



Mangalore Chemicals
& Fertilizers Limited

722/SE/2022

February 04, 2022

National Stock Exchange of
India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
MUMBAI - 400 051

BSE Limited,
Floor 25, Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM
Company's Symbol in NSE : MANGCHEFER
ISIN : INE558B01017

Sub: Investor Meet

Further to our letter dated February 03, 2022, please find enclosed the presentation made at the Investor Meet today.

This is for your information.

For Mangalore Chemicals & Fertilizers Limited

Vijayamahantesh Khannur
Company Secretary

Encl: As above



INVESTOR PRESENTATION

**Quarter
& 9 Months Ended
December 31, 2021**



The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.



**Highlights –
Quarter & 9
months ended
December 31,
2021**

**FAI
Award**

**Past
Annual
Performance**

Highlights

**Quarter
& 9 Months ended**

December 31, 2021

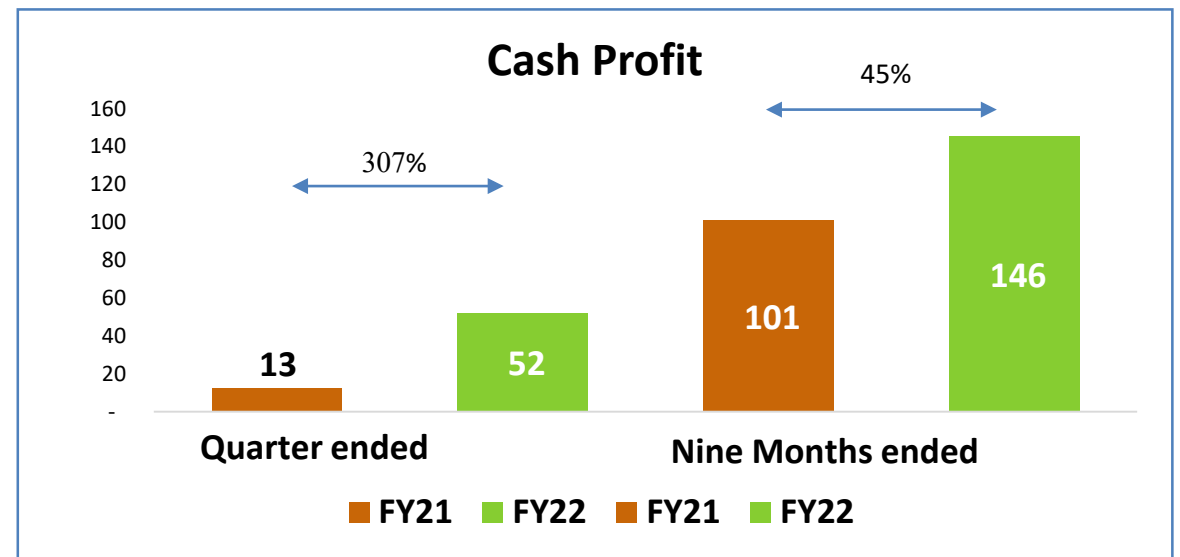
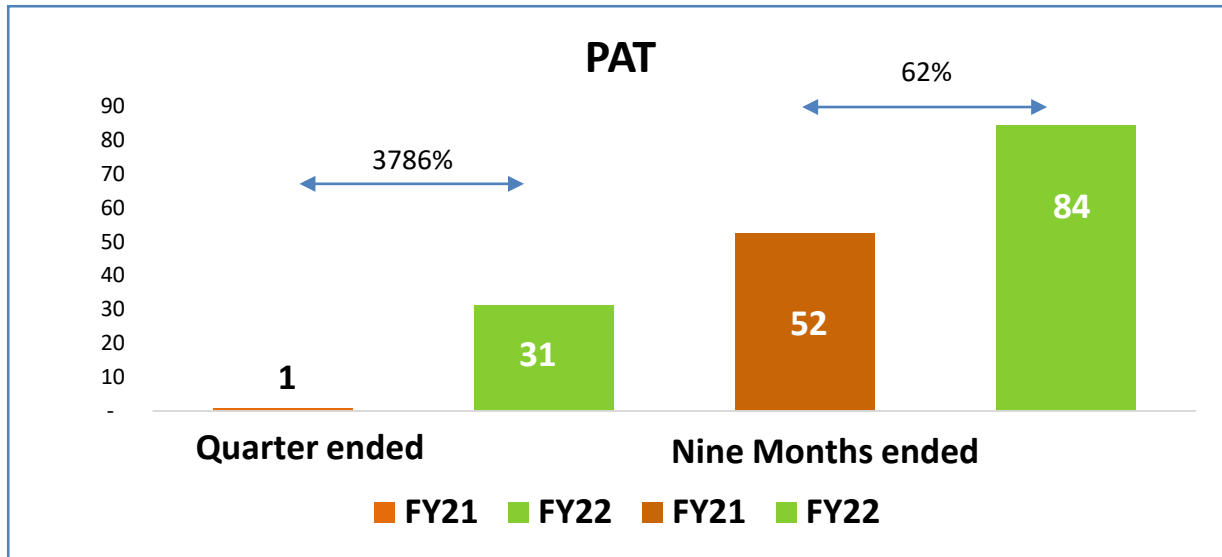
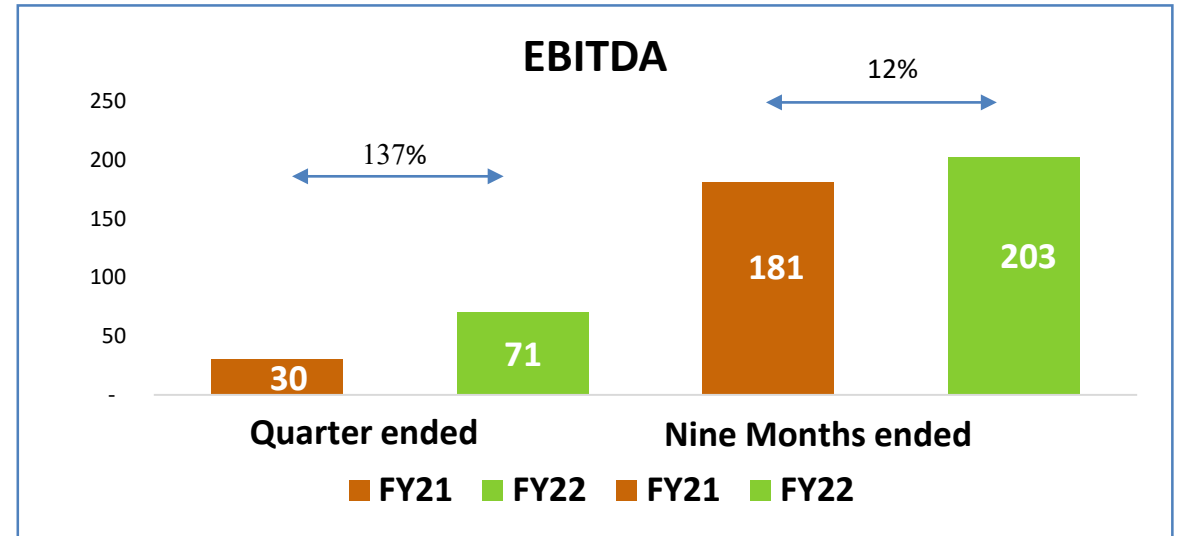
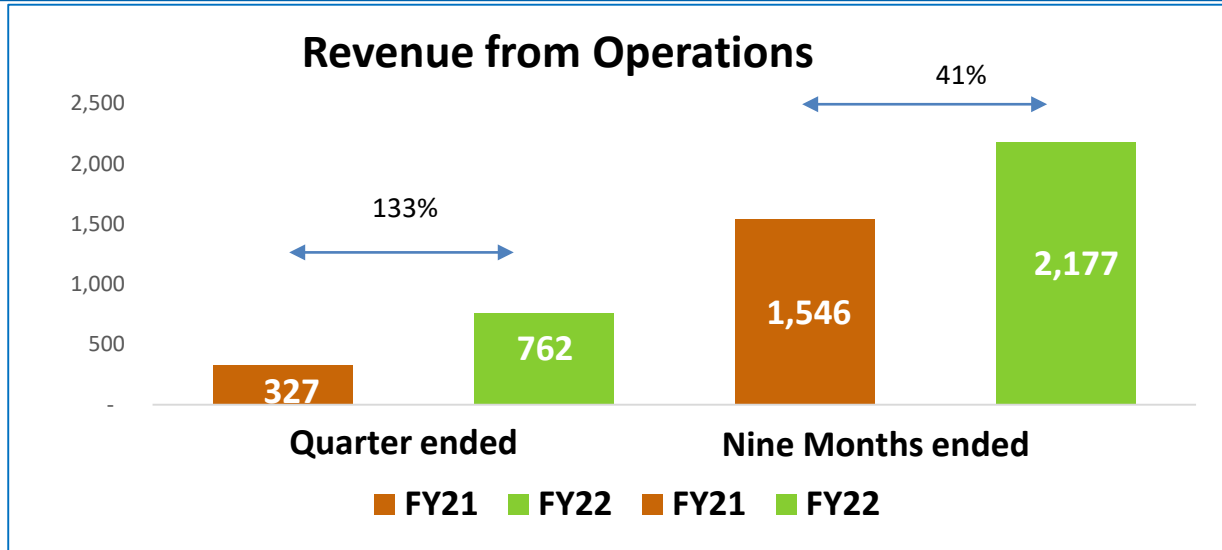


- **First full year of urea production on gas**
- **Financial closure achieved & project progress in full swing for Ammonia Energy Improvement Project [AEIP]**
- **In respect of DAP/NPK - sustained with the additional subsidy support of Government of India to manage the spiraling international prices of critical raw materials and availability**
- **Healthy liquidity and lower finance costs**
- **FAI award**

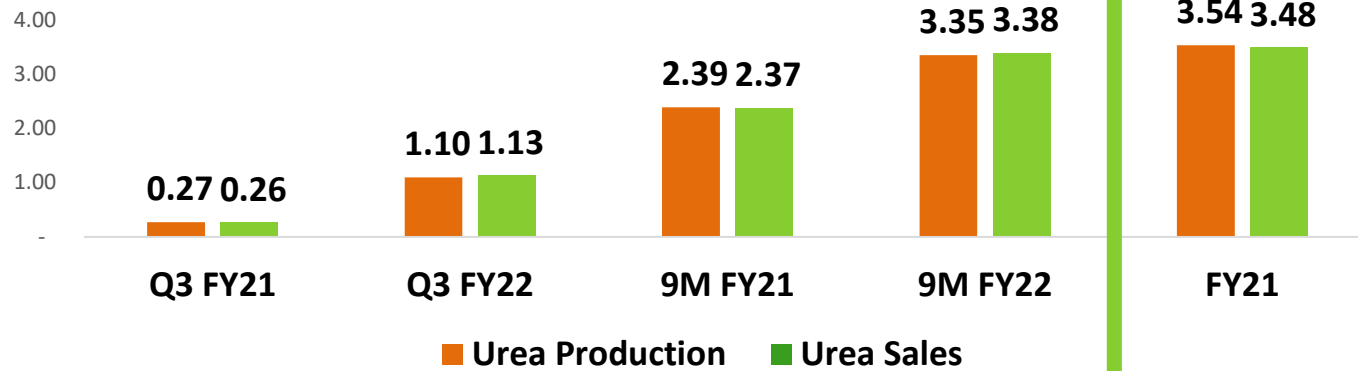


Performance Highlights : Quarter & 9 Months Ended FY 21 Vs FY 22

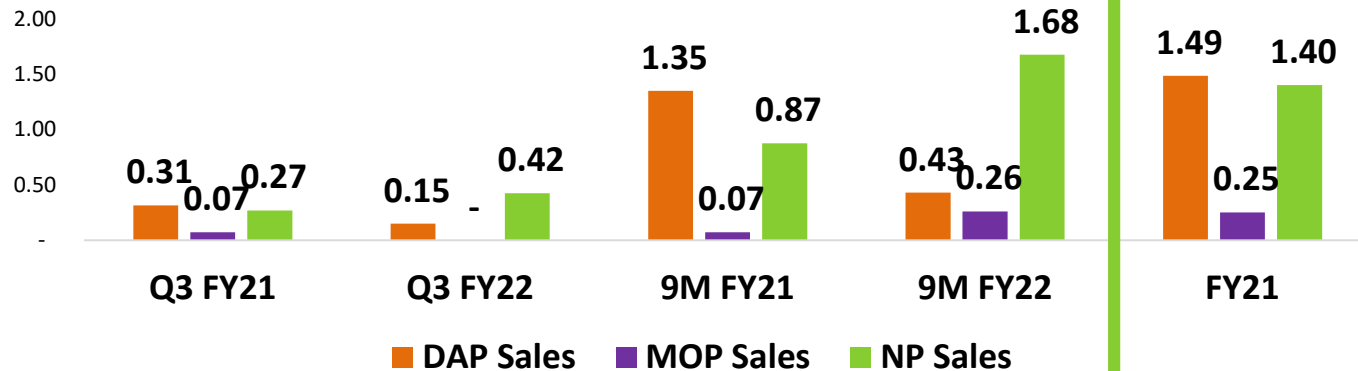
INR Crore



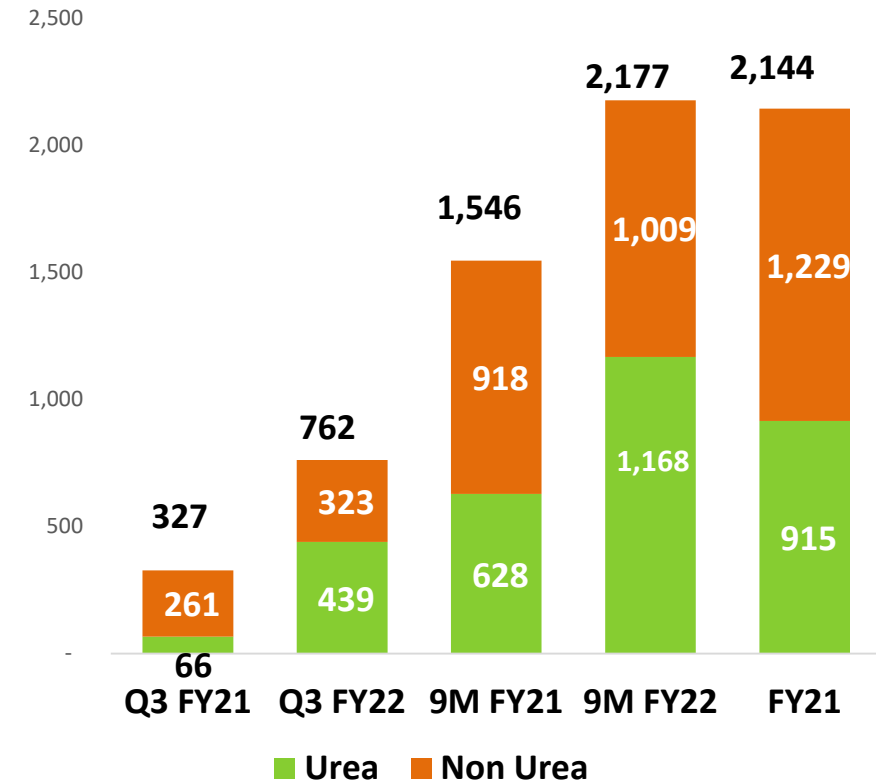
Urea Production and Sales[Lakh MTs]



P&K Fertilisers Sales[Lakh MTs]

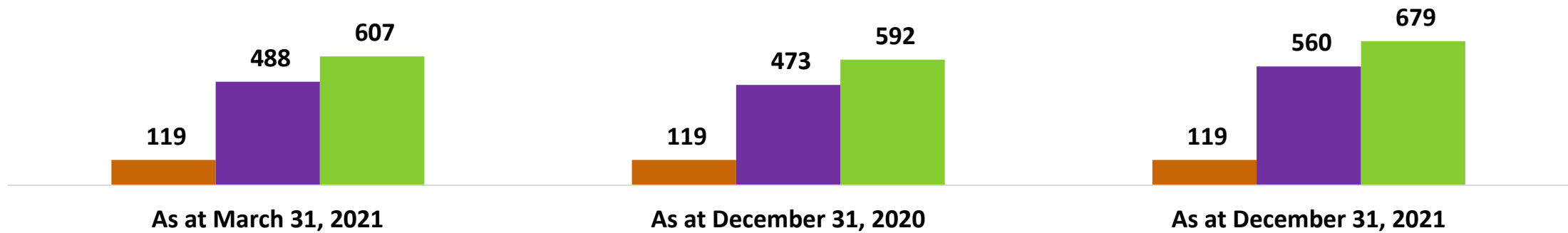


Revenue from Operations (INR Crore)



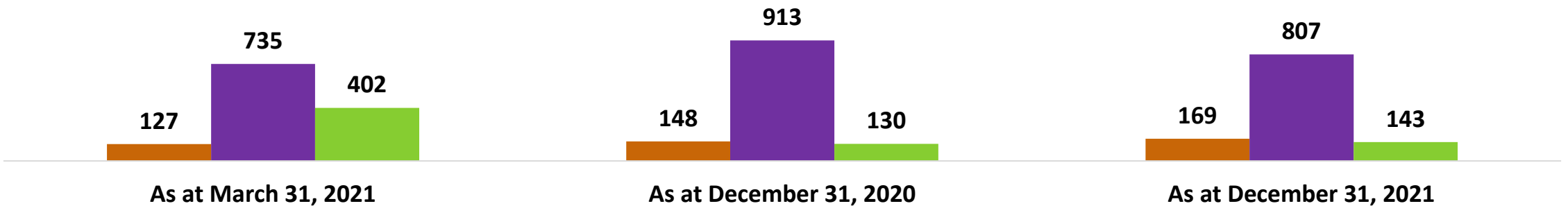
Total Shareholders' funds

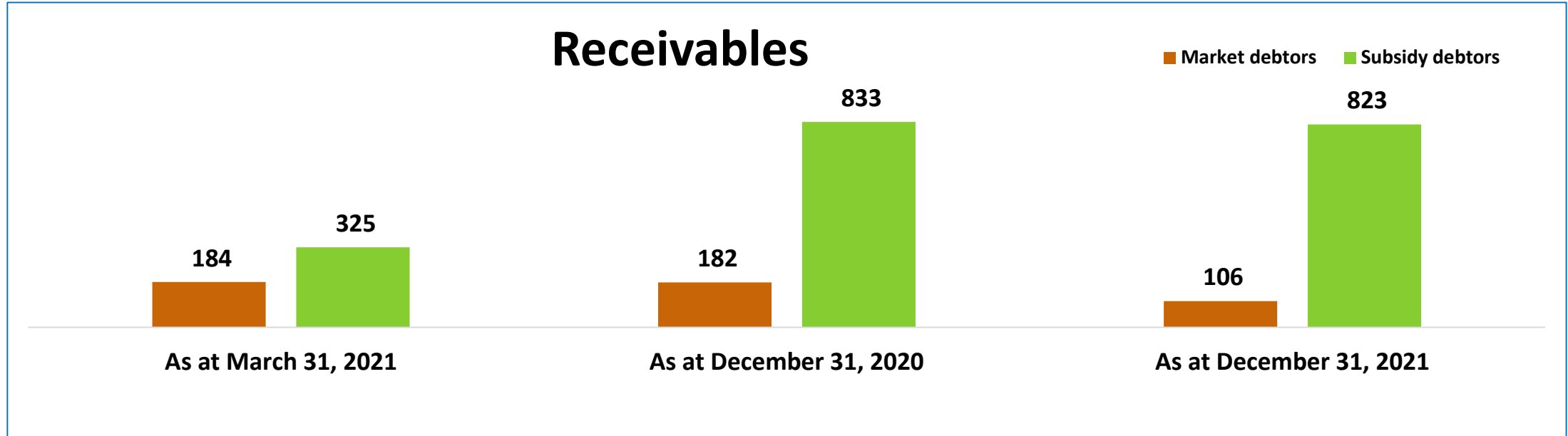
Equity Reserves Total Shareholders funds



Long term debt Short term debt Short term Surplus

Debt and Surplus funds





MCF was awarded

**“Best Environment
Protection Award”**

**among the Nitrogenous
Fertilizer Plants for the
year 2020-21**



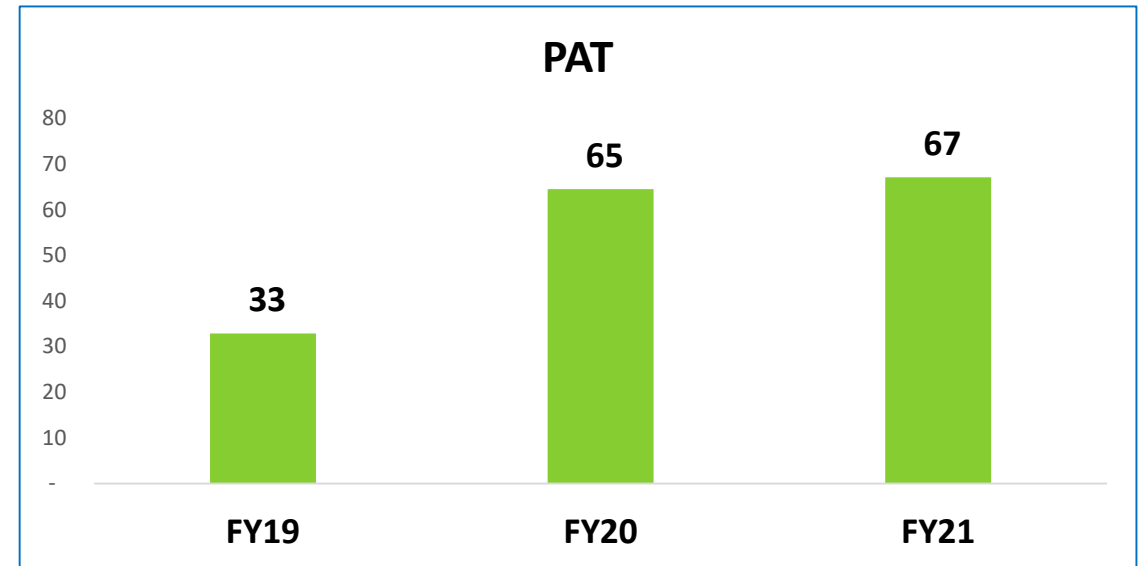
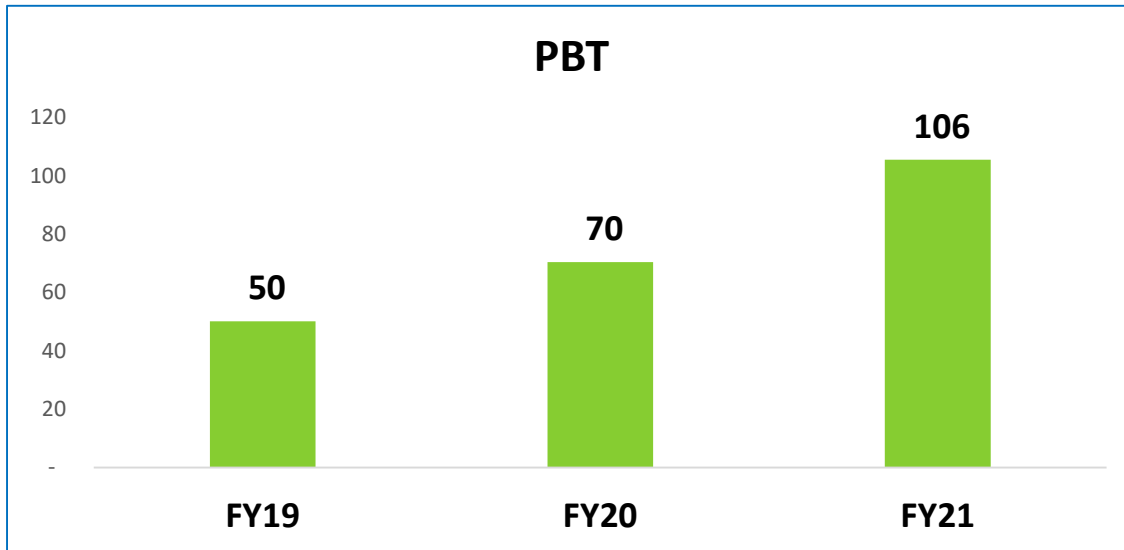
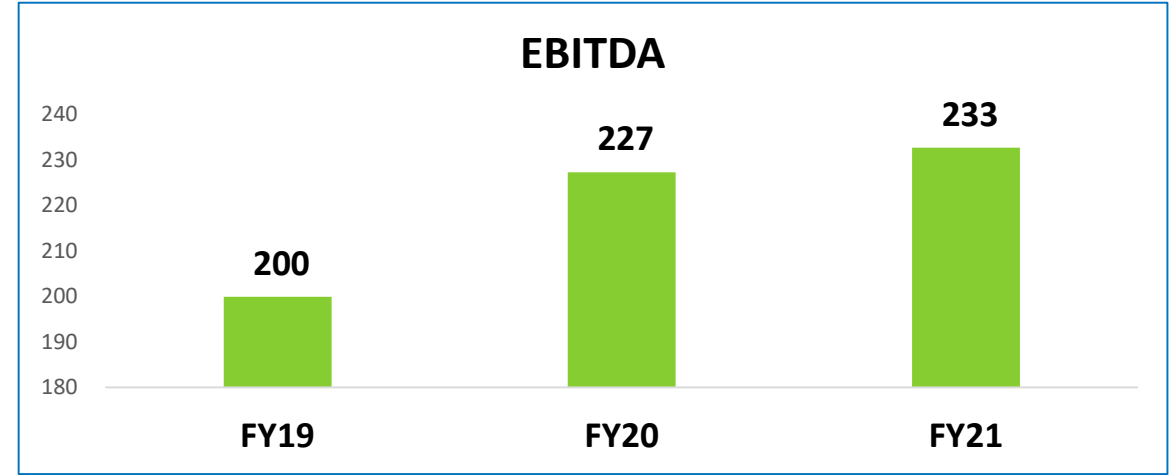
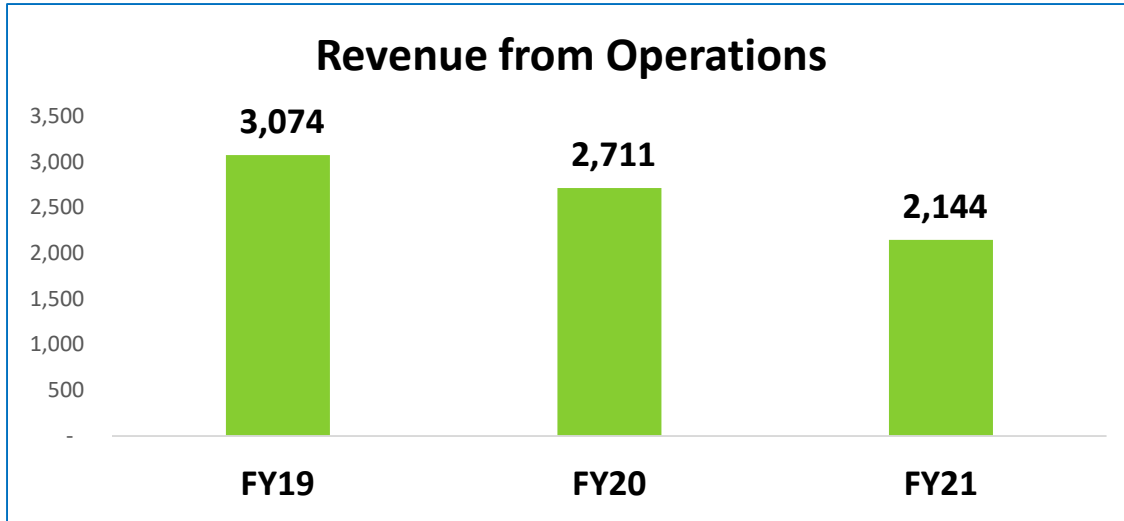


Past Annual Performance

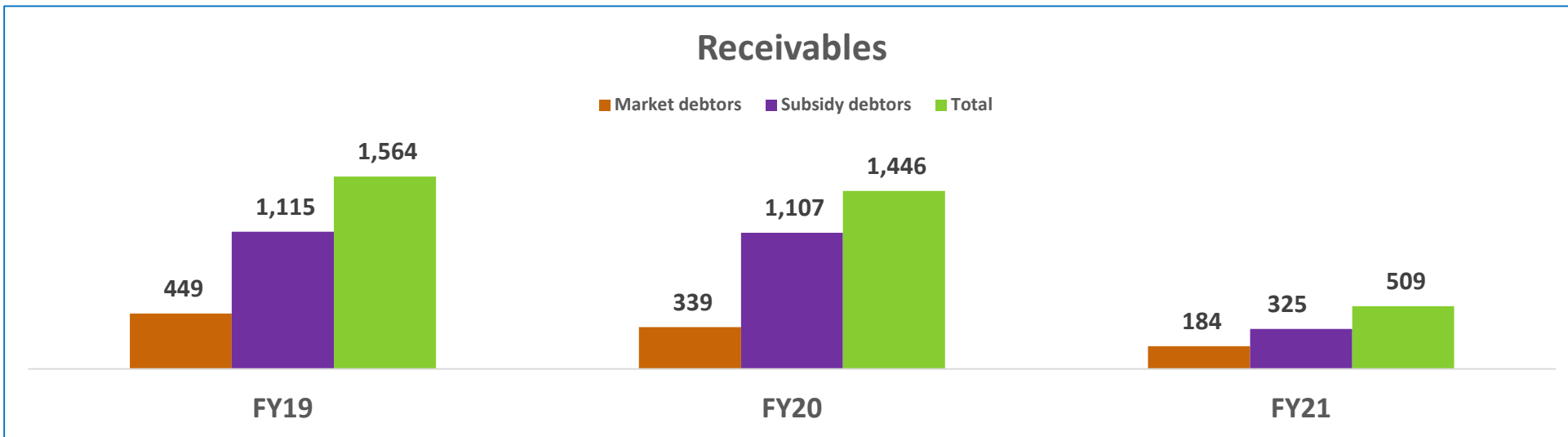
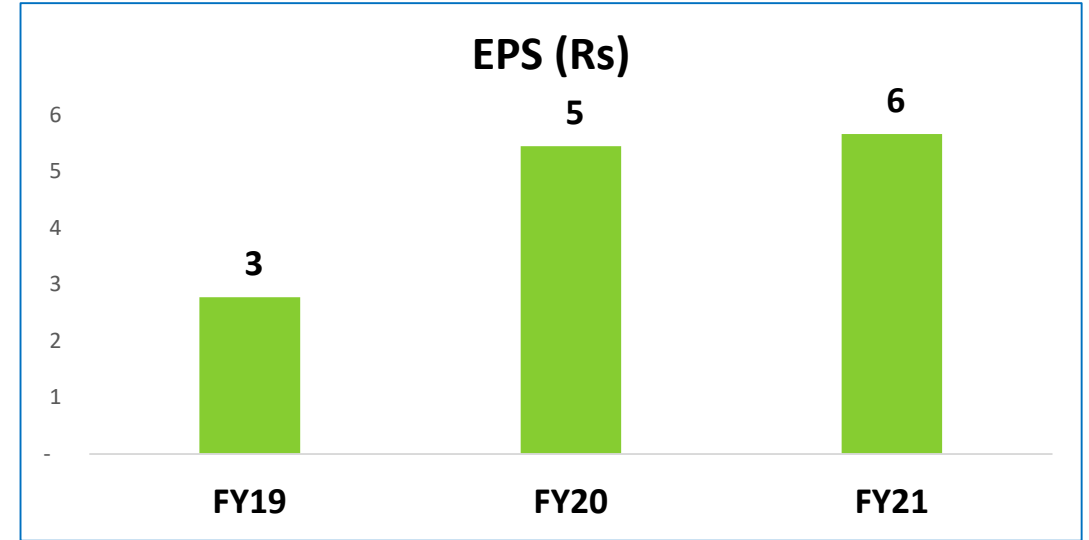
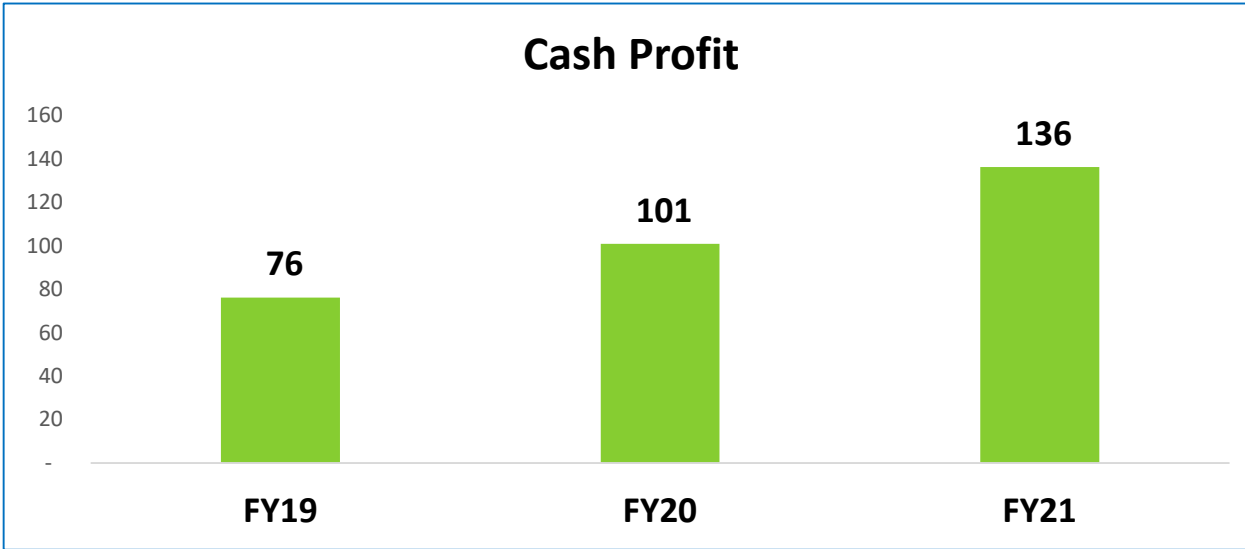


Performance Highlights

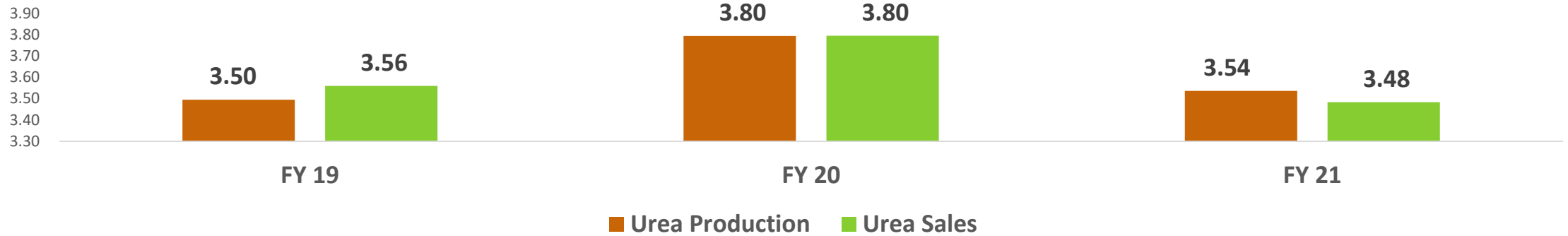
INR Crore



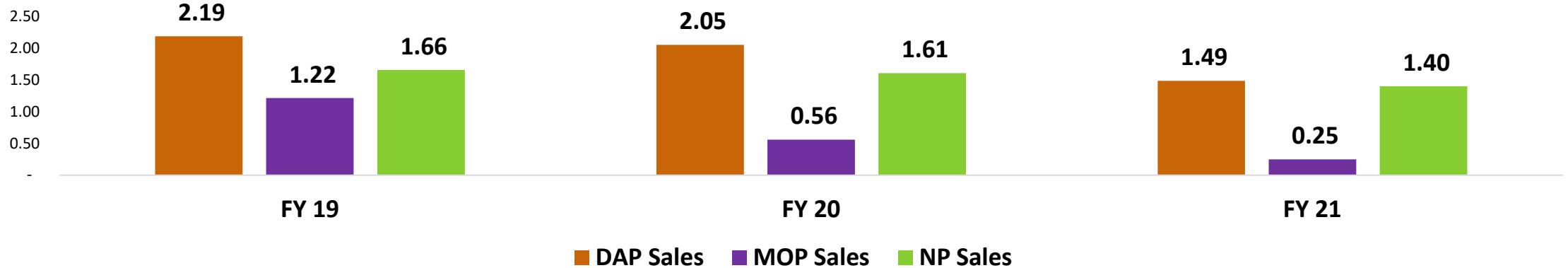
INR Crore [except EPS]



Urea Production and Sales[Lakh MTs]



P&K Fertilisers Sales[Lakh MTs]



MCF Overview

Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP & DAP

Marketing Territory
Karnataka -71%
Kerala - 4%
Tamil Nadu - 9%
Andhra Pradesh -8%
Telangana - 4%
Maharashtra - 4%



Brand **JAI KISSAN MANGALA**

