

August 2, 2023

To National Stock Exchange of India Limited Exchange Plaza, C - 1, Block G Bandra Kurla Complex Bandra - (E) Mumbai - 400 051

IGAL/SECT/08-23/05

To Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001

Symbol: INDIGO

Scrip Code: 539448

Re : <u>Disclosure under Regulation 30 of the SEBI (Listing Obligations and</u> <u>Disclosure Requirements) Regulations, 2015 ("SEBI LODR Regulations")</u>

Dear Sir / Madam,

In compliance with Regulation 30 and other applicable regulations of the SEBI LODR Regulations, please find enclosed a copy of the presentation on the unaudited financial results of the Company for the quarter ended June 30, 2023, to be made to Analysts and Institutional Investors.

This is for your information and record.

Thanking you,

For InterGlobe Aviation Limited

Sanjay Gupta Company Secretary and Chief Compliance Officer Membership No: FCS 7729

Encl.: a/a

InterGlobe Aviation Limited

Registered Office: Upper Ground Floor, Thapar House, Gate No. 2, Western Wing, 124 Janpath, New Delhi – 110 001, India. M +91 9650098905,

F + 91 11 43513200 Email: corporate@goindigo.in

Corporate Office: Level 1, Tower C, Global Business Park, M G Road, Gurgaon - 122 002, Harvana, India. T +91 124 435 2500. F + 91 124 406 8536 CIN no.: L62100DL2004PLC129768

Earnings Presentation Q1 FY24 Apr – Jun 2023

- IndiGo....

golndiGo.in

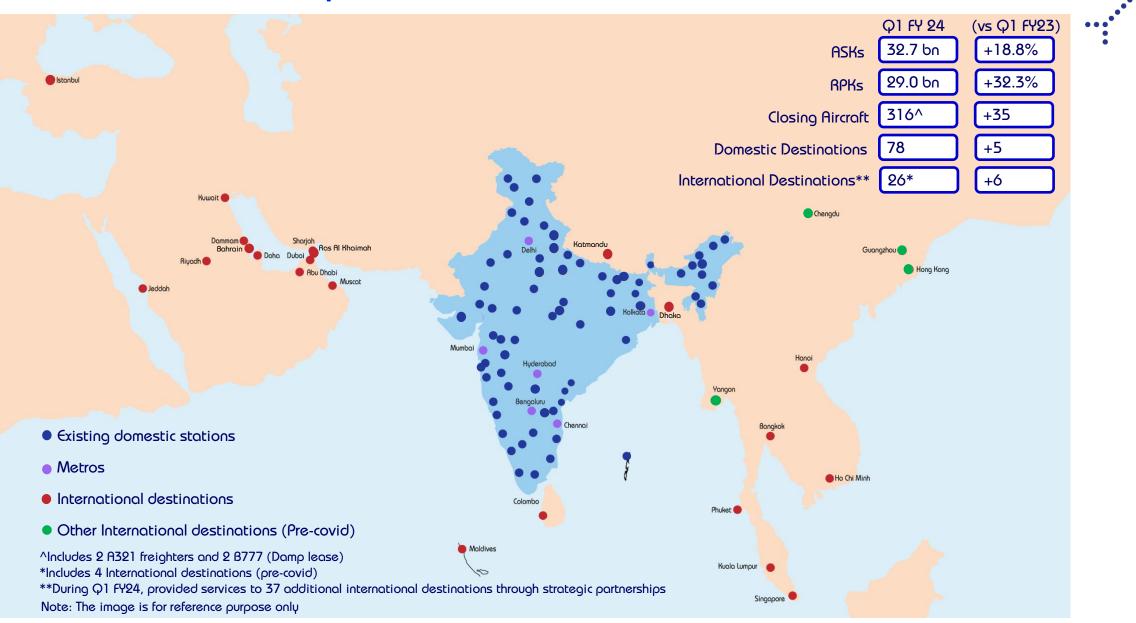
Safe harbor

This document may contain some statements on the Company's business or financials which may be construed as forward looking. The actual results may be materially different from these forward-looking statements.

This document forms part of the quarterly earnings release and should be viewed together with the Earnings Press Release



IndiGo – Network presence





QUARTERLY HIGHLIGHTS – Q1FY24 vs Q1FY23

Financial summary

		Quarter Ended	
Particulars (in INR million)	Jun'23	Jun'22	Favorable / (Adverse)
ASK (billion)	32.7	27.5	18.8%
Total income	171,609	130,188	31.8%
rask* (INR)	5.12	4.69	9.0%
Total expenses	140,701	140,831	0.1%
Cask* (INR)	4.17	5.08	17.9%
CASK ex fuel* (INR)	2.57	2.90	11.4%
EBITDAR	52,109	7,169	626.8%
EBITDAR Margin	31.2%	5.6%	25.7 ρts
РВТ	30,907	(10,642)	390.4%
PBT Margin	18.5%	(8.3%)	26.8 pts
Pat	30,906	(10,643)	390.4%
PAT Margin	18.5%	(8.3%)	26.8 pts

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*Net of finance income of INR 4,360 million and INR 1,105 million for quarter ended Jun'23 and Jun'22 respectively

Revenue breakup

	Quarter Ended		
Particulars (in INR million)	Jun'23	Jun'22	Favorable / (Adverse)
Revenue from operations	166,831	128,553	29.8%
Other income	4,778	1,635	192.2%
Total income	171,609	130,188	31.8%
ASK (billion)	32.7	27.5	18.8%
RPK (billion)	29.0	21.9	32.3%
load factor (%)	88.6%	79.6%	9.0 pts
Yield (INR)	5.18	5.24	(1.2%)
rask* (INR)	5.12	4.69	9.0%

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*Net of finance income of INR 4,360 million and INR 1,105 million for quarter ended Jun'23 and Jun'22 respectively Note : The above operational metrics includes non-scheduled operations.

Cost breakup

	Quarter Ended		
Particulars (in INR million)	Jun'23	Jun'22	Favorable / (Adverse)
Aircraft fuel expenses	52,281	59,901	12.7%
Aircraft and engine rentals (net)	1,946	653	(198.1%)
Supplementary rentals and aircraft repair and maintenance (net)	24,251	18,853	(28.6%)
Airport fees and charges	12,195	8,514	(43.2%)
Purchase of stock in trade	722	726	0.6%
Changes in inventories of stock in trade	25	(11)	(315.5%)
Employee costs	14,498	10,583	(37.0%)
Finance costs	9,537	6,566	(45.3%)
Depreciation and amortization expenses	14,078	11,698	(20.3%)
Foreign exchange (gain)/ loss (net)	(1,161)	14,246	108.1%
Other expenses	12,329	9,103	(35.4%)
Total expenses	140,701	140,831	0.1%
Cask* (INR)	4.17	5.08	17.9%
CASK ex fuel* (INR)	2.57	2.90	11.4%
CASK ex fuel ex forex* (INR)	2.61	2.38	(9.3%)
Exchange Rate (US\$/INR)**	82.04	78.92	(3.9%)
Fuel Price (INR / Litre)^	95.65	123.37	22.5%



*Net of finance income of INR 4,360 million and INR 1,105 million for quarter ended Jun'23 and Jun'22 respectively

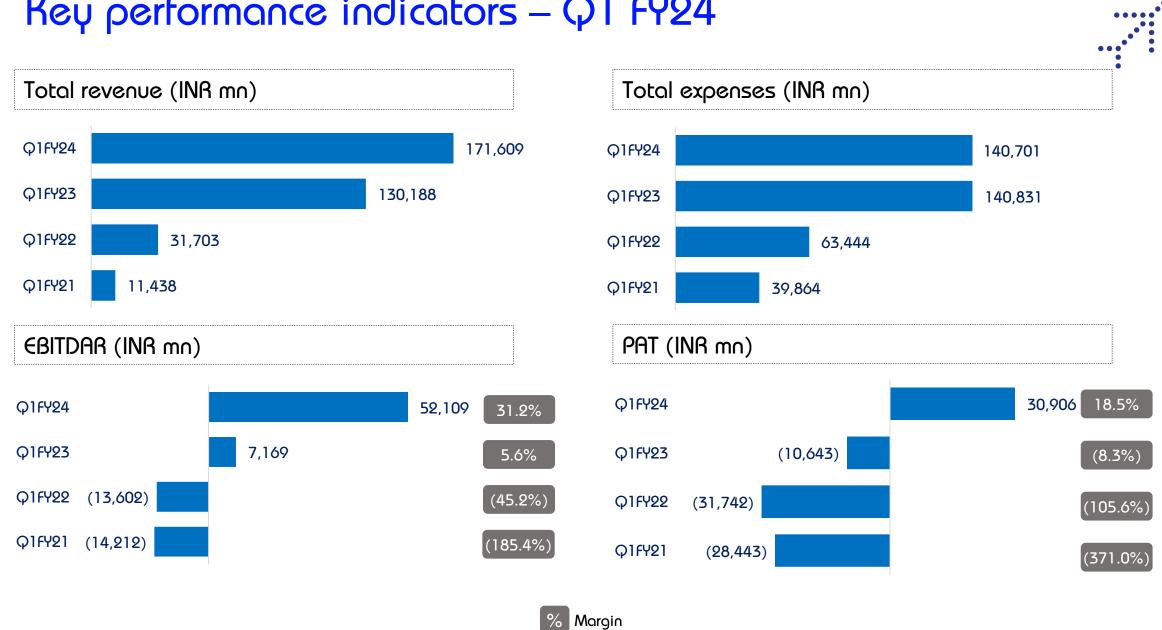
** Closing Exchange Rate for the quarter

^ Average fuel price announced by IOCL for domestic airlines for the 4 metros – Delhi, Mumbai, Kolkata and Chennai

Cash and Debt

Particulars (in INR million)	Quarter Ended		
	Jun'23	Jun'22	Favorable / (Adverse)
Free Cash	156,911	83,037	89.0%
Restricted Cash	117,090	107,657	8.8%
Total Cash	274,000	190,694	43.7%
Debt excluding capitalized operating lease liability	32,057	48,036	33.3%
Capitalized operating lease liability	430,862	344,740	(25.0%)
Total Debt	462,919	392,776	(17.9%)





Key performance indicators – Q1 FY24

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APPENDIX

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Fleet Breakup



- 300 Operating Lease ٠
- 2 Damp lease
- 166 A320neo
- 20 A320ceo ٠
- 87 A321 neo ٠
- **39 ATR** ٠
- 2 A321 freighter ٠
- 2 B777 (Damp lease) ٠

- 289 Operating Lease ٠
- 1 Damp lease ٠
- 162 A320neo
- 21 A320ceo ٠
- 79 A321 neo ٠
- **39 ATR** ٠
- 2 A321 freighter .
- 1 B777 (Damp lease)

- 14 Owned/ Finance Lease
- 267 Operating lease ٠
- 146 A320neo
- 35 A320ceo ٠
- 65 A321 neo •
- 35 ATR ٠



Non-IndAS measures- RASK

Particulars (in INR million)	Quarter Ended	
	Jun'23	Jun'22
Total revenue	171,609	130,188
Finance income	4,360	1,105
Total revenue less finance income (A)	167,249	129,083
ASK (millions) (B)	32,691	27,507
rask (INR) (C=A/B)	5.12	4.69



Non-IndAS measures- CASK

Particulars (in INP million)	Quarter Ended	
Particulars (in INR million)	Jun'23	Jun'22
Total expenses	140,701	140,831
Finance income	4,360	1,105
Total expense less finance income (A)	136,342	139,726
ASK (millions) (B)	32,691	27,507
Cask (INR) (C=A/B)	4.17	5.08
Fuel cost/ ASK (INR) (D)	1.60	2.18
CASK ex fuel (INR) (E=C-D)	2.57	2.90
Forex cost/ ASK (INR) (F)	(0.04)	0.52
CASK ex fuel ex forex (INR) (G= ϵ - ϵ)	2.61	2.38



Non-IndAS measures- EBITDAR

	Quarter Ended	
Particulars (in INR million)	Jun'23	Jun'22
рвт	30,907	(10,642)
Finance cost	9,537	6,566
less: Finance income	4,360	1,105
Depreciation & amortization	14,078	11,698
Aircraft and engine rental	1,946	653
ebitdar (a)	52,109	7,169
Revenue from Operations (B)	ions (β) 166,831 128,55	
EBITDAR Margin (C=A/B)	31.2%	5.6%



Definitions and Abbreviations

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Term	Description
ASK	Available Seat Kilometer
Cask	Total Cost net of finance income per Available Seat Kilometer
CASK ex fuel	Total Cost excluding fuel cost net of finance income per Available Seat Kilometer
CASK ex fuel ex forex	Total Cost excluding forex and fuel cost net of finance income per Available Seat Kilometer
load Factor	Revenue Passenger Kilometer / Available Seat Kilometer
Ebitdar	Earnings before finance income and cost, tax, depreciation, amortization and aircraft, and engine rental
EBITDAR margin	EBITDAR / Revenue from Operations
ΟΤΡ	On Time Performance
RASK	Total Revenue net of finance income per Available Seat Kilometer
RPK	Revenue Passenger Kilometer
Yield	Passenger Ticket Revenue / Revenue Passenger Kilometer



THANK YOU!