

#### GMDC/CS/ BSE/NSE/602/ 2022

Dt. 04/03/2022

To, National Stock Exchange of India, Exchange Plaza, C-1, Block G, Bandra Kurla Complex Bandra (East), Mumbai – 400 051

To, Bombay Stock Exchange Ltd. 25th Floor, P.J. Towers Dalal Street Fort, Mumbai-400 001 Code: 532181

Code: GMDCLTD

Dear Sir.

Subject: Presentation made to the Analysts / Institutional Investors

We had vide our letter dated 2nd March, 2022 intimated the Stock Exchanges about the scheduled in person conference with Analysts / Institutional Investors on 4th March 2022.

We send herewith the presentation made to the investors during the said meet.

You are requested to kindly take note of the same on your record.

Thanking you,

Yours faithfully,

For Gujarat Mineral Development Corporation Ltd.

(Joel Evans)

Company Secretary

Encl: As above.

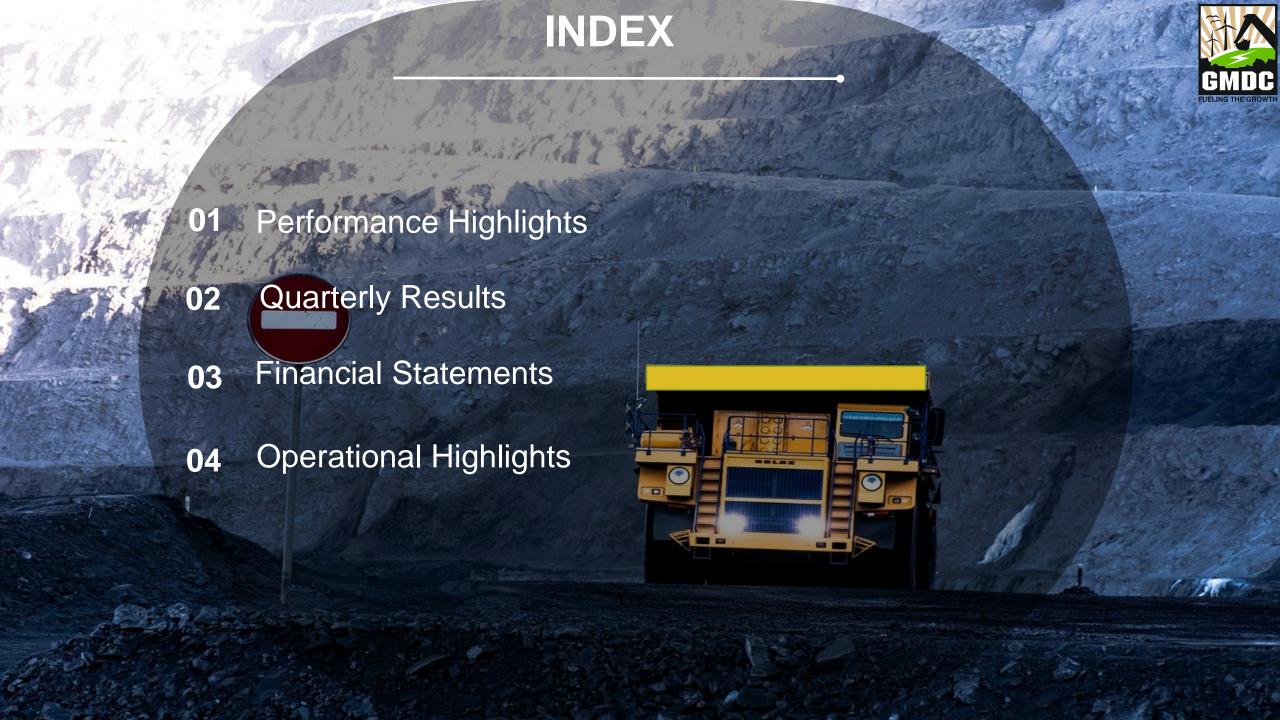
Gujarat Mineral Development Corporation Limited (A Government of Gujarat Enterprise)

CIN: L14100GJ1963SGC001206

"Khanij Bhavan", 132 Ft. Ring Road, Near University Ground, Vastrapur, Ahmedabad-52 Phone: 2791 3200 / 3501

Email: cosec@gmdcltd.com Website: www.gmdcltd.com







# **Performance Highlights**



Highest ever quarterly revenue of Rs.764 Cr.

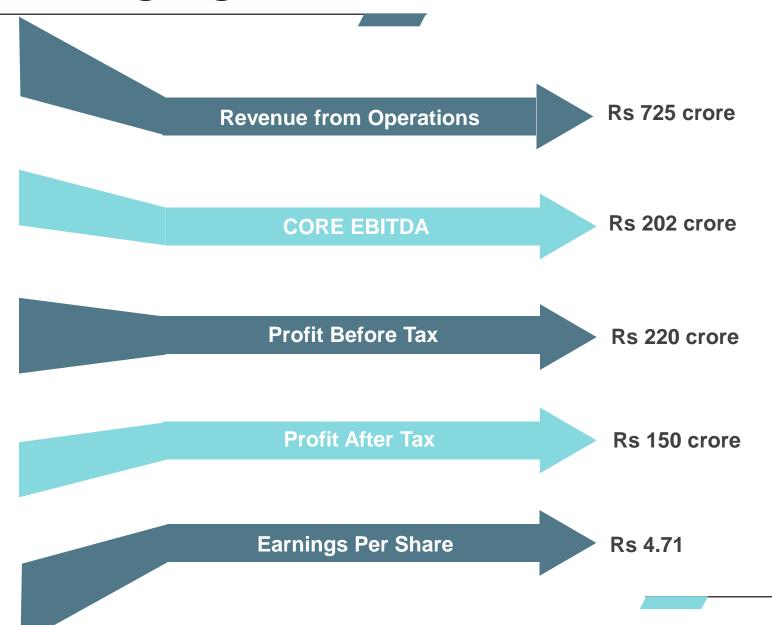
Highest ever third quarter Profit (before tax) of Rs. 220 Cr.

Market Capitalization zoomed to Rs.3534.57 Cr. (at Price of Rs. 111.15 per share) as on 20/01/2022 from Rs.1911.18 Cr. (at Price Rs. 60.10 per share) as on 20/01/2021



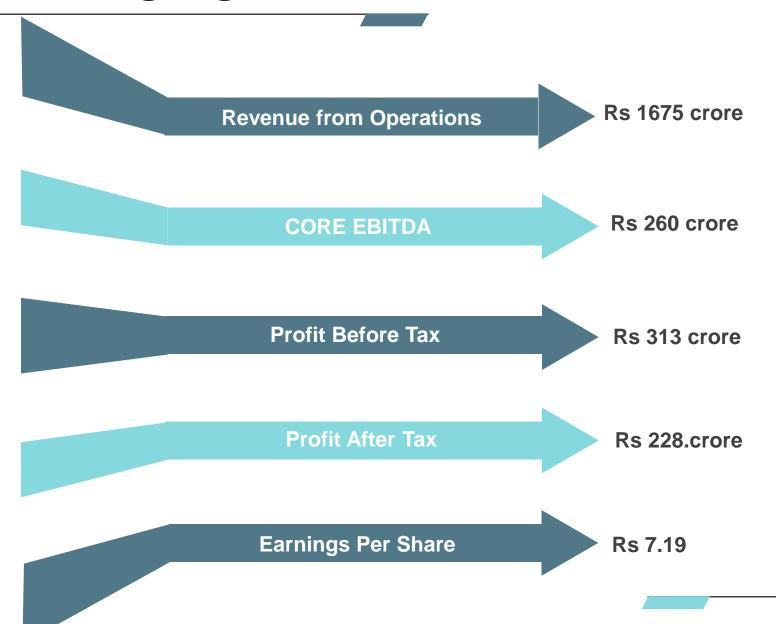
# **Q3FY22 Highlights**





# **9MFY22 Highlights**







# **Quarterly Financial Statement**

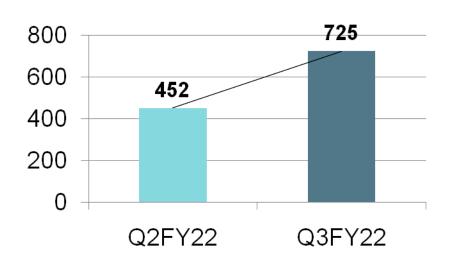


INCOME STATEMENT (Rs. in Crore)	Q3FY22	Q2FY22	Q-o-Q	Q3FY21	Y-o-Y
Revenue from Operations	725	452	60%	329	120%
Fixed Expenses	86	91	(5%)	65	32%
Variable Expenses	437	334	30%	304	44%
EBITDA	202	27		(40)	
Depreciation	21	20	5%	23	(9%)
Other Income	39	43	(10)%	41	(5%)
Profit before Tax	220	50		(21)	

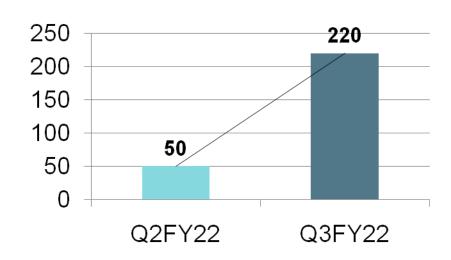
## **Q3FY22 Performance Indicators**



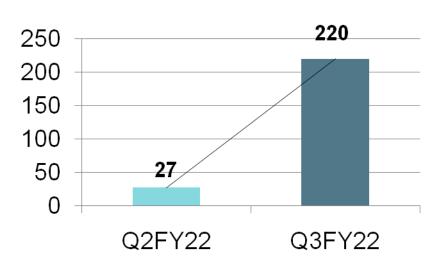
## **Revenue from Operations**



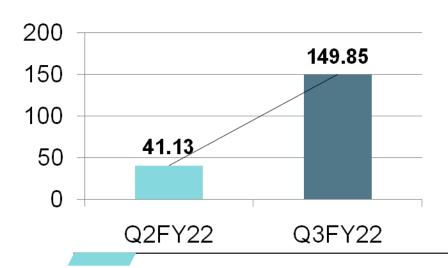
## **Profit Before Tax**



## **Core EBITDA**



## **Profit After Tax**



# **Snapshot of Quarterly Performance**

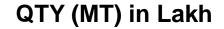


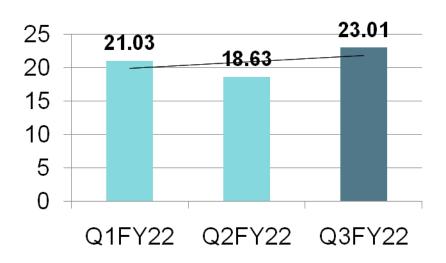
#### Rs. in Crore

Particulars	Q-1	Q-2	Q-3
QTY (MT in Lakh)	21.63	18.63	23.01
QTY in MU's	173.43	233.48	236.75
Total Revenue	533	494	764
Fixed Expenses	103	111	107
Variable Expenses	386	333	438
Profit / (Loss) Before Tax	44	50	219

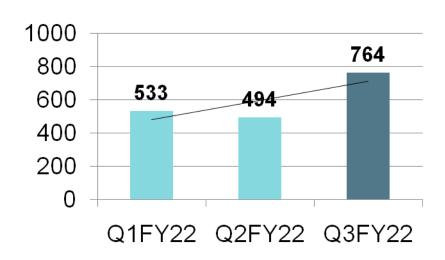
## **Snapshot of Quarterly Performance**



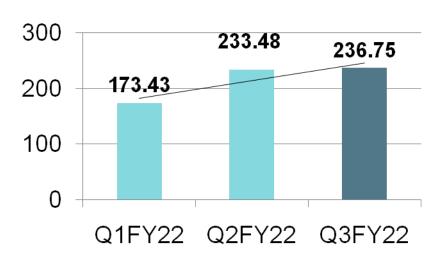




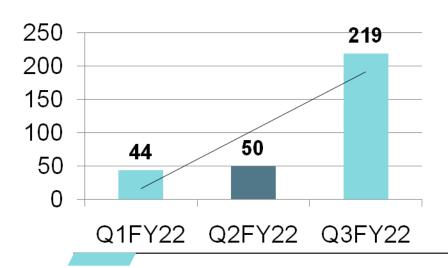
## **Total Revenue**



## QTY in (MU)



## **Profit Before Tax**



# **Comparative Financial Statement (9 Months)**

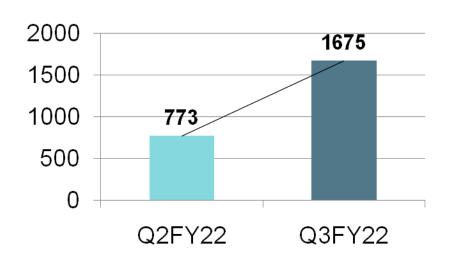


INCOME STATEMENT (Rs. in Crore)	9MFY22	9MFY21	Y-o-Y
Revenue from Operations	1675	773	117%
Fixed Expenses	259	237	9%
Variable Expenses	1156	579	100%
EBITDA	260	(42)	
Depreciation	62	67	(7%)
Other Income	116	110	5%
Profit before Tax	313	1	

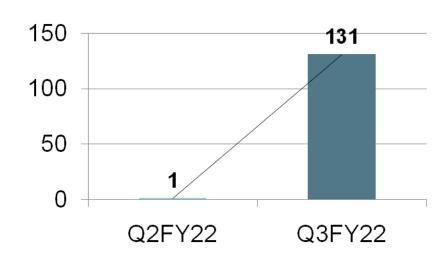
## **9MFY22 Performance Indicators**



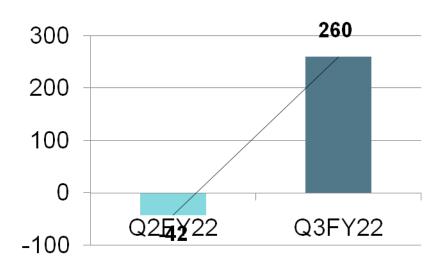
## **Revenue from Operations**



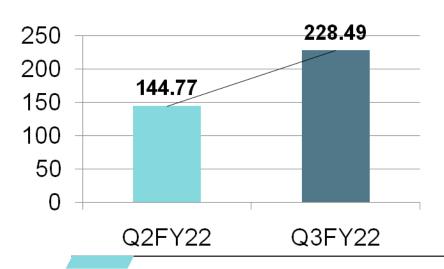
## **Profit Before Tax**



## **Core EBITDA**



## **Profit After Tax**





# **Income Comparison – Mining (9 Months)**

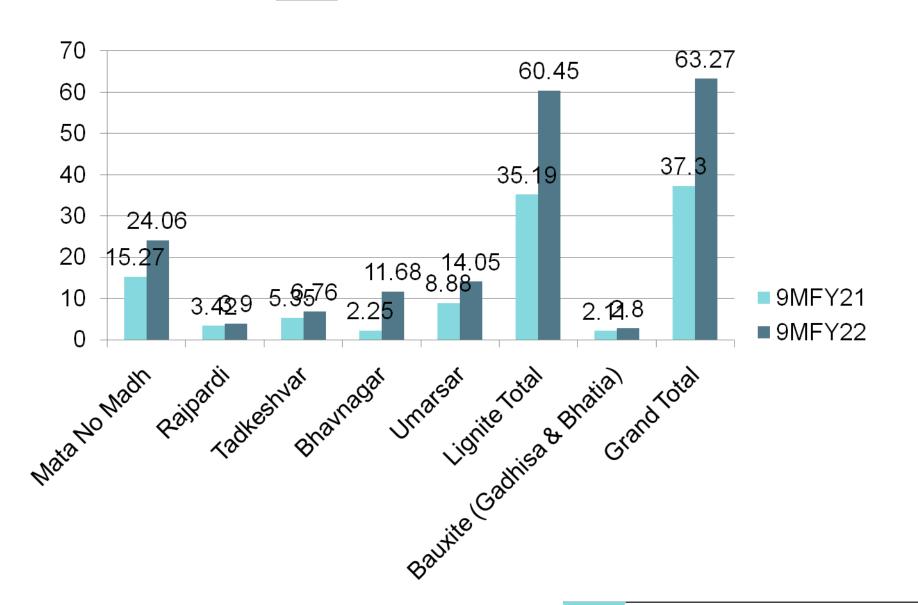


Project	9MF	Y22	9MF	-Y21	In average /	
					Increase / (Decrease) in Quantity	Increase / (Decrease) in Sales
Lignite	MT (Lakh)	Rs. Cr	MT (Lakh)	Rs. Cr		
Mata No Madh *	24.06	561	15.27	262	58%	114%
Rajpardi	3.90	147	3.42	93	14%	59%
Tadkeshvar	6.76	177	5.35	108	26%	65%
Bhavnagar	11.68	276	2.25	44	419%	521%
Umarsar *	14.05	329	8.88	145	58%	127%
Total – Lignite	60.45	1490	35.19	653	72%	128%
Bauxite (Gadhisa & Bhatia)	2.82	48	2.11	27	34%	81%
Total	63.27	1538	37.30	680	70%	126%

<sup>\*</sup> Including Branch Transfer to ATPS power plant for captive consumption from:—Mata no Madh 3.00 Lakh MT for Rs. 48.74 Cr. (P.Y. 2.79 Lakh MT of Rs. 32.04 Cr.) Umarsar 0.68 Lakh MT for Rs. 8.42 Cr.(P.Y. 2.59 Lakh MT of Rs. 32.41 Cr.)

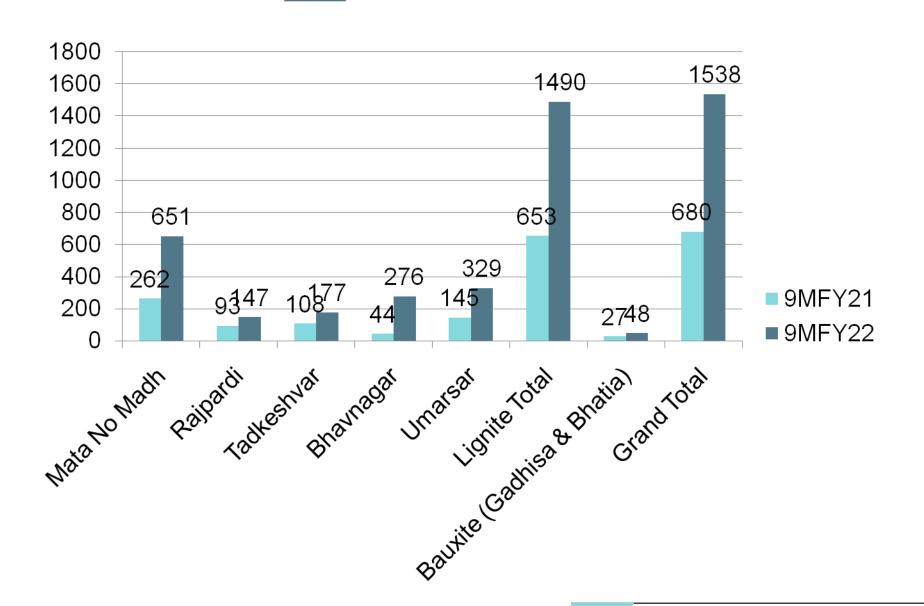
# **9MFY22 Production Figures**





# **9MFY22** Revenue Figures





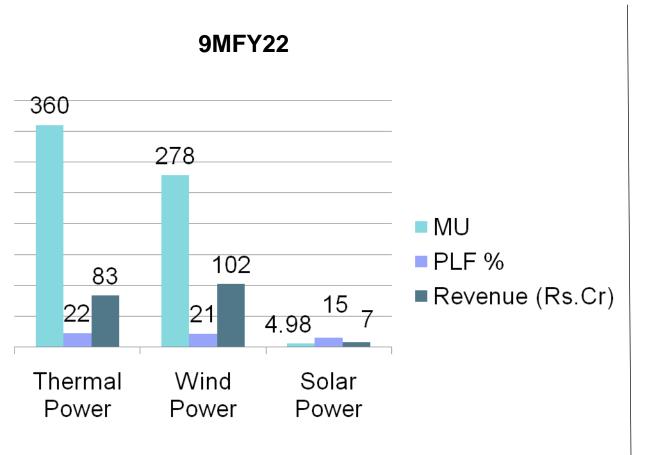
# **Income Comparison – Power (9 Months)**



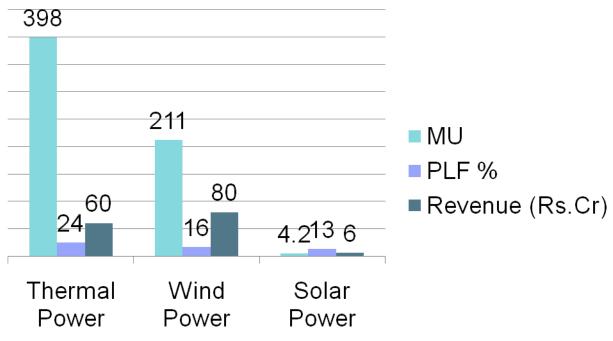
Instal Project Capa		9MFY22			9MFY21			Increase / (Decrease) in	Increase /
y (MW)	MU's (Gen)	PLF	Rs. Cr	MU's (Gen)	PLF	Rs. Cr	Quantity	Sales	
Thermal Power	250	360	22%	83	398	24%	60	(9%)	38%
Wind Power	200.9	278	21%	102	211	16%	80	32%	27%
Solar Power	5	4.98	15%	7	4.20	13%	6	19%	19%
Total				192			146		

# **Power Segment - Figures**









# **Segment-wise Performance (9 Months)**

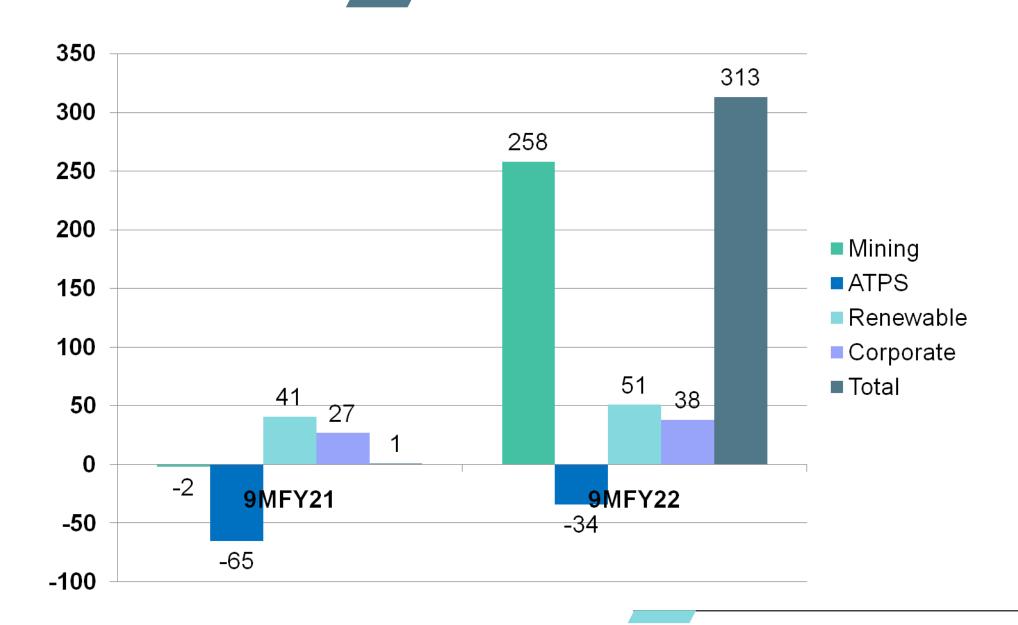


#### Rs. in Crore

Particulars	Mining	ATPS	Renewable Energy	Corporate	Total
Total Revenue	1573	85	112	77	1848
Fixed Expenses	167	32	23	37	259
Variable Expenses	1131	83	0	0	1213
Depreciation	17	5	38	2	62
Profit Loss Before Tax – 9MFY22	258	(34)	51	38	313
Profit Loss Before Tax – 9MFY21	(2)	(65)	41	27	1

# **Segment-wise Performance (9 Months)**





# Thank you