategic Sourcing that makes a difference

Strong resilient supply chain capabilities successfully navigating global supply chain disruption

Supply sources distributed across the world to ensure business continuity

## 3

Strategic Advantages



#### Syngene's Strength

#### A Global CRO/CDMO

- Integrated Drug Discovery, Development and Manufacturing service provider
- Small and Large Molecules, ADCs, Oligonucleotides
- Listed on Indian Stock Exchanges (NSE and BSE)

#### **IP Position**

- IP can be fully assigned to clients
- Strong track record of Data Integrity and Security
- Over 400+ patent assignments by clients recognizing Syngene

#### **Quality Focus**

- Quality driven organization
- Excellent track record of compliance with global regulators
- US FDA, EMA and PMDA approved, GLP Certified, AAALAC Accredited facility
- 15+ regulatory and ~250 client audits in the last 3 years







#### **Scientific Ecosystem**

- 2 Mn sq. ft.world-class R&D and Manufacturing infrastructure
- Sites in Bangalore, Mangalore, and Hyderabad
- ~5300 qualified scientists including ~500 PhDs
- Highly effective supply chain practices
- Large molecule capacity of 10,000 L and small molecule capacity of 70,000 L

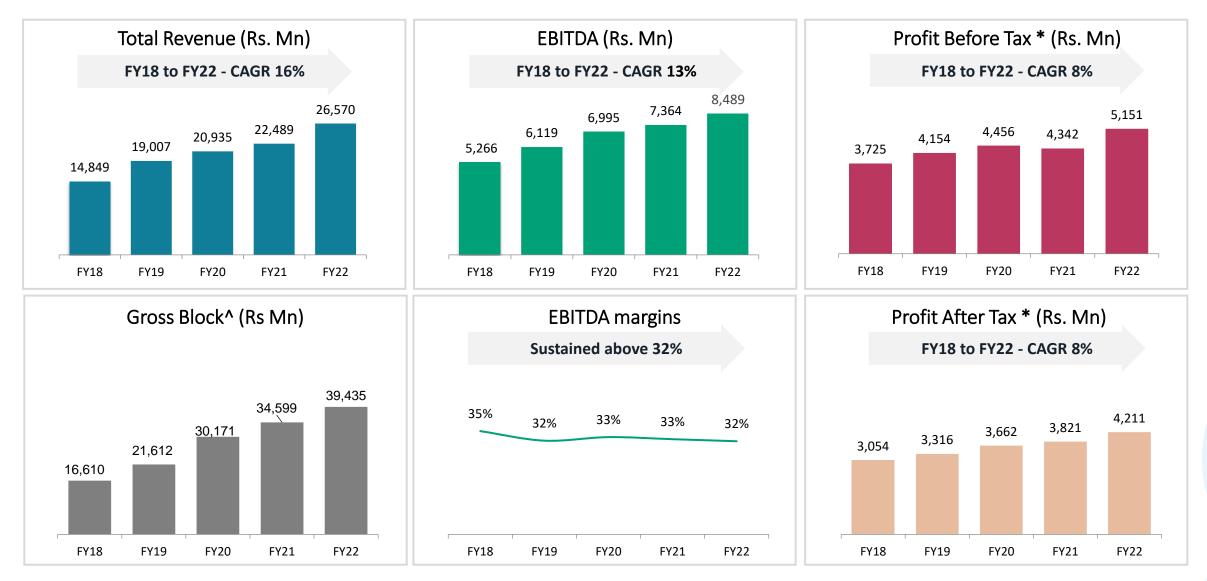
#### Marquee

- + ~ 420 active clients
- Partnering with large / mid-size / emerging BioPharma (EBP) and other industries
- Clients concentrated in US, Europe & Japan
- Track record of working with diverse industry sectors

#### Track Record

- Collaborations and partnerships to deliver numerous clinical candidates
- Delivery history for integrated CMC programs towards FIH and beyond

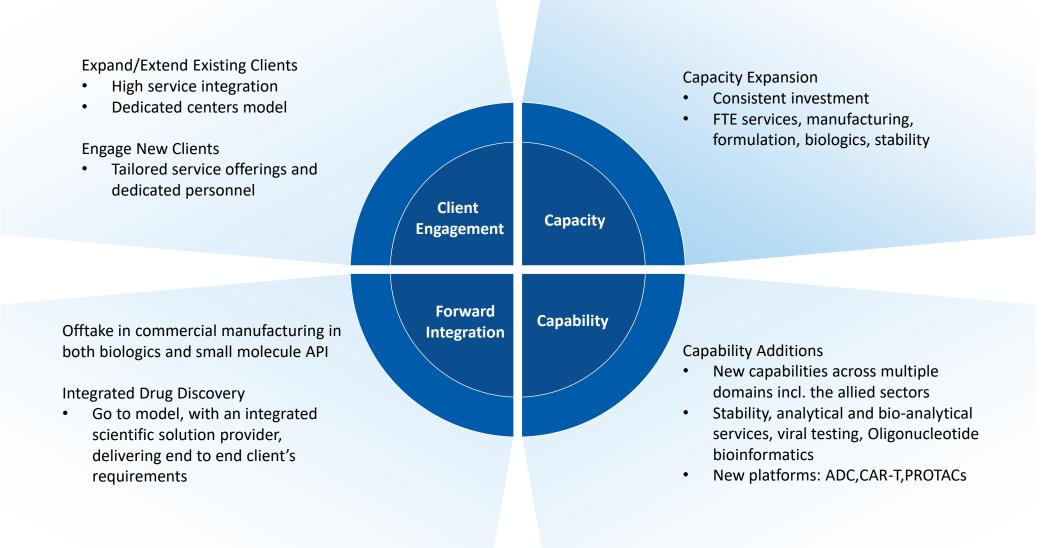
## Strong track record of growth and profitability



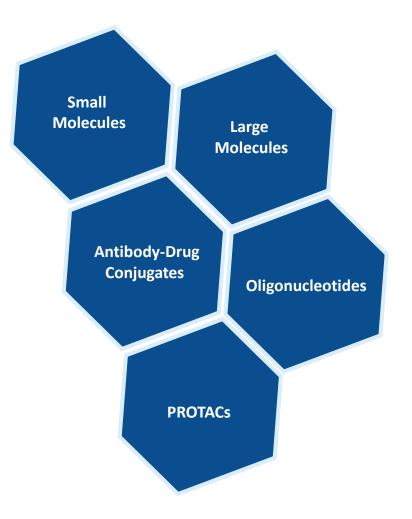
Syngene

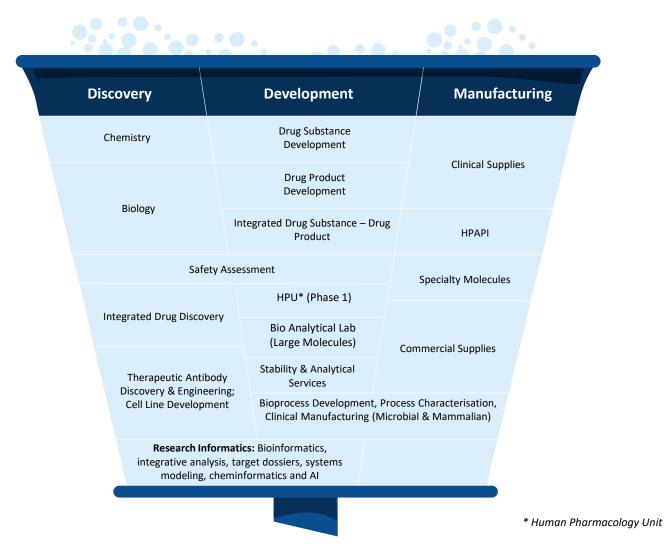
\*Before exceptional items ^Tangible and Intangible Assets

## Multiple levers for growth going ahead



Our end-to-end platform enables us to be a 'one-stop-shop' for discovery, development and manufacturing (small and large molecules)





## **Discovery Services**

	Target Identification and Validation	Hit Identification	Hit to Lead	Lead Optimization	IND Enabling	IND / Ph1 DE
Biology Translation	1. The 2. Med	<i>In vitro</i> assays: 1. Biochemical 2. Orthogonal 3. HTS Formats <b>theses:</b> trapeutic chanistic get Engagement	In vitro assays: 1. Cellular Mechanistic 2. Cellular Functional 3. Relevant Off-Target(s) In vitro ADME assays: 1. Protein Binding 2. Metabolism 3. CYP Inhib/Induct Research Operating Plan: 1. Assay Priority 2. Key Studies 3. Critical Path	<i>In vivo</i> assays/studies: 1. PK (R/NR) 2. PD, PK/PD 3. Efficacy <b>Hypothesis:</b> 1. Patient Selection	Later Translational: 1. PK/PD/Efficacy 2. Refinement of patient selection hypothesis 3. Biomarkers Human Dose Projection 1. h-PK Projection 2. PK/PD/Efficacy data 3. Safety/Tox data	<b>Ph1-HV or Patient</b> (as appropriate): 1. Exposure 2. PD
Chemistry Development Formulation Clinical Development	HTS/DEL/Fragments/Virtual Screening 1. Library Design/Synthesis/ Maintenance 2. Hit validation, Resynthesis 3. Series Qualification, Prioritization		<b>Optimization:</b> 1. Biochem/Cell Potency 2. Selectivity 3. Phys/Chem Properties 4. In Vitro/Vivo Tool Cmpds	<b>Optimization:</b> 1. Tgt Optimal h-Profile 2. Candidate Selection 3. Backup Strategy	Drug Substance (DS, aka API) 1. Route Scouting (define specs) 2. Scale Up 3. Manufacture/Stability	Drug Product (DP) 1. Pre-Formulation Studies 2. Ph1 Suitable Formulation 3. Prototype/Stability 4. Manufacture/Stability 5. IND, BA/BE, DDI and Phase clinical trials 6. GCP Bioanalysis
Safety Assessment			In vitro Safety: 1. hERG 2. Ion Channels	Tox-Suitable Formulation (maximize exposure)	DRF Tox (R/NR) Bioanalysis GLP Tox (R/NR) GLP Bioanalysis	MTD or RP2D (as appropriate)

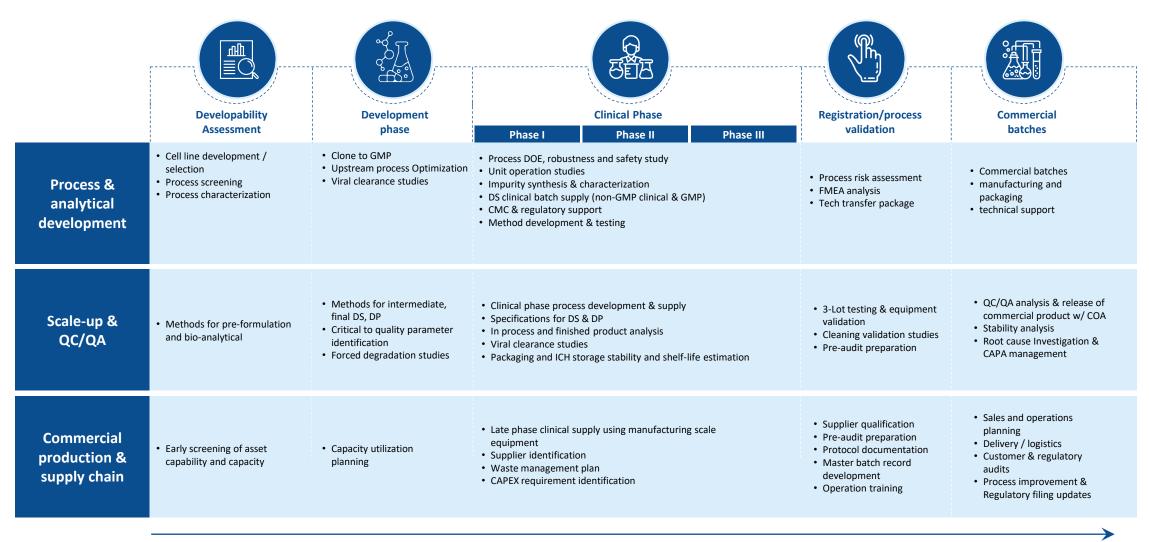
Iterative Data Analysis and Interpretation, Models, Hypothesis Generation

## **Development Services and Manufacturing Services**

			EEE			
	Developability Assessment	Development phase	Clinical Phase Phase II Phase II Phase III Phase III	Registration/process validation	Commercial batches	
Safety Assessment	Early PK, MTD/DRF studies, Exploratory Tox	<ul> <li>IND enabling GLP Tox studies: Ar aberration, Micronucleus tests, F (Rodent and Non- rodent)</li> <li>Safety Pharmacology: CNS, Respired</li> </ul>	ivotal repeat dose Repro-tox studies • Local Tolerance Chronic and			
Chemical Dev and Manuf.	<ul> <li>Route scouting</li> <li>Process safety evaluation</li> <li>Scalability</li> </ul>	<ul> <li>Fit to purpose Process dev</li> <li>Material supply</li> <li>Impurity identification</li> <li>Enable and scale</li> <li>Tox material delivery</li> </ul>	<ul> <li>Process dev , robustness and safety study</li> <li>Unit operation studies</li> <li>Impurity synthesis &amp; characterization</li> <li>DS clinical batch supply</li> </ul>	Drocoss Rick assossment	Commercial batches manuf.	
Formulation Dev and Manuf.	<ul><li> Pre-formulation</li><li> Salt polymorph screening</li><li> Excipient compatibility</li></ul>	<ul> <li>Solid Oral &amp; Injectable dosage forms</li> <li>Enabling formulation technologies</li> </ul>	<ul><li>Clinical Supplies for all phases</li><li>FIH formulation for Phase 1/2A</li><li>Final dosage form for Phase 2B/3 and onwards</li></ul>	and packaging		
Analytical Services	Methods for Pre-formulation and Bio-analytical	<ul> <li>Methods for Intermediate, Final DS, DP</li> <li>Forced degradation studies</li> <li>Solid state characterisation</li> </ul>	<ul> <li>Phase appropriate method validation for DS &amp; DP (microbial methods)</li> <li>Specifications for DS &amp; DP</li> <li>In process and Finished product analysis</li> <li>Final batch release with COA</li> <li>Reference standard , Impurities, Isolation and characterisation</li> </ul>	Robustness of Analytical methods and full validation as per ICH	Analysis of commercial batches	
Stability Services	Selection of suitable container closure system & packaging	Development stability studies	<ul> <li>ICH stability for all phases</li> <li>Shelf life Estimation</li> <li>Re-test extension</li> </ul>	Stability study of registration/ process validation batch	Stability study of commercial batches	
Clinical Development			<ul> <li>Human Pharmacology Unit (Phase I/BE studies)</li> <li>Clinical Trial Services – full solution provider for conducting trials in Ind</li> <li>Central Lab Services including regulated bioanalytical lab</li> <li>Clinical data management, biostatistics and medical writing</li> </ul>	lia		

**Regulatory Support** 

### **Biologics Development and Manufacturing services**



**Regulatory Support** 

## Led by a globally experienced management team



Jonathan Hunt Managing Director and Chief Executive officer

AstraZeneca

Experience



**Sibaji Biswas** Chief Financial Officer

Vodafone, Hutchison Telecomm



**Dr. Mahesh Bhalgat** *Chief Operating Officer* 

> Sanofi, Amgen, Monsanto



Ashu Tandon Chief Commercial Officer

IQVIA Accenture



Sanjeev Sukumaran Chief Human Resources Officer

Thomson Reuters



Alok Mehrotra Chief Quality Officer

Experience





**Caroline Hempstead** *Head of Corporate Affairs* 

AstraZeneca



**Dr. Kenneth Barr** SVP Discovery Services

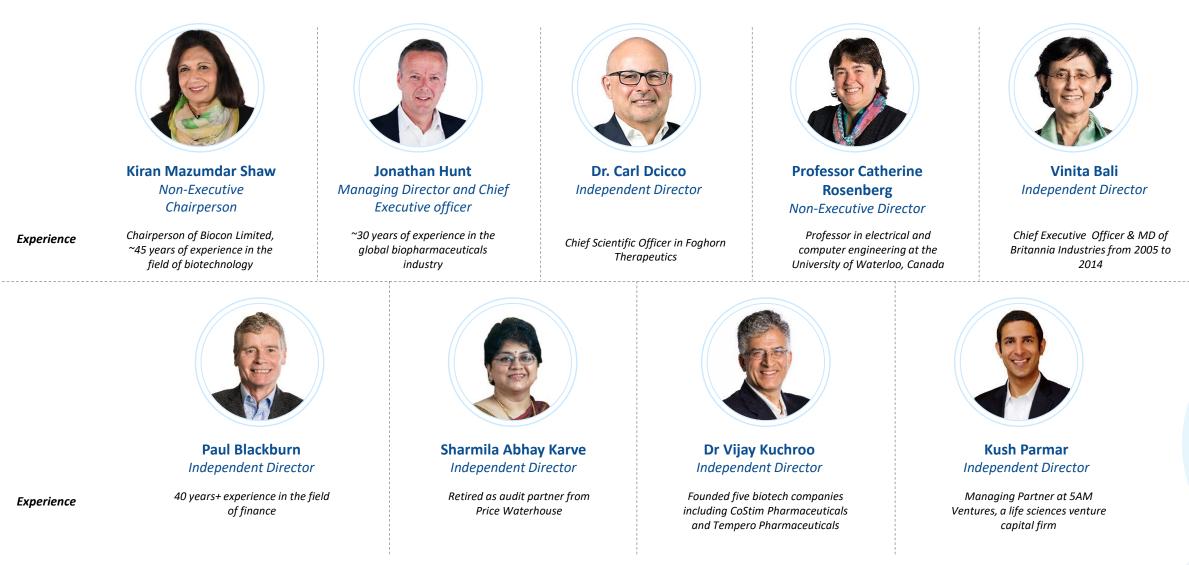
> FORMA Merck



Alex Del Priore
SVP Manufacturing

Johnson Matthey

#### **Advised by Our Board of Directors**



## **Committed to sustainability**

#### Safety is at the heart of everything we do

- Accredited with ISO 45001:2018 for its Occupational Health and Safety (OH&S) measures
- Risk assessments are the integral part of our operation a proactive approach in incident prevention
- 21,761 man hrs of regular safety training under Kavach, our flagship safety program considerable improvement across several safety metrics
- 13.7 million manhours without Lost Time Incident (LTI) on rolling 12-month basis for FY22



#### Committed to environmental protection

- Accredited with ISO 14001:2015 for its effective Environment Management System (EMS)
- **34,000 KL** of water conserved through effective rainwater harvesting as well as recycling of used water; up 61% from FY21
- **92%** of the total waste generated are recycled in an environment-friendly manner for FY22
- **3-R's** Operations constantly monitored to identify opportunities to reduce, reuse, and recycle waste
- **67,000 tons** of carbon dioxide emissions reduced in FY22,up 26% from FY21
- 74 Mn KWH of electricity usage through Green energy sources; up 18% from FY21
- **85%** of Energy consumption is through green energy sources in FY22

Refer to the <u>CSR link</u> on our website to know about our corporate social responsibility pursuits on healthcare, education, environment, rural development

*Syngene* All figures are as on March 31, 2022, unless otherwise specified

# We have consistently received industry recognition for our scientific capability and best practices



- Bio-Excellence Award 2018: At Bengaluru Tech
  Summit, Bengaluru
- Best Bioprocessing Excellence Award 2018 At 5<sup>th</sup> Biologics Manufacturing Asia, Singapore
- Healthcare Company of the Year 2018: At the 7<sup>th</sup> Annual VC Circle Awards 2018, Mumbai
- HR Excellence Award 2018 'For Best Talent Management Strategy': World HRD Congress, Mumbai

- CMO Leadership Award Winner 2020 under Categories: Capabilities, Compatibility, Expertise and Service
- Bioprocessing Excellence Awards 2020 in the category 'Bioprocessing Excellence in South Asia—Viral Clearance and Safety Testing'
- Great Place to Work Certified<sup>™</sup> Company
- (ASSOCHAM) CSR & NGO Awards 2020 for our contribution to COVID-19 relief work in Karnataka.
- CMO Leadership Awards 2022 Received 6 awards for all categories, including Capabilities, Compatibility, Expertise, Quality, Reliability and Service
- CMO Leadership Award Champion 2022 Additional Recognition received in CMO Leadership Awards 2022 for top performance in all categories
- 'Most Preferred Workplaces of 2022' by Team Marksmen Daily in association with India Today Recognized for its holistic reorientation of the business landscape in the context of the pandemic, and for creating a collaborative and empowering culture for its employees.

2022

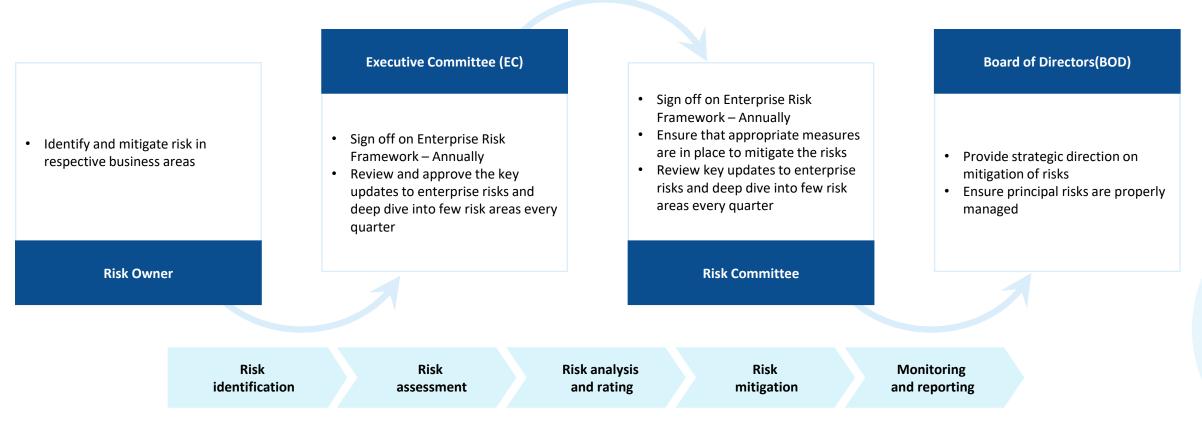


- Ranked as one of the 25 fastest growing companies in India by Outlook Business
- CMO Leadership Awards 2019 Presented by Life Science Leader Magazine
- FICCI CSR Award for Environmental Sustainability -At the 17th Edition of the awards in New Delhi
- Safe Workplace Champion Award At the 8th Manufacturing Supply Chain Summit and Awards
- Best Leadership Development Program for Middle Management Award - At the 6th Global Training and Development Leadership Awards
- India Pharma Award 2019 For "Excellence in Contract Research and Manufacturing Services" at CPhI & P-MEC India Expo.
- Utthama Suraksha Puraskar 2019 (Pharma and Chemical Manufacturing Category) by National Safety Council of India (NSCI). Leadership Awards

- Dream Companies to Work Award at the 29<sup>th</sup> Edition of the World HRD Congress Awards.
- Asian Leadership Award for Excellence in Branding and Marketing in the Contract Research Development and Manufacturing category
- CRISIL awards Syngene Top score among Indian Pharma: for Environment Safety Governance (ESG)
- Syngene ranked #69 in Fortune India magazine's list of 'Top 100 Indian wealth creators 2021'
- India Pharma Awards 2021 for Operational Excellence: Manufacturing organized by Informa Markets, India
- Best Governed Company in the Listed Segment: Medium Category at the 21st National Awards for Excellence in Corporate Governance by The Institute of Company Secretaries of India (ICSI)
- Most Innovative New Learning Programme at the L&D Vision & Innovation Award organized by Transformance Forums
- Mahatma Award 2021 Under Health & Wellbeing Category
- Best Corporate Foundation Award at the World CSR Congress

## **Proactively managing risks through robust risk management framework**

Syngene has a risk management framework to identify, monitor, report and manage risk across the business. Every risk owner monitors and manages risks relevant to their area of responsibility.



Refer Annual report for complete risk profile and risk mitigation strategy

4

Financials



## Q1 financial highlights

Particulars	Q1 FY23	Q1 FY22	YoY Change	Q4 FY22	QoQ change
Revenue from Operations	6,445	5,945	8%	7,581	(15%)
Other Income	155	123	26%	147	6%
Total Revenue	6,600	6,068	9%	7,728	(15%)
Material and Power Costs	1,791	2,082	(14%)	2,325	(23%)
Employee Costs	1,861	1,711	9%	1,736	7%
Foreign exchange (gain)/loss, net	34	(154)	(122%)	(91)	(137%)
Other Expenses	1,031	656	57%	1,108	(7%)
EBITDA	1,883	1,773	6%	2,650	(29%)
EBITDA Margin	28.5%	29.2%		34.3%	
Depreciation and finance cost	955	826	16%	859	11%
РВТ	928	947	(2%)	1,791	(48%)
Tax on above	189	174	9%	313	(40%)
PAT	739	773	(4%)	1,478	(50%)
PAT Margin	11%	13%		19%	

## **FY22** financial highlights

Particulars	FY22	FY21	YoY Change
Revenue from operations (excl export incentives)	26,042	21,843	19%
Other Income	528	646	(18%)
Total Revenue	26,570	22,489	18%
Material and power costs	8,138	5,839	39%
Employee costs	7,181	6,602	9%
Foreign exchange (gain)/loss, net	(548)	(171)	220%
Other Expenses	3,310	2,855	16%
EBITDA	8,489	7,364	15%
EBITDA Margin (%)	32%	33%	
Depreciation, Interest and tax	4,278	3,543	21%
Profit After Tax before exceptional item	4,211	3,821	10%
PAT Margin (%)	16%	17%	
Exceptional Items, net of taxes <sup>(3)</sup>	(253)	228	
Profit After Tax after exceptional item	3,958	4,049	(2%)

(1) Other Assets calculated as (Inventories + Trade Receivables + Unbilled Revenues + Advance Tax + FX premium less (Trade payables + Others current liabilities) at the end of the year

(2) Net cash / (Net debt) calculated as the Cash & cash equivalents (Cash and bank balances + Current investments+ Fixed deposits) less Total debt (Short-term borrowings + Long-term borrowings) at the end of the year

(3) Exceptional item in FY22 is in relation to reversal of services export incentive related to FY20 in line with Government notification. In FY21 relates to receipt from insurance claim

*Syngene* All figures in Rs. Mn unless otherwise specified

## 5

Shareholding and Share Information

#### **Biocon Group and Syngene**

SBiocon

**Biocon Limited**, founded in 1978, is an innovation-led global biopharmaceuticals company

## Syngene

Syngene, a subsidiary of Biocon Limited, was established in 1993 as India's first Contract Research Organization - Company has 25 years plus of unparalleled experience in novel molecule discovery, development and manufacturing services

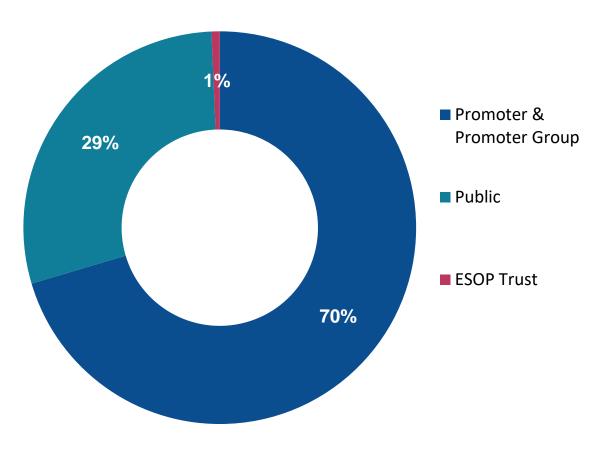


**Biocon Biologics,** another subsidiary of Biocon Limited, consolidates the development, manufacturing and commercialization operations of Biocon's biosimilars business



## **Shareholding and Share Information**

#### Syngene's Shareholding Pattern\*



#### Syngene's Share Information\*

NSE Ticker	SYNGENE
BSE Ticker	539268
Market Cap (Rs. Mn)	2,22,342
% free-float	29%
Free-float market cap (Rs. Mn)	64,326
Share Outstanding (Mn)	401
3M ADTV ^ (Shares)	4,14,768
3M ADTV ^ (Rs. Mn)	248

Syngene \*As on 30<sup>th</sup> June 2022

^ NSE Average Daily Traded Volume / Value

#### For more details

#### Visit our website www.syngeneintl.com

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# Thank you

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